

# Zensar announces 30% year on year PAT growth in Q4 FY15

The company's applications business shows significant success in key markets

**Pune, India - April 28, 2015**: Zensar Technologies today announced its fourth quarter results of FY15, reporting year on year PAT growth of 30% from Rs 55.25 crore in the same quarter previous year to Rs 71.80 crore in the current year. For the quarter ended March 31, 2015, the company reported revenue of Rs 657.57 crore as against revenue of Rs 602.54 crore the same quarter last year.

The company reported FY15 revenue of Rs 2627.68 crore, a growth of 13.5% over the previous year revenue of Rs 2315.60 crore. The PAT is at Rs 264.59 crore, an 11.4% increase over previous year PAT at Rs 237.53 crore.

*Dr. Ganesh Natarajan, Vice Chairman and CEO, Zensar Technologies* said, "With consistent growth and integration of all our acquisitions, we are delighted to report double digit profitability for Zensar for the year. The company has been focusing on new client acquisition and strategic deals in core markets with significant traction in large Fortune 1000 companies, which has resulted in good wins and a substantial order pipeline in our chosen verticals and markets."

The company added 11 significant new logos to its customer portfolio this year:

#### United States:

- Application Development, Integration and Professional Services for the first American online shoe retailer
- Oracle EBS Application Maintenance and Support services for a US based supplier of critical systems and components to the aerospace and defense markets
- Application Support and Enhancement, Application Development and Integration, Portal
  Development and Support; Enterprise Collaboration Implementation services for a US
  based nonprofit organization that is responsible for the coordination of maintenance and
  methodology of several databases of unique identifiers related to the namespaces of the Internet,
  and ensuring the network's stable and secure operation
- Microsoft Maintenance and Support Services for a consulting, engineering, construction and operations firm in US
- Application Development, Integration and Professional Services for an American insurance company and is the largest provider of supplemental insurance in the United States
- Application Development and Integration, Application Support and Enhancement services for a US based company in specialty and niche-market insurance products in property, casualty, life and health insurance sectors





#### Africa:

- SAP Business Assessment, Application Maintenance and Support, Integration with 3rd party systems service for a Kenya based Cement Manufacturer
- Application Support and Enhancement, eCommerce Implementation, Support and Professional Services for the largest home shopping retailer in Southern Africa

#### India:

- SAP Shared Application Maintenance Support Services for a renowned research institute in India
- SAP Shared Application Maintenance Support Services for a leading manufacturer and distributor of reputed brands in India

#### Middle East:

Oracle Fusion Application Support services for a private non-profit organization, which supports the business community in Dubai and promotes Dubai as an international business hub





### About Zensar (www.zensar.com)

Zensar is a leading software and infrastructure services and solutions provider with industry expertise across Manufacturing, Retail, Insurance, Utilities, Banking, Financial Services and Government. The company delivers comprehensive services for mission-critical applications, enterprise applications, business intelligence and analytics, business process management and digital enterprise services. Using its multishore capabilities, Zensar combines expert consulting, integration and support services with world-class customer service to help organizations attain significant business outcomes. Zensar has 8000+ associates with operations across US, UK, Europe, Middle East, Africa, India and Asia Pacific.

## About RPG Enterprises (www.rpg.com)

RPG Enterprises is one of India's largest industrial conglomerates. Established in 1979, RPG Enterprises is one of India's fastest growing business groups with a turnover touching Rs. 18,000 cr. The group has fifteen companies managing diverse business interests in the areas of Automotive, Tyres, Infrastructure, IT, Pharmaceuticals, Plantations and Power Ancillaries.





PR Contacts (Global Headquarters - India):

Lavanya Jayaram

Head – Marketing and Sales Enablement Zensar Technologies +91 9922243544 lavanya.jayaram@zensar.com

Janki Sampat
Marketing
Zensar Technologies
+91 9764005810

janki.sampat@zensar.com

#### Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

