

# ADITYA BIRLA



**MONEY**

Ref: SECTL/2016-48

**October 24, 2016**

**Bombay Stock Exchange Limited,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
**MUMBAI – 400 001**

Fax # 022-22723121/ 22722037  
22722041/ 22723719  
22722039/ 22722061

**National Stock Exchange of India Limited,**  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G-Block,  
Bandra-Kurla Complex, Bandra (East)  
**MUMBAI – 400 051**

Fax # 022-26598237/38

Dear Sirs,

**Sub: Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements), 2015**  
**Scrip Code: BSE – 532974; NSE – BIRLA MONEY**

Please find enclosed the **Unaudited Standalone Financial Results** of the Company for the quarter and half year ended September 30, 2016 along with Limited Review Report of Auditor's taken on record by the Board of Directors of the Company at its meeting held today.

This is for your information and record.

Thanking you,

Yours faithfully,

For Aditya Birla Money Limited,

  
**Vikashh K Agarwal**  
**Company Secretary**

Encl.: as above.

Aditya Birla Money Limited  
All Centre, No. 53 Greams Road,  
Chennai 600 006.



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Fax +91 44 2829 0835  
Website [www.adityabirlamoney.com](http://www.adityabirlamoney.com)  
Corporate Website [www.abfsg.com](http://www.abfsg.com)  
E-mail [abm.care@adityabirla.com](mailto:abm.care@adityabirla.com)



(Rupees in Lakhs) Except per share data

Statement of Standalone Unaudited Financial Results for the Quarter and Six months ended September 30, 2016							
Sr.No.	Particulars	3 months ended 30/09/2016	Preceding 3 months ended 30/09/2015	Corresponding 3 months ended in the previous year 30/09/2015	Year to date figures for current period ended 30/09/2016	Year to date figures for previous year ended 30/09/2015	Previous year ended 31/03/2016
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income from Operations						
	(a) Net Sales/Income from Operations	2,596.65	2,097.98	2,478.56	4,694.63	4,839.50	8,937.12
	(b) Other Operating Income	501.69	447.57	544.82	949.26	1,040.07	2,218.60
	2 Total Income from Operations (Net)	3,098.34	2,545.55	3,023.38	5,643.89	5,879.57	11,155.72
2	Expenses						
	(a) Employee Benefits Expense	1,230.53	1,271.42	1,352.57	2,501.95	2,546.49	4,863.54
	(b) Depreciation and Amortisation Expense	69.27	83.46	93.92	152.73	199.29	378.35
	(c) Payout to Business Partners	783.06	609.02	759.08	1,392.08	1,459.46	2,628.04
	(d) Other Expenses	862.66	723.52	752.83	1,586.18	1,544.82	3,041.82
	Total Expenses	2,945.52	2,687.42	2,958.40	5,632.94	5,750.06	11,011.75
3	Profit / (Loss) from Operations before Other Income and Finance Costs	152.82	(141.87)	64.98	109.5	129.51	143.97
4	Other Income	206.50	148.28	160.80	356.78	360.70	682.67
5	Profit from ordinary activities before Finance Costs	361.32	6.41	225.78	367.73	490.21	826.64
6	Finance Costs	120.23	163.40	122.52	289.63	287.51	398.47
7	Profit / (Loss) from ordinary activities before tax	241.09	(156.99)	103.26	84.10	202.70	(68.43)
8	Current Tax Provisions	241.09	(156.99)	103.26	84.10	202.70	119.74
9	Net Profit / (Loss) from ordinary activities after tax	554.00	554.00	554.00	554.00	554.00	554.00
10	Paid-up Equity Share Capital (Face value of Re.1/- each)						
11	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year						2,162.60
12	Earnings Per Share						
	(a) Basic	0.44	(0.28)	0.19	0.15	0.37	0.22
	(b) Diluted	0.44	(0.28)	0.19	0.15	0.37	0.22
		(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Annualised)

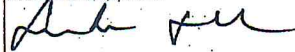
Standalone Statement of Assets and Liabilities as at September 30, 2016		
Particulars	As at September 30, 2016 (Unaudited)	As at March 31, 2016 (Audited)
<b>A EQUITY AND LIABILITIES</b>		
1 Shareholders' funds		
(a) Share capital	1,554.00	1,554.00
(b) Reserves and surplus	2,246.72	2,162.60
Sub-total - Shareholders' funds	3,800.72	3,716.60
2 Non-current liabilities		
(a) Other long-term liabilities	90.74	78.15
Sub-total - Non-current liabilities	90.74	78.15
3 Current liabilities		
(a) Short-term borrowings	10,137.05	7,474.94
(b) Trade payables	1,375.30	1,057.05
(c) Other current liabilities	18,015.75	11,032.28
(d) Short-term provisions	253.73	298.18
Sub-total - Current liabilities	29,781.83	19,862.45
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>33,673.29</b>	<b>23,657.20</b>
<b>B ASSETS</b>		
1 Non-current assets		
(a) Fixed assets	585.59	672.20
(b) Non-current Investments	550.15	550.30
(c) Long-term loans and advances	888.67	743.07
Sub-total - Non-current assets	2,024.41	1,965.57
2 Current assets		
(a) Trade receivables	22,003.44	13,421.51
(b) Cash and bank balance	7,189.14	5,924.37
(c) Short-term loans and advances	2,124.83	1,978.34
(d) Other current assets	331.47	367.41
Sub-total - Current assets	31,648.88	21,691.63
<b>TOTAL - ASSETS</b>	<b>33,673.29</b>	<b>23,657.20</b>



**Notes:**

1. The above results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on October 24, 2016.
2. The Statutory Auditors of the Company have carried out 'Limited Review' as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements), 2015 and the related report is being submitted to the concerned stock exchanges.
3. The Company's business is to provide brokerage service and portfolio management services ('PMS') to its clients in the capital markets within India. All other activities of the Company revolve around these activities. PMS does not qualify as a Reportable Segment since it does not meet the criteria as mentioned in Para 27 of Accounting Standard on Segment Reporting (AS-17) and hence it is not disclosed separately.
4. Assets in the nature of net trade receivables, advances, other assets etc., aggregating to Rs.1,455.51 lakhs (net of write off in earlier years of Rs. 180.91 lakhs) as on September 30, 2016 are subject matter of an arbitration claim under a share purchase agreement entered into between Aditya Birla Nuvo Limited ('ABNL'), the Company's ultimate parent company and its erstwhile Promoters, PCA Investments Limited and Others. On May 17, 2014, the Arbitral Tribunal passed an award allowing claim of Rs. 991.91 lakhs, which excluded claims pertaining to income tax, service tax, other advances, etc. amounting to Rs. 463.60 lakhs. Further, out of the allowed claim of Rs. 991.91 lakhs, the Arbitral Tribunal directed the Erstwhile Promoters to pay a sum of Rs. 555.47 lakhs (being 56% of Rs 991.91 lakhs, as ABNL has purchased only 56% of shares). On August 23, 2014, ABNL has filed a petition with the High Court of Madras, seeking to set aside the Arbitral award to the extent it entitles ABNL to only 56% of the allowed claim (i.e. 56% of Rs. 991.90 lakhs). On August 25, 2014, erstwhile promoters have filed a petition with the High Court of Madras, seeking to set aside the Arbitral award and pass such orders as the High Court may deem fit and proper. Further, the Company has paid Rs.376.39 lakhs as interest in previous year to SEBI on turnover fee which is also covered under share purchase agreement. The Company holds a provision of Rs. 609.51 lakhs as on September 30, 2016. The Company, based on internal assessments is confident of recovering the Income Tax and Service Tax receivables, from the tax authorities which were excluded by Arbitral Tribunal. Based on legal opinion received and internal assessment, ABNL is confident of recovering the allowed claim through the legal process. Further, ABNL has committed to transfer funds received, if any, on settlement to the Company. Consequently no further adjustments have been made in the financial results for the quarter ended September 30, 2016.
5. Earnings Per Share - Basic and Diluted has been calculated in accordance with Accounting Standard on Earnings Per Share (AS-20), specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014.
6. Previous period/year figures have been regrouped or reclassified wherever necessary.

By Order of the Board  
For Aditya Birla Money Limited



Tushar Shah  
Director  
DIN: 07504267  
Place: Mumbai  
Date: October 24, 2016



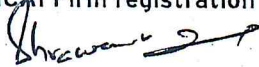


**Limited Review Report**

**Review Report to  
The Board of Directors  
Aditya Birla Money Limited**

1. We have reviewed the accompanying statement of unaudited financial results of Aditya Birla Money Limited ("the Company") for the quarter and six months ended September 30, 2016 ("the 'Statement'"). This Statement is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Without qualifying our conclusion, we draw attention to Note 4 of the Statement with regard to the recoverability of assets in the nature of trade receivables, advances, other assets etc. aggregating to Rs. 1,831.90 lakhs, which is currently under litigation and more fully described therein.

For S.R. BATLIBOI & CO. LLP  
Chartered Accountants  
ICAI Firm registration number: 301003E/E300005



per Shrawan Jalan  
Partner  
Membership No.: 102102

Place: Mumbai  
Date: October 24, 2016

# ADITYA BIRLA



**MONEY**

Ref: SECTL/2016-47

October 24, 2016

**Bombay Stock Exchange Limited,**  
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**MUMBAI – 400 051**

Fax # 022-26598237/38

Dear Sirs,

**Sub: Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements), 2015**  
**Scrip Code: BSE – 532974; NSE – BIRLA MONEY**

Please find enclosed the **Unaudited Consolidated Financial Results** of the Company for the quarter and half year ended September 30, 2016 along with Limited Review Report of Auditor's taken on record by the Board of Directors of the Company at its meeting held today.

This is for your information and record.

Thanking you,

Yours faithfully,

For Aditya Birla Money Limited,

*V. K. Agarwal*  
**Vikashh K Agarwal**  
Company Secretary

Encl.: as above.

Aditya Birla Money Limited  
All Centre, No. 53 Greams Road,  
Chennai 600 006.

**ADITYA BIRLA**  
  
**FINANCIAL SERVICES**

Telephone +91 44 3919 0002/3  
Fax +91 44 2829 0835  
Website www.adityabirlamoney.com  
Corporate Website www.abfsg.com  
E-mail abm.care@adityabirla.com

ADITYA BIRLA MONEY LIMITED

Regd. Office: Indian Rayon Compound, Veeraval - 362 266, Gujarat  
 CIN: L65993GJ1995PLC064810; Email: abm.care@adityabirla.com  
 Website: www.adityabirlamoney.com  
 Tel.: +91-44-39190002/3; Fax: +91-44-28290835  
 An Aditya Birla Group Company

ADITYA BIRLA



(Rupees in Lakhs) Except per share data

Statement of Consolidated Unaudited Financial Results for the Quarter and Six months ended September 30, 2016							
Sr.No.	Particulars	3 months ended 30/09/2016	Preceding 3 months ended 30/06/2016	Corresponding 3 months ended in the previous year 30/09/2015	Year to date figures for current period ended 30/09/2016	Year to date figures for previous year ended 30/09/2015	Previous year ended 31/03/2016
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Income from Operations</b>						
	(a) Net Sales/Income from Operations	2,786.27	2,302.31	2,694.46	5,088.58	5,227.86	9,744.41
	(b) Other Operating Income	501.69	447.57	545.35	949.26	1,041.15	2,220.91
	<b>Total Income from Operations (Net)</b>	<b>3,287.96</b>	<b>2,749.88</b>	<b>3,239.81</b>	<b>6,037.84</b>	<b>6,269.01</b>	<b>11,965.32</b>
2	<b>Expenses</b>						
	(a) Employee Benefits Expense	1,304.54	1,336.96	1,405.36	2,641.50	2,658.69	5,240.53
	(b) Depreciation and Amortisation Expense	74.28	88.41	98.44	162.69	208.31	396.36
	(c) Payout to Business Partners	847.50	679.94	823.19	1,527.44	1,572.45	2,854.40
	(d) Other Expenses	918.50	787.72	808.44	1,706.22	1,655.72	3,234.70
	<b>Total Expenses</b>	<b>3,144.82</b>	<b>2,893.03</b>	<b>3,135.43</b>	<b>6,037.85</b>	<b>6,095.17</b>	<b>11,725.99</b>
3	<b>Profit from Operations before Other Income and Finance Costs</b>	<b>143.14</b>	<b>(143.15)</b>	<b>104.38</b>	<b>(0.01)</b>	<b>173.84</b>	<b>239.33</b>
4	<b>Other Income</b>	<b>238.47</b>	<b>178.01</b>	<b>189.14</b>	<b>416.48</b>	<b>410.78</b>	<b>799.71</b>
5	<b>Profit / (Loss) from ordinary activities before Finance Costs</b>	<b>381.61</b>	<b>34.86</b>	<b>293.52</b>	<b>416.47</b>	<b>584.62</b>	<b>1,039.04</b>
6	<b>Finance Costs</b>	<b>120.21</b>	<b>163.34</b>	<b>122.32</b>	<b>283.55</b>	<b>287.22</b>	<b>637.93</b>
7	<b>Profit / (Loss) from ordinary activities before tax</b>	<b>261.40</b>	<b>(128.48)</b>	<b>171.20</b>	<b>132.92</b>	<b>297.40</b>	<b>(68.43)</b>
8	<b>Current Tax Provision</b>						
9	<b>Net Profit / (Loss) from ordinary activities after tax</b>	<b>261.40</b>	<b>(128.48)</b>	<b>171.20</b>	<b>132.92</b>	<b>297.40</b>	<b>332.68</b>
10	<b>Paid-up Equity Share Capital (Face value of Re.1/- each)</b>	<b>554.00</b>	<b>554.00</b>	<b>554.00</b>	<b>554.00</b>	<b>554.00</b>	<b>554.00</b>
11	<b>Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year</b>						<b>1,938.24</b>
12	<b>Earnings Per Share</b>						
	(a) Basic	0.47	(0.23)	0.31	0.24	0.54	0.60
	(b) Diluted	0.47	(0.23)	0.31	0.24	0.54	0.60
		(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Annualised)

Standalone Statement of Assets and Liabilities as at September 30, 2016		
Particulars	As at September 30, 2016 (Unaudited)	As at March 31, 2016 (Audited)
<b>A EQUITY AND LIABILITIES</b>		
1 Shareholders' funds		
(a) Share capital	1,554.00	1,554.00
(b) Reserves and surplus	2,071.17	1,938.24
Sub-total - Shareholders' funds	3,625.17	3,492.24
2 Non-current liabilities		
(a) Other long-term liabilities	93.49	81.61
(d) Long-term provisions	5.40	5.12
Sub-total - Non-current liabilities	98.89	86.73
3 Current liabilities		
(a) Short-term borrowings	10,137.05	7,474.94
(b) Trade payables	1,473.42	1,143.03
(c) Other current liabilities	20,225.27	12,949.56
(d) Short-term provisions	313.03	350.24
Sub-total - Current liabilities	32,148.77	21,917.77
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>35,872.83</b>	<b>25,496.74</b>
<b>B ASSETS</b>		
1 Non-current assets		
(a) Fixed assets	602.03	698.60
(b) Non-current investments	0.15	0.30
(c) Long-term loans and advances	1,151.80	1,093.40
Sub-total - Non-current assets	1,753.99	1,792.30
2 Current assets		
(a) Current investments	685.00	
(a) Trade receivables	22,059.56	13,468.65
(b) Cash and bank balance	8,187.12	7,245.29
(c) Short-term loans and advances	2,153.15	1,933.67
(d) Other current assets	1,034.02	1,056.83
Sub-total - Current assets	34,118.85	23,704.44
<b>TOTAL - ASSETS</b>	<b>35,872.83</b>	<b>25,496.74</b>





**Notes:**

- The above results have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at its meeting held on October 24, 2016.
- The Statutory Auditors of the Company have carried out 'Limited Review' as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements), 2015 and the related report is being submitted to the concerned stock exchanges.
- The Company's business is to provide brokerage service and portfolio management services ('PMS') to its clients in the capital markets within India. All other activities of the Company revolve around these activities. PMS does not qualify as a Reportable Segment since it does not meet the criteria as mentioned in Para 27 of Accounting Standard on Segment Reporting (AS-17) and hence it is not disclosed separately.
- Assets in the nature of net trade receivables, advances, other assets etc., aggregating to Rs.1,487.81 lakhs (net of write off in earlier years of Rs. 180.91 lakhs) as on September 30, 2016 are subject matter of an arbitration claim under a share purchase agreement entered into between Aditya Birla Nuvo Limited ('ABNL'), the Company's ultimate parent company and its erstwhile Promoters, PCR Investments Limited and Others. On May 17, 2014, the Arbitral Tribunal passed an award allowing claim of Rs. 1,024.21 lakhs, which excluded claims pertaining to income tax, service tax, other advances, etc. amounting to Rs. 463.60 lakhs. Further, out of the allowed claim of Rs. 1,024.21 lakhs, the Arbitral Tribunal directed the Erstwhile Promoters to pay a sum of Rs. 573.56 lakhs (being 56% of Rs. 1,024.21 lakhs, as ABNL has purchased only 56% of shares). On August 23, 2014, ABNL has filed a petition with the High Court of Madras, seeking to set aside the Arbitral award to the extent it entitles ABNL to only 56% of the allowed claim (i.e. 56% of Rs. 1,024.21 lakhs). On August 25, 2014, erstwhile promoters have filed a petition with the High Court of Madras, seeking to set aside the Arbitral award and pass such orders as the High Court may deem fit and proper. Further, the company has paid Rs. 376.39 lakhs as interest in previous year to SEBI on turnover fee which is also covered under share purchase agreement. The Company holds a provision of Rs. 624.15 lakhs as on September 30, 2016. The Company, based on Internal assessments is confident of recovering the Income Tax and Service Tax receivables, from the tax authorities which were excluded by Arbitral Tribunal. Based on legal opinion received and Internal assessment, ABNL is confident of recovering the allowed claim through the legal process. Further, ABNL has committed to transfer funds received, if any, on settlement to the Company. Consequently no further adjustments have been made in the financial results for the quarter ended September 30, 2016.
- Earnings Per Share - Basic and Diluted has been calculated in accordance with Accounting Standard on Earnings Per Share (AS-20), specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014.
- Key Standalone financial Information is given below:

Particulars	3 months ended 30/09/2016	Preceding 3 months ended 30/06/2016	Corresponding 3 months ended in the previous year 30/09/2015	Year to date figures for current period ended 30/09/2016	Year to date figures for previous year ended 30/09/2015	Previous year ended 31/03/2016
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Total Income from operations	3,098.34	2,545.55	3,023.38	5,643.89	5,879.57	11,155.72
Net Profit / (Loss) before tax	241.09	(156.99)	103.26	84.10	202.70	188.17
Net Profit / (Loss) after tax	241.09	(156.99)	103.26	84.10	202.70	119.74

7. Previous period/year figures have been regrouped or reclassified wherever necessary.

By Order of the Board  
For Aditya Birla Money Limited

Tushar Shah  
Director  
DIN: 07504267  
Place: Mumbai

Date : October 24, 2016

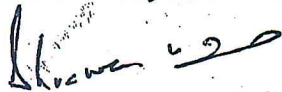


**Limited Review Report**

**Review Report to  
The Board of Directors  
Aditya Birla Money Limited**

1. We have reviewed the accompanying statement of unaudited consolidated financial results of Aditya Birla Money Limited ("the Company") and its subsidiary (together, "the Group"), for the quarter and six months ended September 30, 2016 (the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Without qualifying our conclusion, we draw attention to Note 4 of the Statement with regard to the recoverability of assets in the nature of trade receivables, advances, other assets etc. aggregating to Rs. 1,864.20 lakhs, which is currently under litigation and more fully described therein.

**For S.R. BATLIBOI & CO. LLP**  
Chartered Accountants  
ICAI Firm registration number: 301003E/E300005



per Shrawan Jalan  
Partner  
Membership No.:102102

Place: Mumbai  
Date: October 24, 2016