Walchand PeopleFirst Ltd.

1, Construction House
5, Walchand Hirachand Marg
Ballard Estate, Mumbai-400001
Tel: +91 22 6781 8181
Fax: +91 22 2261 0574
Email: walchand@bom3.vsnl.net.in
L65993MH1920PLC000791



To

29th January, 2016

The Corporate Relationship Department,
Bombay Stock Exchange,
Dalal Street,
Mumbai – 400 001

Dear Sir/Madam,

## Sub.: Un-audited Financial Results for the Quarter ended 31st December, 2015

Pursuant to Regulation 33(3) (a) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Un-audited Financial Results for the quarter ended 31st December, 2015.

Thanking you.

Yours faithfully,

For Walchand PeopleFirst Limited

Vivek Wadhavkar

V. U. W Lhaman

Compliance Officer

Encl.: a/a.

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PEOPLEFIRST

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2015.

ART I					Nine Mand	to Ended	(Rs in Lacs Year Ended
1	PARTICULARS	Quarter Ended			Nine Month	31-Dec-2014	31-Mar-201:
+		31-Dec-2015	30-Sep-2015	31-Dec-2014	31-Dec-2015		Audited
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Auditeu
Incor	me from operations - Refer Note no 4						
Incor	me from Operation- Training Income & Consulting		(14.40	424 12	1,592.74	1,332.11	1,805.4
Incom	[10mm] [10mm	596.93	614.48	434.13	1,372.17	1,332.11	-
	er operating income	-	- (11.10	424.12	1,592.74	1,332.11	1,805.43
	al Income from operations	596.93	614.48	434.13	1,392.14	1,002.11	
	enditure	277.00	226.77	236.87	780.56	682.93	981.3
	ployee benefit expense	277.30	236.77		203.35	171.75	237.1
Royal		74.82	79.29	56.45	111.55	77.99	104.2
	ning expenses	43.73	42.12	26.24	25.38	30.15	41.0
	reciation and Amortisation expenses	9.90	8.41	10.81	314.72	282.54	377.6
	er Expenses	113.48	110.33	101.08		1,245.36	1,741.4
Total	al Expenditure	519.23	476.92	431.45	1,435.56	1,245.50	1,/7
Prof	fit / (Loss) from Operations before other income,				457.10	96.75	63.9
3 finan	ance costs and exceptional items (1-2)	77.70	137.56	2.68	157.18	86.75	105.8
4 Other	er Income	28.08	26.63	21.39	100.76	81.64	105.0
Prof	fit / (Loss) from ordinary activities before finance costs					160.20	169.8
	exceptional items (3+4)	105.78	164.19	24.07	257.94	168.39	7.7
	ance costs	0.01	(0.00)	1.87	0.04	7.32	/
6 Finan	fit / (Loss) from ordinary activities after finance costs					161.07	162
7 but b	before exceptional Items (5-6)	105.77	164.19	22.20	257.90	161.07	162.
	before exceptional Items (5-6)		-			1/1.07	162.
8 Exce	ofit / (Loss) from ordinary activities before tax	105.77	164.19	22.20	257.90	161.07	102.
9 Profi	At / (Loss) from ordinary activities below						A Company of the Comp
13 Tax		Service Service and Service		22.00	74.00	70.00	25
	x Expense	32.79	43.29	9.00	76.08	50.00	35.
Inco	ome Tax	-		- 11 ON 11 O		- 400	22.
MA	AT Credit Entitlement utilized	-	-1.44	(3.45)	(2.81)	(1.94)	(1.
Inco	ome Tax- Earlier Years	-	-			-	- (0
	AT Credit Income Account - Earlier Years	2.14	1.00	0.70	13.17	1.38	(9.
	ferred Tax	34.93	42.85	6.25	86.44	49.44	46.
Tot	otal Tax expense t Profit/(Loss) from Ordinary Activities after Tax for the						
		70.84	121.34	15.96	171.46	111.63	116
11 peri	riod (9-10)	70.04	-			•	
12 Extr	traordinary Item ( net of Tax Expense)	70.84	121.34	15.96	171.46	111.63	116
	t Profit/(Loss) for the period (11-12)	70.01	-	-	-	-	29
14 Prov	oposed Dividend			-	•		5
15 Tax	x on Proposed Dividend	-					A STATE OF THE STATE OF
	et Profit/(Loss) for the period carried to Balance Sheet	70.84	121.34	15.96	171.46	111.63	81
16 (13-		290.39	290.39			290.39	290
17 Paid	id-up Equity Share Capital (Rs)	290.37	270.07				861
18 Res	eserves excluding revaluation reserve						
Ear	arning Per Share						en de la companya de
l (a) I	Basic and Diluted EPS before Extraordinary items for		(				AND DESCRIPTION
the	e period, for the year to date and for the previous year	2.44	1 410	0.55	5.90	3.84	
	ot annualized) (Rs.)	2.44	4.18	0.55	5.70		24
Ear	arning Per Share		1				
b) 1	Basic and Diluted EPS after Extraordinary items for		(				(
the	e period, for the year to date and for the previous year		1	0.55	5.90	3.84	
	ot annualized) (Rs.)	2.44	4.18	0.55	5.70	3.04	All Control of the Co

## NOTES:

- 1 The above results have been reviewed by the Audit Committee and were taken on record by the Board of Directors at its meeting held on 29th January' 2016.
- 2 The Statutory Auditors of the company have carried out limited review of the above financial results of the company for the period ended 31st December '2015.
- 3 The company has a single segment namely "Training". Therefore the company's business does not fall under different business segments as defined by Accounting Standard -17.
- 4 With effect from 1st April, 2015, the revenue recognition policy in case of Corporate programs has been revised. The revenue is now recognised only after the delivery of the program instead of on the basis of reasonable certainty of the completion as done earlier. As a result of this change, the income from operation is lower by Rs 57 Lacs for the nine months ended 31st December 2015 and NIL for the Quarter ended 31st December'2015.
- 5 Previous year's / quarter's figures have been regrouped / rearranged wherever necessary.

By the order of the Board

Chairperson & Managing Director

Place : Mumbai Date : January 29, 2016