

## Limited Review Report

Review Report to  
The Board of Directors  
Educomp Solutions Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Educomp Solutions Limited ('the Company') for the quarter ended December 31, 2014 ("the Unaudited Financial Results") except for the disclosures in Part II with respect to 'Particulars of Shareholding' and 'Investor Complaints' which have been traced from the details furnished by the Management. The Unaudited Financial Results is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Unaudited Financial Results based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Unaudited Financial Results are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Unaudited Standalone Financial Results prepared in accordance with applicable accounting standards as specified under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies have not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. We draw attention on following matters:
  - a) Note 2(a) to the statement of unaudited standalone financial results regarding managerial remuneration paid to one of the whole time director of the Company during the quarter ended December 31, 2014 and previous financial year, in non-compliance with the requirements of Section 197 and Section 198 read with schedule V to the Companies Act, 2013 and Section 198 and Section 269 read with Schedule XIII to the Companies Act, 1956 respectively, for which Central Government's approval has not been obtained.
  - b) Note 2(b) to the statement of unaudited standalone financial results with respect to Management's assessment of recoverability of investment in 4 of its subsidiary companies namely, Educomp Infrastructure and School Management Limited, Educomp Online



Supplemental Service Limited, Educomp Child Care Private Limited, Educomp Professional Education Limited and in one of its associate, Greycells18 Media Limited.

- c) Note 2(c) to the statement of unaudited standalone financial results, wherein the Company has not considered impairment of trade receivable and investment in Edu Smart Services Private Limited (ESSPL) in the intervening period, in view of proposed merger of ESSPL with the Company.

Our report is not qualified in respect of these matters.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.: 103523W



Raj Kumar Agarwal

Partner

Membership No.: 074715

Place: Gurgaon

Date: February 13, 2015

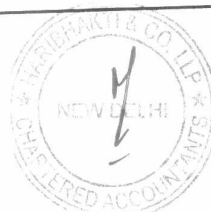
## EDUCOMP SOLUTIONS LIMITED

Regd. Office: 1211, Padma Tower I, Rajendra Place, New Delhi-110008

PART I STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014							(Rupees in lacs)
S.NO	Particulars	Quarter ended			Nine Month Ended		Year ended
		Unaudited			Unaudited		Audited
		December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	December 31, 2013	March 31, 2014
1	<b>Income from operations</b>						
(a)	Net sales/income from operations	4,352.17	5,807.24	3,993.43	16,133.22	23,497.79	28,229.46
(b)	Other operating income	-	-	-	-	-	-
	<b>Total Income from operations (net)</b>	<b>4,352.17</b>	<b>5,807.24</b>	<b>3,993.43</b>	<b>16,133.22</b>	<b>23,497.79</b>	<b>28,229.46</b>
2	<b>Expenses</b>						
(a)	Purchases of stock-in-trade	330.86	489.49	252.80	1,834.60	9,921.47	10,769.24
	Changes in inventories of finished goods, work-in-progress and stock-in-trade	199.60	(50.67)	345.43	(6.79)	(410.62)	996.52
(b)	Employee benefit expenses	3,080.34	3,232.96	3,483.00	9,599.94	11,439.89	14,241.67
(c)	Depreciation and amortisation expenses	964.02	1,273.70	1,348.30	3,540.63	4,095.95	5,408.15
(d)	Other expenses	1,735.17	4,187.59	1,818.53	7,997.93	4,431.75	6,014.20
(e)	Provision for doubtful trade receivables/advances (refer note 3)	-	297.07	1,499.90	297.07	4,349.70	4,654.32
(f)	Foreign exchange fluctuation (Net)	627.93	568.39	201.14	1,519.50	1,866.29	1,957.60
(g)	Total Expenses	6,937.92	9,998.53	8,949.10	24,782.88	35,694.43	44,041.70
3	<b>Loss from operations before other income, finance costs and exceptional items (1-2)</b>	<b>(2,585.75)</b>	<b>(4,191.29)</b>	<b>(4,955.67)</b>	<b>(8,649.66)</b>	<b>(12,196.64)</b>	<b>(15,812.24)</b>
4	Other income	1,706.82	559.14	1,050.93	2,353.11	1,731.70	3,488.17
5	<b>Loss from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>(878.93)</b>	<b>(3,632.15)</b>	<b>(3,904.74)</b>	<b>(6,296.55)</b>	<b>(10,464.94)</b>	<b>(12,324.07)</b>
6	Finance costs	5,994.12	5,848.39	3,928.30	17,562.85	11,480.63	13,816.76
7	<b>Loss from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>(6,873.05)</b>	<b>(9,480.54)</b>	<b>(7,833.04)</b>	<b>(23,859.40)</b>	<b>(21,945.57)</b>	<b>(26,140.83)</b>
8	Exceptional Items/Prior period items (refer note 3)	31,465.05	27,211.88	-	83,698.61	52.08	7,052.08
9	<b>(Loss) /Profit from ordinary activities before tax (7-8)</b>	<b>(38,338.10)</b>	<b>(36,692.42)</b>	<b>(7,833.04)</b>	<b>(107,558.01)</b>	<b>(21,997.65)</b>	<b>(33,192.91)</b>
10	Tax Expense	-	-	-	-	-	(3,286.04)
	- Current tax including for earlier years (net)	-	-	-	-	-	-
	- MAT Credit Entitlement / Reversal	-	-	(569.77)	-	(1,702.37)	1,316.15
	- Deferred tax (credit) / charge	(38,338.10)	(36,692.42)	(7,263.27)	(107,558.01)	(20,295.28)	(31,223.02)
11	<b>Net Loss from Ordinary activities after tax (9-10)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
12	Extraordinary Item (net of tax expense)	(38,338.10)	(36,692.42)	(7,263.27)	(107,558.01)	(20,295.28)	(31,223.02)
13	<b>Net Loss for the period (11-12)</b>	<b>(38,338.10)</b>	<b>(36,692.42)</b>	<b>(7,263.27)</b>	<b>(107,558.01)</b>	<b>(20,295.28)</b>	<b>(31,223.02)</b>
14	Paid up Equity share capital (Face Value Rs. 2/- each)	2,449.34	2,449.34	2,448.82	2,449.34	2,448.82	2,448.82
15	Reserve excluding revaluation reserves	-	-	-	-	-	165,203.93
16	<b>(Loss)/ Earning Per Share (EPS) (not annualized)</b>						
(a)	Basic	(31.30)	(29.96)	(5.93)	(87.83)	(16.58)	(25.50)
(b)	Diluted	(31.30)	(29.96)	(5.93)	(87.83)	(16.58)	(25.50)

PART II SELECT INFORMATION FOR THE FINANCIAL RESULTS AS AT DECEMBER 31, 2014							
A	PARTICULAR OF SHAREHOLDING						
1	<b>Public shareholding:</b>						
	- Numbers of shares (Nos.)	67,628,923	67,628,923	67,602,823	67,628,923	67,602,823	67,602,823
	- Percentage of shareholding	55.22%	55.22%	55.21%	55.22%	55.21%	55.21%
2	<b>Promoters and Promoter Group Shareholding</b>						
a)	<b>Pledged / Encumbered</b>						
	- Number of shares	47,553,645	47,553,645	28,990,855	47,553,645	28,990,855	28,990,855
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	86.72%	86.72%	52.87%	86.72%	52.87%	52.87%
	- Percentage of shares (as a % of the total share capital of the company)	38.83%	38.83%	23.68%	38.83%	23.68%	23.68%
b)	<b>Non - encumbered</b>						
	- Number of shares	7,284,600	7,284,600	25,847,390	7,284,600	25,847,390	25,847,390
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	13.28%	13.28%	47.13%	13.28%	47.13%	47.13%
	- Percentage of shares (as a % of the total share capital of the company)	5.95%	5.95%	21.11%	5.95%	21.11%	21.11%

PARTICULARS		3 MONTHS ENDED DECEMBER 31, 2014
<b>B INVESTORS COMPLAINTS</b>		-
	Pending at the beginning of the quarter	11
	Received during the quarter	6
	Disposed of during the quarter	5
	Remaining unresolved at the end of the Quarter	



**Standalone Segment wise Revenue, Results and Capital Employed**

Particulars	Quarter ended				Nine month ended		Year ended Audited March 31, 2014
	Unaudited		Unaudited		Unaudited		
	December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	December 31, 2013		
<b>Segment Revenue</b>							
Higher Learning Solutions	147.24	143.25	333.81	426.35	495.31	762.71	
School Learning Solutions	4,183.63	5,578.87	3,461.12	15,577.70	16,495.10	20,335.98	
K-12 Schools	-	-	-	-	69.51	70.76	
Online Supplemental & Global	21.30	85.12	198.50	129.17	6,437.87	7,060.01	
<b>Total Net Sales/ Income from Operations</b>	<b>4,352.17</b>	<b>5,807.24</b>	<b>3,993.43</b>	<b>16,133.22</b>	<b>23,497.79</b>	<b>28,229.46</b>	
<b>Segment Results (Loss)/Profit before Interest and tax from each segments)</b>							
Higher Learning Solutions	141.74	103.86	234.10	352.48	204.65	387.34	
School Learning Solutions#	(32,837.70)	(29,570.67)	(3,918.11)	(88,008.50)	(7,074.44)	(16,986.26)	
K-12 Schools	-	-	(28.18)	-	31.48	32.73	
Online Supplemental & Global	5.63	(21.50)	(21.02)	(23.49)	22.96	(158.88)	
	<b>(32,690.33)</b>	<b>(29,488.31)</b>	<b>(3,733.21)</b>	<b>(87,679.51)</b>	<b>(6,815.35)</b>	<b>(16,725.07)</b>	
Less : Interest (Net)	5,994.12	5,848.39	3,928.30	17,562.85	11,480.63	13,816.76	
: Other un-allocable expenses	1,360.47	1,914.86	1,222.46	4,668.76	5,433.37	6,139.25	
Add : Un-allocable Income	1,706.82	559.14	1,050.93	2,353.11	1,731.70	3,488.17	
<b>Total (Loss)/Profit before Tax</b>	<b>(38,338.10)</b>	<b>(36,692.42)</b>	<b>(7,833.04)</b>	<b>(107,558.01)</b>	<b>(21,997.65)</b>	<b>(33,192.91)</b>	
<b>Capital Employed</b>							
(Segment Assets- Segment Liabilities)	(637.54)	(769.34)	(957.30)	(637.54)	(957.30)	(887.18)	
Higher Learning Solutions	122,532.68	154,751.48	136,219.42	122,532.68	136,219.42	189,260.65	
School Learning Solutions	129.88	333.28	(1,924.03)	129.88	(1,924.03)	(1,503.19)	
K-12 Schools	(1,732.88)	(3,000.63)	(4,014.84)	(1,732.88)	(4,014.84)	(3,745.77)	
Online Supplemental & Global	(62,298.93)	(53,931.23)	48,395.53	(62,298.93)	48,395.53	(15,471.76)	
Unallocated	57,993.21	97,383.56	177,718.78	57,993.21	177,718.78	167,652.75	
<b>Total</b>							

# Including impact of exceptional items as refer to note no. 3 to the unaudited standalone financial results.





## Notes to the unaudited standalone financial results of Educomp Solutions Limited for the quarter and nine months ended December 31, 2014

1. The above unaudited standalone financial results for the quarter and nine months ended December 31, 2014 have been reviewed by the Audit Committee and on the recommendation of the Audit Committee adopted and approved by the Board of Directors at their meeting held on February 13, 2015.
2. The auditors have drawn attention in their limited review report on the unaudited standalone financial results of the Company for the quarter ended December 31, 2014 and/or for the quarter and half year ended September 30, 2014, quarter ended June 30, 2014 and in their audit report on the financial statements of the Company for the year ended March 31, 2014 in respect of the following matters:

- a) Due to inadequacy of the profits, managerial remuneration paid, by the Company to one of its Whole Time Director during the quarter ended December 31, 2014, is in excess of limits prescribed under Section 197 and 198 read with schedule V to the Companies Act 2013.

Similarly, the managerial remuneration paid in the financial year ended March 31, 2014 to one of its Whole Time Director was also in excess of limits prescribed under Section 198, 269 and 309 read with Schedule XIII of the Companies Act, 1956.

The management of the Company is in the process of making necessary applications to the Central Government to obtain its approval for the waiver/approval of the remuneration so paid, in due course.

- b) The Company has assessed the business projections of its 4 subsidiaries, Educomp Infrastructure and School Management Limited, Educomp Online Supplemental Services Limited, Educomp Child Care Private Limited, Educomp Professional Education Limited and one of its associates Greycells18 Media Limited, having a total investment of Rs. 143,056 lacs and concluded that their business is sustainable on a going concern basis. The Company evaluated the recoverability of its investments, using business valuations performed by independent experts/ its own assessment, according to which the decline in the value of these long term investments has been considered to be temporary. The said evaluation is based on the long term business plans of its subsidiaries/associates and concluded that no adjustments to the carrying value of its long term investments is required to be recorded in these unaudited standalone financial results of the Company for the quarter ended December 31, 2014.
- c) Pursuant to implementation of approved CDR scheme, certain lenders have disbursed fresh corporate loans to the Company and corresponding trade receivables were bought from Edu Smart Services Private Limited (ESSPL) together with future business relating to these customers. Due to this restructuring, the remaining receivables in ESSPL may not yield adequate surplus to discharge its liability towards the Company for trade receivables and redemption of Redeemable non convertible preference shares. However, the approved CDR scheme has mandated merger of ESSPL with the Company and accordingly, the Company has initiated the process and has taken the approval of Board of Directors in the board meeting held on 13<sup>th</sup> January 2015. The impact for the amalgamation shall be given/recorded in the books of accounts upon obtaining approvals and implementation of the scheme.

### 3. Exceptional items

- a) The Company as part of its regular recoverability evaluation process, has evaluated its outstanding trade receivables including dues from Government companies/agencies. Accordingly, the Company has recorded a provision of Rs. 15,012.78 lacs for doubtful trade receivables during the quarter



ended December 31, 2014, which has been shown as exceptional item. The overall provision for doubtful trade receivables as at December 31, 2014 stands at Rs. 79,616.26 lacs.

The Management is continuously monitoring the recoverability of its trade receivables, which have been classified as good for recovery and is regularly following up with them.

Refer Note 2(c) above in respect to recoverability of trade receivables from ESSPL.

- b) Pursuant to approved CDR scheme, trade receivables were acquired from Edu Smart Services Private Limited (ESSPL) along with obligations and rights associated, both present and future, with these trade receivables and customers. As per the trade receivables purchase agreement, all repairs and maintenance cost of hardware sold under these contracts during the remaining contract period is to be borne by the Company. Based on experience of actual cost incurred in servicing such hardware over the last nine months, the Company has estimated that the servicing costs under the remaining contract period is expected to be Rs. 13,848.61 lacs, which has been recorded as provision for warranty during the current quarter. The Company has shown this warranty provision along with expense of Rs. 1,261.69 lacs incurred during the quarter ended December 31, 2014 as an exceptional item.

The Company has recorded expense of Rs. 1,310.36 lacs as down time under contractual obligation during the quarter ended December 31, 2014, which has been disclosed under exceptional items.

4. a) Effective April 1, 2014, the Company has revised the useful life of fixed assets in accordance with Schedule II to the Companies Act, 2013 for the purposes of providing depreciation on fixed assets, except for buildings which continue to be depreciated at rates prevailing in the previous financial year. In case of buildings, the Company has decided to carry out a technical assessment of building for identification of components with different useful lives, as required by schedule II to the Companies Act, 2013, which shall be completed in due course. The impact on the depreciation, if any after completion of the technical assessment shall be taken in the period, in which this exercise is completed.
- b) The carrying amount of the assets (except buildings) as on April 1, 2014 has been depreciated over the remaining revised useful life of the fixed assets as per Schedule II to Companies Act 2013. Consequently, the depreciation for the quarter and nine months ended December 31, 2014 is higher and the loss before tax is higher to the extent of Rs 59.44 lacs and Rs. 279.69 lacs respectively. Further, an amount of Rs. 465 lacs representing the carrying amount of the assets having revised useful life as nil as at April 1, 2014, has been adjusted from the opening reserves as on April 1, 2014 pursuant to the Companies Act, 2013.
5. During the quarter ended on December 31, 2014, the Company has granted 291,250 stock options under Employee Stock Option Schemes of the Company.

During the quarter ended on December 31, 2014, the Company has not allotted any equity Shares.

Paid up capital of the Company as on date is Rs. 244,934,336 which consists of 122,467,168 Equity Shares of the face value of Rs. 2 each.

6. In respect of 350, 13.50% Secured Redeemable Non Convertible Debentures of Rs. 10,00,000 each aggregating Rs. 3,500 lacs, the Company has created partial security on the assets of the Company and is taking necessary steps to create security in respect of these debentures.
7. The segment wise revenue, results and capital employed have been prepared in accordance with the Accounting Standard -17 "Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006 read with Rule 7 of Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013.
8. The basic and diluted earnings per share has been calculated in accordance with the Accounting Standard-20 "Earning Per Share" as notified in the Companies (Accounting Standards) Rules 2006 read



with Rule 7 of Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013.

9. The unaudited standalone financial results of the Company for the quarter and nine months period ended on December 31, 2014 are also available on website of the Company ([www.educomp.com](http://www.educomp.com)), National Stock Exchange of India Limited ([www.nseindia.com](http://www.nseindia.com)) and Bombay Stock Exchange Limited ([www.bseindia.com](http://www.bseindia.com)).
10. Previous period/year figures have been regrouped and rearranged, wherever considered necessary to conform to the classification in current period.

By order of the Board of Directors

For Educomp Solutions Limited



Shantanu Prakash  
(Managing Director)

Place: Gurgaon  
Date: February 13, 2015



## Consolidated Limited Review Report

Review Report to  
The Board of Directors  
Educomp Solutions Limited

1. We have reviewed the accompanying statement of unaudited consolidated financial results of Educomp Solutions Limited ('the Company'), its subsidiaries and associate (collectively referred to as 'the Group') for the quarter ended December 31, 2014 except for the disclosures in Part II with respect to 'Particulars of Shareholding' and 'Investor Complaints' which have been traced from the details furnished by the Management. This statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial results are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Financial results includes figures in respect of 5 subsidiary companies (including step down subsidiaries), a joint venture and an associate, which are as presented by the management and have not been subject to limited review. Aggregate amount of revenue of these subsidiary companies (including step down subsidiaries) and the joint venture is Rs. 211.59 lacs and net losses after tax (before adjusting minority interest) is Rs. 110.71 lacs for the quarter ended December 31, 2014 and Group's share of loss in the associate company is Rs. 26.19 lacs for the quarter ended on December 31, 2014.

We have not reviewed the financial statements of these subsidiaries, joint venture and associate and have relied on unaudited financial statements approved by such management.

In respect of unaudited quarterly consolidated financial results, we did not review the statement of unaudited financial results of 42 subsidiaries, whose unaudited quarterly financial results reflect total revenue of Rs. 8,447.92 lacs and net losses after tax (before adjusting minority interest) of Rs. 18,679.13 for the quarter ended December 31, 2014. The financial information for these subsidiaries have been reviewed by the other auditors whose



reports have been furnished to us, and our opinion on the quarterly unaudited consolidated financial results is based solely on the reports of the other auditors.

Our report is not qualified in respect of this matter.

#### 4. QUALIFICATION

*Our audit report on the consolidated financial statements for the year ended March 31, 2014, our limited review report on the unaudited consolidated financial results for the quarter ended June 30, 2014 and quarter and half year ended September 30, 2014 was qualified in respect of the matter stated below:*

*As per the terms of Master Restructuring Agreement (MRA) dated December 28, 2013 entered into pursuant to approved Corporate Debt Restructuring Scheme to restructure debt of Educomp Infrastructure and School Management Limited (EISML), a subsidiary of the Company, certain tangible fixed assets of EISML and EISML's subsidiaries have been identified for sale in a time bound manner. As per the valuation of such tangible assets as evaluated and disclosed in the approved Corporate Debt Restructuring Package, some of these assets are expected to have lower realizable value than their carrying values. Such tangible assets having total carrying value of Rs. 32,196.76 lacs are included in the tangible assets in the unaudited consolidated financial statements. The Management has not carried out any evaluation of impairment of these assets on the Balance Sheet date and no provision for impairment has been recorded, as required by Accounting Standard 28 'Impairment of Assets.'*

*As we are unable to obtain sufficient appropriate audit evidence about the extent of recoverability of carrying value of these assets, we are unable to determine whether any adjustments to these amounts are necessary.*

*This qualification has not been addressed by the management of the Company in the unaudited consolidated financial results for the quarter ended December 31, 2014.*

5. Based on our review conducted as above, *subject to the effects of our observation given in para 4 above, the consequential effects, if any, of which is not ascertainable, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards, as specified under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.*



6. We draw attention to the following matters:

- a. Note 3(a) to the statement of unaudited consolidated financial results regarding managerial remuneration paid to one of the whole time directors of the Company and one of its subsidiary company, Educomp Infrastructure and School Management Limited during the current and previous financial year, in non-compliance with the requirements of section 197 and section 198 read with schedule V to the Companies Act, 2013 and Section 198, Section 269 and Section 309 read with Schedule XIII to the Companies Act, 1956 respectively, for which Central Government's approval has not been obtained.
- b. Note 3(b) to the statement of unaudited consolidated financial results wherein a subsidiary company, Educomp Infrastructure and School Management Limited has considered its long outstanding Trade Receivables due from certain Trusts which are due for more than one year, as good and fully recoverable.
- c. Note 3(c) to the statement of unaudited consolidated financial results with respect to Management's assessment of recoverability of Group's share of net assets as regards investment in 4 of its subsidiary companies namely, Educomp Infrastructure and School Management Limited, Educomp Online Supplemental Service Limited, Educomp Child Care Private Limited, Educomp Professional Education Limited and in one of its associate, Greycells18 Media Limited.
- d. Note 3(d) to the statement of unaudited consolidated financial results, which explains Management's view on recoverability of certain significant amount of capital advances given by the Group and which have been outstanding for a long period of time.
- e. Note 3(e) to the statement of unaudited consolidated financial results, which explains Management's view on recoverability of, certain loans advanced to Jai Radha Raman Education Society (the society) by Educomp Raffles Higher Education Limited, a joint venture (JV), and trade receivables due to JV's subsidiary Millennium Infra Developers Limited from the society under contractual obligations.
- f. Note 3(f) to the statement of unaudited consolidated financial results, regarding non-consolidation of financial results of one Company.
- g. Note 3(g) to the statement of unaudited consolidated financial results, with respect to Management's assessment, based on valuation performed by an independent expert, of recoverability of intangible assets in form of brand 'Universal' in one of its step down subsidiary named Educomp APAC Services Limited. The recoverability of the intangible assets is significantly dependent on the step down subsidiary's ability to achieve long term futuristic growth plan envisaged in the related assumptions used for the purpose of valuation.



Chartered Accountants

- h. Note 3(h) to the statement of unaudited standalone financial results, wherein the Company has not considered impairment of trade receivable and investment in Edu Smart Services Private Limited (ESSPL) in the intervening period, in view of proposed merger of ESSPL with the Company.

Our report is not qualified in respect of these matters.

For Haribhakti & Co. LLP

Chartered Accountants

ICAI Firm Registration No.: 103523W



Raj Kumar Agarwal

Partner

Membership No.: 074715

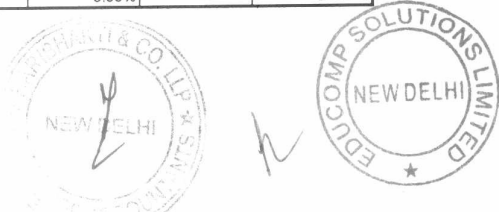
Place: Gurgaon

Date: February 13, 2015



PART I		(Rupees in lacs)					
STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2014							
S.No.	Particulars	Quarter ended			Nine Month Ended		Year ended
		Unaudited			Unaudited		Audited
		December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	December 31, 2013	March 31, 2014
1	<b>Income from operations</b>						
(a)	Net sales/income from operations	12,457.01	13,057.17	15,533.10	39,878.28	54,710.86	63,482.35
(b)	Other operating income	-	-	-	-	-	-
	<b>Total Income from operations (net)</b>	<b>12,457.01</b>	<b>13,057.17</b>	<b>15,533.10</b>	<b>39,878.28</b>	<b>54,710.86</b>	<b>63,482.35</b>
2	<b>Expenses</b>						
(a)	Purchases of stock-in-trade	704.25	660.03	414.87	2,715.99	10,702.31	11,483.12
	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(303.37)	(269.69)	269.32	(638.05)	(586.25)	950.25
(b)	Employee benefit expenses	5,945.65	6,287.73	6,670.81	18,440.83	21,134.18	27,177.89
(d)	Depreciation and amortisation expenses	2,095.39	2,414.14	2,807.98	7,149.94	8,162.83	10,835.16
(e)	Other expenses	5,334.66	7,914.73	6,647.64	18,623.36	18,740.92	25,655.17
(f)	Foreign exchange fluctuation (Net)	1,117.74	1,516.63	(90.39)	2,956.17	1,214.88	1,252.37
	<b>Total expenses</b>	<b>14,894.32</b>	<b>18,523.57</b>	<b>16,720.23</b>	<b>49,248.24</b>	<b>59,368.87</b>	<b>77,353.96</b>
3	<b>Loss from operations before other income, finance costs and exceptional items (1-2)</b>	<b>(2,437.31)</b>	<b>(5,466.40)</b>	<b>(1,187.13)</b>	<b>(9,369.96)</b>	<b>(4,658.01)</b>	<b>(13,871.61)</b>
4	Other income	3,010.85	2,097.98	871.59	5,454.60	6,718.47	8,987.34
5	<b>(Loss) /Profit from ordinary activities before finance costs and exceptional items (3+4)</b>	<b>573.54</b>	<b>(3,368.42)</b>	<b>(315.54)</b>	<b>(3,915.36)</b>	<b>2,060.46</b>	<b>(4,884.27)</b>
6	Finance costs	9,461.35	9,276.29	7,240.38	27,786.42	21,900.81	25,244.52
7	<b>(Loss) /Profit from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>(8,887.81)</b>	<b>(12,644.71)</b>	<b>(7,555.92)</b>	<b>(31,701.78)</b>	<b>(19,840.35)</b>	<b>(30,128.79)</b>
8	Exceptional Items/Prior period items (net) (refer note 3(g) & 4)	50,112.29	46,799.13	1,024.44	121,941.52	1,097.78	16,040.83
9	<b>(Loss) /Profit from ordinary activities before tax (7-8)</b>	<b>(59,000.10)</b>	<b>(59,443.84)</b>	<b>(8,580.36)</b>	<b>(153,643.30)</b>	<b>(20,938.13)</b>	<b>(46,169.62)</b>
10	Tax expense						
	- Current tax including for earlier years (net)	144.68	437.32	433.93	754.15	683.42	(2,692.61)
	- MAT Credit Entitlement / Reversal	(2.81)	(292.03)	(317.81)	(294.85)	(318.33)	(829.64)
	- Deferred tax (credit) / charge	18.21	91.66	64.98	(515.69)	(1,691.23)	(4,059.29)
11	<b>Net (Loss) /Profit from ordinary activities after Extraordinary Item (net of tax expense)</b>	<b>(59,160.18)</b>	<b>(59,680.79)</b>	<b>(8,761.46)</b>	<b>(153,586.91)</b>	<b>(19,611.99)</b>	<b>(38,588.08)</b>
12	Extraordinary Item (net of tax expense)	-	-	-	-	-	-
13	<b>Net (Loss) /Profit for the period (11-12)</b>	<b>(59,160.18)</b>	<b>(59,680.79)</b>	<b>(8,761.46)</b>	<b>(153,586.91)</b>	<b>(19,611.99)</b>	<b>(38,588.08)</b>
14	Share of (Loss) / profit of Associates	(26.19)	(34.77)	(9.24)	(79.75)	(7.06)	(31.32)
15	Minority Share in (Loss)/profit	(1,376.32)	(2,995.17)	(168.45)	(4,750.69)	(353.35)	(2,543.78)
16	Pre-Acquisition Loss/(profits)	-	-	-	-	-	-
17	<b>Net (Loss) / Profit after taxes, minority Interest and share of profit/ (loss) of associates (13+14-15-16)</b>	<b>(57,810.05)</b>	<b>(56,720.39)</b>	<b>(8,602.25)</b>	<b>(148,915.97)</b>	<b>(19,265.70)</b>	<b>(36,075.62)</b>
18	Paid up Equity share capital (Face Value Rs.2/- each)	2,449.34	2,449.34	2,448.82	2,449.34	2,448.82	2,448.82
19	Reserve excluding revaluation reserves (As per Balance Sheet of previous accounting year)	-	-	-	-	-	220,070.52
20	<b>(Loss)/ Earning Per Share (EPS) (not annualized)</b>						
(a)	Basic	(47.20)	(46.32)	(7.03)	(121.61)	(15.74)	(29.46)
(b)	Diluted	(47.20)	(46.32)	(7.03)	(121.61)	(15.74)	(29.46)

PART II SELECT INFORMATION FOR THE FINANCIAL RESULTS AS AT DECEMBER 31, 2014							
A	PARTICULAR OF SHAREHOLDING						
1	<b>Public shareholding:</b>						
	- Numbers of shares (Nos.)	67,628,923	67,628,923	67,602,823	67,628,923	67,602,823	67,602,823
	- Percentage of shareholding	55.22%	55.22%	55.21%	55.22%	55.21%	55.21%
2	<b>Promoters and Promoter Group Shareholding</b>						
a)	<b>Pledged / Encumbered</b>						
	- Number of shares	47,553,645	47,553,645	28,990,855	47,553,645	28,990,855	28,990,855
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	86.72%	86.72%	52.87%	86.72%	52.87%	52.87%
	- Percentage of shares (as a % of the total share capital of the company)	38.83%	38.83%	23.68%	38.83%	23.68%	23.68%
b)	<b>Non - encumbered</b>						
	- Number of shares	7,284,600	7,284,600	25,847,390	7,284,600	25,847,390	25,847,390
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	13.28%	13.28%	47.13%	13.28%	47.13%	47.13%
	- Percentage of shares (as a % of the total share capital of the company)	5.95%	5.95%	21.11%	5.95%	21.11%	21.11%



**Consolidated Segment wise Revenue, Results and Capital Employed**

(Rupees in lacs)

Particulars	Quarter ended		Nine month ended		Year ended
	December 31, 2014	September 30, 2014	December 31, 2013	December 31, 2014	
<b>Segment Revenue</b>					
Higher Learning Solutions	329.93	375.35	571.61	1,017.41	1,824.11
School Learning Solutions	4,183.63	5,578.87	3,689.47	15,577.70	21,458.42
K-12 Schools	1,726.54	1,702.81	4,619.10	5,844.58	9,508.46
Online Supplemental and Global	6,216.91	5,400.14	6,652.92	17,438.59	30,691.36
<b>Total Net Sales/ Income from Operations</b>	<b>12,457.01</b>	<b>13,057.17</b>	<b>15,533.10</b>	<b>39,878.28</b>	<b>63,482.35</b>
<b>Segment Results (Loss)/Profit before Interest and tax from each segments)</b>					
Higher Learning Solutions#	(11,354.43)	(11,053.22)	24.00	(22,424.56)	(501.75)
School Learning Solutions#	(32,838.40)	(29,570.03)	(3,905.65)	(88,083.64)	(7,024.95)
K-12 Schools#	(6,747.03)	(8,304.27)	3,450.11	(14,204.60)	8,093.70
Online Supplemental & Global	(249.29)	(1,431.57)	466.87	(1,929.93)	156.29
	<b>(51,189.15)</b>	<b>(50,359.09)</b>	<b>35.33</b>	<b>(126,642.73)</b>	<b>723.29</b>
Less : Interest (Net)	9,461.35	9,276.29	7,240.38	27,786.42	21,900.81
: Other un-allocable expenses	1,360.45	1,906.44	2,246.90	4,668.75	6,479.08
Add : Un-allocable Income	3,010.85	2,097.98	871.59	5,454.60	6,718.47
<b>Total (Loss)/Profit before Tax</b>	<b>(59,000.10)</b>	<b>(59,443.84)</b>	<b>(8,580.36)</b>	<b>(153,643.30)</b>	<b>(20,938.13)</b>
<b>Capital Employed (including minority interest)</b>					
(Segment Assets- Segment Liabilities)					
Higher Learning Solutions	17,368.10	29,378.43	41,000.36	17,368.10	40,674.90
School Learning Solutions	124,035.35	156,202.51	137,772.85	124,035.35	190,731.44
K-12 Schools	176,439.83	185,793.29	209,181.24	176,439.83	197,751.15
Online Supplemental and Global	(1,950.86)	(3,207.44)	5,831.91	(1,950.86)	6,881.63
Unallocated	(224,955.59)	(217,158.55)	(123,426.55)	(224,955.59)	(188,895.30)
<b>Total</b>	<b>90,936.83</b>	<b>151,008.24</b>	<b>270,359.81</b>	<b>90,936.83</b>	<b>247,143.82</b>

# including impact of exceptional items as refer to note no. 3(g) & 4 to the unaudited consolidated financial results.



## Notes to the unaudited consolidated financial results for the quarter and nine months ended December 31, 2014

1. The above unaudited consolidated financial results for the quarter and nine months ended December 31, 2014 have been reviewed by the Audit Committee and on the recommendation of the Audit Committee adopted and approved by the Board of Directors at their meeting held on February 13, 2015.
2. The auditors have qualified their limited review report on the unaudited consolidated financial results of the Company for the quarter ended December 31, 2014, for the quarter and half year ended September, 30 2014, for the quarter ended June 30, 2014, and audit report for the year ended March 31, 2014 was also qualified in respect of the following matter:

As per the terms of Master Restructuring Agreement and approved Corporate Debt Restructuring Scheme (CDR) of Educomp Infrastructure and School Management Limited (EISML), a subsidiary Company, there are certain assets amounting Rs. 32,196.76 lacs (at cost) which have been identified for sale in a time bound manner. The lead bank carried out a valuation of these assets which are indicative in nature. Market valuations have not been carried out by EISML as some of these assets are not ready for sale due to pending regulatory approvals/permissions.

Based on recent firm offers and latest valuation reports, the Management believes that the market value of these investments is higher than as considered under the indicative valuation reports and differences, if any, are temporary only. Therefore, no adjustment is required to the carrying value of these investments.

3. The auditors have drawn attention in their limited review report on the unaudited consolidated financial results of the Company for the quarter ended December 31, 2014 and/or for the quarter and half year ended September, 30 2014, for the quarter ended June 30, 2014, and audit report for the year ended March 31, 2014 in respect of the following matters:

- a) Due to inadequacy of the profits during the current quarter ended December 31, 2014, managerial remuneration paid/recorded, by the Company to one of its Whole Time Director and by one of its subsidiary Educomp Infrastructure and School Management Limited (EISML) to its whole-time director during the quarter ended December 31, 2014, is in excess of limits prescribed under Section 197 and Section 198 read with Schedule V to the Companies Act, 2013.

Further, due to inadequacy of the profits in the previous financial year, managerial remuneration paid, by the Company to one of its Whole Time Director and by one of its subsidiary Educomp Infrastructure and School Management Limited (EISML) to its whole-time director/ Managing Directors during financial year ended March 31, 2014, was in excess of limits prescribed under Section 198, Section 269, Section 309 read with Schedule XIII of the Companies Act, 1956.

The Management of the Company and EISML are in the process of making necessary applications to the Central Government to obtain its approval for the waiver/approval of the remuneration so paid, in due course.

- b) Due to longer than expected gestation period of schools, recoverability of trade receivables amounting to Rs. 23,216 lacs from trusts, due to the subsidiary Company Educomp Infrastructure and School Management Limited (EISML) has been slow. The Management of EISML, is regularly monitoring the growth in schools and their future projections, based on which, the Management believes that the trade receivables from the trusts are fully recoverable.
- c) The Company has assessed the business projections of its 4 subsidiaries, Educomp Infrastructure and School Management Limited (EISML), Educomp Online Supplemental Services Limited, Educomp Child Care Private Limited, Educomp Professional Education Limited and its associate - Greycells18 Media Limited, for evaluating the recoverability of Group's share of net assets of Rs.



143,056 lacs and concluded that their business is sustainable on a going concern basis. The Company evaluated the recoverability of its share of net assets held through these Companies, using business valuations performed by independent experts/ its own assessment. The said evaluation is based on the long term business plans of its subsidiaries/associate and concluded that no adjustments to the carrying value of its share in net assets is required to be recorded in the unaudited consolidated financial results of the Company for the quarter ended December 31, 2014.

- d) During earlier years, EISML, a subsidiary of the Company had given capital advances amounting Rs 25,329 lacs to various parties for acquisition of fixed assets. The Management of EISML as part of its regular recoverability evaluation process had identified certain portions of capital advances which were doubtful of recovery or did not have recoverable value equivalent to the book value. Accordingly, on a prudent basis, the Management had recorded a total provision of Rs. 18,736 lacs in the books of accounts towards such capital advances or portions thereof, which were doubtful of recovery.

The Management is continuously monitoring the settlement of these balances and is regularly following up with respective parties for recovery of the said capital advances. The Management believes that other capital advances, which have not been provided for, although have been long outstanding but are fully recoverable and hence, existing provision recorded in books is sufficient to cover any possible future losses on account of non recovery of such capital advances.

- e) During the period, the Company has reviewed business plan of its joint venture, Educomp Raffles Higher Education Limited which has advanced loans amounting Rs. 5,136.56 lacs to Jai Radha Raman Education Society (Society) and its subsidiary Millennium Infra Developers Limited which has trade receivables of Rs. 6,427.69 lacs from the same Society under contractual obligations. The Company has also considered the business plan of the Society and estimated market value of its net assets, based on which no adjustment is required in carrying value of its share of net assets in such joint venture. The Group's holding in the joint venture is 41.82%.
- f) One Company falls under the definition of "subsidiary" as per the Companies Act, 2013 by virtue of the subsidiary's investment in the convertible preference shares of that Company. However, in conformity with definition of 'Subsidiary' in Accounting Standard - 21 on "Consolidated Financial Statements", the financial results of the same has not been included in the unaudited consolidated financial results for the quarter ended December 31, 2014.
- g) The Company had evaluated the recoverability of intangible assets in the form of Brand "Universal" in one of its step down subsidiary, by using valuations performed by an independent valuation expert. The said evaluation was based on long term business plans and underlying assumptions used for the purpose of valuation, which in view of the Management were realistic and achievable by the subsidiary. Based on recent business plans which entail scaling down the operation of Universal brand of schools, the management has decided to record an impairment of Rs. 4,446.77 lacs to this asset and the same has been disclosed under exceptional items.
- h) Pursuant to implementation of approved CDR scheme, certain lenders have disbursed fresh corporate loans to the Company and corresponding trade receivables were bought from Edu Smart Services Private Limited (ESSPL) together with future business relating to these customers. Due to this restructuring, the remaining receivables in ESSPL may not yield adequate surplus to discharge its liability towards the Company for trade receivables and redemption of Redeemable non convertible preference shares. However, the approved CDR scheme has mandated merger of ESSPL with the Company and accordingly, the Company has initiated the process and has taken the approval of Board of Directors in the board meeting held on 13<sup>th</sup> January 2015. The impact for the amalgamation shall be given/recorded in the books of accounts upon obtaining approvals and implementation of the scheme.



#### 4. Exceptional items

- a) The Company as part of its regular recoverability evaluation process, has evaluated its outstanding trade receivables including dues from Government companies/agencies. Accordingly, the Company has recorded a provision of Rs. 15,012.78 lacs for doubtful trade receivables during the quarter ended December 31, 2014, which has been shown as exceptional item. The overall provision for doubtful trade receivables as at December 31, 2014 stands at Rs. 79,616.26 lacs.

The Management is continuously monitoring the recoverability of its trade receivables, which have been classified as good for recovery and is regularly following up with them.

Refer Note 3(h) above in respect to recoverability of trade receivables from ESSPL.

- b) Pursuant to approved CDR scheme, trade receivables were acquired from Edu Smart Services Private Limited (ESSPL) along with obligations and rights associated, both present and future, with these trade receivables and customers. As per the trade receivables purchase agreement, all repairs and maintenance cost of hardware sold under these contracts during the remaining contract period is to be borne by the Company. Based on experience of actual cost incurred in servicing such hardware over the last nine months, the Company has estimated that the servicing costs under the remaining contract period is expected to be Rs. 13,848.61 lacs, which has been provided as provision for warranty during the current quarter. The Company has shown this warranty provision along with expense of Rs. 1261.69 lacs incurred during the quarter ended December 31, 2014 as an exceptional item.

The Company has recorded expense of Rs. 1,310.36 lacs as down time under contractual obligation during the quarter ended December 31, 2014, which has been disclosed under exceptional items.

- c) Pursuant to approved CDR scheme, certain land parcels of the group are identified for monetization and to execute the same, some of the respective group companies have carried out valuation done by an independent valuer. Based on available offers from prospective buyers, the group has recorded a provision for impairment of assets of Rs. 2,864.51 lacs during the quarter ended December 31, 2014. The unaudited consolidated financial results include this provision against group's tangible fixed assets and the same has been disclosed under exceptional items.
- d) During earlier years, Educomp Professional Education Limited (EPEL), a subsidiary of Company had given capital advances amounting Rs 22,378 lacs to various parties for acquisition of fixed assets. The Management of EPEL as part of its regular recoverability evaluation process had identified certain portions of capital advances which were doubtful of recovery or did not have recoverable value equivalent to the book value. The Company had provided for some part of these advances in previous periods and during quarter ended December 31, 2014, on a prudent basis, the management has recorded a provision of Rs. 11,328 lacs in the books of account towards remaining part of such doubtful capital advances, which has been shown as exceptional item.
5. a) Consolidation of unaudited financial results has been done in accordance with the Accounting Standard-21 "Consolidated Financial Statements", Accounting Standard-23 "Accounting for Investments in Associates in Consolidated Financial Statements" and Accounting Standard-27 "Financial Reporting of Interests in Joint Ventures" as notified in the Companies (Accounting Standards) Rules 2006 read with Rule 7 of Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013.
- b) The unaudited consolidated financial results have been prepared to comply with the Accounting Standards referred to in the Companies (Accounting Standards) Rules, 2006 read with Rule 7 of Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013.
- c) The segment wise revenue, results and capital employed have been prepared in accordance with the Accounting Standard-17 "Segment Reporting" as notified in the Companies (Accounting Standards) Rules 2006 read with Rule 7 of Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013.



- d) The basic and diluted earning per share has been calculated in accordance with the Accounting Standard-20 "Earning Per Share" as notified in the Companies (Accounting Standards) Rules 2006 read with Rule 7 of Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013.
6. a) Effective April 1, 2014, the Company has revised the useful life of fixed assets in accordance with Schedule II to the Companies Act, 2013 for the purposes of providing depreciation on fixed assets, except for buildings which continue to be depreciated at rates prevailing in the previous financial year. In case of buildings, the Company has decided to carry out a technical assessment of building for identification of components with different useful lives, as required by Schedule II to the Companies Act, 2013, which shall be completed in due course. The impact on the depreciation, if any after completion of the technical assessment shall be taken in the period, in which this exercise is completed.
- b) The carrying amount of the assets (except buildings) as on April 1, 2014 has been depreciated over the remaining revised useful life of the fixed assets. Consequently, the depreciation for the quarter and nine months ended December 31, 2014 is higher and the loss before tax is higher to the extent of Rs. 229.45 lacs and Rs. 729.60 lacs respectively. Further, an amount of Rs. 526.99 lacs (net of taxes) representing the carrying amount of the assets with revised useful life as nil, has been adjusted from the opening reserves as on April 1, 2014 pursuant to the Companies Act, 2013.
7. During the quarter ended on December 31, 2014, the Company has granted 291,250 stock options under Employee Stock Option Schemes of the Company.
- During the quarter ended on December 31, 2014, the Company has not allotted any equity Shares.
- Paid up Capital of the Company as on date is Rs. 244,934,336 consisting of 122,467,168 Equity Shares of the face value of Rs. 2 each.
8. In respect of 350, 13.50% Secured Redeemable Non Convertible Debentures of Rs. 10,00,000 each aggregating Rs. 3,500 lacs, the Company has created partial security on the assets of the Company and is taking necessary steps to create security in respect of these debentures.
9. The unaudited standalone and consolidated financial results of the Company for the quarter and nine months ended on December 31, 2014 are also available on website of the Company ([www.educomp.com](http://www.educomp.com)), National Stock Exchange of India Limited ([www.nseindia.com](http://www.nseindia.com)) and Bombay Stock Exchange Limited ([www.bseindia.com](http://www.bseindia.com)).
10. Previous period/year figures have been regrouped and /or rearranged, wherever considered necessary to conform to the classification in current period.

By order of the Board of Directors  
For Educomp Solutions Limited

Place: Gurgaon  
Date: February 13, 2015



Shantanu Prakash  
(Managing Director)