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October 3, 2017

**The Manager**  
**National Stock Exchange of India Ltd**  
Listing Department  
Exchange Plaza  
5<sup>th</sup> Floor, Plot no C/1, G Block  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051

**The Manager**  
**BSE Limited**  
Corporate Relationship Department,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001

**Subject: Press Release dated October 3, 2017**

**Scrip Code: BSE – 500304; NSE – NIITLTD**

Dear Sir,

Please find enclosed a copy of the press release titled “NIIT Ltd. appoints Anurag Gupta as Head – Global Retail Business (GRB) India Operations.”

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,  
For NIIT Limited

**Deepak Bansal**  
**Company Secretary &**  
**Compliance Officer**





Press Release

## NIIT Ltd. appoints Anurag Gupta as Head - Global Retail Business (GRB) India Operations

**New Delhi, 3<sup>rd</sup> October, 2017:** NIIT Limited, a global leader in skills and talent development, announced the appointment of Mr. Anurag Gupta as the Head - Global Retail Business (GRB) India Operations. In this role, Anurag will be responsible for driving the goals of B2C businesses of NIIT and Channel partners in India, Training.com - a multi-modal learning platform, NIIT Inside Colleges (NIC) India, all verticals of IT, BFSI and Management programs and NIIT.tv penetration in the country.

In May 2003, Anurag was heading NIIT's business unit of West Zone (India), Middle East & North African operations as the Vice President. He was with NIIT till November 2007. In his last stint as the Chief Mentor & Whole Time Director at Ice Creative Excellence Private Limited, Anurag was instrumental in setting up and leading ICE to its current position as a leading media and entertainment training school. He started this initiative as CEO – Education with Balaji Telefilms Limited and subsequently handled this asset as Partner in PE venture, Indus Balaji. Anurag has also served on the board of SMART Q Education Solutions Pvt. Ltd. and Perfect Pin Code Property Services.

Welcoming Anurag on board, **Mr. Sapnesh Lalla, CEO, NIIT Limited** said, *"We are delighted to have Anurag as the Head of GRB India operations at a time when we are going through a phase of intense digital transformation. This is the time when the country is focusing on building new-age digital skills, with the aspiration of becoming the largest competitive global talent pool. Anurag's global experience, proven track record and excellence in strategy, training services and channel management will enable him to lead the transformation of NIIT's offerings and brand positioning in the Global Talent Development space. I heartily congratulate Anurag and I am confident that his appointment will give further thrust to the growth drive of NIIT."*

An MBA from IMT Ghaziabad, Anurag has extensive work experience of over 25 years across education, engineering and textile industries. He began his career in 1992 as a management trainee with Lohia Star Linger Limited. Subsequently, he worked in senior positions at GKW Limited, DCM Shriram Consolidated Limited and Aptech Limited & Frankfinn Institute of Airhostess Training making significant contributions to these organizations.

*"I am pleased to take on this role, and excited to come back to NIIT. Bringing my varied experience on a platform of a trusted brand like NIIT, I look forward to working with the team and taking GRB India to the next level of growth."* said **Mr. Anurag Gupta, Head – GRB India Operations, NIIT Limited.**

### About NIIT

NIIT is a leading Skills and Talent Development Corporation that is building a manpower pool for global industry requirements. The company, which was set up in 1981 to help the nascent IT industry overcome its human resource challenges, today ranks among the world's leading training companies owing to its vast and comprehensive array of talent development programs. With a footprint across 40 nations, NIIT

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offers training and development solutions to Individuals, Enterprises and Institutions. NIIT has three main lines of business across the globe – Corporate Learning Group, Global Retail Business and MindChampion Learning Systems Limited.

**NIIT's Corporate Learning Group (CLG)** offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. The **Global Retail Business (GRB)** delivers a diverse range of learning and talent development programs to millions of individual and corporate learners in areas including **Digital Transformation**, Banking, Finance & Insurance, Soft Skills, Business Process Excellence, Retail Sales Enablement, Management Education, Multi-Sectoral Vocational Skills, Digital Media Marketing, and new-age IT. As NIIT's wholly owned subsidiary for its K-12 school learning initiative - **MindChampion Learning Systems Limited (MLSL)**, provides futuristic NIIT nGuru range of learning solutions for schools comprising, interactive Classrooms with digital content, technology-driven Math Lab, IT Wizard programs and Quick School - an Education Resource Planning software. The **Training.com** learning platform is an NIIT initiative for advanced career programs, which are delivered live by industry experts in an immersive and interactive online mode, combining instructor-led classrooms with the convenience of accessing the training sessions from anywhere.

As the Most Trusted Training Brand in India for 5th year in a row (Brand Trust Report, 2017), NIIT's learning and talent development solutions, continue to receive widespread recognition globally. NIIT has been named among the Top 20 Training Outsourcing Companies for the past nine consecutive years by Training Industry, Inc. USA. Further, leading Indian ICT journal Dataquest has conferred upon NIIT the 'Top Training Company' award successively for the past 20 years, since the inception of this category. NIIT has also been featured as the 'Most Respected Education Company'- 2016 by leading financial magazine, Business World. NIIT.tv – a disruptive innovation by NIIT, won the prestigious award for 'Educational Technology, at the Indo-American Education Summit 2016.

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