





India's largest Henna brand



Presents for the first time . . .

A close-up photograph of a woman's face and hair. She has long, straight, dark brown hair that is slightly lighter at the ends. Her eyes are blue, and she is looking down and to her left with a neutral expression. The lighting is soft, highlighting the texture of her hair.

an incredible breakthrough that let's you colour and condition at the same time



An Oil based hair colour with Henna in a crème format



Why do we believe that this innovation will be successful?

Incredible new Oil based formula that gives you a beautiful colour and nourishes at the same time

Insight that consumers generally **follow Henna usage with coconut oil** which is now available to them for the first time together in a convenient crème format. The colour and feel of hair is much superior to their conventional method.

Consumer research with 400 consumers showed that **90% of henna and herbal powder users preferred Godrej Nupur Coconut Henna Crème** to their current product.

Very premium quality at an accessible price of **Rs. 39**

We see our source of business as:

1. Herbal powder users where we currently don't have presence
2. Non users who will be attracted by the naturals platform and convenience together
3. Up trades from henna, non-herbal powders and crème users



Thank you for your time and consideration

