



Turning dreams into reality

February 09, 2016

The BSE Limited (Bombay Stock Exchange)

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited

'Exchange Plaza'
Bandra Kurla Complex,
Bandra (East)
Mumbai- 400 051

SUB: Investor Presentation-Q3 of FY 15-16

Dear Sir/Madam,

Please find enclosed herewith the Investor Presentation of the Company for the Quarter and Nine Months ended on 31.12.2015.

This is for your kind information and record.

Thanking You

Your's faithfully
For Omaxe Ltd


Venkat Rao
Additional Vice President
& Company Secretary)

Encl: a/a

OMAXE LTD.

Corporate Office : 7, Local Shopping Centre, Kalkaji, New Delhi-110 019 (India)
Tel. : 91-11-41896680-85, 41893100, Fax : 91-11-41896653, 41896655, 41896799

Regd. Office : Shop No. 19-B, First Floor, Omaxe Celebration Mall, Sohna Road, Gurgaon - 122 001, (Haryana)

Website : www.omaxe.com CIN : L74899HR1989PLC051918



Q3 FY16 Investor Presentation

Omaxe - Vision & Mission

Vision

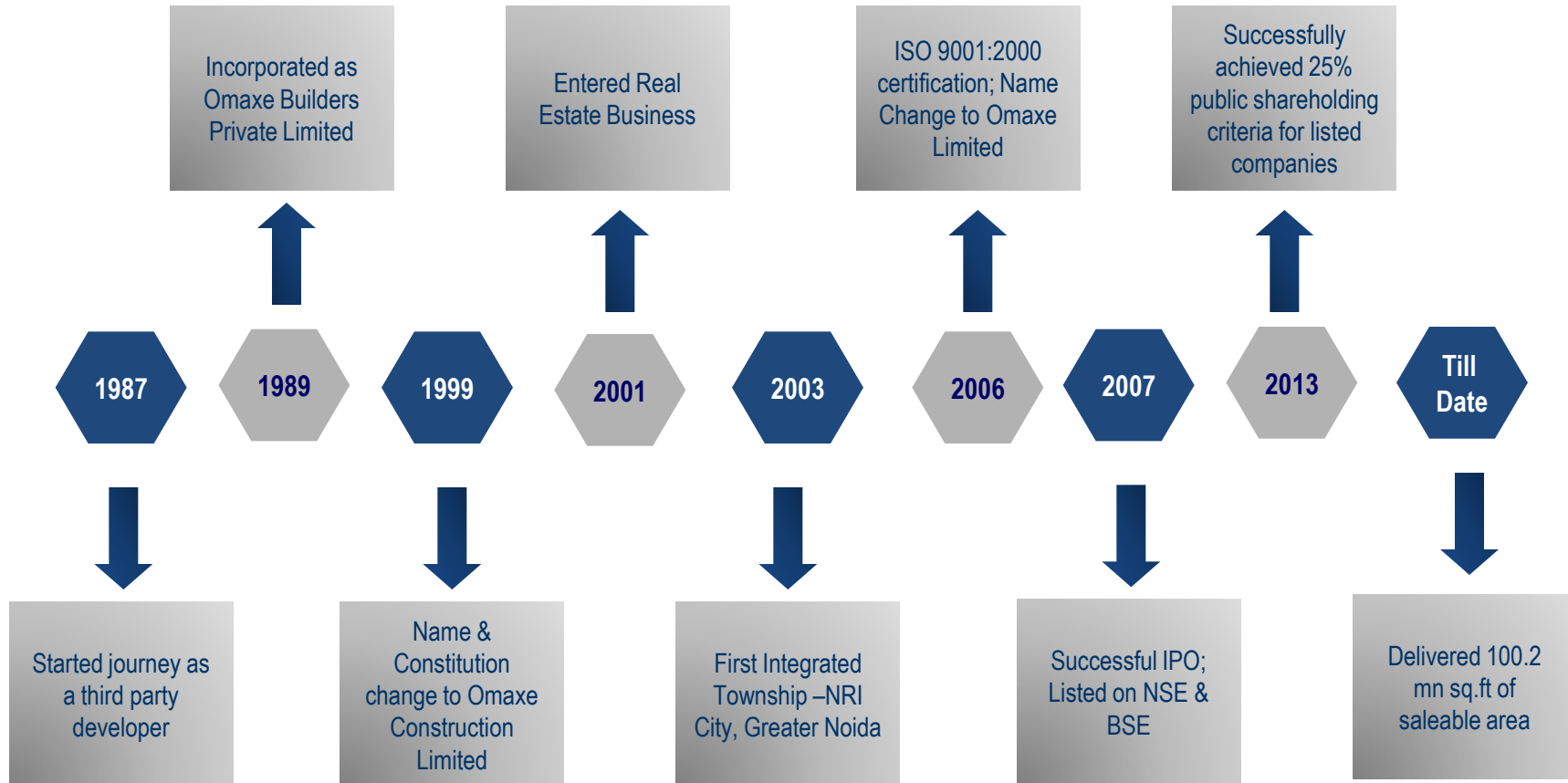
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

**Area delivered in Real Estate: ~ 68.49 mn sq ft
(Delivered across 26 cities 8 states)**

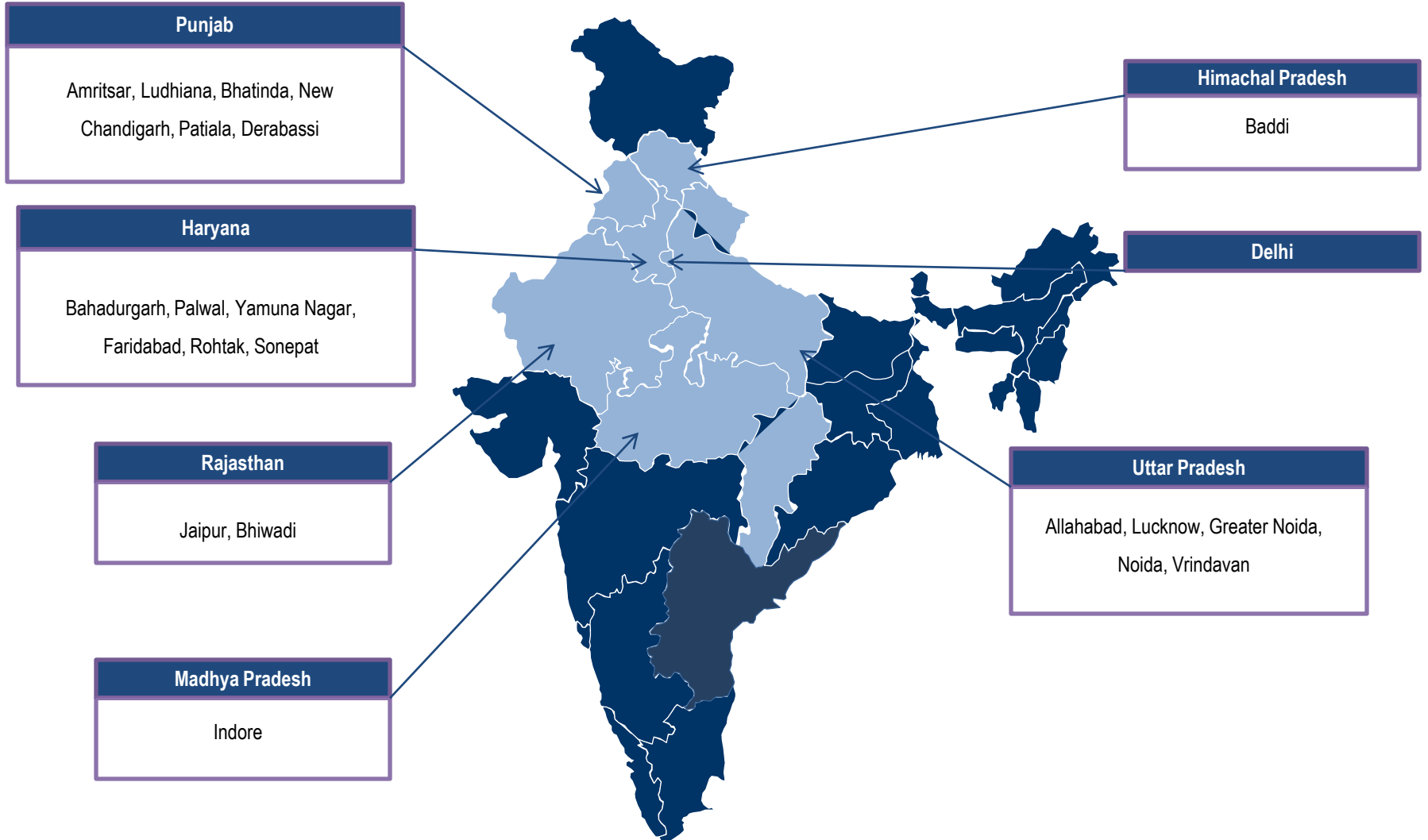
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,600

**No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO**

KEY FOCUS AREAS...

22 Cities in 7 States



Recent Awards

- Recently our Company won the award for 'Best Developer in Affordable Housing' for its group housing project "Omaxe Height" at sector 86, Faridabad at the recently concluded Infra & Realty Sutra Awards 2014, presented by the Honourable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari to our Chairman & Managing Director, Mr. Rohtas Goel.



- Our CEO, Mr. Mohit Goel received the award for 'Young Male Entrepreneur of the Year' from the Honorable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari at Infra & Realty Sutra Awards 2014.



- Our township project at Vrindavan, 'Omaxe Eternity', won the Best Project Award at the CREDAI-UPCON Real Estate Award 2014 at the hands of Shri. Akhilesh Yadav, Honourable Chief Minister of Uttar Pradesh.



Business Overview (Q3 FY 16 vis-à-vis Q3 FY 15)

	Q3 FY 16	Q3 FY 15	Change
Area Sold (mn sq.ft)	0.79	1.18	-33%
Value of Booking (Rs. Cr)	276	473	-42%
Avg Rate psf (Rs. INR)	3500	4013	-13%

Particular	Q3 FY16		Q3 FY15	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.73	221	0.97	378
Commercial	0.06	55	0.21	95
Total	0.79	276	1.18	473
Avg Rate psf (Rs. INR)	3500		4013	

Area delivered during the quarter is 1.39 mn sqft

Business Overview (9M FY 16 vis-à-vis 9M FY 15)

	9M FY 16	9M FY 15	Change
Area Sold (mn sq.ft)	3.57	2.87	24%
Value of Booking (Rs. Cr)	1335	1145	17%
Avg Rate psf (Rs. INR)	3744	3,997	-6%

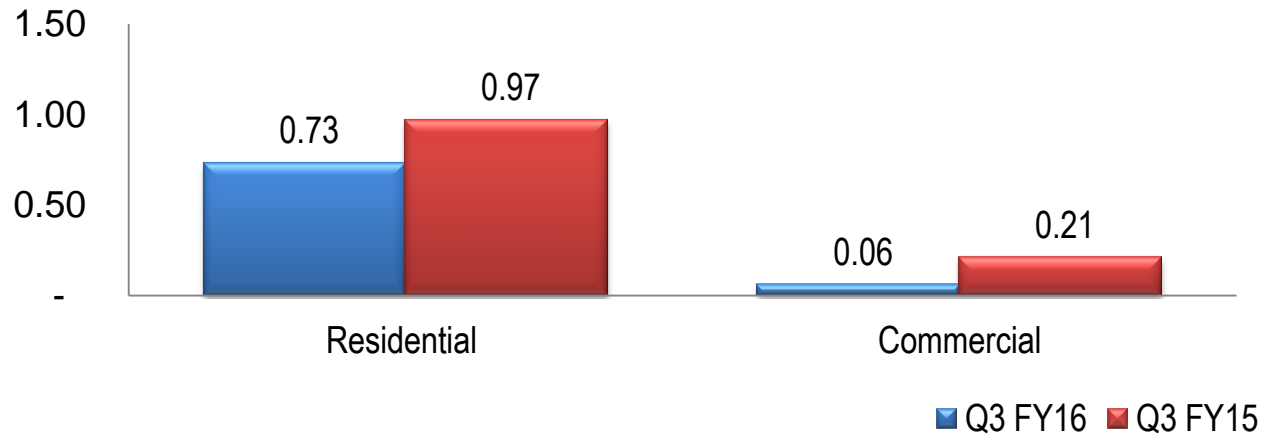
Particular	9M FY16		9M FY15	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	3.10	1115	2.36	908
Commercial	0.47	220	0.51	237
Total	3.57	1335	2.87	1145
Avg Rate psf (Rs. INR)	3744		3,997	

Area delivered during 9 months is 5.20 mn sqft

Business Operation (Q3 FY 16 vis-à-vis Q3 FY 15)

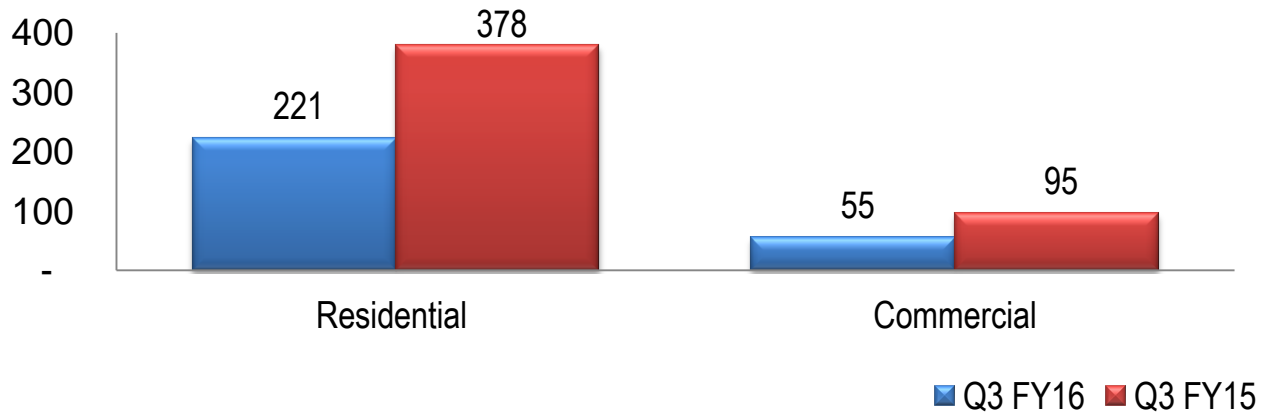
Area Booked (Mn Sqft)

Q3 FY16
Area booked 0.79 mn sqft



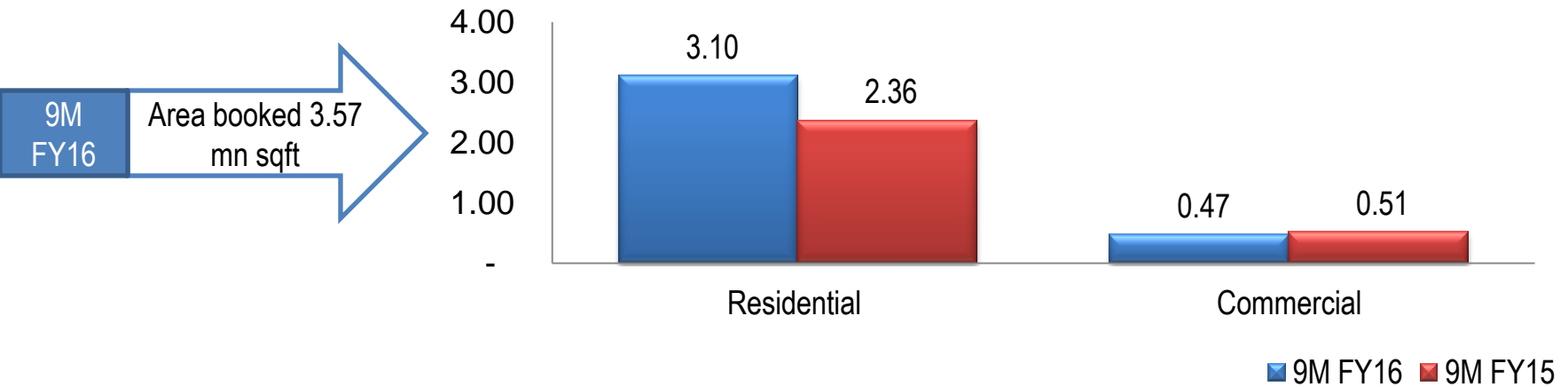
Value Of Booking(Rs in Cr)

Q3 FY16
Value of booking 276Cr

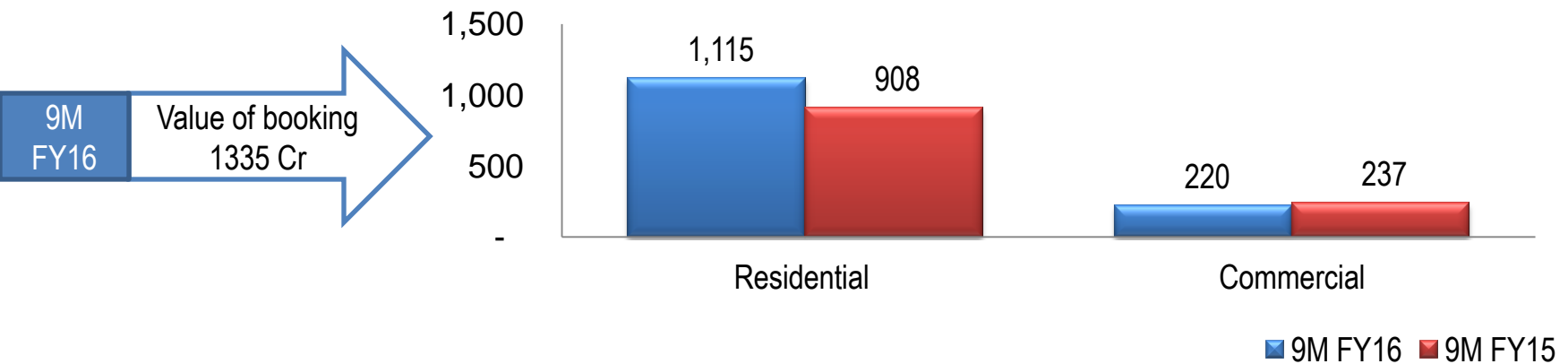


Business Operation (9M FY 16 vis-à-vis 9M FY 15)

Area Booked (Mn Sqft)



Value Of Booking(Rs in Cr)



Financial Highlights

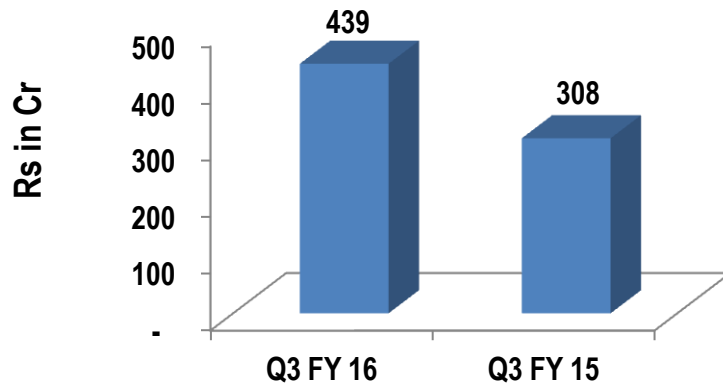
Results (Q3FY16 & 9MFY16)

Fig in Rs. Cr.

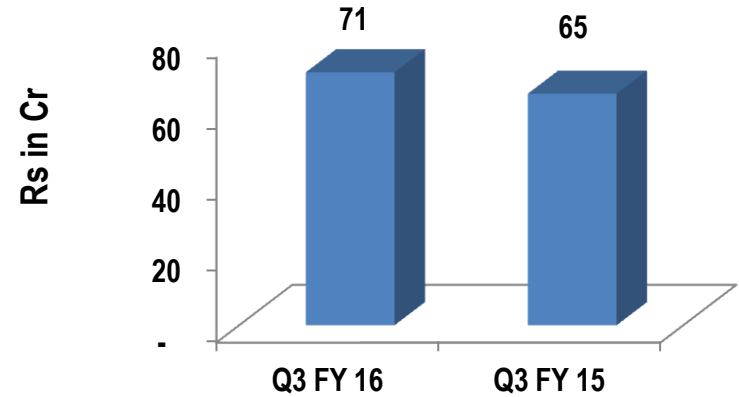
	Quarter Ended			Half year ended		Year Ended
	Q3 FY16	Q2 FY16	Q3 FY15	9MFY16	9MFY15	FY15
Turnover	439	410	308	1183	1017	1,431
EBIDTA	71	72	65	209	206	268
PBT	31	33	23	94	75	110
PAT	18	19	14	54	40	60
EPS (Diluted) INR	0.97	1.06	0.75	2.95	2.17	3.28

Operational Glimpse (Q3 FY16 vis-à-vis Q3 FY15)

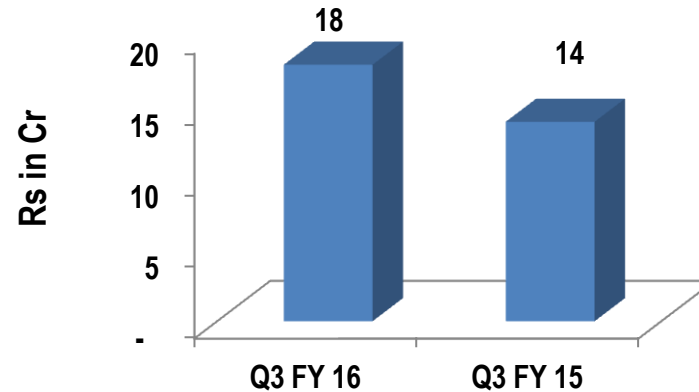
Income from Operation (Cr.)



EBITDA (Cr.)

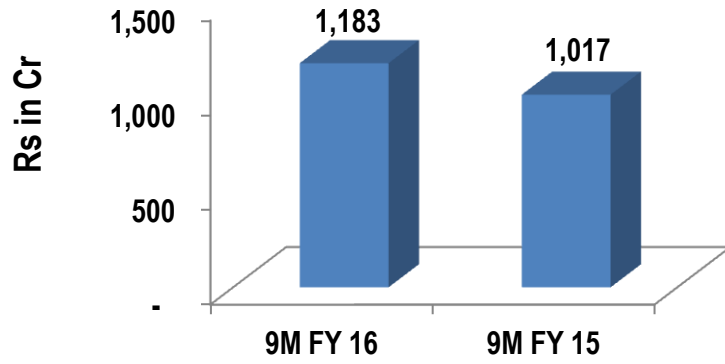


PAT (Cr.)

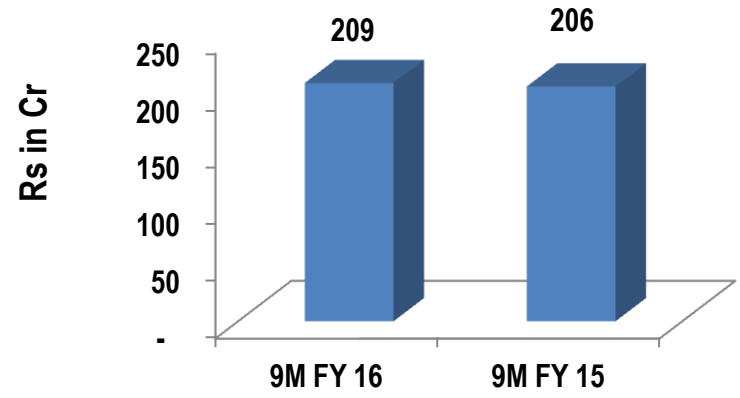


Operational Glimpse (9M FY16 vis-à-vis 9M FY15)

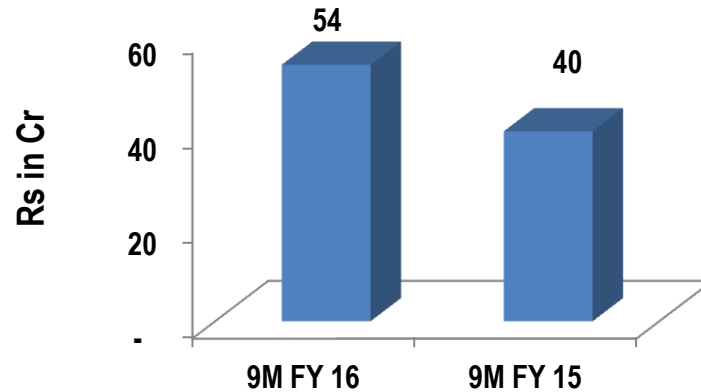
Income from Operation (Cr.)



EBITDA (Cr.)

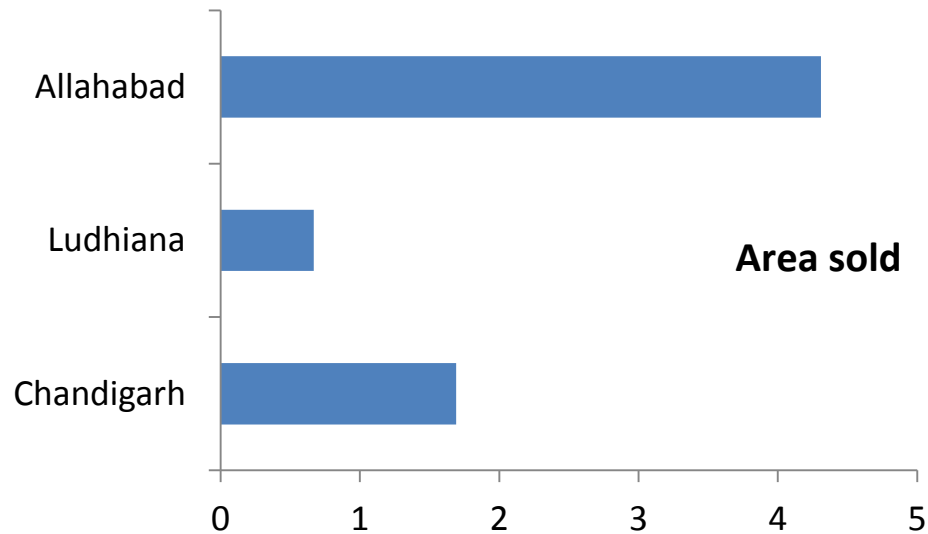


PAT (Cr.)



New Projects launched in Q3FY16

Particulars	Category	Region	Area Sold(Lac sq.ft)	Sold Value(Cr)
Celestia Royal	Floors	Chandigarh	1.69	68
Twin Tower	Group Housing	Ludhiana	0.67	26
Ananda	Group Housing	Allahabad	4.31	121



Financial Highlights

Debt Status (as on 31th December, 2015)

Particulars	Amount in Cr.
Gross Debt Position (as on October 1, 2015)	1,270
Add: Loans availed during the Quarter	166
Less: Repaid during the Quarter	177
Add: Working Capital Limit & Others	1
Gross Debt Position (as on December 31, 2015)	1260
Debt Repayment Schedule	
Debt Repayment in next 3 months	114
Net worth	2282

Financial Highlights

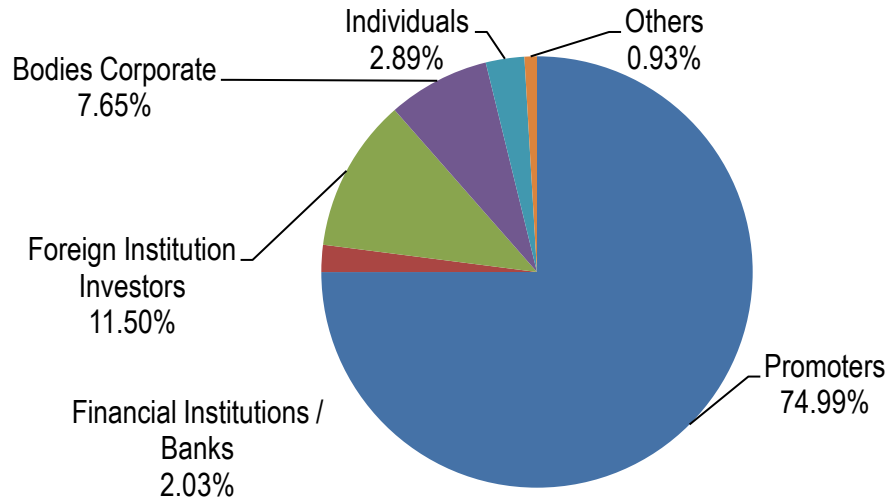
Cash Flow Position (Q3FY16 & 9MFY16)

Fig in Rs. Cr.

Particulars	Q3 FY16	9M FY16
Cash Flow from Operation	325	1026
Total Inflow (A)		
Construction and Other Overhead Expenses	224	633
Admin, selling & Others expenses	152	390
Financial expenses	45	131
Dividend payout		9
Total outflow (B)	421	1163
Net cash flow (A-B)=C	(96)	(137)
Net Borrowings (D)	(14)	159
Net Balance (C+D)	(110)	22

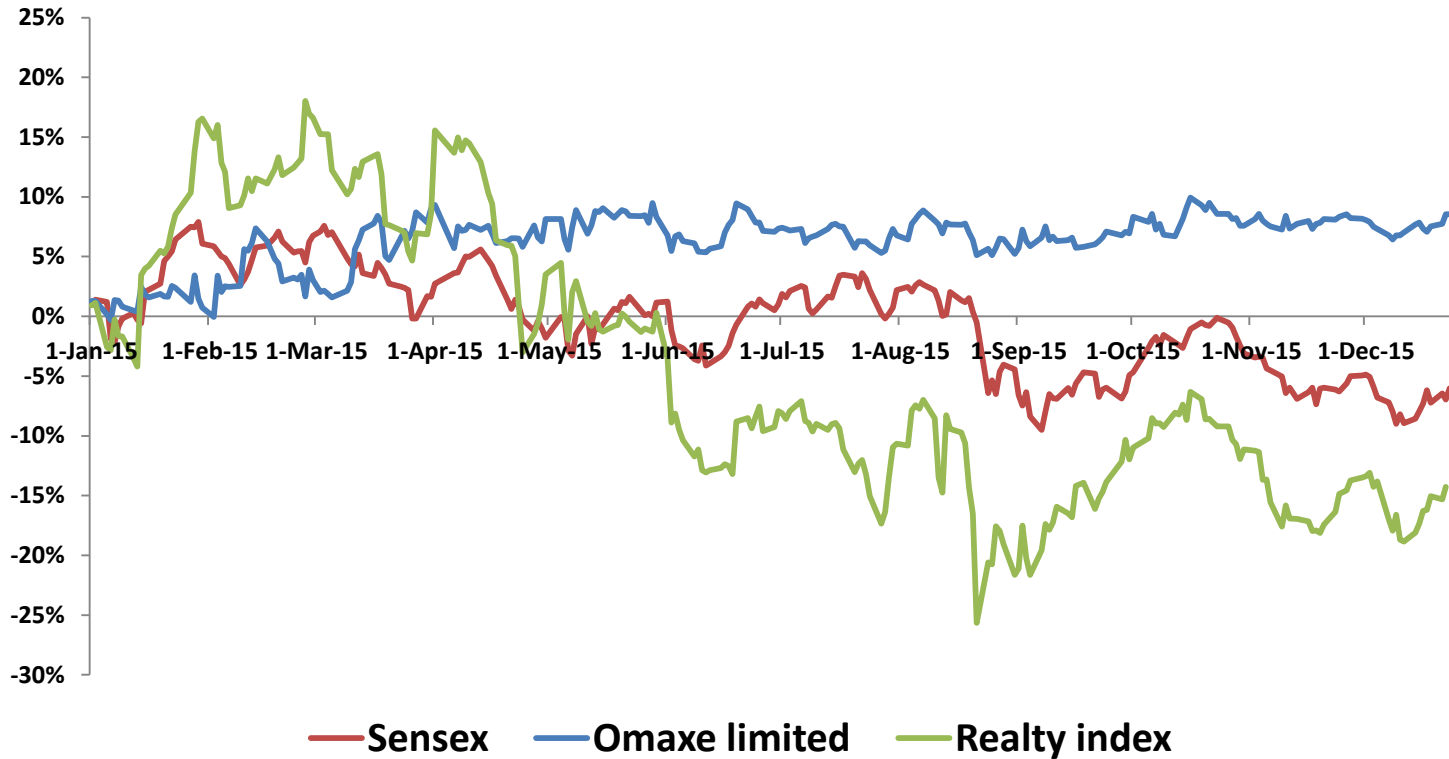
Shareholding Pattern

As on December 31, 2015



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	3,703,778	2.03%
Foreign Institution Investors	21,041,212	11.50%
Bodies Corporate	13,994,434	7.65%
Individuals	5,287,972	2.89%
Others	1,706,950	0.93%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price

As on February 08, 2016

INR 135.3

52 Week High

INR 140.0

52 Week Low

INR 127.0

Market Capitalization

INR 2476 cr

Disclaimer

- This presentation has been prepared by Omaxe Limited (the “Company”) solely for your information and for your use and may not be taken away, reproduced, redistributed or passed on, directly or indirectly to another person (whether within or outside your organization or firm) or published in whole or in part for any purpose. By attending this presentation you are agreeing to be bound by forgoing restrictions and to maintain absolute confidentiality regarding the information disclosed in these materials.
- This presentation may contain forward-looking statements, including those relating to our general business plans and strategy, our future financial condition and growth prospects, and future developments in our industry and our competitive and regulatory environment. The Information contained in this presentation does not constitute or form any part of any offer, invitation or recommendation to purchase or subscribe for any securities in any jurisdiction, and neither the issue of the information nor anything contained herein shall form the basis of, or be relied upon in connection with, any or commitment on the part of any person to proceed with any transaction. The information contained in this material has not been independently verified. No representation or warranty, express or implied, is made and no reliance shall be placed on the accuracy, fairness or completeness of the information presented or contained in these materials. Any forward-looking statement in this presentation is subject to the risk and uncertainties that could cause actual result to differ materially from those that may be inferred to being expressed in, or implied by, such statements. Actual results may differ materially from those forward-looking statements due to a number of factors, including future changes or developments in our business, our competitive environment, technology and application, and political, economic, legal and social condition in India and rest of the World. Such forward-looking statements are not indicative or guarantees of future performance. Any forward-looking statements, projections and industries data made by third parties included in this presentation are not adopted by the Company, and the Company is not responsible for such third party statements and projections. This presentation may not be all inclusive and may not contain all of the information that you may consider material. The information presented or contained in these materials is subject to change without notice and its accuracy is not guaranteed. Neither the Company nor any of its affiliates, advisers or representatives accepts liability whatsoever for any loss howsoever arising from any information presented or contained in these materials.
- Figures are subject to change and the company undertakes no obligation to publicly revise the figures to reflect subsequent events or circumstances.