

NIIT

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May 26, 2016

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Subject: Press Release dated May 26, 2016

Dear Sir,

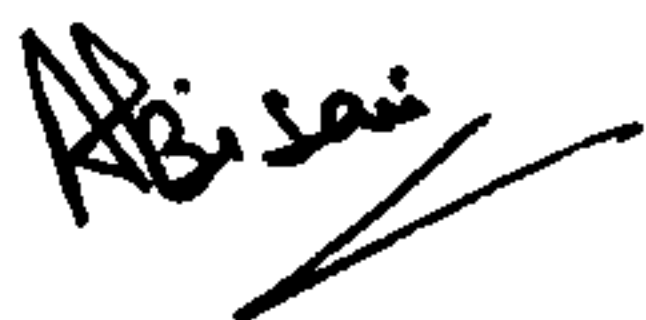
Please find enclosed a copy of the press release titled “NIIT expands its presence in China through strategic partnerships.”

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,
For **NIIT Limited**



Arpita B. Malhotra
Company Secretary
Encl: a/a

NIIT expands its presence in China through strategic partnerships

- *Join hands with Guiyang Municipal Government to develop a pool of new-age IT professionals*
- *Aims to train up to 50,000 people in Big Data in China in next five years*

Shanghai (China)/ New Delhi (India), May 26, 2016: NIIT, a global leader in skills and talent development, has entered into two strategic agreements in China - with Guiyang Municipal Government and Guizhou Professional College of Electronics in Gui'An New District, to develop a pool of next generation IT professionals in Big Data and Analytics. Through these partnerships NIIT aims to develop the Human Capital in line with China's vision to promote Guizhou province as the hub of Big Data industry in China and the world.

Under the agreement with Guiyang Municipal Government, NIIT will establish a training base in public-private partnership model with Guiyang government to conduct IT and Big Data training for university graduates, working professionals and government employees in Guizhou province. Additionally, NIIT and Guiyang government will establish a Big Data Talent Research Center in Guiyang to enhance innovation and research for scalable talent development methods for IT and Big Data in China. The agreement was signed by Mr. Kamal Dhuper, Country Head, NIIT China and Mr. Xu Hao, Vice Mayor of Guiyang Municipal Government. Mr. Rahul Patwardhan, CEO, NIIT Ltd and Mr. Chen Gang, Party Secretary of Guiyang city witnessed the agreement signing ceremony and also spoke extensively at the side lines of Big Data Expo 2016. Mr. Patwardhan had presented the keynote address at the opening ceremony of the Expo that was attended by Chinese premier Mr. Li Keqiang on May 25th, 2016.

On May 24th, 2016 Mr. Rahul Patwardhan met Chinese Premier Mr. Li Keqiang along with Michael Dell, CEO of Dell and CEOs of Chinese companies including Tencent, CEC and CETC. Earlier in the day, Mr. Rahul Patwardhan and leaders of Guizhou Province witnessed agreement signing ceremony between NIIT China and Guizhou Professional College of Electronics in Gui'An New District wherein GNIIT program of NIIT will be embedded as a part of the college curricula. The agreement was signed by Mr. Kamal Dhuper, Country Head, NIIT China and Mr. Liao Zhiyong, President, Guizhou Professional College of Electronics. The objective of this partnership is to have a steady supply of IT talent trained inside college campus to meet the demand of growing IT and Big Data industry in Guizhou province. Mr Patwardhan also spoke on the immense implications of Big Data for China in today's information driven globalized economy at the opening ceremony of Gui'An New development area Big Data Expo.

Today, the world has entered the era of intelligent big-data economy (IBE). An economy in which the four previous productive sectors of agriculture, manufacturing, services and non-intelligent software services, are simultaneously being disrupted by the power of real-time massively-connected big-data intelligence (RMBI). Hence to ensure the continued fast growth towards developed high income country status and become the economical as well as technological powerhouse of the world for the next 100 years, it is imperative for China to adopt the next large emerging economic sector - IBE.

Speaking on the occasion Mr. Rahul Patwardhan CEO, NIIT Ltd, said, *“NIIT pioneered the category of IT training in China in the late nineties with a vision to create a manpower pool, to empower the IT industry in the country. With our keen understanding of the changing skills requirement of the industry, NIIT is committed to support China in its human capacity building initiative. By entering into partnerships with Guizhou Electronics College in Gui’An New District and Guiyang Municipal Government we reiterate our commitment to create a talent pool armed with futuristic skill-sets aligned to the requirements of the IT industry.”*

NIIT in China works through a very unique model called the “NIIT Inside model”. Under this model NIIT programs are embedded in University/College IT curriculum. Students may undergo a 4-year Bachelor Degree program or a 3-year Associate Degree program post 12th grade in Information Technology. Currently, NIIT curriculum is embedded into both these programs across multiple Universities and Colleges in China. While the University system continues to teach the rest of the subjects that a student undergoes such as Chinese language, science etc. to obtain a Bachelor Degree, the IT portion is completely from NIIT. The students get the degree or the associate degree from the University/Government and also receive a certificate from NIIT.

Mr. Prakash Menon, President, Global Skills and Careers Group, NIIT Ltd, said, *“As the need for analysing huge volumes of data presents immense opportunity for businesses today, there is a growing demand globally for analytics professionals to power the Big Data industry. Through these strategic partnerships we aim to deliver the best of IT training and help to accelerate new-age career opportunities for the Chinese students.”*

Today, China has the opportunity through a planned transformation agenda, to reach full development status as an economy and society, by ensuring that it takes a leadership position in the emerging intelligent big-data economy (IBE). The most critical factor to ensure success is having the right nation-wide skill development strategy. Towards this NIIT will help support the vision of the Government and would train students to develop the next generation of data scientists and business analytics professionals for opportunities in the Big Data industry.

NIIT, a global leader in skills and talent Development, established its presence in China in 1997, becoming the first Indian IT enterprise to do so. Over the years, NIIT has been training skilled IT professionals for China's software outsourcing industry. With the support of its outstanding partners and institutions, it has trained more than 300,000 students in the country.

About NIIT

Established in 1981, NIIT Limited, a global leader in Skills and Talent Development, offers multi-disciplinary learning management and training delivery solutions to corporations, institutions, and individuals in over 40 countries. NIIT has three main lines of business across the globe- Corporate Learning Group, Skills and Careers Group, and School Learning Group.

NIIT's Corporate Learning Group (CLG) offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. The comprehensive suite of Managed Training Services includes custom Curriculum Design and Content Development, Learning Administration, Learning Delivery, Strategic Sourcing, Learning Technology, and Advisory Services.

With a team of some of the world's finest learning professionals, NIIT is dedicated to helping customers increase the business value of learning and development (L&D). Built on the sound principles of 'Running Training like a Business', NIIT's Managed Training Services and best-in-class

training processes enable customers to align business goals with L&D, reduce costs, realise measurable value, benefit from rock-solid operations, and increase business impact.

NIIT's Skills and Careers Group (SNC) delivers a diverse range of learning and talent development programs to millions of individual and corporate learners in areas including Banking, Finance & Insurance, Soft Skills, Business Process Excellence, Retail Sales Enablement, Management Education, Multi-Sectoral Vocational Skills, Digital Media Marketing, and new-age IT. These programs are delivered through a hybrid combination of the 'Cloud Campus' online platform, satellite-based 'Synchronous Learning Technology' and a physical network of hundreds of learning centers in India, China, and select markets in Asia & Africa. The flagship multi-disciplinary course offerings include the industry-endorsed GNIIT program and a set of Post Graduate Programs for students from different streams, apart from a wide range of specialist short duration programs.

To further strengthen its SNC portfolio in India, NIIT has tied up with industry majors like ICICI Bank for NIIT Institute of Finance Banking Insurance & Training Limited, IFBI; leading business schools in India for NIIT Imperia; Genpact for NIIT Uniqua; and a joint venture with NSDC for NIIT YuvaJyoti Limited. Besides this, for the China market, NIIT has tied up with governments and software parks in Guian, Chongqing, Wuxi, Suzhou, Changzhou, Zhangjiagang, Haikou and Dafeng, for state-of-the-art public-private partnership centres.

Recently NIIT has introduced - **StackRoute™**, an initiative to produce the world's best full stack programmers. StackRoute™ aims to create multi-skilled, and multi-disciplinary programmers who can become key members of high-performance teams in top notch product engineering companies, start-ups, and IT firms. Further the company has also launched **NIIT.tv** – a digital learning initiative that brings skilling from NIIT classrooms to every digitally connected Indian, for free, at any time and place of their choice. A disruptive innovation by NIIT for the education space. NIIT.tv will deliver for the very first time, skill-based live courses as well as on-demand courses to the masses, through the digital medium.

As NIIT's wholly owned subsidiary for its K-12 school learning initiative - **MindChampion Learning Systems Limited**, is providing technology based learning to around 2,000 private schools across India, reaching out to more than a million students. The futuristic NIIT nGuru range of learning solutions for schools comprises Interactive Classrooms with digital content, technology-driven Math Lab, IT Wizard programs and Quick School - an Education Resource Planning software.

As the Most Trusted Training Brand in India for 4th year in a row (Brand Trust Report, 2016), NIIT's learning and talent development solutions, continue to receive widespread recognition globally. NIIT has been named among the Top 20 Training Outsourcing Companies for the past seven consecutive years by Training Industry, Inc. USA. Further, leading Indian ICT journal Dataquest has conferred upon NIIT the 'Top Training Company' award successively for the past 20 years, since the inception of this category. NIIT has also been featured as the 'Most Respected Education Company'- 2016 by leading financial magazine, Business World.

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PRESS RELEASE

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