

**OCTOBER'15 SALES**

Oct-15

| Particulars              | Oct-15          | Oct-14          | Change %  | Highlights                              |
|--------------------------|-----------------|-----------------|-----------|---|
| MOTORCYCLES              | 3,08,733        | 3,36,923        | -8        | -                                       |
| COMMERCIAL VEHICLES      | 44,089          | 49,094          | -10       | Includes Qute export sales of 36 units. |
| <b>TOTAL</b>             | <b>3,52,822</b> | <b>3,86,017</b> | <b>-9</b> | -                                       |
| Exports out of the above | 1,27,645        | 1,58,547        | -19       | -                                       |

YTD

| Particulars              | Apr-Oct 2015     | Apr-Oct 2014     | Change % | Highlights |
|--------------------------|------------------|------------------|----------|------------|
| MOTORCYCLES              | 20,87,065        | 21,10,934        | -1       | -          |
| COMMERCIAL VEHICLES      | 3,35,382         | 3,19,095         | 5        | -          |
| <b>TOTAL</b>             | <b>24,22,447</b> | <b>24,30,029</b> | <b>-</b> | -          |
| Exports out of the above | 11,24,290        | 11,19,607        | -        | -          |

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