

#### Eros International Media Limited

Regd, Office : 201 Kailash Plaza, Plot No A-12, Opp Laxmi Industrial Estate, Lusk Road, Andheri (W), Mumbai 400053

# AUDITED FINANCIAL RESULTS FOR THE QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2015

(Rs. in lacs, except per share data) Particulars Quarter ended Quarter ended Quarter ended Year ended Year ended 31 March 2015 31 December 2014 31 March 2014 31 March 2015 31 March 2014 (Unaudited) (Unaudited) (Unaudited) (Audited) (Audited) Income from operations Net sales/income from operations 34,067 38,440 28,097 1.07.170 85,712 Total income from operations (net) 34,067 38,440 28,097 1,07,170 85,712 Expenses Purchases/operating expenses a) 17,112 34,246 18,729 74,698 57,279 b) Changes in inventories of finished goods 7,207 (6,883)305 18 487 Employee benefits expense c) 1,124 940 604 3,441 2,514 d) Depreciation expense 170 181 118 662 476 Other expenses c) 3,252 2,040 1 230 6,621 3,388 Total expenses 28,876 30,513 20,986 85,440 64,144 3 Profit from operations before other income, 5,191 7,927 7,111 21.730 21,568 finance costs and exceptional items (1-2) Other income 201 (450) 1,901 Profit from ordinary activities before finance 5 6,396 8,128 6,661 23,631 21,785 costs and exceptional items (3+4) Finance costs (net) 842 973 1,452 3,844 3,271 Profit from ordinary activities after finance 5,554 7,155 5,209 19,787 18,514 cost but before exceptional items (5-6) Exceptional items 9 Profit from ordinary activities before tax (7-8) 5,554 7,155 5,209 19,787 18,514 10 Tax expense 2,030 2,762 1,755 7,368 7,147 11 Profit from ordinary activities after tax (9-10) 3,524 4,393 3,454 12,419 11,367 Extraordinary items 13 Net profit for the period (11-12) 3,524 4.393 3,454 12.419 11,367 14 Paid up equity share capital 9,250 9,250 9,197 9,250 9,197 (Face value of Rs. 10 each) 15 Reserves excluding revaluation reserve 80,104 93,695 16.i Earnings per share (EPS)(before extraordinary items) (of Rs 10 each) (not annualised) Basic 3.81 4.75 3.76 13.46 12.36 Diluted 3.74 4.70 3.74 13.28 12.31 16.ii Earnings per share (EPS)(after extraordinary items) (of Rs 10 each) (not annualised) Basic 3.81 4.75 3.76 13.46 12.36 Diluted 4.70 3.74 13.28 12.31 17 Public shareholding Number of shares 2,36,73,984 2,36,73,984 2,31,39,900 2,36,73,984 2,31,39,900 Percentage of shareholding 25.59% 25.59% 25.17% 25.59% 25.17% 18 Promoters and promoter group shareholding a) Pledged / encumbered - Number of shares Nil Nil Nil Nil Nil - Percentage of shares (as a % of the total shareholding of promoter and promoter group) Nil Nil Nil Nil Nil - Percentage of shares (as a % of the total share capital of the company) Nil Nil Ni Nil Nil b) Non-encumbered - Number of shares 6,88,33,290 6,88,33,290 6,88,33,290 6,88,33,290 6,88,33,290 - Percentage of shares (as a % of the total shareholding of promoter and promoter group) 100% 100% 100.00% 100.00% 100.00% - Percentage of shares (as a % of the total share capital of the company) 74.41% 74.41% 74.83% 74.4191 74.83%

# **EROS INTERNATIONAL MEDIA LIMITED**

Corporate Office: 901/902, Supreme Chambers, Off Veera Desai Road, Andheri (W), Mumbai - 400 053.

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CIN No. L99999MH1994PLC080502



#### Notes:

- 1 The accompanying financial results has been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 29 May 2015.
- 2 The funnital results for the quarter and twelve months ended 31 March 2015 have been prepared on the basis of accounting policies followed in the preparation of animal funnital statements for the year ended 31 March 2014 and quarters ended 31 December 2014, 30 September 2014 and 30 June 2014.

Ta		(Rs. in her
Particulars	31 March 2015 (Audited)	31 March 2014 (Audited)
Equity and Liabilities		
Shareholders' funds		
Share capital	9,250	9,197
Reserves and surplus	93,695	80,10
Sub-total - Shareholders' funds	1,02,945	89,30
Non current liabilities		
Long term borrowings	9,533	9,73
Deferred tax hability (Net)	25,452	20,51
Other long term liabilities	101	13
Long-term provisions	213	14
Sub-total - Non-current liabilities	35,299	30,52
Current liabilities		
Short-term borrowings	30,993	28,62
Trade payables	4,647	3,69
Other current liabilities	36,806	13,10
Short-term provisions	1,816	2,50
Sub-total - Current liabilities	74,262	47,93
Total equity and liabilities (A)	2,12,506	1,67,75
3 Assets		
Non current assets		
Fixed assets		
Tangible assets	4,082	4,11
Intangible assets	82,389	66,99
Content advance	77,809	46,84
Films under production	5	-
Non-current investments	2,043	2,04
Long-term loans and advances	13,616	9,94
Other Non Current Assets	382	55
Sub-total - Non-current assets	1,80,326	1,30,79
Current assets		
Inventories	104	12
Trade receivables	22,958	17,27
Cash and bank balances	3,854	15,14
Short-term loans and advances	3,674	3,89
Other current assets	1,590	52
Sub-total - Current assets	32,180	36,96
(Table and (D)		
Total assets (B)	2,12,506	1,67,75

- 4 Figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
- 5 The Company operates on a single reportable business segment, which is co-production, acquisition and distribution of Indian language films in multiple formats, being governed by similar risks and returns, forming the primary business segment. Further, the Company does not have distinguishable geographic components and operates as a single segment in India. Accordingly, there is no reportable geographical segment within the meaning of Accounting standard 17 Segment reporting
- 6 Operating expenses include all direct costs such as film rights related cost, printing and publicity costs as well as marketing and other related costs.
- 7 Status of Investor complaints (No.): Opening as at 1 January 2015 (Nil), received during the quarter (f), disposed during the quarter (f), remaining unresolved as at 31 March 2015 (Nil).
- 8 On 9 June 2014, the Company executed a term sheet to acquire controlling stake in Universal Power Systems Private Lunited, ("Techzone") ("Term Sheet") a company involved in mobile Value Added Services that has billing integration in place with major telecom operators in India. The Company has made an advance of Rs 15 crores to "Teclizone" ahead of transaction to provide working capital. Subsequently it has entered into a Share Purchase Agreement dated February 24, 2015 with Teclizone and its promoters to acquire the entire shareholding of Techzone. It is expected that the transaction will conclude shortly, upon receipt of applicable regulatory approvals and fullfillment of other closing conditions lated in the Share Purchase Agreement.
- 9 The Company's funancial results for any period fluctuate due to film release schedules which take into account holidays and festivals in India and elsewhere, competitor film releases and sporting events.
- 10 Previous period figures have been regrouped or reclassified, wherever necessary to conform to current period presentation.

Place: Mumbai Date: 29 May 2015 For and on behalf of Board of Directors

Jyot Desirpano Executive Direct

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## AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2015

(Rs. in lacs, except per share data)

_		(Rs. in lacs, except per sha					
		Quarter ended	Quarter ended	Quarter ended	Year ended	Year ended	
1	20	31 March 2015	31 December 2014	31 March 2014	31 March 2015	31 March 2014	
	Particulars	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	
!							
1	Income from operations						
	Net sales/income from operations	44,905	49,073	31,462	1,42,117	1,13,466	
	Total income from operations (net)	44,905	49,073	31,462	1,42,117	1,13,466	
2	Expenses						
a)	Purchases/operating expenses	36,103	39,534	21,699	1,07,285	76,768	
b)	Changes in inventories of finished goods	(4,806)	(8,352)	341	(13,290)	557	
(c)	Employee benefits expense	1,174	959	679	3,590	2,820	
(b)	Depreciation expense	186	180	125	689	502	
(e)	Other expenses	5.614	2,213	1,387	9,674	3,346	
()	Total expenses	38,271	34,534	24,231	1,07,948	83,993	
-	Total expenses	30,211	34,334	24,231	1,07,740	85,593	
3	Profit from operations before other income,	6,634	14,539	7,231	34,169	29,473	
3		0,034	14,339	1,231	34,109	29,413	
Ι.	finance costs and exceptional items (1-2)			£ 1900			
1	Other income	1,654	124	(430)	1,986	498	
5	Profit from ordinary activities before finance	8,288	14,663	6,801	36,155	29,971	
	costs and exceptional items (3+4)						
6	l'inance costs (net)	837	974	1,454	3,840	3,274	
7	Profit from ordinary activities after finance costs	7,451	13,689	5,347	32,315	26,697	
	but before exceptional items (5-6)					l l	
8	Exceptional items	(8)					
9	Profit from ordinary activities before tax (7-8)	7,451	13,689	5,347	32,315	26,697	
10	Tax expense	2,281	2,757	1,429	7,615	7,370	
11	Profit from ordinary activities after tax (9-10)	5,170	10,932	3,918	24,700	19,327	
_		5,210	10,732	3,720	24,100	17,047	
12	Extraordinary items	* ***		4.040		10 208	
13	Net profit for the period (11-12)	5,170	10,932	3,918	24,700	19,327	
14	Share of profit / (loss) of associates		•	•	3.5	151	
15	Minority interest	(4)	(2)	(222)	(6)	(642)	
16	Net profit after taxes, minority interest and	5,174	10,934	4,140	24,706	19,969	
<u></u>	share of profit / (loss) of associates						
17	Paid up equity share capital	9,250	9,250	9,197	9,250	9,197	
	(Face value of Rs. 10 each)						
18	Reserves excluding revaluation reserve				1,38,971	1,11,665	
19.i	Earnings per share (EPS) (before extraordinary						
	items) (of Rs. 10 each) (not annualized)						
	Basic	5.60	11.83	4.50	26.78	21,72	
	Diluted	5.48	11.70	4.48	26.43	21.63	
19 i	Earnings per share (EPS) (after extraordinary items)						
	(of Rs. 10 each) (not annualised)						
	Basic	5.60	11.83	4.50	26,78	21.72	
1	Diluted	5,48	11.70	4.48	26.43	21.63	
20	Public shareholding						
1	Number of shares	2,36,73,984	2,36,73,984	2,31,39,900	2,36,73,984	2,31,39,900	
	Percentage of shareholding	25.59%	25.59%	25.17%	25.59%	25.17%	
21	Promoters and promoter group shareholding						
1	a) Pledged / encumbered		1				
	- Number of shares	Nil	Nil	Nil	Nil	Nil	
	- Percentage of shares (as a % of the total shareholding of promoter						
	and promoter group)	Nil	Nil	Nil	Nil	Nil	
	- Percentage of shares (as a % of the total share capital of the	1411	, ,,,,,	1411	148	'*"	
	company)	Ni	Nil	Nil	Na EN	- Nil	
1	company)	1/10	1911	Mil	INII	1411	
	b) Non-encumbered						
1	- Number of shares	6,88,33,290	6,88,33,290	6,88,33,290	6,88,33,290	6,88,33,290	
1	- Percentage of shares (as a % of the total shareholding of promoter		and a second	,	' '	33	
	and promoter group)	100.00%	100.00° 。	100.00%	100.00%	100.00°%	
	- Percentage of shares (as a % of the total share capital of the						
	company)	74.41%	74.41%	74.83%	74.41%	74.83° i	
	' "			55.0			

## Notes:

- 1 The accompanying consolidated financial results has been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 29 May 2015.
- 2 The financial results for the quarter and twelve months ended 31 March 2015 have been prepared on the basis of accounting policies followed in the preparation of annual financial statements for the year ended 31 March 2014 and quarters ended 31 December 2014, 30 September 2014 and 30 June 2014.

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#### 3 Statement of assets and liabilities as at :

Particulars	31 March 2015	31 March 2014
	(Audited)	(Audited)
Equity and Liabilities		
Shareholders' funds	1	
Share capital	9,250	9,19
Reserves and surplus	1,38,971	1,11,66
Sub-total - Shareholders' funds	1,48,221	1,20,86
Minority interest	120	12
Non Current liabilities		
Long-term borrowings	9,533	9,73
Deferred tax liability (net)	25,698	20,51
Other long term liabilities	101	21
Long-term provisions	221	15
Sub-total - Non current liabilities	35,553	30,61
Current liabilities		
Short-term borrowings	32,968	28,58
Trade payables	23,785	23,10
Other current habilities	84,325	13,4
Short-term provisions	1,891	2,59
Sub-total - Current liabilities	1,42,969	67,73
Total equity and liabilities (A)	3,26,863	2,19,34
Assets		
Non current assets		
Fixed assets		
Tangible assets	4,130	4,50
Intangible assets	1,17,283	99,58
Content advance	99,406	57,88
I'ilms under production	2,405	
Non-current investments	-	80
Long-term loans and advances	13,805	10,18
Other non current assets	382	5,0
Sub-total - Non current assets	2,37,411	1,78,03
Current assets		
Inventories	13,691	40
Trade receivables	52,574	20,53
Cash and bank balances	16,968	15,43
Short-term loans and advances	4,590	4,4
Other current assets	1,629	53
Sub-total - Current assets	89,452	41,3

- 4 Figures of the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
- 5 The consolidated financial results have been prepared in accordance with the principles and procedures for the preparation and presentation of consolidated accounts as set out in the Accounting Standard 21, 'Consolidated financial statements', issued by the Institute of Chartered Accountants of India.
- The Group operates on a single reportable business segment, which is co-production, acquisition and distribution of Indian language films in multiple formats, being governed by similar risks and returns, forming the primary business segment. Further, the Group does not have distinguishable geographic components as risks and rewards in various geographies are largely similar. Accordingly, there is no reportable geographical segment within the meaning of Accounting standard 17 'Segment reporting'
- 7 Operating expenses include all direct costs such as film rights related costs, printing and publicity costs as well as marketing and other related costs.
- 8 Status of Investor complaints (No.): Opening as at 1 January 2015 (Nil), received during the quarter (0), disposed during the quarter (0), remaining unresolved as at 31 March 2015 (Nil).
- 9 On 9 June 2014, the Company executed a term sheet to acquire controlling stake in Universal Power Systems Private Limited, ("Techzone") ("Term Sheet") a company involved in mobile Value Added Services that has billing integration in place with major telecom operators in India. The Company has made an advance of Rs 15 crores to "Techzone" ahead of transaction to provide working capital. Subsequently it has entered into a Share Purchase Agreement dated February 24, 2015 with Techzone and its promoters to acquire the entire shareholding of Techzone. It is expected that the transaction will conclude shortly, upon receipt of applicable regulatory approvals and fullfillment of other closing conditions listed in the Share Purchase Agreement.
- 10 The Group's financial results for any period fluctuate due to film release schedules which take into account holidays and festivals in India and elsewhere, competitor film releases and sporting events.
- 11 Previous period figures have been regrouped or reclassified, wherever necessary to conform to current period presentation.

For and on behalf of Board of Directors

Place: Mumbai Date: 29 May 2015

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