



October 30, 2017

**BSE Limited**  
P.J. Tower  
Dalal Street, Fort  
Mumbai - 400 001

**The National Stock Exchange of India Ltd.**  
Exchange Plaza  
Bandra Kurla Complex  
Bandra (E)  
Mumbai - 400 051

Dear Sir,

**Re.: Outcome of the Board Meeting and announcements pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations')**

Pursuant to the provisions of the Listing Regulations, we wish to inform you that the Board of Directors of the Company at its meeting held today, commenced at 12.45 p.m. and concluded at 1.45 p.m., has, inter-alia, considered the following:

1. Approved and taken on record the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter/half year ended September 30, 2017.

The Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter/half year ended September 30, 2017 prepared in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 together with Limited Review Reports of the Statutory Auditors are enclosed herewith.

We have also uploaded the above results on the Company's website at [www.kajariaceramics.com](http://www.kajariaceramics.com) and on the websites of the Stock Exchanges at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com)

2. Approved acquisition of 43,33,500 equity shares of Rs. 10/- each of Jaxx Vitrified Private Limited ('Jaxx'), a subsidiary company, at a consideration aggregating upto Rs. 8.68 crore, subject to applicable laws. Details pursuant to Regulation 30 of the Listing Regulations are given in Annexure-A.
3. Investors' Release dated October 30, 2017 specifying the summary of financial performance and other developments for the quarter/half year ended September 30, 2017 is enclosed herewith.

Kindly take the same on your record.

Thanking you,

Yours faithfully,  
For Kajaria Ceramics Limited

R.C. Rawat  
COO (A&T) & Company Secretary

Encl.: as above

## Kajaria Ceramics Limited

# Walker Chandiook & Co LLP

**Walker Chandiook & Co LLP**  
(Formerly Walker, Chandiook & Co)  
21st Floor, DLF Square  
Jacaranda Marg, DLF Phase II  
Gurugram 122002  
India

T +91 124 462 8000  
F +91 124 462 8001

## **Independent Auditor's Review Report on Standalone Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

### **To the Board of Directors of Kajaria Ceramics Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results ("Statement") of Kajaria Ceramics Limited (the 'Company') for the quarter ended 30 September 2017 and the year to date results for the period 01 April 2017 to 30 September 2017, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 and SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016, and other recognised accounting practices and policies has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# Walker Chandiook & Co LLP

## Independent Auditor's Review Report on Standalone Quarterly Financial Results and Year to Date Results of Kajaria Ceramics Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Cont'd)

4. The review of unaudited financial results for the three months period ended 30 June 2017, and comparative information for the three months period and six months period ended 30 September 2016 and year ended 31 March 2017 included in the Statement was carried out and reported by O. P. Bagla & Co. vide their unmodified review report dated 10 August 2017, 20 October 2016 and 15 May 2017 respectively whose review reports have been furnished to us and which have been relied upon by us for the purpose of our review of the Statement. Our review report is not modified in respect of this matter.

*Walker Chandiook & Co LLP*  
For Walker Chandiook & Co LLP  
Chartered Accountants  
Firm Registration No: 001076N/N500013

*Neeraj*  
per Neeraj Sharma  
Partner  
Membership No. 502103

Place : New Delhi  
Date : 30 October 2017

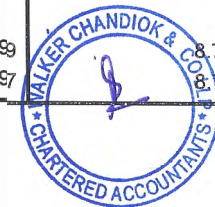


**STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS  
FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER 2017**

(₹ in crores, except per share data)

PARTICULARS	Quarter ended			Half year ended		Year ended
	30 September 2017	30 June 2017	30 September 2016	30 September 2017	30 September 2016	31 March 2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1. INCOME</b>						
a) Revenue from operations	633.84	669.00	676.01	1,302.84	1,316.53	2,720.11
b) Other income	4.12	5.32	6.91	9.44	12.12	25.34
<b>Total Income (1)</b>	<b>637.96</b>	<b>674.32</b>	<b>682.92</b>	<b>1,312.28</b>	<b>1,328.65</b>	<b>2,745.45</b>
<b>2. EXPENSES</b>						
a) Cost of materials consumed	128.20	115.40	105.00	243.60	207.84	403.95
b) Purchases of stock-in-trade	188.27	223.79	230.66	412.06	454.89	932.86
c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	10.88	(25.49)	(7.58)	(14.61)	(29.14)	(12.87)
d) Excise duty	-	47.57	48.52	47.57	93.82	192.15
e) Employee benefits expense	64.23	58.41	57.37	122.64	111.53	220.52
f) Finance costs	1.54	0.98	1.06	2.52	2.19	3.54
g) Depreciation and amortisation expense	15.12	14.73	13.24	29.85	26.17	53.20
h) Power and fuel	79.76	74.63	65.12	154.39	124.26	266.04
i) Other expenses	37.20	80.64	58.34	117.84	127.09	278.80
<b>Total Expenses (2)</b>	<b>525.20</b>	<b>590.66</b>	<b>571.73</b>	<b>1,115.86</b>	<b>1,118.65</b>	<b>2,338.19</b>
<b>3. Profit before exceptional items and tax (1-2)</b>	<b>112.76</b>	<b>83.66</b>	<b>111.19</b>	<b>196.42</b>	<b>210.00</b>	<b>407.26</b>
4. Exceptional items	-	(3.61)	-	(3.61)	-	-
<b>5. Profit before tax (3-4)</b>	<b>112.76</b>	<b>80.05</b>	<b>111.19</b>	<b>192.81</b>	<b>210.00</b>	<b>407.26</b>
6. Tax expense:						
a) Current tax	35.52	27.01	34.75	62.53	65.75	122.17
b) Deferred tax	2.32	0.90	2.62	3.22	4.99	14.93
<b>7. Profit for the period (5-6)</b>	<b>74.92</b>	<b>52.14</b>	<b>73.82</b>	<b>127.06</b>	<b>139.26</b>	<b>270.16</b>
<b>8. Other comprehensive income</b>						
A i) Items that will not be reclassified to profit or loss	(0.74)	(0.48)	-	(1.22)	-	(0.67)
ii) Income-tax relating to items that will not be reclassified to profit or loss	-	-	-	-	-	-
B i) Items that will be reclassified to profit or loss	-	-	-	-	-	-
ii) Income-tax relating to items that will be reclassified to profit or loss	-	-	-	-	-	-
<b>9. Total comprehensive income for the period (comprising profit and other comprehensive income for the period) (7+8)</b>	<b>74.18</b>	<b>51.66</b>	<b>73.82</b>	<b>125.84</b>	<b>139.26</b>	<b>269.49</b>
<b>10. Paid up equity share capital (face value : ₹ 1 per share)</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>
<b>11. Other equity</b>						<b>1,163.80</b>
12. Earnings per equity share:						
i) Basic	4.71	3.28	4.64	7.59	8.76	17.00
ii) Diluted	4.70	3.27	4.63	7.57	8.74	16.95

See accompany notes to the financial results





Note 1

**STATEMENT OF UNAUDITED STANDALONE BALANCE SHEET**

(₹ in crores)

PARTICULARS	As At	
	30 September 2017	31 March 2017
	(Unaudited)	(Audited)
<b>ASSETS</b>		
<b>(1) Non-current assets</b>		
(a) Property, plant and equipment	748.71	716.31
(b) Capital work-in-progress	3.24	4.79
(c) Other intangible assets	2.64	2.75
(d) Financial assets		
(i) <i>Investments</i>	104.67	108.89
(ii) <i>Loans</i>	167.04	190.43
(e) Other non-current assets	2.02	4.01
	<b>1,028.32</b>	<b>1,027.18</b>
<b>(2) Current assets</b>		
(a) Inventories	262.88	234.66
(b) Financial assets		
(i) <i>Trade receivables</i>	389.70	305.90
(ii) <i>Cash and cash equivalents</i>	40.22	47.16
(iii) <i>Bank balance other than (ii) above</i>	1.94	1.51
(iv) <i>Loans</i>	16.95	9.72
(v) <i>Others</i>	6.31	1.48
(c) Other current assets	25.28	31.69
	<b>743.25</b>	<b>632.12</b>
<b>Total assets</b>	<b>1,771.57</b>	<b>1,659.30</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity share capital	15.89	15.89
Other equity	1,233.12	1,163.80
	<b>1,249.01</b>	<b>1,179.69</b>
<b>LIABILITIES</b>		
<b>(1) Non-current liabilities</b>		
(a) Financial liabilities		
(i) <i>Borrowings</i>	2.87	2.70
(b) Provisions	12.52	9.95
(c) Deferred tax liabilities (net)	102.31	99.08
	<b>117.70</b>	<b>111.73</b>
<b>(2) Current liabilities</b>		
(a) Financial liabilities		
(i) <i>Borrowings</i>	35.74	7.78
(ii) <i>Trade payables</i>	183.25	207.84
(iii) <i>Other financial liabilities</i>	124.81	85.34
(b) Other current liabilities	45.77	49.79
(c) Provisions	11.56	10.01
(d) Current tax liabilities (net)	3.73	7.12
	<b>404.86</b>	<b>367.88</b>
<b>Total equity and liabilities</b>	<b>1,771.57</b>	<b>1,659.30</b>

See accompany notes to the financial results



- 2 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30 October 2017 and have undergone 'Limited Review' by the statutory auditors of the Company.
- 3 The above results have been prepared in accordance with the Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 as specified under section 133 of the Companies Act, 2013.
- 4 Post the applicability of Goods and Services tax (GST) with effect from 1 July 2017, Revenue from operations are required to be disclosed net of GST in accordance with the requirements of Ind AS. Accordingly the Revenue from operations for the quarter ended and six months ended 30 September 2017 are not comparable with the immediately preceding quarter ended 30 June 2017 and corresponding previous periods presented in the financial results which are reported inclusive of Excise Duty.
- 5 The Company's business falls within a single business segment in terms of the Indian Accounting Standards 108 'Operating Segments' and hence no additional disclosures are required in this regard.
- 6 In September 2017, the Company has added 3.50 MSM ceramic floor tile capacity at existing location at Gailpur (Rajasthan).

For and on behalf of the Board

  
Ashok Kajaria

Chairman & Managing Director

Place: New Delhi

Date: 30 October 2017

**KAJARIA CERAMICS LIMITED**

Regd Office: SF-11, Second floor, JMD Regent Plaza, Mehrauli-Gurgaon Road, Village Sikanderpur Ghosi,

Corporate Office: J-1/B-1 (Extn), Mohan Co-operative Industrial Estate, Mathura Road

New Delhi-110044 Ph: 91-11-26946409 Fax: 91-11-26949544, 91-11-26946407

CIN: L26924HR1985PLC056150, E-mail: investors@kajariaceramics.com Website: www.kajariaceramics.com



# Walker Chandiook & Co LLP

**Walker Chandiook & Co LLP**  
(Formerly Walker, Chandiook & Co)  
21st Floor, DLF Square  
Jacaranda Marg, DLF Phase II  
Gurugram 122002  
India

T +91 124 462 8000  
F +91 124 462 8001

## **Independent Auditor's Review Report on Consolidated Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

### **To the Board of Directors of Kajaria Ceramics Limited**

1. We have reviewed the accompanying statement of unaudited consolidated financial results ("Statement") of Kajaria Ceramics Limited (the "Company") and its subsidiaries (the Company and its subsidiaries together referred to as the "Group"), (Refer Annexure 1 for the list of subsidiaries included in the Statement) for the quarter ended 30 September 2017 and the consolidated year to date results for the period 01 April 2017 to 30 September 2017, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information, Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as above and upon consideration of the review reports of the other auditors, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable Indian Accounting Standards specified under Section 133 of the Companies Act, 2013 and SEBI Circulars CIR/CFD/CMD/15/2015 dated 30 November 2015 and CIR/CFD/FAC/62/2016 dated 5 July 2016, and other recognised accounting practices and policies has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# Walker Chandiook & Co LLP

## Independent Auditor's Review Report on Consolidated Quarterly Financial Results and Year to Date Results of Kajaria Ceramics Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Cont'd)

4. We did not review the financial results of seven subsidiaries included in the Statement whose financial results reflect total revenues of ₹ 149.17 crores and ₹ 326.80 crores for the quarter and period ended 30 September 2017 respectively, net loss (including other comprehensive income) of ₹ 17.59 crores and ₹ 26.23 crores for the quarter and period ended 30 September 2017 respectively, total assets of ₹ 628.44 crores and net assets of ₹ 140.61 crores as at 30 September 2017. These financial results have been reviewed by other auditors whose review reports have been furnished to us by the management and our report in respect thereof is based solely on the review reports of such other auditors.

Our review report is not modified in respect of this matter.

5. The review of unaudited consolidated financial results for the three months period ended 30 June 2017, for the quarter and six months period ended 30 September 2016 and year ended 31 March 2017 included in the Statement was carried out and reported by O. P. Bagla & Co. vide their unmodified review report dated 10 August 2017, 20 October 2016 and 15 May 2017 respectively whose review reports have been furnished to us by the management and which have been relied upon by us for the purpose of our review of the Statement. Our review report is not modified in respect of this matter.

*Walker Chandiook & Co LLP*

For Walker Chandiook & Co LLP

Chartered Accountants

Firm Registration No: 001076N/N500013

*Neeraj*  
per Neeraj Sharma

Partner

Membership No. 502103



Place : New Delhi

Date : 30 October 2017



# Walker ChandioK &Co LLP

Independent Auditor's Review Report on Consolidated Quarterly Financial Results and Year to Date Results of Kajaria Ceramics Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Cont'd)

## Annexure 1

### List of subsidiaries included in the Statement

1. Soriso Ceramic Private Limited;
2. Jaxx Vitrified Private Limited;
3. Vennar Ceramics Limited;
4. Floera Ceramics Private Limited;
5. Cosa Ceramics Private Limited; and
6. Kajaria Bathware Private Limited
7. Taurus Tiles Private Limited (till 29 June 2017)

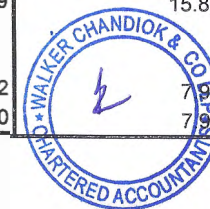


**STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS**  
**FOR THE QUARTER AND HALF YEAR ENDED 30 SEPTEMBER 2017**

(₹ in crores, except per share data)

PARTICULARS	Quarter ended			Half year ended		Year ended
	30 September 2017	30 June 2017	30 September 2016	30 September 2017	30 September 2016	31 March 2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
<b>1. INCOME</b>						
a) Revenue from operations	671.23	700.12	705.97	1,371.35	1,373.16	2,854.51
b) Other income	1.13	2.80	3.78	3.93	5.51	15.36
<b>Total Income (1)</b>	<b>672.36</b>	<b>702.92</b>	<b>709.75</b>	<b>1,375.28</b>	<b>1,378.67</b>	<b>2,869.87</b>
<b>2. EXPENSES</b>						
a) Cost of materials consumed	183.99	189.24	176.54	373.23	350.85	677.13
b) Purchases of stock-in-trade	86.05	78.82	57.18	164.67	94.99	229.67
c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	21.63	(46.08)	(6.86)	(24.45)	(28.68)	12.63
d) Excise duty	-	71.95	76.76	71.95	150.94	304.88
e) Employee benefits expenses	81.41	76.57	74.83	157.98	146.02	288.71
f) Finance costs	6.39	7.80	8.93	14.19	17.91	34.00
g) Depreciation and amortisation expense	21.57	21.84	20.36	43.41	40.28	81.39
h) Power and fuel	119.82	126.57	109.85	246.39	217.16	448.02
i) Other expenses	56.31	98.94	91.58	155.25	188.99	397.14
<b>Total Expenses (2)</b>	<b>577.17</b>	<b>625.45</b>	<b>609.17</b>	<b>1,202.62</b>	<b>1,178.46</b>	<b>2,473.57</b>
<b>3. Profit before exceptional items and tax (1-2)</b>	<b>95.19</b>	<b>77.47</b>	<b>100.58</b>	<b>172.66</b>	<b>200.21</b>	<b>396.30</b>
4. Exceptional items	-	0.75	-	0.75	-	-
<b>5. Profit before tax (3-4)</b>	<b>95.19</b>	<b>78.22</b>	<b>100.58</b>	<b>173.41</b>	<b>200.21</b>	<b>396.30</b>
6. Tax expense:						
a) Current tax	35.91	28.41	38.48	64.32	73.53	126.41
b) Deferred tax	2.33	0.90	-	3.23	-	16.08
<b>7. Profit for the period (5-6)</b>	<b>56.95</b>	<b>48.91</b>	<b>62.10</b>	<b>105.86</b>	<b>126.68</b>	<b>253.81</b>
<b>8. Profit from continuing operations for the period attributable to:</b>						
a) Owners of the Company	63.70	50.98	63.62	114.68	127.03	252.84
b) Non controlling interests	(6.75)	(2.07)	(1.52)	(8.82)	(0.35)	0.97
<b>9. Other comprehensive income</b>						
A i) Items that will not be reclassified to profit or loss	(0.74)	(0.48)	-	(1.22)	-	(0.72)
ii) Income-tax relating to items that will not be reclassified to profit or loss						
B i) Items that will be reclassified to profit or loss						
ii) Income-tax relating to items that will be reclassified to profit or loss						
<b>10: Total comprehensive income for the period (comprising profit and other comprehensive income for the period) (8+9)</b>	<b>62.96</b>	<b>50.50</b>	<b>63.62</b>	<b>113.46</b>	<b>127.03</b>	<b>252.12</b>
<b>11. Paid up equity share capital (face value : ₹ 1 per share)</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>	<b>15.89</b>
<b>12. Other equity</b>						<b>1,159.23</b>
<b>13. Earnings per equity share:</b>						
i) Basic	4.01	3.21	4.00	7.22	7.98	15.91
ii) Diluted	4.00	3.20	3.99	7.20	7.97	15.87

see accompany notes to the financial results



Note 1

**STATEMENT OF UNAUDITED CONSOLIDATED BALANCE SHEET**

₹ in crores

PARTICULARS	As At	
	30 September 2017	31 March 2017
	(Unaudited)	(Audited)
<b>ASSETS</b>		
<b>(1) Non-current assets</b>		
(a) Property, plant and equipment	1,134.48	1,162.68
(b) Capital work-in-progress	11.26	8.26
(c) Goodwill	13.28	10.54
(d) Other intangible assets	2.90	4.07
(e) Investments	0.42	0.08
(f) Financial Assets		
(i) Investments	-	0.01
(ii) Loans	18.88	18.62
(g) Other non-current assets	9.59	13.79
	<b>1,190.81</b>	<b>1,218.05</b>
<b>(2) Current assets</b>		
(a) Inventories	399.76	372.02
(b) Financial assets		
(i) Trade receivables	428.67	338.92
(ii) Cash and cash equivalents	48.54	49.84
(iii) Bank balance other than '(ii)' above	2.23	2.12
(iv) Loans	17.88	3.03
(v) Other financial assets	2.02	1.50
(c) Other current assets	50.10	54.64
	<b>949.20</b>	<b>822.07</b>
<b>Total assets</b>	<b>2,140.01</b>	<b>2,040.12</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity share capital	15.89	15.89
Other equity	1,217.09	1,159.23
Equity attributable to the shareholders of the Company	<b>1,232.98</b>	<b>1,175.12</b>
Non- controlling interests	62.20	76.02
	<b>1,295.18</b>	<b>1,251.14</b>
<b>LIABILITIES</b>		
<b>(1) Non-current liabilities</b>		
(a) Financial liabilities		
(i) Borrowings	74.43	115.50
(ii) Provisions	12.96	10.31
(b) Deferred tax liabilities (net)	113.86	110.62
	<b>201.25</b>	<b>236.43</b>
<b>(2) Current liabilities</b>		
(a) Financial liabilities		
(i) Borrowings	133.88	55.08
(ii) Trade payables	256.97	267.72
(iii) Other financial liabilities	174.30	143.83
(b) Other current liabilities	61.88	65.47
(c) Provisions	12.27	10.25
(d) Current tax liabilities (net)	4.28	10.20
	<b>643.58</b>	<b>552.55</b>
<b>Total equity and liabilities</b>	<b>2,140.01</b>	<b>2,040.12</b>



- 2 The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 30 October 2017 and have undergone 'Limited Review' by the statutory auditors of the Company.
- 3 The above results have been prepared in accordance with the Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 as specified under section 133 of the Companies Act, 2013.
- 4 Post the applicability of Goods and Services tax (GST) with effect from 1 July 2017, Revenue from operations are required to be disclosed net of GST in accordance with the requirements of Ind AS. Accordingly the Revenue from operations for the quarter ended and six months ended 30 September 2017 are not comparable with the immediately preceding quarter ended 30 June 2017 and corresponding previous periods presented in the financial results which are reported inclusive of Excise Duty.
- 5 The Company's business falls within a single business segment in terms of the Indian Accounting Standards 108 'Operating Segments' and hence no additional disclosures are required in this regard.
- 6 In September 2017, the Company has added 3.50 MSM ceramic floor tile capacity at existing location at Gailpur (Rajasthan).

For and on behalf of the Board

  
Ashok Kajaria

Chairman & Managing Director

Place: New Delhi

Date: 30 October 2017

**KAJARIA CERAMICS LIMITED**

Regd Office: SF-11, Second floor, JMD Regent Plaza, Mehrauli-Gurgaon Road, Village Sikanderpur Ghosi,  
Gurgaon -122001 (Haryana), Ph: 0124-4081281

Corporate Office: J-1/B-1 (Extn), Mohan Co-operative Industrial Estate, Mathura Road  
New Delhi-110044 Ph: 91-11-26946409 Fax: 91-11-26949544, 91-11-26946407

CIN: L26924HR1985PLC056150, E-mail: investors@kajariaceramics.com Website: www.kajariaceramics.com







## Annexure-A

### Details of acquisition of Equity Shares of Jaxx Vitrified Private Limited

Sr. No.	Particulars	Details
1.	Name of the target entity, details in brief such as size, turnover etc.	Jaxx Vitrified Private Limited ('Jaxx')  <u>Turnover (Gross) (As on 31.03.2017):</u> Rs. 311.44 crores  <u>Profit After Tax (As on 31.03.2017):</u> Rs. 0.93 crores
2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arms length"	The proposed acquisition 43,33,500 equity shares of Rs. 10/- each of Jaxx, is not a Related Party Transaction and the promoter/promoter group/group companies have no interest in Jaxx.
3.	Industry to which the entity being acquired belongs	The proposed transaction involves acquisition 43,33,500 equity shares of Jaxx, in which the Company presently holds 61% equity shares and Jaxx is a subsidiary of the Company. Hence, no entity shall be acquired through this transaction.  Jaxx is carrying out the manufacturing of tiles.
4.	Objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity)	To have better control
5.	Brief details of any governmental or regulatory approvals required for the acquisition	Not Applicable
6.	Indicative time period for completion of the acquisition	Approximately 3 months



## Kajaria Ceramics Limited

Corporate Office : J1/B1 (Extn.), Mohan Co - op Industrial Estate, Mathura Road, New Delhi - 110044, Ph.: +91-11-26946409 | Fax: +91-11- 26946407  
Regd Office: SF-11, Second Floor, JMD Regent Plaza, Mehrauli Gurgaon Road, Village Sikanderpur Ghosi, Gurgaon-122001, Haryana, Ph.: +91-124-4081281  
CIN No. : L26924HR1985PLC056150, E-mail: info@kajariaceramics.com | Web: www.kajariaceramics.com



7.	Nature of consideration - whether cash consideration or share swap and details of the same	Cash consideration
8.	Cost of acquisition or the price at which the shares are acquired	Rs. 20 per equity share
9.	Percentage of shareholding / control acquired and / or number of shares acquired;	Presently, the Company holds 61% equity shares in Jaxx and after completion of the proposed acquisition of 43,33,500 equity shares of Jaxx, holding of the Company in the equity shares of Jaxx would be increased aggregating to around 90%.
10.	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (in brief)	<ul style="list-style-type: none"><li>• <u>Products/line of business:</u> Manufacturing of tiles</li><li>• <u>Date of incorporation:</u> 16<sup>th</sup> November, 2010</li><li>• <u>Turnover of last three years:</u> 2014-15: Rs. 226.16 crore 2015-16: Rs. 288.33 crore 2016-17: Rs. 311.44 crore</li><li>• <u>Country in which Jaxx has presence:</u> India</li></ul>



## Kajaria Ceramics Limited

**Corporate Office:** J1/B1 (Extn.), Mohan Co - op Industrial Estate, Mathura Road, New Delhi - 110044, **Ph.:** +91-11-26946409 | **Fax:** +91-11- 26946407  
**Regd Office:** SF-11, Second Floor, JMD Regent Plaza, Mehrauli Gurgaon Road, **Village Sikanderpur Ghosi, Gurgaon-122001, Haryana, Ph.:** +91-124-4081281  
**CIN No.:** L26924HR1985PLC056150, **E-mail:** info@kajariaceramics.com | **Web:** www.kajariaceramics.com



## ADDITIONAL DISCLOSURE UNDER REGULATION 52 (4) OF SEBI (LODR) REGULATIONS, 2015

For the half year ended September 30, 2017(Standalone)

1. Credit Rating and Change in Credit rating (if any)	: ICRA AA for Long term and A1+ for non fund based and unsecured loans
2. Debt equity ratio	: 0.03
3. Debt service coverage ratio	:NA (No interest / repayment during the period - for term loan)
4. Interest service coverage ratio	: 77
5. Capital redemption reserve / Debenture redemption reserve	:Rs. 5.00 crore
6. Net worth	:Rs. 1249.01 crore
7. Net Profit after tax	:Rs. 127.06 crore
8. Earnings per share	:Basic Rs. 7.99 Diluted Rs. 7.97

For Kajaria ceramics Limited

Ashok Kajaria  
Chairman & managing Director

## **Kajaria Ceramics Limited**



# KAJARIA CERAMICS LIMITED

Investor Update – Q2 FY 18 / H1 FY 18

Oct 30, 2017

**Kajaria**  
TRANSFORM YOUR WORLD



- Chairman's Message
- Financial Performance - Q2 FY 18 / H1 FY18
- Balance sheet perspective
- Joint Venture / Subsidiaries
- Income Statement
- Shareholding Pattern

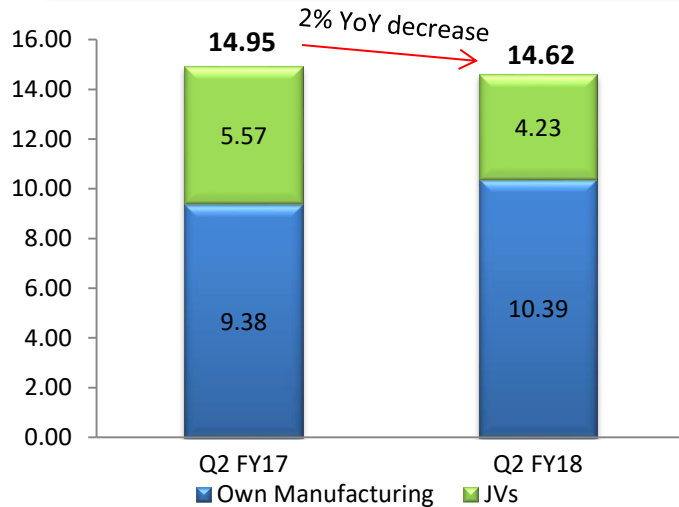
Change is good, but transformation is better.

And India is at the threshold of executing transformational fiscal reform that promise to alter business models henceforth. But these strong tailwinds that assure an economic propulsion over the long-term, have raised some dust in the present that have somewhat dampened market sentiment over the near-term.

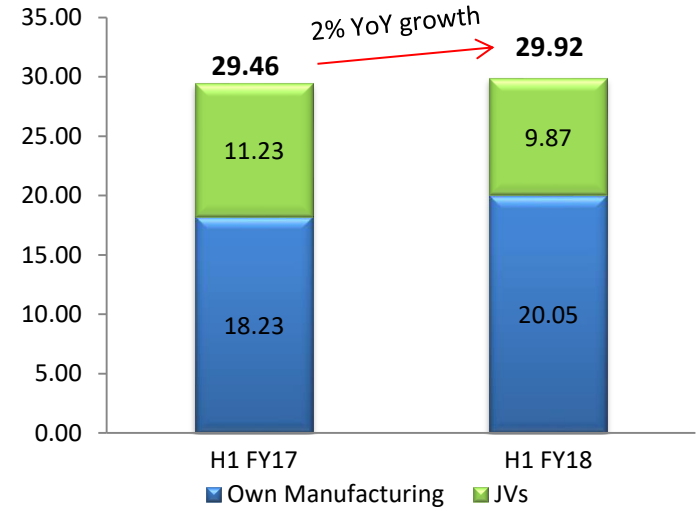
Kajaria too faced headwinds of this transformation. In Q2 FY18 tile volume grew by 5% and revenue increased by 7% over the corresponding period in the previous year. Net profit remain flat at Rs. 63.70 crore.

The expansion of 3.50 msm per annum capacity to manufacture high value ceramic floor tiles at Gailpur (Rajasthan) plant has commenced operation in Sept. 2017.

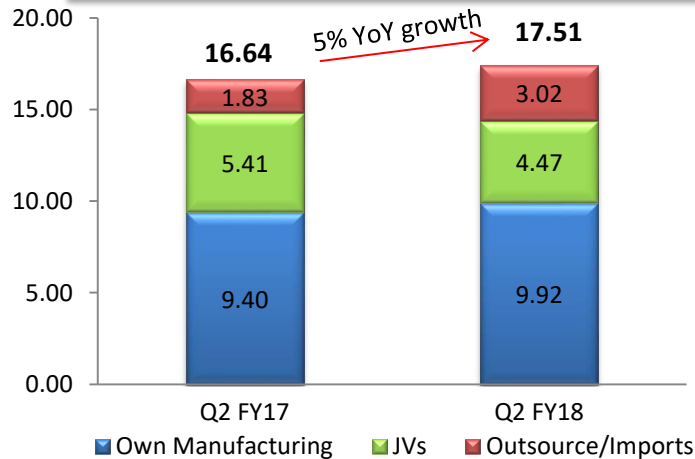
### Production Growth (MSM) - Q2 FY18



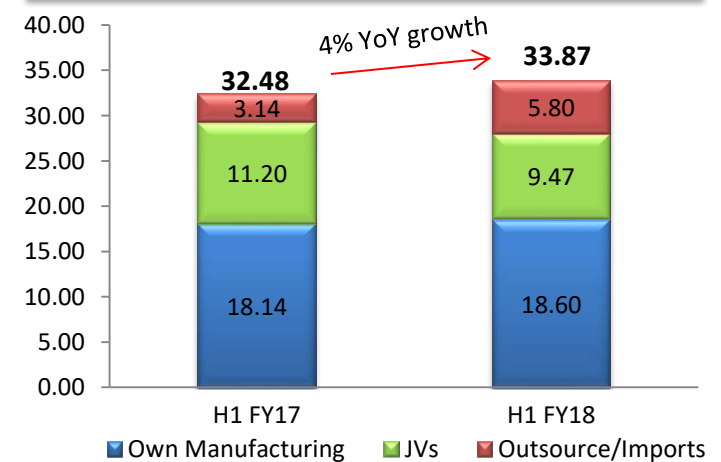
### Production Growth (MSM) - H1 FY18



### Sales Growth (MSM) - Q2 FY18

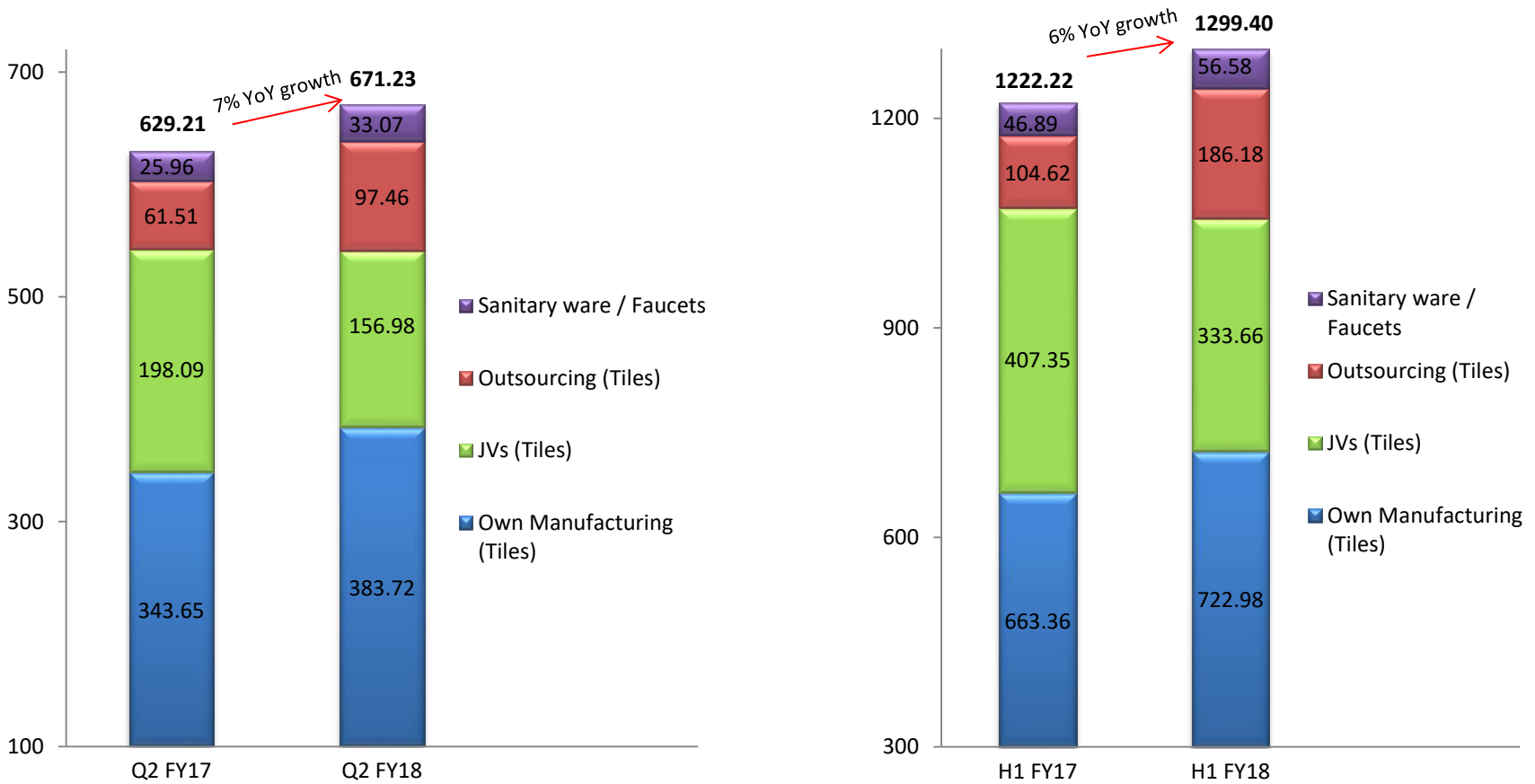


### Sales Growth (MSM) - H1 FY18



## Revenue Growth - Consolidated

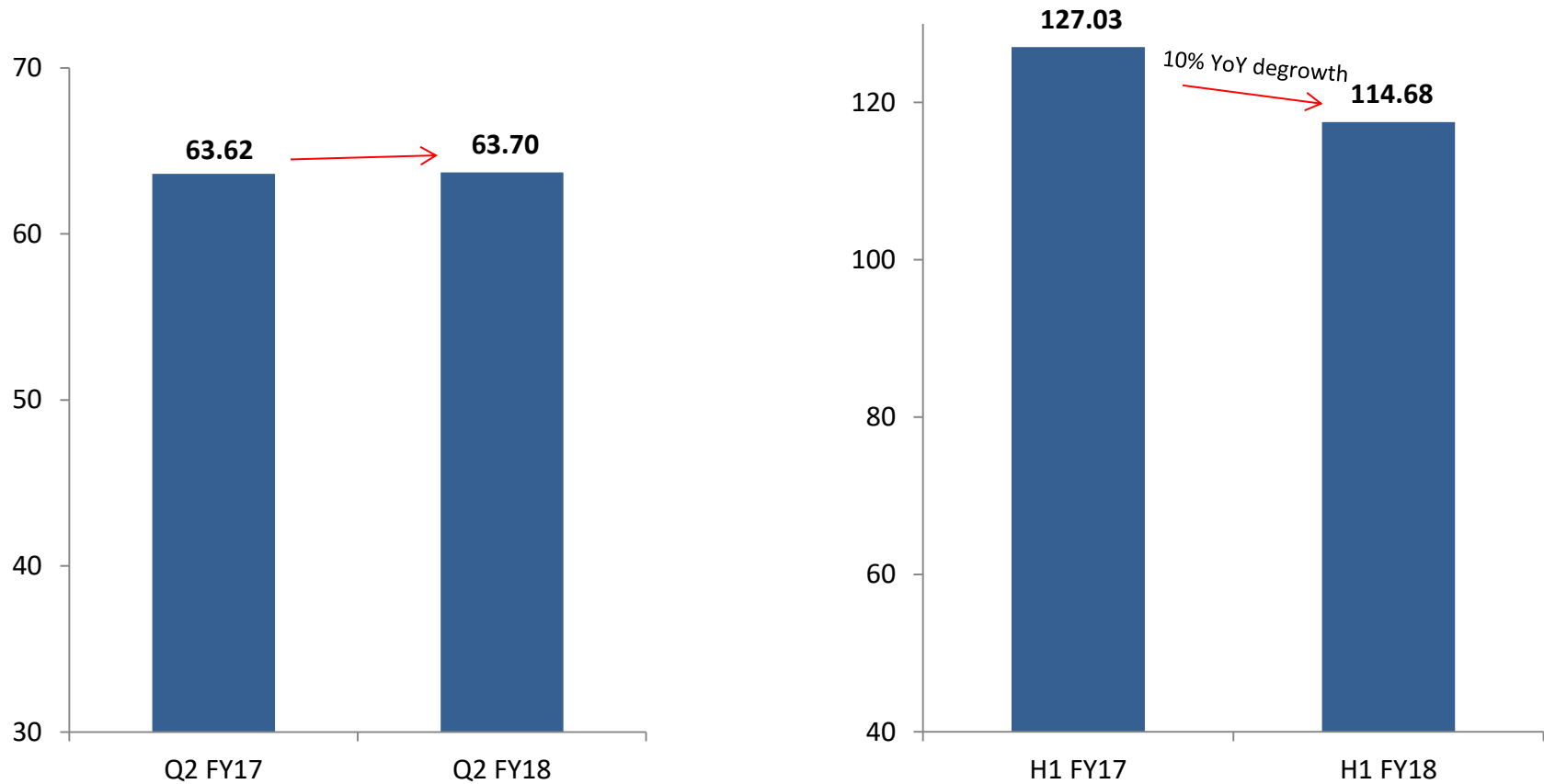
Rs. / Crores

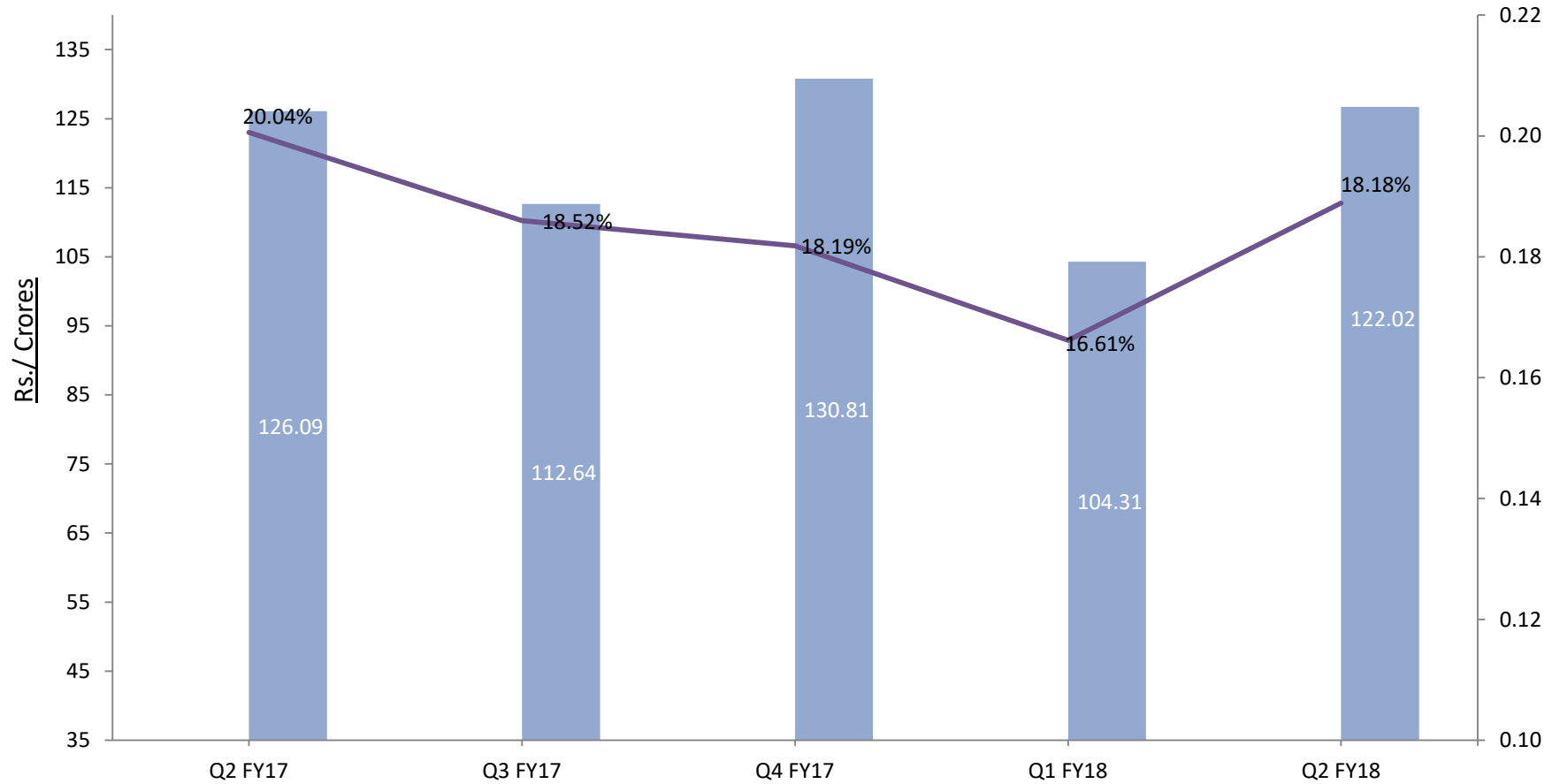




## PAT Growth - Consolidated

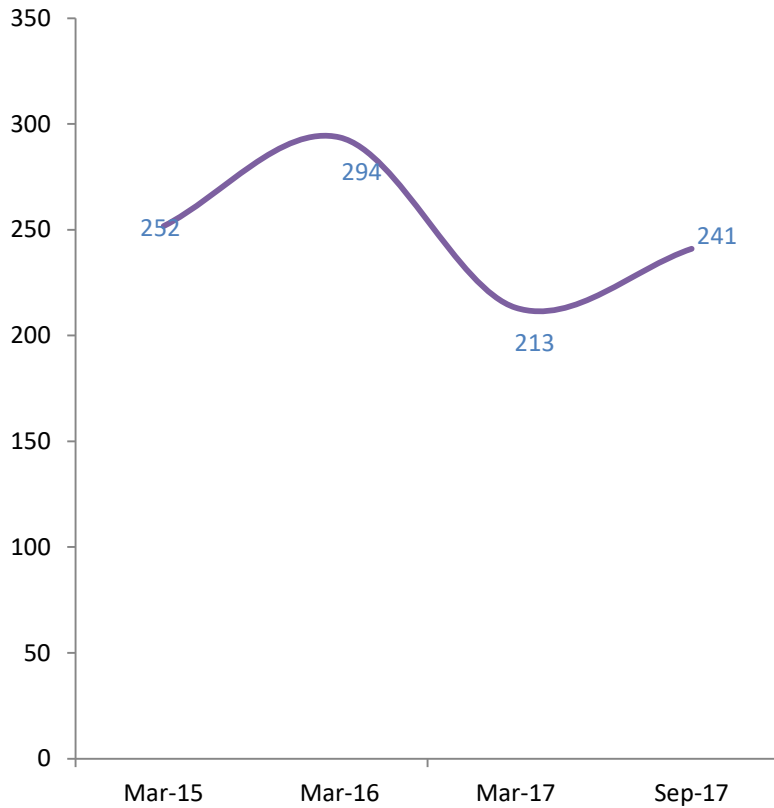
Rs. / Crores



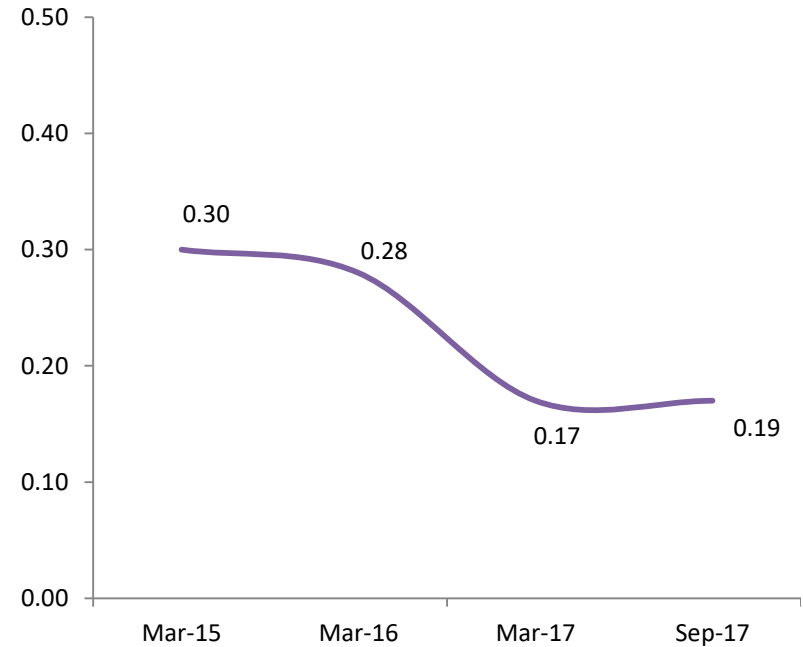


\* Recomputed as per IND - AS

## Debt (Rs. Crore)

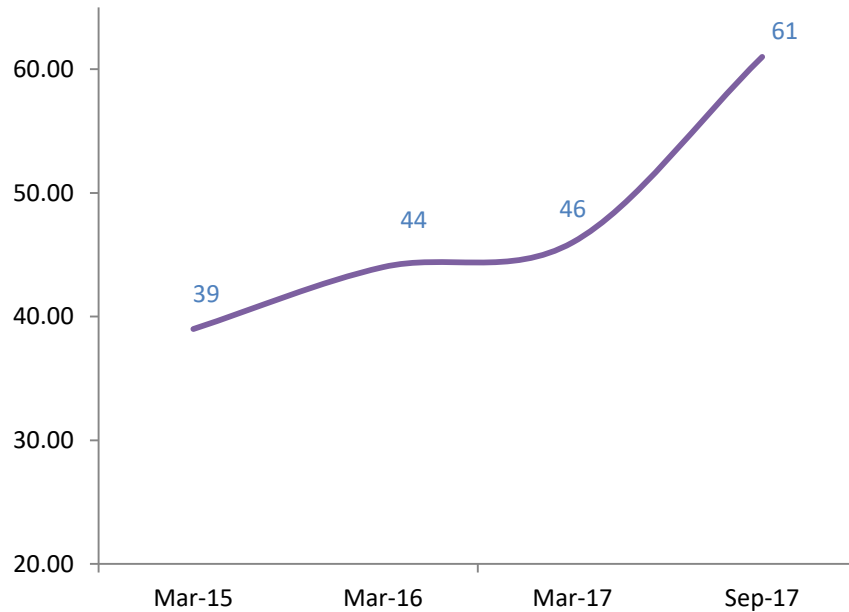


## Debt Equity (X)

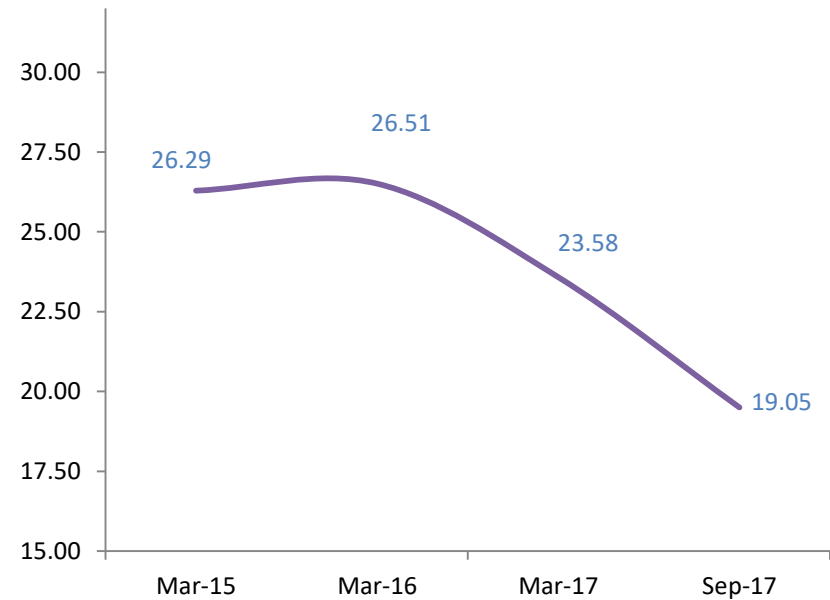


\*Recomputed as per IND - AS

## Working Capital Cycle (days) #



## Return on Equity (Avg.) \*



\*Recomputed as per IND - AS

# Working capital excludes capex creditors and cash & Bank balances .

## ROE as on 30<sup>th</sup> Sep. 17 taken at average of net worth as on 31<sup>st</sup> Mar 17 & 30<sup>th</sup> Sep. 17 and Q2 FY18 PAT.

A. SORISO CERAMICS

Acquired 51% stake in Soriso Ceramic Pvt Ltd. based in Morbi, Gujarat in February 2011 with an annual capacity of 2.30 MSM of ceramic floor tiles. Further expanded the capacity to 4.60 MSM in March 2012. The revised capacity of Soriso works out to 3.67 MSM per annum due to change in product profile.

B. JAXX VITRIFIED

Acquired 51% stake (now 61%) in Jaxx Vitrified Pvt Ltd, based in Morbi, Gujarat in February 2012, with an annual capacity of 3.10 MSM. Production commenced in March 2012. Jaxx has acquired another plant with a 2.60 MSM annual capacity of polished vitrified tile in April 2013 in Morbi making the total capacity of Jaxx to 5.70 MSM per annum. Further expansion of 4.50 MSM polished vitrified tile has increased Jaxx capacity to 10.20 MSM.

C. VENNAR CERAMICS

Acquired 51% stake in Vennar Ceramics Ltd, based in Vijayawada, Andhra Pradesh in April 2012, with an annual capacity of 2.30 MSM of high end ceramic wall tiles. Production has commenced on the 1<sup>st</sup> July, 2012. The revised capacity of Vennar works out to 2.90 MSM per annum due to change in product profile.

D. COSA CERAMICS

Acquired 51% stake in Cosa Ceramics Pvt. Ltd., based in Morbi, Gujarat – on 16<sup>th</sup> Oct.'12, with an annual production capacity of 2.70 MSM of polished vitrified tiles and further increased to 5.70 MSM in Sep. 2014.



## E. FLOERA CERAMICS

The Company has acquired 51% stake (increased to 70%) in Kajaria Floera Ceramics Pvt. Ltd, which is putting up a manufacturing facility of glazed vitrified tiles with a capacity of 5.00 MSM p.a. (earlier planned 5.70 msm p.a. of polished vitrified tiles) in Andhra Pradesh. The land has already been acquired. The plant is expected to be commissioned in the 2<sup>nd</sup> half of FY 2018-19.

## F. KAJARIA BATHWARE (P) LTD. (KBL)

a) Sanitaryware: Kajaria Sanitaryware (P) Ltd., in which KBL was holding 64% shares (82% Now), has started the production of sanitaryware in April 2014. KBL is in the Process of increasing the capacity at the Existing location from 5.40 lac pcs p.a. to 7.20 pcs p.a. The same will be completed by December 2017.

b) Faucet: The 1.00 million pieces faucet facility at Gailpur (Rajasthan) commenced commercial production in July 2015. The product quality has come out well.

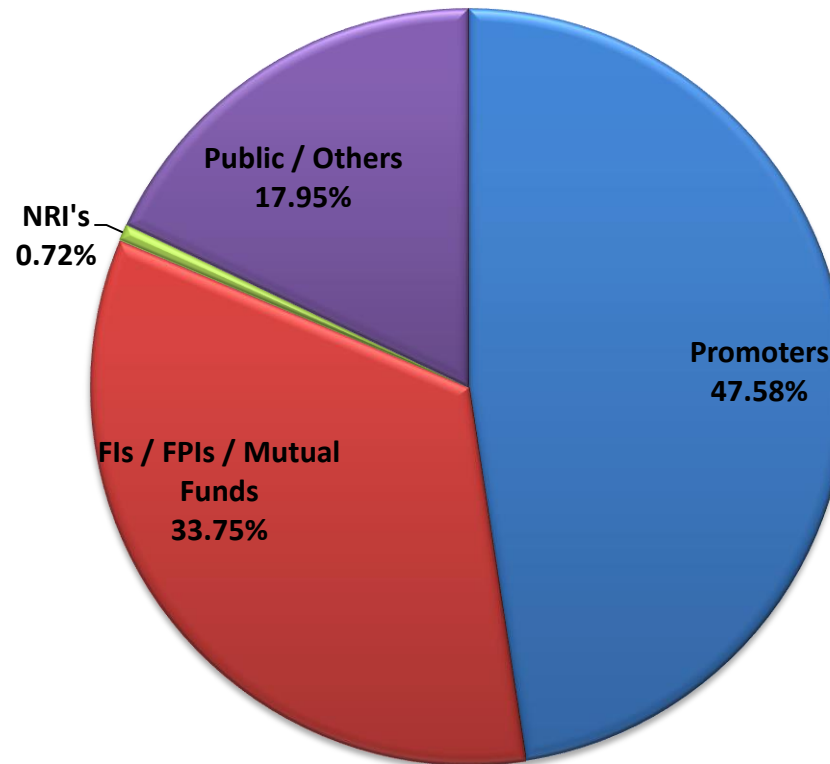
## Financial highlights

(Rs / Crores)

	Q2FY18		Q2FY17		Growth		H1 FY18		H1 FY17		Growth	
	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated
Net Sales	633.84	671.23	627.49	629.21	1%	7%	1255.27	1299.40	1222.71	1222.22	3%	6%
EBIDTA	125.30	122.02	118.58	126.09	6%	-3%	219.35	226.33	226.24	252.89	-3%	-11%
EBIDTA MARGIN	19.77%	18.18%	18.90%	20.04%			17.47%	17.42%	18.50%	20.69%		
Depreciation	15.12	21.57	13.24	20.36	14%	6%	29.85	43.41	26.17	40.28	14%	8%
Other Income	4.12	1.13	6.91	3.78	-40%	-70%	9.44	3.93	12.12	5.51	-22%	-29%
Interest	1.54	6.39	1.06	8.93	45%	-28%	2.52	14.19	2.19	17.91	15%	-21%
Exceptional Items							3.61	-0.75				
Profit Before Tax	112.76	95.19	111.19	100.58	1%	-5%	192.81	173.41	210.00	200.21	-8%	-13%
Tax Expense	37.84	38.24	37.37	38.48	1%	-1%	65.75	67.55	70.74	73.53	-7%	-8%
Minority Interest		-6.75		-1.52				-8.82		-0.35		
Cash Profit	90.04	85.27	87.06	83.98	3%	2%	156.91	158.09	165.43	167.31	-5%	-6%
Profit After Tax	74.92	63.70	73.82	63.62	1%	0%	127.06	114.68	139.26	127.03	-9%	-10%
Equity Share Capital	15.89	15.89	15.89	15.89			15.89	15.89	15.89	15.89		
EPS (Basic) (Rs)	4.71	4.01	4.64	4.00	2%	0%	7.99	7.22	8.76	7.99	-9%	-10%

**As on 30<sup>th</sup> Sep 2017**

*Equity Shares Outstanding – 158.94 millions*



Kajaria Ceramics is the largest manufacturer of ceramic/vitrified tiles in India and the 9<sup>th</sup> largest in the world. It has an annual capacity of 68.37 mn. sq. meters presently, distributed across eight plants - one in Sikandrabad (UP), one in Gailpur (Rajasthan), One in Malutana (Rajasthan), four in Morbi (Gujarat) and one in Vijaywada (AP).

For further information, please visit [www.kajariaceramics.com](http://www.kajariaceramics.com) or contact:

**Mr. Sanjeev Agarwal**

CFO

+91 11 26946409 (Board), +91 11 41064110 (Direct)

Email: [sanjeev@kajariaceramics.com](mailto:sanjeev@kajariaceramics.com)

---

Disclaimer: Certain Statements in this document may be forward-looking within the meaning of applicable laws and regulations. And actual results might differ substantially from those expressed or implied. Such statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, technological risks, and many other factors could cause our actual results to differ. Kajaria Ceramics Limited will not be in any way responsible for any action taken based on such statements.