

Head Office:
301, Mahakosh House,
7/5, South Tukoganj,
Nath Mandir Road,
INDORE - 1 (M.P.) India

INDORE - 1 (M.P.) India Phone: 4065012, 2513281-82-83 Fax: 91-731-4065019 E-mail: ruchisoya@ruchigroup.com

CIN: L15140MH1986PLC038536

RSIL/2016

13th September, 2016

BSE Ltd. Floor No.25, Phiroze Jeejeebhoy Tower Dalal Street, Mumbai – 400 001

RUCHI SOYA INDUSTRIES LIMITED

National Stock Exchange of India Ltd. "Exchange Plaza" Bandra-Kurla Complex, Bandra(E) <u>Mumbai – 400 051</u>

Dear Sirs,

Sub: Outcome of Board Meeting

We submit herewith a copy of the un-audited Financial Results (Provisional) of Ruchi Soya Industries Ltd. (hereinafter called "the Company") for the quarter ended 30th June, 2016 and Limited Review Report thereon. The results were approved and taken on record by the Board of Directors of the Company at its meeting held on 13th September, 2016. The Board, inter alia, also appointed Mr. Anil Singhal as the Chief Financial Officer in terms of provisions of Section 203 of the Companies Act, 2013.

The meeting commenced at 3.30 P.M. and concluded at 9.30 P.M.

Thanking you,

Yours faithfully,

For RUCHI SOYA INDUSTRIES LTD.,

Enci: As above.

Regd. Office: "Ruchi House", Royal Palms, Survey No. 169, Aarey Milk Colony, Near Mayur Nagar, Goregaon (East), Mumbai- 400 065 Phone: 022 - 39388200 / 39388300. Fax: 022 - 39388257 / 39388336.

RUCHI SOYA INDUSTRIES LIMITED

Regd. Office: Ruchi House, Royal Palms, Survey No. 169, Aarey Milk Colony, Near Mayur Nagar, Goregoan (East), Mumbai - 400 065

| Pari | Annexure - I | | | |
|-------|---|--------------------------------------|--|--|
| | TEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2016 Particulars | (₹ In lakh unless otherwise stated) | | |
| | | 3 months ended 30.06.2016 | Corresponding 3 months ended 30.06.2015 in the previous year | |
| | (Refer Notes Below) | (Unaudited) | (Unaudited) [Refer Note 7] | |
| 1 | Income from operations (a) Net Sales/Income from Operations | 495,198.90 | | |
| | (b) Other Operating Income | 4,952.70 | 568,370.04 { 39,895.80 | |
| Ì | Total income from Operations (net) | 500,151.60 | 608,265.84 | |
| 2, | Expenses | | | |
| | (a) Cost of Materials Consumed (b) Purchases of stock-in-trade | 272,805.98 152,115.35 | 362,579.80 147,730.98 | |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade. | 18,438.98 | 5,159.66 | |
|] | (d) Employee benefits expense | 5,015.61 | 4,649.65 | |
| 1 | (e) Depreciation and amortisation expense (f) Other expenses | 3,865.85 30,719.12 | 4,007.53 39,748.32 | |
| | Total Expenses | 482,960.89 | 563,875.94 | |
| 3 | Profit/(Loss) from operations before other income, finance costs and exceptional items(1-2) | 17,190.71 | 44,389.90 | |
| | Other Version | | ĺ | |
| 4 | Other Income | 1,494.47 | 2,771.49 | |
| 5 | Profit/(Loss) from ordinary activities before finance costs and exceptional items(3 \pm 4) | 18,685.18 | 47,161.39 | |
| 6 | Finance costs | 23,200.45 | | |
| 7 | Profit/(Loss) from ordinary activities after finance costs but before exceptional items(5 ± 6) | (4,515.27) | 18,696.17 | |
| 8 | Exceptional Items | | | |
| | - Profit on divestment of investment [Refer Note 4] - Others | 4,540.01 - | - 164.06 | |
| 9 | Profit/(Loss) from ordinary activities before tax(7±8) | 24.74 | 18,860.23 | |
| 10 | Tax Expenses | (78.37) | 10,000.10 | |
| 11 | Net Profit/(Loss) from ordinary activities after tax(9±10) | 103.11 | 8,860.13 | |
| 12 | Extraordinary items (Net of tax ₹ Nil lakh) | | - | |
| 13 | Net Profit/(Loss) for the period (11±12) | 103.11 | 8,860.13 | |
| 1 | Share of Profit/(loss) of associates | | -, | |
| 1 | | • | | |
| 15 | Less: Minority Interest Gain / (Loss) | - | - | |
| 16 | Net Profit/(Loss) after taxes, minority interest and share of profit/(loss) of associates $(13\pm14\pm15)$. | 103.11 | 8,860.13 | |
| 17 | Other Comprehensive Income /(expense) net of taxes | 54.67 | (47.31) | |
| 18 | Total Comprehensive Income as per Ind AS (16 \pm 17) | 157.78 | 8,812.82 | |
| 17 | Paid up - Equity Share Capital (Face value ₹ 2/- per share) | 6,682.01 | 6,682.01 | |
| | Preference Share Capital (Face value ₹ 100/- per share) | 200.00 | 200.00 | |
| | | | | |
| 18.i | Earnings per share (before extraordinary and exceptional items) (of ₹2/-each) (not annualised)(in ₹ Per share) | | | |
| | a) Basic | (1.53) | 2.46 | |
| | b) Diluted | (1.53) | 2.46 | |
| 18.ii | Earning per share (after extraordinary and exceptional items) (of ₹ 2/-each) (not annualised)(in ₹ Per share) | İ | | |
| | a) Basic b) Diluted | (0.18) (0.18) | 2.51 2.51 | |
| | See accompaniying notes to the Financial Results | (3.16) | 2.51 | |
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For AND ON BEHALF OF THE BOARD OF DIREC

Sd/-MANAGING DIRECTOR

Place : Mumbai Date : September 13 , 2016

RUCHI SOYA INDUSTRIES LIMITED

Regd. Office: Ruchi House, Royal Palms, Survey No. 169, Aarey Milk Colony, Near Mayur Nagar, Goregoan (East), Mumbai - 400 065
SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(₹ In lakh unless otherwise stated) STANDALONE **PARTICULARS** Corresponding 3 months ended 30.06.2015 in the 3 months ended 30.06.2016 previous year (Unaudited) (Unaudited) [Refer Note 7] Segment Revenue 388,471,33 422,319.08 Vanaspati 16,321.08 20,462.05 Seed Extraction 85,236,76 106,890.98 Food Products 16,991.92 13,365.72 Wind Turbine Power Generation 1,960.43 Others 38,570.41 68,184.91 Unallocated 547,551.93 632,847.68 Less : Inter Segment Revenue 52,353.03 64,477.64 **Net Sales/Income from Operations** 495,198.90 568,370.04 Segment Results (Profit) (+) /Loss (-) before Tax and Finance Costs from each 2 segment 11,952.31 20,888.13 33.23 (392.57) Vanaspati 259.09 Seed Extraction 2,191.02 Food Products 703.24 928.42 Wind Turbine Power Generation 1.190.92 849.45 Others 4,855.17 20,349.67 Unallocated 18,342.30 45,465.78 Less: (i) Finance costs 23,200.45 28,465.22 (ii) Interest Income (342.88)(1,695.23) (iii) Other unallocable expenditure net off un-allocable income Add: Exceptional Items (0.38)4,540.01 - Profit on divestment of investment [Refer Note 4] - Others 164.06 Total Profit before tax (before Minority Interest (Gain/Loss) and Share of Profit/(loss) of associates) 24.74 18,860.23 3 Segment Assets 623,560.01 682,467.18 37,291.56 302,761.40 36,747.68 353,738.11 Vanaspati Seed Extraction Food Products 15,013.84 Wind Turbine Power Generation 39,989.32 44,162,10 Others 224,137.37 109,693.16 Unallocated 1,242,753.50 TOT AL 1,248,571.84 Segment Liabilities Oils 393,074.90 443,508.35 18.74 67,186.21 Vanaspati Seed Extraction 8,963.80 Food Products 531.55 387.72 Wind Turbine Power Generation 18,820.41 10,695.16 Unallocated TOTAL 479,631.81 463,577.32

For AND ON BEHALF OF THE BOARD OF DIRECTORS

Place : Mumbai

Date : September 13 , 2016

Sd/-MANAGING DIRECTOR

- Notes:

 1 The unaudited Financial results and segment results for June 30, 2016 were reviewed by Audit Committee at its meeting held on September 13, 2016 and approved at the meeting of Board of Directors of Company held at September 13, 2016. The Statutory auditors of Ruchi Soya Industries Limited (`the Company') have carried out limited review of above results in terms of Regulation 33 of SEBI (Listing Obaligations and Disclosure Requirements) Regulation, 2015.
- 2 The Employee Stock Options outstanding as on June 30, 2016 are as follows:

| Date of Grant | Opening Balance as on April 1, 2016 | Issued during the quarter | Exercised during the quarter | Cancelled during the quarter | Closing Balance as on June 30, 2016 |
|---------------|--|------------------------------|---------------------------------|---------------------------------|--|
| April 1, 2012 | 4,000 | - | | 4,000 | _ |
| April 1, 2013 | 149.250 | - | - | 15,750 | 133.500 |
| April 1, 2014 | 257,700 | - | - | 51,200 | 206,500 |
| April 1, 2015 | 437,500 | | - | 43,000 | 394,500 |
| Total | 848,450 | - | - | 113,950 | 734,500 |

3 Pursuant to the Scheme of Amalgamation and Arrangement between the Company and Mac Oil Palm Limited, the Board has approved the following amounts as charge to Business Development Reserve during the quarter ended on June 30, 2016:

| Particulars | Quarter ended June 30, 2016 (₹ In lakh) | |
|---|--|--------|
| Advertisement & sales promotion expenses (net of current tax) | 687.86 | 480.16 |
| Total | 687,86 | 480.16 |

- 4 During the quarter, the Company has sold equity shares held in Joint Venture 'Ruchi Kagome Foods India Private Limited'. The gains arising from the same have been disclosed as an Exceptional Item in the Statement of Profit and Loss.
- 5 The Company has adopted Indian Accounting Standard ('Ind AS') from April 1, 2016 and accordingly these financial results have been prepared in accordence with the recognition and measurement principles laid down in Ind AS 34 Interim financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordence with the recognition and measurement principles of Ind AS 34.
- 6 Reconciliation of the Standalone financial results to those reported under previous Generally Accepted Accounting Principles (GAAP) are summarised as follows:

| Particulars | Quarter ended June 30, 2015 (₹ In lakh) |
|---|--|
| Profit after tax as reported under previous GAAP | 157.11 |
| - Mark-to-Market and Fair Value Adjustments | 15,965.33 |
| - Unwinding of discount on trade receivables | 567.19 |
| - Amortisation of fair valuation of corporate guarantee issued. | 322.57 |
| Depreciation on account of Fair valuation of property plant and equipment. | (351.38) |
| Actuarial gains on gratuity classified from profit and loss to other comprehensive income | (24.06) |
| - Others | (3.55) |
| - Taxation Impacts on Ind AS adjustments | (7,773.08) |
| Profit after tax as reported under Ind AS | 8,860.13 |
| Other Comprehensive Income / Expenses (net of tax) | (47.31) |
| Total Comprehensive Income as reported under Ind AS | 8,812.82 |
| • | |

7 The financial results for the quarter ended June 30, 2015 have neither been audited nor been reviewed by the statutory auditors. These have been presented based on information complied by the Management after making neccasary adjustments to give true and fair view of results in accordance with Ind AS.

8 Tax expenses comprises of the following:

| Particulars | Quarter ended June 30, 2016 (₹ In lakh) | Quarter ended June 30, 2015 (₹ In iakh) |
|---------------------------|--|--|
| (1) Current tax | 38.43 | 656.00 |
| (2) Deferred tax | (116.80) | 9,344.10 |
| (3) Tax for earlier years | | |
| Total | (78.37) | 10,000.10 |

9 The figures for the previous period/year have been re-grouped/ re-classified/ re-arranged, wherever neccessary to correspond with the current period's classification/disclosure.

For AND ON BEHALF OF THE BOARD OF DIRECTORS

Place: Mumbai Date: September 13, 2016

Sd/-MANAGING DIRECTOR

P.D.Kunte & Co. (Regd.) Chartered Accountants

INDEPENDENT AUDITOR'S REVIEW REPORT To the Board of Directors of Ruchi Soya Industries Limited

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results ('the statement') of Ruchi Soya Industries Limited ('the Company') for the quarter and three months ended June 30, 2016, being submitted by the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 read with Circular No. CIR/CFD/CMD/15/2015 dated November 30, 2015.
- This statement is the responsibility of the Company's Management, has been approved by the Board of Directors and has been prepared on the basis of the related interim financial statements in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued there under and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.
- 3. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of Entity" issued by the Institute of Chartered Accounts of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the statement is free from material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Attention is drawn to the following matters:

Attention is drawn to the Scheme of Amalgamation and Arrangement between Mac Oil Palm Limited and the Company and their respective shareholders sanctioned by the Hon'ble High Court of Mumbai in an earlier year. Pursuant to the said Scheme, during the three months ended June 30, 2016, an amount of ₹ 687.86 lakh (net of current tax thereon) has been debited to Business Development Reserve.

Had the Scheme not prescribed the accounting treatment as approved by the Hon'ble High Court, the accumulated balance in the General Reserve and Securities Premium account as at June 30, 2016 would have been higher by ₹ 5,193.54 lakh and ₹ 23,842.29 lakh respectively, profit for the three months ended June 30, 2016 would have been lower by ₹ 687.86 lakh, the accumulated balance in the Statement of Profit and Loss as at June 30, 2016 would have been lower by ₹ 30,644.93 lakh, the balance in Revaluation Reserve would have been higher by ₹ 14,665.23 lakh and the balance in Business Development Reserve would have been Rs. Nil.



P.D.Kunte & Co. (Regd.) Chartered Accountants

However, the aggregate balance in Reserves and Surplus as at June 30, 2016 would have remained the same.

- 5. Subject to our comments in paragraph 4 above, based on our review conducted as above , nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued there under and other accounting principles generally accepted in India and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Circular No. CIR/CFD/CMD/15/2015 dated November 30, 2015 as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed or that it contains any material misstatement.
- As stated in notes to 'the statement', figures pertaining to the quarter ended June 30, 2015 have not been subject to Limited Review or Audit by us.

For P. D. Kunte & Co. (Regd.) Chartered Accountants Firm Regn. No. 105479W

> D.P. Sapre Partner Mem. No. 40740

Place: Mumbai

Date: September 13, 2016

7/5, South Tukoganj, Nath Mandir Road, INDORE - 1 (M.P.) India Phone: 4065012, 2513281-82-83 Fax: 91-731-4065019

E-mail: ruchisoya@ruchigroup.com

CIN: L15140MH1986PLC038536

RSIL/2016

13th September, 2016

BSE Ltd. Floor No.25, Phiroze Jeejeebhoy Tower Dalal Street, <u> Mumbai – 400 001</u>

RUCHI SOYA INDUSTRIES LIMITED

National Stock Exchange of India Ltd., "Exchange Plaza", Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051

Dear Sirs,

Reg: Press Release

We attach herewith a copy of captioned Press Release, issued by the Company for your information and records.

Thanking you,

Yours faithfully, For RUCHI SOYA INDUSTRIES LTD.

COMPANY SECRETARY

Encl.: As above.

Regd. Office: "Ruchi House", Royal Palms, Survey No. 169, Aarey Milk Colony, Near Mayur Nagar, Goregaon (East), Mumbai- 400 065 Phone: 022 - 39388200 / 39388300 . Fax: 022 - 39388257 / 39388336.



Ruchi Soya Industries Limited Performance for the quarter ended on June 30, 2016

Mumbai; September 13, 2016; Ruchi Soya Industries Limited (Ruchi Soya) has announced its unaudited financial results for the quarter ended June 30, 2016. As compared to the corresponding period of the previous year, Ruchi Soya recorded a drop in net sales from Rs. 5683.70 crore to Rs. 4951.99. crore. Earnings before interest and depreciation and tax (other than exceptional items) was recorded at Rs. 225.51 Crore as against Rs. 511.69 Crore. Profit after tax registered at Rs. 1.03 crore as compared to Rs. 88.60 crore in the previous year.

The capacity utilization of refining facilities has declined by 46.60% from 5,44,973 MT to 291041 MT, primarily due to commercial disparity in processing of Crude palm oil vis a vis import of refined oil during the period. The soya seed crushing utilization capacity has declined by 14.19% from 2,26,425 MT to 1,94,288 MT, owing to low availability of seeds in the market place and lack of commercial parity for processing. However, despite fall in commodity prices, sale of branded products sustained at Rs. 2172.64 Crore as compared to Rs.2187.50 Crore for the corresponding quarter for the previous year.

The proportion of branded sales to total sales has gone up from 35.96% to 43.44 %, presenting a healthy trend. The branded portion in the manufacturing turnover has improved to 66.66% as compared to 52.13% in the corresponding quarter of the previous year.

Commenting on the performance of Ruchi Soya, Founder & Managing Director, Mr. Dinesh Shahra said, "Operating Profitability during the quarter has been impacted mainly due to low capacity utilization of soya crushing capacity on account of poor arrival of crop in the non-peak season and lack of commercial viability for processing. However, we are encouraged by the sustained branded sales performance. We believe that we would maintain a healthy growth trend in branded sales in the times to come, given the vast potential and our strong market positioning. Despite challenging and competitive business environment, the overall performance has been satisfactory."

"Keeping in view the festive season ahead, improved market sentiments and signs of growth in the economy, the demand for edible oil are likely to increase in the subsequent quarters. The weather conditions have been conducive for an enhanced soya seed production in the current year. We are, therefore, hopeful of a better performance in the current year as compared to the previous year; he concluded.



About RUCHI SOYA INDUSTRIES LIMITED

Ruchi Soya is India's leading Agri FMCG and the country's number one cooking oil and soy foods company. Its popular brands include Nutrela, Mahakosh, Sunrich, Ruchi Star and Ruchi Gold. An Integrated player from farm to fork; Ruchi Soya has secured access to oil palm plantations in India and other key regions of the world. Ruchi Soya is also the highest exporter of soya meal, lecithin and other food ingredients from India. Ruchi Soya is committed to renewable energy and exploring suitable opportunities in the sector.

For further information, please contact:

Rajdeep Barooah

Corporate Communications

Ruchi Soya Industries Limited

Cell: +91 8452875111

rajdeep_barooah@ruchigroup.com

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