

HeidelbergCement India Limited

CIN: L26942HR1958FLC042301

Registered Office

9th Floor, Infinity Tower "C",

DLF Cyber City, Phase-II,

Gurgaon, Haryana 122002, India

Phone +91-124-4503700

Fax +91-124-4147698

Website: www.mycemco.com

HCIL:SECTL:SE:2016-17

16th November 2016

BSE Ltd.
Listing Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai - 400001

Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, C/1, Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code:500292

Trading Symbol: Heidelberg

Dear Sir,

Sub: Intimation of Conference Call – Regulation 30(6)

In compliance with Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform that PhilipCapital (India) Pvt. Ltd. is organising a Conference Call of analysts and institutional investors on 18th November 2016 at 3.00 P.M. with Mr. Jamshed Naval Cooper, Managing Director and Mr. Anil Sharma, Chief Financial Officer of HeidelbergCement India Limited to discuss the Unaudited Financial Results for the 2nd quarter ended 30th September 2016. In this connection please find attached the following:

1. Conference call invite of PhilipCapital (India) Pvt. Ltd.; and
2. A presentation to be made to analysts and the institutional investors at the conference call scheduled on 18th November 2016.

After the conference call, a transcript of the discussion shall also be posted on the website of the Company, www.mycemco.com for information of the investors.

Thanking you,

Yours faithfully,
For HeidelbergCement India Ltd.



Rajesh Relan
Legal Head & Company Secretary

Encl.: a.a



Conference Call Invitation

Quarterly Call



PhillipCapital

PhillipCapital (India) Private Limited is hosting & organizing a call with Senior Management of

HeidelbergCement India Limited

HEIM IN

Q2FY17 Conference Call

Speaker

Mr. Jamshed Naval Cooper – Managing Director

Mr. Anil Sharma – Chief Financial Officer

Call Leader

Vaibhav Agarwal, PhillipCapital India

Friday – 18th November 2016

@ 03:00pm IST / 05:30pm Singapore & Hong Kong /
09:30am UK

Dial-In-Numbers

Primary Number: +91 22 3938 1073 / Secondary Number: +91 22 6746 8358

The numbers listed above are universally accessible from all networks and all countries.

Local Access Number: 6000 1221 (Accessible from all major carriers except BSNL/MTNL.); 3940 3977

Toll Free Numbers - USA: 1 866 746 2133 / UK: 0 808 101 1573 / Singapore: 800 101 2045 / Hong Kong: 800 964 448



HeidelbergCement India Ltd. (HCIL)

Investors' Presentation

Q2 FY 2016-17



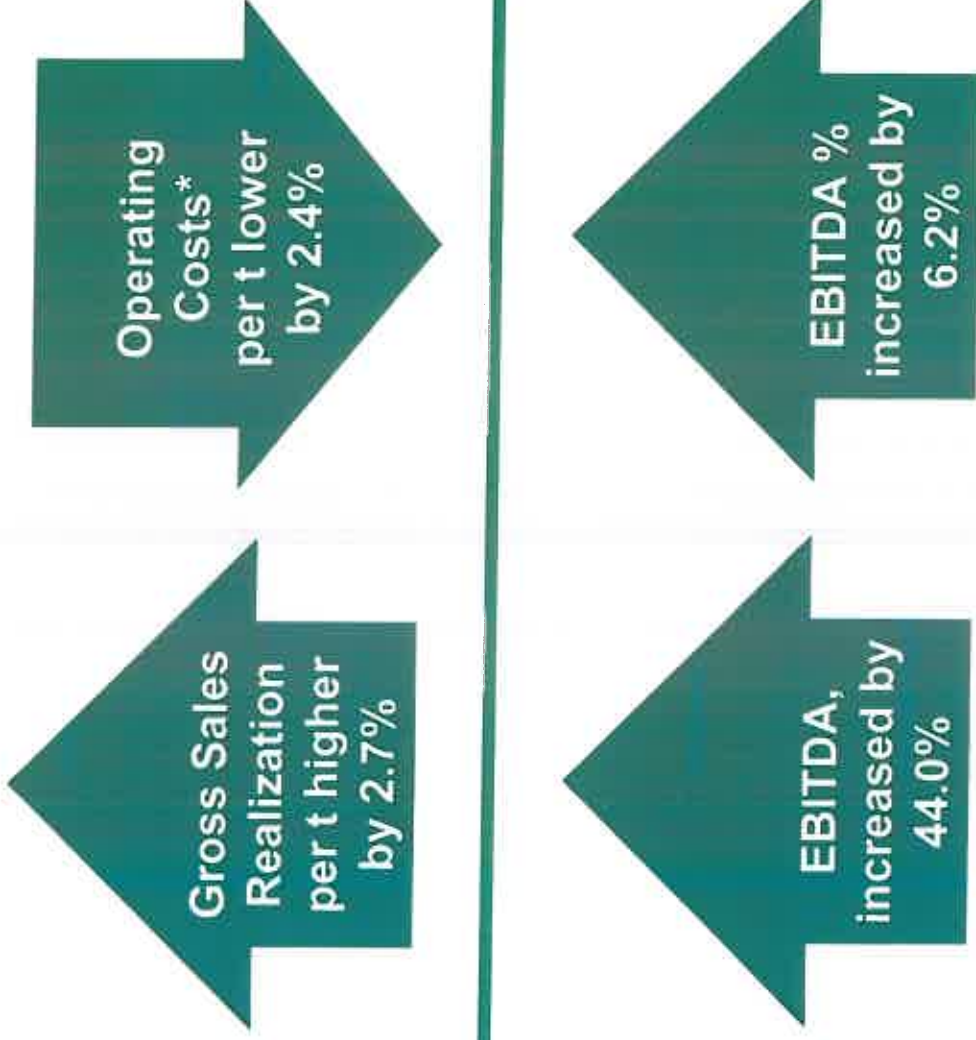
■ Cautionary Statement

This presentation may contain certain forward-looking statements relating to the Company's future business, developments and economic performance.

Such statements may be subject to a number of risks, uncertainties and other important factors, such as but not limited to (1) demand supply conditions (2) raw material and finished goods prices; (2) legislative and regulatory developments; (3) global, macroeconomic and political trends; (4) fluctuations in currency exchange rates and general Financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual developments and results to differ materially from the statements made in this presentation.

HCIL assumes no obligation or responsibility to publicly update or alter forward-looking statements whether as a result of new information, development, future events or otherwise.

■ Key Highlights – Q2 FY 2016-17 vs. Q2 FY 2015-16

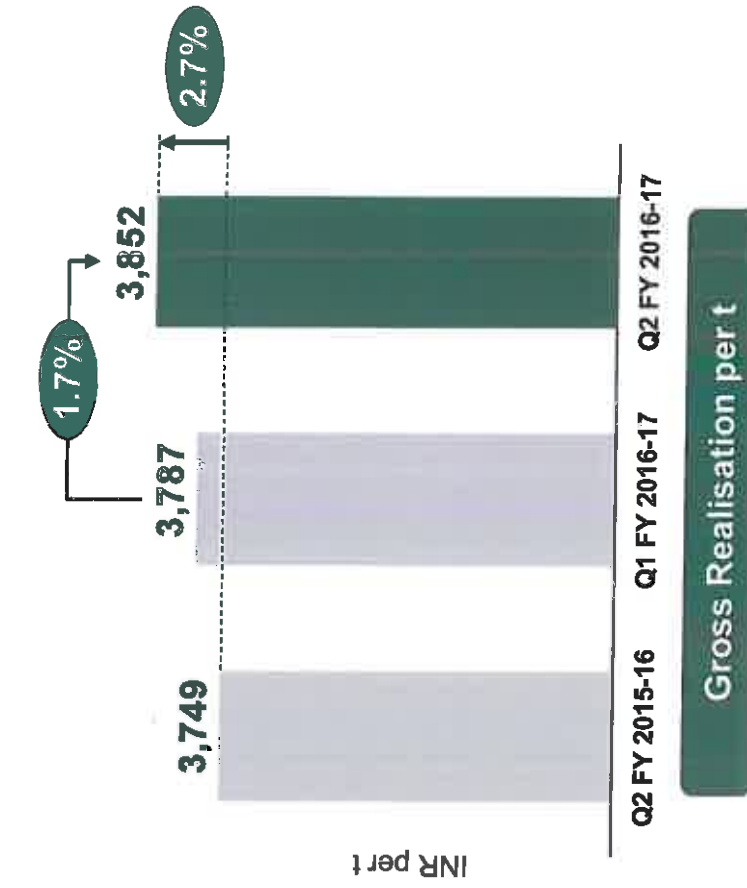
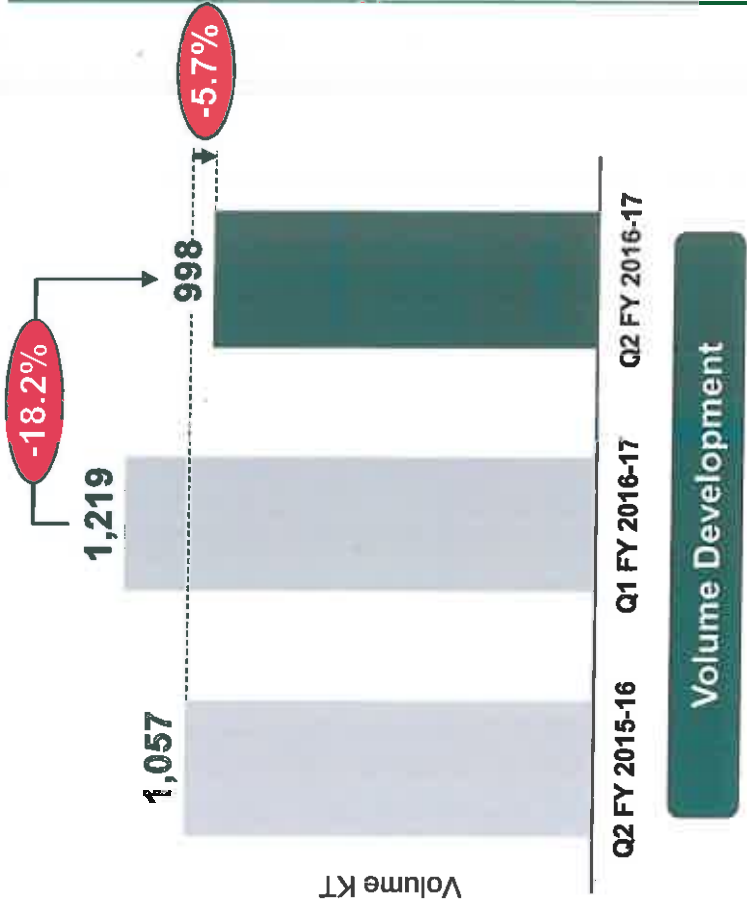


Results for Q2 FY 2015-16 adjusted to make the figures Ind AS compliant

* Excludes Depreciation

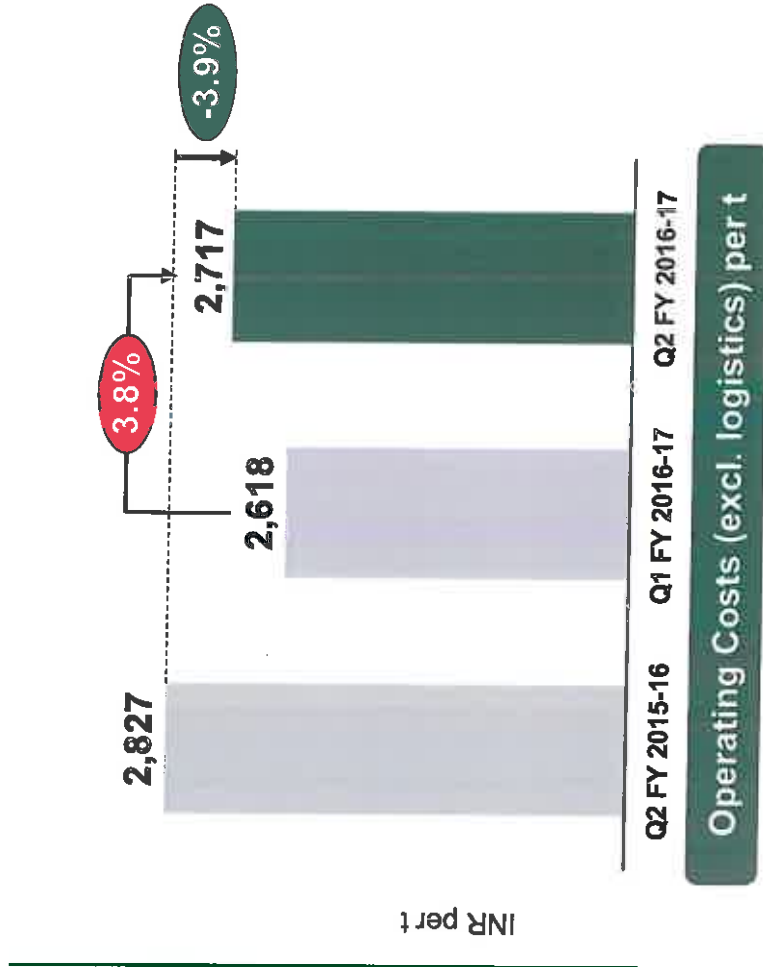
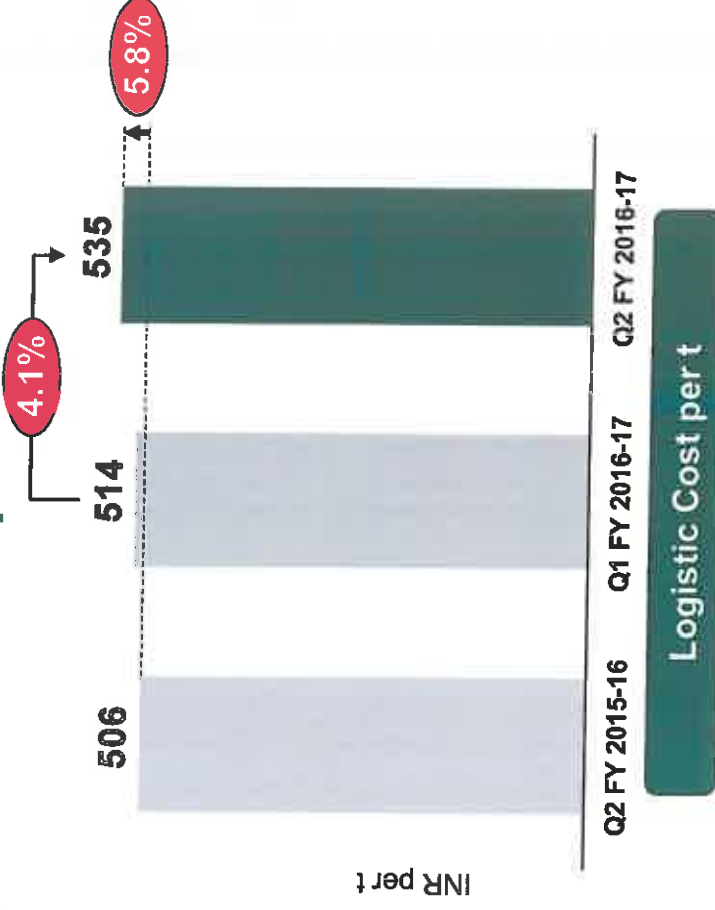
Slide 2, Q2 FY 2016-17

Volumes and Price Development



- Heavy rains and sand shortage impacted construction activities leading to lower demand while prices remained firm across markets.
- Demand continues to remain weak amidst festival season, however good monsoon after 2 years of drought like conditions should help revive volume offtake in the coming days.
- Capacity Utilization for Q2 FY 2016-17 ~77%
- Trade : Non Trade Mix ~ 80:20 for Central India .

Costs Development

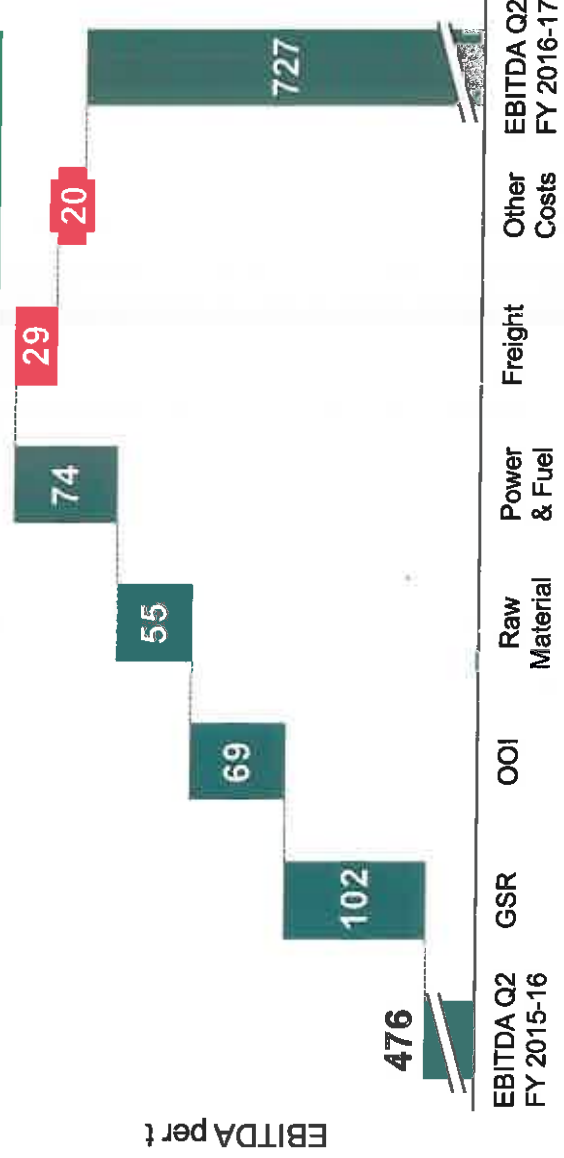


- Lower costs on y-o-y basis primarily due to:
 - Lower costs of Petcoke and Bags- already hardened significantly
 - Optimization of fuel mix
 - Savings from generation of power from Waste Heat Recovery based Power Generation Plant (WHRP) at Narsingarh
- Power tariff increased in MP and Karnataka.
- Rail : Road Mix ~ 50:50

Financial Performance and EBITDA per t Bridge Q2 FY 2016-17

Caption	MINR		YoY Change%
	Sept Qtr -16	Sept Qtr -15	
Volumes (KT)	998	1,057	-5.7%
Net sales	3,842	3,964	-3.1%
Other operating income	127	63	103.5%
Total income	3,969	4,027	-1.4%
Total Expenses	3,244	3,523	-7.9%
EBITDA	726	504	44.0%
Other income	9	35	-74.1%
Depreciation	250	229	9.0%
EBIT	485	310	56.4%
Finance costs	235	276	-14.9%
EBT	250	35	625.6%
Tax	85	13	555.0%
PAT	165	21	668.4%
EBITDA% of net sales	18.9%	12.7%	6.2%

- EBITDA / t improved to INR 727 during Q2 FY 2016-17.
- Improvement in pricing apart from savings in power costs due to commissioning of WHRP, lower fuel costs and lower cost for bags were the prime drivers for the increase in EBITDA.



Slide 5, Q2 FY 2016-17

Debt Position 30-09-2016

- Fourth tranche of ECB due for repayment in 1H FY 2016-17 (Total MINR 454) – Repaid Already.
- Gross Long Term Debt further reduced to MINR 8,302 (as at 30th Sept. 2016) from MINR 8,756 (as at 31st March 2016).
- Net Debt reduced to MINR 8,100 (as at 30th Sept 2016) from MINR 9,378 (as at 31st March 2016).

Note :

1. Gross Long Term Debt = Long Term Debt (LTD) including current portion of the LTD maturing in the next 1 year but excludes impact of Mark to Market on the USD External Commercial Borrowings (ECB) which were hedged using Cross Currency Swaps. Also includes full value of the interest free loan of MINR 336 received from "The Pradeshiya Industrial & Investment Corporation of U.P. Ltd" (PICUP) repayable after 7 years.
2. Net Debt = Gross Long Term Debt + Short Term Borrowings – Cash & Cash Equivalents

■ Thank You

mycem
for better building

**Safety is our
foremost priority**

