PRESS RELEASE

Mumbai, 10ʰ August 2015

Patel Integrated Logistics Ltd reports results for the quarter ended 30ᵗʰ June, 2015

Revenue Attained 133.71 Crore

EBITDA ↑ 36.65% to 5.63 Crore

Net Profit ↑ 134.90% to 2.49 Crore

(` Crore)

Quarter 1			Consolidated Results	Full Year		
2014-15 (Previous Year)	2015-16 (Current Year)	% Increase/Decrease		2013-14	2014-15	% Increase/Decrease
148.38	133.71	⇩ by 9.88 %	Revenue	543.15	587.98	⇧ by 8.25 %
4.12	5.63	⇧ by 36.65 %	EBITDA	15.86	19.94	⇧ by 25.73 %
1.06	2.49	⇧ by 134.90 %	Net Profit	3.09	7.99	⇧ by 158.57 %

For the June quarter 2015-16, EBITA Patel Integrated Logistics Ltd (PILL) grew by 36.65% which is due to effective control on operation cost and Net Profit by 134.90%.

Key Developments/ Initiatives in the Quarter

We have made efforts to strengthen our relationships with customers who have given us better margins & going forward we see a steady increase in our Margins & Control on costs. Our focuss has been on value based customers.

We have exited some low margin customers and are parallely pursuing high margin long term customers .

We wish to be a BOTTOM LINE player in the short to mid term basis.

We have also been regularly reviewing our OPS cost, also the reduction in the Diesel cost will help keep our Ops cost lower.

The Cos is awaiting the advent of GST which is on the cards which will give a further – boost to the Cos bottomline – due to better efficiency.
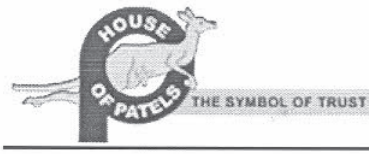
Factors and segments influencing PILL's revenue growth.

The sectors that PILL is looking to concentrate on

PILL clearly wants to FOCUS on the Ecommerce and Retail segments .Our part load business will always complement our business .

We are also gearing up in the FTL segment when the GST is implemented, we see a BIG opportunity in this segment going forward .

Plans for the coming quarter

Focus on developing relationships in the midsize and large ECOM customers. Focus on reducing Operation cost in the B2B Surface Delivery Network in Patel Retail & Patel Roadways.

Strengthen operations /business in the Northern region.