



January 19, 2016

To The Listing Department The National Stock Exchange of India Limited Plot no. C/1, G Block Bandra Kurla Complex Bandra (East), Mumbai 400 051	To The Corporate Relationship Department BSE Limited P.J. Towers, 1 st Floor, Dalal Street, Mumbai – 400 001
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Dear Sir/Madam,

Sub: Intimation of Analyst Meet and Investor Presentation under Regulation 30(6) of SEBI (Listing Obligation & Disclosure Requirements) Regulations, 2015

Please find enclosed herewith the schedule of analyst meet and presentation on financial results as per Regulation 30(6) of SEBI (Listing Obligation & Disclosure Requirements) Regulations, 2015 read with paragraph A of Part A of Schedule III.

Kindly take the same on record.

Thanking you,

Very truly yours,

For HATHWAY CABLE & DATACOM LIMITED

AJAY SINGH

Head Legal, Company Secretary & Chief Compliance Officer

FCS No: 5189

Encls: as above

Hathway Cable & Datacom Limited

805/806, "Windsor", Off C.S.T. Road, Kalina, Santacruz (E), Mumbai 400 098. Tel.: +91 022 6774 2500, Fax : +91 22 6774 2400

Regd. Off.: "Rahejas", 4th Floor, Corner of Main Avenue & V.P. Road, Santacruz (W), Mumbai - 400 054.

Email : info@hathway.net Website: www.hathway.com

CIN : L64204MH1959PLC011421

ROADSHOW



Hathway Cables

London – 19th & 20th January 2016

New York - 21st January 2016

Mr. Jagdish Kumar Pillai – MD & CEO

Mr. G Subramaniam – CFO

Mr. Vineet Garg – Deputy CFO

MOSL Coordinator:

Mr. Himanshu Varia

+917506362475

Mr. Amit Kapoor

+919819166372

About Motilal Oswal

- Motilal Oswal Financial Services (MOFS) is a well-diversified, financial services company with presence in Institutional Equities, Investment Banking, Retail Wealth Management, Asset Management, Private Equity, etc.
- MOFS is a very conservatively managed organization that got listed in September 2007 and has a market cap of ~USD500mn with no gearing.
- MOFS is highly respected among its clients for the quality of its research, consistently highly rated sales and the strong value system.
- Motilal Oswal's market share has been rising and this has been made possible due to the continuous improvement in our research and sales processes. We have set a target of continuing to improve our market share over the next 3-5 years and are consistently expanding our coverage of 1] global institutional investors on the Institutional Equities side 2] number of cities / towns on the Retail Wealth Management side.

Why Institutional Investors and Corporates prefer Motilal Oswal:

- Motilal Oswal has consistently been rated as The Best or Among The Best Local brokerages by institutional investors in the past Asiamoney polls besides being acknowledged by Institutional Investor. More recently, Starmine India awarded Motilal Oswal in 3 out of 4 categories (most for any sell-side).
- We have a research of 22 analysts covering 227 companies in 27 sectors. We believe in making a significant difference to our clients through our research offerings. Besides a comprehensive coverage of all large cap stocks in India, we also have one of the largest numbers of mid-cap stocks under coverage to provide new ideas on a consistent basis.
- Motilal Oswal has been credited for taking the lead in identifying some of the key long term winners across sectors. Some of the notable mentions are for the Indian Financial Sector & the Indian Telecoms Sector.
- Our Sales Team is highly experienced with most Salespeople having a research background, resulting in a superior client experience.
- We have a dedicated Corporate Access Group, which provides top quality access to our clients' world-wide. We have hosted conferences in all parts of the world besides corporate road shows regularly.

Schedule: 19th January: London

Time	Organization	Person	Remarks
12.00 NOON	PIONEER Portland house, Bressenden Place, London SW1E5RS	Siddharth Sanghvi +442071902128	Meeting Confirmed
2.00 PM	LGM 95 Wigmore Street London W1U 1FD	Satyanarayana Dantuloori +442036506626	Meeting Confirmed
3.30 PM	Sloane Robinson 4th Floor, 36 Queen Street, London - EC4R 1BN.	George Robinson Tiffany: +442079292771	Meeting Confirmed

Schedule: 20th January: London

Time	Organization	Person	Remarks
09.00 AM	Capital World 40 Grosvenor Place, London SW1X 7GG	Shlok Melwani +442078645290 Secy - Samantha White +442078645620	Meeting Confirmed
10.30 AM	Lazard Investment Mgmt 50 Stratton Street, London, W1J 8LL	Mostafa Hasan + 442074482247	Meeting Confirmed
12.00 NOON	THS Partners Cassini House, 1st Floor, 57-59 St. James's Street, London SW1A 1LD	Kevin Kruczynski 442076594220	Meeting Confirmed
3.30 PM	Theleme Partners 15 Davies Street, London, W1K 3AG	Zafar Ahmadullah +442071501409	Meeting Confirmed

Schedule: 21st January: NewYork

Time	Organization	Person	Remarks
10:30 AM	Baron Capital 767 5th Avenue Co-ordinator: +12125832085 PBeraun@baronfunds.com	Anuj Aggarwal +1-212-583-2086 AAggarwal@baronfunds.com	Meeting Confirmed
12:00 NOON	MSDC 645, 5th Ave Co-ordinator: +1-917-513-4980	Kunal Mehra +1-212 3030 1657 kmehra@msdcmanagement.com	Meeting Confirmed
4:00 PM	Ruane Cunniff and Goldfarb 9 West 57th Street, Suite 5000, New York, NY 10019-2701 Co-ordinator: NicoleS@ruanecunniff.com	Greg Alexander +1 212 8325280 Greg@ruanecunniff.com	Meeting Confirmed

HATHWAY CABLE & DATACOM LIMITED

INVESTOR PRESENTATION – NOV 2015



BSE : 533162 | NSE : HATHWAY | Bloomberg : HATH:IN | Reuters : HAWY.NS

www.hathway.com

MSO WITH INDIA'S LARGEST CABLE BROADBAND FOOT PRINT

Key Highlights

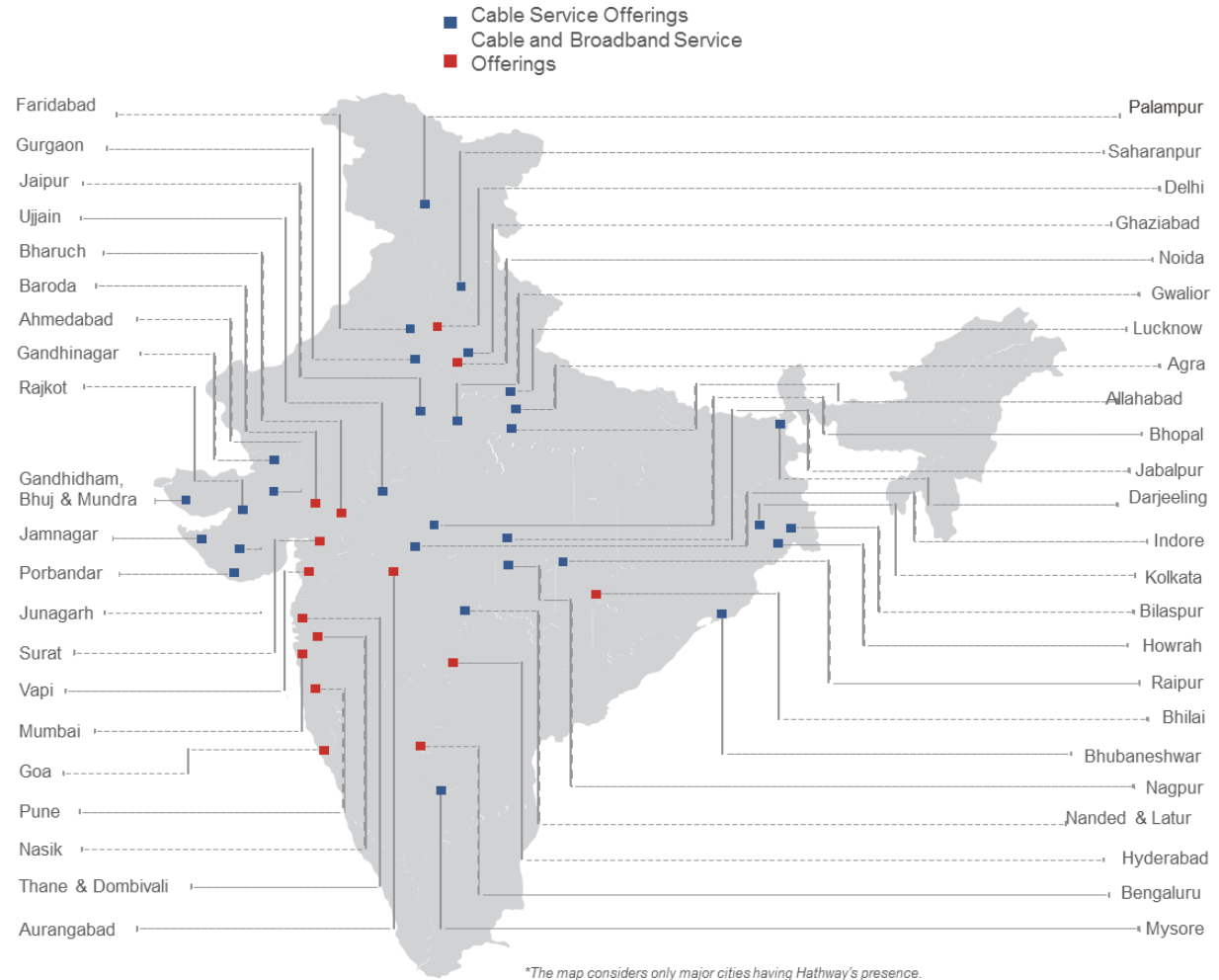
12 Mn Universe

8.7 Mn Digitized (73%)

0.66 Mn Primary Subscribers

2.6 Mn Broadband Home Passed

0.52 Mn Broadband Subscribers (206K Docsis 3.0 Subscribers)



Our vision is to be a single point access provider, bringing into the home and workplace the converged world of information, entertainment and services.

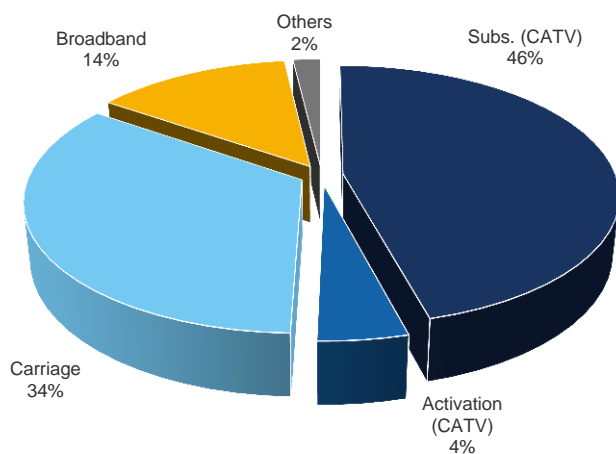
COMPANY OVERVIEW



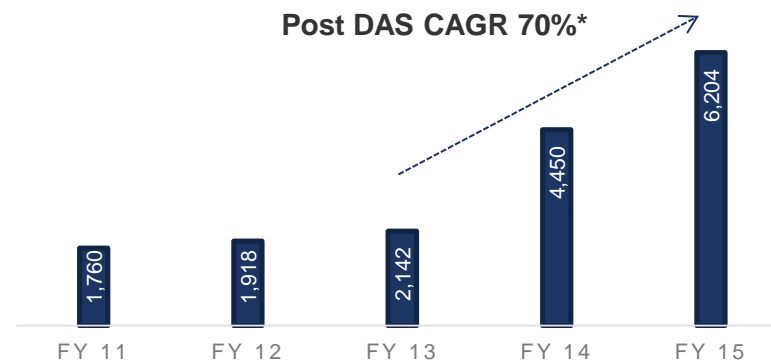
Key Financials

INR Mn	FY11	FY12	FY13	FY14	FY15
Revenue	8,780	10,109	11,394	15,832	18,316
<i>Growth</i>	<i>20.40%</i>	<i>14.70%</i>	<i>11.90%</i>	<i>39.10%</i>	<i>15.69%</i>
- Cable	7,515	8,648	9,897	14,144	15,841
- Broadband	1,265	1,461	1,497	1,688	2,475
EBITDA	1,541	1,676	2,741	3,014	2,599
<i>Margin</i>	<i>17.60%</i>	<i>16.60%</i>	<i>24.10%</i>	<i>19.00%</i>	<i>14.19%</i>
Net Debt					12,562

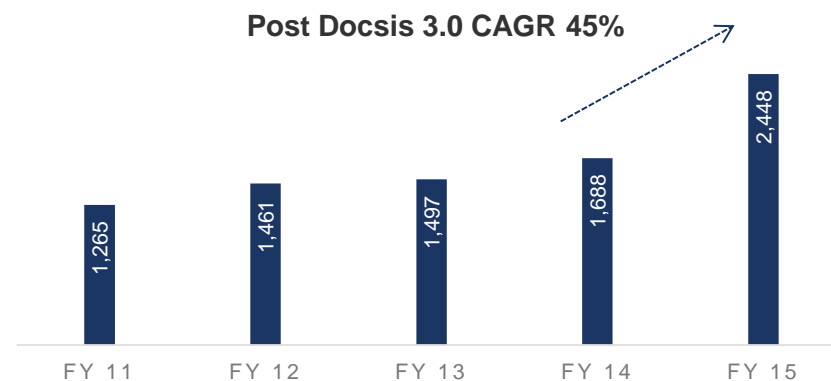
Revenue Mix FY 15



Cable TV Secondary Subscription



Broad Band Subscription

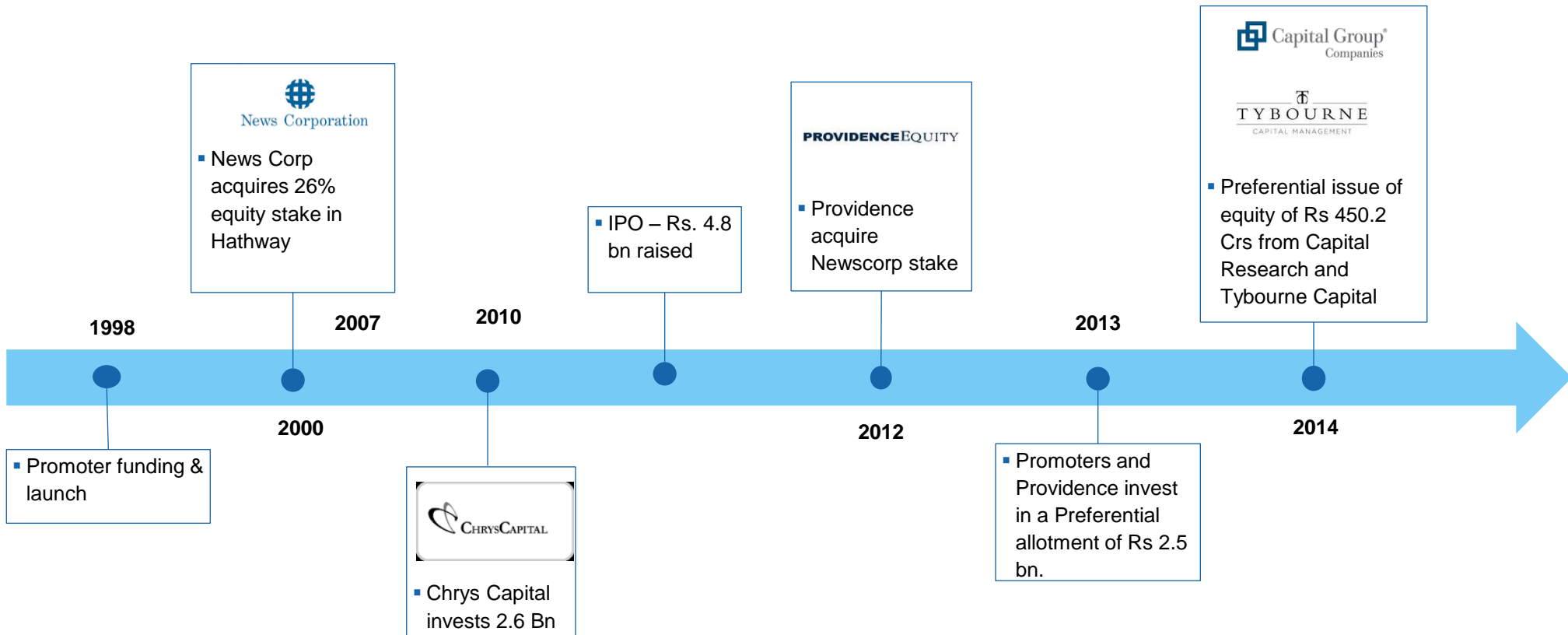


*Note : Revenues normalized for comparison

COMPANY CAPITALIZATION TRACK RECORD



Promoted by the Rajan Raheja Group with Marquee Investors such as Providence, Capital Research and Tybourne Capital.





BROADBAND

WIRELINE BROADBAND – “FIXED IS THE NEW MOBILE”

CABLE BROADBAND – THE PRIMARY BENEFICIARY



FIXED WIRELINE

80%
data
usage



PC,
laptop,
Smart TV

5 –15GB per home per month @ 2
Mbps +
Video, rich media , all others

Smartphone
/ Tablets

200MB-3GB per user per month on
WiFi @ 2 Mbps +
Email, social, mobile apps, you tube,
music

Wireline Broadband –
Preferred Medium for
Video Downloads ; Per
Unit Download more
cost effective

MOBILE

20%
data
usage



Smartphone
/ Tablets

50MB to 1 GB per user per month on
EDGE/3G @ < 1 Mbps
Email, social, mobile apps, you tube,
music

Data traffic:



Low



Medium



High > 80%

DOCSIS 3.0 VS FTTH

Particulars	Docsis 3.0	FTTH
• Subscribers Acquisition Cost*	• Rs. 9,650	• Rs. 31,200
• 50 Mbps (ARPU) Ex. Taxes	• Rs. 745	• Rs. 745
• EBITDA Margin ~ 40%	• Rs. 298	• Rs. 298
• Pay Back Period	• 32 Months (2.7 years)	• 105 Months (8.7 years)

FTTH Players will have to achieve 3.2x Docsis 3.0 ARPU to achieve comparable payback.

* Source: TRAI and company estimates

CAPEX COMPARISON

Sr. No	Particulars	Captive FTTH - Per Connected Home (In Rs.)	Docsis 3.0 - Per Connected Home (In Rs.)
1	Control Office Optical Line Terminal (GPON - OLT) Control Office and other equipments (Power Plant, EMS, Anti -Static Flooring, Generator, Access Control, Fire Fighting, Air Conditioning, Interior, Racks, UPS etc)	5,000	1,900
2	Out Side Plant Per mtr cost (Including Right Of Way) 1,200 Per Home Cost (Including ROW)= Per Mtr Cost* 1.5/5 Mtr per user (For High Rise@ 1.5 mtr per user and for Flat Bed @5mtr per user)	20,100	4,000
3	In Side Plant (Material and Services) - OSP Manhole to Splitter (Fibre , Duct , Splitter, Conduit, G I Pipe, Fibre Management Unit IP 65 Box , Splitter Box etc.)		
	Total fixed network cost	25,100	5,900
4	Customer Premises Equipment ONT Power Connection, CATV Cabling etc.	5,700 400	2,350 1,400
	Cost per Connected Home	31,200	9,650

Source : TRAI and Company Estimates

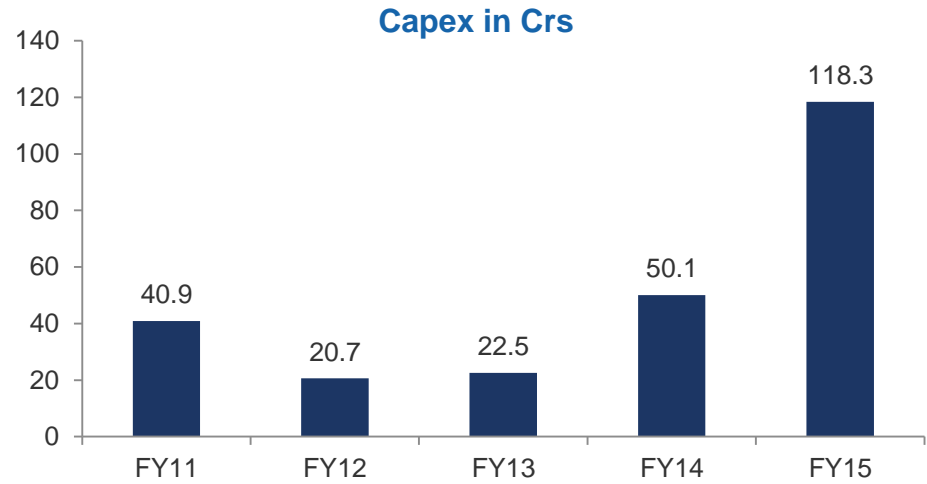
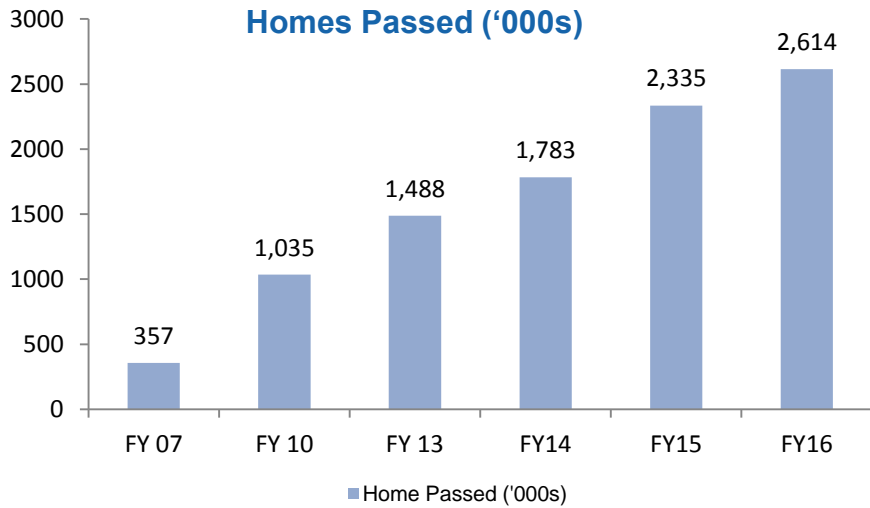
UNIT ECONOMICS FOR INCREMENTAL BROADBAND SUBSCRIBERS

UNIT ECONOMICS	RUPEES	PERCENTAGE
Consumer Price	850	114%
Service Tax	(105)	(14%)
NET REVENUE	745	100%
Bandwidth and Leaseline Cost	(89)	(12%)
Commission	(60)	(8%)
License fee	(60)	(8%)
Customer Service	(15)	(2%)
Fixed Cost	(224)	(30%)
NET PER UNIT (EBITDA) - A	298	40%
Subscriber Acquisition Cost - B	9,650	
PAYBACK PERIOD IN MONTHS (A/B)	32	

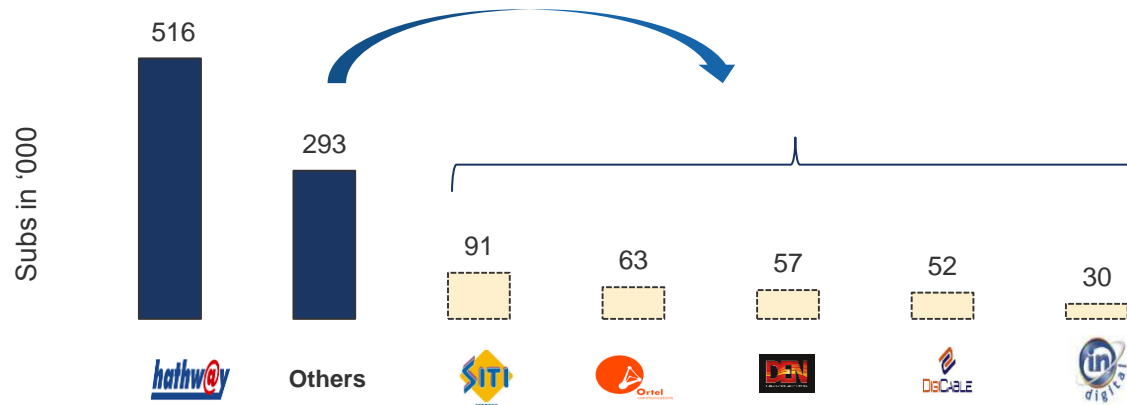
* Management estimates, for illustrative purposes only

PIONEER IN CABLE BROADBAND SERVICE

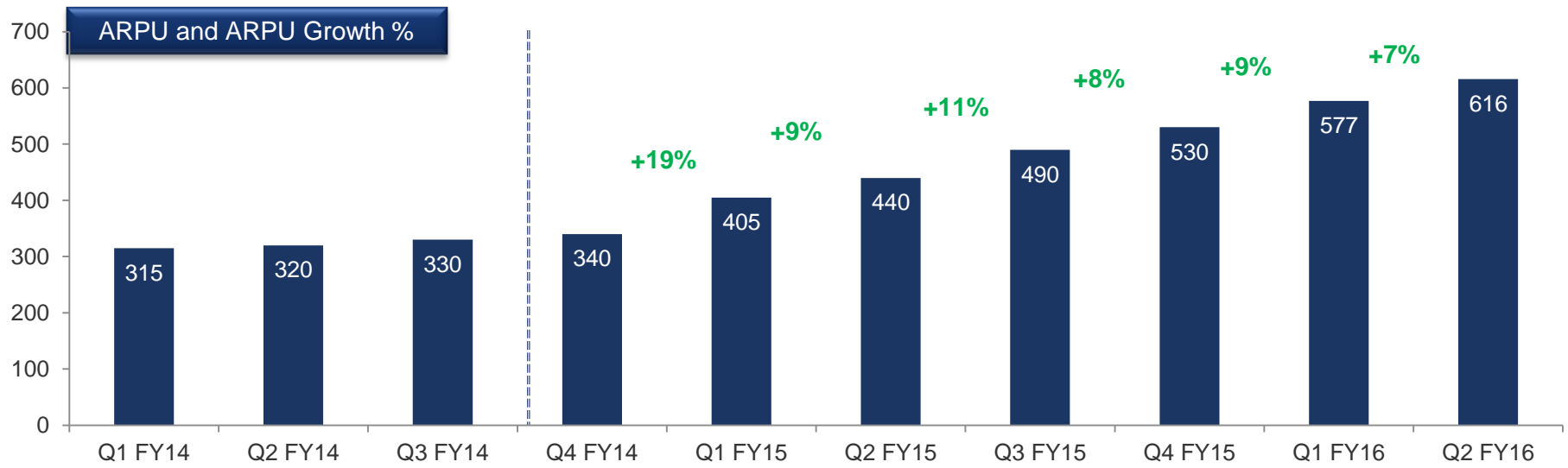
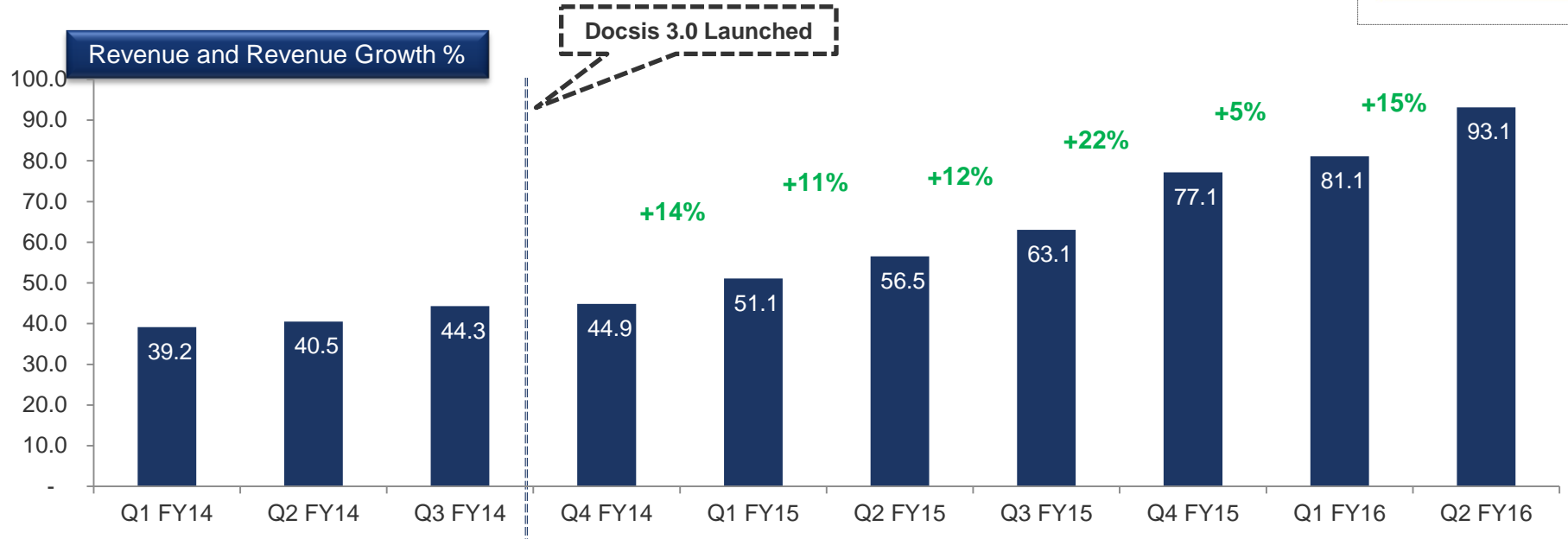
LARGEST CABLE BROADBAND OPERATOR



Hathway BB subscribers > 1.7 x all other leading MSOs together







DOCSIS 3.0 DRIVES ARPU & REVENUE GROWTH



*Note : Revenues normalized for comparison

HATHWAY DOCSIS 3.0 SERVICES COMPETITIVELY PRICED

Company	Speed	Download	Price
	50 Mbps	15 GB	Rs. 799/-
	50 Mbps	50 GB	Rs. 1,499/-
	24 Mbps	40 GB	Rs. 2199/-
	8Mbps	33 GB	Rs. 1,333/-
	4 Mbps	50 GB	Rs. 950/-

Source : Company Website



CABLE TELEVISION

ATTRACTIVE CABLE INDUSTRY DYNAMICS

FAVOURABLE IMPACT OF DIGITIZATION

Digitization timeline			
Phase	I (completed)	II (completed)	III and IV (on-going)
Regulated date of implementation	31 Oct 2012	31 Mar 2013	Ph III-31 Dec 2015 Ph IV -31 Dec 2016
Date of conversion	Spread over FY13	Completed by 1 st Qtr FY14	Ongoing
Areas	Four metros	All cities > 1mn population	Rest of India
Total market size (mn)	12.5	18.5	107.9
Digital subscribers (mn)	12.5	18.5	30

Source: Company and Industry estimates, TRAI

* Management estimates, for illustrative purposes only

POTENTIAL REVENUE GROWTH

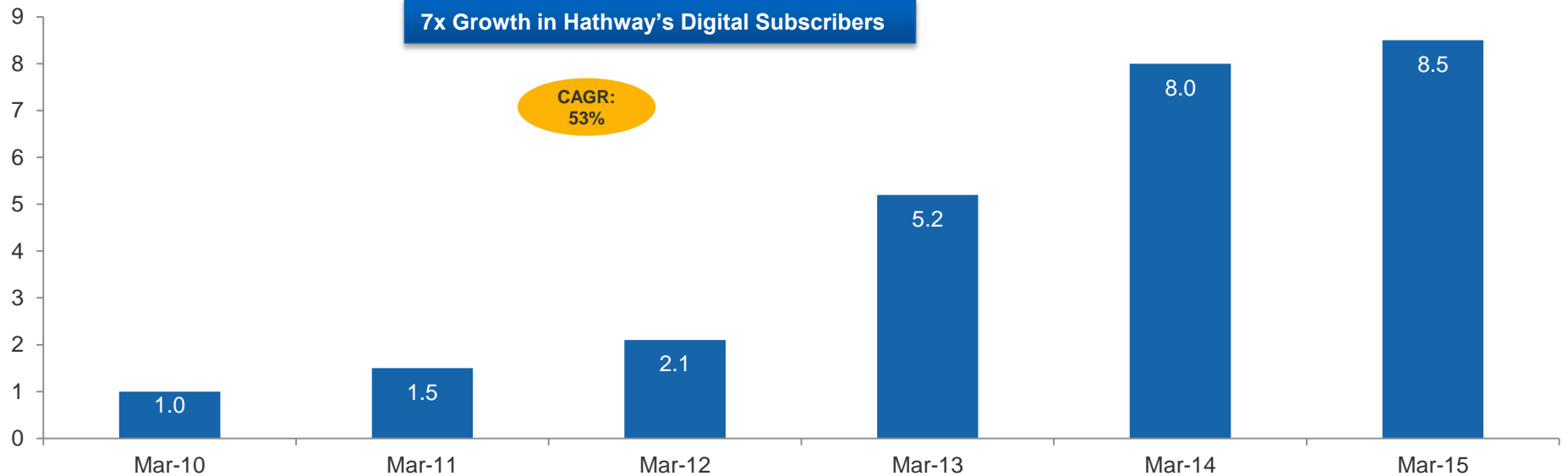
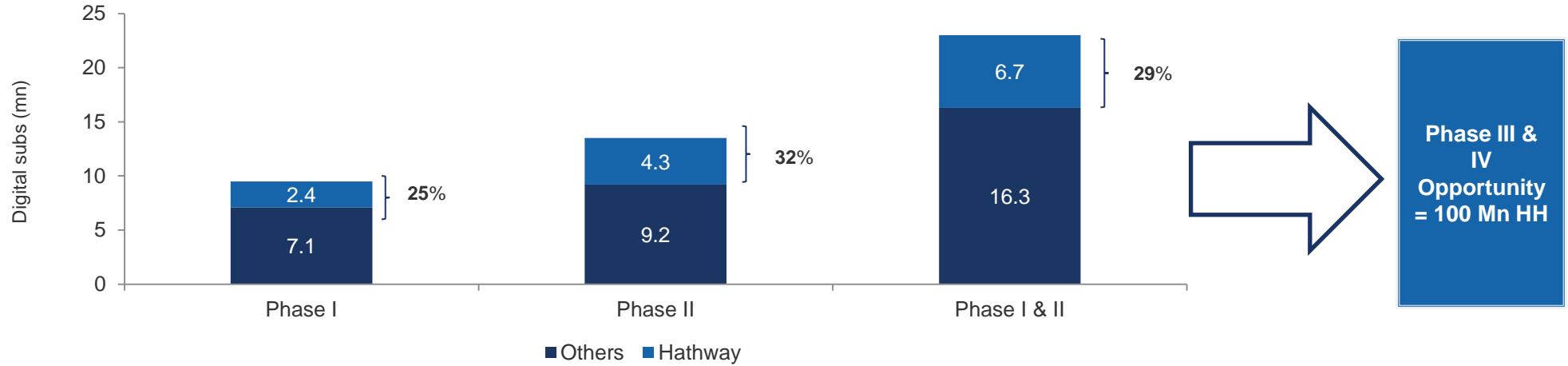
Proforma P & L for MSO's, - Potential Revenue Growth

Particulars (Rs/Subs/Month)	Secondary Point				Primary
	Digital	Digital With Tiering	HD+	BB (Docsis.3.0)	Digital With Tiering +BB
Monthly Consumer Price	225.0	265.0	415.0	850.0	1,115.0
- Entertainment tax	25.0	25.0	25.0	0.0	25.0
- Service tax	28.0	33.6	54.6	105.0	152.6
Consumer price (net)	172.0	206.4	335.4	745.0	937.4
- LCO Margin / Broadband commission	86.0	103.2	128.2	60.0	0.0
- Content Cost (Net of C&P) / Bandwidth cost	28.0	28.0	73.0	89.0	117.0
- License fee	0.0	0.0	0.0	60.0	60.0
- Customer Service (variable)	3.0	5.0	5.0	15.0	20.0
- Fixed overheads	25.0	27.0	25.0	224.0	272.0
Net per unit EBITDA	30.0	43.2	104.2	297.0	468.4
EBITDA margin (%)	17%	21%	31%	40%	50%
Subscriber Acquisition Cost	850.0	850.0	1,200.0	1,650.0	2,500.0
- STB/Modem - Net				8,000.0	8,000.0
- Home Pass					
- Upgradation and other capex					
- LCO acquisition cost					4,400.0
Total SAC	850.0	850.0	1,200.0	9,650.0	14,900.0
Payback period in months	28.x	20.x	12.x	32.x	32.x

As per Management Estimates

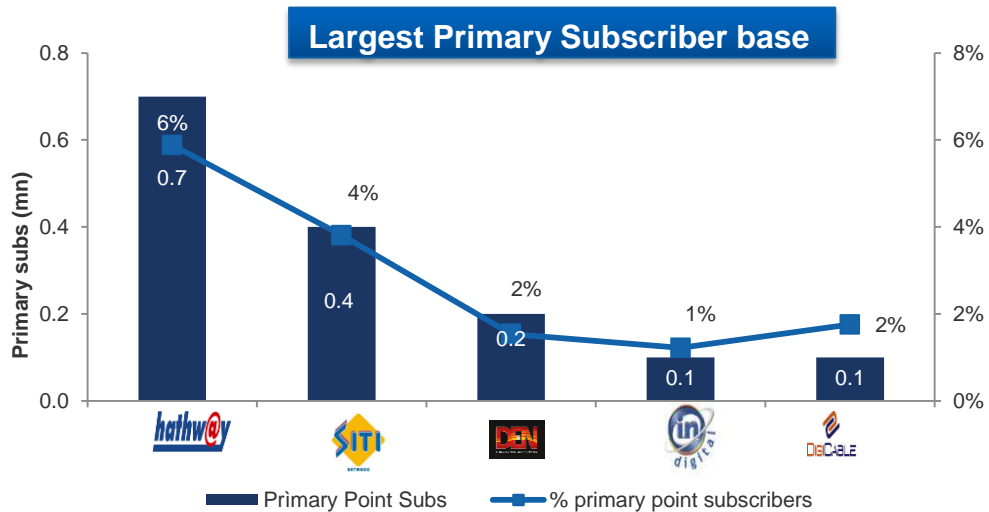
LEADING DIGITAL CABLE TV PLATFORM

HATHWAY HAS BENEFITED THE MOST DUE TO DIGITIZATION



Source: : Public sources, MIB press Releases; Data as of Nov 2012, updated numbers not released by MIB, Company estimates

HATHWAY FOCUS AS A B2C PLAYER



- Customer Friendly EPG
- Packaging and A-la-Carte Channels
- Telco grade SMS – OBRM
- Prepaid Subscription for Value Added Services
- LCO Portal/Android Application for Service Provisioning
- Right to Use Business Model



High Definition 30+ Channels

Largest bouquet of HD channels. Available on your cable TV.

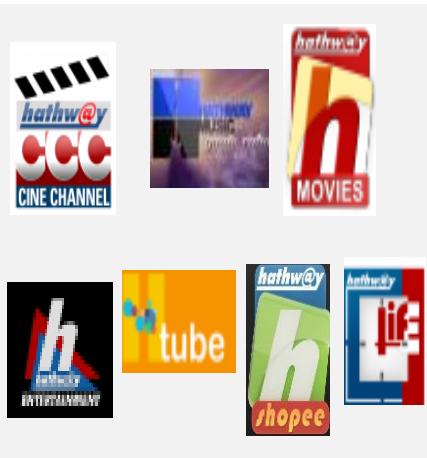
STUNNING VISUALS ON TV. GET YOUR HATHWAY HD SET TOP BOX TODAY.

Now maximum HD channels at unbelievable prices.

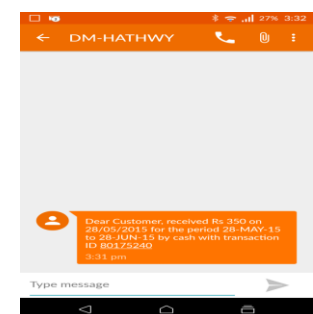
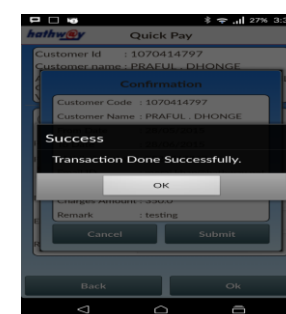
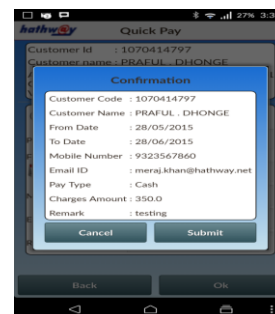
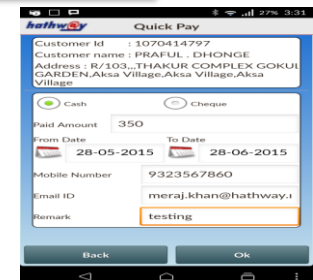
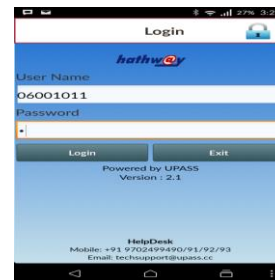
*Colors at its best • Dolby Digital sound • Largest bouquet of HD channels • Hathway convenience • Easy activation • Unique electronic program guide (Search while you don't miss on the program) • Maximum pixels per frame ensuring HD is a visual treat.

hathway HD

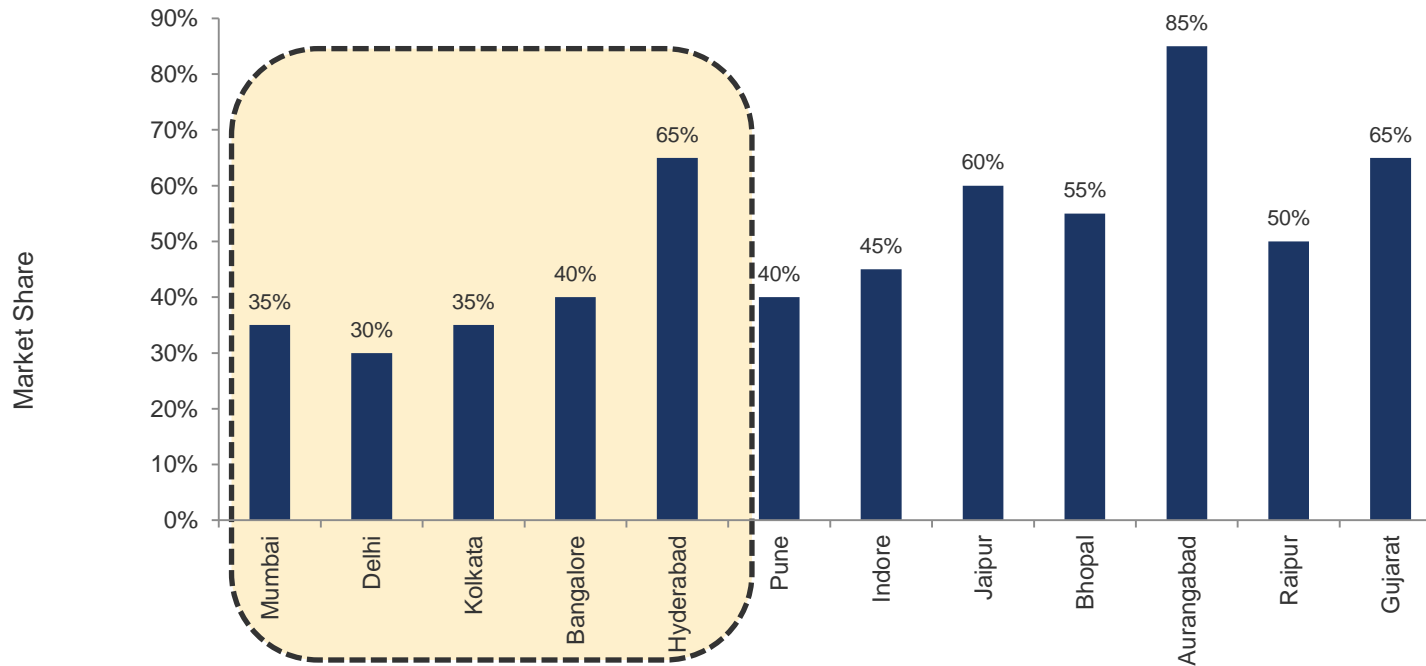
New Localized Channels



Android Application-LCO Portal



DOMINANT MARKET SHARE IN KEY GEOGRAPHIES



Serving 160+ cities and towns

PARTNERSHIP WITH BEST IN CLASS TECHNOLOGY PROVIDERS



Pan-India presence - 23 digital head-ends with over 16,000 kilometers of HFC back-bone network



EXPERIENCED SENIOR MANAGEMENT TEAM



Board members

Sridhar Gorthi - Chairman & Independent Director

Rajan Raheja - Non-executive Director – Founder and promoter

Akshay Raheja - Promoter & Non-executive Director

Viren Raheja - Promoter & Non-executive Director

Vinayak Aggarwal - Non-executive Director

Sasha Mirchandani - Independent Director

Brahmal Vasudevan - Independent Director

Devendra Shrotri - Independent Director

Biswajit A. Subramanian (Providence Equity Partner) - Non-Executive Director

Ameeta Parpia – Independent Director

Jagdish Kumar - Managing Director & CEO

Experienced management team with strong track record

<p>Jagdish Kumar MD & CEO</p>	<ul style="list-style-type: none"> More than 25 years of experience across companies such as Reliance Industries Ltd. STAR TV and ITC Ltd. Worked on several aspects of the Broadcast business including content, distribution, marketing, broadcast infrastructure, digital platforms, business development & finance 	<p>Vineet Garg Deputy CFO</p>	<ul style="list-style-type: none"> Has experience of 20 years in organisations like Idea Cellular, Loop Mobile, Tata Teleservices and Reliance Communications Specializes in areas of Accounts & Finance, System Automation and Revenue Assurance.
<p>G. Subramaniam CFO</p>	<ul style="list-style-type: none"> Over 30 years experience as a senior finance professional in the Telecoms, Media & Infrastructure sectors. Worked with L&T, RPG Group, BPL Mobile Communications, Star TV & The Times Group. 	<p>Ajay Singh Company Secretary</p>	<ul style="list-style-type: none"> Ajay Singh is FCS, MBA (Finance) , with 18 yrs of experience across various sectors which include Telecom, ICT, Manufacturing & Real Estate and has worked across diverse areas such as Legal, Secretarial, Finance, Treasury Operations, Project and Risk Management
<p>Tavinderjit Panesar President-Video Business</p>	<ul style="list-style-type: none"> Worked with Star Tv for past 17 years. . He was a part of the team, which launched and successfully managed the sports channels of STAR TV network. 	<p>D. Mahadevan EVP- Finance</p>	<ul style="list-style-type: none"> Over 22 years of experience in accounting and finance Earlier worked with Orkay Industries Limited, H & R Johnson India Limited and Shaw Wallace Limited Chartered Accountant and holds a Bachelors Degree in Commerce from Mumbai University
<p>Rajan Gupta President-Broadband Services</p>	<ul style="list-style-type: none"> Completed MBA from IIM Bangalore and over 16 years of experience in blue chip companies Worked with Asian Paints, Coca Cola and Tata Tele Services in leadership roles 	<p>Dulal Banerjee Executive Vice President</p>	<ul style="list-style-type: none"> Post Graduate from Calcutta University, Member of CMA (Australia).Over 19 years work experience. Working with Hathway for more than 15 years, heading Commercial and Broadband – Finance functions, Founder member of Hathway Broadband Team
<p>Jagadish Babu EVP Operations</p>	<ul style="list-style-type: none"> Over 20 years experience in senior management roles across India and abroad working with Star TV, Channel [V], Radio City, Radio City, Tata Sky DTH, News Outdoor, OOH Media (3i Private Equity) and Ignitee Digital (Astro Group).. 	<p>Nihar Rao CIO</p>	<ul style="list-style-type: none"> Electrical engineer from IIT Delhi and has an MBA from IIM Kolkata Previously worked with Reliance Communications, Kotak life Insurance, Taj group of Hotels, Vodafone and TCS



APPENDIX















TECHNOLOGY AND CAPABILITY COMPARISON



	Docsis 3.0	FTTH
Available Bandwidth	<ul style="list-style-type: none"> 1 Gbps DS / 240 Mbps US 	<ul style="list-style-type: none"> 2.5 Gbps DS/ 1.25 Gbps US
Bandwidth Promised Next	<ul style="list-style-type: none"> 10 Gbps DS/ 2.5 Gbps US 	<ul style="list-style-type: none"> 10 Gbps DS
Reach Per Hub	<ul style="list-style-type: none"> 80 KM 	<ul style="list-style-type: none"> 20 KM
Hub Power Consumption	<ul style="list-style-type: none"> 540 -3300 W 	<ul style="list-style-type: none"> 200 - 500 W
Subs Per HUB	<ul style="list-style-type: none"> 5000 - 50 	<ul style="list-style-type: none"> 3000 - 16000
Support QAM Broadcast Signal	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Yes, very expensive (+ \$60 per Sub)
IPTV	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Yes
COS	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Yes
Noise Immunity	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Yes
OTT	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Yes
TV Only Homes	<ul style="list-style-type: none"> Yes 	<ul style="list-style-type: none"> Yes, very expensive

Source : Cisco Presentation 2013-14

CABLE VS DTH – A COMPARATIVE ANALYSIS

	Cable	DTH
Bandwidth & technology	<ul style="list-style-type: none"> Able to support 1000+ channels  	<ul style="list-style-type: none"> Channel capacity limited by transponder availability. Frequency band has rainfall attenuation issues 
Localization	<ul style="list-style-type: none"> Has the ability to change channel mix depending on region & hence better localized content  	<ul style="list-style-type: none"> Single pan-India feed based on transponders, often resulting in limited choice in regional content 
Broadband Capability	<ul style="list-style-type: none"> Technology allows reverse path, and hence ability to carry broadband  	<ul style="list-style-type: none"> One way broadcast (satellite to consumer) and hence no ability for broadband 
Marketing	<ul style="list-style-type: none"> Traditionally a B2B model, post digitization expected to move to B2C.  	<ul style="list-style-type: none"> Marketing – a key driver & strength in the DTH business. 
Funding	<ul style="list-style-type: none"> Except for few large MSOs, most MSOs are founded by individuals. Hence limited capability to aggressively fund the business  	<ul style="list-style-type: none"> All DTH entities founded by corporates with significant funding. Some of them vertically integrated, other have synergistic businesses (Telco) 
Technical Assistance	<ul style="list-style-type: none"> Traditionally serviced by LCOs, provides a personal touch point and thereby quicker service typically  	<ul style="list-style-type: none"> Process driven methodology through call centers, service engineers, etc to handle technical problems 
Additional Costs	<ul style="list-style-type: none"> Of the end ARPU, LCOs take their share of the pie  	<ul style="list-style-type: none"> License costs, Transponder costs and higher subscriber acquisition costs 

HATHWAY RELAUNCHES BROADBAND WITH SANIA MIRZA AS BRAND AMBASSADOR



**DOWNLOAD MUSIC
10 TIMES FASTER**
50 Mbps | UNLIMITED* | ₹799

ADVANTAGE HATHWAY!

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Broadband Internet

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- Secured Network • Dedicated 24/7 Helpline • Fiber Broadband Network

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Email: hydsales@hathway.net | www.hathway.com

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A NET ADVANTAGE
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FASTER INTERNET**
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To be No.1 is not enough to meet existing standards. You have to raise the game to never before levels. At Hathway, we're transforming the broadband experience, by bringing ultra-fast internet within easy reach of all. Connect today. Experience internet the way the world does.

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KEY FINANCIALS

PROFIT AND LOSS STATEMENT



HCDC- Standalone Financial INR Million	STANDALONE					
	FY16 Q2	FY16 Q1	FY15 Q2	H1 FY16	H1 FY15	FY15
	Quarterly			YTD	YTD	
Income						
Net Sales/Income from Operations	272.5	263.2	262.8	535.7	512.3	1,019.4
Other Operating Income	1.5	1.2	0.8	2.7	1.4	3.5
Total Income	274.0	264.4	263.5	538.4	513.7	1,022.9
Expenditure						
Purchase of stock-in-trade	0.1	0.1	0.0	0.1	0.2	0.2
Employee Cost	17.8	17.2	16.0	35.0	30.6	61.6
Pay Channel Cost	98.3	93.3	96.8	191.6	182.6	384.0
Other Expenses	123.7	121.1	110.6	244.8	216.5	437.7
Total Expenditure	239.9	231.7	223.5	471.6	429.8	883.5
EBITDA before Other Income	34.2	32.7	40.0	66.9	83.9	139.5
EBITDA before Other Income Margin %	12%	12%	15%	12%	16%	14%
EBITDA before Other Income and Activ	29.5	27.2	17.9	56.7	52.9	95.5
Other Income	2.6	3.9	2.2	6.5	4.3	14.0
EBITDA After Other Income	36.8	36.6	42.3	73.4	88.2	153.4
EBITDA After Other Income Margin %	13%	14%	16%	13%	17%	15%
Depreciation / Amortization	61.5	59.2	50.8	120.7	98.5	227.0
Foreign Exchange Loss / (Gain)	(0.2)	(0.1)	0.5	(0.4)	(1.1)	(0.5)
Finance Cost	23.5	21.7	30.4	45.3	59.6	105.8
Exceptional Items	-	-	-	-	(28.9)	(3.8)
Prior Period Adjustment	0.9	(0.3)	(0.1)	0.6	0.2	0.3
Tax	-	-	-	-	-	-
Minority Interest	-	-	-	-	-	-
Amount transferred on change in stake	-	-	-	-	-	-
Share of Profit/ Loss of Associates	-	-	-	-	-	-
PAT	(48.9)	(43.9)	(39.3)	(92.9)	(40.2)	(175.2)

CONSOLIDATED		
FY13	FY14	FY 15
11,163.8	15,811.2	18,279.5
161.4	21.3	36.6
11,325.2	15,832.5	18,316.0
62.0	138.5	7.8
960.6	1,228.0	1,522.5
4,325.1	6,664.2	8,131.3
3,239.3	4,703.9	6,055.3
8,586.9	12,734.5	15,716.8
2,738.4	3,098.0	2,599.3
24%	20%	14%
762.7	1,465.0	1,775.3
115.1	105.0	266.3
2,853.5	3,202.9	2,865.6
25%	20%	15%
1,660.5	2,993.0	3,317.0
(41.7)	83.8	(5.1)
601.8	1,345.1	1,535.0
79.3	-	(506.5)
(1.4)	25.7	(9.1)
179.0	162.3	279.7
249.4	87.9	(139.4)
29.6	208.1	76.2
0.8	(0.1)	4.0
159.0	(1,111.1)	(1,804.5)

BALANCE SHEET



Hathway Cable and Datacom Limited INR Million	STANDALONE			CONSOLIDATED		
	FY13	FY14	FY15	FY13	FY14	FY15
Income						
Share capital	1,431.7	1,520.0	1,661.0	1,431.7	1,520.0	1,661.0
Reserves and Surplus	6,582.1	7,721.3	10,161.3	6,792.3	8,073.0	10,443.2
Shareholder's Fund	8,013.8	9,241.3	11,822.3	8,224.0	9,593.0	12,104.2
Minority Interest				2,111.8	2,250.5	2,419.3
Non - Current Liabilities	4,871.9	8,127.0	6,947.9	7,011.3	10,582.7	8,948.1
Long Term Borrowings	4,773.0	8,014.6	6,745.5	6,690.8	10,142.8	8,393.0
Deferred Tax Liabilities (Net)	-	-	-	207.3	229.3	302.6
Other Long Term Liabilities	98.9	112.4	202.4	99.0	188.6	207.1
Long Term Provisions	-	-	-	14.2	22.0	45.3
Current Liabilities	5,730.8	6,358.3	7,047.1	8,907.1	11,753.7	13,436.9
Short Term Borrowings	399.6	526.7	991.7	761.8	1,072.8	1,736.4
Trade Payables	689.3	1,070.5	1,207.8	1,848.8	2,446.3	3,489.9
Other Current Liabilities	4,584.2	4,689.5	4,797.9	6,176.8	8,097.9	8,107.2
Short - Term Provisions	57.8	71.6	49.6	119.7	136.7	103.5
TOTAL EQUITY AND LIABILITIES	18,616.5	23,726.6	25,817.2	26,254.2	34,179.9	36,908.6
Fixed Assets	10,950.7	14,260.8	14,290.8	16,492.2	21,574.6	22,041.3
Goodwill on Consolidation	-	-	-	2,069.4	2,291.1	2,360.2
Non - Current Investments	3,128.0	3,715.9	3,815.7	83.8	87.1	148.8
Deferred Tax Assets	-	-	-	40.4	56.9	58.7
Trade Receivables	124.5	122.1	10.8	228.2	263.1	44.4
Long Term Loan and Advances	794.5	883.7	1,557.7	1,094.1	1,307.2	1,516.6
Other Non Current Assets	272.1	621.6	606.3	318.5	655.8	650.0
Non Current Assets	15,269.8	19,604.0	20,281.3	20,326.6	26,235.8	26,820.0
Current Investments	-	-	891.1	-	-	891.4
Inventories	15.1	17.3	60.2	274.8	34.4	78.9
Trade Receivables	2,051.4	2,662.2	3,022.0	3,473.5	5,206.1	5,668.0
Cash and Bank Balances	106.7	29.5	204.1	545.5	440.4	1,056.2
Short Term Loan Advances	1,088.1	1,397.1	1,321.4	1,504.4	2,156.8	2,006.6
Other Current Assets	85.4	16.6	37.2	129.4	106.4	387.4
Current Assets	3,346.7	4,122.6	5,536.0	5,927.6	7,944.1	10,088.6
TOTAL ASSETS	18,616.5	23,726.6	25,817.2	26,254.2	34,179.9	36,908.6

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