

# NIIT

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November 23, 2016

**The Manager**  
**National Stock Exchange of India Ltd**  
Listing Department  
Exchange Plaza  
5<sup>th</sup> Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051

**The Manager**  
**BSE Limited**  
Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001

**Subject: Press Release dated November 23, 2016**

**Scrip Code : BSE – 500304; NSE – NIITLTD**

Dear Sir,

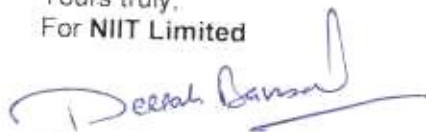
Please find enclosed a copy of the press release titled "Global Pharmaceutical Company extends its Managed Training Services Contract with NIIT".

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,  
For **NIIT Limited**



**Deepak Bansal**  
**Company Secretary &**  
**Compliance Officer**

Encl: a/a

PRESS RELEASE

## Global Pharmaceutical Company extends its Managed Training Services Contract with NIIT

New Delhi, India/Atlanta, GA, November 23, 2016: NIIT Limited, a leading provider of managed training services has announced that its current managed training services contract with a global pharmaceutical company headquartered in West London, UK, has been extended for a further 4 years. The client is one of the world's largest science-led healthcare companies that researches and develops a broad range of innovative products in three primary areas of pharmaceuticals, vaccines and consumer healthcare.

With this extension, NIIT's Corporate Learning Group will support a major L&D transformation initiative by the client as a strategic partner. NIIT's services will focus on the company's strategic transformation objectives of a centralized governance structure, improved delivery and business impact through curriculum optimization, vendor rationalization, and overall reduction in third party costs. This initiative covers a large, multi-million pound third party training spend for over 100,000 employees, across six business units, in more than 80 countries.

*"It is truly an honour for NIIT to be selected as a strategic partner and to have our services extended. We are completely focused on achieving our client's strategic objectives of centralising their L&D governance structure and providing greater value by optimising and rationalising third-party training spend while improving business impact and service delivery levels,"* said **Sapnesh Lalla, President, NIIT Corporate Learning Group.**

### **About NIIT**

Established in 1981, NIIT Limited, a global leader in Skills and Talent Development, offers multi-disciplinary learning management and training delivery solutions to corporations, institutions, and individuals in over 40 countries.

NIIT has three main lines of business across the globe- Corporate Learning Group, Skills and Careers Group, and School Learning Group.

**NIIT's Corporate Learning Group (CLG)** offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. Our comprehensive suite of Managed Training Services includes custom Curriculum Design and Content Development, Learning Administration, Learning Delivery, Strategic Sourcing, Learning Technology, and Advisory Services. With a team of some of the world's finest learning professionals, NIIT is dedicated to helping customers increase the business value of learning and development (L&D). Built on the sound principles of 'Running Training like a Business', NIIT's Managed Training Services and best-in-class training processes enable customers to align business goals with L&D, reduce costs, realize measurable value, benefit from rock-solid operations, and increase business impact.



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