

February 05, 2016

To,
The Manager
Bombay Stock Exchange Limited
Corporate Relationship Department
Phirozee Jeejeebhay Tower
Dalal Street, Fort, Mumbai-400 00 I
BSE Scrip Code:533260

To,
The Manager
National Stock Exchange of India Limited
Exchange Plaza, C/I, Block G
Bandra Kurla Complex
Bandra (East), Mumbai-400 051
NSE Symbol: careerp

Dear Sir/Madam,

Sub: Outcome of Board Meeting held on February 05, 2016- -Financial Results for the Quarter and nine months ended December 31, 2015

This is to inform you that in the meeting of the Board of Directors of the Company held on Friday, February 05, 2016 at its Registered Office, the Board *inter alia* has transacted the following businesses:

- Considered and approved Financial Results for the quarter and nine months ended December 31, 2015.
- 2. Considered and took note of Limited Review Report for the period ended December 31, 2015;
- 3. Considered and approved advertisement for publication of Financial Results for the quarter and nine months ended December 31, 2015.
- 4. The Board has considered Reconciliation of Share Capital Audit Report for the quarter ended December 31, 2015.
- 5. The Board took note of Investor Grievance Report for the quarter ended December 31, 2015.

Further, please note that the Company has already made necessary arrangement to publish the same in the newspapers as required under SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015.

Yours truly,

For Career Point Limited

Tarun Kumar Jain

GM (Corporate & Legal Affairs) & Co. Secretary

Enclosed: Financial Results and Limited Review Report for the period ended 31 Dec., 2015

**Career Point Limited** 

Registered & Corporate Office: CP Tower 1, Road No. 1, IPIA, Kotc, Rajasthan 324005
Corporate Identification Number: L72200RJ2000PLC016272,
Phone: 0744-3040000, 0744-3040050, www.cpil.in, investors@cpil.in



#### **Career Point Limited**

Registered Office: CP Tower-1, Road No. 1., IPIA, Kota, Rajasthan - 324005

CIN-L72200RJ2000PLC016272

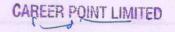
Tel: +91-744-3040000

Email: investors@cpil.in

Website: www.cpil.in

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED ON 31st DECEMBER, 2015

PART				(₹ in Lakhs ) (ex	cept EPS)		
S.	Particulars	Quarter ended			. Nine Montl	ns Ended	
No.	Paruculars	December 31, 2015	September 30, 2015	December 31, 2014	December 31, 2015	December 31, 2014	Year ended March 31, 2015
	Contract to the contract of th	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	(a) Income from Operations	1,819.35	1,718.93	1,610.31	5,161.51	4,716.38	6,283.3
	Total Income	1,819.35	1,718.93	1,610.31	5,161.51	4,716.38	6,283.3
2	Expenditure	A Particular Section 19 The National Section 19 The					
	a) Cost of Material	24.48	23.18	64.91	116.83	144.51	173.77
	b) Changes in inventories of Study Material	22.14	33.75	(45.45)	24.30	(3.34)	28.11
	c) Employees costs	835.30	850.57	818.64	2,523.88	2,555.23	3,348.81
	d) Depreciation & Amortisation	117.26	117.26	115.32	350.52	352.40	468.88
	e) General Administration and Other expenses	322.71	434.38	324.77	1,203.76	1,266.62	1,628.96
	Total Expenditure	1,321.89	1,459.15	1,278.20	4,219.29	4,315.41	5,648.51
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	497.46	259.78	332.12	942.23	400.96	634.85
4	Other Income	377.27	206.13	218.13	762.95	639.19	827.2
5	Profit before Interest and Exceptional Items (3+4)	874.73	465.91	550.24	1,705.17	1,040.15	1,462.10
6	Interest Expense	26.95	25.28	25.75	77.76	81.41	106.6
7	Profit after Interest Expense but before Exceptional items (5-6)	847.78	440.63	524.49	1,627.41	958.74	1,355.42
8	Exceptional items	A					- CT - FAVOR NES
9	Profit from Ordinary Activities before tax (7+8)	847.78	440.63	524.49	1,627.41	958.74	1,355.42
10	Provision for taxes			AN AREA LANGUES			
	a) Provision for tax	191.50	95.00	107.48	358.50	166.88	252.96
	b) MAT Credit Entitlement	5.68	(0.00)	33.97	3.59	(18.43)	(151.10
	c) Provision for deferred tax	62.28	31.21	174.04	123.68	242.55	291.19
	d) Income tax for earlier years	The second color - or	15.53		17.73		(8.03
	Total Provision for taxes	259.46	141.74	315.49	503.51	391.00	385.02
11	Profit from Ordinary Activities after tax (9-10)	588.33	298.89	209.00	1,123.91	567.74	970.38
12	Extraordinary Items	THE RESERVED TO SERVED TO					A PERSONAL TRACES
13	Net Profit after tax for the period/Year(11-12)	588.33	298.89	209.00	1,123.91	567.74	970.38
14	Paid-up Equity Share Capital (Face value of ₹ 10/- each)	1,813.29	1,813.29	1,813.29	1,813.29	1,813.29	1,813.29
15	Reserves excluding Revaluation Reserve						31,406.14
16	Earnings Per Share (EPS) *						
	a) Basic & Diluted EPS before Extraordinary items ₹	3.24	1.65	1.15	6.20	3.13	5.3
	b) Basic & Diluted EPS after Extraordinary items ₹	3.24	1.65	1.15	6.20	3.13	5.3



			Quarter ended		Nine Months Ended		
Α	PARTICULARS OF SHAREHOLDING	December 31, 2015	September 30, 2015	December 31, 2014	December 31, 2015	December 31, 2014	Year ended March 31, 2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Public Shareholding					The same of the same	
	- No. of shares	7,145,575	7,145,575	7,160,582	7,145,575	7,160,582	7,160,582
	- Percentage of shareholding	39.41	39.41	39.49	39.41	39.49	39.49
2	Promoters and promoter group Shareholding						
	a) Pledged/Encumbered						
	-Number of shares	Nil	Nil	Nil	Nil	Ni	Nil
	-Percentage of shares (as a % of the total shareholding of promoter and promoter	Nil	Nil	Nil	Nil	Ni	Ni
	-Percentage of shares (as a% of the total share capital of the company)	Nil	Nil	Nil	Nil	Ni	Nil
	b) Non-encumbered						100000
1950	-Number of Shares	10,987,364	10,987,364	10,972,357	10,987,364	10,972,357	10,972,357
	-Percentage of shares (as a% of the total shareholding of promoter and promoter	100	100	- 100	100	100	100
	-Percentage of shares (as a % of the total share capital of the company)	60.59	60.59	60.51	60.59	60.51	60.51

(In Numbers)

INVESTOR COMPLAINTS	3 month ended December 31, 2015
Pending at the beginning of the quarter	Nil
Received during the quarter	1
Disposed of during quarter	1
Remaining unresolved at the end of the quarter	Nil

#### Notes:

- i) The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on February 05, 2016. Limited Review of the financial results has been carried out by the Statutory Auditor of the Company.
- i) The Company is only in one business activity i.e. informal education therefore segment reporting is not applicable.
- The Company has granted 5,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of Rs 100 per option. The said Stock Option vested on 2nd July, 2015 and entitled to exercise the options up to a period of 4 years from the date of vesting.

  Further, the Company has granted 70,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of Rs 125 per option. Out of the above 40000 stock option granted shall be vested over a period of one year and 30000 stock option over a period of 2 years from the date of grant, 31th November, 2015 and same is entitled to be excersied up to a period of 4 years from the date
- iv) Figures of the previous periods have been regrouped/re-classified to confirm to the figures of the current periods.

BY ORDER OF THE BOARD OF DIRECTORS

Place: Kota (Rajasthan) Date: February 05, 2016

of vesting.

PRAMOD MAHES HWARL Chairman, Managing Director and CEO



#### Career Point Limited

#### Registered Office. CP Tower-1, Road No. 1, IPIA, Rajasthan - 324005

#### CIN-L72200RJ2000PLC016272

Tel: +91-744-3040000

Email: investors@cpil.in

Website: www.cpil.in

#### UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED ON 31st DECEMBER, 2016

PART -		(₹in Lakhs)(except EPS)							
3.		Quarter ended			Nine Months Ended				
No.	Particulars	December 31, 2015	September 30, 2015	December 31, 2014	December 31, 2015	December 31, 2014	Year ended March 31 2015		
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)		
1	(a) Income from Operations	1,977.73	1,877.40	2,030.30	. 5,607.00	5,301.88	7,787.63		
	Total Income	1,977.73	1,877.40	2,030.30	5,607.00	5,301.88	7,787.63		
2	Expenditure								
	a) Cost of Material	34.78	34.47	853.07	176.70	1,111.88	1,868.51		
	b) Changes in Inventories of finished goods	25.34	46.78	(485.27)	30.78	(560.66)	(436.94		
	c) Employees costs	882.53	893.06	888.06	2,660.11	2,729.49	3,587.70		
	d) Depreciation & Amortisation	131.24	132.71	38.22	396.68	402.29	537.19		
	e) General Administration and Other expenses	336.16	454.89	361.66	1,254.95	1,362.49	1,786.05		
	Total Expenditure	1,410.05	1,561.90	1,655.74	4,519.22	5,045.49	7,342.51		
3	Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	567.68	315.50	374.56	1,087.77	256.39	445.12		
4	Other Income	404.42	245.20	296.31	896.28	836.89	1,116.21		
5	Profit before Interest and Exceptional Items (3+4)	972.10	560.70	670.87	1,984.05	1,093.28	1,561.33		
6	Interest Expense	108.94	109.76	124.30	328.90	363.37	496.54		
7	Profit after Interest Expense but before Extraordinary items (5-6)	863.16	450.94	546.57	1,655.16	729.90	1,064.79		
8	Exceptional items	7		(86.57)		(622.40)	(622.40		
9	Profit from Ordinary Activities before tax (7+8)	863.16	450.94	460.00	1,655.16	107.50	442.39		
10	Provision for taxes								
	a) Provision for tax	210.40	114.87	105.60	413.94	174.74	261.59		
	b) MAT Credit Entitlement	5.68	(0.00)	26.24	3.59	(18.43)	(151.10		
	c) Provision for deferred tax	64.22	23.03	174.36	109.21	(220.58)	(182.90		
	d) Income tax for earlier years		15.55	(2.10)	17.75	(2.06)	(10.09		
	Total Provision for taxes	280.30	153.46	304.10	544.49	(66.34)	(82.50		
11	Profit from Ordinary Activities after tax (9-10)	582.86	297.48	155.89	1,110.66	173.84	524.89		
12	Extraordinary Items	TREE PARTY .							
13	Net Profit after tax for the period/Year(11-12)	582.86	297.48	155.89	1,110.66	173.84	524.89		
14	Share of profit of associates (net)	36.40	0.24	0.68	37.06	0.37	0.79		
15	Capital Profit								
16	Adjustment for minority Interest	8.02	7.38	22.06	23.31	45.16	56.43		
17	Net Profit after tax, minority Interest and share of profit of associates (13+14+15)	627.28	305.10	178.62	1,171.03	219.36	582.11		
18	Paid-up Equity Share Capital (Face value of ₹ 10/- each)	1,813.29	1,813.29	1,813.29	1,813.29	1,813.29	1,813.29		
19	Reserves excluding Revaluation Reserve						32,070.38		
20	Earnings Per Share (EPS) *								
	a) Basic & Diluted EPS before Extraordinary items ₹	3.46	1.68	1.34	6.46	4.39	6.33		
	b) Basic & Diluted EPS after Extraordinary items ₹	3.46	1.68	0.99	6.46	CADEED OF	INT LIMITED 3.21		



#### PART -II

A	PARTICULARS OF SHAREHOLDING		Quarter ended		Nine Month	s Ended	Year ended March 31,	
**		December 31, 2015	September 30, 2016	December 31, 2014	December 31, 2015	December 31, 2014	2015	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	Public Shareholding							
	No. of charco	7,145,575	7,145,575	7,100,502	7,145,575	7,180,582	7,160,58	
	- Percentage of shareholding	39.41	39.41	39,49	39.41	39.49	39.4	
2	Promoters and promoter group Shareholding							
	a) Pledged/Encumbered							
	-Number of shares	Nil	Nii	Nil	Nil	Nil		
	-Percentage of shares (as a % of the total shareholding of promoter and promoter	Nii	Nil	Nil	Nil	Nil		
	group) -Percentage of shares (as a% of the total share capital of the company)	Nil	Nil	Nil	Nil	Nil		
	b) Non-encumbered							
	-Number of Shares	10,987,364	10,987,364	10,972,357	10.987.364	10,972,357	10,972,35	
	Percentage of charco (ac a% of the total charcholding of promoter and promoter							
	group)	100	100	100	100	100	10	
	-Percentage of shares (as a % of the total share capital of the company)	60.59	60.59	60.51	60.59	60.51	60.5	

INVESTOR COMPLAINTS

Pending at the beginning of the quarter

Received during the quarter

1

Nil

Disposed of during quarter 1

Remaining unresolved at the end of the quarter Nil

#### Notes:

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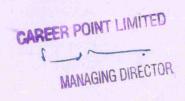
The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on February 05, 2016. Limited Review of the financial results has been carried out by the Statutory Auditor of the Company.

The information of the Company on standalone basis is as follows:

Particulars		Quarter ended		Nine Month	s Ended	Year ended March 31,	
	December 31, 2015	September 30, 2015	December 31, 2014	December 31, 2015	December 31, 2014	2015	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Income from operation	1,819.35	1,718.93	1,610.31	5,161.51	4,716.38	6,283.36	
Net profit before tax	847.78	440.63	524.49	1,627.41	958.74	1,355.42	
Net profit after tax	588.33	298.89	209.00	1,123.91	567.74	970.38	
EPS	3.24	1.65	1.15	6.20	3.13	5.35	

Figures of the previous periods have been regrouped/re-classified to confirm to the figures of the current periods.

The Standalone and Consolidated financial results for the quarter ended December 31, 2015, as submitted to Stock Exchange are also available on our website www.cpil.in.



	Particulars		Quarter ended			s Ended	Year ended March 31
Vō.		December 31, 2015	3eptember 30, 2015	December 31, 2014	December 31, 2015	December 31, 2014	2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue (Net Sales Income from Segment)						
	Informal Education Division	1,857 74	1,712.22	1,958.08	5,241.08	5,004.67	7,410.8
	Formal Education Division	119.99	165.19	72.22	365.92	297.21	376.8
	Net Sales/Income from Operation	1,977.73	1,877.40	2,030.30	5,607.00	5,301.88	7,787.6
2	Segment Results Profit/(Loss) before interest and Tax						
	Informal Education Division	597.21	297 60	358.04	1,186.66	452.59	733.3
	Formal Education Division	110.82	157.66	149.36	. 341.08	243.89	296.5
	TOTAL	708.03	455.25	507.40	1,527.74	696.47	1,029.9
	Less: Finance Cost	108.94	109.76	124.30	328.90	363.37	496.5
	Add: Other Un-allocable income Net of Un-allocable Expenditure	264.07	105.44	163.47	456.31	396.80	531,3
	Profit before Tax	863.16	450.94	546.57	1,655.16	729.90	1,064.7
3	Capital Employed						
	Informal Education Division	19,052.74	18,429.64	17,553.63	19,052.74	17,553.63	17,935.0
	Formal Education Division	16,003.65	15,992.39	15,951.50	16,003.65	15,951.50	15,948.6
	Total Capital Employed	35,056.39	34,422.03	33,505.13	35,056.39	33,505.13	33,883.6

The Company has granted 5,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of Rs 100 per option. The said Stock Option vested on 2nd July, 2015 and entitled to exercise the options up to a period of 4 years from the date of vesting.

Further, the Company has granted 70,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of Rs 125 per option. Out of

the above 40000 stock option granted shall be vested over a period of one year and 30000 stock option over a period of 2 years from the date of grant, 31th November, 2015 and same is entitled to be excersied up to a period of 4 years from the date of vesting.

BY ORDER OF THE BOARD OF DIRECTORS
FOR CAREER POINT LIMITED

Place: Kota (Rajasthan)

Date: February 05, 2016

PRAMOD MAHESHWAR

Chairman, Managing Director and CEO

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### **SHARP & TANNAN**

#### **Chartered Accountants**

## LIMITED REVIEW REPORT TO THE BOARD OF DIRECTORS OF CAREER POINT LIMITED FOR THE NINE MONTHS PERIOD ENDED 31st DECEMBER, 2015.

#### **Report on the Financial Statements**

We have reviewed the accompanying Statement of Standalone Unaudited Financial Results (the 'Statement') of Career Point Limited (the 'Company'), for the nine months period ended 31st December, 2015 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors on 05th February, 2016. Our responsibility is to issue a report on these financials statements based on our review.

#### Scope of Review

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanyingStatement of Standalone Unaudited Financial Results prepared in accordance with applicable accounting standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

SHARP & TANNAN

Chartered Accountants
ICAI Registration No. 000452N

By the hand of

Place: Kota

Date: 05th February, 2016

Pavan K. Aggarwal

Partner

Membership No. 091466

506, Ashok Bhawan 93, Nehru Place, New Delhi-110019
Tel. (011) 41032506 Telefax: (011) 41033506 E-mail: contact@stdelhi.com

CHARTERED ACCOUNTANTS



# SHARP & TANNAN Chartered Accountants

#### Report on Review of Interim Financial Information Career Point Limited

#### **Report on the Consolidated Financial Statements**

We have carried out a Limited Review of the accompanying statement of unaudited consolidated financial statements of Career Point Limited and its subsidiaries and associate (the Career Point Group) for the nine months period ended 31st December, 2015. These consolidated financial statements are the responsibility of the Company's Management and have been approved by the Board of Directors/Committee of Board of Directors. Our responsibility is to issue a report on these consolidated financial statements based on our limited review.

#### Auditor's responsibility

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

#### Conclusion

In respect of subsidiaries and associate we did not carry out the Limited Review. These financial statements have been Limited Reviewed by the other Auditors whose reports have been furnished to us, and the limited review, in so far as it relates to the amounts included in respect of the subsidiaries, joint venture and associates is based solely on the reports of the other auditors.

(inlacs)

Audited by other Auditors	Total Assets	Total Revenues(including other income)
Indian Subsidiaries (8)	23036.52	818.29
Joint Venture(1)	1.37	
	Net carrying cost of Investments	Current Period share of Profit / (Loss)
Associates (1)	80.18	37.05



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Tel. (011) 41032506 Telefax: (011) 41033506 E-mail: contact@stdelhi.com



### SHARP & TANNAN

#### **Chartered Accountants**

Based on our limited review conducted as above, and on consideration of separate Limited Review Reports on individual limited review of financial statements of Career Point Group, we report that the consolidated financial results referred to in this report give the information in accordance with the books of accounts, records and other statements produced before us and nothing has come to our notice that cause us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Chartered Accountant ICAI Registration No. 000452N By the hand of

avan K. Aggarwal

Partner

Membership No. 091466

Place: Kota Date: 05th February, 2016

