

ZEE MEDIA CORPORATION LIMITED

CIN-L92100MH1999PLC121506

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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS PERIOD ENDED ON DECEMBER 31, 2014

PART - I: Statement of Unaudited Financial Results for the Quarter and Nine Months Period Ended December 31, 2014

		Standalone Consol							(Rs. in Lacs)				
				Stand	laione		1			Conso	lidated		
Sr. No.	Particulars	Qı	uarter ende	d,	Nine Mon	hs ended,	Year ended,	Q	uarter ende	d,	Nine Mon	ths ended,	Year ended,
NO.		Dec. 31, 2014	Sept 30, 2014	Dec. 31, 2013	Dec. 31, 2014	Dec. 31, 2013	Mar. 31, 2014	Dec. 31, 2014	Sept 30, 2014	Dec. 31, 2013	Dec. 31, 2014	Dec. 31, 2013	Mar. 31, 2014
			Unaudited		Unau	dited	Audited		Unaudited		Unau	dited	Audited
1	Income from Operations												
	Net Sales/ Income from Operations Other Operating Income	9,851.2	8,850.7	8,363.6	28,053.0	22,850.2 114.0	30,444.5 41.1	13,879.2 108.3	13,012.4 99.4	9,168.5	40,168.5 276.8	25,124.8 114.0	33,475.2 41.1
2	Total Income from Operations Expenses	9,851.2	8,850.7	8,363.6	28,053.0	22,964.2	30,485.6	13,987.5	13,111.8	9,168.5	40,445.3	25,238.8	33,516.3
	Cost of Raw Material consumed					_		1.178.7	1.457.2		4.032.1		
	(Increase)/Decrease in Inventories	-	-	-	-	-	-	11.4	(6.2)	-	(0.5)	-	-
	Operational Cost	1,926.7	2,157.5	1,560.9	6,465.7	4,266.2	6,185.0	2,338.7	2,561.7	1,637.9	7,675.8	4,584.8	6,612.5
	Employee Benefits Expense	2,958.5	2,584.1	2,354.2	8,107.3	6,611.6	8,883.0	3,976.3	4,160.4	2,605.8	12,132.1	7,396.5	9,909.6
	Depreciation/Amortisation Expense Marketing, Distribution and Business	691.7	695.2	355.4	2,146.5	1,030.9	1,463.7	1,202.9	1,301.4	391.3	3,747.2	1,136.6	1,607.1
	Promotion Expenses	1,671.3	1,529.7	1,572.9	4.915.2	4.598.9	6.095.0	2,050.9	1,504.4	1.574.8	6.022.5	4,650.0	6.164.7
	Other Expenses	1,823.6	1,927.8	1,662.5	5,584.7	5,040.6	7,697.9	2,752.5	2,822.5	1,920.0	8,083.3	5,498.3	8,281.6
	Total Expenses	9,071.8	8,894.3	7,505.9	27,219.4	21,548.2	30,324.6	13,511.4	13,801.4	8,129.8	41,692.5	23,266.2	32,575.5
3	Profit/(Loss)from Operations												
	before Other Income, Finance Cost, Exceptional												
	Items and Taxes (1-2)	779.4	(43.6)	857.7	833.6	1,416.0	161.0	476.1	(689.6)	1.038.7	(1.247.2)	1,972.6	940.8
4	Other Income	134.0	135.9	350.7	608.6	1,569.5	2,532.1	30.5	143.2	415.1	262.7	1,387.8	2,358.0
5	Profit/(Loss) before												
	Finance Cost, Exceptional		92.3	1,208,4	1.442.2	2,985,5	2.693.1	506.6			(984.5)	3.360.4	3.298.8
6	Items and Taxes (3 + 4) Finance Cost	913.4 333.9	322.0	358.7	988.1	767.0	1.033.5	1.337.5	(546.4) 1,255.0	1,453.8 358.8	3.859.2	767.2	1.033.8
7	Profit/(Loss) Before	333.3	322.0	330.7	300.1	707.0	1,000.0	1,007.0	1,233.0	330.0	3,039.2	707.2	1,000.0
1	Exceptional Items and Taxes (5 - 6)	579.5	(229.7)	849.7	454.1	2,218.5	1,659.6	(830.9)	(1,801.4)	1,095.0	(4,843.7)	2,593.2	2,265.0
8	Add/(Less) : Exceptional Items	-	-		-	-	598.9		-	-	-	-	598.9
9	Profit/(Loss) before Taxes (7 + 8)	579.5	(229.7)	849.7	454.1	2,218.5	2,258.5	(830.9)	(1,801.4)	1,095.0	(4,843.7)	2,593.2	2,863.9
10	Tax Expense	197.5	(70.5)	313.4	123.7	657.0	376.8	108.9	(515.7)	426.3	(1,160.4)	933.2	731.8
11	Net Profit for the period (9 -10)	382.0	(159.2)	536.3	330.4	1,561.5	1,881.7	(939.8)	(1,285.7)	668.7	(3,683.3)	1,660.0	2,132.1
12	Add: Share of Profit/(Loss) of Associates Minority Interest			:	:			101.8	58.0	76.9	263.8	178.1	238.9
14	Net Profit for the period after Taxes												
	and Minority Interest from												
	Continuing operations (11+12-13)	382.0	(159.2)	536.3	330.4	1,561.5	1,881.7	(1,041.6)	(1,343.7)	591.8	(3,947.1)	1,481.9	1,893.2
15	Profit/(Loss) before tax from												
16	Discontinued operations (Refer Note 4) Tax Expense on Discontinued operations								190.5				
17	Net Profit/(Loss) after tax from	-	-			-			-	-			-
	Discontinued operations (15-16)								190.5				
18	Profit/(Loss) after tax for the period (14+17)	382.0	(159.2)	536.3	330.4	1.561.5	1,881.7	(1,041.6)	(1.153.2)	591.8	(3,947.1)	1.481.9	1.893.2
19	Paid up Equity Share Capital of Re. 1/- each	3,621.5	3,621.5	2,397.6	3,621.5	2,397.6	2,397.6	3,621.5	3,621.5	2,397.6	3,621.5	2,397.6	2,397.6
20	Reserves (excluding revaluation reserve)	-	-	-	-	-	19,796.7	-	-	-	-	-	20,713.4
l., l	EPS - Basic and Diluted (not annualised)												
21	EPS - Before Exceptional Item (Rs.) EPS - After Exceptional Item (Rs.)	0.10	(0.04)	0.22	0.09	0.65 0.65	0.54 0.78	(0.29)	(0.37)	0.25	(1.09)	0.62 0.62	0.54 0.79
	LF 3 - Aiter Exceptional Item (RS.)	0.10	(0.04)	0.22	0.09	0.65	0.76	(0.29)	(0.37)	0.25	(1.09)	0.62	0.79

PART - II : Select Information for the Quarter and Nine Months Period Ended December 31, 2014

Budden	Q	uarter Ende	d,	Nine Mont	ths Ended,	Year Ended,
Particulars	Dec. 31, 2014	Sept 30, 2014	Dec. 31, 2013	Dec. 31, 2014	Dec. 31, 2013	Mar. 31, 2014
Particulars of Shareholding						
Public Shareholding						
- Number of Shares	111,864,946	111,864,946	111,864,946	111,864,946	111,864,946	111,864,946
- Percentage of Shareholding	30.89%	30.89%	46.66%	30.89%	46.66%	46.66%
Promoters and Promoter Group Shareholding						
a) Pledged/Encumbered						
- No. of Shares	89,437,000	49,235,000	85,060,000	89,437,000	85,060,000	58,225,000
 Percentage of shares (as a % of the total shareholding of Promoters and Promoter Group) 	35.73%	19.67%	66.51%	35.73%	66.51%	45.52%
 Percentage of shares (as a % of the total share capital of the Company) 	24.70%	13.60%	35.48%	24.70%	35.48%	24.28%
b) Non-Encumbered						
- No. of Shares	160,843,827	201,045,827	42,839,010	160,843,827	42,839,010	69,674.010
 Percentage of shares (as a % of the total shareholding of Promoters and Promoter Group) 	64.27%	80.33%	33.49%	64.27%	33.49%	54.48%
- Percentage of shares (as a % of the total share capital of the Company)	44.41%	55.51%	17.86%	44.41%	17.86%	29.06%
	Public Shareholding - Number of Shares - Percentage of Shareholding - Promoters and Promoter Group Shareholding a) Piedged/Encumbered - No. of Shares - Percentage of shares (as a % of the total shareholding of Promoters and Promoter Group) - Percentage of shares (as a % of the total share capital of the Company) b) Non-Encumbered - No. of Shares - No. of Shares - Percentage of shares (as a % of the total shareholding of Promoters and Promoter Group)	Dec. 31, 2014	Particulars of Shareholding Public Shareholding Promoters and Promoter Group Shareholding 30.89%	Particulars of Shareholding 2014	Particulars of Shareholding Public Shareholding	Particulars of Shareholding Public Shareholding Percentage of Shareholding 30.89% 30.89% 46.66% 30.89% 46.66% 30.89% 46.66% 30.89% 46.66% 40.66%

SEGM	ENT WISE REVENUE, RESULTS AND CAPITAL EMPLO	YED (CONSC	LIDATED)	(Rs. in Lacs
Sr.		Quarte	r ended	Nine Months ended
No.	Particulars	Dec. 31, 2014	Sept. 30, 2014	Dec. 31, 2014
1	Segment wise revenue, results and capital employed Segment revenue :			
	a) Television Business b) Print Business	10,932.2 3,128.2	9,856.2 3,259.2	31,175.7 9,346.9
	Total c) Add: Other unallocable revenue	14,060.4	13,115.4	40,522.6
	d) Less : Inter segment revenue	72.9	3.6	77.3
	Income from Operation	13,987.5	13,111.8	40,445.3
2	Segment results : Profit/(loss) before tax and interest from each segment			
	a) Television Business b) Print Business	1,233.9 (620.0)	169.9 (859.5)	1,889.5 (2,998.8)
	Total Less:	613.9	(689.6)	(1,109.3)
	c) Interest d) Other unallocable expense (net of unallocable income)	1,337.5 107.4	1,255.0 (143.2)	3,859.2 (124.8)
	Total profit/(loss) before tax	(830.9)	(1,801.4)	(4,843.7)
3	Capital Employed (Segment Assets-Segment Liabilities): a) Television Business b) Print Business	18,908.4 50,443.0	18,235.8 48,295.8	18,908.4 50,443.0
	Total c) Add : Unallocable Assets less Liabilities	69,351.4 (32,484.8)	66,531.6 (29,157.4)	69,351.4 (32,484.8)
	Total	36,866.6	37,374.2	36,866.6

- The consolidated financial results of the Company comprise of financials of following The consolidated financial results of the Company comprise of financials of following subsidiaries viz. Zee Akaash News Private Limited (80%), Mediavest India Private Limited (100%), Diligent Media Corporation Limited (99.99%), Pri-Media Services Private Limited (100%) and Company led 37.87% till December 11, 2014, and post December 11, 2014, consequent to further acquisitions, Maurya TV Private Limited became Wholly owned Subsidiary of the Company.

 Segmental information, as per Accounting Standard 17, has been presented on the basis of consolidated financial results with the main segments being Television Broadcasting Business and Privit Business
- and Print Business
- and First business.

 3 EPS for the periods ended September 30, 2014 and December 31, 2014 is not comparable to Place: Noida the corresponding previous periods due to the allotment of Equity Shares in pursuance of the Date: January 22, 2015

Particulars	Quarter ended, Dec. 31, 2014
B. INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed off during the quarter	Nil
Remaining unresolved at the end of the guarter	Nil

- Scheme of Amalgamation ("The Scheme") for merger of Essel Publishers Private Limited ("EPPL") with the Company effective from the Appointed Date April 1, 2014.
 Consequent to the Scheme of Arrangement for demerger of Non-News Business of Diligent Media Corporation Limited (MCL) vesting with Zee Entertainment Enterprises Limited (ZEEL), approved by Hon'ble Bombay High Court vide order passed on September 12, 2014, with effect from March 31, 2014, the Loss Before Tax of Rs. 190.5 Lass pertaining to such discontinued business as recognised in the financials for the quarter ended June 30, 2014 has been derecognized in previous quarter results.

 Consequent to the enactment of the Companies Act, 2013 (the Act) and its applicability for accounting periods commencing after April 1, 2014, the Company has reworked depreciation with reference to the estimated economic lives of fixed assets prescribed by Schedule II to the Act or actual useful life of assets, whichever is lower. In case of any sasets whose life has completed as above, the carrying value, net of residual value as at
- assets whose life has completed as above, the carrying value, net of residual value as at April 1, 2014 has been adjusted to the Reserves and in other cases the carrying value has been depreciated over the remaining of the revised life of the asset and recognised in the
- over toephetiated over the remaining of the teresed lie of the sesset and recognised in the Statement of Profit and Loss.

 The Company has submitted the Draft Letter of Offer to the Securities Exchange Board of India ("SEBI") on January 2, 2015 in connection with the proposed Rights Issue of Equity Shares to the existing shareholders of the Company for a maximum amount of Rs. 20,000 Lacs.
 The Statutory Auditors have carried out a "Limited Review" of the standalone financial
- results for the quarter/nine months period ended December 31, 2014.
- The above results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meeting held on January 22, 2015.

 Previous period figures are regrouped, rearranged or recast wherever considered necessary. 8

For Zee Media Corporation Limited

Subhash Chandra























To
The Board of Directors,
Zee Media Corporation Limited,
135, Continental Building,
Dr. A.B. Road, Worli,
Mumbai- 400 018

Re: Limited Review Report for the Quarter/Nine months ended 31 December, 2014

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Zee Media Corporation Limited (the "Company") for the Quarter/Nine months ended 31 December, 2014 ("the Statement") being submitted by the Company pursuant to requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the Accounting Standards specified under Companies Act 1956 (which are deemed to be applicable as per Section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014) and other accounting principles generally accepted in India, have not disclosed the information required to disclosed in terms of Clause 41 of the Listing Agreement with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. Further, we also report that we have traced the number of Shares as well as percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in term of Clause 35 of Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Select Information for the Quarter ended 31 December 2014 of the Statement, from details furnished by the Registrars.

For MGB & Co. LLP
Chartered Accountants

Firm Registration Number 101169W/W-100035

mgb &c

Hiteridra Bhandari

Partner

Membership Number 107832

Mumbai, 22 January, 2015



EARNINGS RELEASE FOR THE THIRD QUARTER ENDED DECEMBER 31, 2014

OPERATING REVENUE HAS GROWN BY 52.6% FROM Rs. 916.8 MN IN Q3 OF FY14 TO Rs. 1398.7 MN IN THE CORRESPONDING PERIOD OF FY15

ADVERTISING REVENUE POSTED A GROWTH OF 63.1%, INCREASING FROM 613.9 MN IN Q3 OF FY14 TO Rs. 1001.3 MN IN Q3 OF FY 15

SUBSCRIPTION REVENUE GREW BY 12.3% FROM Rs. 270.0 MN IN Q3 OF FY14 TO Rs. 303.3 MN IN Q3 OF FY15

Operating Highlights

- ❖ Operating revenue for the quarter grew by 52.6% to Rs. 1,398.7 mn in Q3 of FY15 from 916.8 mn in Q3 of FY14
- ❖ Advertisement revenue in Q3 of FY15 stood at Rs. 1001.3 mn, growing by 63.1% over the corresponding period last year
- Subscription Revenue also witnessed a growth of 12.3%, from 270.0 mn in Q3 of FY14 to 303.3 mn in Q3 of FY15
- EBITDA for Q3 of FY15 stood at Rs. 167.9 mn

Noida, India; January 22, 2015 – Zee Media Corporation Limited (ZMCL), erstwhile Zee News Limited, (BSE: 532794, NSE: ZEEMEDIA), today reported third quarter of fiscal 2015 consolidated revenues of Rs. 1,398.7 mn. The Network incurred Operating Expenditure of Rs. 1,230.8 mn in the third quarter. The Board of Directors, in its meeting held today, approved and took on record the financial results of ZMCL for the third quarter ended on December 31, 2014.

Dr Subhash Chandra, Non-executive Chairman of the Board, said: "The New Year has started on a bullish note with the federal bank cutting the policy rate to revive the engines of growth. While the government has been taking ample policy initiatives to boost investor confidence in the country, the



rate cut is an effort to compliment the current dispensation in putting India on high growth trajectory. With up to \$ 8 bn expected to flow in post the reform in key sectors like pharma, insurance and others, we expect that economy will finally pick pace and the ease of doing business will significantly improve. The increase in the FDI limit in insurance to 49% besides reviving the sector will also have a multiplier effect, especially in fulfilling the much needed infrastructure financing. The easing of inflation has also brought cheer to the common man and has given opportunity to the government to experiment. With the economy outlook looking brighter quarter after quarter, I hope that the media and entertainment industry will also benefit in the mid to long run."

Dr Bhaskar Das, Group CEO, News Cluster, stated: "We continue to reach the highest number of consumers across India through our TV channels. Consolidating our position as the largest news network, Zee Media Corporation Limited (ZMCL) reached over 116 mn consumers through its 2 national channels and 8 regional channels. Striving to create content differentiator in a me-too market, we are investing strategically into content that aligns with big news events. The increased focus on content has been made possible by robust growth in advertisement revenue. I am also happy to note that the government is favorably viewing broadcasters' opposition to the whole paradigm on the ad cap regulation."

Ashish Kirpal Pandit, CEO, ZMCL said: "On top of the learning curve of how to make broadcasting operations profitable, we at ZMCL are hopeful that our regional bouquet will stabilize soon and start yielding positive returns. We also expect that the impact of digitization will come into full play very soon. We are confident about the business which will be backed by high quality shows that will hit the screen very soon."

Condensed Consolidated Statement of Operations

The table below presents the condensed consolidated statement of operations for Zee Media Corporation Limited and its subsidiaries for the third quarter ended December 31, 2014.





Consolidated Financials

(Rs. Million)	3rd Quarte	er ended	% Growth	Upto 3rd Qu	ıarter ended	% Growth
(IXS. IVIIIIOII)	Dec-14	Dec-13	YoY	Dec-14	Dec-13	YoY
Operating Revenue	1,398.7	916.8	52.6%	4,044.5	2,523.9	60.3%
Expenditure	1,230.8	773.8	59.1%	3,794.5	2,213.0	71.5%
EBITDA	167.9	143.0	17.4%	250.0	310.9	-19.6%
Less: Depreciation	120.3	39.1	207.4%	374.7	113.6	229.7%
Less: Finance Expenses	133.8	35.9	272.8%	386.0	76.7	403.1%
Add: Other Income	3.1	41.5	-92.6%	26.3	138.7	-81.1%
Net Profit before Tax	(83.1)	109.5		(484.4)	259.3	

Note: Financials for last year and current year for the corresponding period are not comparable due to inclusion of our newspaper dna's financials.

Consolidated Financials (Break up of Revenues)

(Rs. Million)	3rd Quarte	er ended	% of Total	Revenues	% Growth
(Mar Manager)	Dec-14	Dec-13	Dec-14	Dec-13	YoY
Advertising Revenue	1,001.3	613.9	71.6%	67.0%	63.1%
Subscription Revenue	303.3	270.0	21.7%	29.5%	12.3%
Other Sales & Services	94.1	32.9	6.7%	3.6%	186.1%
Total Revenues	1,398.7	916.8	100.0%	100.0%	52.6%

Consolidated Financials (Break up of Expenditures)

(Rs. Million)	3rd Quarte	er ended	% of Total	Revenues	% Growth
(KS. WIIIIOII)	Dec-14	Dec-13	Dec-14	Dec-13	YoY
Cost of Goods & Operations	352.9	163.8	28.7%	21.2%	115.4%
Employee Cost	397.6	260.5	32.3%	33.7%	52.6%
Other Expenses	480.3	349.5	39.1%	45.2%	37.4%
Total Expenses	1,230.8	773.8	100.0%	100.0%	59.1%

Consolidated Financials (Break up of Revenues)

(Rs. Million)	Upto 3rd Qua	arter ended	% of Total	Revenues	% Growth
(======================================	Dec-14	Dec-13	Dec-14	Dec-13	YoY
Advertising Revenue	2,951.9	1,672.1	73.0%	66.3%	76.5%
Subscription Revenue	833.3	729.0	20.6%	28.9%	14.3%
Other Sales & Services	259.3	122.8	6.4%	4.9%	111.2%
Total Revenues	4,044.5	2,523.9	100.0%	100.0%	60.3%





Consolidated Financials (Break up of Expenditures)

(Rs. Million)	Upto 3rd Qua	arter ended	% of Total E	Expenditure	% Growth
(KS. WIIIIOII)	Dec-14	Dec-13	Dec-14	Dec-13	YoY
Cost of Goods & Operations	1,170.7	458.5	30.9%	20.7%	155.4%
Employee Cost	1,213.2	739.7	32.0%	33.4%	64.0%
Other Expenses	1,410.6	1,014.8	37.2%	45.9%	39.0%
Total Expenses	3,794.5	2,213.0	100.0%	100.0%	71.5%

Segment Results

Rs. in millions		For Q3		Upto Q3			
KS. III IIIIIIOIIS	Television	Print	Total	Television	Print	Total	
Total Revenues	1,093.2	305.5	1,398.7	3,117.6	926.9	4,044.5	
Total Expenses	892.5	338.3	1,230.8	2,679.6	1,114.9	3,794.5	
EBITDA	200.7	(32.8)	167.9	438.0	(188.0)	250.0	

Television Business - Existing Vs New Channels - For Q3

Television Business		Q3 FY15			Q3 FY14			Growth	Growth	
Rs. in millions	Existing	New	Total	Existing	New	Total	Existing	New	Total	
Advertisement Revenues	759.5	33.3	792.8	569.4	44.5	613.9	33.4%	-25.1%	29.1%	
Subscription Revenues	271.2	-	271.2	270.0	-	270.0	0.5%	-	0.5%	
Other Revenues	29.2	-	29.2	32.9	-	32.9	-11.2%	-	-11.2%	
Total Expenses	782.7	109.8	892.5	696.2	77.6	773.8	12.4%	41.5%	15.3%	
EBITDA	277.2	(76.5)	200.7	176.1	(33.1)	143.0	57.4%	131.0%	40.4%	

Television Business - Existing Vs New Channels - Upto Q3

Television Business	U	pto Q3 FY1.	5	Į	Jpto Q3 FY14	!		Growth Existing New 40.8% -11.2%		
Rs. in millions	Existing	New	Total	Existing	New	Total	Existing	New	Total	
Advertisement Revenues	2,218.3	85.6	2,303.9	1,575.8	96.3	1,672.1	40.8%	-11.2%	37.8%	
Subscription Revenues	727.6	-	727.6	729.0	-	729.0	-0.2%	-	-0.2%	
Other Revenues	86.1	-	86.1	122.8	-	122.8	-29.9%	-	-29.9%	
Total Expenses	2,290.6	389.0	2,679.6	2,008.4	204.6	2,213.0	14.0%	90.2%	21.1%	
EBITDA	741.4	(303.4)	438.0	419.2	(108.3)	310.9	76.9%	180.3%	40.9%	

^{*}New Business includes Zee MPCG, Zee Marudhara, Zee Kalinga and Maurya TV.

Business Highlights

❖ ZMCL continues to be one of India's largest news network, reaching 116.0 mn viewers across India, riding on its varied bouquet of 2 national and 8 regional news channels. This doesn't include Mumbai Edition of DNA and news websites, DNA newspaper and digital platforms − zeenews.com, dnaindia.com, Facebook, YouTube and Twitter. (Source: TAM,





CS 4+, All India, ZMCL Channels, Q3 Reach; Internal subscription figures, DNA, Mumbai; Google Analytics, Facebook and Twitter)

❖ Zee News, our flagship channel, reached over 39.3 million viewers across the country. (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)

With its reformatory tag line of "Soch Badlo Desh Badlo", Zee News continued its endeavour to bring about a positive change in the society through its thought provoking programming and editorial led initiatives. The channel unveiled a new signature tune which is an attempt to reaffirm its commitment to bring to its viewers unbiased news and incisive analysis and also to increase brand affinity. In line with the importance accorded to Delhi elections, the channel also started "Delhi Ki Teevr Mudrika", a branded bus that is covering all the assembly constituencies and taking stock of the performance of MLAs.

❖ Zee Business reached 10.9 million audiences across India (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)

Continuing its pioneering initiative of promoting investor education and the need for financial planning, Zee Business organized *Hunt for India's Smart Investor*. It has become the largest reality show in the business news genre and aims to identify the country's smartest investor. Dedicated to honoring India's financial market experts for empowering the retail investor, the channel also instituted *India's Best Market Analyst Awards*. The award acknowledges leading market analyst who have played a pivotal role in encouraging participation in the capital markets.

❖ 24 Ghanta, our Bengali news offering, reached over 6.9 million viewers across India. (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)

In its endeavor to integrate the brand with the lifestyle of Bengali audience, 24 Ghanta carried out various on-ground events like celebration of biggest festival in the state, Durga Puja, across 15 branded pandals in Kolkata with interactive live coverage. In one of the pandals, chief minister Mamata Banerjee inaugurated the "Samaj Sebi Sarbajanin Puja". The channel also launched "24 Gahtna Pojar Gaan CD" during the event.

❖ Zee 24 Taas, India's first 24-hour Marathi news channel, reached 14.2 million viewers across India. (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach).

As a socially conscious channel, Zee 24 Taas executed a special campaign on road safety, especially as more and more cases of drunken driving resulting into fatal accidents are being





reported in Mumbai and other cities of Maharashtra. The channel also organized a fitness seminar in Mumbai with participation from eminent personalities in fitness and health sector. The channel also carried forward its high pitched election activity in October 2014 by executing 16-city canter activity under which an anchor on board a branded vehicle sought public opinion on who should be the next CM of Maharashtra.

- ❖ Zee Sangam, our regional channel catering to Uttar Pradesh and Uttrakhand, reached over 7.1 million viewers across India. (Source: TAM, CS 4 +, All India, Q3 Weekly Avg Reach)
 - The channel initiated and executed first-of-its-kind "Retail Utsav", a consumer fair that was organized in Noida. The channel also organised "Sangam Samman Awards" with an aim to recognize the entrepreneurial spirit of UP.
- ❖ Zee Madhya Pradesh Chhattisgarh continues to be No. 1 choice in the region with 27.0% channel share, reaching more than 5.7 million viewers across India with relevant and engaging content. (Source: TAM, CS 4+ All India, Q3 Weekly Avg Reach; Channel Share CS 15+, MPCG ,Q3)
- Zee Punjab Haryana Himachal, addressing audiences across Himachal Pradesh and Haryana besides Punjab, reached more than 2.7 million viewers (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)
 - The channel made a high impact with comprehensive coverage of Haryana elections through "*Naya Safar Naya Haryana*" road campaign that reached more than 1 lakh people across 80 towns. The channel also organized "*Hunar*", a painting competition in Ludhiana where more than 700 students participated on the eve of Children's Day.
- ❖ Zee Marudhara, which has been transformed into a full-fledged news channel, reached more than 1.6 million viewers across India. (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)
- ❖ Zee Kalinga, our 24X7 news channel, expanded its reach to more than 1.4 million viewers across India. (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)
- Maruya TV, our regional channel targeting Bihar and Jharkhand, reached more than 1.1 million viewers across India. (Source: TAM, CS 4+, All India, Q3 Weekly Avg Reach)
- ❖ In the third quarter, zeenews.com attracted over 34 million unique users as against 29 million unique users in second quarter, an increase of 15.5%. The website recorded 82 million visits as against 66 million in second quarter, an increase of 24.6%. Zeenews.com registered with





160 million page views as compared to 132 million page views in the previous quarter, an increase 21.0% in page views. The regional sections of the website also put up a good performance with visits to Hindi, Bengali and Marathi websites growing by 57.8%, 36.6% and 18.9% respectively.

Corporate Development

- With effect from December 12, 2014, consequent to further acquisitions, Maurya TV Private Limited, a Company engaged in the business of Broadcasting of a regional television channel 'Maurya TV' (catering to Bihar & Jharkhand market), became a Wholly owned Subsidiary of the Company.
- ❖ With a view to fund Capex, repayment of certain loans of the Company and funding for repayment of certain loans of subsidiary(ies) of the Company, the Company has proposed raising of upto Rs. 200 Crores by way of Rights Issue of Equity Shares to the existing shareholders of the Company. In this regard the Company has filed a Draft Letter of Offer with the Securities Exchange Board of India and Stock Exchanges on 2nd January 2015.

Channel Portfolio

National News Channels





Regional News Channels







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