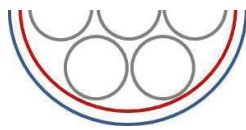
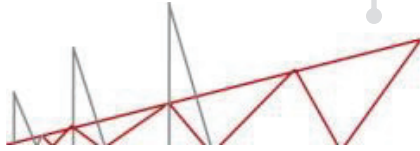


Diamond Power Infrastructure Limited

Q1 FY'16 Financials & Presentation.





Safe harbour statements

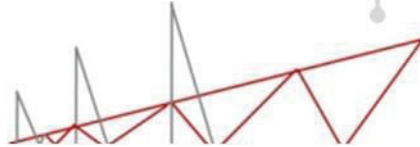
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This presentation contain certain statements of future expectations and other forward-looking statements, including those relating to our general business plans and strategy, our future financial condition and growth prospects, and future developments in our industry and our competitive and regulatory environment. In addition to statements which are forward looking by reason of context, the words 'may, will, should, expects, plans, intends, anticipates, believes, estimates, predicts, potential or continue' and similar expressions identify forward looking statements.

Actual results, performances or events may differ materially from these forward-looking statements including the plans, objectives, expectations, estimates and intentions expressed in forward looking statements due to a number of factors, including without limitation future changes or developments in our business, our competitive environment, technology and application, and political, economic, legal and social conditions in India. It is cautioned that the foregoing list is not exhaustive.

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Executive Summary-Beginning of a Turn around

- The Net Sales stands Rs 496.49 crores and the EBITDA saw a positive turn around from a EBITA of Minus 184.13 crores in last quarter to Positive Rs 40.15 crores in this quarter.
- The company achieved a Major Financial concession from all its lenders. The instalment of long term debt of the company now is payable with a one year moratorium from June 2016 at 11% and working capital debt also at 11%. There is further reduction from 11% to 10.75% p.a (due to reduction of the base rate). The said scheme was implemented on 31st March 2015
- Companies additional working capital limits were released in June 2015
- The Company has appointed KPMG(BSR & Co) as Statutory Auditors from the ensuring AGM of the Company.
- The company received an order of USD 14.50 MN for Export of Cables.
- The companies wholly Owned Subsidiary DPTL is planning to raise Equity through SME listing

Integrated Player in the Power T&D space

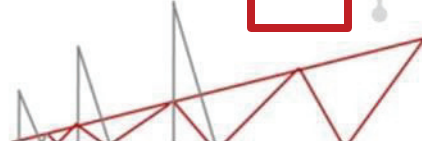




Beginning of a Turn around

- EBIDTA and PAT are both positive as compared to negative EBIDTA & PAT in last quarter
- Orders Under Penalty have been executed, release of Penalties & Acknowledgement of written off Claims expected in next 3 quarters. A Claim of Rs. 10.01 cr (net of tax) received in this quarter relates to earlier period
- Companies expansion project Fully funded to be commissioned by Dec 2015 resulting in large increase in capacity.
- Company is seeing an increase in off take and order book position.

Marching ahead on its Growth Path





Beginning of a Turn around

Conductors : Expected to Lead the Growth as Multiple growth drivers in place

- Improvement in domestic market on the back of more orders from transmission players, PGCIL calls bids for orders of more than 2,50,000 MT.
- Company is focusing on exports
- Aluminum Prices are touching rock bottom, as a result of which buyers and export houses are increasing investment.
- Profitability likely to improve with better order booking in the Industry.
- Companies capacity is seeing substantial expansion resulting larger share in the market.

Marching ahead on its Growth Path





Beginning of a Turnaround

EHV, MV, LV CABLES DIVISION.

- **Company received "Make in India" Award for its EHV Products**
- **Power Cables sales grew by 5% this quarter.**
- Amongst top 5 power cable manufacturers in India in terms of capacity and voltage class
- Produces a wide range of LT&HT cables from 11 KV up to highest voltage class 550KV
- Accounted for ~40% of the company's revenues in FY14
- Retail driven – with retail segment accounting for ~90% of the total divisional revenues
- A dedicated network of 65 dealers across India

Amongst top 5 cable manufacturers in India





Begning of Turnaround

- The companies EPC division is working on the following projects with GETCO Gujarat

Sr. No.	Name of 220 KV D/C Line	Order No. & Date	Order Value Rs. In Lakh		Total Order Value Rs. In Lakh
			Supply	Erection	
1	BECL-Botad	CE (Pro.)/II/220KV/B-B/S&E/2146/T-3/5177&5178, dtd: 30/09/2011	967	330	1297
2	Bhatiya-Kalawad	CE (Pro.)/II/220KV/B-K/S&E/2145/T-3/7023 & 7056, dtd: 30/11/2011	1627	608	2235
3	Halvad-Sadla	CE (Pro.)/II/220KV/H-S/S&E/2142/T-3/5249&5250, dtd: 01/10/2011	574	190	764
4	Kalawad-Kangasiyali	CE (Pro.)/II/220KV/K-K/S&E/2144/T-3/7529 & 7530, dtd: 14/12/2011	858	254	1112
5	Kasor-Botad	CE (Pro.)/II/220KV/LILO Dhuvaran Kasor-Botad/S&E/2153/T-3/8769 & 8770, dtd: 25/01/2012	966	254	1220
6	GPPC-Dhokadva	CE(Pro)/II/200KV/G-D/E/2149/T-2/6392, dtd: 11/11/2011	0	359	359
Total GETCO Projects			4992	1995	6987





Beginning of a Turnaround-EPC

- The companies EPC division is working on the following projects with ASEB

Sr. No	Name of District	Tender No	Order Value in Cr.
1	Goalpara	GPR-1	48.72
2	Goalpara	GPR-2	57.57
3	Tinsukia	TSK-XII-01	20.93
4	Baska	BSK - C	22.3
5	Baska	BSK - F	15.41
6	Barpeta	BAR - 2SS	13.2
7	Darrang	DRG - 1D	23.67
8	Sonitpur	SNP - 05	14.53
9	Dhemaji	DMJ - 3	1687
10	Dhemaji	DMJ - 4	15.27
11	Nagaon	NGN - 1	20.23
12	Nagaon	NGN - 3	20.93
13	Nagaland	NIT-1901	91.51
Total Order Value in Cr.			364.85

An integrated model-driven opportunity





Beginning of a Turnaround-Transformer

- Companies Transformer business rests with its wholly owned subsidiary Diamond Power Transformers Ltd which is invested in two subsidiaries Maktel Power and Maktel Systems and Controls.
- Last Quarter the Transformers and its subsidiaries took a total write-off of all penalties and PV Claims as desired by the auditors ,however about Rs 10.01 cr has been approved by customers and written back in the current quarter
- The Sales in the Transformer division stood at Rs. 97.7 cr down from Rs 125 cr however the margin has improved substantially from loss to a profit of 3.08 cr.
- Outstanding order book stands at Rs 215 cr.

Offering a comprehensive product mix

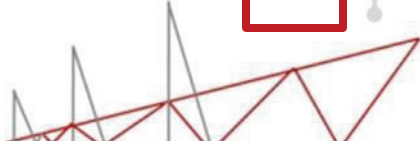




Transmission Towers

- The Company is presenting executing larges contractors from PGCIL & GETCO
- The Sales of the Division grew by more then 22% and the bottom line grew Turned Positive to a EBITA of 898 lacs i.e. almost 8%
- The company has outstanding Order of 40000 MT

Tower capacity to synergize EPC business





Prestigious Projects and Order Book



Name of Product	SEB's	Private	Total	(Rs in Crores)	Execution Period
Power Conductors	711.83	175.94	687.77		09 to 10 Months
Power Cables	0	521.32	521.32		05 to 06 Months
Transmission Towers	24.88	227.05	251.93		08 to 09 Months
EPC	493.66	34.55	528.21		18 to 24 Months
Export Order		415	415.00		18 to 24 Months
Total Order Book	1230.37	1373.86	2604.23		

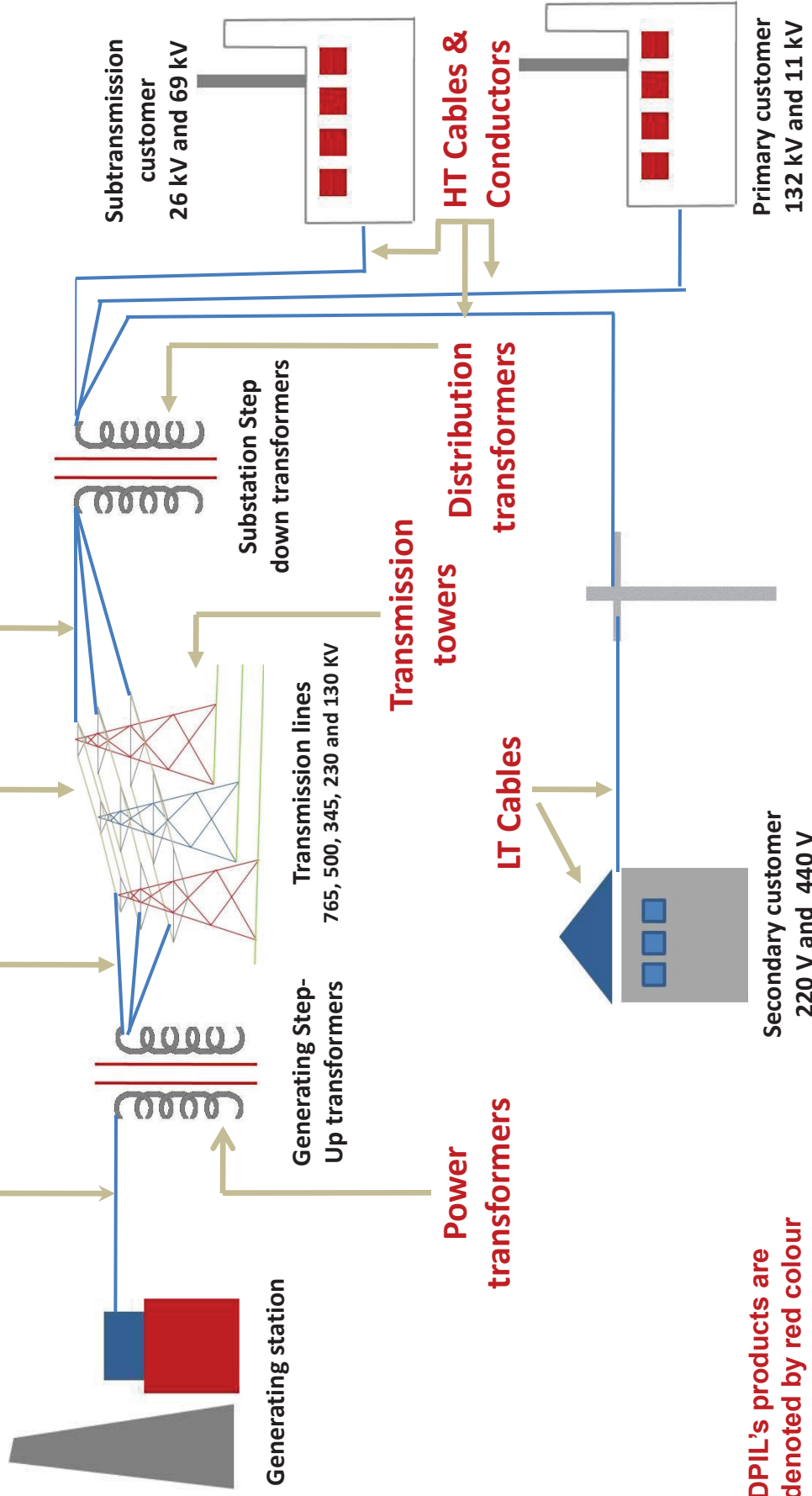
An order book of Rs. 800 Cr to be executed within 3 upcoming quarters.





Diamond's edge

Conductors and Extra High Voltage
(132 KV and above)



DPIL's products are denoted by red colour

Secondary customer
220 V and 440 V

Subtransmission customer
26 kV and 69 kV

Primary customer
132 kV and 11 kV

Substation Step down transformers

Transmission lines
765, 500, 345, 230 and 130 KV

Generating Step-Up transformers

Transmission towers
Distribution transformers

Power transformers

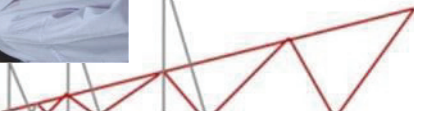
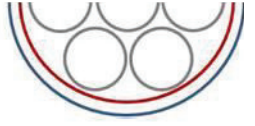
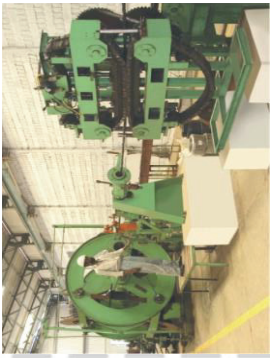
LT Cables

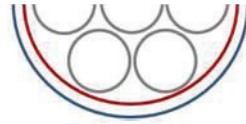
HT Cables & Conductors

Generating station



Virtual tour of manufacturing units





FINANCIALS





DIAMOND POWER INFRASTRUCTURE LTD

Consolidated Unaudited Financial Results for Quarter Ended on June 30, 2015

PART I

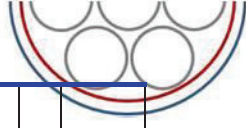
Sr No	Particulars	(Rs. in Lacs)		
		For the Quarter Ended on	For the Quarter Ended on	For the year Ended on
		30.06.2015	30.06.2014	31.03.2015
		[Unaudited]	[Unaudited]	Audited
1	(a) Net sales /income from Operation	50919.47	80,504.14	2,83,444.39
	Total Income	50,919.47	80,504.14	2,83,444.39
2	Expenditure			
	a. Increase/decrease in stock trade	32,716.04	(2,717.33)	12,243.68
	b. Consumption of Raw material	11,275.60	71,701.01	2,54,450.83
	c. Purchase of Traded goods			-
	d. Employees Cost	872.00	913.78	4,153.57
	e. Depreciation	1,216.39	1,471.63	5,593.05
	f. Other Expenditures	779.75	1,580.21	8,793.19
	g. Total	46,859.78	72,949.29	2,85,234.32
3	Profit from Operation before Other Income, Interest and Exceptional Items (1-2)	4,059.69	7,554.85	(1,789.93)
4	Other Incomes	325.20	190.44	1,565.10
5	Profit before Interest and Exceptional Items (3+4)	4,384.89	7,745.29	(224.83)
6	Interest	3,000.62	2,576.80	14,558.10
7	Profit after Interest but before Exceptional Items (5-6)	1,384.27	5,168.48	(14,782.93)
8	Exceptional Items	-	-	3,001.34
9	Profit (+) /Loss(-) from Ordinary Activities before Tax (7+8)	1,384.27	5,168.48	(17,784.28)
10	Tax Expenses	461.38	1,117.33	548.00



11	Net Profit (+) / Loss (-) from Ordinary Activities after Tax (9-10)	922.90	(23,043.70)	4,051.16	(18,332.28)
12	Extraordinary Item (net of Tax expense)	-			-
13	Net Profit (+) / Loss (-) for the period (11-12)	922.90	(23,043.70)	4,051.16	(18,332.28)
14	Share of Profit/(Loss) of Associates				
15	Minority Interest				
16	Net Profit /Loss after Taxes ,Minority Interest and Shares of Profit /Loss of Associates (13-14-15)	922.90	(23,043.70)	4,051.16	(18,332.28)
17	Paid-up- Equity share capital (Face Value of the Share shall be indicated)	5,400.05	5,400.05	5,400.05	5,400.05
18	Reserve & Surplus excluding Revaluation Reserves as per balance Sheet of Previous accounting year	78,699.38	78,699.38	75,609.37	78,699.38
19	Earning Per Shares (Before extraordinary Item) of Rs - 10/-each) (not Annualised) :	1.71	(42.67)	7.50	(33.95)
	a) Basic				
	i b) Diluted				
19	Earning Per Shares (After extraordinary Item) of Rs 10/-each) (not Annualised) :	1.71	(42.67)	7.50	(33.95)
	a) Basic				
	ii b) Diluted				



Part II						
A	Particular of Share holding					
1	Public Shareholding					
	No of Shares	3,52,55,147.00	3,51,83,046.00	3,25,71,826	3,51,83,046.00	65.15
	Percentage of Shareholding	65.29	65.15	67.86		
2	Promoters and Promoter group Shareholding					
	a) Pledged /Encumbered					
	Number of Shares		-	-	-	-
	Percentage of Share(as a % of the Total Shareholding of promoter group)		-	-	-	-
	Percentage of Shares (as of % the total share capital of the company)		-	-	-	-
	b) Non -encumbered					
	Number of Shares	1,87,45,348.00	1,88,17,449.00	1,73,55,139	1,88,17,449.00	100.00
	Percentage of Share(as a % of the Total Shareholding of of promoter group)	100.00	100.00	100.00		
	Percentage of Shares (as of % the total share capital of the company)	34.71	34.85	32.14	34.85	
B	Investor Complaints					
	Pending at the beginning of the Quarter	3 Months Ended (30/06/2015)				
	received during the Quarter	-				
	Disposed of During the Quarter	83				
	Remaining Unresolved at the End of the Quarter	83				
		-				





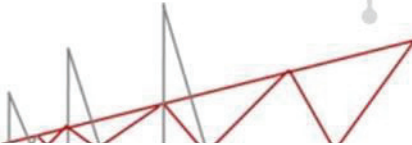
(Rs. in Lacs)

	For the Quarter		For the Quarter		For the Quarter		For the year	
	Ended on	Ended on	Ended on	Ended on	Ended on	Ended on	Ended on	Ended on
	30.06.2015	31.03.2015	30.06.2014	31.03.2015	30.06.2014	31.03.2015	31.03.2015	31.03.2015
	[Unaudited]	[Audited]	[Unaudited]	[Audited]	[Unaudited]	[Audited]	[Audited]	[Audited]
Segment Revenue :								
Conductors	7,937.76	7,197.23	13,575.17	7,197.23	13,575.17	48,357.95	48,357.95	
Power Infrastructure	1,682.56	1,545.37	2,875.00	1,545.37	2,875.00	10,383.27	10,383.27	
Power Cables	20,720.91	19,056.86	35,971.35	19,056.86	35,971.35	1,28,042.46	1,28,042.46	
Transformer & others	11,017.59	12,501.12	11,911.99	12,501.12	11,911.99	41,168.29	41,168.29	
Towers	9,560.64	8,259.07	16,170.65	8,259.07	16,170.65	55,492.44	55,492.44	
Total	50,919.47	48,559.65	80,504.15	48,559.65	80,504.15	2,83,444.40	2,83,444.40	
Less : Intersegment Sales								
Net Sales	50,919.47	48,559.65	80,504.15	48,559.65	80,504.15	2,83,444.40	2,83,444.40	
Segment Results :								
Profit Before Interest & Dep& Taxes:								
Conductors	882.57	1082.49	1495.57	1082.49	1495.57	5,323.57	5,323.57	
Power Infrastructure	116.24	-915.71	415.77	-915.71	415.77	106.60	106.60	
Power Cables	2135.61	-9541.74	4785.88	-9541.74	4785.88	1,110.74	1,110.74	
Transformer & others	1568.83	-6863.38	952.79	-6863.38	952.79	(4,650.63)	(4,650.63)	
Towers	898.04	-4105.81	1566.93	-4105.81	1566.93	477.95	477.95	
Profit Before Interest & Dep.	5601.28	-20344.15	9216.94	-20344.15	9216.94	2368.23	2368.23	
Less: Interest expenses	3000.62	5,493.02	2,576.80	5,493.02	2,576.80	14,558.10	14,558.10	
Less: Depreciation	1216.39	1,907.54	1,471.63	1,907.54	1,471.63	5,593.05	5,593.05	
Less : Exceptional Items		1.34		1.34		3,001.34	3,001.34	
Profit Before Tax	1384.27	-27746.05	5168.50	-27746.05	5168.50	-20784.26	-20784.26	
Capital Employed								
Conductors	17,252.00	23,002.66	58,773.64	23,002.66	58,773.64	23,002.66	23,002.66	
Power Infrastructure	339.63	452.83	1,157.03	452.83	1,157.03	452.83	452.83	
Power Cables	28,845.43	38,460.57	97,004.22	38,460.57	97,004.22	38,460.57	38,460.57	
Tower	8,064.08	10,752.11	27,472.48	10,752.11	27,472.48	10,752.11	10,752.11	
Transformer & others	3,317.21	4,422.95	19,015.25	4,422.95	19,015.25	4,422.95	4,422.95	
Un-allocable Capital Employed*	57,534.00	54,073.30	92,459.54	54,073.30	92,459.54	54,073.30	54,073.30	
Total	1,15,352.34	1,31,164.42	2,95,882.15	1,31,164.42	2,95,882.15	1,31,164.42	1,31,164.42	



1	The above Unaudited Financial Results have been reviewed by Statutory Auditor the Audit Committee of the Board of Directors and the same have been taken on record at the Board Meeting held on 13/08/2015					
2	The Sales of Quarter 1 2015 and the sales of Quarter I 2016 are not comparable as the price of Primary raw materials Aluminium has reduced by 40% in last one year					
3	The Company is presently doing business in Four segments and therefore segmental reporting has been made.					
4	Purchase of Traded Goods, relates to goods purchased by EPC division for various projects in ready to use condition and billed on Unit Rate basis to Customers.					
5	Sales includes sales of All divisions and Branches of the Company & Inter Segment Transfer of RS Nil					
6	*Un-allocable Capital Employed Includes CWIP aggregates to Rs. 54753.52 lacs, Cash, Bank Balances, Windmill ,Advances (for Capital expenditure only) and Deposits aggregate to Rs 2748.48 lacs.					
7	Sales of Transformer also includes the sales amounts to Rs1650 Lacs of Maktel Controls & Systems Pvt Ltd and Maktel Power Ltd where in Diamond Power Transformers ltd hold stake					





SHAREHOLDING INFORMATION





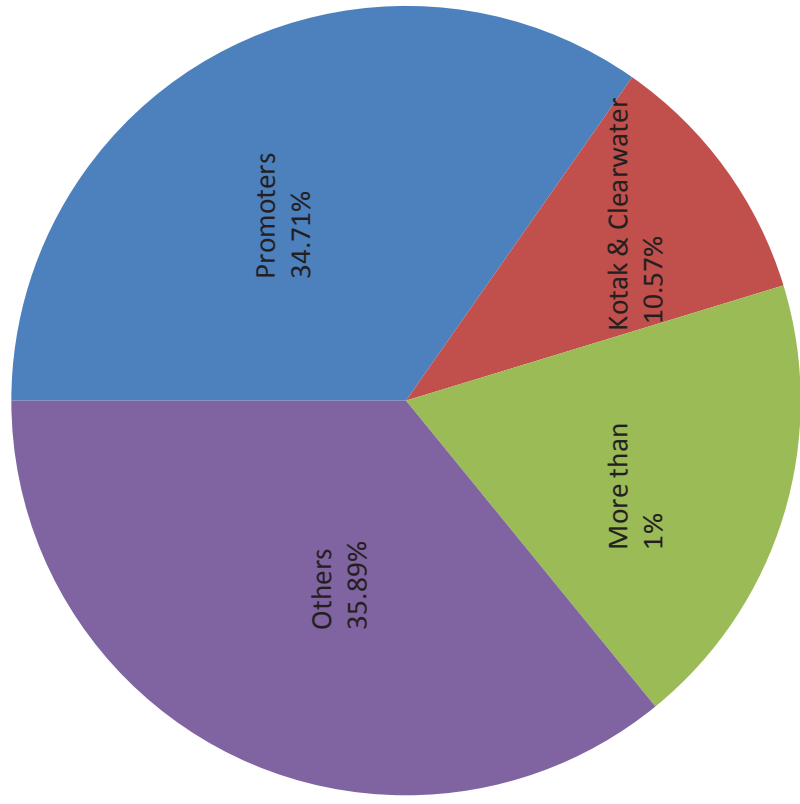
KEY SHAREHOLDERS

NAME OF THE SHAREHOLDERS HOLDING 1% AND ABOVE HOLDING HOLDING AS ON 30.06.2015 % OF HOLDING

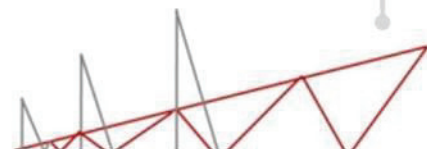
Diamond Tele - Cabs Private Limited	6168413	11.422882
Clearwater Capital Partners Cyprus Ltd	544453	1.008237
Macquarie Bank Limited	3868606	7.164020
Diamond Infosystems Limited	3293739	6.099461
Kotak Mahindra Trusteeship Services Limited- A/C K	2944066	5.451924
Diamond Projects Ltd	1387461	2.569349
Suresh N Bhatnagar	2064116	3.822402
Clearwater Capital Partners, Singapore	1645722	3.047605
Kotak India Private Equity Fund	1118742	2.071725
Sumit Suresh	1039998	1.925905
Amit Suresh	971817	1.799645
Orange Mauritius Investments Limited	1975000	3.657374
Antique Finance Private Limited	851000	1.575911
TOTAL	27873133	51.62%



Shareholding pattern as on 30/06/2015



- Promoters Holding
- Kotak & Clearwater
- More than 1%
- Others





For more information

Logon to

www.dicabs.com

Or

Write to corporate finance @ dicabs.com

Key officials:

NK Mukherjee. Chief Financial Officer

Nishant Javlekar. Company Secretary

Jayesh Patel. Asst. General Manager – Finance

