

# **Religare Enterprises Limited**

Q4 & FY15 Results





Religare Enterprises
Overview



#### **REL Overview**

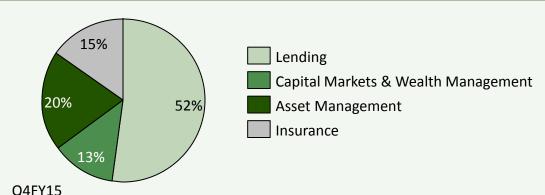
#### REL is an investment holding company that has built an integrated financial services platform



#### **Business Overview**

- Religare Enterprises Limited (REL) is an investment holding company that has built an integrated financial services platform through its portfolio companies
- Portfolio companies service over 1.47\* mn. clients from 1,694 locations with more than 7,250\* employees in India and abroad
- Consolidated net worth of ₹39.08 bn. (USD 625 mn.) as of 31-Mar-2015. Consolidated revenue of ₹11.8 bn. (USD 193 mn.) in Q4FY15
- Listed on NSE and BSE: market capitalization of ₹60.17 bn. (~USD 962 mn.) as of 31-Mar-2015

#### Portfolio Companies' Business Lines and Revenue Split by Verticals





<sup>\*</sup>Clients and employees including of joint ventures

### **Portfolio Functions Overview**

REL's primary objective is to ensure that its portfolio companies create equity value



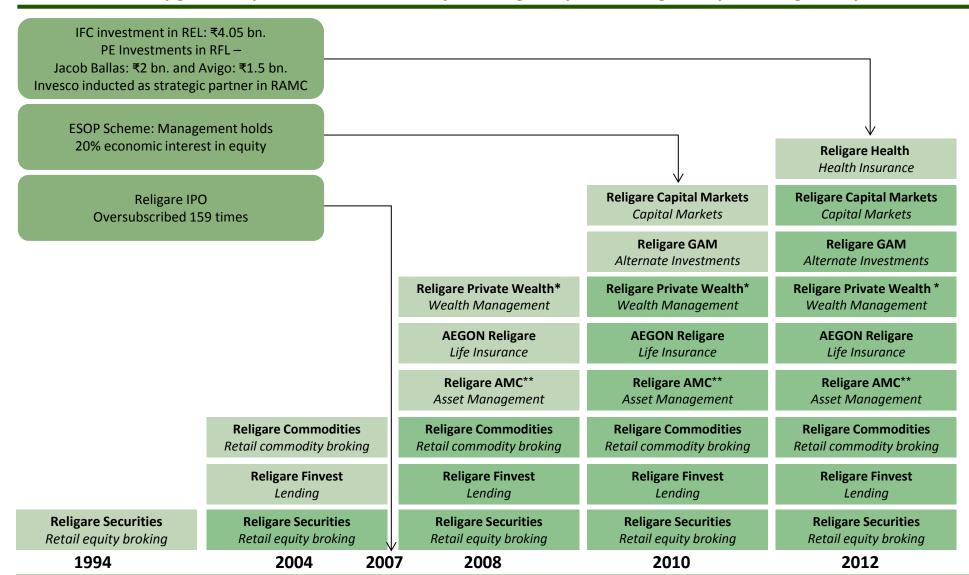
### **REL Structure and Functions**

- Religare Enterprises Limited (REL) is an Investment Holding Company managed by a set of professionals and supervised by a majority-independent Board
- The businesses are operated out of its portfolio companies which are structured as subsidiaries or joint ventures
- Portfolio companies are managed by their CEOs and management teams on a day-to-day basis
- REL's objective is to ensure that the portfolio companies create equity value
- To that end, REL
  - Provides capital to the portfolio companies
  - Ensures that the Brand and Group Ethos are safeguarded
  - Determines the Governance Structures, Risk Management and Control mechanisms for the portfolio companies
  - Undertakes performance management



### **Growth in Portfolio**

REL has consistently grown its portfolio of businesses by investing in adjacencies organically and inorganically



<sup>\*</sup>Formerly known as Religare Macquarie Wealth Management; Religare has acquired Macquarie's interest in the JV



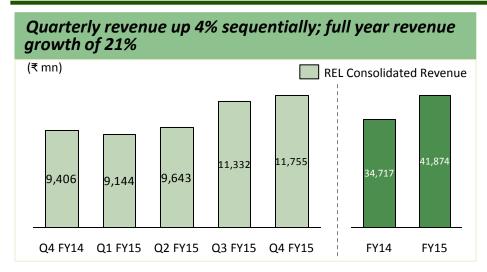
<sup>\*\*</sup>Now known as Religare Invesco AMC

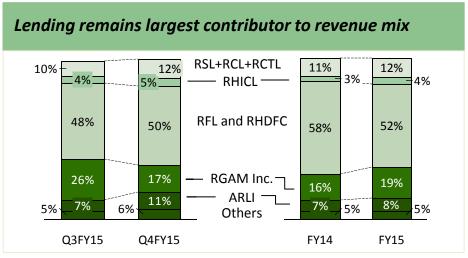


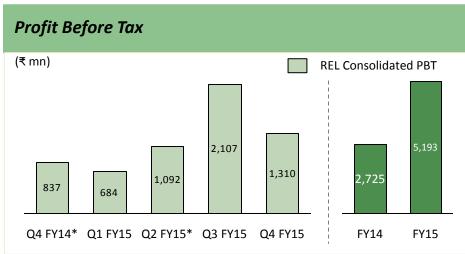
**Consolidated Performance** 

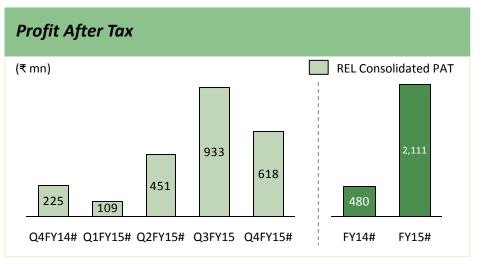


## **Key financial indicators – Q4 FY15 and FY15**









<sup>\* &#</sup>x27;Normalised PBT'; represents PBT before exceptional items (provision against investment in RCML in Q3FY14), and non-recurring items (change in goodwill amortisation policy and expenses incurred consequent to sale of investment in subsidiary in FY14, and finance costs in Q2FY15)

<sup>#&#</sup>x27;Normalised PAT'; represents Normalised PBT less attributable taxes, prior year tax adjustments, and adjustments for Corporate Dividend Tax and dividend paid to preference shareholders of a subsidiary



## **Consolidated Income Statement – Q4 FY15 and FY15**

			YOY Change			QOQ Change		YOY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Total Income	41,874	34,717	21%	11,755	11,332	4%	9,406	25%
Personnel Expenses	8,045	6,448	25%	2,113	2,298	-8%	1,545	37%
Operating and Admin Expenses	12,612	10,000	26%	4,168	2,961	41%	3,085	35%
Interest and Finance Charges	16,521	15,782	5%	4,188	4,012	4%	3,898	7%
Depreciation	369	341	8%	104	89	17%	89	16%
Amortization of Goodwill	-	-	-	-	-	-	(591)	Nm
Less: Net Exp. of JV Recoverable	(524)	(484)	nm	(128)	(134)	nm	(47)	Nm
Total Expenses	37,022	32,086	15%	10,445	9,225	13%	7,978	31%
PBT before exceptional items (A)	4,852	2,631	84%	1,310	2,107	-38%	1,427	-8%
Less: Provision for diminution in the value of Long Term Investment in subsidiary	-	806	nm	-	-	-	-	-
PBT after exceptional items	4,852	1,825	166%	1,310	2,107	-38%	1,427	-8%
Provision for Tax	1,533	1,469	4%	328	483	-32%	443	-26%
Corporate Dividend Tax	109	89	22%	2	0	nm	-	nm
Minority Interest and Share in Associates	1,672	959	74%	486	691	-30%	319	53%
PAT after Minority Interest	1,538	(693)	nm	494	933	-47%	666	-26%
PBT excluding exceptional and one-off items* (B)	5,193	2,725	91%	1,310	2,107	-38%	837	57%
PAT excluding exceptional and one-off items <sup>#</sup>	2,111	480	340%	618	933	-34%	225	175%

<sup>•</sup> Represents (A) above adjusted for non- recurring items (expenses incurred consequent to sale of investment in subsidiary, change in goodwill amortisation policy in FY14 and finance costs in Q2FY15)



<sup>#</sup> Represents (B) above less attributable taxes, prior year tax adjustments, adjustments for Corporate Dividend Tax and dividend paid to preference shareholders of a subsidiary 7

## **Consolidated Balance Sheet**

(₹ mn)	As at March 31, 2015	As at December 31, 2014
Owners' Funds	39,088	38,576
Minority Interest	2,196	2,060
Non-Current Liabilities	111,099	103,140
Current Liabilities	102,008	101,136
Total Liabilities	254,390	244,913
Non-Current Assets	151,361	140,492
Fixed Assets	21,322	20,913
Non-Current Investments	21,436	21,127
Deferred Tax Assets (net)	804	618
Long-Term Loans and Advances	100,255	90,687
Other Non-Current Assets	7,545	7,147
Current Assets	103,029	104,421
Current investments	22,190	15,701
Inventories	627	11,819
Trade Receivables	5,887	6,035
Cash and Bank Balances	15,755	13,997
Short-Term Loans and Advances	56,692	55,158
Other Current Assets	1,878	1,712
Total Assets	254,390	244,913





Performance of Portfolio Companies



**Religare Finvest** Limited

One of India's largest **Non-Banking Financial Companies**, focusing on the **SME** segment





Net worth of ₹23.77 bn.

Lending book of

₹132.7 bn.

**50%** of REL's consolidated revenue (as of/q.e. 31-Mar-2015)





Improve **ROE** 

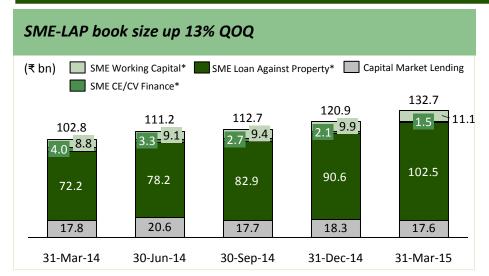
**Continuous Growth** in Book

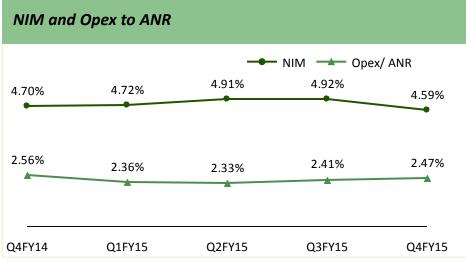
Ensure Low NPAs

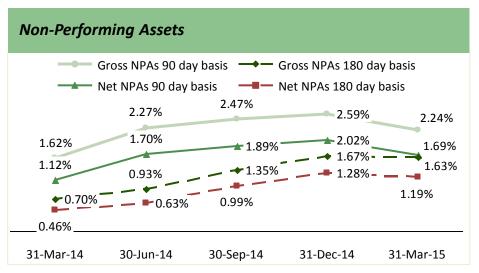


## Lending

#### SME-LAP drives strong growth in book size







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Instrument	Rating by ICRA		Rating by India Ratings	Amount (₹ mn)
Commercial Paper	ICRA A1+	27,000	IND A1+	30,000
ST Debt	ICRA A1+	10,000		
ST Bank Loans	ICRA A1+	6,000	IND A1+	30,000
LT Debt	ICRA AA- (stable)	34,000	IND AA - (stable)	15,000
LT Bank Loans	ICRA AA- (stable)	114,000	IND AA - (stable)	100,000
Tier-2 Sub. Debt			IND AA- (stable)	7,500
Market-Linked Deb.	ICRA pp-MLD AA-	1,000		
Additionally obtained	Long Term rating o	f 'CARE AA	-' [₹14,000 mn]	

Borrowing programme supported by superior ratings

<sup>§</sup> NPAs are recognised at 90 days as against the regulatory requirement of 180 days; NPA percentage disclosed reflects all delinquencies (incl. on assigned portfolio) expressed as a % of assets on book



<sup>\*</sup> Net of portfolio assigned to other lenders

# Lending

### **Financial Performance**

## RFL Abridged Income Statement

			YOY Change			QOQ Change		YOY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Total Income	21,632	20,155	7%	5,928	5,451	9%	5,215	14%
Operating and Administrative Expenses	3,250	3,038	7%	1,092	692	58%	934	17%
Personnel Expenses	1,112	1,031	8%	287	287	0%	249	15%
Interest and Finance Charges	13,223	12,601	5%	3,526	3,364	5%	2,985	18%
Depreciation	90	71	28%	32	19	71%	18	78%
Total Expenses	17,675	16,741	6%	4,937	4,362	13%	4,185	18%
PBT	3,957	3,414	16%	991	1,089	-9%	1,031	-4%
PAT	2,568	2,167	19%	648	682	-5%	710	-9%



Religare Securities
Limited

Religare Commodities
Limited

Religare Comtrade Limited

A formidable retail
broking platform with
extensive distribution
capabilities







Market share of
1.6% in equities
and 3.2% in
commodities
12% of REL's
consolidated
revenue

(q.e. 31-Mar-2015)

Strategic Priorities

Increase

Distribution

Network

productivity

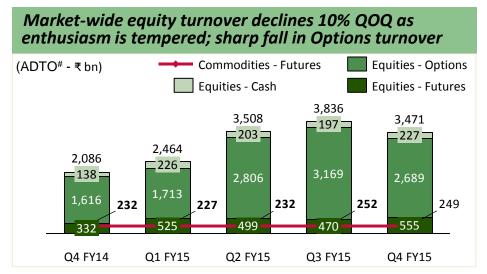
Generate Superior

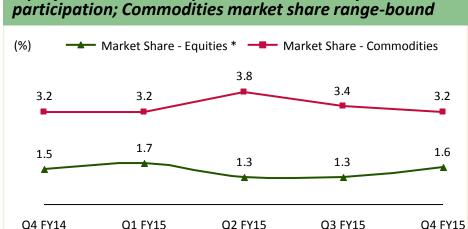
ROE



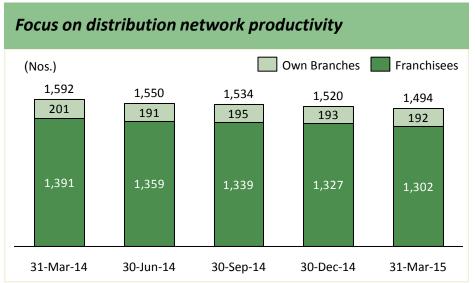
## **Retail Broking**

#### Focus on client acquisition and distribution delivering results





Equity market share improved QOQ driven by retail



#### **Business update**

- Revenue growth propelled by over 15% QOQ increase in delivery volumes during Q4FY15
- Distribution efforts resulting in traction across asset classes, particularly in health insurance
- Focus on strengthening acquisition capabilities paying off with over 38,000 new customers being on-boarded during FY15
- Growing use of online and mobile platforms by customers



<sup>#</sup> Average Daily Turnover. Source: NSE, BSE

<sup>\*</sup>Methodology aligned with market practices; past data restated accordingly

# **Retail Broking**

#### **Financial Performance**

RSL, RCL & RCTL Combined Abridged Income Statement\*

			YOY Change			QOQ Change		YOY Change
<b>(₹ mn)</b>	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Total Income	4,822	3,812	27%	1,382	1,157	19%	1,043	33%
Operating and Administrative Expenses	2,470	1,826	35%	778	602	29%	545	43%
Personnel Expenses	1,181	1,073	10%	298	306	-3%	249	20%
Interest and Finance Charges	956	571	67%	277	250	11%	146	90%
Depreciation	56	65	-14%	13	13	2%	18	-26%
Total Expenses	4,663	3,535	32%	1,367	1,171	17%	959	43%
РВТ	160	277	-42%	16	(14)	nm	85	-81%
PAT	249	263	-5%	115	(17)	nm	72	60%



<sup>\*</sup>The combined abridged income statement has been drawn by line by line addition and is not as per AS-21 issued by ICAI.

Religare Wealth Management Limited

An open architecture platform targeting growing affluence



Business Highlights



AUM of **₹44.0 bn.** 

Customer base of over **4,500** 

(as of 31-Mar-2015)

Strategic Priorities



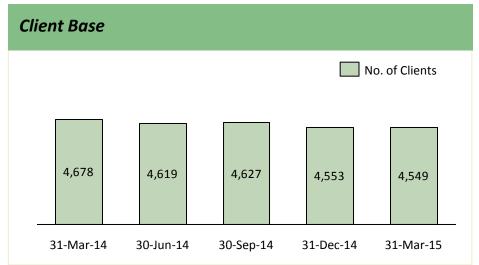
Increase **Yield on AUM** 

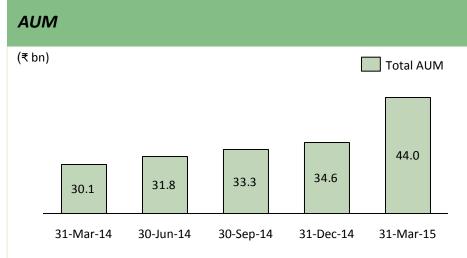
Increase Annuity
Income

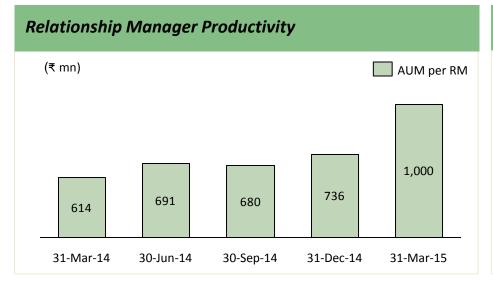


### **Wealth Management**

#### Differentiating through a focused idea-driven approach







#### **Business update**

- Continue to build a focused solution/concept driven approach in positioning products to clients, resulting in significant traction in core products like Equity Mutual Funds, PMS and Alternative Investments
- Efforts at increasing share of client wallet through holistic portfolio approach and enhanced engagement through innovative product offerings/ideas paying off steadily



# **Wealth Management**

#### **Financial Performance**

## RWM Abridged Income Statement\*

			YOY Change			QOQ Change		YOY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Total Income	308	216	42%	123	68	82%	53	132%
Operating and Administrative Expenses	94	101	-6%	32	26	22%	26	23%
Personnel Expenses	243	213	14%	86	56	53%	52	65%
Interest and Finance Charges	-	-	-	-	-	-	-	-
Depreciation	7	12	-43%	1	1	-14%	3	-67%
Total Expenses	344	326	6%	118	83	42%	81	45%
PBT	(37)	(110)	nm	5	(15)	nm	(28)	nm
PAT	(37)	(110)	nm	5	(15)	nm	(28)	nm

<sup>\*</sup> Financials reflect 100% of the company RWM became a wholly owned subsidiary of RSL on 27-Nov-2013



Religare Capital Markets Limited

Asia-focussed
Institutional Equities
and Investment
Banking platform





India IE cash market share of **1.2%**Empanelled with **491 clients** globally

(as of/q.e. 31-Mar-2015)



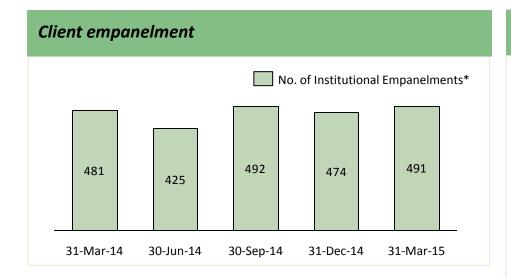
Increase Market Share

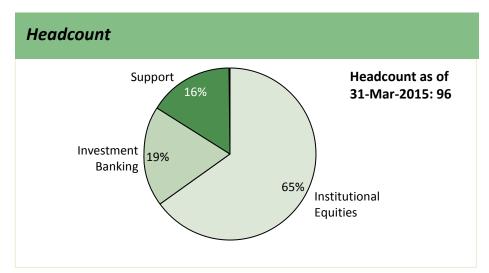
Attain **Profitability** 



### **Capital Markets**

#### Creating a sustainable platform





#### **Business update**

- India platform continues to deliver following focus on investing in our areas of strength and resource building
- International business continues to expand reach through partnerships with regional securities and advisory firms

#### IBD update - deals completed

- Successful completion of the ₹3.5 billion (USD 56.5 mn.) Monte Carlo Fashions IPO in India
- Multiple successes in QIP programs in India: Ashiana Housing (₹2 billion/ USD 32.3 mn.) and Sequent Scientific (₹4 billion/ USD 64.5mn.)
- Completed a S\$90mn. (USD 67.3 mn.) accelerated book-build placement for Soilbuild Business Space REIT, as Joint Placement Agent
  - It is the first S-REIT placement on the SGX for the year, and the largest placement year to date for an SGX listed company
- Financial Advisor to TPG's sale of its 17.5% stake in PT BTPN, Indonesia

<sup>\*</sup> In compliance with the requirements of the Securities and Futures Commission (Hong Kong) and the Monetary Authority of Singapore, clients that were inactive for a period of 18 months have been excluded from the list of clients starting 31-Dec-2013



Religare Invesco Asset Management Co. Pvt. Ltd.

Entering the **next phase**of growth





Q4FY15 Average AUM of ₹210 bn.

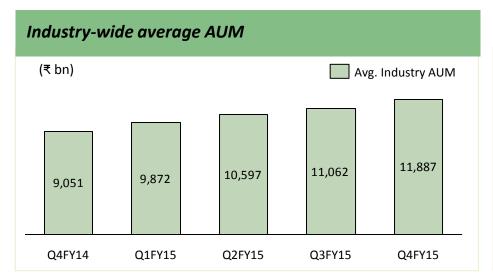


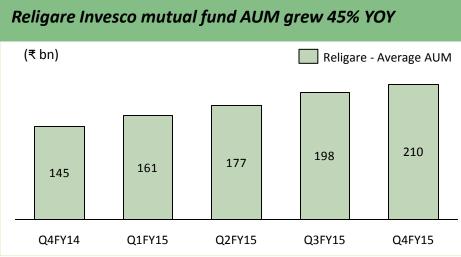
Profitable AUM Growth

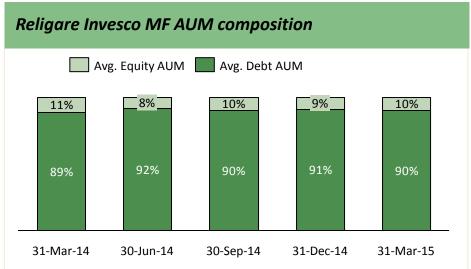


### **Asset Management**

#### Entering the next phase of growth with Invesco's induction as JV partner







#### **Business update**

- RIAMC equity funds continue to perform strongly, with 80% of our equity funds in the top two quartiles
- Seeing a revival in retail interest, evidenced by growing number of retail applications in equity funds
- Backed by performance, Religare Mutual Fund's total
   AUM has grown 45% year-on-year



# **Asset Management**

#### **Financial Performance**

### RIAMC Abridged Income Statement

			YOY Change			QOQ Change		YOY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Total Income	789	861	-8%	239	175	37%	192	24%
Operating and Administrative Expenses	375	505	-26%	130	90	44%	148	-12%
Personnel Expenses	391	431	-9%	49	113	-57%	53	-8%
Interest and Finance Charges	-	-	-	-	-	-	-	-
Depreciation	9	10	-10%	2	2	2%	2	5%
Total Expenses	776	947	-18%	181	205	-12%	203	-11%
PBT	13	(86)	nm	58	(30)	nm	(11)	nm
PAT	13	(86)	nm	58	(30)	nm	(11)	nm
PAT After Minority Interest	6	(44)	nm	29	(15)	nm	(6)	nm

Religare Global Asset Management

Building a multiboutique Alternative Asset Manager



Business Highlights



**AUM of** 

\$19.85 bn.

(as of 31-Mar-2015)





**AUM Growth** in

existing affiliates

Launch of **organic affiliates** 



# **Global Asset Management**

#### **Financial Performance**

## RGAM Inc. Abridged Consolidated Income Statement

			YOY Change			QOQ Change	YC	OY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Total Income	7,984	5,565	43%	1,964	2,957	-34%	1,401	40%
Operating and Administrative Expenses	816	754	8%	246	221	11%	175	41%
Personnel Expenses	3,383	2,549	33%	880	1,110	-21%	658	34%
Depreciation	39	38	3%	10	11	-9%	9	11%
Amortization of Goodwill	-	-	-	-	-	-	(572)	nm
Total Expenses	4,238	3,340	27%	1,136	1,342	-15%	270	321%
PBIT	3,746	2,224	68%	828	1,615	-49%	1,131	-27%
Minority Interest & Share of Associates	1,622	953	70%	357	725	-51%	236	51%
REL's Share of PBIT	2,124	1,271	67%	471	890	-47%	895	-47%
Interest and Finance Charges	735	703	5%	192	202	-5%	191	1%
РВТ	1,389	568	145%	279	688	-59%	704	-60%
PAT	1,371	555	147%	276	680	-59%	703	-61%



Religare Health
Insurance Co. Limited

Positioned to capture significant **Group**synergies





**GWP** of **₹1,031 mn.** in Q4FY15

**4,409 hospitals** in provider network

(as of 31-Mar-2015)

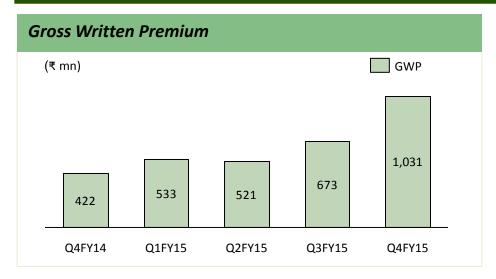


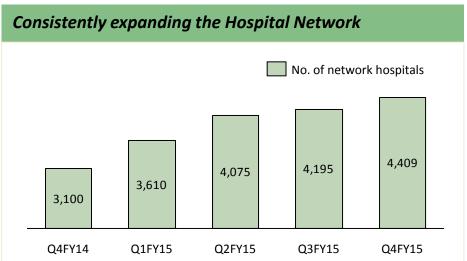
**Grow GWP** with efficient use of **Capital** 



### **Health Insurance**

#### Robust distribution aiding in rapidly achieving scale





### **Business Update**

- Business written in Q4FY15 topped the ₹1 billion mark
  - Gross Written Premium (GWP) of ₹2.8 billion for the whole of FY15
- Total Paid-up Share Capital at ₹3.50 billion
  - Solvency position at 204%
- Added over 1,300 hospitals to the network in FY15
- Pan-India coverage through 46 offices and 1,500+ employees
- Multi-channel distribution strategy through Agency,
   Brokers, Corporate Agents, Online and
   Bancassurance



## **Health Insurance**

#### **Financial Performance**

## RHICL Abridged Income Statement

			YOY Change			QOQ Change		YOY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Gross Written Premium	2,758	1,523	81%	1,031	673	53%	422	144%
Net Written Premium	2,291	1,232	86%	819	603	36%	298	175%
Net Earned Premium	1,537	816	88%	501	433	16%	200	151%
Net Claims Incurred	940	652	44%	324	236	37%	69	370%
Net Commission	199	127	57%	33	82	-60%	61	-46%
Operating & Administrative Expenses	842	490	72%	252	232	9%	210	20%
Personnel Expenses	759	506	50%	218	192	14%	141	55%
Total Expenses	2,740	1,775	54%	827	742	11%	480	72%
Underwriting Profit/(Loss)	(1,203)	(959)	nm	(326)	(308)	nm	(280)	nm
Investment & Other Income	210	163	29%	64	54	19%	37	73%
РВТ	(993)	(796)	nm	(262)	(254)	nm	(243)	nm
PAT	(993)	(796)	nm	(262)	(254)	nm	(243)	nm
PAT After Minority Interest	(894)	(716)	nm	(236)	(229)	nm	(219)	nm

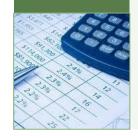


**AEGON Religare Life Insurance Co. Limited** 

Pioneer in **Online Distribution** 



Business Highlights



Approx. **383,000 lives covered** 

**₹5.8 bn.** capital invested by REL

(as of 31-Mar-2015)

Strategic Priorities



Efficient use of

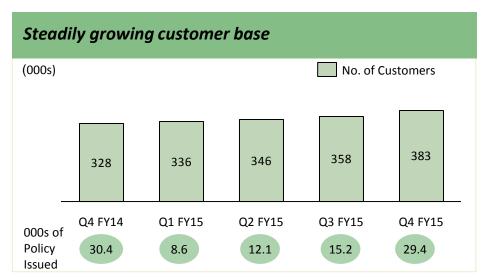
**Capital** 

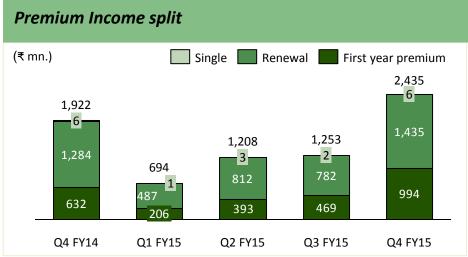
Achieve **Breakeven** 

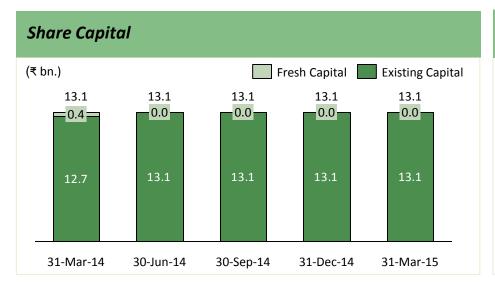


### Life Insurance

### Acknowledged leader in use of technology







#### **Business update**

- Crossed the ₹5 billion mark in annual premium income with over 65,000 new policies written in FY15; generated nearly ₹1 billion in first year premium in Q4FY15
- Won 'Excellence in People Development' award at the 2<sup>nd</sup> annual HR Excellence Forum & Awards, 2015 organized by Conference Asia



### Life Insurance

#### **Financial Performance**

### ARLI Abridged Income Statement\*

			YOY Change			QOQ Change		YOY Change
(₹ mn)	FY15	FY14	(%)	Q4FY15	Q3FY15	(%)	Q4FY14	(%)
Premiums Earned (Net)	5,327	4,309	24%	2,358	1,186	99%	1,854	27%
Investment Income and Other Income	2,704	1,430	89%	461	585	-21%	532	-13%
Total Income	8,031	5,739	40%	2,819	1,771	59%	2,386	18%
Commission	347	200	74%	165	84	96%	117	41%
Operating Expenses (incl. provisions other than tax)	3,191	2,454	30%	1,072	755	42%	907	18%
Benefits Paid (Net)	2,178	1,740	25%	546	499	9%	622	-12%
Change in valuation of liability in respect of life policies (net)	3,445	2,392	44%	1,308	722	81%	1,066	23%
Depreciation	62	51	22%	18	15	20%	14	29%
Total Expenses	9,223	6,837	35%	3,109	2,075	50%	2,726	14%
PBT	(1,192)	(1,098)	nm	(290)	(304)	nm	(340)	nm
PAT	(1,192)	(1,098)	nm	(290)	(304)	nm	(340)	nm

<sup>\*</sup> Financials represent the aggregate of Revenue (Technical) Account and Profit & Loss (Shareholders) Account, and reflect 100% of the company





# Appendix:

Portfolio Companies' Balance Sheets



# Portfolio Companies' Balance Sheets (1/4)

## RFL Abridged Balance Sheet

## RSL, RCL & RCTL Combined Abridged Balance Sheet

(₹ mn)	As at March 31, 2015	(₹ mn)	As at March 31, 2015
Owners' Funds	23,771	Owners' Funds	5,171
Share Capital	2,200	Share Capital	345
Reserves and Surplus	21,571	Reserves and Surplus	4,826
Non - Current Liabilities	80,192	Non - Current Liabilities	281
Current Liabilities	67,334	Current Liabilities	13,144
Total Liabilities	171,296	Total Liabilities	18,596
Non-Current Assets	100,676	Non-Current Assets	3,260
Fixed Assets	347	Fixed Assets	142
Non - Current Investments	3,368	Non - Current Investments	1,695
Deferred Tax Assets (net)	658	Deferred Tax Assets (net)	164
Long - Term Loans and Advances	95,433	Long - Term Loans and Advances	524
Other Non - Current Assets	871	Other Non - Current Assets	735
Current Assets		Current Assets	15,336
Current Investments	12,394	Current investments	1,587
Inventories	· -	Inventories	627
Trade Receivables	2	Trade Receivables	5,156
Cash and Bank Balances	7,596	Cash and Bank Balances	6,516
Short - Term Loans and Advances	49,699	Short - Term Loans and Advances	785
Other Current Assets	928	Other Current Assets	665
Total Assets	171,296	Total Assets	18,596



## Portfolio Companies' Balance Sheets (2/4)

### RWM Abridged Balance Sheet

(₹ mn)	As at March 31, 2015	(₹ mn)	As at March 31, 2015
Owners' Funds	67	Owners' Funds	705
Share Capital	1,280	Share Capital	785
Reserves and Surplus	(1,213)	Reserves and Surplus	(80)
Non - Current Liabilities	8	Non - Current Liabilities	27
Current Liabilities	89	Current Liabilities	180
Total Liabilities	164	Total Liabilities	912
		Non - Current Assets	86
Non - Current Assets	62	Fixed Assets	16
Fixed Assets	6	Non - Current Investments	1
		Long - Term Loans and Advances	65
Long - Term Loans and Advances	56	Other Non - Current Assets	4
Current Assets	102		
Current Investments	-	Current Assets	826
Trade Receivables	62	Current investments	524
	02	Trade Receivables	104
Cash and Bank Balances	38	Cash and Bank Balances	5
		Short - Term Loans and Advances	192
Short - Term Loans and Advances	2		
		Other Current Assets	1

RIAMC Abridged Balance Sheet\*

**Total Assets** 



**Total Assets** 

<sup>\*</sup> Financials reflect 100% of the company RWM became a wholly owned subsidiary of RSL on 27-Nov-2013

# **Portfolio Companies' Balance Sheets (3/4)**

### RGAM Inc. Abridged Consolidated Balance Sheet

(₹ mn)	As at March 31, 2015
Owners' Funds	12,649
Share Capital	0
Reserves and Surplus	12,649
Minority Interest	923
Non - Current Liabilities	3,696
Current Liabilities	7,395
Total Liabilities	24,663
Non - Current Assets	21,270
Fixed Assets	19,554
Non - Current Investments	1,535
Long - Term Loans and Advances	181
Other Non - Current Assets	-
<b>Current Assets</b>	3,393
Cash and Bank Balances	840
Short - Term Loans and Advances	2,553
Other Current Assets	-
Total Assets	24,663

### RHICL Abridged Balance Sheet\*

(₹ mn)	As at March 31, 2015
Owners' Funds	1,248
Share Capital	3,500
Reserves and Surplus	(2,252)
Share Application Money	-
Non - Current Liabilities	2
Current Liabilities	2,745
Total Liabilities	3,995
Non - Current Assets	2,814
Fixed Assets	329
Non - Current Investments	1,866
Long - Term Loans and Advances	19
Other Non - Current Assets	601
Current Assets	1,181
Current investments	622
Trade Receivables	172
Cash and Bank Balances	247
Short - Term Loans and Advances	32
Other Current Assets	109
Total Assets	3,995



<sup>\*</sup> Financials reflect 100% of the company

# Portfolio Companies' Balance Sheets (4/4)

## ARLI Abridged Balance Sheet\*

(₹ mn)	As at March 31, 2015
Owners' Funds	1,792
Share Capital	13,105
Reserves and Surplus	(11,313)
<b>Policyholders' Funds</b> (including funds for discontinued policies and future appropriation)	15,930
Current Liabilities	1,036
Total Liabilities	18,758
Investments	17,134
Shareholders' Investments	829
Policyholders' Investments	4,552
Assets held to cover Linked Liabilities	11,753
Non - Current Assets	455
Fixed Assets	138
Long - Term Loans and Advances	317
Current Assets	1,169
Cash and Bank Balances	407
Short - Term Loans and Advances	104
Other Current Assets	658
Total Assets	18.758

<sup>\*</sup> Financials reflect 100% of the company





### **Religare Enterprises Limited**

D3, P3B, District Centre, Saket, New Delhi 110017

Email: <a href="mailto:investorrelations@religare.com">investorrelations@religare.com</a>

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