

एन एम डी सी



NMDC

No.18(5)/2008-Sectt.

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.

नैगम पहचान संख्या / Corporate Identity Number : L13100AP1958 GOI 001674

30.05.2016

| | |
|--|--|
| National Stock Exchange of India Ltd. Exchange Plaza, Plot No. C/1, G Block, Bandra - Kurla Complex, Bandra (E), MUMBAI - 400 051 | The Secretary Bombay Stock Exchange Ltd. Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI - 400 001 |
| The Secretary Calcutta Stock Exchange Ltd. 7, Lyons Range, KOLKATA - 700 001 | |

Sir,

Sub:- Corporate Investors Presentation on FY 2015-16 Performance.

Reference the captioned subject, kindly note that Corporate Investors Presentation on FY 2015-16 Performance has been uploaded on NMDC's website, a copy of which is enclosed herewith for kind reference.

This is for your kind information.

Thanking you,

Yours faithfully,
for NMDC Limited

(A.S. Pardha Saradhi)
Company Secretary

Encls: As above.



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

NMDC Limited

*Corporate Investors Presentation
on Performance in F/Y 2015-16*



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

Performance Highlights of 2015-16 Vs 2014-15

Financial:

- Turnover decreased to **Rs.6,456 cr** from **Rs.12,356 cr** (-48%)
- Operating Profit decreased to **Rs 2,916 cr** from **Rs 7,615 cr** (-62%)
- PAT also decreased to **Rs 3,028 cr** from **Rs 6,422 cr** (-53%)

Physical:

- Sales decreased to **288.39 LT** from **305.16 LT** (-6%)

Export sales decreased to **11.26 LT** from **24.67 LT** (-54%)

Domestic sales decreased to **277.13 LT** from **280.49 LT** (-1%)

- Production decreased to **285.74 LT** from **304.41 LT** (-6%)



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

Performance Highlights of Q4 (15-16) Vs Q4 (14-15)

Financial:

- **Turnover** decreased to **Rs 1,530 cr** from **Rs 2,829 cr (-46%)**
- **Operating Profit** decreased to **Rs 410 cr** from **Rs 1,394 cr (-71%)**
- **PAT** also decreased to **Rs 553 cr** from **Rs 1,347 cr (-59%)**

Physical:

- **Sales** increased to **85.13 LT** from **76.93 LT (11%)**

Export sales decreased to **7.46 LT** from **7.50 LT (-0.5%)**

Domestic sales increased to **77.67 LT** from **69.43 LT (12%)**

- **Production** increased to **87.83 LT** from **79.43 LT (11%)**



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

Issue pertaining to DMF & NMET

As per the Gazette Notification dated 27th March 2015 enacting the Mines and Minerals (Development and Regulation) (Amendment) Act, 2015 and subsequent notifications dated 17th Sept 2015 and 14th Aug 2015 for contribution to District Mineral Foundation (DMF) & National Mineral Exploration Trust (NMET) retrospectively, the Company is required to pay 30% of royalty towards DMF and 2% of royalty towards NMET with effect from 12-01-2015.

Accordingly the amount towards DMF & NMET for the retrospective period is accounted under Exceptional Item.

Finance Cost

During the year an amount of Rs. 65.44 cr. has been charged as Finance Cost which includes Interest on delayed

payment of differential royalty at Donimalai – Rs. 37.63 cr; Interest payable towards withdrawal of

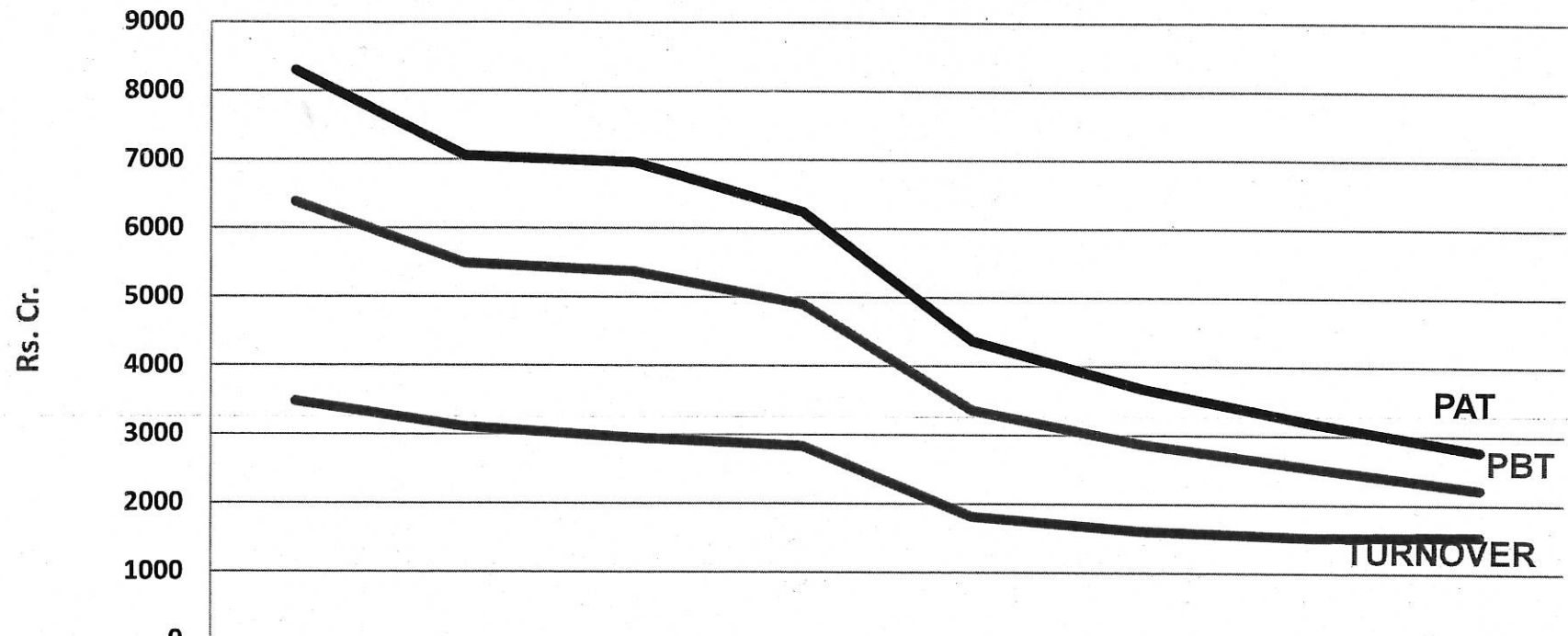
refund on service tax claimed on export related expenses – Rs. 13.64 cr. and balance on Interest on

Loan against Fixed Deposit for better management of funds.



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

QUARTER WISE TREND OF TURNOVER, PBT & PAT

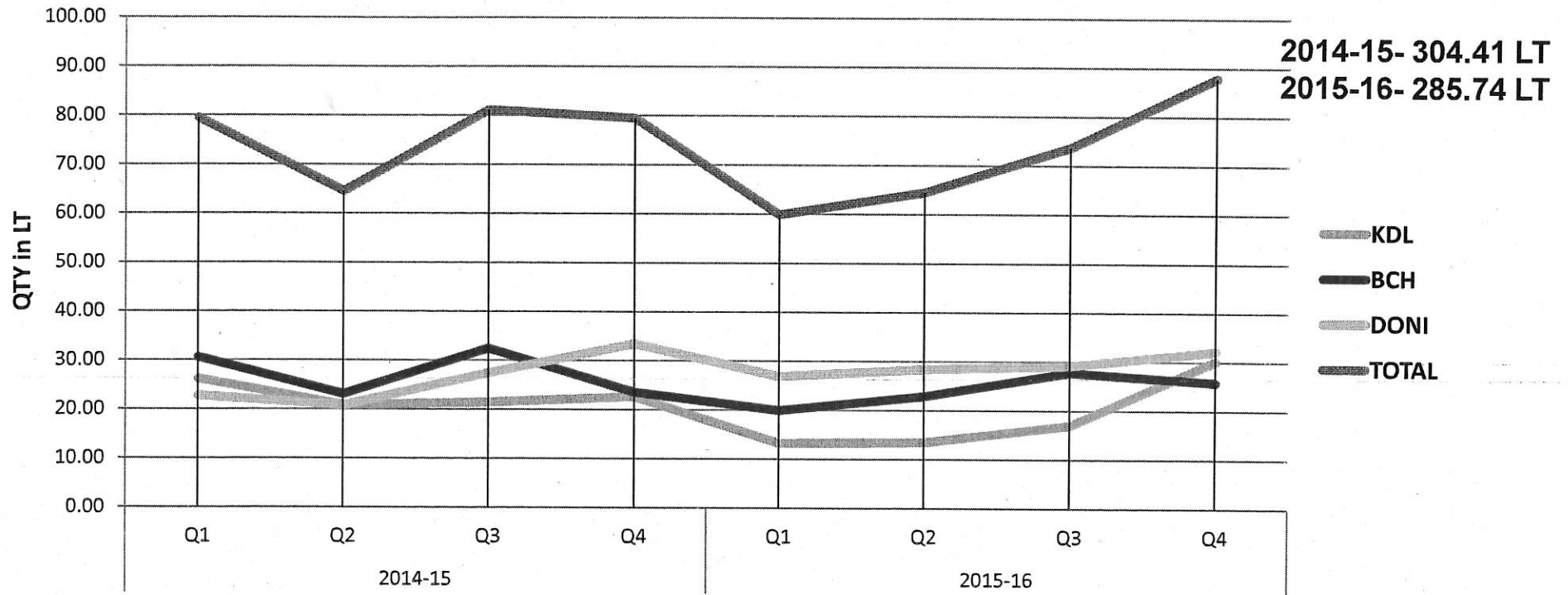


| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
|------------|---------|------|------|------|---------|------|------|------|
| | 2014-15 | | | | 2015-16 | | | |
| — PAT | 1915 | 1567 | 1593 | 1347 | 1010 | 810 | 655 | 553 |
| — PBT | 2904 | 2380 | 2420 | 2064 | 1551 | 1263 | 1011 | 682 |
| — Turnover | 3477 | 3105 | 2946 | 2829 | 1806 | 1602 | 1517 | 1531 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

UNITWISE QUARTERLY PRODUCTION TREND OF IRON ORE (LT)

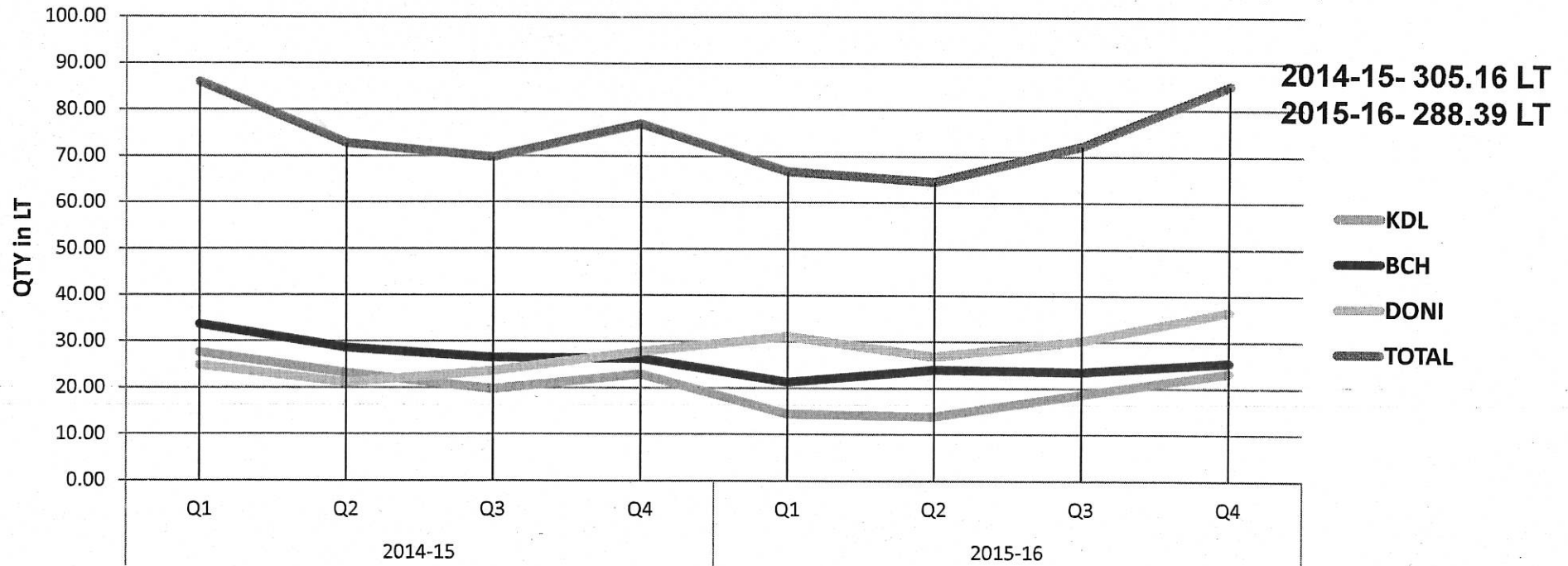


| Qty in LT | 2014-15 | | | | 2015-16 | | | |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| KDL | 26.17 | 20.76 | 21.38 | 22.54 | 13.16 | 13.39 | 16.89 | 30.08 |
| BCH | 30.56 | 22.99 | 32.40 | 23.51 | 19.88 | 22.76 | 27.69 | 25.70 |
| DONI | 22.70 | 20.71 | 27.32 | 33.38 | 26.79 | 28.30 | 29.05 | 32.05 |
| TOTAL | 79.43 | 64.46 | 81.10 | 79.43 | 59.83 | 64.45 | 73.63 | 87.83 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

UNITWISE QUARTERLY SALES TREND OF IRON ORE (LT)

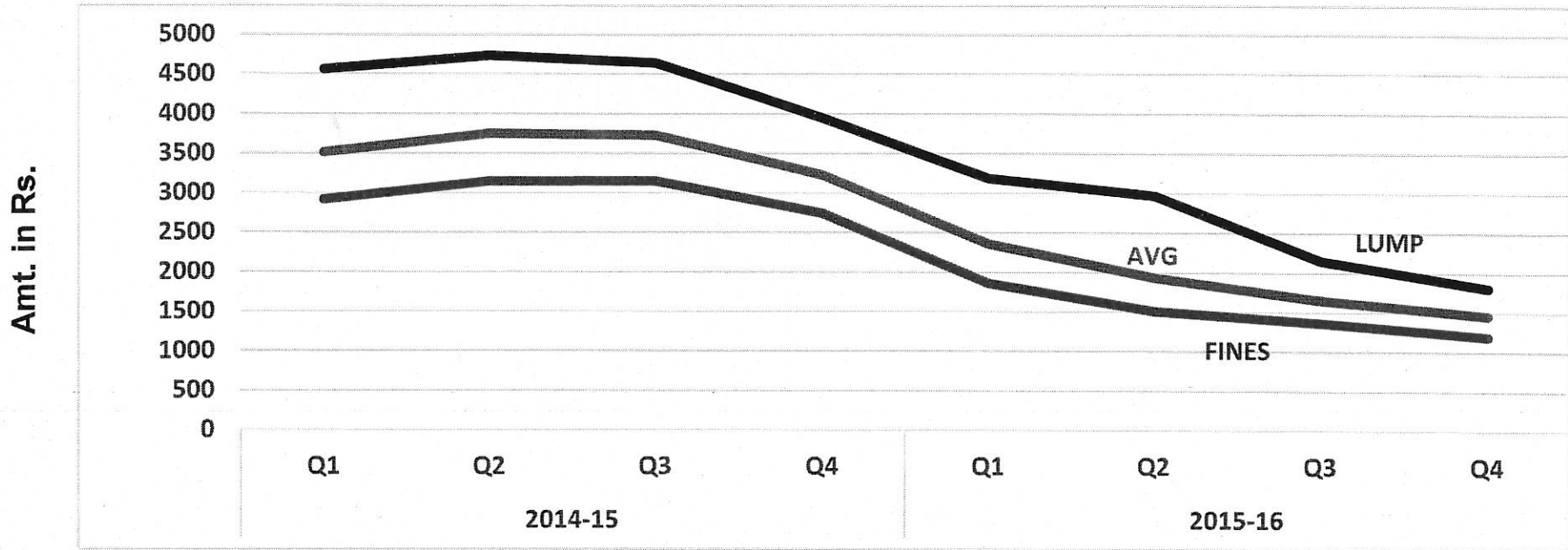


| Qty in LT | 2014-15 | | | | 2015-16 | | | |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| KDL | 27.51 | 23.11 | 19.65 | 22.89 | 14.32 | 13.82 | 18.59 | 23.23 |
| BCH | 33.59 | 28.55 | 26.43 | 26.27 | 21.22 | 23.94 | 23.43 | 25.44 |
| DONI | 24.80 | 21.04 | 23.58 | 27.74 | 31.08 | 26.70 | 30.16 | 36.46 |
| TOTAL | 85.90 | 72.70 | 69.66 | 76.90 | 66.62 | 64.46 | 72.18 | 85.13 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

PRODUCT WISE AVG DOMESTIC PRICES OF IRON ORE (EXCL STATUTORY LEVIES)



| Value in INR | 2014-15 | | | | 2015-16 | | | |
|-----------------|---------|------|------|------|---------|------|------|------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| LUMP | 4560 | 4732 | 4643 | 3944 | 3183 | 2967 | 2146 | 1807 |
| FINES | 2911 | 3141 | 3147 | 2740 | 1855 | 1507 | 1362 | 1193 |
| AVG | 3510 | 3747 | 3726 | 3223 | 2353 | 1929 | 1649 | 1456 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

TREND OF SPONGE IRON PRODUCTION AND SALES (TONS)

| Qty in Ton | 2014-15 | | | | 2015-16 | | | |
|---------------|---------|-------|-------|-------|---------|-------|-------|-------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Prod. | 6,855 | 7,450 | 7,515 | 7,173 | 738 | 1,287 | 2,455 | 2,134 |
| Sales | 6,350 | 8,716 | 6,140 | 3,985 | 1,383 | 3,086 | 2,667 | 1,229 |

TREND OF DIAMONDS PRODUCTION AND SALES (CARATS)

| Qty in Carats | 2014-15 | | | | 2015-16 | | | |
|------------------|---------|-------|--------|--------|---------|-------|-------|--------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Prod. | 9,554 | 9,652 | 7,031 | 8,848 | 9,091 | 8,573 | 6,976 | 10,918 |
| Sales | 7,953 | 7,972 | 10,781 | 12,082 | - | 6,439 | 6,936 | 23,308 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

CAPITAL EXPENDITURE 2015-16

Rs Cr.

| Projects/Schemes | Actuals |
|---|----------------|
| Steel Plant at Nagarnar | 2,507.00 |
| Kumarswamy Mine | 40.03 |
| Bailadila Deposit 11B | 17.69 |
| Pellet Plant- Donimalai | 38.51 |
| Doubling of KK Line | 150.00 |
| Contribution to JV & Associates | 631.35 |
| Other Schemes (including towards Addition, Modification and Replacement of Existing Assets) | 294.44 |
| Total | 3679.02 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

Details of Top 25 Shareholders (As on 20/05/2016)

| Sl. No. | Name of Share Holder | No. of Shares | % |
|---------|---|---------------|-------|
| 1 | PRESIDENT OF INDIA | 3171946300 | 80 |
| 2 | LIFE INSURANCE CORPORATION OF INDIA | 381661465 | 9.63 |
| 3 | LIC OF INDIA PENSION PLUS MIXED FUND | 61980050 | 1.56 |
| 4 | THE MASTER TRUST BANK OF JAPAN, LTD. AS TRUSTEE OF EASTSPRING INVESTMENTS | 16492025 | 0.42 |
| 5 | ICICI PRUDENTIAL NIFTY 100 ETF | 14287244 | 0.36 |
| 6 | VANGUARD EMERGING MARKETS STOCK INDEX FUND, ASERIES OF VANGUARD | 12524666 | 0.32 |
| 7 | EDGBASTON ASIAN EQUITY TRUST | 12140179 | 0.31 |
| 8 | MATTHEWS INDIA FUND | 11963892 | 0.3 |
| 9 | ROBECO CAPITAL GROWTH FUNDS - ROBECO EMERGING CONSERVATIVE EQUITIES | 11441466 | 0.29 |
| 10 | STATE BANK OF INDIA | 11421580 | 0.29 |
| 11 | CANARA BANK-MUMBAI | 10772388 | 0.27 |
| 12 | THE NEW INDIA ASSURANCE COMPANY LIMITED | 9316508 | 0.23 |
| 13 | VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND | 8386951 | 0.21 |
| 14 | WISDOMTREE INDIA INVESTMENT PORTFOLIO, INC. | 7681624 | 0.19 |
| 15 | NATIONAL INSURANCE COMPANY LTD | 7010721 | 0.18 |
| 16 | UNITED INDIA INSURANCE COMPANY LIMITED | 6566033 | 0.17 |
| 17 | CREDIT SUISSE (SINGAPORE) LIMITED | 5404861 | 0.14 |
| 18 | GENERAL INSURANCE CORPORATION OF INDIA | 5000000 | 0.13 |
| 19 | SWISS FINANCE CORPORATION (MAURITIUS) LIMITED | 4577139 | 0.12 |
| 20 | THE ORIENTAL INSURANCE COMPANY LIMITED | 4523019 | 0.11 |
| 21 | HIRTLE CALLAGHAN EMERGING MARKETS PORTFOLIO -THE BOSTON COMPANY ASSET | 3928513 | 0.1 |
| 22 | PGGM WORLD EQUITY B. V. (GEPFEEM) | 3888662 | 0.1 |
| 23 | NPS TRUST - A/C UTI RETIREMENT SOLUTIONS LTD SCHEME - ATAL PENSION YOJANA | 3406868 | 0.09 |
| 24 | BANK OF INDIA | 3199786 | 0.08 |
| 25 | GOVERNMENT PENSION FUND GLOBAL | 3113210 | 0.08 |
| | TOTAL | 3792635150 | 95.68 |



PERFORMANCE OF NMDC FOR THE YEAR ENDED 31.03.2016

THANK YOU