

CIN-L15201GJ1994PLC023490

Registered Office :

Zydus Wellness Ltd. House No. 6 & 7, Sigma Commerce Zone, Nr. Iskcon Temple, S. G. Highway, Ahmedabad 380015, Gujarat, INDIA. Tel: +91-79-67775888 (20 Lines) Fax: +91-79-67775811

Code: 531 335

Code: ZYDUSWELL

www.zyduswellness.in

October 25, 2016

Listing Department

BOMBAY STOCK EXCHANGE LIMITED

P J Towers, Dalal Street, Fort, Mumbai–400 001

Listing Department

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, Bandra Kurla Complex,

Bandra (E),

Mumbai-400 051

Re: <u>Press Release</u>

Dear Sir,

We are forwarding herewith a copy of press release proposed to be published in the newspapers in the matter of unaudited financial results for the quarter / half year ended on September 30, 2016 the same may please receive in order.

ydus Towic

Thanking you,

Yours faithfully,

For, ZYDUS WELLNESS LIMITED

DHAVAL N. SONI COMPANY SECRETARY

COMPANY SECRETAR

Encl.: As above



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Zydus Wellness registers a Net Profit of Rs. 321 mn in Q2

Ahmedabad, October 25, 2016

Zydus Wellness Ltd., announced results for the second quarter ended September 30, 2016. On a consolidated basis, the net profit, was up by 10.2% y-o-y to Rs. 321 mn and total income from operations was up by 7.5 % y-o-y to Rs. 1124 mn. The Company registered an overall consolidated growth of 7.6% in sales. With this performance, the revenue grew by 10% and net profit grew by 14.2%, for the first six months of FY 2017.

The gross margins increased by 140 basis points and reached 66.8%.

The continued thrust on marketing and branding initiatives for the pillar brands, Sugar Free, EverYuth and Nutralite has helped drive growth and maintain market share, during the quarter.

Sugar Free, India's largest selling sugar substitute, maintained its number one position with a market share of 93.9% (MAT September 16 report of Nielsen), up by 70 basis points. The new advertisement campaign 'Smartness Wali Sweetness' featuring brand ambassadors, Parineeti Chopra and Sanjeev Kapoor, was rated the 3rd most liked TVC in a survey published by a leading national newspaper, during the quarter.

Nutralite, the premium table spread fared well both in the retail and the institutional segments. In the EverYuth range of niche skin-care products, both EverYuth Scrub and EverYuth Peel Off Mask maintained the number one position in their respective categories with a market share of 30.4%, and 91.7% respectively (MAT September16 report of Nielsen).