# STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & SIX MONTHS ENDED 30TH SEPTEMBER, 2015

PARTI

(Rs.in Lacs except per share data & Ratios)

|     | PARTICULARS  | THR         | EE MONTHS EN | DED         | SIX MONTH   | IS ENDED       | PREVIOUS<br>YEAR |
|-----|--|-------------|--------------|-------------|-------------|----------------|------------------|
|     |  | 30.09.2015  | 30.06.2015   | 30.09.2014  | 30.09.2015  | 30.09.2014     | 31.03.2015       |
|     |  | (UNAUDITED) | (UNAUDITED)  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED)    | (AUDITED)        |
|     | Income from Operation a) Net Sales / Income From Operations (Net of Excise)              | 9,086       | 9,261        | 8,982       | 18,347      | 17,079         | 34,433           |
|     | b) Other Operating Income  | 22          | 22           | 23          | 44          | 44             | 89               |
|     | Total Income (net)   | 9,108       | 9.283        | 9,005       | 18,391      | 17,123         | 34,522           |
|     | Expenses   | 0,100       |              |             | 100,000     | - 31000        | To Chico         |
|     | a) Cost of materials consumed  | 100         | 9            | 04          | 040         | - E            |                  |
|     | b) Purchases of stock in trade   | 3,596       | 3,469        | 4,246       | 7,065       | 9,187          | 17,179           |
|     | c) Change in Inventories of finished goods,<br>work-in-progress and stock-in-trade       | (131)       | 232          | 818         | 101         | 511            | 271              |
|     | d) Employee benefits expense   | 941         | 981          | 749         | 1,922       | 1,578          | 3,462            |
|     | e) Depreciation and amortization expense   | 288         | 290          | 310         | 578         | 611            | 1,224            |
|     | f) Other expenses  | 2,193       | 2,194        | 1,818       | 4,387       | 3,463          | 7,227            |
| - 1 | Total Expenses   | 6,887       | 7,166        | 7,941       | 14,053      | 15,350         | 29,363           |
|     | Profit from Operations before Other Income,<br>Finance cost and Exceptional Items (1-2)  | 2,221       | 2,117        | 1,064       | 4,338       | 1,773          | 5,159            |
| 4   | Other Income   | 176         | 186          | 5,081       | 362         | 5,459          | 5,848            |
|     | Profit from ordinary activities before finance<br>cost and Exceptional Items (3+4)       | 2,397       | 2,303        | 6,145       | 4,700       | 7,232          | 11,007           |
| 6   | Finance cost   | 218         | 233          | 347         | 451         | 743            | 1,328            |
|     | Profit from ordinary activities after finance<br>cost but before Exceptional Items (5-6) | 2,179       | 2,070        | 5,798       | 4,249       | 6,489          | 9,679            |
|     | Exceptional Items  | 200         | 120          | - 35        |             | - 55           | - 3              |
|     | Profit on sale of investment in subsidiary   | -0.00       | 15.          |             |             | 107.00         | 3,575            |
|     | Profit from Ordinary Activities Before Tax<br>(7+8+9)                                    | 2,179       | 2,070        | 5,798       | 4,249       | 6,489          | 13,254           |
| 11  | Tax Expense  | 724         | 687          | 266         | 1,411       | 456            | 2,471            |
|     | Net Profit from Ordinary Activities After Tax (10-<br>11)                                | 1,455       | 1,383        | 5,532       | 2,838       | 6,033          | 10,783           |
| 13  | Extraordinary Items  |             | F. (         |             | (40)        | (in the second |                  |
| 14  | Net Profit for the Period (12-13)  | 1,455       | 1,383        | 5,532       | 2,838       | 6,033          | 10,783           |



## STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & SIX MONTHS ENDED 30TH SEPTEMBER, 2015

## PART I

(Rs.in Lacs except per share data & Ratios)

|    | PARTICULARS   | THR         | EE MONTHS EN   | DED         | SIX MONTH   | IS ENDED    | PREVIOUS<br>YEAR |
|----|---|-------------|----------------|-------------|-------------|-------------|------------------|
|    |   | 30.09.2015  | 30.06.2015     | 30.09.2014  | 30.09.2015  | 30.09.2014  | 31.03.2015       |
|    |   | (UNAUDITED) | (UNAUDITED)    | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED)        |
| 15 | Paid-up Equity Share Capital<br>(Face Value of Rs. 1/- each)  | 3,340       | 3,340          | 3,340       | 3,340       | 3,340       | 3,340            |
|    | Paid up Debt Capital *  | 5,825       | Not Applicable | 9,779       | 5,825       | 9,779       | 6,551            |
| 16 | Reserves Excluding Revaluation Reserves as<br>per Balance Sheet of previous accounting year             |             |                | 100000      |             | 0000        | 37,092           |
| 17 | Debenture Redemption Reserve (also included in 16 above)  |             |                | 2000        |             | 2000000     | 375              |
| 18 | Earning Per Share (EPS) before / after<br>Extraordinary items (Rs.) Basic & Diluted (not<br>annualized) | 0.44        | 0.41           | 1.66        | 0.85        | 1.81        | 3.23             |
| 19 | Debt Equity Ratio (no. of times) **   | 0.13        | Not Applicable | 0.26        | 0.13        | 0.26        | 0.16             |
| 20 | Debt Service Coverage ratio (DSCR)(no.of times) ***   | 4.12        | Not Applicable | 8.16        | 3.99        | 4.78        | 2.74             |
| 21 | Interest Service Coverage ratio (ISCR)(no.of times) ****  | 11.00       | Not Applicable | 17.71       | 10.42       | 8.74        | 10.98            |

\* Paid - up Debt Capital = Long-term Debts + Current maturities of Long-term debts
\*\* Debt - Equity Ratio = Long-term Debts / (Equity + Reserves)
\*\*\* DSCR = Earnings before Interest & Tax / (Interest Expense + Principal Repayment on Long Term Debts during the period)
\*\*\*\* ISCR= Earnings before Interest & Tax / Interest Expense

See accompanying notes to the financial results

| PARTICULARS  | THR         | EE MONTHS EN | DED            | SIX MONTH         | S ENDED      | PREVIOUS<br>YEAR |
|--|-------------|--------------|----------------|-------------------|--------------|------------------|
| The state of the s | 30.09.2015  | 30.06.2015   | 30.09.2014     | 30.09.2015        | 30.09.2014   | 31.03.2015       |
|  | (UNAUDITED) | (UNAUDITED)  | (UNAUDITED)    | (UNAUDITED)       | (UNAUDITED)  | (AUDITED)        |
| PARTICULARS OF SHAREHOLDING  |             |              |                |                   |              |                  |
| Public Shareholding  |             |              | 10/10/01/05/10 | 1507100000000     | 200100200000 | 7500 1500 250    |
| - Number of Shares   | 123,803,910 | 12,380,391   | 12,453,940     | 123,803,910       | 12,453,940   | 12,424,984       |
| - Percentage of Shareholding   | 37%         | 37%          | 37%            | 37%               | 37%          | 375              |
| Promoters and Promoters Group Shareholding   |             |              | 1              | 2.5               |              |                  |
| a) Pledged/Encumbered  |             |              | l l            |                   |              |                  |
| - Number of shares   | 390         |              | 3.50           | 70 <del>5</del> 0 | **           |                  |
| <ul> <li>Percentage of shares (as a % of the total<br/>shareholding of promoter and promoter<br/>group)</li> </ul>   |             | 1.           | -              |                   | *            |                  |
| Percentage of shares (as a % of the total<br>share capital of the company)   | 2.5         | 25           | 183            |                   | **           | 5                |
| b) Non-Encumbered  |             |              |                |                   |              |                  |
| - Number of shares   | 210,196,090 | 21,019,609   | 20,946,060     | 210,196,090       | 20,946,060   | 20,975,016       |
| <ul> <li>Percentage of shares (as a % of the total<br/>shareholding of promoter and promoter<br/>group)</li> </ul>   | 100%        | 100%         | 100%           | 100%              | 100%         | 100              |
| <ul> <li>Percentage of shares (as a % of the total<br/>share capital of the company)</li> </ul>  | 63%         | 63%          | 63%            | 63%               | 63%          | 63°              |

| PARTICULARS   | THREE MONTHS ENDED<br>30TH SEPTEMBER, 2015 |
|---|--|
| B INVESTOR COMPLAINTS   | (NUMBERS)                                  |
| Pending at the beginning of the quarter Received during the quarter Disposed of during the quarter Remaining unresolved at the end of the quarter | 2 2  |

# STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & SIX MONTHS ENDED 30TH SEPTEMBER, 2015

(Rs.in Lacs)

| PARTICULARS                               | THR         | EE MONTHS EN | DED         | SIX MONTH   | IS ENDED    | PREVIOUS<br>YEAR |
|---|-------------|--------------|-------------|-------------|-------------|------------------|
|   | 30.09.2015  | 30.06.2015   | 30.09.2014  | 30.09.2015  | 30.09.2014  | 31.03.2015       |
|   | (UNAUDITED) | (UNAUDITED)  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED)        |
| Segment Revenue                           |             |              |             |             |             |                  |
| Liquid Terminal Division                  | 2,969       | 2,866        | 2,436       | 5,835       | 4,430       | 10,399           |
| Gas Terminal Division                     | 6,139       | 6,417        | 6,569       | 12,556      | 12,693      | 24,12            |
| Net Sales / Income from Operations        | 9,108       | 9,283        | 9,005       | 18,391      | 17,123      | 34,52            |
| Segment Results                           |             |              |             |             |             |                  |
| Profit before Tax and Interest            |             |              |             |             |             |                  |
| Liquid Terminal Division                  | 1,346       | 1,121        | 1,200       | 2,467       | 1,983       | 4,95             |
| Gas Terminal Division                     | 1,772       | 1,782        | 650         | 3,554       | 1,211       | 3,51             |
| sub-total                                 | 3,118       | 2,903        | 1,850       | 6,021       | 3,194       | 8,47             |
| Less: Finance Cost                        | 218         | 233          | 347         | 451         | 743         | 1,32             |
| Other un-allocable expenditure (net)      | 851         | 733          | (4,170)     | 1,584       | (3,739)     | (5,52            |
| Add : Interest Income                     | 130         | 133          | 125         | 263         | 299         | 58               |
| Total Profit Before Tax                   | 2,179       | 2,070        | 5,798       | 4,249       | 6.489       | 13,25            |
| Capital Employed                          |             |              |             |             |             |                  |
| (Segment Assets Less Segment Liabilities) |             |              | 1           |             |             |                  |
| Liquid Terminal Division                  | 16,874      | 17,735       | 15,745      | 16,874      | 15,745      | 16,27            |
| Gas Terminal Division                     | 7,158       | 5,354        | 5,260       | 7,158       | 5,260       | 6,53             |
| Unallocable                               | 28,194      | 27,983       | 31,694      | 28,194      | 31,694      | 27,69            |
| Total                                     | 52,226      | 51,072       | 52,699      | 52,226      | 52,699      | 50,50            |



### STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED AND SIX MONTHS 30TH SEPTEMBER,

#### NOTES:

- 1 The above Standalone Financial Results have been reviewed by the Audit Committee and then approved by the Board of Directors at the meeting held on 3rd November, 2015. In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed a limited review of the Consolidated Financial Results of the Company.
- 2 The Company has opted to publish only Consolidated Financial Results. The Stand-alone Financial Results of the Company for the quarter ended 30th September, 2015 will be available on the websites of the Company viz. www.aegisindia.com, Bombay Stock Exchange Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com.
- 3 During the quarter, the shareholders approved equity share split in the ratio of 1:10. Consequently, the number of equity shares outstanding has increased from 3.34 crores to 33.40 crores. Further, the earnings per share for all the periods presented have been restated to reflect the share split.
- 4 Other Expenditure includes the provision of Commission to the Managing Directors of Rs. 300 lacs which is dependent upon the net profit determinable u/s 198 of the Companies Act, 2013 at the year end.
- 5 The Board of Directors at their meeting held on 3rd November, 2015 have declared an Interim Dividend of Rs.<sup>©</sup> \* <sup>3</sup> per share for the year 2015-16. The record date for the same is fixed as 9th November, 2015.

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# STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED AND SIX MONTHS 30TH SEPTEMBER,

6 Statement of Standalone Assets and Liabilities as per Clause 41 (v) (h) of the Listing Agreement:

| Particulars  | As at 30th Septem<br>Rupees in lacs   f   |                      | As at 31st March, 2015<br>Rupees in lacs   |
|--|---|----------------------|--|
| I. EQUITY AND LIABILITIES  | Traposs III loss  | 10,000 11 1000       |  |
| (1) SHAREHOLDERS' FUNDS  |   |                      |  |
| (a) Share Capital  | 3,340   |                      | 3,340  |
| (b) Reserves & surplus   | 39,930  |                      | 37,092   |
|  |   | 43,270               | 40,432   |
| (2) NON-CURRENT LIABILITIES  |   |                      |  |
| (a) Long-term borrowings   | 4,461   |                      | 5,100  |
| (b) Deferred tax liabilities (Net)   | 2,062   |                      | 1,987  |
| (c) Other Long term liabilities  | 448   |                      | 466  |
| (d) Long-term provisions   | 506   |                      | 481  |
|  | A02000  | 7,477                | 8,034  |
| (3) CURRENT LIABILITIES  |   |                      |  |
| (a) Short-term borrowings  | 4,495   |                      | 4,971  |
| (b) Trade payables   | 3,334   |                      | 2,226  |
| (c) Other current liabilities  | 3,275   |                      | 3,841  |
| (d) Short-term provisions  | 131   |                      | 131  |
|  |   | 11,235               | 11,169   |
| тс   | TAL _   | 61,982               | 59,635   |
|  |   |                      |  |
| II. ASSETS   |   |                      |  |
| II. ASSETS   |   |                      |  |
| II. ASSETS (1) NON-CURRENT ASSETS  |   |                      |  |
|  |   |                      |  |
| (1) NON-CURRENT ASSETS (a) Fixed assets (i) Tangible assets  | 19,596  |                      | 20,008   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets  | 68  |                      | 85   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets  (i) Tangible assets  | 68<br>5,115   |                      | 85<br>2.741  |
| (1) NON-CURRENT ASSETS  (a) Fixed assets  (i) Tangible assets  (ii) Intangible assets  | 68  | 2                    | 85   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress   | 5,115<br>24,779   | _                    | 85<br>2.741  |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments  | 68<br>5,115   | 2                    | 85<br>2,741<br>22,834<br>9,748   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances   | 68<br>5,115<br>24,779<br>9,619  | S_                   | 85<br>2,741<br>22,834<br>9,748<br>11,820   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments  | 68<br>5,115<br>24,779<br>9,619<br>12,385  | 46,796               | 85<br>2,741<br>22,834  |
| (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress (b) Non-Current Investments (c) Long-term loans and advances  | 68<br>5,115<br>24,779<br>9,619<br>12,385  | 46,796               | 85<br>2.741<br>22,834<br>9,748<br>11,820<br>13   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  | 68<br>5,115<br>24,779<br>9,619<br>12,385  | <br>46,796           | 85<br>2.741<br>22,834<br>9,748<br>11,820<br>13   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  (2) CURRENT ASSETS  | 68<br>5,115<br>24,779<br>9,619<br>12,385<br>13  | <br>46,796           | 85<br>2,741<br>22,834<br>9,748<br>11,820<br>13<br>44,415   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  (2) CURRENT ASSETS  (a) Current Investments   | 68<br>5,115<br>24,779<br>9,619<br>12,385<br>13  | 46,796               | 85<br>2,741<br>22,834<br>9,748<br>11,820<br>13<br>44,415   |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  (2) CURRENT ASSETS  (a) Current Investments (b) Inventories   | 68<br>5.115<br>24,779<br>9,619<br>12,385<br>13  | 46,796               | 85<br>2.741<br>22,834<br>9,748<br>11,820<br>13<br>44,415<br>1,867<br>1,454<br>3,623                          |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  (2) CURRENT ASSETS  (a) Current Investments (b) Inventories (c) Trade receivables   | 68<br>5.115<br>24,779<br>9,619<br>12,385<br>13<br>3,950<br>1,342<br>3,754                   | 46,796               | 85<br>2.741<br>22,834<br>9,748<br>11,820<br>13<br>44,415<br>1,867<br>1,454<br>3,623<br>6,110<br>1,776        |
| (1) NON-CURRENT ASSETS  (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  (2) CURRENT ASSETS  (a) Current Investments (b) Inventories (c) Trade receivables (d) Cash and Cash equivalents           | 68<br>5.115<br>24,779<br>9,619<br>12,385<br>13<br>3,950<br>1,342<br>3,754<br>3,936          | 46,796               | 85<br>2,741<br>22,834<br>9,748<br>11,820<br>13<br>44,415<br>1,867<br>1,454<br>3,623<br>6,110<br>1,776<br>390 |
| (a) Fixed assets (i) Tangible assets (ii) Intangible assets (iii) Capital work-in-progress  (b) Non-Current Investments (c) Long-term loans and advances (d) Other non-current assets  (2) CURRENT ASSETS  (a) Current Investments (b) Inventories (c) Trade receivables (d) Cash and Cash equivalents (e) Short-term loans and advances | 68<br>5,115<br>24,779<br>9,619<br>12,385<br>13<br>3,950<br>1,342<br>3,754<br>3,936<br>1,893 | 46,796 —<br>15,186 — | 85<br>2.741<br>22,834<br>9,748<br>11,820<br>13<br>44,415   |

7 Figures for the previous period / year have been regrouped wherever necessary to correspond with the figures of the current period.

For and on behalf of the Board

Director

Place: Mumbai

Date: 3rd November, 2015

DNV

# Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th - 32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

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## INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF AEGIS LOGISTICS LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of AEGIS LOGISTICS LIMITED ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") for the quarter and six months ended 30th September, 2015 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II Select Information referred to in paragraph 6 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of the following subsidiaries:

Sea Lord Containers Limited
Konkan Storage Systems (Kochi) Private Limited
Aegis Gas (LPG) Private Limited
Hindustan Aegis LPG Limited
Eastern India LPG Co. (Private) Limited
Aegis Group International Pte. Limited
Aegis International Marine Services Pte. Limited
Aegis LPG Logistics (PIPAVAV) Limited
Aegis Terminal (PIPAVAV) Limited

4. We did not review the interim financial results of eight subsidiaries included in the consolidated financial results, whose interim financial results reflect total assets of Rs. 39,563 lacs as at 30th September, 2015, total revenues of Rs. 12,566 lacs and Rs. 35,150 lacs for quarter and six months ended 30th September, 2015, respectively, and total profit after tax of Rs. 1,446 lacs and Rs. 2,851 lacs for quarter and six months ended 30th September, 2015, respectively, as considered in the consolidated financial results. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates

# Deloitte Haskins & Sells LLP

- to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.
- 5. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II Select Information for the quarter and six months ended 30th September, 2015 of the Statement, from the details furnished by the Registrars.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

(Firm's Registration No.117366W/W-100018)

A. Siddharth

Partner

(Membership No. 31467)

Mumbai, 3rd November, 2015

# CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2015

PARTI

(Rs.in Lacs except per share data & Ratios)

|    | PARTICULARS  | THR         | EE MONTHS EN | DED         | SIX MONTE   | HS ENDED    | PREVIOUS YEAR |
|----|--|-------------|--------------|-------------|-------------|-------------|---------------|
|    |  | 30.09.2015  | 30.06.2015   | 30.09.2014  | 30.09.2015  | 30.09.2014  | 31.03.2015    |
|    |  | (UNAUDITED) | (UNAUDITED)  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED)     |
| 1  | Income from Operations a) Net Sales / Income From Operations (Net of Excise)                             | 49,449      | 75,038       | 148,888     | 124,487     | 243,820     | 391,206       |
|    | b) Other Operating Income  | 155         | 100          | 9           | 255         | 19          | 394           |
|    | Total Income from Operations (net)   | 49,604      | 75,138       | 148,897     | 124,742     | 243,839     | 391,600       |
| 2  | Expenses   | 45,034      | 10,100       | 7.101007    | 78.30.75    |             |               |
| 7  | a) Cost of materials consumed  | 540         |              | 1780        |             | 50          | 0.50          |
|    | b) Purchases of stock in trade   | 41.500      | 66,690       | 140,021     | 108,190     | 229,560     | 363,047       |
|    | <ul> <li>c) Change in Inventories of finished goods, work-in-<br/>progress and stock-in-trade</li> </ul> | (189)       | 320          | 1,371       | 131         | 834         | 474           |
|    | d) Employee benefits expense   | 1,095       | 1,138        | 905         | 2,233       | 1,881       | 4,092         |
|    | e) Depreciation and amortization expense   | 581         | 577          | 564         | 1,158       | 1,121       | 2,296         |
|    | f) Other expenses  | 2,574       | 2.552        | 2,760       | 5,126       | 4.932       | 9,644         |
|    | Total Expenses   | 45,561      | 71.277       | 145,621     | 116,838     | 238.328     | 379,553       |
| 3  | Profit from Operations before Other Income,<br>Finance costs and Exceptional Items (1-2)                 | 4,043       | 3,861        | 3,276       | 7,904       | 5,511       | 12,047        |
| 4  | Other Income   | 225         | 215          | 473         | 440         | 860         | 1,139         |
| 5  | Profit from ordinary activities before finance costs<br>and Exceptional Items (3+4)                      | 4,268       | 4,076        | 3,749       | 8,344       | 6,371       | 13,186        |
| 6  | Finance costs  | 446         | 473          | 531         | 919         | 1,040       | 2,050         |
| 7  | Profit from ordinary activities after finance costs but before Exceptional Items (5-6)                   | 3,822       | 3,603        | 3,218       | 7,425       | 5,331       | 11,136        |
| 8  | Exceptional Items  | 3-6         | -            | -           | -           |             | 540           |
| 9  | Profit on sale of investment in subsidiary   |             |              |             | 1-15        | 1.5         | 3,086         |
| 10 | Profit from Ordinary Activities Before Tax (7+8+9)   | 3,822       | 3,603        | 3,218       | 7,425       | 5,331       | 14,222        |
| 11 | Tax Expense:   | 812         | 676          | 499         | 1,488       | 728         | 2,991         |
| 12 | Net Profit from Ordinary Activities After Tax (10-11)  | 3,010       | 2,927        | 2,719       | 5,937       | 4,603       | 11,231        |
| 13 | Extraordinary Items  | -           | -            |             | -           | - 20        |               |
| 14 | Net Profit for the Period (12-13)  | 3.010       | 2,927        | 2,719       | 5,937       | 4,603       | 11,231        |
| 15 | Less: Mingrity Interest  | 349         | 401          | 155         | 750         | 311         | 890           |
|    | Not Profit after Taxes and Minority Interest (14-15)   | 2,661       | 2,526        | 2,564       | 5,187       | 4.292       | 10,341        |



## CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2015

PART1

(Rs.in Lacs except per share data & Ratios)

|    | PARTICULARS   | THR         | EE MONTHS EN   | DED         | SIX MONT    | HS ENDED    | PREVIOUS YEAR |
|----|---|-------------|----------------|-------------|-------------|-------------|---------------|
|    |   | 30.09.2015  | 30.08.2015     | 30.09.2014  | 30.09.2015  | 30.09.2014  | 31.03.2015    |
|    |   | (UNAUDITED) | (UNAUDITED)    | (UNAUDITED) | (UNAUDITED) | (UNAUDITED) | (AUDITED)     |
| 17 | Paid-up Equity Share Capital<br>(Face Value of Rs.1/- each)   | 3,340       | 3,340          | 3,340       | 3,340       | 3,340       | 3,340         |
| 18 | Paid up Debt Capital *  | 14,013      | Not Applicable | 13,410      | 14,013      | 13,410      | 15,541        |
| 19 | Reserves Excluding Revaluation Reserves as per<br>Balance Sheet of previous accounting year             | 215625600   |                | V3.X.AVC3-1 | 1904 80,010 | N-74,00000  | 39,395        |
| 20 | Debenture Redemption Reserve (also included in 19 above)  |             |                |             |             | 600         | 539           |
| 21 | Earning Por Share (EPS) before / after<br>Extraordinary items (Rs.) Basic & Diluted (not<br>annualized) | 0.80        | 0.76           | 0.77        | 1.55        | 1.29        | 3.10          |
| 22 | Debt Equity Ratio (no. of times) **   | 0.29        | Not Applicable | 0.34        | 0.29        | 0.34        | 0.36          |
| 23 | Debt Service Coverage ratio (DSCR) (no. of times)   | 3.80        | Not Applicable | 1,85        | 3.41        | 2.44        | 2.17          |
| 24 | Interest Service Coverage ratio (ISCR) (no. of times) ****  | 9.57        | Not Applicable | 7.06        | 9.08        | 6.13        | .7.94         |

\* Paid - up Debt Capital = Long-term Debts + Current Maturities of Long Term Debts

\*\* Debt - Equity Ratio = Long-term Debts + Current Maturities of Long Term Debts / (Equity + Reserves)

\*\*\* DSCR = Earnings before Interest & Tax / (Interest Expense + Principal Repayment on Long Term Debts during the period)

\*\*\*\* ISCR= Earnings before Interest & Tax / Interest Expense

See accompanying notes to the financial results

|   | RT II   | THR                                     | EE MONTHS EN          | DED                                     | SIX MONT         | HS ENDED    | PREVIOUS YEAR |
|---|---|---|-----------------------|---|------------------|-------------|---------------|
|   | PARTICULARS   | 30.09.2015                              | 30.06.2015            | 30.09.2014                              | 30.09.2015       | 30.09.2014  | 31.03.2015    |
|   |   | (UNAUDITED)                             | (UNAUDITED)           | (UNAUDITED)                             | (UNAUDITED)      | (UNAUDITED) | (AUDITED)     |
| A | PARTICULARS OF SHAREHOLDING   |   |                       |   |                  |             |               |
| 1 | Public Shareholding   | 200000000000000000000000000000000000000 | KONTO-0-62A-0117-7-17 | 100000000000000000000000000000000000000 | overana analysis | 200 140000  |               |
|   | - Number of Shares  | 123,803,910                             | 12,380,391            | 12,453,940                              | 123,803,910      | 12,453,940  | 12,424,984    |
|   | - Percentage of Shareholding  | 37%                                     | 37%                   | 37%                                     | 37%              | 37%         | 37%           |
| 2 | Promoters and Promoters Group Shareholding  | 100                                     |                       |   |                  |             |               |
|   | a) Pledged/Encumbered   |   |                       |   |                  | 5           |               |
|   | - Number of shares  | 1 53                                    |                       |   | - 8              |             | 1             |
|   | Percentage of shares (as a % of the total<br>shareholding of promoter and promoter group) |   |                       | -                                       |                  | -           |               |
|   | Percentage of shares (as a % of the total<br>share capital of the company)                | 20                                      |                       | 893                                     | 28               | 32          | 28            |
|   | b) Non-Encumbered   |   |                       |   |                  |             |               |
|   | - Number of shares  | 210,196,090                             | 21,019,609            | 20,946,060                              | 210,196,090      | 20,946,060  | 20,975,016    |
|   | Percentage of shares (as a % of the total<br>shareholding of promoter and promoter group) | 100%                                    | 100%                  | 100%                                    | 100%             | 100%        | 100%          |
|   | Percentage of shares (as a % of the total<br>share capital of the company)                | 63%                                     | 63%                   | 63%                                     | 63%              | 63%         | 63%           |
|   |   |   |                       |   |                  |             |               |

| PARTICULARS  | THREE MONTHS ENDED 30TH<br>SEPTEMBER, 2015 |
|--|--|
| B INVESTOR COMPLAINTS  | (NUMBERS)                                  |
| Pending at the beginning of the quarter<br>Received during the quarter<br>Disposed of during the quarter | 2 2  |
| Remaining unresolved at the end of the quarter   | ¥5   |

## CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2015

(Rs.in Lacs)

| PARTICULARS                               | THR         | EE MONTHS EN | DED         | SIX MONT    | PREVIOUS YEAR |            |
|---|-------------|--------------|-------------|-------------|---------------|------------|
|   | 30.09.2015  | 30.06.2015   | 30.09.2014  | 30.09.2015  | 30.09.2014    | 31.03.2015 |
|   | (UNAUDITED) | (UNAUDITED)  | (UNAUDITED) | (UNAUDITED) | (UNAUDITED)   | (AUDITED)  |
| Segment Revenue                           |             |              |             |             |               |            |
| Liquid Terminal Division                  | 4,544       | 4,493        | 3,518       | 9,037       | 6,580         | 15,34      |
| Gas Terminal Division                     | 45,060      | 70,645       | 145,379     | 115,705     | 237,259       | 376,26     |
| Net Sales / Income from Operations        | 49,604      | 75,138       | 148,897     | 124,742     | 243,839       | 391,60     |
| Segment Results                           |             |              |             |             |               |            |
| Profit before Tax and Interest            |             |              |             |             |               |            |
| Liquid Terminal Division                  | 2,548       | 2,239        | 1,983       | 4,787       | 3,413         | 8,18       |
| Gas Terminal Division                     | 2,391       | 2,407        | 1,937       | 4,798       | 3,519         | 7,17       |
| sub-total                                 | 4,939       | 4.646        | 3,920       | 9,585       | 6,932         | 15,36      |
| Less: Finance Cost                        | 446         | 473          | 531         | 919         | 1,040         | 2,05       |
| Other un-allocable expenditure (net)      | 826         | 727          | 481         | 1,553       | 1,073         | (8)        |
| Add: Interest Income                      | 155         | 157          | 310         | 312         | 512           | 82         |
| Total Profit Before Tax                   | 3,822       | 3,603        | 3,218       | 7,425       | 5,331         | 14,22      |
| Capital Employed                          |             |              |             |             |               |            |
| (Segment Assets Less Segment Liabilities) |             |              |             |             |               |            |
| Liquid Terminal Division                  | 42,413      | 42,836       | 39,446      | 42,413      | 39,446        | 40,82      |
| Gas Terminal Division                     | 14,879      | 12,940       | 13,146      | 14,879      | 13,146        | 13,90      |
| Unallocable                               | 10,897      | 10,531       | 7,108       | 10,897      | 7,108         | 10,07      |
| Total                                     | 68,189      | 66,307       | 59,700      | 68,189      | 59,700        | 64,80      |



## UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2015

#### NOTES:

- 1 The above Consolidated Financial Results have been reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on 3rd November, 2015. In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed a limited review of the Consolidated Financial Results of the Company.
- 2 The following Subsidiaries have been considered for the purpose of preparing Consolidated Financial Results as per Accounting Standard (AS) 21 on "Consolidated Financial Statements".

| Name of the Subsidiary Company                   | Ownership Interest in % |
|--|-------------------------|
| Sea Lord Containers Limited                      | 75%                     |
| Konkan Storage Systems (Kochl) Private Limited   | 100%                    |
| Eastern India LPG Co. (Private) Limited          | 100%                    |
| Aegis Group International Pte. Limited           | 60%                     |
| Aegis Gas LPG Private Limited                    | 100%                    |
| Hindustan Aegis LPG Limited                      | 100%                    |
| Aegis International Marine Services Pte. Limited | 100%                    |
| Aegis LPG Logistics (PIPAVAV) Limited            | 100%                    |
| Aegis Terminal (PIPAVAV) Limited                 | 100%                    |
|  | X.                      |

3 The Company has opted to publish only Consolidated Financial Results. The Stand-alone Financial Results of the Company for the quarter and six months ended 30th September, 2015 will be available on the websites of the Company viz. www.aegisindla.com, Bombay Stock Exchange Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com. Additional information on Stand-alone basis is as follows:

|         |   | THREE MONTHS ENDED     |             | SIX MONTHS ENDED |             | (Rs in Lacs) PREVIOUS YEAR |            |
|---------|---|------------------------|-------------|------------------|-------------|----------------------------|------------|
| Sr. No. | Particulars   | Particulars 30.09.2015 | 30.06.2015  | 30.09.2014       | 30.09.2015  | 30.09.2014                 | 31.03.2015 |
|         |   | (UNAUDITED)            | (UNAUDITED) | (UNAUDITED)      | (UNAUDITED) | (UNAUDITED)                | (AUDITED)  |
|         | Net Sales / Income from<br>operations (including other<br>operating income) |                        | 9,283       | 9,005            | 18,391      | 17,123                     | 34,522     |
| 2       | Profit before Tax   | 2,179                  | 2,070       | 5,798            | 4,249       | 6,489                      | 13,254     |
| 3       | Profit after Tax  | 1,455                  | 1,383       | 5,532            | 2,838       | 6,033                      | 10,783     |

- 4 During the quarter, the shareholders approved equity share split in the ratio of 1:10. Consequently, the number of equity shares outstanding has increased from 3.34 crores to 33.40 crores. Further, the earnings per share for all the periods presented have been restated to reflect the share split.
- 5 Other Expenditure includes the provision of Commission to the Managing Directors of Rs. 300 lacs which is dependent upon the net profit determinable u/s 198 of the Companies Act, 2013 at the year end.
- 6 The Board of Directors at their meeting hold on 3rd November, 2015 have declared an Interim Dividend of Rs. 9 3 per share for the year 2015-16. The record date for the same is fixed as 9th November, 2015.

7 Statement of Consolidated Assets and Liabilities as per Clause 41 (v) (h) of the Listing Agreement:

| Particulars                                       | As at 30th September, 2015 |                | As at 31st March, 2015                              |  |
|---|----------------------------|----------------|---|--|
|   | Rupees in lacs             | Rupees in lacs | Rupees in lacs                                      |  |
| I. EQUITY AND LIABILITIES                         |                            |                |   |  |
| (1) SHAREHOLDERS' FUNDS                           |                            |                | VALUE (1972-1973-1973-1973-1973-1973-1973-1973-1973 |  |
| (a) Share Capital                                 | 3,340                      |                | 3,340   |  |
| (b) Reserves & surplus                            | 44,582                     |                | 39,395  |  |
| Sub-total - Shareholders' Fund                    |                            | 47,922         | 42,735  |  |
| (2) MINORITY INTEREST                             |                            | 3,394          | 2,644   |  |
| (3) NON-CURRENT LIABILITIES                       |                            |                | 77.7522   |  |
| (a) Long-term borrowings                          | 11,711                     |                | 13,152  |  |
| (b) Deferred tax liabilities (Net)                | 2,062                      |                | 1,987   |  |
| <ul><li>(c) Other Long term liabilities</li></ul> | 1,288                      |                | 1,281   |  |
| (d) Long-term provisions                          | 584                        |                | 550   |  |
| Sub-total - Non-current Liabilities               |                            | 15,645         | 16,970  |  |
| (4) CURRENT LIABILITIES                           |                            |                |   |  |
| (a) Short-term borrowings                         | 5,162                      |                | 6,269   |  |
| (b) Trade payables                                | 13,003                     |                | 19,207  |  |
| (c) Other current liabilities                     | 5,628                      |                | 5,485   |  |
| (d) Short-term provisions                         | 449                        | - 04.040       | 454<br>31,415                                       |  |
| Sub-total - Current Liabilities                   |                            | 24,242         | 31,415  |  |
| TOTAL - Equity & Liabilities                      |                            | 91,203         | 93,764  |  |
| II. ASSETS  |                            |                |   |  |
| (1) NON-CURRENT ASSETS                            |                            |                |   |  |
| (a) Fixed assets                                  | 100%202                    |                | 10.010  |  |
| (i) Tangible assets                               | 43,147                     |                | 43,910  |  |
| (ii) Intangible assets                            | 81                         |                | 105<br>3,393  |  |
| (iii) Capital work-in-progress                    | 6,424<br>49,652            |                | 47,408  |  |
| (b) Goodwill on Consolidation                     | 1,371                      |                | 1,371   |  |
| (c) Non-Current Investments                       | 133                        |                | 261   |  |
| (d) Deferred Tax Assets (net)                     | 140                        |                | 93  |  |
| (e) Long-term loans and advances                  | 7,137                      |                | 6,661   |  |
| (f) Other non-current assets                      | 13                         |                | 14  |  |
| Sub-total - Non-current Assets                    |                            | 58,446         | 55,808  |  |
| (2) CURRENT ASSETS                                |                            |                |   |  |
| (a) Current Investments                           | 4,376                      |                | 1,867   |  |
| (b) Inventories                                   | 1,904                      |                | 2,037   |  |
| (c) Trade receivables                             | 14,045                     |                | 20,117  |  |
| (d) Cash and Cash equivalents                     | 8,485                      |                | 10,540  |  |
| (e) Short-term loans and advances                 | 3,401                      |                | 2,570   |  |
| (f) Other Current assets                          | 546                        |                | 825   |  |
| Sub-total - Current Assets                        |                            | 32,757         | 37,956  |  |
| TOTAL - Assets                                    |                            | 91,203         | 93,764  |  |
| 얼마나 아무리       |                            |                | /   |  |

8 Figures for the previous period / year have been regrouped wherever necessary to correspond with the figures of the current period.

ONLY

For and on behalf of the Board

Director

Place: Mumbai

Date: 3rd November, 2015

# Deloitte Haskins & Sells LLP

Chartered Accountants Indiabulls Finance Centre Tower 3, 27th - 32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 (022) 6185 4000 Fax: +91 (022) 6185 4501/4601

## INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF AEGIS LOGISTICS LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of AEGIS LOGISTICS LIMITED ("the Company") for the quarter and six months ended 30th September, 2015 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II Select Information for the quarter and six months ended 30th September, 2015 of the Statement, from the details furnished by the Registrars.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

(Firm's Registration No.117366W/W-100018)

A. Siddharth

Partner

(Membership No. 31467)

Mumbai, 3rd November, 2015