KALPA-TARU®

KALPATARU POWER TRANSMISSION LIMITED

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CIN:L40100GJ1981PLC004281

KPTL/16-17
28th May, 2016

BSE Limited Corporate Relationship Department Phiroze Jeejeebhoy Towers Dalal Street, Fort MUMBAI - 400 001. **Script Code: 522287** Listing: http://listing.bseindia.com	**National Stock Exchange of India Ltd.** 'Exchange Plaza', C-1, Block 'G', Bandra-Kurla Complex Bandra (E) MUMBAI – 400 051. **Script Code : KALPATPOWR** Listing: https://www.connect2nse.com/LISTING/

Sub.: Investor's / Analyst Presentation

Respected Sir/ Madam,

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to forward herewith updated Investor's / Analyst Presentation.

Kindly take note of the same on your records and oblige.

Thanking you,

Yours faithfully,
For **KALPATARU POWER TRANSMISSION LIMITED**

Rahul C. Shah

KALPATARU POWER TRANSMISSION LTD. G'NAGAR INDIA

RAHUL SHAH
COMPANY SECRETARY

Encl.: As above

KALPA-TARU
POWER TRANSMISSION LIMITED

Analyst Presentation

Q4 FY16 Results – May 28, 2016

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Key Highlights – Q4 FY16 & FY16

	Q4 FY16	FY16
KPTL	▪ Sales increased by 29% ▪ Core EBIDTA margin at 10.4% ▪ PBT margin at 8.1% ▪ PAT margin at 5.2% ▪ Order inflow in excess of Rs 1,350 crs	▪ Sales declined by 1% ▪ Core EBIDTA margin at 10.7% ▪ PBT margin at 7.0% ▪ PAT margin at 4.6% ▪ Order inflow of Rs 7,450 crs
JMC	▪ Sales increased by 10% ▪ Core EBIDTA margin at 8.7% ▪ PBT margin at 3.8% ▪ PAT margins at 2.6% ▪ Order Inflow in excess of Rs 920 crs	▪ Sales increased by 3% ▪ Core EBIDTA margin at 8.4% ▪ PBT margin at 2.5% ▪ PAT margins at 1.7% ▪ Order Inflow in excess of Rs 3,100 crs

Financial Highlights – *KPTL Standalone*

(Amount in Rs Crs)

Growth	FY16	FY15	KPTL Standalone Particulars	Q4 FY15	Q4 FY16	Growth
-1%	4,364.6	4,422.3	Total Income	1,071.0	1,380.5	29%
9%	466.9	426.7	Core EBIDTA (excl. other income)	104.9	144.3	38%
-10%	127.5	140.9	Finance Cost	24.1	32.8	36%
21%	306.5	252.9	PBT	61.9	111.4	80%
20%	199.1	165.6	PAT	40.1	72.0	80%
	10.7%	9.6%	Core EBIDTA Margin	9.8%	10.5%	
	7.0%	5.7%	PBT Margin	5.8%	8.1%	
	4.6%	3.7%	PAT Margin	3.7%	5.2%	

	KPTL Standalone			Difference	
Particulars	FY16	Q3 FY16	FY15	y-o-y	q-o-q
Loan Funds	598.7	656.0	971.4	(372.7)	(57.3)
(+) Long Term borrowings	271.6	280.0	294.3	(22.7)	(8.4)
(+) Short Term borrowings	287.0	336.2	616.3	(329.3)	(49.2)
(+) Current maturities of long term debt	40.1	39.8	60.8	(20.7)	0.3

Financial Highlights – *JMC Standalone*

Amount in Rs Crs

(Amount in Rs Crs)

			JMC Standalone			
Growth	**FY16**	**FY15**	**Particulars**	**Q4 FY15**	**Q4 FY16**	**Growth**
3%	2,483.7	2,399.9	Total Income	662.1	727.7	10%
27%	208.2	163.4	Core EBIDTA (excl. other income)	53.2	63.4	19%
21%	101.9	84.1	Finance Cost	24.2	23.8	-2%
41%	61.4	43.6	PBT	24.7	27.9	13%
37%	41.0	29.9	PAT	16.6	18.6	12%
	8.4%	6.8%	Core EBIDTA Margin	8.0%	8.7%	
	2.5%	1.8%	PBT Margin	3.7%	3.8%	
	1.7%	1.2%	PAT Margin	2.5%	2.6%	

	JMC Standalone			Difference	
Particulars	**FY16**	**Q3 FY16**	**FY15**	**y-o-y**	**q-o-q**
Loan Funds	628.9	752.2	668.8	(39.9)	(123.3)
(+) Long Term borrowings	283.1	309.2	310.8	(27.7)	(26.1)
(+) Short Term borrowings	231.2	321.1	268.4	(37.2)	(89.9)
(+) Current maturities of long term debt	114.6	121.9	89.6	25.0	(7.3)

Financial Highlights – *SSL Standalone*

Shree Shubham Logistics Ltd

(Amount in Rs Crs)

Growth	FY16	FY15	Particulars	Q4 FY15	Q4 FY16	Growth
-21%	248.9	314.1	Total Income	90.1	51.2	-43%
-95%	2.9	62.8	Core EBIDTA (excl. other income)	23.0	(11.3)	-149%
35%	46.1	34.2	Finance Cost	9.5	12.9	36%
	(55.1)	19.0	PBT	10.7	(27.3)	
	(39.4)	11.8	PAT	1.1	(21.5)	
	1.2%	20.0%	Core EBIDTA Margin	25.5%	-22.1%	
	-22.1%	6.0%	PBT Margin	11.9%	-53.3%	
	-15.8%	3.8%	PAT Margin	1.2%	-42.0%	

		SSL Standalone			Difference	
FY15	Particulars	FY16	Q3 FY16	FY15	y-o-y	q-o-q
434.1	Loan Funds	482.8	464.2	434.1	48.7	18.6
303.4	(+) Long Term borrowings	359.6	299.7	303.4	56.2	59.9
74.7	(+) Short Term borrowings	66.7	106.1	74.7	(8.0)	(39.4)
56.0	(+) Current maturities of long term debt	56.5	58.4	56.0	0.5	(1.9)

Financial Highlights – *KPTL Consolidated*

KPTL Consolidated

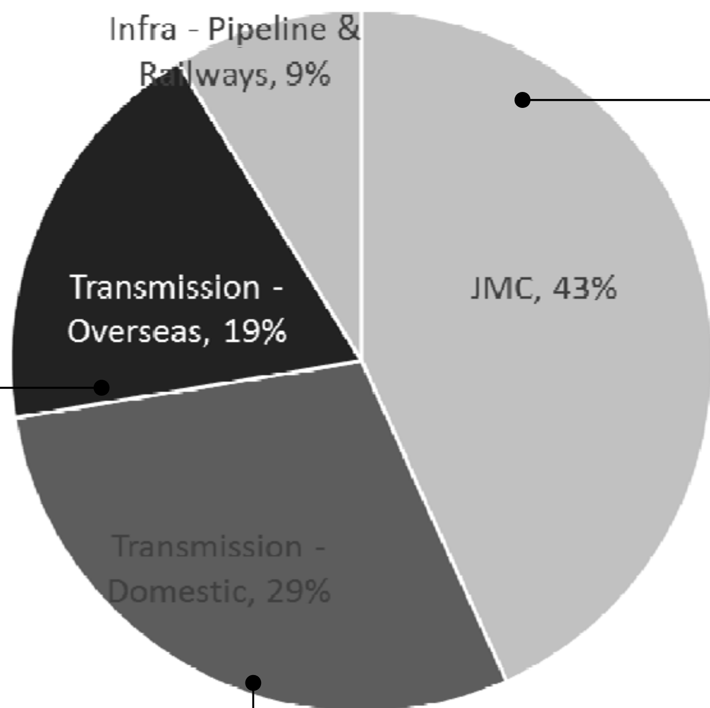
(Amount in Rs Crs)

Particulars	FY16	FY15	Growth
Total Income	7,380.4	7,198.2	3%
Core EBIDTA (excl. other income)	806.9	704.3	15%
Finance Cost	439.4	337.0	30%
PBT	184.7	224.1	-18%
PAT (after Minority interest & share of ass.)	117.5	120.4	-2%
Core EBIDTA Margin	10.9%	9.8%	
PBT Margin	2.5%	3.1%	
PAT Margin	1.6%	1.7%	

Particulars	FY16	FY15	Diff.
Loan Funds	3,341.8	3,684.1	(342.3)
(+) Long Term borrowings	2,501.5	2,473.2	28.3
(+) Short Term borrowings	584.9	967.9	(383.0)
(+) Current maturities of long term debt	255.4	243.0	12.4

Order Book Status

Consolidated Order Book of Rs 14,500 crs *(as on 31st March 16)*



Factories & Buildings	33%
Infrastructure	10%

Africa	8%
MENA	4%
Far East	2%
CIS & Europe	2%
SAARC	2%
Others	1%

PGCIL	14%
SEB	9%
Private	6%

- KPTL Standalone order book – Rs 8,300 crs
- JMC Standalone order book – Rs 6,200 crs

Other Developments

- **Road BOOT projects**
  - Rohtak – Bawal – Operating on full length and full toll basis
  - Agra-Aligarh – Operating on full length and full toll basis
  - Nagpur-Wainganga – Operating on full length and full toll basis
  - Rewa – MP – Operating on full length and full toll basis

- **Transmission Line BOOT Projects**
  - Jhajjar Transmission line in Haryana – Operational since over 3 years
  - Satpura – Asha Transmission line in MP – Operational since 1 year
  - Secured company's third transmission line BOOT project – "Transfer of Power from new HEP's in Bhutan" through tariff based competitive bidding process – SPV has been transferred, FC process underway

- **Developmental projects**
  - Thane IT Park project – 'Kalpataru Prime'
    - 40% of the area sold
    - 60% of the area leased
  - Indore project – Residential cum Retail project
    - Launched the project for sale

Thank You