



**L&T Infotech**

July 27, 2016

National Stock Exchange of India Limited  
Exchange Plaza, Bandra-Kurla Complex  
Bandra (E), Mumbai- 400 051  
NSE Symbol: LTI

The BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001  
BSE Scrip Code: 540005

Dear Sirs,

We are sending herewith copy of the Press Release titled “L&T Infotech & GE Digital Announce Global Strategic Partnership to Develop Digital Industrial Solutions” which will be disseminated shortly.

The Press release is self-explanatory.

Kindly take the above intimation on records and acknowledge the receipt of the same.

Thanking You,

Yours sincerely,  
For Larsen & Toubro Infotech Limited

  
Ashok Kumar Sonthalia  
Chief Financial Officer



# L&T Infotech Press Release

Issued by PR & Media Relations

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## L&T Infotech & GE Digital Announce Global Strategic Partnership to Develop Digital Industrial Solutions

Synergies from industry domain expertise and digital capabilities offer a unique value proposition

**Mumbai (India), July 27, 2016:** L&T Infotech (NSE: LTI, BSE: 540005), a global information technology services & solutions company, today announced a strategic partnership with GE Digital combining LTI's diverse industrial capabilities with GE's Predix cloud-based operating system for the Industrial Internet. LTI and GE Digital will collaborate to develop innovative digital-industrial solutions powered by Predix analytics and real-time insights to enhance competitiveness and transform the way companies manage their assets and workforce.

LTI's Industrial IoT Practice develops comprehensive solutions and applications encompassing smart sensors, connected machinery, real-time visualization and advanced analytics. As strategic partners, the two companies will synergize their group industrial heritage and domain expertise to deliver Predix-enriched applications for various industries like:

- **Oil & Gas** - Solutions encompassing Next Generation Digital Oilfields; Integrated Refinery Operations Management; Advanced Pipeline Operations; and Prime Plant, an early warning system for critical equipment failure
- **Power & Utilities** - Digital Industrial solutions that address the end-to-end value chain in the power sector from power generation to transmission and distribution
- **Construction** - Solutions to address high impact asset productivity, spares consumption, process digitization and safety issues concerning the construction sector
- **Industrial Manufacturing** - Smart Manufacturing solutions for digitizing all facets of manufacturing processes; Remote monitoring and predictive analytics of field equipment

LTI and GE Digital will explore the concept of an Innovation Center to tap into their rich industry knowledge to quickly bring to market scalable digital solutions based on real-life scenarios.

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## Executive Quotes:

**Sanjay Jalona, Chief Executive Officer & Managing Director, LTI** said, “Our core vision is to deliver outcome-based innovations to the world’s leading companies and help them to solve their complex digital-industrial problems. Our clients will benefit from our dedicated IIoT Center of Excellence offering end-to-end consulting and implementation solutions.”

**Denzil Samuels, Global Head of Channels and Alliances, GE Digital** said, “L&T Infotech brings deep understanding and proven expertise in the various sectors like Engineering, Power, Construction, and Manufacturing. Our joint solutions in these industries will help companies improve utilization, reduce maintenance costs, and enhance efficiencies to be more competitive.”

**Rohit Kedia, Chief Business Officer, Manufacturing, LTI** said, “This partnership with GE enables us to better support our clients as they increasingly invest in digitization to not only transform their own operations, but to empower them to offer differentiated solutions to their clients as well.”

## About L&T Infotech:

L&T Infotech, one of India’s global IT services & solution companies, was ranked by NASSCOM as the 6th largest Indian IT services company in terms of export revenues and among the top 20 IT Business Process Management employers in India in 2015. It is a subsidiary of L&T, an Indian multinational company engaged in technology, engineering, construction, manufacturing and financial services, with global operations. Visit: [www.Lntinfotech.com](http://www.Lntinfotech.com) or email: [info@Lntinfotech.com](mailto:info@Lntinfotech.com)

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