

PRESS RELEASE

QUICK TURNAROUND STORY OF GNFC (A Government of Gujarat promoted Company)

A meeting of the Board of Directors of the Company held on 26th April 2016 inter alia considering and approving the Annual Financial Statements of the Company reported a **stellar performance registering a Profit After Tax (on standalone basis) of Rs 226 Crore** for the year ended 31st March 2016 as against a huge loss of Rs 452 Crore in the previous year with a marginal decreased turnover of Rs 4548 Crore from Rs 4641 Crore in the previous year. This was in spite of sluggish market conditions in India and worldwide.

The eye catching performance reported by the Company is largely **due to ever highest** production of Ammonia, Urea, ANP, CNA, Formic Acid and TDI **as also the ever highest sales records** in sales of WNA, ANP, CNA, AN(Melt) and Technical Grade Urea.

The anxiety of running the newly set up facility for the production of TDI at Dahej has also been laid to rest as the TDI Dahej plant is currently operating at more than 100% capacity on a consistent basis.

As a future expansion plan, the Company has entered in a Joint Venture Project with Eco Phos, Belgium for **setting up India's largest facility for the manufacture of Di Calcium Phosphate**, an animal feed.

MD - Dr Rajiv Kumar Gupta, IAS, informed that the Company has also registered a quantum jump in exports, realizing Rs 212 Crore up from Rs 46 Crore in 2011-12, a tremendous increase of 358%. The main contributor in the export realization is TDI which has registered export sales of Rs 147 Crore. **The Company has also increased its share in the domestic TDI market from 36% to 54%**, thus has not only captured the market but has also reduced India's dependency on Imported TDI.

Apart from reporting excellent performance in its core business of fertilizers and chemicals, **(n)Code, the IT division of the Company has also reported the ever highest turnover of Rs 146 Crore, contributing the ever highest profit of Rs 37 Crore** to the overall profits of the Company. The (n)Code division has a plan in place to cross the turnover of Rs 200 Crore in the forth coming financial year.

The proactive approach of the management in strategically operating the plants to the optimum capacity, adopting preventive maintenance philosophy, resolving all technical issues in time bound manner, devising appropriate marketing strategies and quick pricing decisions, have also substantially contributed to the turnaround story of the Company.

The Company is now focusing on the expeditious implementation of the Joint Venture with Eco Phos, Belgium as a downstream integration of the TDI Dahej to enhance the profitability of Dahej operations, Dr Gupta added.