



CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE NINE MONTHS ENDED 31st December 2014)

- **Consolidated PAT for nine months up by 34.3% at Rs. 69.58 Crores**
- **Consolidated EBITDA for nine months up by 1.1% to Rs. 165.38 Crores**
- **Consolidated Revenues for nine months down by 2.9% to Rs. 1485.94 Crores**

Consolidated Net Profit for the nine months was Rs. 69.58 crores vs. Rs. 51.80 crores in the corresponding nine months of the previous year, a growth of 34.3%.

Consolidated EBITDA (including other income) for the nine months was higher at Rs. 165.38 crores vs. Rs. 163.59 crores in the corresponding nine months of the previous year, a growth of 1.1%.

Consolidated revenues for the nine months period was Rs. 1485.94 crores vs. Rs. 1530.05 crores in the corresponding nine months of the previous year, a reduction of 2.9%.

Manufacturing Business

Manufacturing Revenues represented by the Drapery/Upholstery and Bedding Divisions for the nine months period reduced by 0.9% to Rs. 723.51 Crores vs. Rs. 730.37 Crores in the corresponding previous year.

Retail and Distribution Business

North America

Retail and Distribution revenues in North America for the nine months period reduced by 0.8% to Rs. 1248.71 crores vs. Rs. 1259.37 crores in the corresponding nine months of the previous year. The group operates a portfolio of over 10 brands in North America.

Europe

Retail and Distribution revenues in Europe represented by the "Bellora" brand for the nine months period showed a reduction of 12 % to Rs. 66.45 crores vs. Rs. 75.51 crores in the corresponding nine months of the previous year.

India / Asia

Retail revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand for the nine months period showed a reduction of 8.8% to Rs. 36.29 crores vs. Rs. 39.78 crores in the corresponding nine months of the previous year.





CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE QUARTER ENDED 31st December 2014)

- **Consolidated PAT for Q3 FY 2015 up by 42.4% at Rs. 24.51 Crores**
- **Consolidated EBITDA for Q3 FY 2015 up by 2% to Rs. 55.71 Crores**
- **Consolidated Revenues for Q3 FY 2015 down by 7.4% to Rs. 465.49 Crores**

Consolidated Net Profit for the quarter was Rs. 24.51 Crores vs. Rs. 17.21 Crores in the corresponding quarter of the previous year, a growth of 42.4%.

Consolidated EBITDA (including other income) grew by 2% and stood at Rs. 55.71 Crores vs. Rs. 54.63 Crores in the corresponding quarter of the previous year.

Consolidated Revenues for the quarter was Rs. 465.49 Crores vs. Rs. 502.57 Crores in the corresponding quarter of the previous year, a reduction of 7.4%.

Manufacturing Business

Manufacturing Revenues represented by the Drapery/Upholstery and Bedding Divisions for the quarter reduced by 8.1 % to Rs. 243.66 Crores vs. Rs. 265.24 Crores in the corresponding quarter of the previous year.

Retail and Distribution Business

North America

Retail and Distribution Revenues in North America for the quarter reduced by 2.9% to Rs. 394.38 Crores vs. Rs. 405.97 Crores in the corresponding quarter of the previous year. The group operates a portfolio of over 10 brands in North America.

Europe

Retail and Distribution Revenues in Europe represented by the "Bellora" brand for the quarter showed a reduction of 29.3% to Rs. 16.86 Crores vs. Rs. 23.86 Crores in the corresponding quarter of the previous year.

India / Asia

Retail Revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand for the quarter showed a reduction of 20.8% to Rs. 11.39 Crores vs. Rs. 14.39 Crores in the corresponding quarter of the previous year.

Commenting on the Company's performance, Mr. Shrikant Himatsingka, Executive Director said:

"While we witnessed a slight softness on the Consolidated Revenue front, the operating performance from Manufacturing activities showed a dramatic YoY improvement. The operating performance on the Retail and Distribution front however were subdued given the various reorganisational initiatives underway in our North American businesses."



About Himatsingka

The Rs.2500 Crore Himatsingka Group is a vertically integrated home textile major with a global footprint. The Group focuses on the manufacture, retail and distribution of Home Textile products. On the manufacturing front, the Group operates amongst the largest capacities in the world for upholstery fabrics, drapery fabrics and bed linen products. Spread across Asia, Europe and North America, its retail and wholesale distribution divisions carry some of the most prestigious brands in the Home Textile space and cater to Private Label programs of major retailers across these geographies.

With over 5000 people, the Group continues to expand its reach and build capacities in the Home Textile space.

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