



KEC International Limited

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Press Release

- **Net Revenue for Q4 FY15 up by 15.9% Y-o-Y**
 - **PAT for Q4 FY15 up by 83% Y-o-Y**
 - **Secured new orders of ₹ 1,461 crore**
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Mumbai, May 06, 2015: KEC International Ltd. (KEC), a global infrastructure EPC major, an RPG Group company, today announced its results for the fourth quarter (Q4 FY15) ended March 31, 2015 and for the financial year 2014-15 (FY15).

Consolidated Financial Performance

For the quarter Q4 FY15

- Net sales stands at ₹ 2,521 crore as against ₹ 2,176 crore in the corresponding quarter of previous year, an increase of 15.9% Y-o-Y.
- EBITDA stands at ₹ 185 crore as against ₹ 151 crore in the corresponding quarter of previous year, an increase of 22% Y-o-Y. EBITDA margin improves by 30 basis points to 7.3% of net sales.
- Profit After Tax stands at ₹ 63 crore as against ₹ 34 crore in the corresponding quarter of previous year, an increase of 83% Y-o-Y.

For the full year FY15,

- Net sales stands at ₹ 8,468 crore as against ₹ 7,902 crore in the previous year, an increase of 7.2% Y-o-Y.
- EBITDA stands at ₹ 512 crore as against ₹ 493 crore in the previous year, an increase of 3.8% Y-o-Y.
- Profit After Tax stands at ₹ 161 crore (including profit on Thane land sale) as against ₹ 67 crore in the previous year, an increase of 141.1% Y-o-Y.

Dividend

The Board has recommended dividend of 45% as against 30% in the previous year.





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New Order Intake

The Company has secured new orders in Transmission & Distribution and Cables Businesses amounting to ₹ 1,461 crore. Details are as follows -

- Two orders of ₹ 324 crore from PGCIL for construction of transmission lines for transmission system associated with green energy corridors, Inter-State Transmission Scheme in Western India.
- An order of ₹ 299 crore from Uganda Electricity Transmission Company Ltd. for construction of transmission line in Uganda.
- An order of ₹ 355 crore from Saudi Electricity Company for construction of transmission lines in Saudi Arabia.
- An order of ₹ 196 crore from Georgian State Electrosystem for construction of transmission line in Georgia.
- In addition, secured orders of ₹ 187 crore across various regions.
- Cables business secured orders for supply of Power and Telecom cables of ₹ 100 crore.

Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd commented, *"We are happy that our revenue and margins are improving on the expected lines. With new order wins in Uganda and Georgia we have consolidated our presence in Africa and CIS region. Our Q4 order intake of ₹ 3820 crore along with the new order win of ₹ 1,461 crore gives us good visibility and confidence of a significant improvement in our performance during the current financial year."*

About KEC International Limited

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Cables, Railways, Water and Renewables. The Company has powered infrastructure development in 61+ countries across the globe. It is the flagship Company of the RPG Group.

About RPG Enterprises

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with turnover over ₹ 18,000 crore. The group has more than fifteen companies managing diverse business interests in the areas of Infrastructure, Tyre, IT and Specialty.

