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October 18, 2017

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National Stock Exchange of India Ltd
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001

Subject: Press Release dated October 18, 2017

Scrip Code: BSE – 500304; NSE – NIITLTD

Dear Sir,

Please find enclosed a copy of the press release titled “**NIIT strengthens Global Retail Business (GRB) arm to drive Digital Transformation.**”

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,
For **NIIT Limited**

Deepak Bansal
Company Secretary &
Compliance Officer

Press Release

NIIT strengthens Global Retail Business (GRB) arm to drive Digital Transformation

- Appoints senior level executives to augment product development & operations
- Ganesh Krishnamurthy comes on board as Executive Vice President & Head – Product Development & Deployment, GRB
- Anjali Vaishal joins as the Regional Head for Karnataka, Kerala, Goa and Pune, GRB

New Delhi, 18th October 2017: NIIT Limited, a global leader in skills and talent development, is strengthening its Global Retail Business (GRB) operations to drive its digital transformation initiatives across the country. To this end, it has announced the appointment of Ganesh Krishnamurthy as Executive Vice President & Head – Product Development & Deployment, GRB and Anjali Vaishal, as the Regional Head for Karnataka, Kerala, Goa and Pune, GRB. Ganesh will be responsible for designing educational products aligned to the industry needs while Anjali will be key to driving the digital transformation initiatives in Karnataka, Kerala, Goa and Pune. Earlier in September, Anurag Gupta had joined NIIT as the Head of its GRB India Operations to drive the goals of the Retail Business in the country.

As Executive Vice President & Head – Product Development & Deployment, GRB, Ganesh Krishnamurthy will be responsible for creating educational products for NIIT's Retail market across IT, Management, BFSI, and other new segments that NIIT identifies and ventures into. He would be engaging with industry domain leaders across verticals to identify future demands in job roles and skills needed and design a product portfolio that addresses the full spectrum of an individual's learning needs, from initial employment through management progression. Ganesh was earlier with NIIT as Senior Vice President & Global Head for Learning Content till 2016. In his last role at Total Environment, he was the Chief Operating Officer leading centralized project management, human resources, and information technology.

Anjali Vaishal, Regional Head - NIIT (Karnataka, Kerala, Goa and Pune), GRB will be spearheading the B2C businesses of NIIT and Channel partner engagements for the Southern market. An IIM Bangalore alumnus, Anjali has worked with Wipro across various verticals through major part of her career.

Welcoming Ganesh and Anjali on board, **Mr. Prakash Menon, President, Global Retail Business, NIIT Limited** said, *"Digital transformation is going to drive the next phase of growth for the IT Industry, and increasingly organizations are looking for professionals trained in new-age skills. With focus on enabling digital transformation we are delighted to appoint experts in the area to help develop educational products aligned to the industry and strengthen our operations across India."*

"We welcome back Ganesh to NIIT whose expertise in product development and deployment will help us drive growth in the digital transformation space. We are also delighted to have Anjali on board who can further strengthen NIIT's position in the southern market. I heartily congratulate Ganesh and Anjali, and believe that their appointment will give further thrust to the growth drive of NIIT," added **Mr. Menon**.

A seasoned technology professional, Ganesh has close to 30 years' experience across many disciplines in IT and Operations Management. In his earlier roles at NIIT he has managed IT education delivery channels, been in product development roles, and led large global delivery teams for clients in different industries.



Ganesh was instrumental in leading software development teams through the full lifecycle of product development, implementation and client support, in his past few roles. Ganesh has also managed a large channel of Education partners, focusing on both their business and technical growth.

Anjali comes with over 14 years of experience in Sales & Marketing, Managing Strategic Alliances, and Coaching & Mentoring. She has the ability to link business goals to people development, which also enables her to deliver value to her customers while building her team.

On joining NIIT **Mr. Ganesh Krishnamurthy, Executive Vice President & Head – Product Development & Deployment, Global Retail Business, NIIT Ltd.** said, *“I am pleased to take on this role, and excited to come back to NIIT. With my varied experience in the fields of education and training, I look forward in taking product development at GRB to the next level of innovation and growth.”*

“It gives me immense pleasure to take up this role in NIIT. South has always been a key market for NIIT and I hope my understanding of the region will help us establish dominance in the market.” said **Ms. Anjali Vaishal, Regional Head - NIIT (Karnataka, Kerala, Goa and Pune), GRB.**

About NIIT

NIIT is a leading Skills and Talent Development Corporation that is building a manpower pool for global industry requirements. The company, which was set up in 1981 to help the nascent IT industry overcome its human resource challenges, today ranks among the world's leading training companies owing to its vast and comprehensive array of talent development programs. With a footprint across 40 nations, NIIT offers training and development solutions to Individuals, Enterprises and Institutions. NIIT has three main lines of business across the globe – Corporate Learning Group, Global Retail Business and MindChampion Learning Systems Limited.

NIIT's Corporate Learning Group (CLG) offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. The **Global Retail Business (GRB)** delivers a diverse range of learning and talent development programs to millions of individual and corporate learners in areas including **Digital Transformation**, Banking, Finance & Insurance, Soft Skills, Business Process Excellence, Retail Sales Enablement, Management Education, Multi-Sectoral Vocational Skills, Digital Media Marketing, and new-age IT. As NIIT's wholly owned subsidiary for its K-12 school learning initiative - **MindChampion Learning Systems Limited (MLSL)**, provides futuristic NIIT nGuru range of learning solutions for schools comprising, interactive Classrooms with digital content, technology-driven Math Lab, IT Wizard programs and Quick School - an Education Resource Planning software. The **Training.com** learning platform is an NIIT initiative for advanced career programs, which are delivered live by industry experts in an immersive and interactive online mode, combining instructor-led classrooms with the convenience of accessing the training sessions from anywhere.

As the Most Trusted Training Brand in India for 5th year in a row (Brand Trust Report, 2017), NIIT's learning and talent development solutions, continue to receive widespread recognition globally. NIIT has been named among the Top 20 Training Outsourcing Companies for the past nine consecutive years by Training Industry, Inc. USA. Further, leading Indian ICT journal Dataquest has conferred upon NIIT the 'Top Training Company' award successively for the past 20 years, since the inception of this category. NIIT has also been featured as the 'Most Respected Education Company'- 2016 by leading financial magazine, Business World. NIIT.tv – a disruptive innovation by NIIT, won the prestigious award for 'Educational Technology, at the Indo-American Education Summit 2016.



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