

PILL:SEC:NBA:16-17/10

May 27, 2016

To
BSE Ltd.
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort
Mumbai – 400 001.
SCRIP CODE: 526381

To
National Stock Exchange of India Limited
Exchange Plaza,
Bandra-Kurla Complex,
Bandra (East),
Mumbai – 400 051.
PATINTLOG

Dear Sirs,

SCRIP CODE: 526381

Sub: Submission of Audited Financial Results for the quarter and the year ended 31st March 2016 with Form A and Auditor's Report thereon.

Please find enclosed herewith the Audited Financial Results for the quarter and the year ended 31st March, 2016 with Form A and Declaration and the Auditors Report dated 27th May 2016 thereon issued by the Auditors of the Company. The said Results have been adopted by the Board of Directors of the Company at their Meeting held today i.e. 27th May 2016.

Yours' faithfully,

For PATEL INTEGRATED LOGISTICS LIMITED

(NITIN B. AKOLKAR) COMPANY SECRETARY

Encl.: as above

C.C. with enclosure to:

(a) Ahmedabad Stock Exchange Ltd.

(b) The Calcutta Stock Exchange Association Ltd.

PATEL INTEGRATED LOGISTICS LIMITED

Regd. Office: "Patel House", 5<sup>th</sup> Floor, 48-Gazdarbandh, North Avenue Road, Santacruz (West), Mumbai – 400 054.

Tel No.:022-26050021, 26052915, Fax No.:022-26052554, Website: <a href="www.patel-india.com">www.patel-india.com</a> CIN:L71110MH1962PLC012396

### STATEMENT OF AUDITED RESULTS FOR THE QUARTER AND YEAR ENDED 31/03/2016

(Rs. in Lakhs)

|            |   | 2 4   | D 1  | C1'  | Wassa da Dada  | (Rs. in Lakhs)                                       |
|------------|---|---|--|--|--|--|
| Sr.<br>No. | Particulars   | 3 months<br>ended   | Preceeding<br>3 months<br>ended                    | Corresponding 3 months ended in the previous year  | Year to Date<br>figures for the<br>current year<br>ended | Previous year<br>ended                               |
| (1)        | (2)   | (31/03/2016)<br>Audited<br>(3)                            | (31/12/2015)<br>Unaudited<br>(4)                   | (31/03/2015)<br>Audited<br>(5)                     | (3103/2016)<br>Audited<br>(6)                            | (31/03/2015)<br>Audited<br>(7)                       |
| 1.         | (a) Freight Earnings, Co-loading and Cargo  | 12189.82  | 12587.77   | 13379.40   | 51124.33   | 58795.07   |
|            | Income (b) Other Operating Income   |   | 0.50   | 3.00   | 12.00  | 3.00   |
| 2.         | Expenditure  a) Operation cost b) Employees cost c) Depreciation d) Administrative & Other Expenses Total Expenditure                                       | 10357.94<br>729.90<br>109.21<br><u>683.62</u><br>11880.67 | 10648.73<br>707.91<br>106.15<br>619.65<br>12082.44 | 11661.26<br>680.92<br>114.27<br>555.85<br>13012.30 | 43732.33<br>2829.50<br>428.12<br>2402.59<br>49392.54     | 51946.75<br>2645.80<br>451.34<br>2221.46<br>57265.35 |
| 3.         | Profit from Operations before Other Income,<br>Finance Costs & Exceptional Items (1-2)  | 309.15  | 505.83   | 370.10   | 1743.79  | 1532.72  |
| 4.         | Other Income  | 183.09  | 23.28  | 111.95   | 265.12   | 167.76   |
| 5.         | Profit before Finance Costs & Exceptional Items (3+4)   | 492.24  | 529.11   | 482.05   | 2008.91  | 1700.48  |
| 6.         | Finance Costs   | 215.03  | 230.23   | 224.49   | 902.22   | 901.25   |
| 7.         | Profit after Finance Costs but before Exceptional Items (5-6)   | 277.21  | 298.88   | 257.56   | 1106.69  | 799.23   |
| 8.         | Exceptional Items   |   |  |  |  |  |
| 9.         | Profit/(Loss) from Ordinary activities before tax (7+8)   | 277.21  | 298.88   | 257.56   | 1106.69  | 799.23   |
| 10.        | Tax Expense a) Current b) Deferred c) (Excess) / Short Provision for Taxation of earlier years  | 77.16<br>(12.70)<br>(13.75)                               | 100.88 (8.90)                                      | 40.27<br>(15.33)<br>(0.88)                         | 326.00<br>(42.97)<br>(13.75)                             | 242.00<br>(41.32)<br>(0.44)                          |
| 11.        | Net Profit/(Loss) from Ordinary Activities after tax (9-10)   | 226.50  | 206.90   | 233.50   | 837.41   | 598.99   |
| 12.        | Extraordinary Item (net of tax expense)   |   |  |  |  |  |
| 13.        | Net Profit / (Loss) for the period (11-12)  | 226.50  | 206.90   | 233.50   | 837.41   | 598.99   |
| 14.        | Paid-up Equity Share Capital<br>(Face Value of each Equity Share is Rs.10/-)  | 1588.66   | 1518.66  | 1518.66  | 1588.66  | 1518.66  |
| 15.        | Reserves excluding Revaluation Reserve (As per audited Balance Sheet of the previous Accounting Year)   |   |  | 9.   | 8834.18  | 7534.36  |
| 16.        | Earnings per share (EPS)  a) Basic EPS before and after Extraordinary items for the period, for the year to date and for the previous year (not annualised) | 1.48  | 1.36   | 1.54   | 5.46   | 3.94   |
|            | b) Diluted EPS before and after<br>Extraordinary items for the period,<br>for the year to date and for the<br>previous year (not annualised)                | 1.35  | 1.36   | 1.54   | 4.98   | 3.94   |

See accompanying note to the Financial Results.



| A | EQUITY AND LIABILITIES                    |          |          |
|---|---|----------|----------|
| 1 | Shareholders' funds                       |          | -        |
|   | (a) Share capital                         | 1588.66  | 1518.66  |
|   | (b) Reserves and Surplus                  | 8834.18  | 7534.36  |
|   | (c) Money received against share warrants | 267.09   |          |
|   | Sub-total-Shareholders' fund              | 10689.93 | 9053.02  |
| 2 | Share application money pending allotment |          |          |
| 3 | Minority interest*                        |          |          |
| 4 | Non-current liabilities                   |          |          |
|   | (a) Long-term borrowings                  | 1012.12  | 1037.06  |
|   | (b) Deferred tax liabilities (net)        | 219.25   | 262.22   |
|   | (c) Other long-term liabilities           | 582.49   | 568.13   |
|   | (d) Long-term provisions                  |          |          |
|   | Sub-total-Non-current liabilities         | 1813.86  | 1867.41  |
| 5 | Current liabilities                       |          |          |
|   | (a) Short-term borrowings                 | 4349.83  | 3192.39  |
|   | (b) Trade payables                        | 987.19   | 2046.40  |
|   | (c) Other current liabilities             | 1699.30  | 1403.95  |
|   | (d) Short-term provisions                 | 950.43   | 1100.43  |
|   | Sub-total-Current liabilities             | 7986.75  | 7743.17  |
|   | TOTAL-EQUITY AND LIABILITIES              | 20490.54 | 18663.60 |
|   |   |          |          |
| В | ASSETS                                    |          |          |
| 1 | Non-current assets                        |          |          |
|   | (a) Fixed assets                          | 4028.43  | 4266.50  |
|   | (b) Goodwill on consolidation             |          |          |
|   | (c) Non-current investments               | 171.31   | 171.97   |
|   | (d) Deferred tax assets (net)             |          |          |
|   | (e) Long-term loans and advances          | 624.53   | 623.75   |
|   | (f) Other non-current assets              | -        |          |
|   | Sub-total-Non-current assets              | 4824.27  | 5062.22  |
| 2 | Current assets                            |          |          |
|   | (a) Current investments                   |          |          |
|   | (b) Inventories                           |          |          |
|   | (c) Trade receivables                     | 9422.30  | 8948.58  |
|   | (d) Cash and cash equivalents             | 2994.41  | 1597.68  |
|   | (e) Short-term loans and advances         | 3198.41  | 3004.06  |
|   | (f) Other current assets                  | 51.15    | 51.06    |
|   | Sub-total-Current assets                  | 15666.27 | 13601.38 |
|   | TOTAL-ASSETS                              | 20490,54 | 18663.60 |

<sup>\*</sup>Minority interest is not applicable as the statement of assets and liabilities are not consolidated statement.



### SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER AND YEAR ENDED 31/03//2016

|     |   |              |              |   | (Rs. in La   | khs)          |
|-----|---|--------------|--------------|---|--------------|---------------|
| Sr. | Particulars                                     | 3 months     | Preceeding   | Corresponding                           | Year to Date | Previous year |
| No. |   | ended        | 3 months     | 3 months                                | figures for  | ended         |
|     |   |              | ended        | ended in the                            | the current  |               |
|     |   | 2            |              | previous year                           | year ended   | 9             |
|     |   | (31/03/2016) | (31/12/2015) | (31/03/2015)                            | (3103/2016)  | (31/03/2015)  |
|     |   | Audited      | Unaudited    | Audited                                 | Audited      | Audited       |
| (1) | (2)   | (3)          | (4)          | (5)                                     | (6)          | (7)           |
| 1.  | Segment Revenue                                 |              |              |   |              |               |
|     | (net sale/income from each segment)             |              |              |   |              |               |
|     |   |              |              |   |              |               |
|     | a) Surface Transportation                       | 4523.46      | 4365.12      | 4289.50                                 | 17630.42     | 17265.38      |
|     | b) Co-loading of Air Freight                    | 582.58       | 584.73       | 724.85                                  | 2450.22      | 2737.50       |
|     | c) Consolidation of Cargo                       | 7083.78      | 7638.42      | 8368.05                                 | 31055.69     | 38795.19      |
|     |   |              |              |   |              |               |
|     | TOTAL   | 12189.82     | 12588.27     | 13382.40                                | 51136.33     | 58798.07      |
|     |   |              |              |   |              |               |
| 2.  | Segment Results                                 |              |              |   |              |               |
|     | Profit/(Loss) before tax and interest from each |              |              |   |              |               |
|     | segment)  |              |              |   |              |               |
|     |   |              |              |   |              |               |
|     | a) Surface Transportation                       | 363.57       | 476.33       | 339.73                                  | 1761.95      | 1439.12       |
|     | b) Co-loading of Air Freight                    | 47.07        | 47.73        | 54.05                                   | 194.03       | 270.54        |
|     | c) Consolidation of Cargo                       | 403.79       | 490.20       | 477.95                                  | 1754.71      | 1720.98       |
|     | Total   | 814.43       | 1014.26      | 071.72                                  | 2710.60      | 2420 (4       |
|     | Less: (i) Interest                              | 215.03       | 230.23       | 871.73<br>224.49                        | 3710.69      | 3430.64       |
|     | (ii) Other un-allocable expenditure             | 322.19       | 485.15       | 389.68                                  | 902.22       | 901.25        |
|     | net of un-allocable income                      | 322.19       | 485.15       | 389.68                                  | 1701.78      | 1730.16       |
|     | Total Profit / (Loss) Before Tax                | 277.21       | 298.88       | 257.56                                  | 1106.69      | 799.23        |
|     | Tomi Tomi (2000) Deloie Tax                     | 277.21       | 270.00       | 237.30                                  | 1100.09      | 199.23        |
| 3.  | Capital Employed (Segment assets-Segment        |              |              |   |              |               |
|     | Liabilities)                                    |              |              |   |              |               |
|     |   |              |              |   |              |               |
|     | a) Surface Transportation                       | 4347.48      | 4474.64      | 4467.51                                 | 4347.48      | 4467.51       |
|     | b) Co-loading of Air Freight                    | 622.15       | 600.25       | 568.64                                  | 622.15       | 568.64        |
|     | c) Consolidation of Cargo                       | 3397.28      | 3229.03      | 2985.60                                 | 3397.28      | 2985.60       |
|     | d) Others- Unallocated                          | 2323.02      | 1360.02      | 1031.27                                 | 2323.02      | 1031.27       |
|     |   |              |              | 100000000000000000000000000000000000000 |              |               |
|     | Total   | 10689.93     | 9663.94      | 9053.02                                 | 10689.93     | 9053.02       |
|     | - V 3333  | 10007.93     | 7005.54      | 9033.02                                 | 10009.93     | 9033.02       |
|     |   |              |              |   |              |               |

### NOTES:

- The Board of Directors have recommended a Dividend of Rs.0.50/- per share i.e. 5 % on Equity Share Capital of the Company for the year ended 31<sup>st</sup> March, 2016.
- 2. The Company has raised amount of Rs.10.72 crore during the quarter ended 31<sup>st</sup> March 2016 by allotment on preferential basis 7,00,000 equity shares of Rs.10/- each at the issue price of Rs.115/- per share (including premium of Rs.105/- per share) and 9,29,000 equity warrants of Rs.10/- each at the issue price of Rs.115/- per warrant (including premium of Rs.105/- per warrant) convertible into equity shares of the Company within the period of 18 months from the date of allotment of warrants. Consequent to such allotment, the paid up Equity Share Capital of the Company has increased from Rs.15,18,66,120/- to Rs.15,88,66,120/- The entire proceeds of preferential allotment is remained unutilized as on 31<sup>st</sup> March 2016 as the project expected to start its operations in the current year.
- The Company has formed Delivrex India Limited as its subsidiary company on 3<sup>rd</sup> May 2016 which will carry specific business of logistic services of e-commerce related delivery of online products.
- 4. The figures of the last quarter are the balancing figures between the audited figures for the full financial year up to March 31, 2016 and the unaudited published year to date figures up to December 31, 2015, which were subjected to limited review.
- 5. Previous period's and year's figures have been recast / restated wherever necessary.
- 6. The financial results of the Company for the year ended March 31, 2016 have been audited by the statutory auditors of the Company. The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on 27<sup>th</sup> May 2016.

PLACE: MUMBAI DATE: 27.05.2016 By Order of the Board
For PATEL INTEGRATER LOGISTICS LIMITED

(AREEF A. PATEL) EXECUTIVE VICE-CHAIRMAN

## MSP & CO

### CHARTERED ACCOUNTANTS

76, Ratnajyot Indl. Estate, Irla Lane, Vile Parle (W), Mumbai - 400056, Tel.:32457000, Fax : 26707771 Email : mspandco@gmail.com

Independent Auditor's Report for Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

To Board of Directors of Patel Integrated Logistics Limited

We have audited the financial results (the financial statement) of Patel Integrated Logistics Limited (the company) for the year ended 31st March, 2016 attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This financial statement is the responsibility of the company's management and is approved by the Board of Directors. Our responsibility is to express an opinion on this financial statement based on our audit of such financial statement, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting Standards prescribed, under Section 133 of the Companies Act, 2013 read with relevant rules issued there under, as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s).

An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

In our opinion and to the best of our information and according to the explanations given to us this financial statement:

- (i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
- (ii) give a true and fair view of the net profit and other financial information for the year ended 31st March, 2016.

The statements includes the results for the Quarter ended 31st March, 2016 being the balancing figure between audited figures in respect of full financial year and the unaudited year to date figures up to the third quarter of the current financial year.

For MSP & Co.

**Chartered Accountants** 

Firm Registration No. 107565W

Mumbai

FRN

(M.S. Parikh, Partner)

Membership No. 08684

Place: Mumbai. Date: 27th May, 2016



**Dated: 27th May 2016** 

### FORM A

# (For Audit Report with unmodified opinion) [Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

| 1. | Name of the Company:  | Patel Integrated Logistics Limited.  |
|----|---|--|
| 2. | Annual financial statements for the year ended  | 31st March 2016  |
| 3. | Type of Audit observation   | Un-modified.   |
| 4. | Frequency of observation  | Not Applicable   |
| 5. | <ul> <li>Mr. Areef A. Patel Whole Time Director (designated as Executive Vice Chairman</li> <li>Mr. Mahesh Fogla Chief Financial Officer</li> <li>M S P &amp; Co. Auditors of the company</li> <li>Mr. P.S.G. Nair</li> </ul> | MUMBA! SHED TO |
|    | Audit Committee Chairman  | 60000 al   |



### **DECLARATION**

I, Mr. Areef Asgar Patel, Executive Vice Chairman of Patel Integrated Logistics Limited, on behalf of the Company, hereby declared that the Company is submitting the Audited Financial Results for the quarter and year ended on March 31, 2016 along with Audit Report with unmodified opinion.

The declaration has been given, along with Audited Financial Results, in terms of Securities and Exchange Board of India (Listing Obligations and Disclosure requirements) (Amendment) Regulations, 2016.

For, Patel Integrated Logistics Limited

AREEF ASGAR PATEL

**Executive Vice Chairman** 

Date: 27.05.2016 Place: Mumbai