



**Reliance Communications Limited**  
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October 30, 2017

The General Manager  
Corporate Relationship Department  
BSE Limited  
Phiroze Jeejeebhoy Towers  
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Mumbai 400 001  
Fax No.: 2272 2037/39/41/61/3121/3719

The Manager  
National Stock Exchange of India Ltd.  
Exchange Plaza, C/1, Block G  
Bandra - Kurla Complex, Bandra (East)  
Mumbai 400 051  
Fax No.: 2659 8237 / 38/8347/48 /  
66418124/25/26

**BSE Scrip Code: 532712**

**NSE Symbol: RCOM**

Dear Sir,

**Sub: Media Release**

We enclose herewith the media release dated October 30, 2017 being issued by the Company which is self explanatory.

Kindly inform your members accordingly.

Yours faithfully  
For **Reliance Communications Limited**

Prakash Shenoy  
Company Secretary

Encl: as above.

**RELIANCE COMMUNICATIONS LIMITED (RCOM) PRESENTS  
'ZERO LOAN WRITE-OFF PLAN' TO LENDERS****RCOM MAKES COMPREHENSIVE DEBT RESOLUTION PROPOSAL TO ITS  
DOMESTIC AND INTERNATIONAL LENDERS****RCOM TO REPAY DEBT OF UP TO RS. 17,000 CRORE  
THROUGH ASSET MONETISATION****ASSET VALUE BASED ON INDEPENDENT THIRD-PARTY VALUATION ESTIMATES****TRANSPARENT AND COMPETITIVE PROCESS FOR MONETIZATION OF:**

- WIRELESS SPECTRUM AND RELATED ASSETS
- TOWER, FIBER AND MCN (MULTI-CONVERGENCE NODES) ASSETS

**RCOM TO REPAY ADDITIONAL DEBT OF RS. 10,000 CRORE THROUGH  
SALES AND COMMERCIAL DEVELOPMENT OF REAL ESTATE ASSETS****REAL ESTATE COMPRISES DAKC (125 ACRE) AND OTHER  
PRIME REAL ESTATE ASSETS ACROSS 8 METROS****EQUITY CONVERSION OF RS. 7,000 CR OF DEBT PROPOSED IN NEW RCOM  
IN COMPLIANCE OF RBI SDR GUIDELINES****NEW RCOM BUSINESS WILL HOLD PROFITABLE, NON-MOBILE, B2B BUSINESS:**

- GLOBAL AND INDIAN ENTERPRISE
- INTERNET DATA CENTRES (IDC)
- GLOBAL SUBMARINE CABLE NETWORK

**SUSTAINABLE AND CONSERVATIVE LEVEL OF DEBT OF ONLY RS. 6,000 CR  
PROPOSED FOR NEW RCOM****PROPOSAL TO BE IMPLEMENTED WITHIN STANDSTILL PERIOD (FOR INTEREST  
AND PRINCIPAL REPAYMENTS) TILL DECEMBER 2018 AS PER RBI SDR  
GUIDELINES**

**Mumbai, 30 October 2017:** Reliance Communications Limited (RCOM) today made a comprehensive debt resolution plan to its domestic and foreign Lenders.

**Comprehensive Debt Resolution Plan:** RCom's debt resolution plan envisages no loan write-off by the lenders. RCom will pay off up to Rs. 17,000 crore of its debt, out of the proceeds of monetization of Spectrum, Towers and Fiber and MCN (Media Convergence Nodes) assets. RCom will pay additional Rs. 10,000 Crore of its debt, out of the proceeds

of sales and commercial development of DAKC and other prime real estate assets across 8-metros. The New RCom will have sustainable and profitable B2B – non mobile business.

**Monetization Process:** RCom is working closely with SBI Capital Markets Limited, the advisors appointed by the Lenders, to run a competitive process in a transparent manner to monetize the Spectrum, Tower and Fiber, MCNs and prime real estate assets.

The Company has valuable spectrum across 800/900/1800/2100 MHz spectrum bands ideally suited for 4G and other evolving technologies. While the Company will continue with its 4G focused strategy, it plans to monetize its holding through trading and sharing arrangements.

The Company will also monetize its extensive Tower and Fiber portfolio comprising of 43,000 plus towers and over 1,78,000 Route KM of Intercity and Intracity Fiber. RCom's monetization plan also includes its 248 MCN properties located across the country and prime real estate assets located at New Delhi, Mumbai, Chennai, Hyderabad, Kolkata etc.

**Conversion of debt:** Debt of Rs. 7,000 crore is proposed to be converted into 51% of the Company's equity, as per the SDR guidelines of the Reserve Bank of India. Shareholders of the Company at the Annual General Meeting held on September 26, 2017 have already approved issuance of equity shares to lenders by conversion of loans.

**New RCom:** RCom's transformation journey is focused on viable, sustainable and profitable B2B businesses with a strong domestic and global footprint. RCom's B2B business portfolio comprises Enterprise, Carrier, Internet Data Centre and global submarine cable network in India and overseas across continents. New RCom will rank among the Top 3 data players in India.

These B2B businesses are stable, capital light and have sustained and predictable annuity revenues and profits, with immense growth potential amidst low competitive intensity. These businesses have no exposure to mobility and consumer business including fiber to home. They generate equal revenues from domestic and overseas operations.

The New RCom will have sustainable and conservative level of debt of only Rs. 6,000 crore. Cost of debt will be lower due to ability to raise debt funds overseas at low cost.

**Standstill period till December 2018:** RCom is under a standstill period (for interest and principal repayments) till December 2018 and expects to complete the SDR process as per applicable RBI guidelines.

### **About Reliance Communications**

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Group. The Reliance Group currently has a net worth in excess of Rs. 100,840 crore (US \$15.2 billion), cash flows of over Rs 11,300 crore (US \$1.7 billion) and net profit of over Rs 5,100 crore (US\$ 0.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company has a customer base of around 75 million, including over 2.6 million individual overseas retail customers. Reliance Communications corporate clientele includes over 39,000 Indian and multinational corporations including small and medium enterprises and over 290 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 21,000 cities and towns and over 400,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 280,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia-Pacific region

Website: [www.rcom.co.in](http://www.rcom.co.in)



Reliance Mobile



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