



Press Release

## **Vama Industries Q2 Turnover Doubles**

Posts Rs 20 cr turnover with a profit of Rs 72 lakhs

**Hyderabad, November 14th 2017:** VAMA Industries Limited, Hyderabad-based IT Infrastructure and ITes Company today announced its Un-audited financial results for the Quarter-2 of the current financial year. The company has doubled its turnover at Rs. 20 cr with a multi-fold rise in its net profit in comparison to the Second quarter of last fiscal.

In the second quarter of the current financial year, Vama Industries has bagged an order worth Rs 35.42 cr from the Indian Space Research Organisation (ISRO), for Hierarchical Storage Management System.

Commenting on the results, Mr Rama Raju V A, Chairman & Managing Director, Vama Industries Ltd. said, "It has been one more good quarter for Vama Industries. We are quite happy with our performance and hope to continue the momentum."

Particulars	(in Rs Lakhs)			
	Consolidated		Consolidated	
	Quarter ended September 30,2016	Quarter ended September 30,2017	Half Year ended September 30,2016	Half Year ended September 30,2017
SALES	990.65	1988.24	1589.47	6150.82
EBIDTA	75.90	160.02	120.63	468.76
NET PROFIT	11.18	72.13	12.62	258.86
EPS	0.11	0.14	0.12	0.49

### **About VAMA Industries Limited:**

VAMA Industries Limited is a public limited Company listed on Bombay Stock Exchange (BSE). The company is an ISO 9001:2008 Certified organization. The Company has registered office at Hyderabad. VAMA is registered with Software Technologies Parks of India (STPI) to meet the global requirements. VAMA is also registered with National Small Scale Industries Corporation (NSIC) and MSME registered Company.

Vama has Wholly Owned Subsidiary Company in Singapore with the name "Vama Technologies Pte. Ltd".

### **Engineering Services Division:**

This division works on Engineering Design & Development services to Automotive, Mechanical, Aerospace, Heavy Engineering, Oil and Natural gas verticals. VAMA has offshore delivery center for North American customers for over 12 Years.

VAMA is a niche market player in product design and development in addition to the Mechanical CAD and CAE services. VAMA has the capability to assist in any phase of product design and development. Customers of VAMA are reputed North American companies and some of the customers are fortune 500 companies.

Most of the services in this division are export oriented and we have successfully completed Engineering design and development work for large domestic customers.

**System Integration Division:**

VAMA has a very good presence in the Central Government organisations. This division provides the following services:

- High Performance Computing Cluster (HPCC)
- CPU-GPU hybrid Clusters
- Data Center Engineering Build
- Data Center IT Infrastructure and Application Software Support
- Campus Area Networks includes WAN and LAN
- Enterprise Storage Solution
- Enterprise LDAP, DC, ADC, Web, Mail, Database and Antivirus Solutions
- Backup & Data Protection
- Firewalling and Network Security
- Industrial and Rugged Environment Solutions
- Facility Management (Turn Key Projects and AMC's)
- Sales and support of Enterprise Solutions

**Networking Services Offered:**

The company is focused on offering Turnkey solutions which include Network integration, Consultancy, Solution Design and Budgeting for Servers and Storage. Our solutions offered are:

- Network Design and Architecture.
- Network Administration and Management.
- IT Infrastructure Development.
- Network Security Auditing and Assessment.
- Network Budgeting and Consulting.
- Structured Cabling and Wireless Solutions.

**Onsite support**

Up-gradation and re design of existing Network Infrastructure

VAMA works on customer requirements to securely converge data, voice, and video networks in order to enable intelligent network infrastructures. We can deploy mobility solutions by using technologies such as virtual private networks (VPN), video and voice over IP (VoIP), Fiber Optic Networking, content delivery networks and storage networking.

Our long-standing relationship and expertise in multi-vendor technologies assists us to provide the appropriate solution to clients. We are able to leverage emerging advances in IP convergence, optical, security, wireless and intelligent networking to quickly deliver proven, flexible, and reliable Solutions.

**Facility Management Services (FMS):**

We are offering Facility Management Services (FMS) to the clients for maintaining their IT Equipment. We have deputed on site engineers to support their regular maintenance requirements at DRDO Labs, Central Government and Public Sector Establishments.

**Business Partners:**

**1. Dell EMC PLATINUM PARTNER**

**2. NetApp Enterprise Storage: Certified Partner for Storage Solution**

Unified Storage Solution

Implementation Partner for NetApp

**3. Spectra Logic:**

High End Tape Back up Solutions and Hierarchical Storage Management System.

**4. Synopsys:** Authorized Partner for High End Software for EDA Tools.

5. Partner for **HP Software.**

**6. Oracle:** Certified Gold Partner

**7. Schneider:** Data Center Solutions and Power Backup Solution

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