



OMAXE

Turning dreams into reality

May 24, 2016

The BSE Limited (Bombay Stock Exchange)

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited

'Exchange Plaza'
Bandra Kurla Complex,
Bandra (East)
Mumbai- 400 051

SUB: Investor Presentation-Q4 & FY 15-16

Dear Sir/Madam,

Please find enclosed herewith the Investor Presentation of the Company for the Quarter and Year ended on 31.03.2016.

This is for your kind information and record.

Thanking You

Your's faithfully
For Omaxe Ltd

Venkat Rao
(Additional Vice President
& Company Secretary)

Encl: a/a

OMAXE LTD.

Corporate Office : 7, Local Shopping Centre, Kalkaji, New Delhi-110 019 (India)

Tel. : 91-11-41896680-85, 41893100, Fax : 91-11-41896653, 41896655, 41896799

Regd. Office : Shop No. 19-B, First Floor, Omaxe Celebration Mall, Sohna Road, Gurgaon - 122 001, (Haryana)

Website : www.omaxe.com CIN : L74899HR1989PLC051918



Q4 & FY16 Investor Presentation

Omaxe - Vision & Mission

Vision

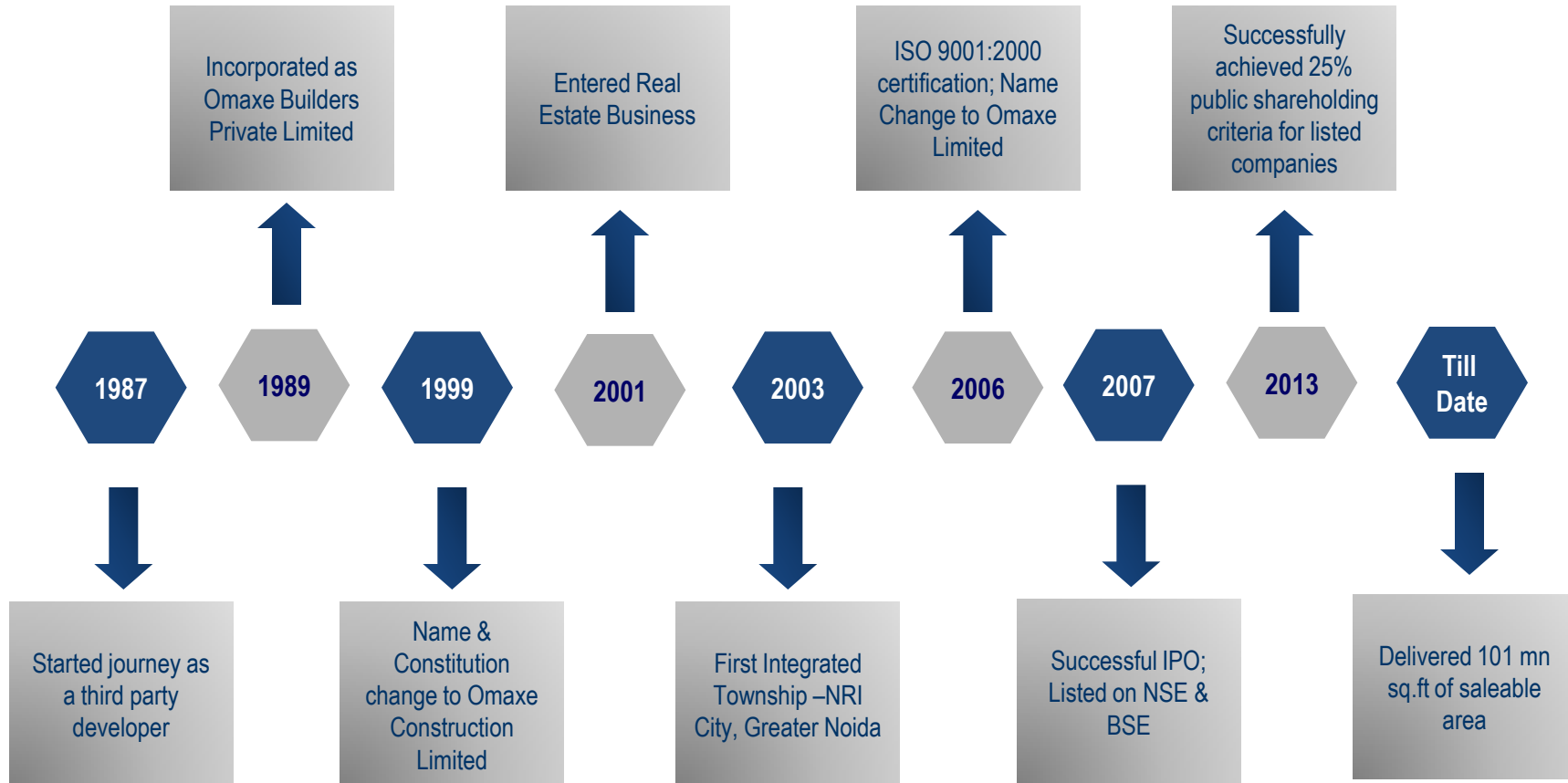
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

**Area delivered in Real Estate: ~ 69.29 mn sq ft
(Delivered across 26 cities 8 states)**

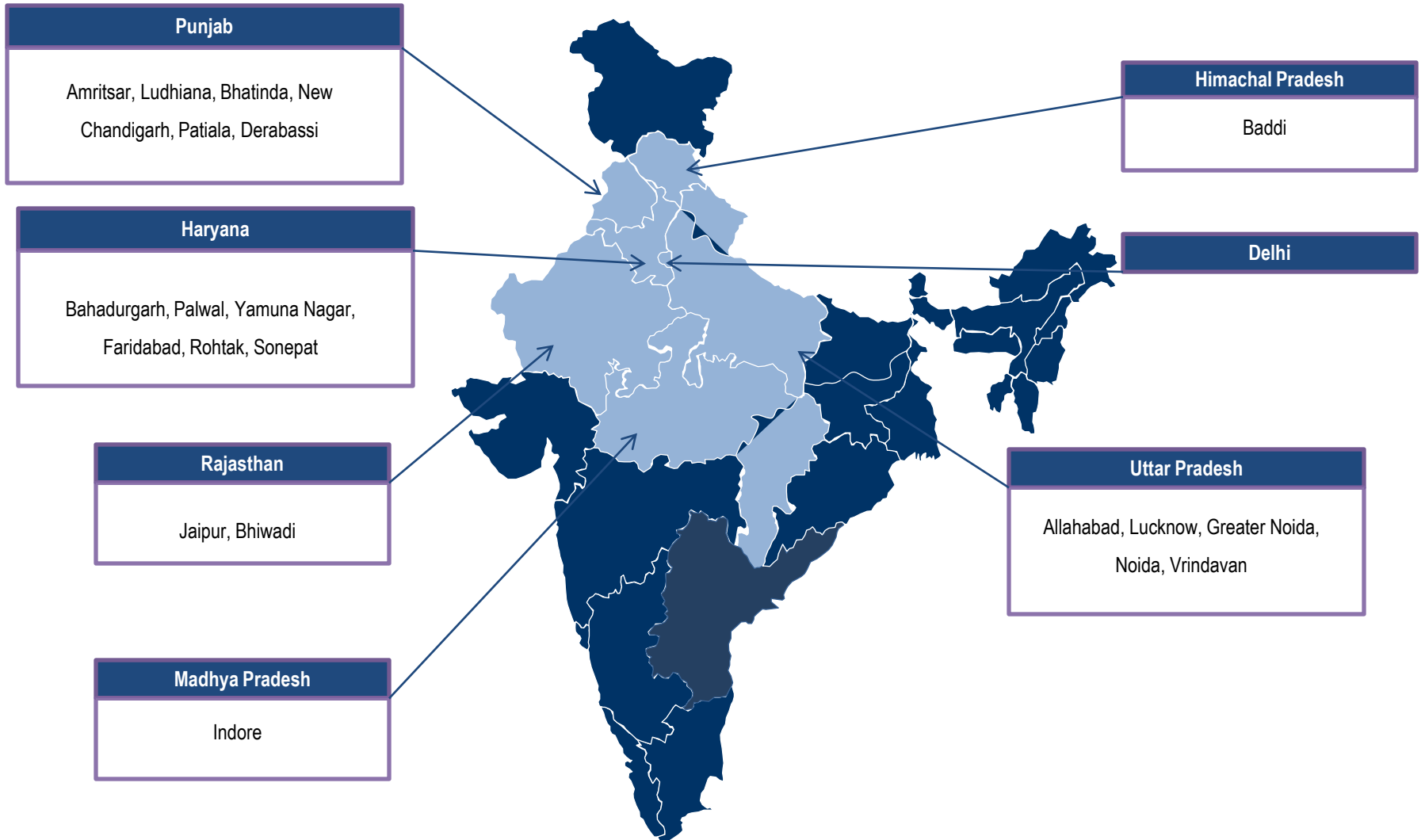
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,518

**No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO**

KEY FOCUS AREAS...

22 Cities in 7 States



Recent Awards



- Omaxe has won special jury award for excellent contribution to real estate in Tier 2 & Tier 3 cities at the property awards 2015 which was presented by Honorable Minister of State for Housing & Urban Poverty Alleviation.

- Omaxe won the award for 'Best Developer in Affordable Housing' for its group housing project "Omaxe Height" at sector 86, Faridabad at the recently concluded Infra & Realty Sutra Awards 2014, presented by the Honourable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari to our Chairman & Managing Director, Mr. Rohtas Goel.



- Our CEO, Mr. Mohit Goel received the award for 'Young Male Entrepreneur of the Year' from the Honorable Minister of Road Transport, Highways and Shipping, Mr. Nitin Gadkari at Infra & Realty Sutra Awards 2014.



- Our township project at Vrindavan, 'Omaxe Eternity', won the Best Project Award at the CREDAI-UPCON Real Estate Award 2014 at the hands of Shri. Akhilesh Yadav, Honourable Chief Minister of Uttar Pradesh.



Business Overview (Q4 FY 16 vis-à-vis Q4 FY 15)

	Q4 FY 16	Q4 FY 15	Change
Area Sold (mn sq.ft)	1.32	1.42	-7%
Value of Booking (Rs. Cr)	313	346	-9%
Avg Rate psf (Rs. INR)	2,368	2,432	-2%

	Q4 FY16		Q4 FY15	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.64	149	1.13	240
Commercial	0.68	164	0.29	106
Total	1.32	313	1.42	346
Avg Rate psf (Rs. INR)	2,368		2,432	

Area delivered during the quarter is 0.80 mn sqft

Business Overview (FY 16 vis-à-vis FY 15)

	FY 16	FY 15	Change
Area Sold (mn sq.ft)	4.89	4.29	14%
Value of Booking (Rs. Cr)	1648	1491	11%
Avg Rate psf (Rs. INR)	3,372	3,477	-3%

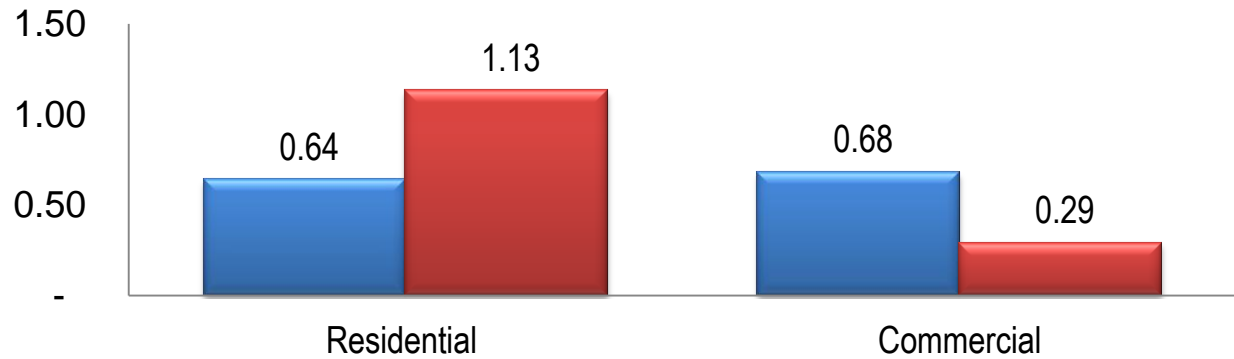
	FY16		FY15	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	3.74	1264	3.49	1149
Commercial	1.15	384	0.80	342
Total	4.89	1648	4.29	1491
Avg Rate psf (Rs. INR)	3,372		3,477	

Area delivered during the year is 6.0 mn sqft

Business Operation (Q4 FY 16 vis-à-vis Q4 FY 15)

Area Booked (Mn Sqft)

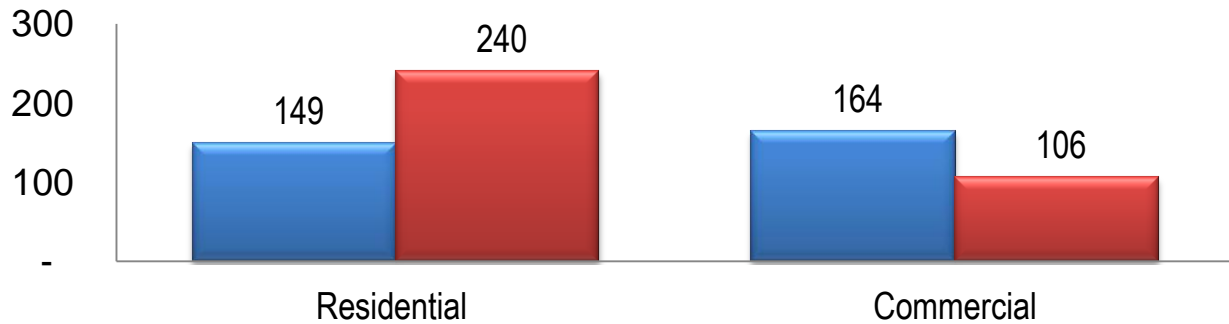
Q4 FY16
Area booked 1.32 mn sqft



■ Q4 FY16 ■ Q4 FY15

Value Of Booking(Rs in Cr)

Q4 FY16
Value of booking 313 Cr

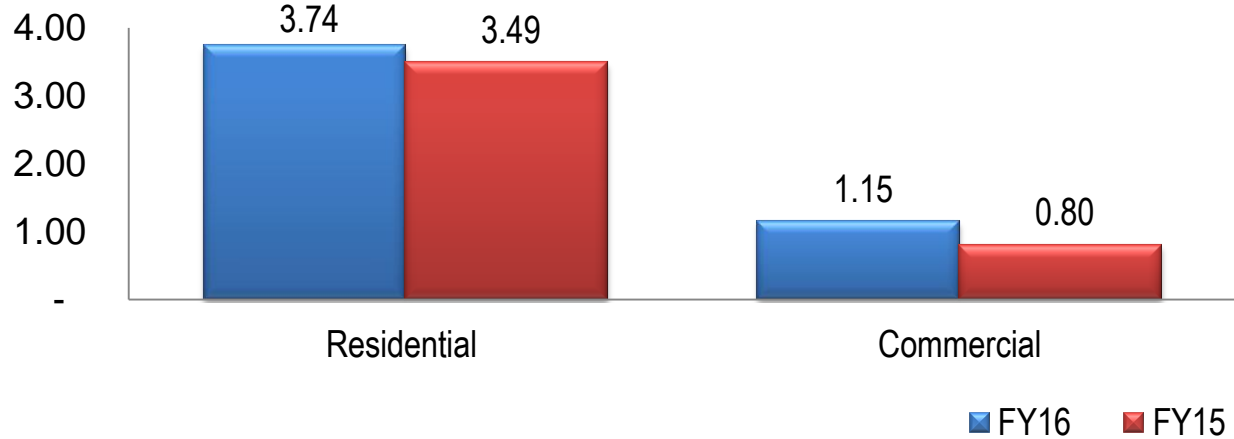


■ Q4 FY16 ■ Q4 FY15

Business Operation (FY 16 vis-à-vis FY 15)

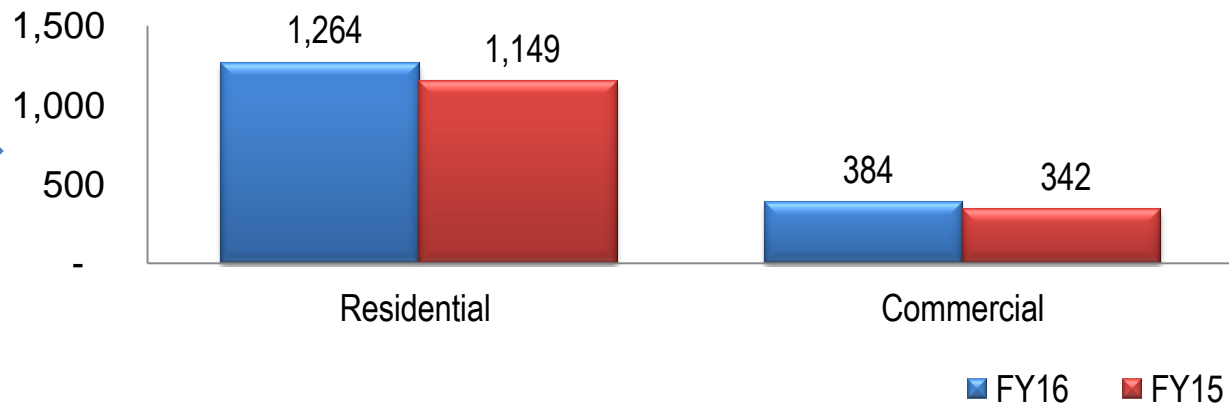
Area Booked (Mn Sqft)

FY16 Area booked 4.89 mn sqft



Value Of Booking(Rs in Cr)

FY16 Value of booking 1648 Cr



Financial Highlights

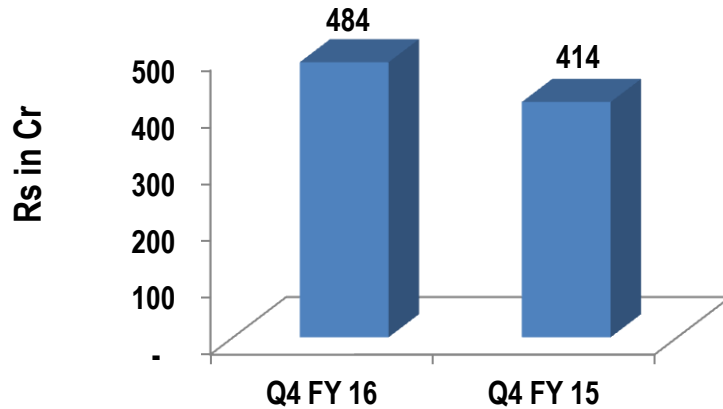
Results (Q4FY16 & FY16)

Fig in Rs. Cr.

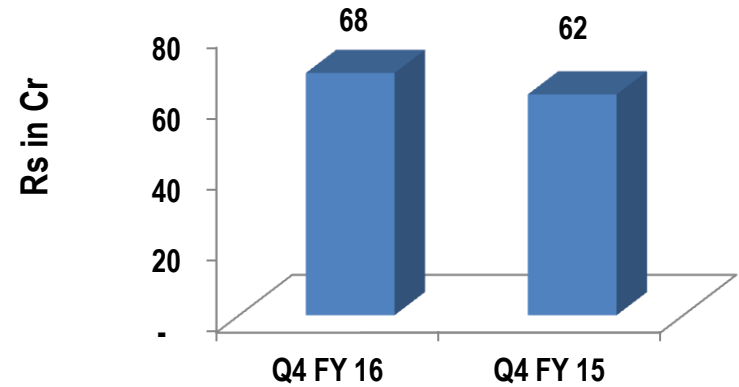
	Quarter Ended			Year ended	
	Q4 FY16	Q3 FY16	Q4 FY15	FY16	FY15
Turnover	484	439	414	1668	1431
EBIDTA	68	71	62	276	268
PBT	42	31	35	136	110
PAT	24	18	20	78	60
EPS (Diluted) INR	1.33	0.97	1.09	4.28	3.27

Operational Glimpse (Q4 FY16 vis-à-vis Q4 FY15)

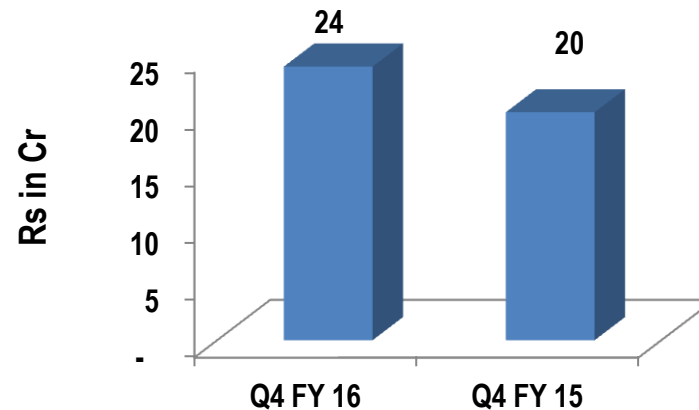
Income from Operation (Cr.)



EBITDA (Cr.)

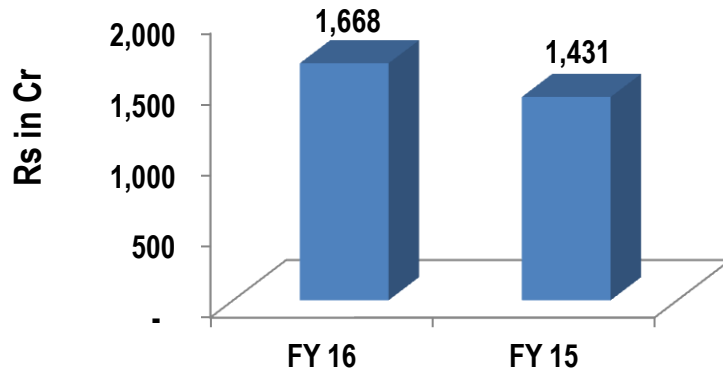


PAT (Cr.)

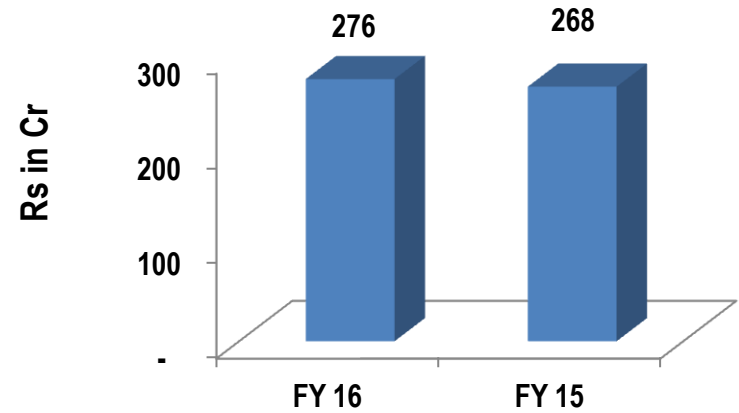


Operational Glimpse (FY16 vis-à-vis FY15)

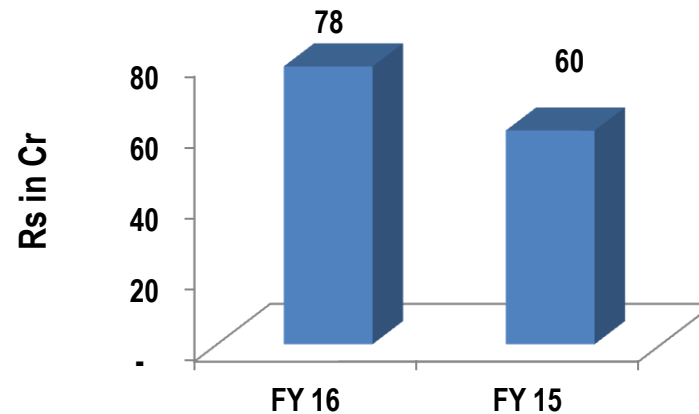
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



New Projects launched in Q4FY16

Particulars	Category	Region	Area Sold(Lac sq.ft)	Sold Value(Cr)
Shrishti & Sanskriti	Floors	Lucknow	1.91	41
Omaxsun	Commercial	Faridabad	0.51	25
Bhatinda plot	Plots	Bhatinda	0.81	8
Mitravinda	Floors	Vrindavan	0.06	3
		Total	3.29	77

New Projects launched in FY16

Particulars	Category	Region	Area Sold(Lac sq.ft)	Sold Value(Cr)
Grand Omaxe	Group Housing	Lucknow	11.37	410
Celestia Royal	Floors	Chandigarh	4.93	191
Ananda	Group Housing	Allahabad	5.38	152
Twin Tower	Group Housing	Ludhiana	1.61	60
Shrisht & Sanskriti	Floors	Lucknow	1.91	41
Omaxsun	Commercial	Faridabad	0.51	25
Paramount villas	Villas	Indore	0.36	14
Bhatinda plot	Plots	Bhatinda	0.81	8
Mitravinda	Floors	Vrindavan	0.06	3
		Total	26.94	904

Financial Highlights

Debt Status (as on 31th March, 2016)

Particulars	Amount in Cr.
Gross Debt Position (as on January 1, 2016)	1,260
Add: Loans availed during the Quarter	167
Less: Repaid during the Quarter	120
Add: Working Capital Limit & Others	(1)
Gross Debt Position (as on March 31, 2016)	1306
Debt Repayment in next 3 months	142
Net Worth	2290

Financial Highlights

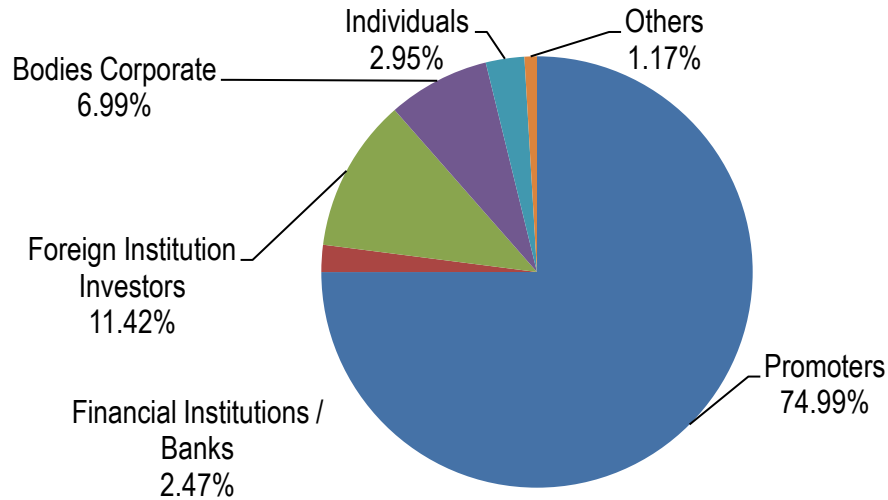
Cash Flow Position (Q4FY16 & FY16)

Fig in Rs. Cr.

Particulars	Q4 FY16	FY16
Cash Flow from Operation	380	1406
Total Inflow (A)		
Construction and Other Overhead Expenses	214	847
Admin, selling & Others expenses	174	569
Financial expenses	49	180
Dividend payout		9
Total outflow (B)	437	1605
Net cash flow (A-B)=C	(57)	(199)
Net Borrowings (D)	46	210
Net Balance (C+D)	(11)	11

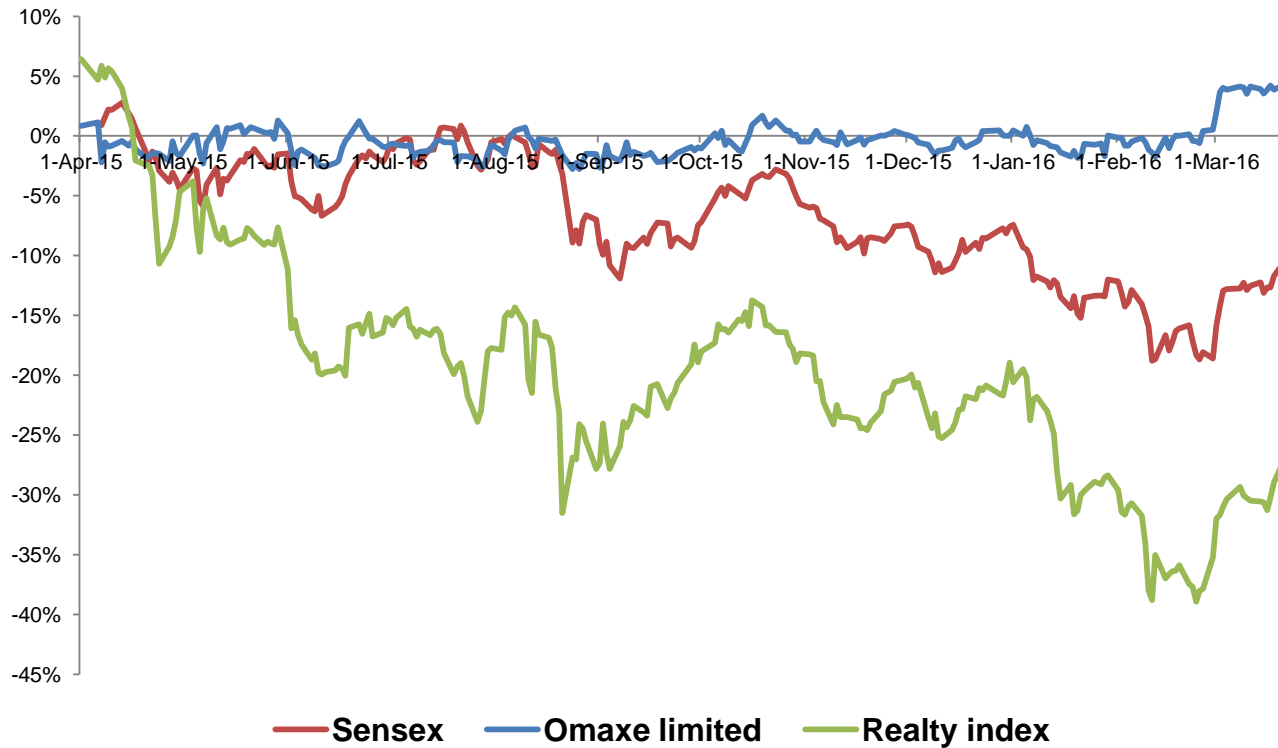
Shareholding Pattern

As on March 31, 2016



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	45,22,672	2.47%
Foreign Institution Investors	20,884,688	11.42%
Bodies Corporate	12,781,619	6.99%
Individuals	54,01,931	2.95%
Others	21,43,436	1.17%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price
As on 24 May, 2016

INR 151.2

52 Week High

INR 151.9

52 Week Low

INR 130.0

Market Capitalization

INR 2766 cr

Disclaimer

- This presentation has been prepared by Omaxe Limited (the “Company”) solely for your information and for your use and may not be taken away, reproduced, redistributed or passed on, directly or indirectly to another person (whether within or outside your organization or firm) or published in whole or in part for any purpose. By attending this presentation you are agreeing to be bound by forgoing restrictions and to maintain absolute confidentiality regarding the information disclosed in these materials.
- This presentation may contain forward-looking statements, including those relating to our general business plans and strategy, our future financial condition and growth prospects, and future developments in our industry and our competitive and regulatory environment. The Information contained in this presentation does not constitute or form any part of any offer, invitation or recommendation to purchase or subscribe for any securities in any jurisdiction, and neither the issue of the information nor anything contained herein shall form the basis of, or be relied upon in connection with, any or commitment on the part of any person to proceed with any transaction. The information contained in this material has not been independently verified. No representation or warranty, express or implied, is made and no reliance shall be placed on the accuracy, fairness or completeness of the information presented or contained in these materials. Any forward-looking statement in this presentation is subject to the risk and uncertainties that could cause actual result to differ materially from those that may be inferred to being expressed in, or implied by, such statements. Actual results may differ materially from those forward-looking statements due to a number of factors, including future changes or developments in our business, our competitive environment, technology and application, and political, economic, legal and social condition in India and rest of the World. Such forward-looking statements are not indicative or guarantees of future performance. Any forward-looking statements, projections and industries data made by third parties included in this presentation are not adopted by the Company, and the Company is not responsible for such third party statements and projections. This presentation may not be all inclusive and may not contain all of the information that you may consider material. The information presented or contained in these materials is subject to change without notice and its accuracy is not guaranteed. Neither the Company nor any of its affiliates, advisers or representatives accepts liability whatsoever for any loss howsoever arising from any information presented or contained in these materials.
- Figures are subject to change and the company undertakes no obligation to publicly revise the figures to reflect subsequent events or circumstances.