

Tel.: +91 265 61 98111 Fax: +91 265 23 10312

GFL: BRD: 2016

9th February, 2016

The Secretary	The Secretary
BSE Limited	National Stock Exchange Limited
Phiroze Jeejeebhoy Towers Limited	Exchange Plaza, Bandra Kurla Complex
Dalal Street, Mumbai 400 001	Bandra (E), Mumbai 400 051
Scrip code: 500173	Scrip code: GUJFLUORO
Fax No 022-22723121/2037/39/41/61	Fax No 022-2659 8237/38

Dear Sir,

Sub: Disclosure of Material Event / Information under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investors Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith a copy of Investors Presentation made by the Company on its Unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended on 31st December, 2015.

We request you to kindly take the same on record.

Thanking You

Yours faithfully,

For Gujarat Fluorochemicals Limited

Brow

Bhavin Desai **Company Secretary**

Encl as above

Regd. Office : Survey No. 16/3,26,27, Ranjitnagar - 389 380, Taluka Ghoghamba, Dist. Panchmahals, Gujarat. Telefax : +91 (2678) 248153 Delhi Office : Inox Tower, 17 Sector 16A, Noida - 201 301, IP Tel. : +91 (120) 6149600 Fax : +91 (120) 6149610 Mumbai Office : 68, Jolly Maker Chambers II, Nariman Point, Mumbai · 400 021, Tel. : +91 (22) 22026314, Fax : +91 (22) 22025588

GUJARAT FLUOROCHEMICALS LIMITED

QUARTERLY INVESTOR UPDATE Q3 & 9M FY16







This presentation and the following discussion may contain "forward looking statements" by Gujarat Fluorochemicals Limited ("GFL" or "the Company") that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of GFL about the business, industry and markets in which GFL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond GFL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of GFL. In particular, such statements should not be regarded as a projection of future performance of GFL. It should be noted that the actual performance or achievements of GFL may vary significantly from such statements.

DISCUSSION SUMMARY

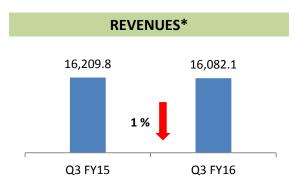
Q3 & 9M FY16 RESULTS HIGHLIGHTS

- **CONSOLIDATED RESULTS**
- **CHEMICALS BUSINESS**
- □ WIND TURBINE MANUFACTURING BUSINESS
- □ WIND FARMING BUSINESS
- □ FILM EXHIBITION BUSINESS
- □ SHAREHOLDING STRUCTURE
- FINANCIAL SUMMARY
- **BUSINESS STRATEGY & OUTLOOK**
- **ANNEXURE**



Q3 & 9M FY16 – RESULTS HIGHLIGHTS CONSOLIDATED RESULTS

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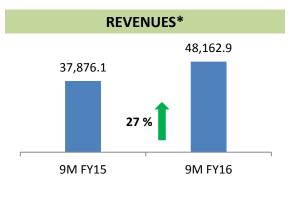


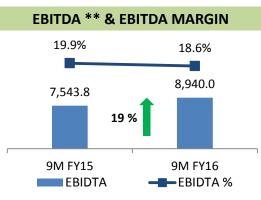
Q3 FY16 YoY ANALYSIS

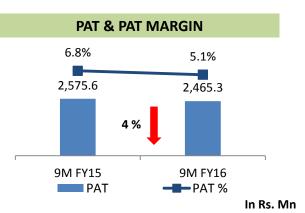


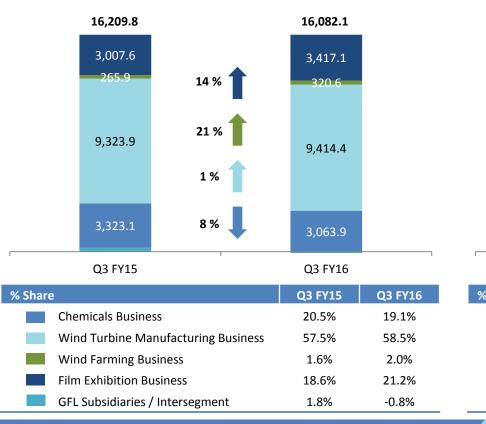


9M FY16 YoY ANALYSIS





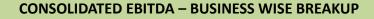


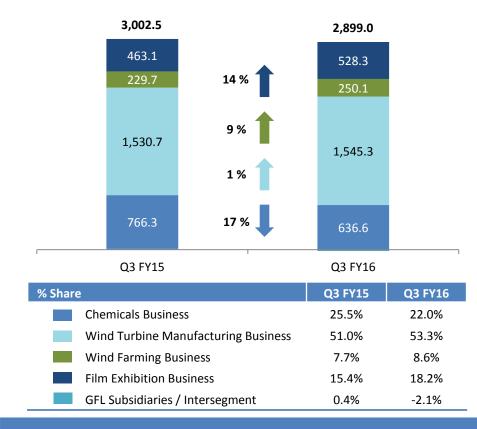


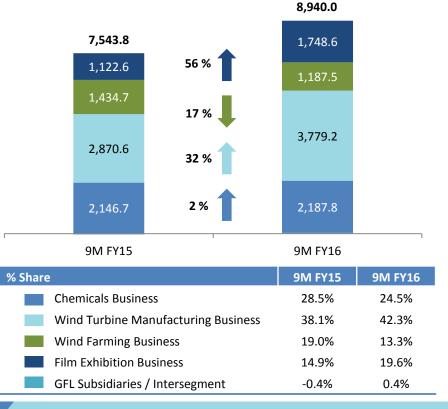
CONSOLIDATED REVENUES – BUSINESS WISE BREAKUP

48,162.9 10,457.7 37,876.1 31 % 1.399.5 7,990.6 1.541.2 9% 25.854.9 17,798.9 45 % 1% 9,735.2 9,860.1 9M FY16 9M FY15 % Share 9M FY15 9M FY16 **Chemicals Business** 20.5% 25.7% Wind Turbine Manufacturing Business 47.0% 53.7% 2.9% Wind Farming Business 4.1% **Film Exhibition Business** 21.7% 21.1% **GFL** Subsidiaries / Intersegment 2.1% 1.2%

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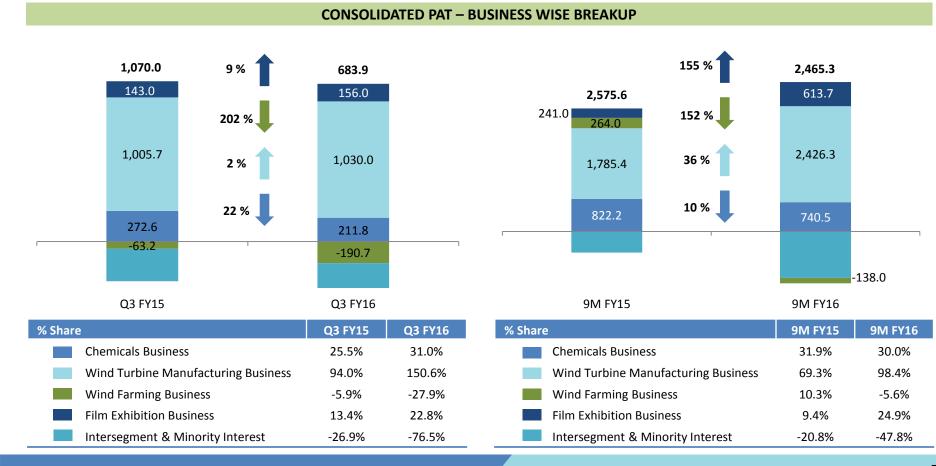






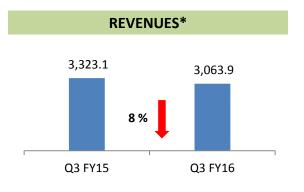
Q3 & 9M FY16 – RESULTS HIGHLIGHTS CONSOLIDATED PAT BREAKUP

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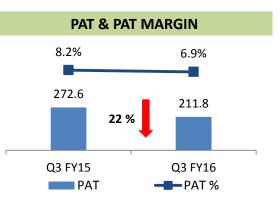
Q3 & 9M FY16 – RESULTS HIGHLIGHTS CHEMICALS BUSINESS STANDALONE RESULTS

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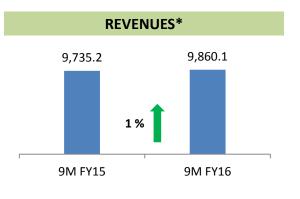


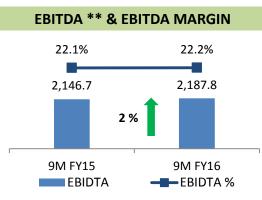
Q3 FY16 YoY ANALYSIS

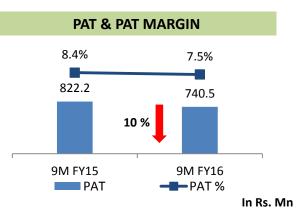


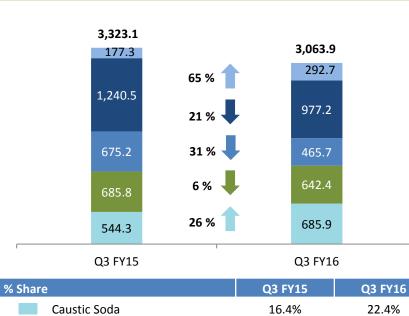


9M FY16 YoY ANALYSIS





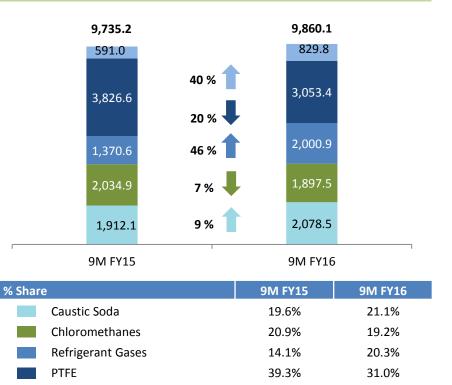




Q3 FY16 YoY ANALYSIS - REVENUES BREAKUP

Caustic Soda	16.4%	22.4%
Chloromethanes	20.6%	21.0%
Refrigerant Gases	20.3%	15.2%
PTFE	37.3%	31.9%
Other Products	5.3%	9.6%

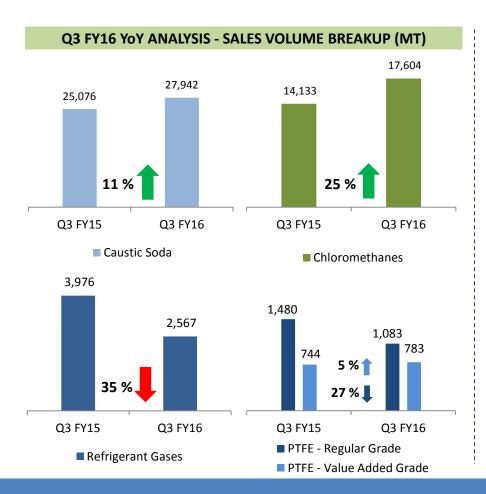
9M FY16 YoY ANALYSIS - REVENUES BREAKUP



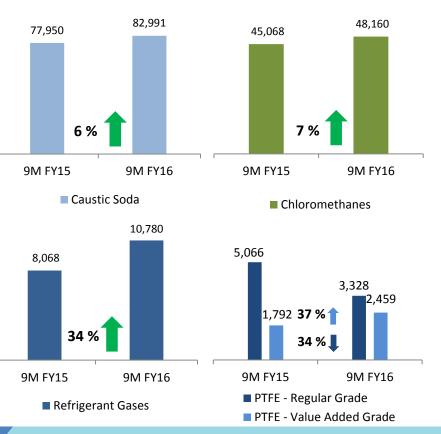
6.1%

Other Products

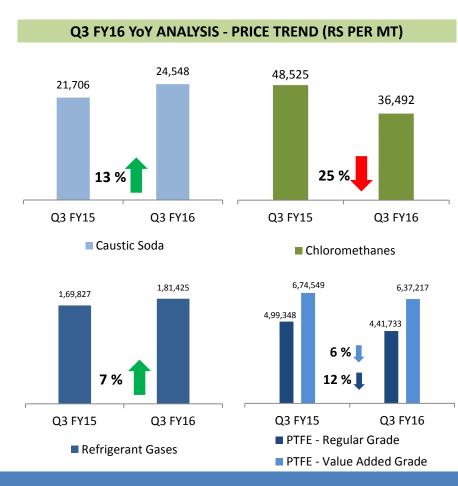
8.4%



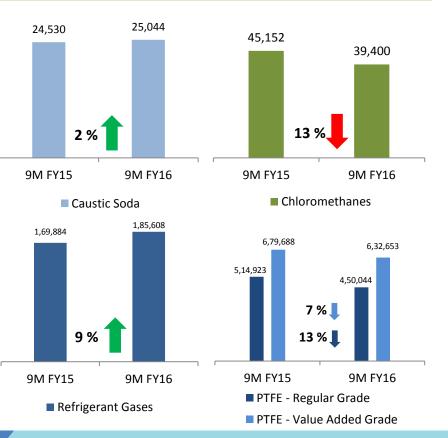
9M FY16 YoY ANALYSIS - SALES VOLUME BREAKUP (MT)



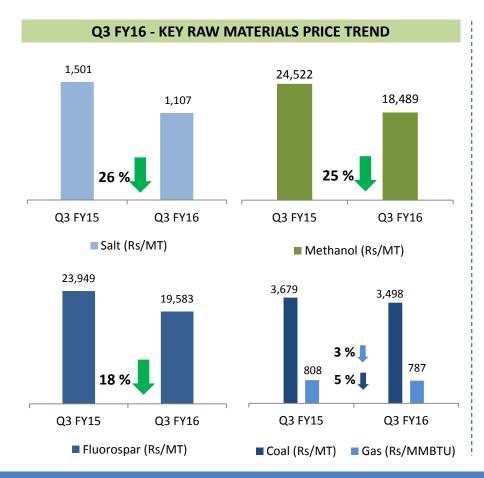
Q3 & 9M FY16 – RESULTS HIGHLIGHTS CHEMICALS BUSINESS - STANDALONE RESULTS



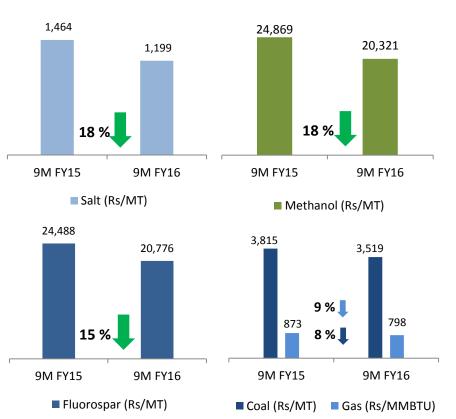
9M FY16 YoY ANALYSIS - PRICE TREND (RS PER MT)



Q3 & 9M FY16 – RESULTS HIGHLIGHTS CHEMICALS BUSINESS - STANDALONE RESULTS



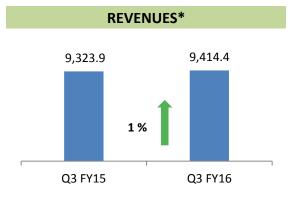
9M FY16 - KEY RAW MATERIALS PRICE TREND

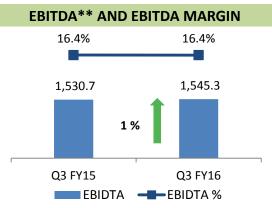


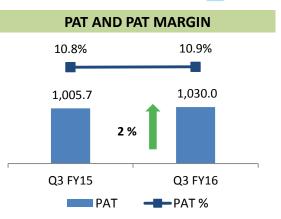
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Q3 & 9M FY16 – RESULTS HIGHLIGHTS WIND TURBINE MANUFACTURING BUSINESS (INOX WIND LIMITED)

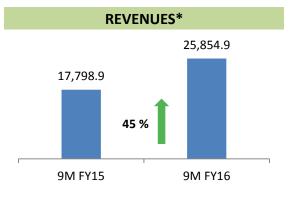
Q3 FY16 YoY ANALYSIS

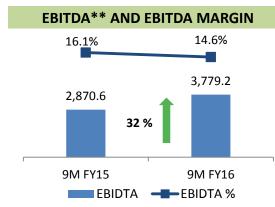


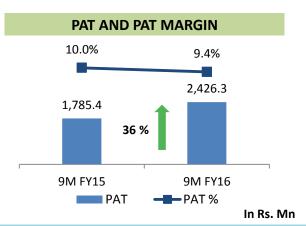




9M FY16 YoY ANALYSIS

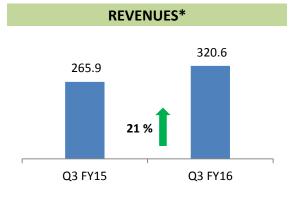






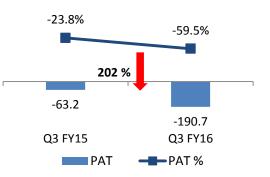
Q3 & 9M FY16 – RESULTS HIGHLIGHTS WIND FARMING BUSINESS (INOX RENEWABLES LIMITED)

Q3 FY16 YoY ANALYSIS

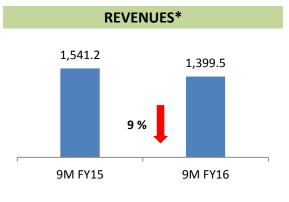


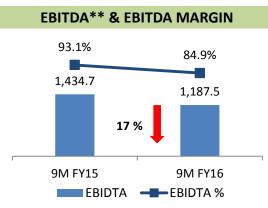


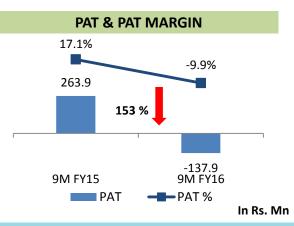
PAT & PAT MARGIN



9M FY16 YoY ANALYSIS

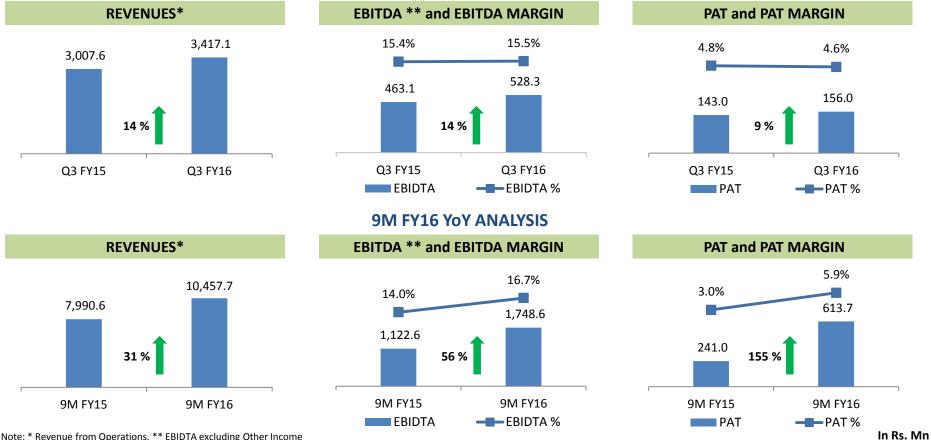






Q3 & 9M FY16 – RESULTS HIGHLIGHTS FILM EXHIBITION BUSINESS (INOX LEISURE LIMITED)





BUSINESS STRATEGY & OUTLOOK

MINIMAL CAPEX OVER NEXT THREE YEARS

- Major capex for expansion of PTFE capacity to 16,200 MT and corresponding increases in capacities across the entire value chain already incurred
- Significant growth going forward coming from improved capacity utilisation, sales realisation improvement and cost reductions which require minimal / no capex (less than Rs 50 crore)
- Capex only required for MPPs for Speciality Fluoropolymers and Speciality Fluorochemicals, which will be around Rs 100 crore per year

COST REDUCTIONS / PROCESS IMPROVEMENTS

- Significant schemes of cost reductions and process improvements already embarked upon
- Caustic soda cells being changed to zero gap technology
- Recovery of expensive surfactant from PTFE fine powders and dispersions based on 3M / Chemours technology
- Recovery of valuable gases from vents in TFE complex
- Energy saving drives across the complex

IMPROVEMENT IN CAPACITY UTILISATION

- Reduction in raw material prices and cost reduction initiatives will help in expanding our potential market by enabling entry into lower priced markets.
- This will help driving up capacity utilization

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BUSINESS STRATEGY & OUTLOOK

FOCUS ON NEW FLUOROPOLYMERS

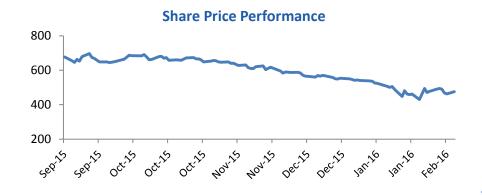
- New value added Speciality Fluoropolymers being added, including FEP/FPA/direct polymerized micropowders / bimodal dispersions
- Samples of these already produced and presently under trials by end users
- Our capacity / supply would be less than 3% of global demand, and hence, should not be difficult to achieve

FOCUS ON FLUOROINTERMEDIATES

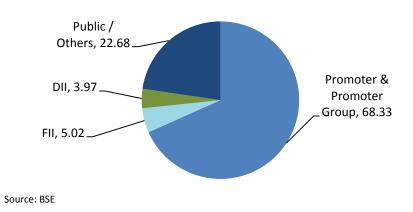
- Technology for four value added products already commercialized during the last quarter
- Regular commercial orders expected from second half of next financial year
- Another four value added products also developed, that are expected to add volumes thereafter
- R&D teams in place, R&D output expected to be doubled next year

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SHAREHOLDING STRUCTURE



% Shareholding – December 2015

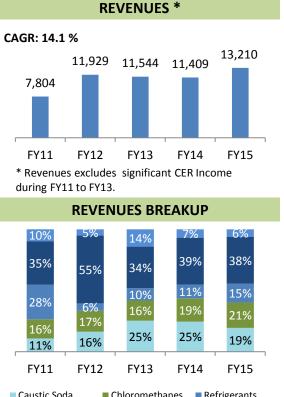


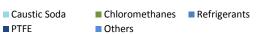
Market Data	As on 08.02.16 (BSE)
Market capitalization (Rs Mn)	52,244.7
Price (Rs.)	475.6
No. of shares outstanding (Mn)	109.9
Face Value (Rs.)	1.0
52 week High-Low (Rs.)	807.0 - 430.0

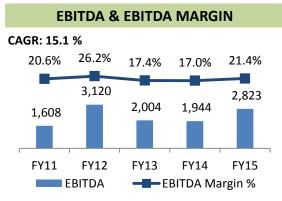
Key Institutional Investors – December 2015	% Holding
Reliance Capital	1.73%
Reliance Life Insurance	1.24%
Fidelity Investments	1.18%
UTI MF	0.89%
Goldman Sachs	0.81%
Birla Sunlife MF	0.68%
The Master Trust Bank of Japan	0.42%
Dimensional Funds	0.34%
Canara Robeco MF	0.24%
Vanguard Fund	0.22%

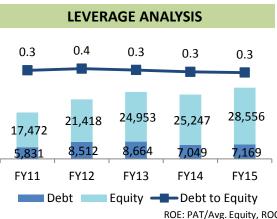
Source: Company

FINANCIAL SUMMARY – LAST 5 YEARS STANDALONE FINANCIALS – CHEMICALS BUSINESS



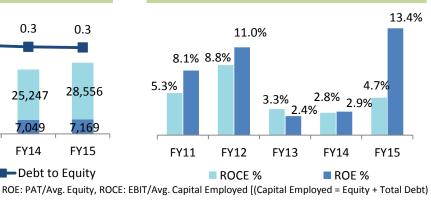








RETURN METRICS

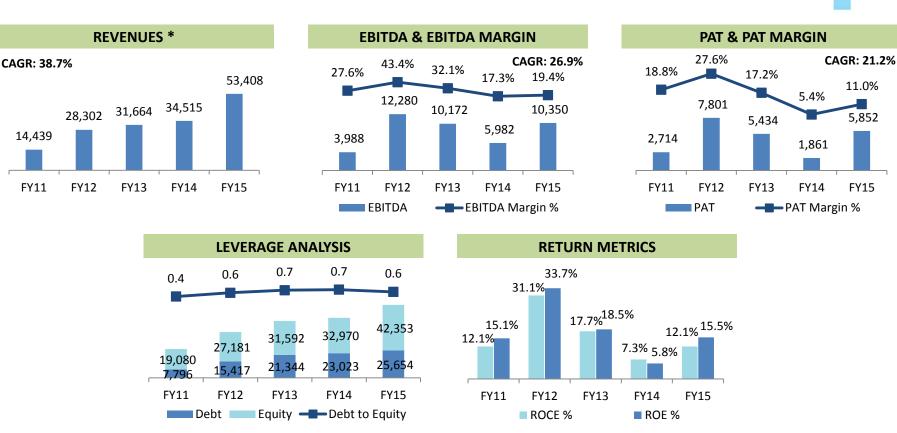


Note: FY15 PAT includes an exceptional item of Rs 2,790.5 mn respectively, which primarily includes Rs 3,027.2 mn gain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO. FY15 PAT also includes the impact of higher deferred tax liability of Rs 99.0 mn due to change in depreciation policy as per new Companies Act 2013.

FINANCIAL SUMMARY – LAST 5 YEARS **CONSOLIDATED FINANCIALS**

14,439

FY11



Note: FY15 PAT includes an exceptional item of Rs 2,443.3 mn respectively, which primarily includes Rs 2,685.9 mn gain from the Offer for Sale (sale of 10 mn Inox Wind Limited shares) by GFL as a part of Inox Wind Limited IPO. FY15 PAT also includes the impact of higher deferred tax liability of Rs 141.6 mn due to change in depreciation policy as per new Companies Act 2013.

ROE: PAT/Avg. Equity, ROCE: EBIT/Avg. Capital Employed [(Capital Employed = Equity + Total Debt)



ANNEXURE

DETAILED FINANCIALS STANDALONE P&L STATEMENT



Particulars (Rs Mn)	Q3 FY16	Q3 FY15	YoY %	Q2 FY16	QoQ%	9M FY16	9M FY15	YoY %	FY15
Total Income from Operations	3,063.9	3,323.1	-7.8%	3,269.0	-6.3%	9,860.1	9,735.2	1.3%	13,209.7
COGS	786.2	943.1	-16.6%	871.5	-9.8%	2,830.2	2,569.4	10.2%	3,647.5
Gross Profit	2,277.7	2,380.0	-4.3%	2,397.5	-5.0%	7,029.9	7,165.8	-1.9%	9,562.2
Gross Margin %	74.3%	71.6%	272 bps	73.3%	100 bps	71.3%	73.6%	-231 bps	72.4%
Employee benefit expense	255.8	250.7	2.0%	252.3	1.4%	774.8	732.6	5.8%	961.6
Power and fuel	814.9	747.7	9.0%	780.8	4.4%	2364.2	2615.0	-9.6%	3441.5
Foreign Exchange Fluctuation (Gain)/Loss (net)	-6.3	-13.4	-	-30.9	-	-67.1	-35.8	-	-42.1
Other Expenses	576.7	628.7	-8.3%	626.1	-7.9%	1770.2	1707.3	3.7%	2377.9
EBITDA	636.6	766.3	-16.9%	769.2	-17.2%	2,187.8	2,146.7	1.9%	2,823.3
EBITDA Margin %	20.8%	23.1%	-228 bps	23.5%	-275 bps	22.2%	22.1%	14 bps	21.4%
Depreciation and amortization expense	366.8	317.9	15.4%	362.5	1.2%	1072.9	900.3	19.2%	1238.5
Other Income	92.2	71.2	29.5%	104.2	-11.5%	288.8	412.9	-30.1%	519.8
Finance Cost	109.6	128.9	-15.0%	115.4	-5.0%	358.9	386.9	-7.2%	519.8
Exceptional items	0.0	0.0	-	0.0	-	0.0	-146.5	-	2790.5
РВТ	252.4	390.7	-35.4%	395.5	-36.2%	1,044.8	1,125.9	-7.2%	4,375.3
Tax Expense	40.6	118.1	-65.6%	137.6	-70.5%	304.3	303.7	0.2%	551.8
РАТ	211.8	272.6	-22.3%	257.9	-17.9%	740.5	822.2	-9.9%	3,823.5
PAT Margin %	6.9%	8.2%	-129 bps	7.9%	-98 bps	7.5%	8.4%	-94 bps	28.9%
Earnings Per Share (EPS)	1.93	2.48	-22.2%	2.35	-17.9%	6.74	7.48	-9.9%	34.81

DETAILED FINANCIALS STANDALONE BALANCE SHEET

		7
Particulars (In Rs Mn)	Sep-15	Mar-15
Non-current assets:		
Fixed Assets	20,917.6	21,031.0
Non-current investments	6,206.0	4,204.7
Long-term loans and advances	3,722.5	3,776.5
Other non-current assets	0.2	0.2
Total non-current assets	30,846.3	29,012.4
Current assets:		
Current Investments	316.5	126.6
Inventories	3,537.7	3,671.3
Trade receivables	3,541.3	3,854.2
Cash and bank balances	149.1	3,463.7
Short-term loans and advances	1,201.7	537.8

36.9

8,783.2

39,629.5

Other Current Assets

Total Current Assets

Total Assets

Particulars (In Rs Mn)	Sep-15	Mar-15
Share Holders' Funds:		
Equity share capital	109.9	109.9
Reserves and Surplus	28,977.7	28,446.0
Total of Shareholder funds	29,087.6	28,555.9
Non-current liabilities:		
Long term Borrowings	2,241.7	2,380.0
Deferred tax liabilities (Net)	2,807.2	2,655.1
Other Long Term Liabilities	18.9	18.9
Long Term Provisions	103.4	91.4
Total of Non-current liabilities	5,171.2	5,145.4
Current liabilities:		
Short-term borrowings	2,620.2	4,183.2
Trade payables	1,259.8	1,065.4
Other current liabilities	966.1	1,231.3
Short-term provisions	524.6	516.9
Total of Current liabilities	5,370.7	6,996.8
Total Equity & Liabilities	39,629.5	40,698.1

32.1

11,685.7

40,698.1

DETAILED FINANCIALS CONSOLIDATED P&L STATEMENT

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Particulars (Rs Mn)	Q3 FY16	Q3 FY15	YoY %	Q2 FY16	QoQ%	9M FY16	9M FY15	YoY %	FY15
Total Income from Operations	16,082.1	16,209.8	-0.8%	17,953.2	-10.4%	48,162.9	37,876.1	27.2%	53,408.1
COGS	6,626.3	7,417.7	-10.7%	8,200.0	-19.2%	20,378.4	15,289.6	33.3%	21,825.0
Employee benefit expense	734.0	609.6	20.4%	664.3	10.5%	2,058.1	1,675.4	22.8%	2,254.1
Power and fuel	1,019.9	946.5	7.8%	1,019.1	0.1%	3,031.8	3,199.5	-5.2%	4,187.4
Erection, Procurement & Commissioning Cost	1,493.8	1,020.7	46.4%	805.6	85.4%	3,063.3	1,714.8	78.6%	3,728.9
Film Exhibition Cost	845.4	753.7	12.2%	866.1	-2.4%	2,563.6	2,015.8	27.2%	2,493.2
Foreign Exchange Fluctuation (Gain)/Loss (net)	37.8	15.5	143.9%	27.2	39.0%	113.2	-85.9	-231.8%	-346.9
Other Expenses	2,425.9	2,443.6	-0.7%	3,026.5	-19.8%	8,014.5	6,523.1	22.9%	8,916.3
EBITDA	2,899.0	3,002.5	-3.4%	3,344.4	-13.3%	8,940.0	7,543.8	18.5%	10,350.1
EBITDA Margin %	18.0%	18.5%	-50 bps	18.6%	-60 bps	18.6%	19.9%	-136 bps	19.4%
Depreciation and amortization expense	830.9	695.1	19.5%	811.3	2.4%	2,408.2	1,973.1	22.1%	2,847.5
Other Income	171.2	77.9	119.8%	245.3	-30.2%	559.1	410.4	36.2%	498.1
Finance Cost	531.4	570.3	-6.8%	615.1	-13.6%	1,713.3	1,626.9	5.3%	2,187.7
Exceptional items	-49.6	0.0	-	0.0	-	-49.6	-151.5	-	2,443.3
PBT	1,658.3	1,815.0	-8.6%	2,163.3	-23.3%	5,328.0	4,202.7	26.8%	8,256.3
Tax Expense	518.8	442.5	17.2%	691.6	-25.0%	1,667.4	1,095.8	52.2%	1,585.3
PAT	1,139.5	1,372.5	-17.0%	1,471.7	-22.6%	3,660.6	3,106.9	17.8%	6,671.0
Share of profit of associate	0.0	0.0	-	0.0	-	0.0	0.0	-	0.0
Share of Minority in (profit)/loss	-455.6	-302.5	50.6%	-428.5	6.3%	-1,195.3	-531.3	125.0%	-818.6
PAT after minority interest and share of profit of associate	683.9	1,070.0	-36.1%	1,043.2	-34.4%	2,465.3	2,575.6	-4.3%	5,852.4
PAT Margin %	4.3%	6.6%	-235 bps	5.8%	-156 bps	5.1%	6.8%	-168 bps	11.0%
Earnings Per Share (EPS)	6.23	9.74	-36.0%	9.50	-34.4%	22.40	23.45	-4.5%	53.28

DETAILED FINANCIALS CONSOLIDATED BALANCE SHEET

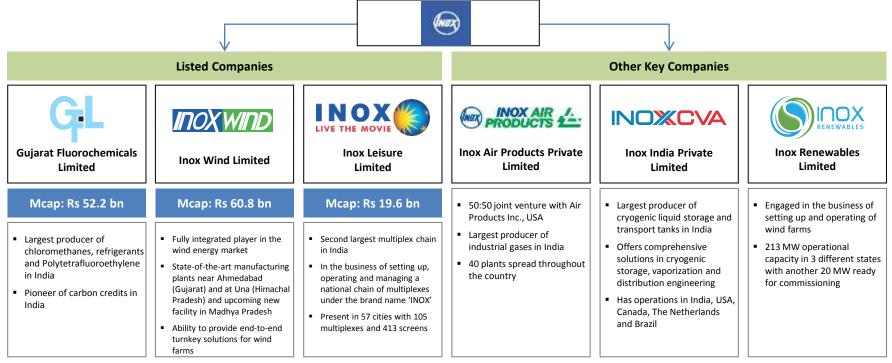
Particulars (Rs Mn)	Sep-15	Mar-15
Share Holders' Funds:		
Equity share capital	109.9	109.9
Reserves and Surplus	43,971.7	42,242.7
Total of Shareholder funds	44,081.6	42,352.6
Minority Interest	9,232.7	8,492.5
Non-current liabilities:		
Long term Borrowings	10,655.1	11,367.6
Deferred tax liabilities (Net)	3,431.0	3,152.2
Other Long Term Liabilities	333.0	349.1
Long Term Provisions	216.3	179.5
Total of Non-current liabilities	14,635.4	15,048.4
Current liabilities:		
Short-term borrowings	13,387.0	12,201.7
Trade payables	10,200.4	9,214.4
Other current liabilities	4,698.7	5,338.3
Short-term provisions	1,421.5	1,210.7
Total of Current liabilities	29,707.6	27,965.1
Total Equity & Liabilities	97,657.3	93,858.6

Particulars (Rs Mn)	Sep-15	Mar-15
Non-current assets:		
Fixed Assets	46,375.6	44,690.2
Goodwill on Consolidation	1,650.8	1,650.8
Non-current investments	3,367.9	1,365.1
Deferred Tax Assets (Net)	410.4	223.9
Long-term loans and advances	5,011.7	5,409.9
Other non-current assets	106.0	86.3
Total non-current assets	56,922.4	53,426.2
Current assets:		
Current Investments	662.2	226.8
Inventories	9,178.6	8,704.0
Trade receivables	22,623.1	18,635.2
Cash and bank balances	5,540.1	11,172.8
Short-term loans and advances	2,353.5	1,533.0
Other Current Assets	377.4	160.6
Total Current Assets	40,734.9	40,432.4
Total Assets	97,657.3	93,858.6

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GROUP OVERVIEW STRONG PEDIGREE

- Strong legacy of more than 80 years.
- Diversified businesses across industrial gases, engineering plastics, refrigerants, chemicals, cryogenic engineering, renewable energy and entertainment sectors.
- More than 8,000 employees at more than 100 business units across India.
- Distribution network spread across more than 50 countries around the world.



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THANK YOU



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