

Q1 FY 2015-16 INVESTOR RELEASE

**Consolidated EBITDA at Rs. 64 millions, YoY growth of 68%****EBITDA Margin at 25.2%****Consolidated PAT at Rs. 42 millions, YoY growth of 65%****PAT Margin at 16.5%**

**August 12, 2015, Mumbai** : Fineotex Chemical Limited (FCL), a leading manufacturer of Specialty Chemicals, has announced its Un-audited Financial Results for the quarter ended 30<sup>th</sup> June 2015.

**Key Financial Highlights**

Rs. Million	Consolidated			Standalone		
	Q1 FY2015-16	Q1 FY2014-15	YoY%	Q1 FY2015-16	Q1 FY2014-15	YoY%
Total Income	254	256	-1%	168	159	6%
EBITDA	64	38	68%	47	26	79%
<b>EBITDA Margin</b>	<b>25.2%</b>	<b>14.9%</b>		<b>27.8%</b>	<b>16.4%</b>	
Profit Before Tax	61	36	70%	44	24	83%
Profit After Tax	42	25	65%	29	17	77%
<b>PAT Margin</b>	<b>16.5%</b>	<b>9.9%</b>		<b>17.6%</b>	<b>10.5%</b>	

**Performance Highlights :****➤ Consolidated Highlights**

- Revenues for the quarter stood at Rs 254 mn
- EBITDA for the quarter at Rs.64 mn, YoY growth of 68%
  - EBITDA margin improved from 14.9% to 25.2%
- Net Profit After Tax was Rs. 42 mn, growth of 65% over Q1 FY15
  - PAT Margin improved to 16.5% from 9.9%

➤ **Standalone Highlights :**

- Revenues for the quarter stood at Rs. 168 mn, recording a 6% growth YoY
- EBIDTA for the quarter at Rs.47 mn, YoY growth of 79%
  - EBITDA margin improved from 16.4% to 27.8%
- Net Profit After Tax was Rs. 29 mn, growth of 77% over Q1 FY15
  - PAT Margin improved to 17.6% from 10.5%

**Management Commentary :**

Commenting on the results, **Mr. Surendrakumar Tibrewala, Chairman & MD** said:

“We are happy to report a strong quarterly performance during which our profits grew by 77% on standalone basis & 65% on a consolidated basis due to our continuous R&D and innovative product offering with higher value proposition to our customers thereby facilitating a growth in our margins.

Over the years we have built our product portfolio to more than 400 products with presence across several countries. We have strengthened our relationships with our customers due to our distinct product positioning and marketing efforts of our own brands which are distributed through our own distribution network of agents.

Our Malaysian subsidiary, Biotex, continues to contribute towards the technical know-how and innovation with state of the art technology.

We have recently expanded our presence in UAE by setting up marketing subsidiary which will help us cater to increasing demand of our products from overseas markets.

New growth avenues have opened for us due to major consolidation happening at global level. We being one of the market leaders look forward to these opportunities in the domestic and overseas markets and are well geared to take the company forward in its growth trajectory.”

## **About Fineotex Chemical Limited**

Fineotex Chemical Limited (FCL), is in the business of manufacturing Specialty Chemicals for over 35 years in Textiles, Agro Fertilizers, Adhesives, Paper & Ancillary Industries. It is the only listed Textile Chemical Company having an overseas production plant in Selangor, Malaysia along with a plant situated in Navi Mumbai, India. It manufactures the entire range of products from Pre-treatment, Dyeing, Printing to Finishing Process. Customers include Leading Global and Domestic Textile Manufacturers.

For more information, please visit the company website: [www.fineotex.com](http://www.fineotex.com)

## **Safe harbor statement**

*Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*

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