

August 13, 2016

(Through Listing Centre)

The Manager,  
Dept. of Corporate Services  
B S E Limited  
25th Floor, P. J. Towers, Dalal Street,  
Fort, Mumbai - 400 001

Dear Sir,

**Sub:** Letter of Intent for LED Bulbs Order.  
**Ref:** Regulation 30(2)/(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Para B of Part A of Schedule III (Listing Regulations).

- 1) This is further to our Letter dated July 5, 2016 on the captioned subject informing receipt of '**Letter of Intent**' for Design, Manufacture and Supply of Self Ballasted 9W LED Bulbs from **Energy Efficiency Services Limited (EESL)** for the **Quantity 22,14,000 LED Bulbs** order value is **Rs. 12,31,68,600/-**.

Regarding above, we wish to update that we completed the supply of above bulbs to EESL.

- 2) We also wish to inform that we have received a new **Letter of Intent cum Letter of Award** dated 12/08/2016 for Design, Manufacture and Supply of Self Ballasted 9W LED Bulbs with 3 years Warranty from **Energy Efficiency Services Limited (EESL)** with the **Quantity of 10,00,000 LED Bulbs** and the order value is **Rs. 5,49,00,000/-** The supply period in this LoI/LoA is also one month.

This is for your information please.

Thanking you,

Yours faithfully  
For Fiem Industries Limited



Arvind K. Chauhan  
Company Secretary