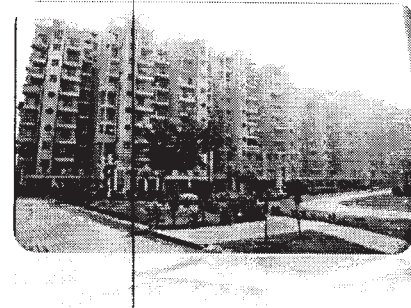




OMAXE

Turning dreams into reality





Q4 FY15 Investor Presentation



Omaxe - Vision & Mission

Vision

To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through

professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth

Incorporated as
Omaxe Builders
Private Limited

Entered Real
Estate Business

ISO 9001:2000
certification; Name
Change to Omaxe
Limited

Successfully
achieved 25%
public shareholding
criteria for listed
companies

1987

1989

1999

2001

2003

2006

2007

2013

1m
Date



Started journey as a third party developer

Name & Constitution change to Omaxe Construction Limited

First Integrated Township - NRI City, Greater Noida

Successful IPO; Listed on NSE & BSE

Delivered 95.2 mn sq.ft of saleable area



Facts that Built Omaxe

Present in 27 cities across 8 States

Project Under Execution/ Construction: ~ 74 mn sq ft

Area delivered in Real Estate: ~ 63.40 mn sq ft

Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Area delivered as third party Contractor: 0.50 m² sq ft (over 120 contracts)

Employee strength: ~1,640

No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO

Our Presence Across India

08 States | **27** Cities

PUNJAB

- ✓ Amritsar ✓ Derabassi
- ✓ Ludhiana ✓ Bathinda
- ✓ Patiala ✓ Rajpura
- ✓ New Chandigarh

RAJASTHAN

- ✓ Jaipur ✓ Bhiwadi

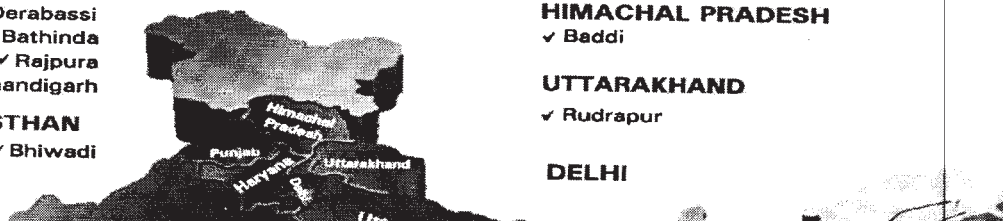
HIMACHAL PRADESH

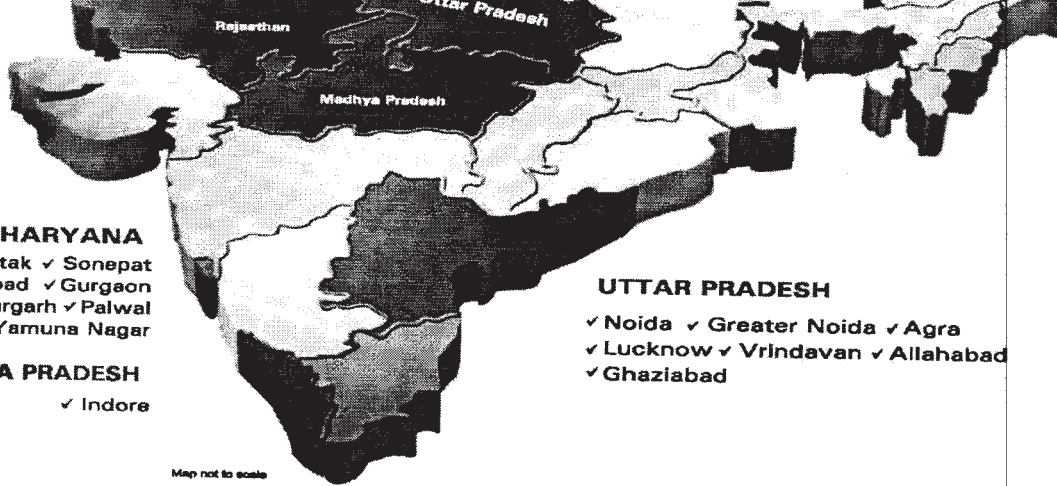
- ✓ Baddi

UTTARAKHAND

- ✓ Rudrapur

DELHI





HARYANA

- ✓ Rohtak ✓ Sonapat
- ✓ Faridabad ✓ Gurgaon
- ✓ Bahadurgarh ✓ Palwal
- ✓ Yamuna Nagar

MADHYA PRADESH

- ✓ Indore

UTTAR PRADESH

- ✓ Noida ✓ Greater Noida ✓ Agra
- ✓ Lucknow ✓ Vrindavan ✓ Allahabad
- ✓ Ghaziabad

Map not to scale



Recent Awards



- Recently our Company won the award for 'Best Developer in Affordable Housing' for its group housing project "Omaxe Height" at sector 86, Faridabad at the recently concluded Infra & Realty Sutra Awards 2014, presented by the Honourable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari to our Chairman & Managing Director, Mr. Rohtas Goel.



- Our CEO, Mr. Mohit Goel received the award for 'Young Male Entrepreneur of the Year' from the Honorable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari at Infra & Realty



- Our township project at Vrindavan, 'Omaxe Eternity', won the Best Project Award at the CREDAI-UPCON Real Estate Award 2014 at the hands of Shri. Akhilesh Yadav, Honourable Chief Minister of Uttar Pradesh.

Business Overview Q4 FY 15

	Q4 FY 15	Q4 FY 14	Change
Area Sold (mn sq.ft)	1.42	2.44	-42%
Value of Booking (Rs. Cr)	346	415	-16%
Avg Rate psf (Rs. INR)	2,432	1,696	43%

Particular	Q4 FY15		Q4 FY14	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)

	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	1.13	240	0.24
Commercial	0.29	106	2.20
Total	1.42	346	2.44
Avg Rate psf (Rs. INR)	2,432		1,696

Area delivered during the quarter is 2.50 mn sqft

Business Overview FY 15

	FY 15	FY 14	Change
Area Sold (mn sq.ft)	4.29	7.83	-45%
Value of Booking (Rs. Cr)	1,491	2,107	-29%
Avg Rate psf (Rs. INR)	3,477	2,692	29%

	FY15		FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)

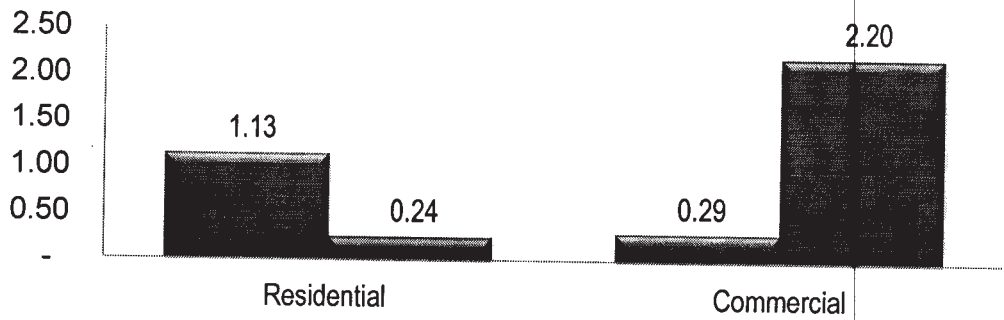
Residential	3.49	1,149	5.13	1,429
Commercial	0.80	342	2.70	678
Total	4.29	1,491	7.83	2,107
Avg Rate psf (Rs. INR)	3,477		2,692	

Area delivered during FY15 is 5.00 mn sqft

Business Operation (Q4 FY 2014-15)

Area Booked (Mn Sqft)

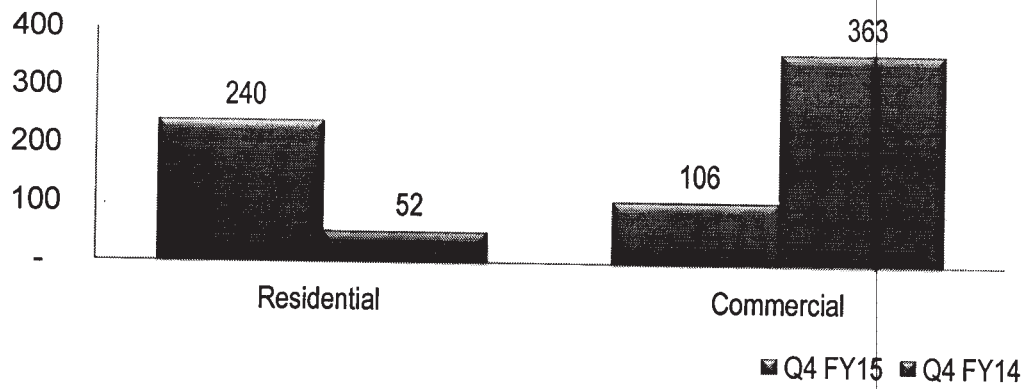
Q4 FY15 Area booked 1.42 mn sqft



■ Q4 FY15 ■ Q4 FY14

Value Of Booking(Rs in Cr)

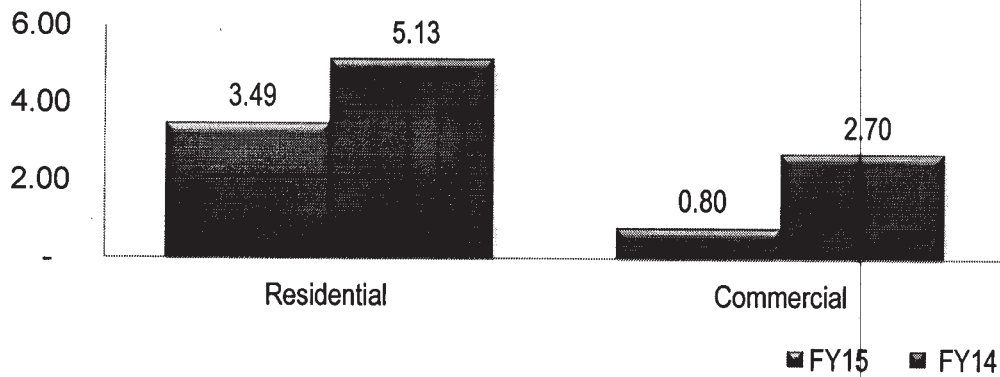
Q4
FY15 Value of booking
346 Cr



Business Operation (FY 2014-15)

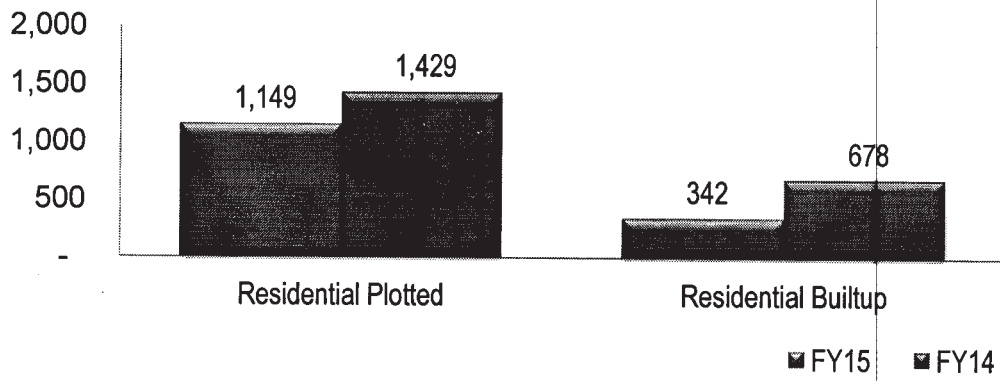
Area Booked (Mn Sqft)

FY15
Area booked
4.29 mn sqft



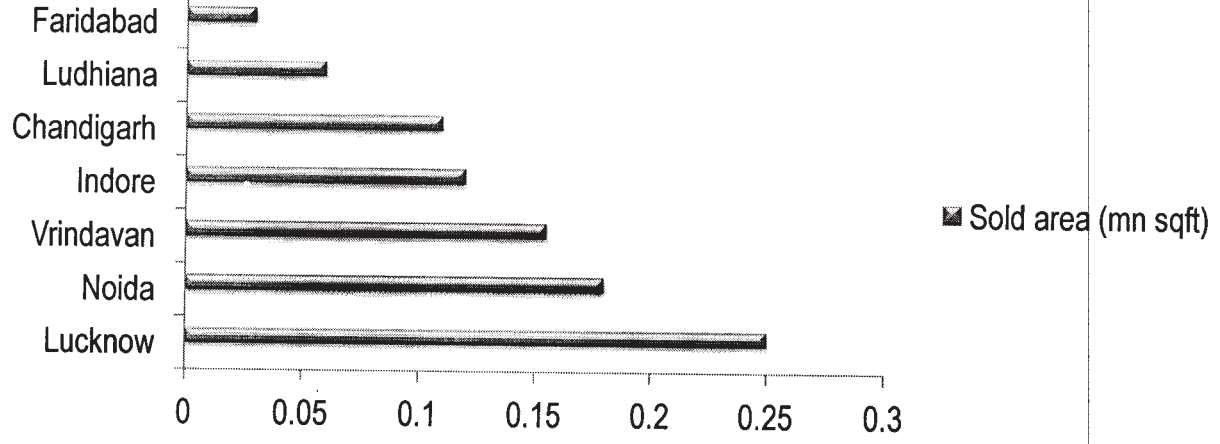
Value Of Booking(Rs in Cr)

FY15 Value of booking 1,491 Cr



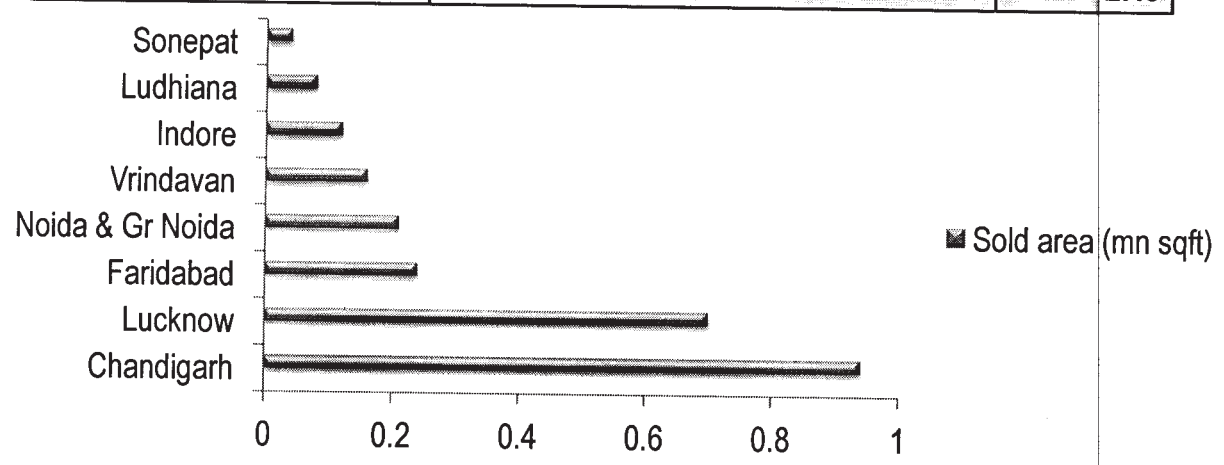
Newly Launched Projects during Q4-FY15

Location	Type	Sold area (mn sqft)
Lucknow	Commercial Built-up	0.25
Noida	Group Housing	0.18
Vrindavan	Group Housing, Plots	0.16
Indore	Plots, Commercial Built-up	0.12
Chandigarh	Floors	0.11
Ludhiana	Floors	0.06
Faridabad	Commercial Built-up	0.03
Grand Total		0.91



Newly Launched Projects during FY15

Location	Type	Sold area (mn sqft)
Chandigarh	Group Housing, Floors	0.94
Lucknow	Commercial Built-up, Group Housing	0.70
Faridabad	Commercial Built-up, Group Housing	0.24
Noida & Gr Noida	Group Housing	0.21
Vrindavan	Group Housing, Plots	0.16
Indore	Plots, Commercial Built-up	0.12
Ludhiana	Floors	0.08
Sonepat	Commercial Built-up	0.04
Total		2.49



Financial Highlights Results (Q4 & FY15)

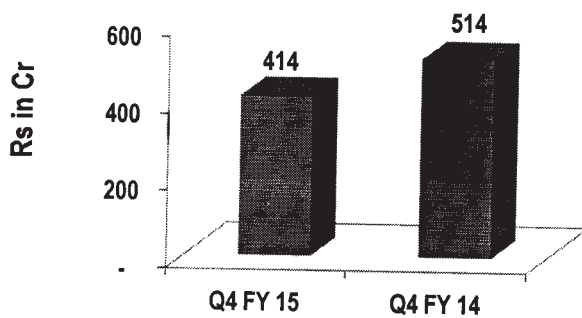
Fig in Rs. Cr.

	Quarter Ended			Year Ended	
	Q4 FY15	Q3 FY15	Q4 FY14	FY15	FY14
Turnover	414	308	514	1,431	1,623
Gross profit	102	98	127	399	436

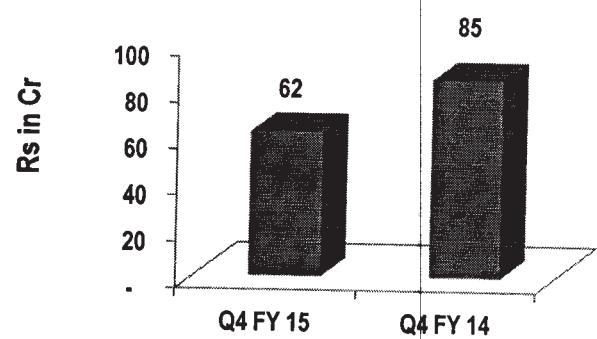
EBIDTA	62	65	85	268	256
PBT	35	23	45	110	116
PAT	20	14	25	60	79
EPS (Diluted)	1.09	0.76	1.37	3.27	4.29

Operational Glimpse (Q4 FY15 vis-à-vis Q4 FY14)

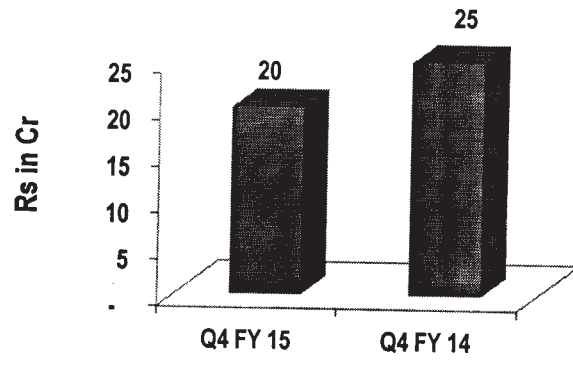
Income from Operation (Cr.)



EBITDA (Cr.)

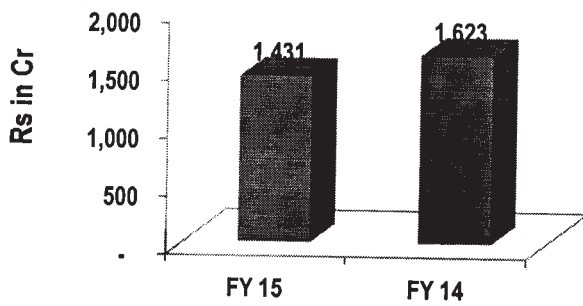


PAT (Cr.)

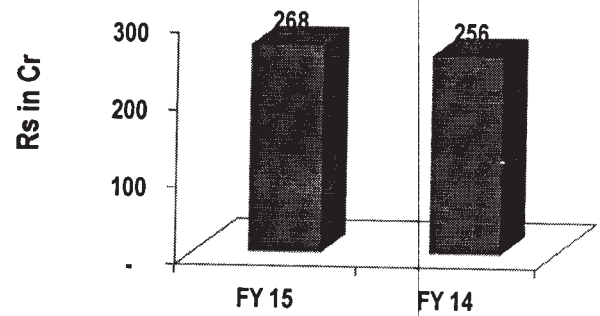


Operational Glimpse (FY15 vis-à-vis FY14)

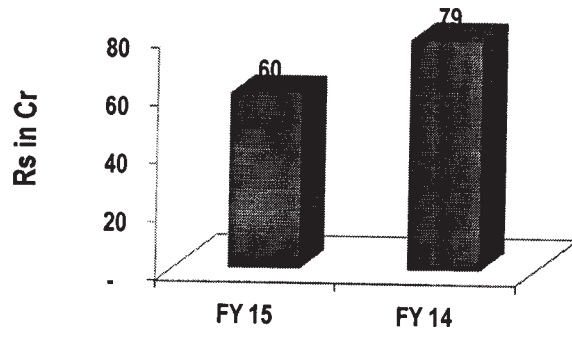
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



Financial Highlights
Debt Status (as on 31st March, 2015)

Particulars	Amount in Cr.
Gross Debt Position (as on December 31, 2014)	1,147
Add: Loans availed during the Quarter	128
Less: Repaid during the Quarter	193
Add: Working Capital Limit	14
Gross Debt Position (as on March 31, 2015)	1,096

Debt Repayment Schedule		
Debt Repayment in next one year	516	

Financial Highlights
Cash Flow Position (Q4 & FY15)

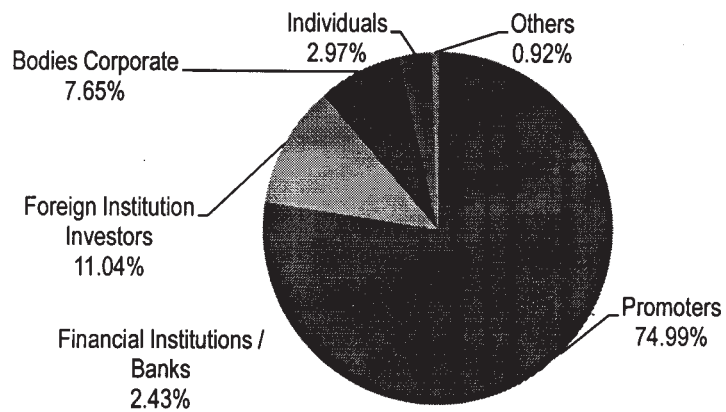
Fig in Rs. Cr.

Particulars	Q4 FY15	FY15
Cash Flow from Operation	408	1576
New Borrowings	128	622
Total Inflow	536	2198
Construction and Other Overhead Expenses	182	922
Selling and Admin Expenses	168	574

Interest Expenses	39	169
Debt Repayments	192	588
Total outflow	581	2253
Net Balance	(45)	(55)

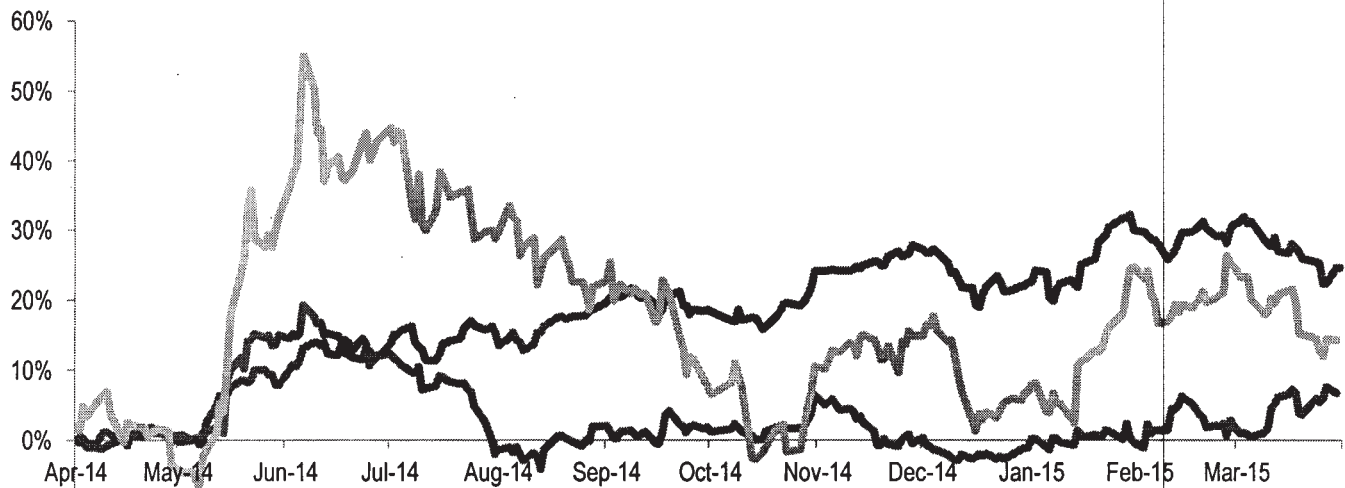
Shareholding Pattern

As on March 31, 2015



Category	No of Shares	Percentage Shareholding
Promoters	13,71,66,194	74.99%
Financial Institutions / Banks	44,41,335	2.43%
Foreign Institution Investors	2,01,95,859	11.04%
Bodies Corporate	1,39,87,676	7.65%
Individuals	54,29,968	2.97%
Others	16,79,508	0.92%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



-10%

—Sensex —Omaxe limited —Realty index

Last Trading Price <i>As on May 28, 2015</i>	INR 136.05
52 Week High	INR 152.30
52 Week Low	INR 120.05
Market Capitalization	INR 2,488 cr

19

Source: www.bseindia.com

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