

# RattanIndia

September 14, 2016

Scrip Code- 533122

RTNPOWER/EQ

✓ BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI - 400 001

↙ National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex  
Bandra (East),  
MUMBAI-400 051

**Sub: Earnings Update of RattanIndia Power Limited (formerly known as Indiabulls Power Limited.) for the quarter ended June 30, 2016**

Dear Sirs,

Please find enclosed an Earnings update of RattanIndia Power Limited for the quarter ended June 30, 2016, for your information and record.

Thanking you,

Yours faithfully,  
For RattanIndia Power Limited

  
Gaurav Toshkhani  
Company Secretary

Encl : as above

## RattanIndia Power Limited

(Formerly Indiabulls Power Ltd.)

Registered Office: 5th Floor, Tower-B, Worldmark 1, Aerocity, New Delhi -110037

Tel: +91 11 66612666 Fax: +91 11 66612777

Website: www.rattanindia.com

CIN: L40102DL2007PLC169082

**RattanIndia**

# **RattanIndia Power Ltd.**

(Formerly known as Indiabulls Power Ltd.)

**Earnings Update**

**Q1 FY 2017**



# Safe Harbor Statement

---

*This document contains certain forward-looking statements based on current expectations of RattanIndia management. Actual results may vary significantly from the forward-looking statements in this document due to various risks and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India, and outside India, volatility in interest rates and in Securities markets, new regulations and government policies that might impact the business of RattanIndia, the general state of the Indian economy and the management's ability to implement the company's strategy. RattanIndia doesn't undertake any obligation to update these forward-looking statements.*

*This document does not constitute an offer or recommendation to buy or sell any securities of RattanIndia or any of its subsidiaries or associate companies. This document also doesn't constitute an offer or recommendation to buy or sell any financial products offered by RattanIndia.*

**Investor Contact**

Name: Sameer Darji

Landline No: +91 011 66612666

Email: [ir@rattanindia.com](mailto:ir@rattanindia.com)

# Key highlights

## Highlights of the quarter

- Highest ever EBITDA margin: 48%
- Amravati power plant achieved availability of 100% in Q1 FY 2017

## Year-on-Year: Q1 FY17 vs. Q1 FY16

Particulars	Q1 FY 17	Q1 FY 16	% growth
Revenue (Rs. In Cr.)	681	243	180%
EBITDA (Rs. In Cr.)	326	48	583%
EBITDA Margin (%)	48%	20%	144%
PAT (Rs. In Cr.)	5	(244)	-

**Amravati Project: Standalone Financial Results**

Rs. Cr

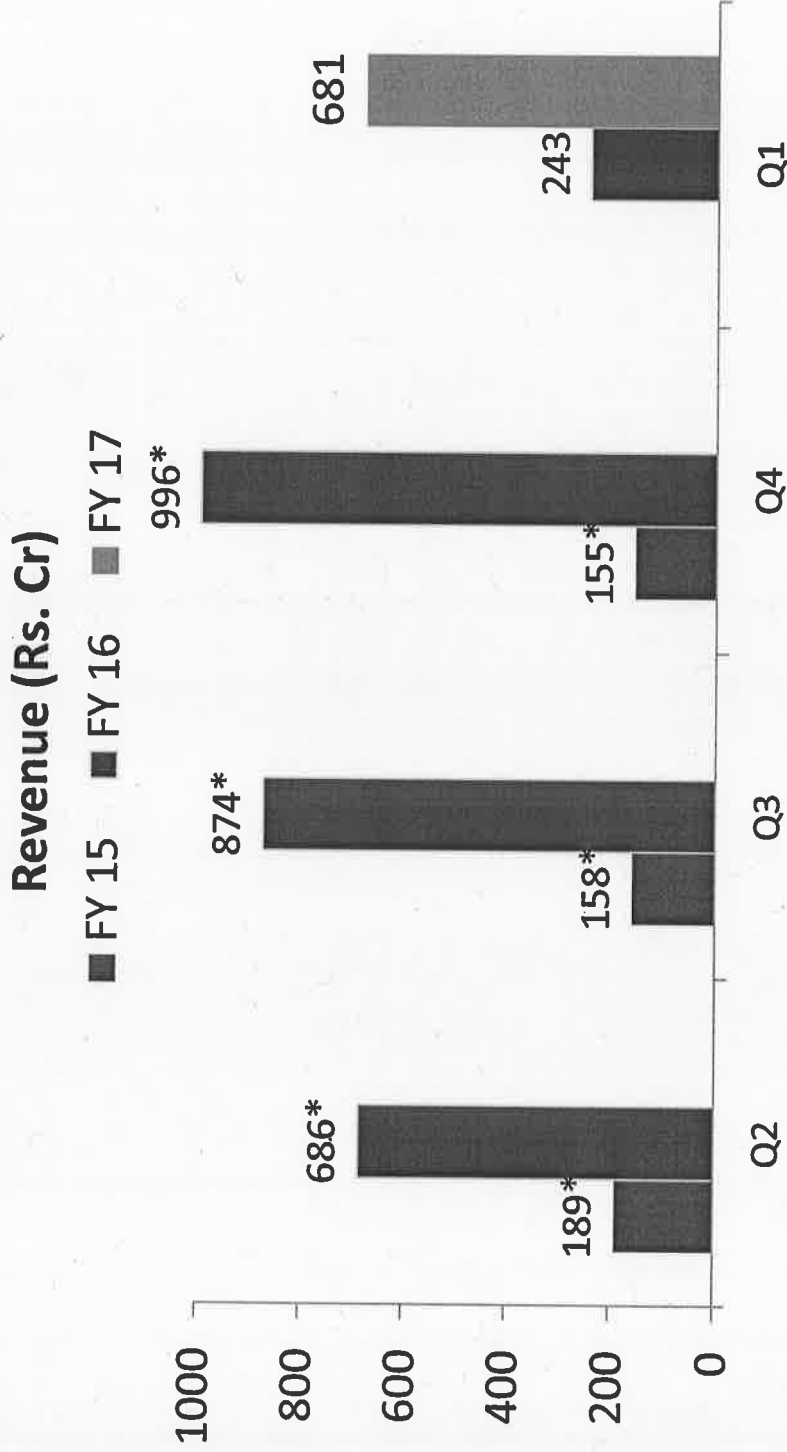
Particulars	Q1 FY 17	Q1 FY 16
Revenue	681	243
EBITDA	326	48
EBITDA Margin (%)	48%	20%
Interest	270	222
Depreciation	51	70
Profit Before Tax	5	(244)
Profit After Tax	5	(244)
PAT + Depreciation	56	(174)

# Reconciliation with Indian GAAP

Effective 1<sup>st</sup> April 2016, companies are following IND AS  
 Reconciliation with Indian GAAP followed until 31st March 2016

Sr. No.	Particulars	Rs. Cr.	
		Jun'16	Jun'15
	<b>Profit/ (Loss) after tax as reported under previous GAAP</b>	59.46	(187.95)
i.	Financial assets and liabilities accounted for at fair value at inception, and subsequently at amortised cost	1.61	0.11
ii.	Arrangements in respect of generation assets considered as operating lease and straight lining income on such operating leases	(58.32)	(58.48)
iii.	Reclassification of foreign exchange gains on loan to foreign subsidiary	2.22	1.99
	<b>Profit/ (Loss) after tax under Ind AS</b>	<b>4.97</b>	<b>(244.33)</b>
iv.	Other Comprehensive Income/ Expenses (net of tax)	-	-
	<b>Total Comprehensive Income/ (Loss) under Ind AS</b>	<b>4.97</b>	<b>(244.33)</b>

# Amravati Project: Quarterly Revenue

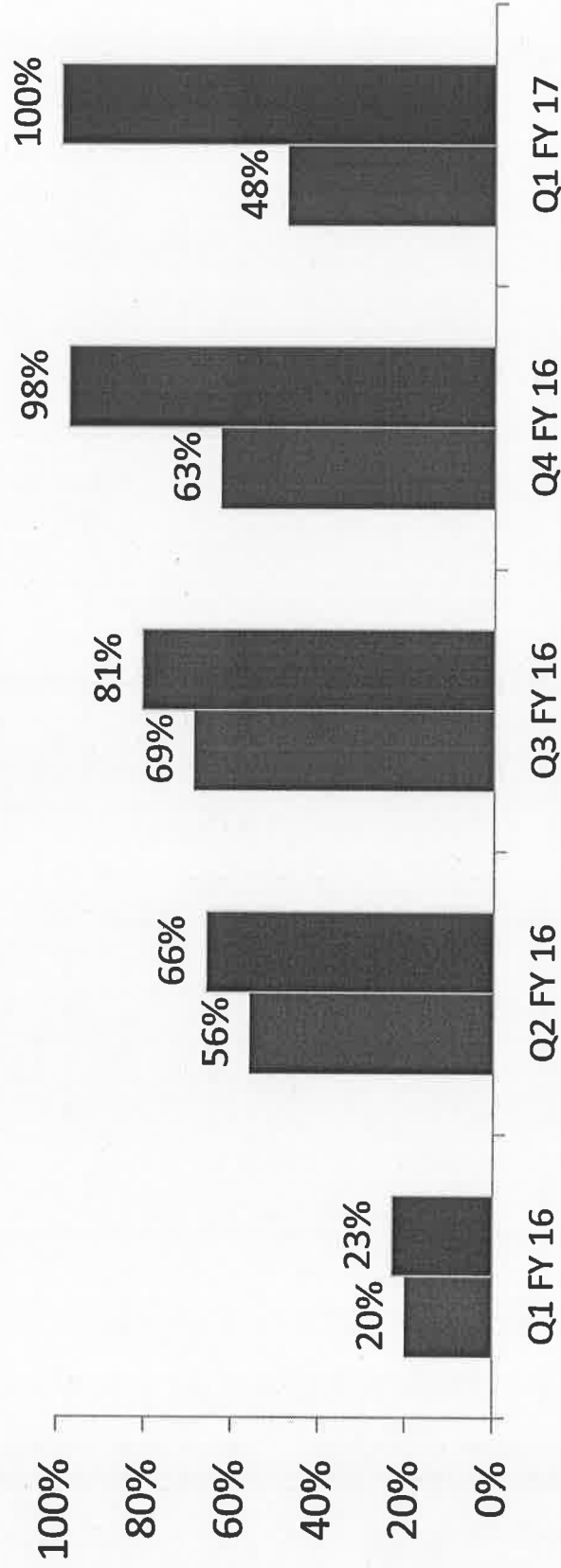


- All figures are for Amravati project only
- \* These figures are not comparable as figures for previous quarters are as per Indian GAAP while figures for Q1 FY16 and Q1 FY17 have been restated as per IND AS

## Amravati Project : PLF and PAF

Quarterly PLF and PAF (%)

■ PLF ■ PAF



- Plant Availability Factor (PAF) less Plant Load Factor (PLF) is the backdown by SLDC/MSEDCL, for which the company is paid capacity charges due to deemed generation.



## Progress on other projects

---

### 1. Nashik Power Plant:

- Unit-1 of Nashik power plant is commissioned and Unit-2 has been synchronized. Work on balance 3 units is progressing and project is expected to be fully commissioned by FY 2017.
- Water pipeline has been completed
- Construction is under progress on the railway line
- Construction of transmission line is under progress with one circuit already charged. Synchronization is expected along with the commissioning of Nashik power plant.

### 2. Amravati Power Transmission Company Limited (APTCL):

- This is a 104 KM transmission asset costing Rs. 280 Cr., having transmission license and is on regulated tariff. Transmission Line is used for evacuating power of our Amravati Plant. Final tariff order issued by MERC on 22<sup>nd</sup> July 2016 approving the capital cost and Annual Revenue Requirement on cost plus basis for the project. APTCL is a 100% subsidiary of RattanIndia Power Limited.

## Amravati Project: Highlights

- **Fuel for Amravati power plant:**

- Better fuel availability: Increased production of coal from Coal India
- Rail Siding is fully operational and rakes are going directly into the plant

- **Concrete action plan for improving financing related cash flows:**

1. **Tenure: 5/25 approved from by all targeted lenders (12 out of 14 lenders except PFC and LIC)**
  - a) Average loan tenure on 31<sup>st</sup> March, 2015: 11.6 years
  - b) Average loan tenure on 1<sup>st</sup> July, 2016: 17.2 years
  - c) **We intend to increase the average loan tenure to approx. 20 years in the current financial year by increasing tenure for PFC and LIC**
2. **Interest: Lot of headroom is available for reducing cost of debt which is currently 13.3% pa**
  - a) Refinancing planned during current FY17 to further reduce interest rate
  - b) IIFCL in-principle approved financial assistance of Rs.782 Cr. under takeout finance scheme. The effective rate in this scheme (on the basis of our rating) works out to 10.20% p.a.
  - c) Interest rate of PFC (which has 34% share of total loan) expected to reduce in current FY17 under their new policy of interest rate reduction for commissioned projects after 1 year of

COD

## Huge positive developments for power sector

---

### Recent path breaking reforms for power sector:

1. Coal linkage swapping: approval from Cabinet of GOI dated 4<sup>th</sup> May 2016 for flexibility in utilization of domestic coal for reducing the cost of power generation

The objective of the proposal is to allow flexibility in optimal use of domestic coal in efficient Generating Stations resulting in reduction in the cost of electricity generation and reduce the power purchase cost of State Distribution companies. Such flexibility will be able to leverage coal to electricity conversion, efficiency of equipment as well as transportation cost optimization.

2. **Amended National Tariff Policy**

Govt. of India has introduced another major reform by amending the National Tariff Policy on 28<sup>th</sup> Jan, 2016 which will lead to further improvement of power sector in the country.

# Huge positive for power sector

## UDAY

### 3. UDAY scheme:

- 15 states (Andhra Pradesh, Bihar, Chhattisgarh, Goa, Gujarat, Jammu & Kashmir, Jharkhand, Haryana, Karnataka, Madhya Pradesh, Manipur, Punjab, Rajasthan, Uttar Pradesh and Uttarakhand) and 1 UT (Puducherry) have already agreed to join UDAY which shows that it has been widely accepted.
- **Benefits to DISCOMs**
  - 75% of debt will be taken over by States through issuance of bonds at sub 9% cost
  - Balance debt from bank will be at their base rate + not more than 0.10% e.g. SBI will charge max 9.40% (SBI base rate 9.30% + 0.10%)
  - The benefits of UDAY scheme will start reflecting in next 1-2 years
- **Key milestones to be met by DISCOMs by 2018-19:**
  - Reduce average AT&C loss from around 22% to 15%
  - Eliminate the gap between Average Revenue Realized (ARR) & Average Cost of Supply (ACS)

### Impact

Overall ecosystem of Power business expected to improve tremendously due to permanent solution of Discoms financial health which will help them procure more power for consumers and make timely payments to generators.

**Thank you**

