

# Kaya Limited

October 31, 2017

To,  
The Secretary,  
BSE Limited,  
1st Floor, Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400001

To,  
The Manager  
Listing Department  
National Stock Exchange of India Limited  
'Exchange Plaza', C-1 Block G  
Bandra Kurla Complex, Bandra(E)  
Mumbai 400051

**BSE Scrip Code: 539276**

**NSE Symbol: KAYA**

**Subject: Media Release –Q2 - FY18**


Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited in respect of the quarter ended September 30, 2017.

This is for your information and records.

Thank you.

For Kaya Limited

  
Naveen Duggal  
Chief Financial Officer

Encl: A/a



# KAYA LIMITED

## Media Release – Q2 FY18

### **Kaya limited Q2 FY18 results Consolidated Revenue up by 1%**

Kaya Limited posted consolidated Revenue from Operations of INR 101.4 crores for the quarter ended 30<sup>th</sup> September 2017, a growth of 1% over corresponding quarter ended 30<sup>th</sup> September 2016.

India business reported a Revenue growth of 8% and International business Revenue de-grew by 6 % respectively.

Consolidated Operating EBIDTA is INR 2.7 crores (3% of Revenue), for the quarter ended 30<sup>th</sup> September 2017, as compared to INR (5.6) crores (-6% of Revenue), for the corresponding quarter in previous year. The EBIDTA has improved majorly due to reduction in losses in Kaya India for quarter ended 30<sup>th</sup> September 2017.

Consolidated Profit after Tax for the quarter ended 30<sup>th</sup> September 2017 is INR (1.3) crores compared to INR (6.5) crores for the corresponding quarter ended 30<sup>th</sup> September 2016.

**Kaya Limited** is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (102 in India and 24 in the Middle East) and product retail format called Kaya Skin Bar (153 in India).

**Kaya Skin Clinic**, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

*For more information, visit [www.kaya.in](http://www.kaya.in)*

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East), Mumbai 400 093.Tel: (91-22) 66195000 #  
Website: [www.kaya.in](http://www.kaya.in) # Email: [Investorrelations@kayaindia.net](mailto:Investorrelations@kayaindia.net)