

K.P.R. MILL LIMITED

Corporate Office : 1st Floor Srivari Shrimat, 1045, Avinashi Road, Coimbatore - 641018. India ☎ : 0422-2207777 Fax : 0422-2207778

26th July, 2016

The Listing Department,
Bombay Stock Exchange Ltd.
1st Floor, Rotunda Buildings,
Phiroze Jeejeebhoy Towers,
Mumbai – 400 001.

The Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, Plot: C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai – 400 051.

Dear Sir,

Sub: Concall Invitation

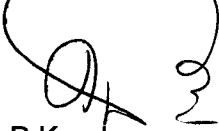
Ref: Disclosure of Material Events

We wish to inform you that the B&K Securities shall hold a Conference call of the Company on 27th July 2016 from 04.00 pm to 5.00 pm. The invitation of the Concall & Investor Presentation is attached your kind information and dissemination.

Thanking you,

Yours faithfully

For K.P.R. Mill Limited



P.Kandaswamy

Company Secretary

Encl: As above



CONCALL INVITE

**B&K Securities shall hold
a Conference Call of**

KPR Mill

to discuss the 1QFY17 Results
on **Wednesday, 27th July 2016**
from **04:00 pm - 05:00 pm IST**

The Management Team will be represented by:

Mr. P. Nataraj – Managing Director
and other members from the senior management

You are cordially invited

Dial-in Numbers

Primary Access: +91-22-3960 0619

Secondary Access: +91-22-6746 5839

Local Access : 3940 3977**

***Available in - Ahmedabad, Bangalore, Chandigarh, Chennai, Gurgaon (NCR),
Hyderabad, Kochi/Cochin, Kolkata, Lucknow, Pune accessible from all carriers.**

International Toll Free:

USA: 1 866 746 2133

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Singapore: 800 101 2045

Hong Kong: 800 964 448

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KPR MILL LIMITED

RESULT UPDATE Q1 FY2017



Safe Harbor



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Manufacturing Facilities



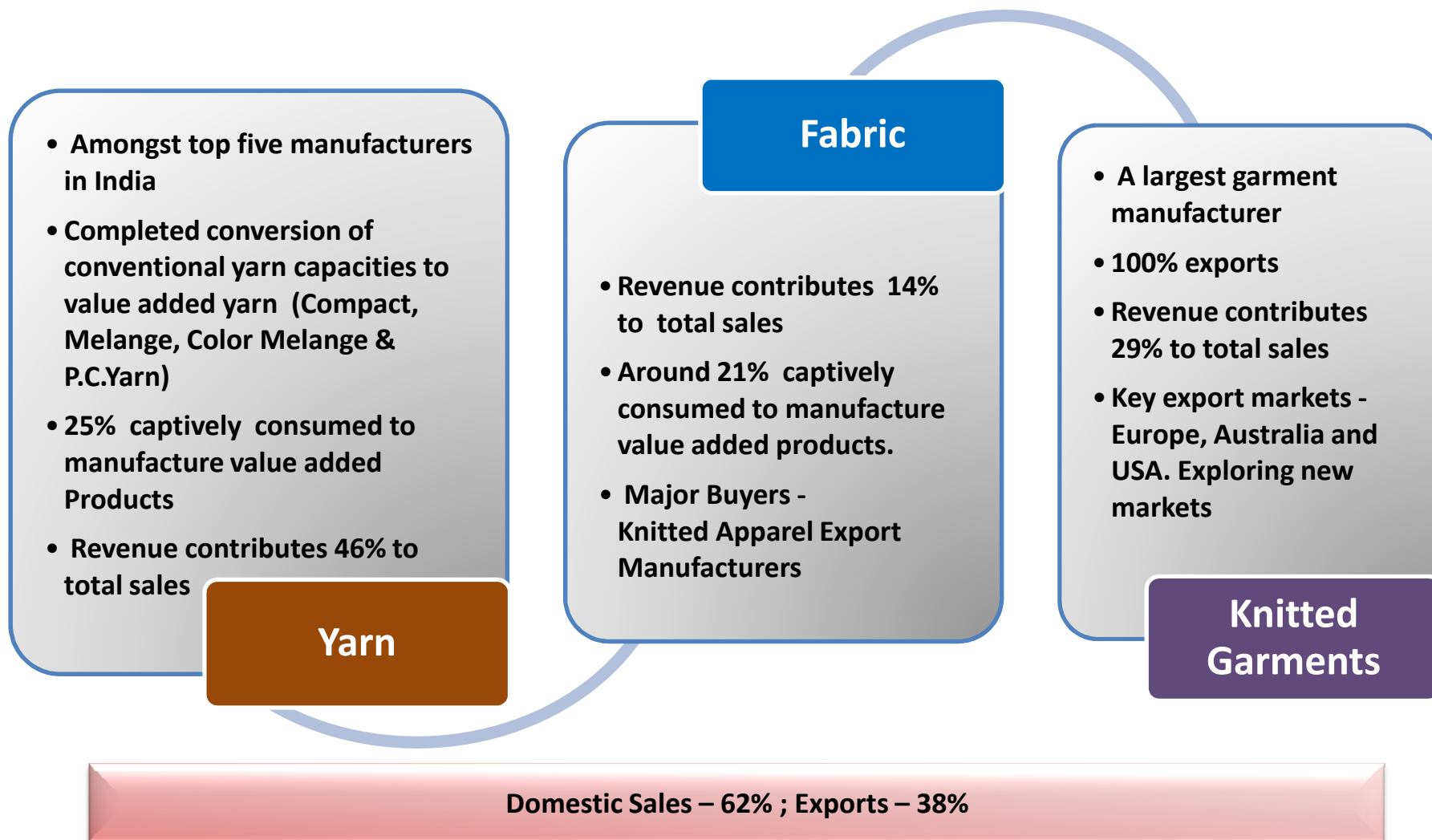


An Overview

- **One of the largest vertically integrated textile player with presence across the entire value chain - from “fibre to fashion”**
- **Best quality cotton ‘Shankar 6’ used as the raw material for consistent quality**
- **Strategic investment in Wind Power Projects & Co-gen plant for captive consumption**
- **Marquee relationships with about 1,200 regular domestic clients for yarn and fabric and around 50 leading international brands for garments**
- **Trendsetting welfare policies for employees & various CSR activities**
- **An exemplary and massive ETP in its Processing Unit to treat 2.5 Million litres a day**
- **Quality initiatives and consistent technology upgradation secured several International Accreditations**
- **Towards value addition, converted conventional yarn capacity into valued added yarn**
- **Enthused by the impressive growth trend in Apparel sector, KPR expands its garment business. Special package announced by Government to Garment Industry is encouraging**



Presence across the textile value chain





Key competitive advantages

Strong Fundamentals

- Rich exposure in textile and apparel Industry
- Consistent better performer even during tough times and growth driven entity
- Dividend track record since listing

Largest vertically Integrated Apparel Manufacturer strategically located

- Assuring superior quality products meeting market requirement
- On time delivery – An essential factor for market reputation
- Facilities located within a 50 KM radius of Tirupur, largest apparel manufacturing cluster in Asia
- Proximity to buyers helps to reduce the material handling costs and facilitates immediate feedback
- Utilize the key technical personnel across all plant sites

Strategic Investment in Green Power

- Ability to maintain power cost through investment in Green Power
- 61.92 MW Winder Power & 30 MW Co-Gen
- Green power availability throughout the year

Scale of Economy

- Low power cost through captive green power
- Minimal finance cost through prudential financial planning



Key competitive advantages Contd...

Rejoiced Workforce

- Feel at home accommodation and amenities including Higher Education, Vocational training, yoga, meditation, library, sports, swimming pool, etc.
- The trendsetting welfare factors crowned by Five Star Certification & Higher Education facilities at KPR distinguishes it from Peer Group with higher efficiency level and lower attrition rate facilitating enhanced Productivity at optimized Operating cost

Strong client base

- Over 1200 Customers for yarn & fabric
- Around 50 Top International Brands
- A few more large customers from existing / new markets on pipe line

Growth Initiatives

- Converted conventional yarn capacity to value added yarn, carrying premium prices
- Expanded garment capacity to 95 million garments per annum – Making KPR a largest garment manufacturer in India. Special package announced by Government strengthens prospects
- Consequent on garment capacity accretion, to meet additional captive processing needs, doubling the processing capacity with Rotary Printing
- Positive outlook for Sugar Industry

KPR is well Poised to capture the opportunity



INDUSTRY GROWTH DRIVERS

- Most cost competitive Textile manufacture base
- Largest Cotton base – Number one in World
- Most efficient Spinning sector in the World
- Second biggest exporter of textile & apparel
- Growing Domestic & Global demand
- Challenges of growth in neighboring competing countries driving the Indian textile Industry
- India has an edge over other major competitors in Asia in respect of cost of production
- Recent negotiations for India - EU FTA
- Special package for Garment Industry creates positive outlook

COMPANY SPECIFIC GROWTH DRIVERS

- Consistent Modernization & Capacity Expansion – enhanced realization
- Move towards Value Added Yarn (Compact, Melange, PC & Colour Melange Yarn) – Volume Driven Growth
- A largest garment manufacturer with 95 mn capacity
- Comfortable cash position enabling reduction of high cost debt
- Doubling of processing capacity with Advanced Technology
- Self sufficiency in power generation
- Increased focus on exports
 - Enhanced garment production
 - Penetrate into newer markets for garments & yarn
 - Impressive response from existing clients, new buyers and new market



Evolution

- ❖ 1984 – Maiden business at Coimbatore, India
- ❖ 1989 – Knitted garment export at Tirupur.
- ❖ 1995 – First spinning unit at Sathyamangalam with 6,000 spindles. Increased to 30,240 spindles by 1999

1984-1999

- ❖ 2001 – Spinning mill at Karumathampatti with 30,240 spindles; Knitting facility & Wind mill for captive use
- ❖ 2003 – Spinning unit at Neelambur with 50,784 spindles; Knitting facility & Wind mill
- ❖ 2005 – At Arasur 1,00,800 spindles; Knitting facility, Garment Unit and Wind Mills

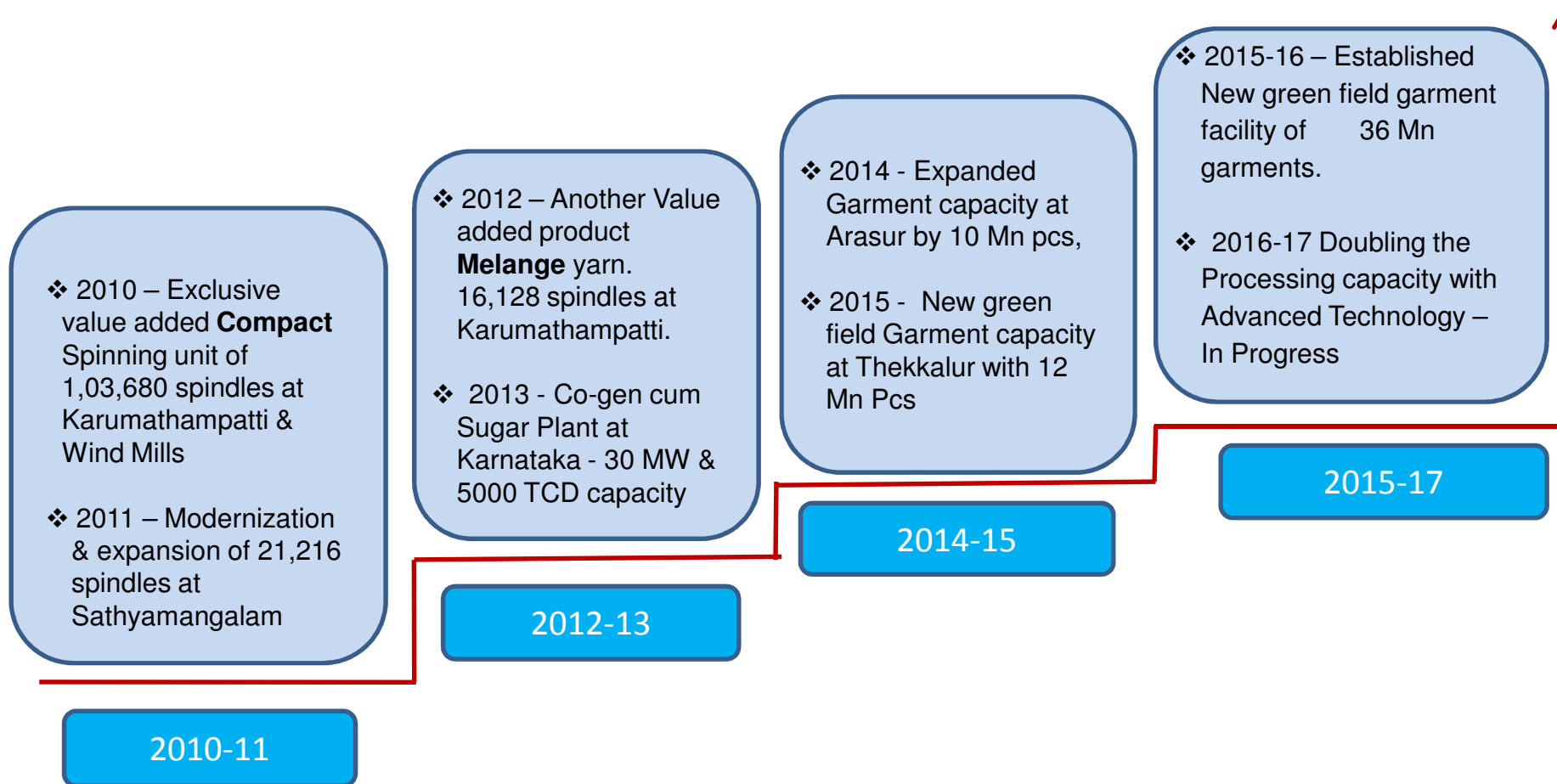
2000-2005

- ❖ 2006 – Private Equity participation by leading US Corporate 'Brandot Investments' & Two others - \$ 25 Mn
- ❖ 2007 – IPO at a premium. Shares Listed at Bombay & National Stock Exchanges, India
- ❖ 2008 – Fabric Processing Unit at SIPCOT, Perundurai 9,000 MT per annum with trendsetter Effluent Treatment Plant

2006-2009



Evolution Contd...



Key Highlights of Q1 & FY 17

- Revenue Q1 up 6.4% YoY to ₹ 666 Crore;
- EBITDA Q1 up 8.2% YoY to ₹ 132 Crore;
- PBT Q1 up 11.0% YoY to ₹ 81 Crore;
- PAT Q1 up 23.5% YoY to ₹ 63 Crore;
- Cash Profit Q1 up 13.6% YoY to ₹ 100 Crore;
- 36 Mn new garment capacity is ramping up
- New Processing facility is Progressing as per plan
- Special package for Garment Industry creates a positive outlook
- Performance of Sugar division will improve on liquidation of sugar stock during this quarter





Consolidated P&L

₹ Crore	Q1 FY17	Q1 FY16	YoY %	Q4 FY16	QoQ %
Revenue	666	626	6.4%	721	-7.6%
Raw Material	397	377		445	
Employee Expenses	63	51		57	
Other Expenses	74	76		109	
EBITDA	132	122	8.2%	110	17.3%
EBITDA Margin	19.8%	19.5%		15.3%	
Other Income	6	6		7	
Interest & Finance Charges	20	18		13	
Depreciation	37	37		37	
PBT	81	73		67	
Tax	18	22		13	
PAT	63	51	23.5%	54	12.9%
PAT Margin	9.5%	8.1%		7.5%	

Self sufficiency in Power with 92 MW Green Power portfolio



Strategic Investment in Wind Power Project 61.92 MW

- One of the largest Captive power generators in Textile Industry
- Invested in eco-friendly Wind Mills at Tirunelveli, Tenkasi, Theni & Coimbatore Districts in Tamil Nadu, India
- Total Wind Power Capacity 61.92 MW
- 60% of Textile power requirement met through wind power

Investments in Co-Gen Power Project 30 MW

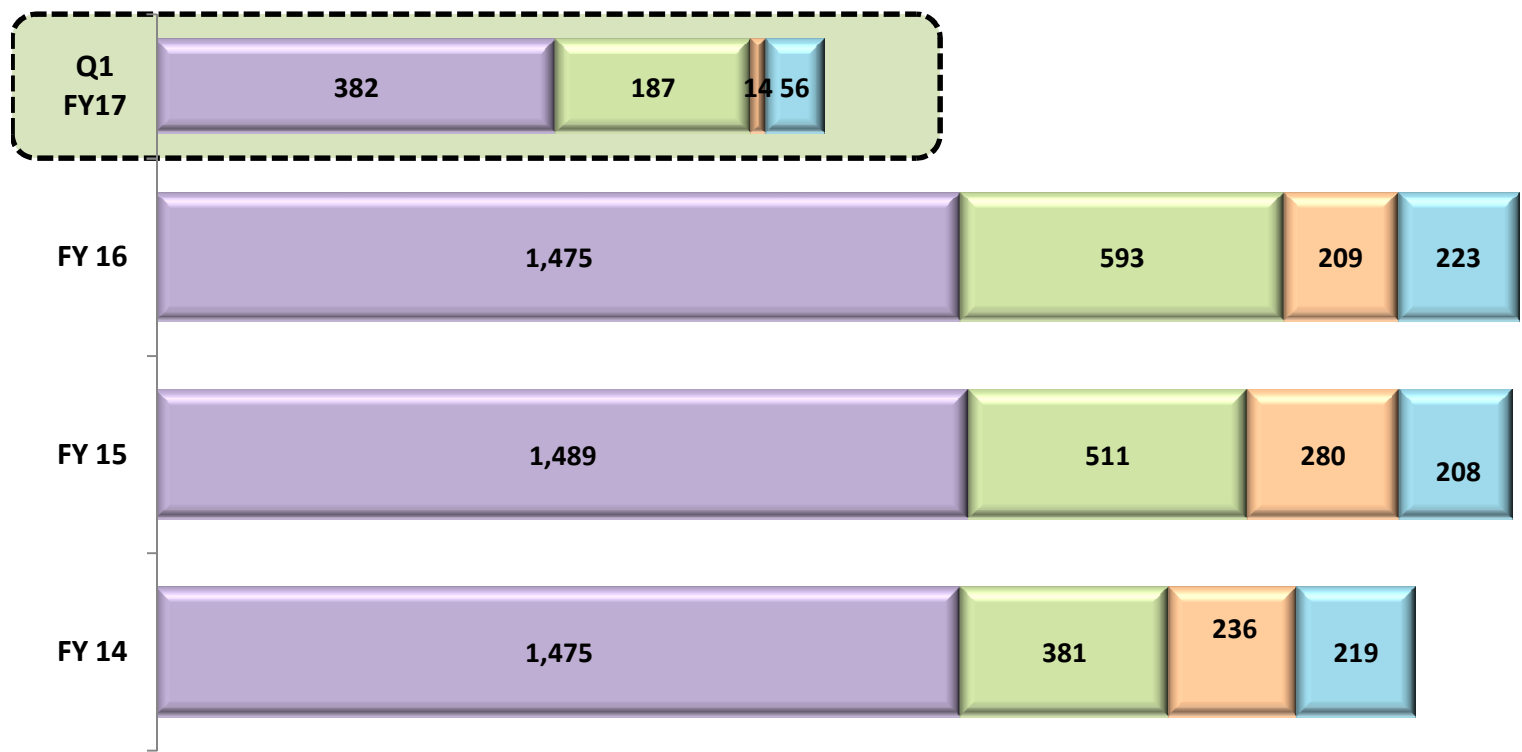
- Invested in 30 MW Co-Gen Power Project
- With Co-gen Power, KPR attained self sufficiency in meeting its substantial power requirement throughout the year



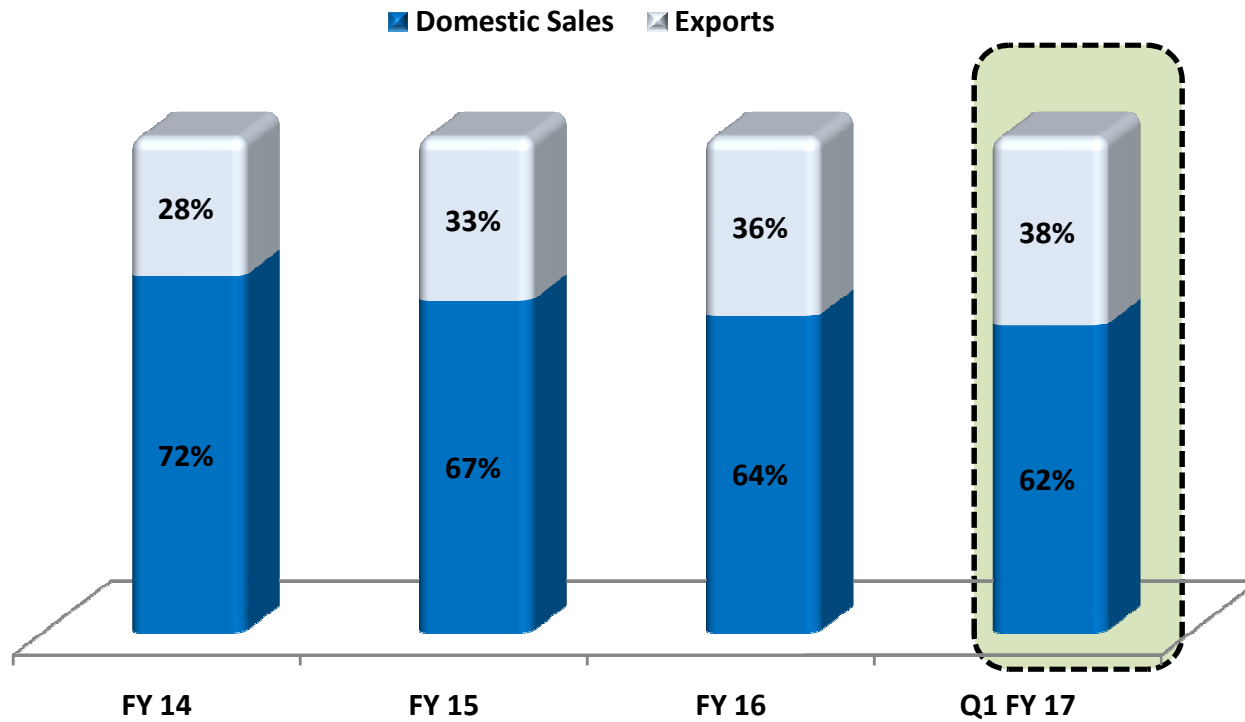
Segment Wise Revenue contribution

■ Yarn & Fabric ■ Garments ■ Sugar ■ Others

₹ in Crore



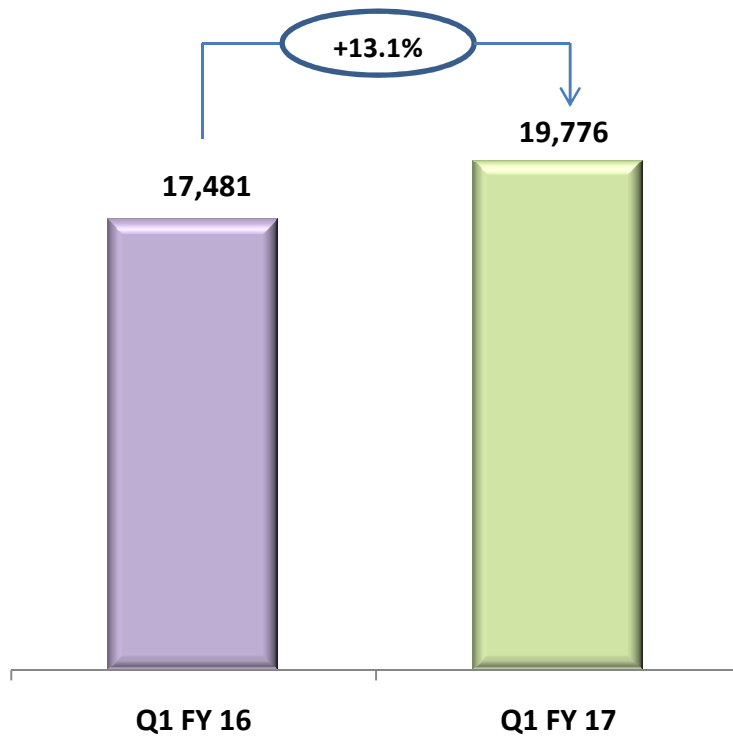
Geographical Split



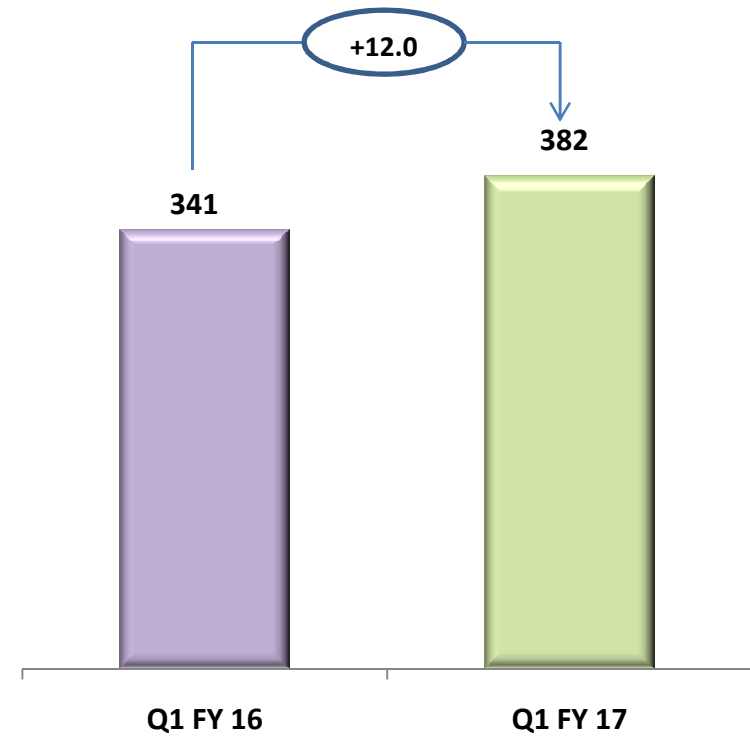
Yarn & Fabric



Yarn & Fabric Sales [MT]



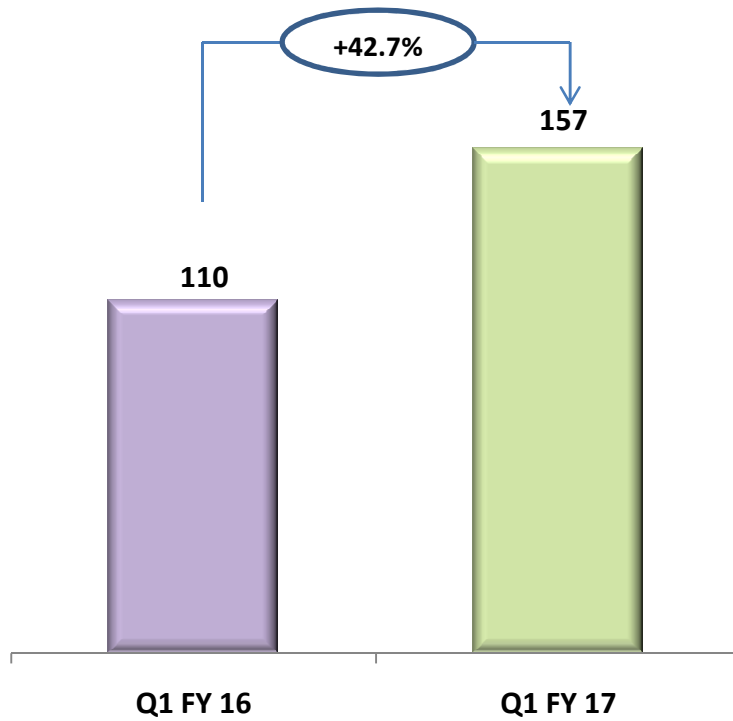
Yarn & Fabric Sales [₹ Crore]



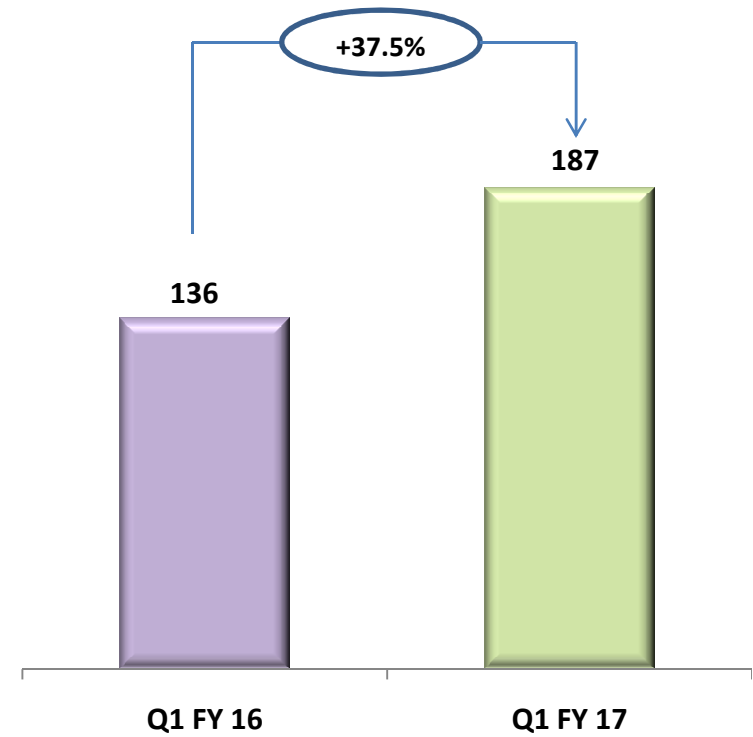
Garments



Garment Sales [No. of pieces in Lacs]



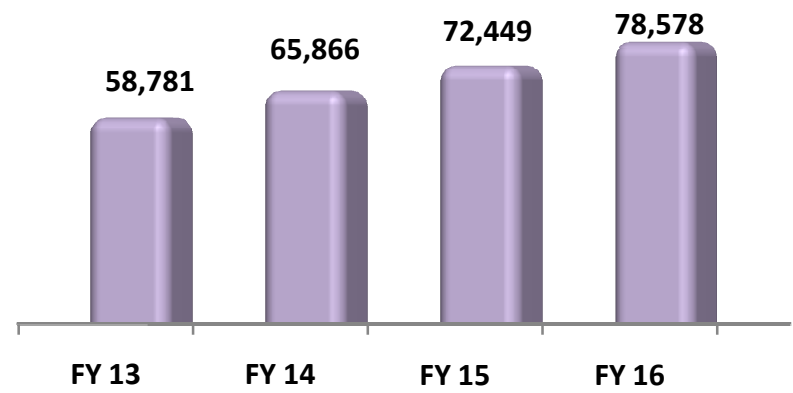
Garment Sales [₹ Crore]



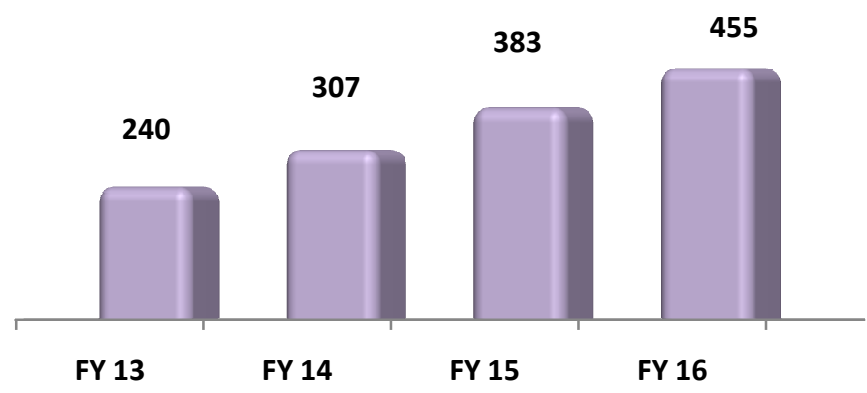


Historical Performance

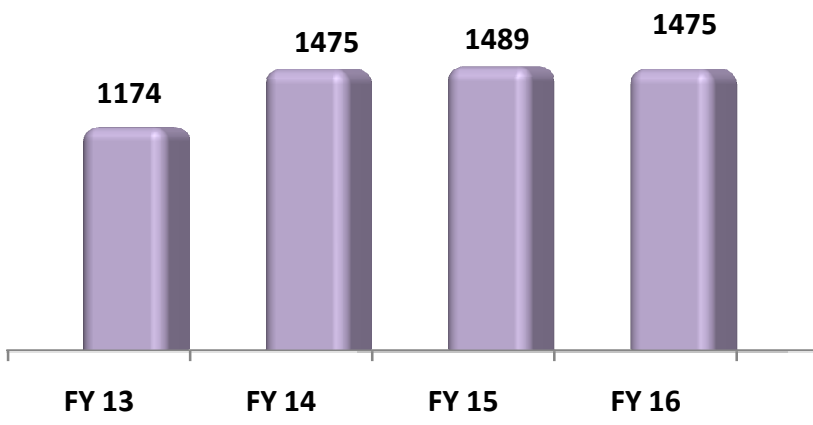
Yarn & Fabric Sales [MT]



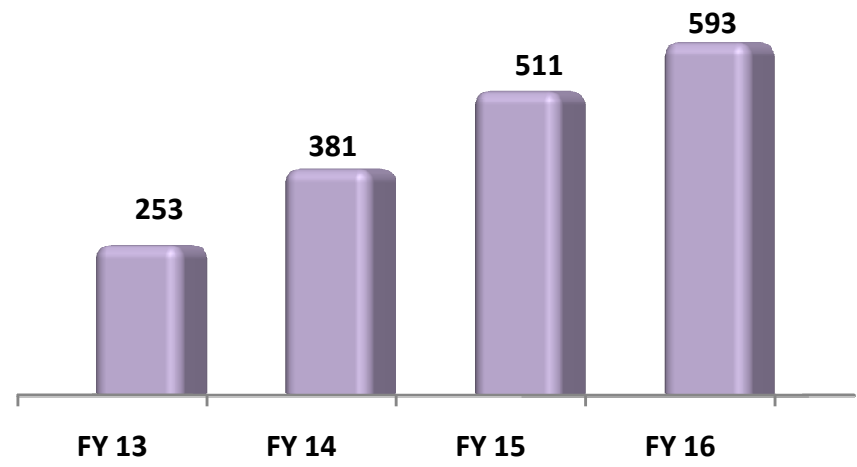
Garment Sales [No. of pieces in Lacs]



Yarn & Fabric Sales [₹ Crore]

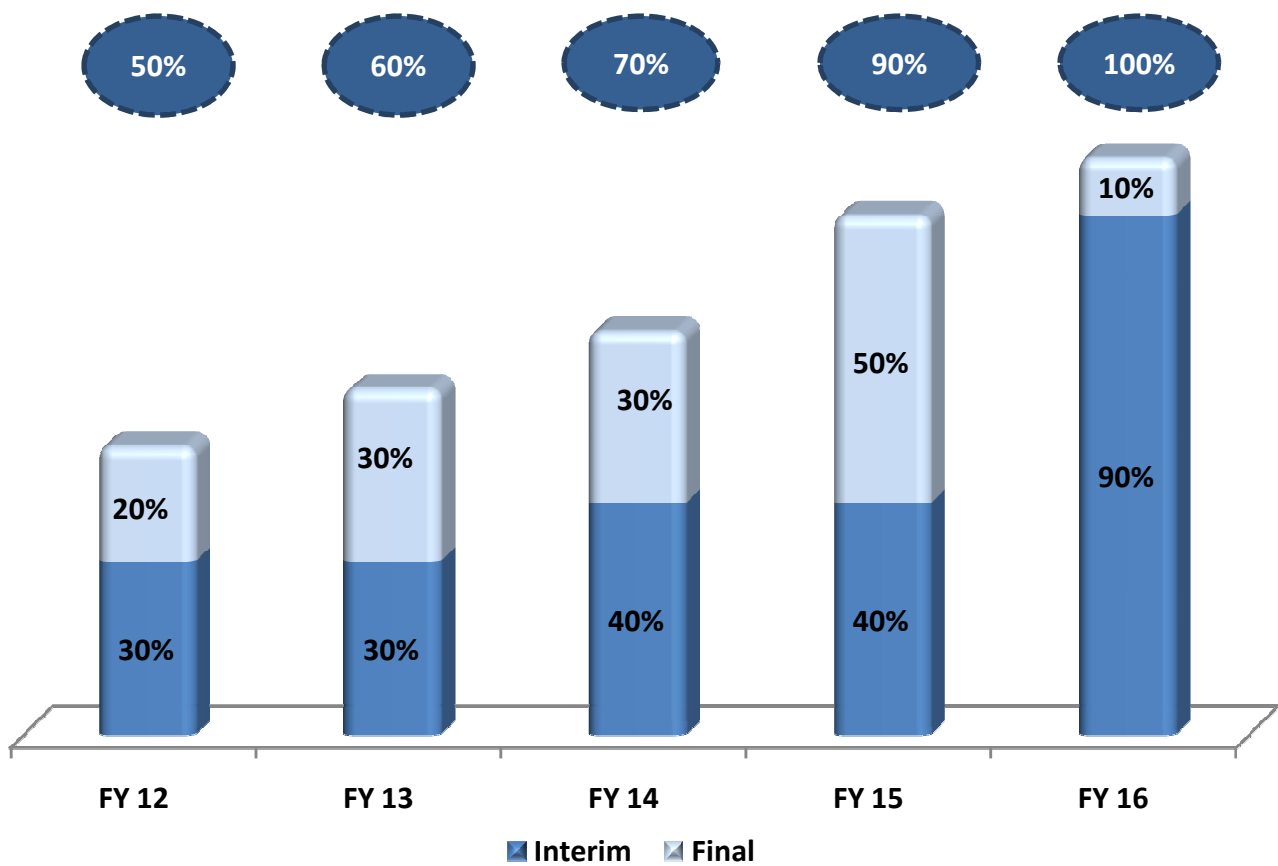


Garment Sales [₹ Crore]





Dividend Track Record



Book Value & EPS



Particulars	FY 13	FY 14	FY 15	FY 16	Q1 FY 17
Book Value Per Share (₹)	187.42	216.16	250.83	290.37	308.48
Earning Per Share (₹)	27.01	37.27	45.73	55.57	16.68
Dividend Per Share %	60%	70%	90%	100%	
Dividend Per Share (₹)	6.00	7.00	9.00	10.00	

Note : Market price of share is up by around 367% over IPO Price



For further information, please contact:

Company :

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