

Registered Office: Zensar Technologies Limited, Zensar Knowledge Park, Plot No. 4, MIDC Kharadi,

Off Nagar Road, Pune 411014, India Tel.: +91 (20) 66057500, 27004000 Fax: +91 (20) 66057888 CIN: L72200PN1963PLC012621

January 24, 2017

Bombay Stock Exchange Limited Corporate Service Department 1<sup>st</sup> Floor, P. J. Towers Dalal Street Mumbai 400 001

Fax: (022) 2272 2039/2272 3121

The National Stock Exchange of India Ltd

Exchange Plaza, 3<sup>rd</sup> floor Plot No. C/1, 'G' block Bandra Kurla Complex, Bandra(East)

Mumbai 400 051

Fax: (022) 26598237/26598238

Dear Sirs,

Sub: Unaudited Financial Results for the Quarter and Nine months ended 31st December, 2016

Please find enclosed herewith a copy of Unaudited Standalone and Consolidated Financial Results of the Company for the Quarter and Nine months ended 31<sup>st</sup> December, 2016 which were approved by the Board of Directors at its meeting held today along with the Limited Review Report by the Statutory Auditors of the Company.

The meeting commenced on 24<sup>th</sup> January, 2017 at 12.00 noon and concluded on 24<sup>th</sup> January, 2017 at 6.45 p.m.

Kindly acknowledge the receipt of the communication.

Thanking you,

For ZENSAR TECHNOLOGIES LIMITED

NILESH LIMAYE
COMPANY SECRETARY

Membership No. A4075



The Board of Directors Zensar Technologies Limited Plot No 4, MIDC, Off Nagar Road, Pune-411014.

- 1. We have reviewed the unaudited consolidated financial results of Zensar Technologies Limited (the "Company") and its subsidiaries (hereinafter referred to as the "Group") (refer Note 5 on the Statement) for the quarter and nine months ended December 31, 2016 which are included in the accompanying 'Statement of Consolidated Unaudited Results for the Quarter and Nine months ended 31st December, 2016' together with the notes thereon (the "Statement"). The Statement has been prepared by the Company's Management pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015") and SEBI Circular dated July 5, 2016, which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's Management and has been approved by its Board of Directors. Further, the Management is also responsible to ensure that the accounting policies used in preparation of this Statement are consistent with those used in the preparation of the Company's opening unaudited consolidated Balance Sheet as at April 1, 2015 prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of group personnel and analytical procedures applied to group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with Ind AS and other recognized accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 and SEBI circular dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following matter:
  - a. Note 2 to the Statement which states that the Company has adopted Ind AS for the financial year commencing from April 1, 2016, and accordingly, the Statement has been prepared by the Company's Management in compliance with Ind AS.

Our conclusion is not qualified in respect of this matter.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Amit Borkar

Partner

Membership Number: 109846

Place: Mumbai

Date: January 24, 2017

## Zensar Technologies Limited

Registered Office : Zensar Knowledge Park, Kharadi, Plot # 4 , MIDC, Off Nagar Road, Pune - 411014, India Statement of Consolidated Unaudited Results for the Quarter and Nine months ended 31st December, 2016

(Rs. in Lakhs)

					Nine month	s ended	
		Quarter ended 31-Dec-2015			31-Dec-2016	31-Dec-2015	
	Particulars	31-Dec-2016	30-Sep-2016	Unaudited	Unaudited	Unaudited	
	Particulars	Unaudited	Unaudited	Unaudited			
			_	75.050	2,31,228	2,19,839	
I	ncome from Operations	78,654	77,032	75,059	432	877	
(	a) Net Sales/Income from Operations	118	178	522	2,31,660	2,20,716	
10	b) Other Operating Income	78,772	77,210	75,581	2,31,000	2/20/	
1	Total income from operations	,-		1			
1-	xpenses	C 570	5,730	7,445	19,241	16,83	
E	a. Purchase of traded goods	6,578	520	(87)	550	(26	
100	o. Changes in inventories	234	i i	45,167	1,43,564	1,34,33	
Įt.	), Changes III IIIVentones	49,011	48,115	1,073	3,062	3,12	
0	c. Employee benefits expense	1,026	1,110	11,773	35,534	35,54	
Į (	d. Depreciation and amortisation expense	11,978	11,553		2,01,951	1,89,56	
	e. Other expenses	68,827	67,028	65,371	•	31,15	
1-	Total expenses	9,945	10,182	10,210	29,709	ت الدراد ت	
1	Profit from Operations before other income, finance costs and	5,545		1			
	exceptional items (1-2)			673	4,254	4,47	
- 1	-	1,886	524			35,62	
- [	Other Income (Net)	11,831	10,706	10,883	33,963	33,02	
: 1	Profit before finance costs and exceptional items (3+4)	1 12,032	- '		Ĭ		
1	, , , , , , , , , , , , , , , , , , , ,		196	284	546	8.	
. 1	Et seeka	177			33,417	34,74	
,	Finance costs	11,654	10,510	10,599	33,41/	,.	
,	Profit from ordinary activities after finance costs but before	1					
	exceptional items (5-6)			_	-		
ļ		-	,	1		34,74	
3	Exceptional Items	11,654	10,510	10,599	33,417	J-2,2	
•	Profit before tax (7+8)	1		3,367	10,126	10,3	
		3,463	3,056	3,307	,	_	
0	Tax expense		7,454	7,232	23,291	24,3	
	Net Profit for the period (9-10)	8,191	7,434	1,			
.1	Met Profit for the period (5 = 5)	1	i		(596)		
.2	Other comprehensive income, net of income tax	(231)	(332)		(22)	2	
	A. Items that will not be reclassified to profit or loss	314	(497)		(618)	2,2	
	B. Items that will be reclassified to profit or loss	83	(829)	(825)	•		
	Total other comprehensive income, net of income tax	8,274	6,625	6,407	22,673	26,6	
L3	Total comprehensive income for the period (11+12)	0,2/7		1			
			7 200	7,135	22,978	24,	
L4	Net Profit/(Loss) attributable to:	8,180		97	313		
	- Owners	11	246	3"	-		
	- Non-controlling interests		Į.		22.750	26,	
	Total comprehensive income attributable to:	8,263	6,385	6,310	22,360	20,	
	- Owners	11		97	313	1	
	- Non-controlling interests	1	i	4,454	4,480	4,	
	Paid-up equity share capital (Face value Rs.10 each)	4,480	4,475	1,151			
15	Paid-up equity share capital (i acc value 15.25 cost)	.1			1		
4.6	Earnings Per Share (EPS) (Face value Rs. 10 each) (no	otį					
16	annualised):	18.2	7 16.13	16.04	51.40	54	
	a) Basic	17.9	' 1		50.59	53	
	b) Diluted	1 17.9	13,00	1			

Consolidated Segment wise Revenue, Results & Capital employed for the quarter and nine mon	ths ended 31st December, 2016
No. 1. Compart wice Revenue, Results & Capital employed for the quarter and fine mon	LIID CITE CONTROL CONT
Consolidated Segment Wise Revenue, 1125-112	

	Consolidated Segment wise Revenue, Results & Capita	rempio) de				(Rs. in Lakhs)
			Quarter ended		Nine month	
		31-Dec-2016	30-Sep-2016	31-Dec-2015	31-Dec-2016	31-Dec-2015 Unaudited
	Particulars	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
1	Segment Revenue (net of inter segment revenue) Application Management Services	60,333 18,321	59,582 17,450	55,701 19,358	1,78,780 52,448	1,68,460 51,379
	Infrastructure Management Services	78,654	77,032	75,059	2,31,228	2,19,839
	Net Sales / Income From Operations					
2	Segment Results Profit / (Loss) before tax and interest from each segment Application Management Services Infrastructure Management Services	10,665 812	10,998 211	9,146 2,023	32,364 1,604	31,337 3,937
	Intrastructure Management Services	44.477	11,209	11,169	33,968	35,269
	Total Segment Results	<b>11,477</b>	196	284	546	87.
	Less: Interest and finance cost Less: Unallocable expenditure net of unallocable	(354)	503	286	5	(35
	income	11,654	10,510	10,599	33,417	34,747

<sup>1.</sup> Effective April 1, 2016, the Company has reorganised its business into multiple reporting units and realigned the internal financial reporting system. In the context of Ind AS-108 - Operating Segment, the Company has identified the following business segments:

Application Management Services (AMS)

Infrastructure Management Services (IMS)

2 Segment Capital Employed
Property, Plant and Equipment used in the Company's business or liabilities contracted have not been identified to any of the reportable segments, as the Property, Plant and Equipment and the support services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made.

These changes have been made retrospectively to the segment information of prior period presented.

## Notes:

- 1 The above financial results were reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at their meetings held on 24th January, 2017.
- 2 This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning 1 April 2016, the Company has for the first time adopted Ind AS with a transition date of
- 3 The statement does not include Ind AS compliant results for the previous year ended 31 March 2016 as the same is not mandatory as per SEBI's circular dated 5 July 2016.
- 4 On November 2, 2016, Zensar Technologies (UK) Limited, a wholly owned subsidiary of the Company, entered into a Share Purchase agreement to acquire 100% shares in On November 2, 2016, Zensar reconnologies (UK) Limited, a wholly owned substitutely of the Company, entered into a Share Purchase agreement to acquire 100% shares in Foolproof Limited, an Experience Design Company, headquartered in London with other offices in Norwich and Singapore. As permitted under Ind AS 103, the accounting for the acquisition has been done on provisional basis. These provisional amounts will be finalised upon completion of the fair valuation of consideration (including contingent consideration), assets acquired and liabilities assumed.

The results for the quarter and nine months ended 31 December 2016 include the results of Foolproof Group (Foolproof Limited and its subsidiaries) for the period November 2, 2016 to December 31, 2016 (Net Sales/Income from Operations of Rs. 1652,97 lakhs and PBT of Rs. 144.73 lakhs) and are therefore not comparable with results of the previous

- 5 The consolidated financial results include the results of Zensar Technologies Limited's subsidiaries in USA, UK, Singapore, China, South Africa and Netherlands.
- 6 The Limited Review under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been carried out by the Statutory Auditors. The Report does not contain anything which would have an impact on the results for the quarter and nine months ended 31st December, 2016.
- 7 Other Income (Net) for the quarter and nine months ended December 31st, 2016 includes net foreign exchange gain/(loss) of Rs. 1524 lakhs and Rs. 2861 lakhs respectively. (Corresponding previous period: net gain of Rs. 260 lakhs and Rs. 3158 lakhs respectively). Other Income (Net) for the quarter ended September 30th, 2016 includes net foreign exchange gain/(loss) of Rs. (98) lakhs.
- 8 During the quarter ended 31st December, 2016, the Company issued 2,750 equity shares pursuant to the exercise of stock options by certain employees under the "2002 ESOP" and 47,170 equity shares under "2006 ESOP" stock option plan.
- 9 The board of directors in their meetings on January 24, 2017 declared an interim dividend of Rs. 5 per equity share.
- 10 Results of Zensar Technologies Limited on a stand alone basis are hosted on the Company's website www.zensar.com.

Results of Zensar Technologies Limited on a stand alone basis are nosted on the company 3 website management of the company 3 website mana							
Stand-Alone Information (Rs. in Lakhs)							
	Quarter ended				ns ended		
	31-Dec-2016	30-Sep-2016	31-Dec-2015	31-Dec-2016	31-Dec-2015		
Particulars	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited		
	32457	32736	30574	97473	92468		
Net Sales/Income from Operations	8847	6040	6361	22523	24940		
Profit before tax	6343	4377	4600	16034	18341		
Profit after tax	05 15			belevis			

11 The reconciliation of net profit reported in accordance with Indian GAAP to total comprehensive income in accordance with Ind AS is given below:

(Rs. in Lakhs)

Description	For Quarter ended December 31, 2015	For Nine months ended December 31, 2015
24.00	7,251	24,123
Net profit as per previous GAAP (Indian GAAP)		
Ind AS adjustments:	41	(25)
Net adjustment on de-consolidation of an entity pursuant to requirements of Ind AS 110*	(163)	167
Actuarial loss on employee defined benefit plans recognised in Other Comprehensive Income	(84)	(231)
Effect of employee stock option measurement and amortisation based on fair value of options	(36)	(120)
Effect of fair valuing security deposits and amortisation of advance rentals	134	255
Effect of measuring investments at fair value through profit and loss	83	272
Fair valuation changes of other financial liabilities	180	525
Others	(43)	(42)
Deferred tax on undistributed earnings of subsidiaries	(131)	(540)
Deferred taxes on above Ind AS adjustments	7,232	24,384
Net profit as per Ind AS	(825	2,245
Other comprehensive income, net of income tax	6,407	26,629
to the series for the period	201Eortivolv	

\* includes net sales/income from operations - Rs. 622 lakhs and Rs. 1949 lakhs for the quarter and nine months ended 31st December, 2015 respectively Total comprehensive income for the period

This reconciliation statement has been provided in accordance with circular CIR/CFD/FAC/62/2016 issued by SEBI dated July 5, 2016 on account of implementation of Ind-AS by listed companies.

For and on behalf of the Board

Sandeep Kishere Managing Director & CEO DIN:07393680

Mumbai

Date: 24th January, 2017

The Board of Directors
Zensar Technologies Limited
Plot No 4, MIDC,
Off Nagar Road,
Pune-411014.

- 1. We have reviewed the unaudited financial results of Zensar Technologies Limited (the "Company") for the quarter and nine months ended December 31, 2016 which are included in the accompanying 'Statement of Standalone Unaudited Results for the Quarter and Nine months ended 31<sup>st</sup> December, 2016' together with the notes thereon (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015") and SEBI Circular dated July 5, 2016, which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Further, the Management is also responsible to ensure that the accounting policies used in preparation of this Statement are consistent with those used in the preparation of the Company's opening unaudited Balance Sheet as at April 1, 2015 prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with Ind AS and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 and SEBI circular dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. We draw attention to the following matter:
  - a. Note 2 to the Statement which states that the Company has adopted Ind AS for the financial year commencing from April 1, 2016, and accordingly, the Statement has been prepared by the Company's Management in compliance with Ind AS.

Our conclusion is not qualified in respect of this matter.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Amit Borkar

Partner

Membership Number: 109846

Place: Mumbai

Date: January 24, 2017

Zensar Technologies Limited	
Registered Office: Zensar Knowledge Park, Kharadi, Plot # 4, MIDC, Off Nagar Road, Pune - 411014, India	
Statement of Standalone Unaudited Results for the Quarter and Nine months ended 31st December, 2016	
Statement of Standalone Unaudited Results for the Quarter and time months characteristics	(Rs. in Lakhs

		Quarter anded		Nine months ended		
			Quarter ended 31-Dec-2016   30-Sep-2016		31-Dec-2016	31-Dec-2015
	Particulars	Unaudited	Unaudited	31-Dec-2015 Unaudited	Unaudited	Unaudited
1	Income from Operations  (a) Net Sales/Income from Operations (b) Other Operating Income	32,457 264	32,736 253	30,574 336	97,473 763	92,468 934
	Total income from operations	32,721	32,989	30,910	98,236	93,402
	Expenses a. Purchase of traded goods	1,118	2,320	2,042	6,650	4,804
	b. Employee benefits expense	18,657	18,664	17,389	54,414	50,035
	c. Depreciation and amortisation expense	848	937	871	2,518	2,515
	d. Other expenses	4,466	4,949	4,780	14,558	15,598
	Total expenses	25,089	26,870	25,082	78,140	72,952
3	Profit from Operations before other income, finance costs and exceptional items (1-2)	7,632	6,119	5,828	20,096	20,450
4	Other Income (Net)	1,240	(58)	568	2,480	4,586
5	Profit before finance costs and exceptional items (3+4)	8,872	6,061	6,396	22,576	25,036
6	Finance costs	25	21	35	53	96
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	8,847	6,040	6,361	22,523	24,940
8	Exceptional Items	-	-	-	-	-
9	Profit before tax (7+8)	8,847	6,040	6,361	22,523	24,940
10	Tax expense	2,504	1,663	1,761	6,489	6,599
11	Net Profit for the period (9-10)	6,343	4,377	4,600	16,034	18,341
12	Other comprehensive income, net of income tax A. Items that will not be reclassified to profit or loss B. Items that will be reclassified to profit or loss Total other comprehensive income, net of income tax	(231) (94) (325)	104	107 (326) (219) 4,381	(596) 319 (277) 15,757	(109) (747) (856) <b>17,48</b> 5
13	Total comprehensive income for the period (11+12)	6,018	4,481	•		, i
14	Paid-up equity share capital (Face value Rs. 10 each)	4,480	4,475	4,454	4,480	4,454
15	Earnings Per Share (EPS) (Face value Rs. 10 each) (not annualised):	1115	0.70	10.34	35.86	41.30
i	a) Basic	14.16 13.94	9.79 9.64	10.34	35.30	40.69
	b) Diluted	1				



## Notes:

- 1 The above financial results were reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at their meetings held on
- 24th January, 2017.

  2 This statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable. Beginning 1 April 2016, the Company has for the first time adopted Ind AS with a transition date of 1 April 2015.
- 3 The statement does not include Ind AS compliant results for the previous year ended 31 March 2016 as the same is not mandatory as per SEBI's circular dated 5
- 4 The Limited Review under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been carried out by the Statutory Auditors. The Report does not contain anything which would have an impact on the results for the quarter and nine months ended 31st December, 2016.
- 5 Where financial results contain both consolidated financial results and separate financial results of parent, segment information needs to be presented only in the case of consolidated financial results. Accordingly, segment information has been provided only in the consolidated financial results.
- 6 Other Income (Net) for the quarter and nine months ended December 31st, 2016 includes net foreign exchange gain/(loss) of Rs. 883 lakhs and Rs. 1183 lakhs respectively. (Corresponding previous period: net gain of Rs. 201 lakhs and Rs. 2420 lakhs respectively). Other Income (Net) for the quarter ended September 30th, 2016 includes net foreign exchange gain/(loss) of Rs. (640) lakhs.
- 7 During the quarter ended 31st December, 2016, the Company issued 2,750 equity shares pursuant to the exercise of stock options by certain employees under the "2002 ESOP" and 47,170 equity shares under "2006 ESOP" stock option plan.
- 8 The board of directors in their meetings on January 24, 2017 declared an interim dividend of Rs. per equity share.
- 9 The reconciliation of net profit reported in accordance with Indian GAAP to total comprehensive income in accordance with Ind AS is given below:

(Rs. in Lakhs) For Nine For Quarter months ended ended Description December 31, December 31 2015 2015 4.663 Net profit as per previous GAAP (Indian GAAP) Ind AS adjustments: Actuarial loss on employee defined benefit plans recognised in Other Comprehensive Income Effect of employee stock option measurement and amortisation based on fair value of options 167 (163)(84) (231) 64 (32) 134 191 Goodwill amortization written back (109)Effect of fair valuing security deposits and amortisation of advance rentals 255 Effect of measuring investments at fair value through profit and loss 75 13 Effect of Actuarial valuation of employee benefits 26 92 (210)Others Deferred taxes on above Ind AS adjustments 4,600 Net profit as per Ind AS (856)Other comprehensive income, net of income tax 17,485 4,381

Total comprehensive income for the period This reconciliation statement has been provided in accordance with circular CIR/CFD/FAC/62/2016 issued by SEBI dated July 5, 2016 on account of implementation of Ind-AS by listed companies.

For and on behalf of the Board

Sandeep Kishore Managing Director & CEO DIN:07393680

Date: 24th January, 2017