_ABORATORIES LIMITED

CIN - L24240MH1992PLC128651



'UJALA HOUSE', Ramakrishna Mandir Road, Kondivita, Andheri (East), Mumbai - 400 059. 🗇 Tel.: 6689 2800 🗇 Fax: 6689 2805 🗇 e-mail : info@jyothy.com 🗇 www.jyothylaboratories.com

UJALA

November 7, 2017

To,

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,

Bandra (East),

Mumbai - 400051

Scrip Code: JYOTHYLAB

BSE Limited

Phiroze Jeejeebhoy Towers. Dalal Street. Mumbai - 400 023.

Scrip Code: 532926

Dear Sirs,

Sub: Outcome of the Board Meeting held on November 7, 2017

With reference to the captioned subject, we wish to inform you that the Board of Directors of the Company at its meeting held today at 11.35 a.m. and concluded at 1.15 p.m., approved the Unaudited Standalone and Consolidated Financial Results with Limited Review by the Statutory Auditors of the Company for the quarter and half year ended September 30, 2017. A copy of the said Unaudited Financial Results accompanied with the Limited Review Report by the Statutory Auditors of the Company is attached herewith.

Further to our submission of letter dated March 31, 2017, whereby it was informed that upon receipt of request from Henkel AG, the Board of Directors of the Company had agreed to extend the period for exercise of option upto October 31, 2017, we wish to inform you that the Board at its meeting held today noted that Henkel AG has not exercised the option available to them pursuant to the Option Agreement dated May 5, 2011 extended upto October 31, 2017 and accordingly the said option has lapsed.

Also attached is the Press Release by the Company in respect of its performance during the guarter and half year ended September 30, 2017.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

For Jyothy Laboratories Limited

Shrevas Trivedi

Head - Legal & Company Secretary

Encl: As above.

BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Review report

To Board of Directors of Jyothy Laboratories Limited

We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Jyothy Laboratories Limited ('the Company') for the quarter and six months ended 30 September 2017 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors in their meeting held on 7 November 2017. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable Indian Accounting Standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Without qualifying our report and as more fully described in Note 3 of the Statement, we draw attention to managerial remuneration paid/provided by the Company for the year ended 31 March 2017 in excess of limits prescribed under the Companies Act, 2013. As informed to us, the Company has filed revised application with the Central Government for approval of such excess remuneration. Pending approval, no adjustments are considered necessary in this Statement. Our conclusion is not modified in respect of this matter.



Review report (Continued)

Jyothy Laboratories Limited

The unaudited standalone financial results for the corresponding quarter and six months ended 30 September 2016 and the audited standalone financial results for the year ended 31 March 2017 included in the Statement, were reviewed / audited by the predecessor auditor, whose limited review report dated 25 October 2016 and audit report dated 18 May 2017 expressed an unmodified opinion on those unaudited / audited standalone financial results, respectively.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Sreeja Marar

Partner

Membership No: 111410

Mumbai

7 November 2017

BSR&Co.LLP

Chartered Accountants

5th Floor, Lodha Excelus, Apollo Mills Compound N. M. Joshi Marg, Mahalaxmi Mumbai - 400 011 India Telephone +91 (22) 4345 5300 Fax +91 (22) 4345 5399

Review report

To Board of Directors of Jyothy Laboratories Limited

We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Jyothy Laboratories Limited ('the Company') and its subsidiaries (the Company and its subsidiaries constitute 'the Group') for the quarter and six months ended 30 September 2017 attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors in their meeting held on 7 November 2017. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The Statement include the results of the following entities:

- 1 Jyothy Fabricare Services Limited
- 2 Jyothy Kallol Bangladesh Limited
- 3 Snoways Laundrers and Drycleaners Private Limited
- 4 Four Seasons Drycleaning Company Private Limited
- 5 JFSL JLL (JV)

The financial results and other financial information of four subsidiaries have not been subjected to limited review and have been presented based on the financial information compiled by the Company's Management. The financial results of these subsidiaries reflect total assets of Rs. 1,904 lacs as at 30 September 2017, total revenue of Rs. 379 lacs and Rs. 764 lacs for the quarter and six months ended 30 September 2017 respectively and net loss after tax of Rs. 22 lacs and Rs. 75 lacs for the quarter and six months ended 30 September 2017 respectively of the group as considered in the unaudited consolidated financial results. Our conclusion on the unaudited consolidated financial results in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the unaudited financial information as compiled by the Management. In our opinion and according to the information and explanations given to us by the Management, these financial results are not material to the Group. Our conclusion is not modified in respect of this matter.



Review report (Continued)

Jyothy Laboratories Limited

Based on our review conducted as above and based on the consideration of interim financial information furnished to us by the Management referred to in paragraph above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable Indian Accounting Standards i.e. Ind AS prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular dated 5 July 2016 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Without qualifying our report and as more fully described in Note 3 of the Statement, we draw attention to managerial remuneration paid/provided by the Company for the year ended 31 March 2017 in excess of limits prescribed under the Companies Act, 2013. As informed to us, the Company has filed revised application with the Central Government for approval of such excess remuneration. Pending approval, no adjustments are considered necessary in this Statement. Our conclusion is not modified in respect of this matter.

The unaudited consolidated financial results for the corresponding quarter and six months ended 30 September 2016 and the audited consolidated financial results for the year ended 31 March 2017 included in the Statement, were reviewed / audited by the predecessor auditor, whose limited review report dated 25 October 2016 and audit report dated 18 May 2017 expressed an unmodified opinion on those unaudited / audited consolidated financial results, respectively.

For B S R & Co. LLP

Chartered Accountants

Firm Registration No. 101248W/W-100022

Sreeja Marar Partner

Membership No: 111410

Mumbai

7 November 2017

STATEMENT OF STANDALONES LIMITED (CIN: 1.124240MH1992PLC128651) STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2017 Registered Office: Ujala House, Ramakrishna Mandir Road, Kondivita, Audheri East, Mumbai 400059.

A SECTION OF THE PROPERTY OF T			Stans	Standalone					Conco	Consolidated	Amor	Amount (Rs in lacs)
		Ouarter ended		Six mont	Six months ended	Year ended		Ouarter ended	Опо	Six mont	Six months ended	Year ended
Particulars	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Revenue from operations	41,925	37,456	41,955	79,381	85,958	1,69,816	42,991	38,584	43,192	81,575	88,486	1,74,919
Other income Total Income	42,305	37.634	42	79	98	1.70.956	43.383	38.797	43.501	82,180	89.084	1.75.987
Fynenses												
(a) Cost of materials consumed	8,204	14,496	14,160	22,700	27,239	51,679	8,288	14,649	14,154	22,937	27,421	52,427
(b) Purchase of stock in trade	6,888	8,705		15,593		37,593	6,888	8,705	11,194	15,593	19,898	37,593
(c) Changes in inventories of finished goods, stock in trade and	-											
work-in-progress	7,114	(5.926)		1,188		(809)	7,117	(5,948)	(4,335)	1,169		(809)
(d) Excise duty expense	•	1,786			3,198	6,619	,	1,786			3,502	6.619
(e) Employee benefit expene	4,082	4		8,219		14,967	4,662	4	4,370	692'6		17,288
(f) Employee stock option expense	(24)					236	(24)		52	(5)		236
(g) Finance cost	1,043	859				5,089	1,189	1,005	1,644	2,194		5,647
(h) Advertisement and sales promotion expense	3,440	4,346				11,759	3,462	4,374	3,162	7,836	6,345	11,853
(i) Depreciation and amortisation	1,380	1,406				5,474	741	778	732	1,519		3,006
(j) Other expenses	4,967	5,529	5,647	10,496	10,882	21,552	5,507	6,076	6,246	11,583	12,092	24,061
Total expenses	37,094	35,357	38,294	,	76,991	1,54,360	37,830	36,151	39,197	73,981	78,822	1,58,122
Profit before tax	5,211	2,277	3,900		9,452	16,596	5,553	2,646	4,304	8,199	10,262	17,865
Tax expenses -	982	216				(3,609)	286	217	1,193	1,199		(2,550)
Current tax	1,008	455	1,424	1,463		2,646	1,008	456	1,490	1,464	3,389	2,651
Adjustment of tax relating to earlier periods	,	,				785	, ,		,			785
Deferred tax	(26)	(239)	(495)	(265)		(7,040)	(26)	(239)	(297)		(732)	(5,986)
Net Profit for the period	4,229	2,061	2,971	6,290	7,322	20,205	4,571	2,429	3,111	7,000	7,605	20,415
Other Comprehensive Income												
(a) Item that will not be reclassified to profit or loss	(48)	(49)	(26)	(76)	(53)	(177)	(48)	(46)	(35)	(97)	(64)	(184)
(b) Tax (expense)/benefit on item that will not be reclassified to												
profit or loss	17	17	6	34	18	91	7.1			34		61
(c) Item that will be reclassified to profit or loss	,	,	-				(44)	38	18	(9)	18	-
(d) Tax (expense)/benefit on item that will be reclassified to												
Other Comprehensive Income for the period	(31)	(32)	(27)	(63)	(35)	(116)	(75)	9	(12)	(69)	(46)	(123)
Total Comprehensive Income for the period	4,198	7,	2,954	9	7,	20,089	4,496	2,435	3,094	ٷ	7,	20,292
Non-Controlling Interest	_	,	1	•			(187)		(92)	(353)		(399)
Total Comprehensive Income after Non-Controlling Interest	4.198	2,029	2,954	6,227	7.287	20,089	£89 ' †	2,601	3,186	7,284	7.747	20,691
Profit/(loss) attributable to :												
Owners of Jyothy Laboratories Limited							4.768	.,	3,203	7,353	7,790	20,812
A Controlling Anterest							(197)		(93)	(353)		(397)
Gener Comptehonsive Income attributable to :				ļ 								
Ownsits Entworthy (alpantories Limited							(58)		(17)	(69)	(43)	(121)
Ninespatround Induction					,		10	(10)	,		(3)	(2)
and the conference of the contract of the cont												
Owners of Twenty Laborathies Limited							4,683	2,601	3,186	7,284	7,747	20,691
The Control of the Co					_	_	í		-	1000		1000

MUMBAI

JYOTHY LABORATORIES LIMITED (CIN : 124240MH1992PLC128651) STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE OUARTER ENDED SEPTEMBER 36, 2017

Registered Office: Ujala House, Ramakrishna Mandir Road, Kondivita, Andheri East, Mumbai 400059

			Standalone	alone					Consolidated	idated		
		Quarter ended		Six mont	Six months ended	Year ended		Quarter ended		Six mont	Six months ended	Year ended
Fariculars	30.09.2017	30.09.2017 30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017
	Unaudited	Unaudited Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Paid up equity share capital (Face value of Re 1 each)	1,817	1,817	1,816	718,1	1,816	1,817	1,817	1,817	1,816	1,817	1,816	1,817
Other equity	,	1	•			65,365	1	,				1,08,236
-												
Earnings Per Share of face value Re I each												
Basic earnings per share (Rs)	2.33	1.13	1.64	3.46	4.03	11.12	2.52	1.34	1.71	3.85	4.19	11,24
Diluted earnings per share (Rs)	2.30	1.12	1.62	3.43	4.00	11.12	2.49	1.32	1.69	3.81	4.15	11.24
	Not	Not	Not	Not	Not		Not	Not	Not	Not	Not	•
	Annualised Annualised		Annualised	Annualised	Annualised		Annualised	Annualised	Annualised	Annualised	Annualised	

Notes:

. The above unaudited financial results of the Company for the quarter ended September 30, 2017 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on November 7, 2017. The above results have been subjected to Limited Review by the statutory auditors of the Company

of JCPML. The difference between the book value of assets, liabilities and reserves of JCPML taken over as at April 1, 2015 and the amount of loans & investments made by the Company have been recorded as capital reserve in the Standalone financial accounted retrospectively for all periods presented including as at April 1, 2015 and hence the standalone financial information for the quarter and six months ended September 30, 2016 have also been restated so as to include the financial information The analgamation has been accounted in accordance with the 'Business combinations of entities under common control' as described in (Ind AS) 103 "Business Combinations" and accordingly as per approved scheme, the said amalgamation has been 2. The National Company Law Tribunal vide its Order dated March 01, 2017, approved the Scheme of Amalgamation of Jyothy Consumer Products Marketing Limited (JCPML) with the Company with effect from the Appointed date of April 1, 2016. statements of the Company. There is no impact of this amalgamation on the consolidated financial information of the Group as JCPML was already consolidated in the earlier years.

3. In the earlier years, the Company had applied to the Central Government for approval of grant of ESOP's to a whole time director and CEO as the value of the ESOP's granted were expected to be in excess of the eligible limits under the Companies Act. as applicable. During financial year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration includes the perquiste value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration includes the perquiste value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration includes the perquisite value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration includes the perquisite value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration includes the perquisite value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration for the perquisite value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration for the perquisite value of ESOP's in the year 16-17, certain ESOP's have been exercised by the Director and as managerial remuneration for the perquisite value of ESOP's have been exercised by the Director and as managerial remuneration for the perquisite value of ESOP's have been exercised by the perquisite value of ESOP's have been exercised by the perquisite value of ESOP's have been exercised by the perquisite value of ESOP's have been exercised by the perquisite value of ESOP's have been exercised by the ESOP's have been exer 2017, however, the said ESOP's have not been considered separately. The Company has made a representation seeking approval of grant of ESOP's. Pending such approval, the shares issued to the managerial person are held by him in trust. In case the the year ended March 31, 2017 is in excess of the limits to the extent of Rs. 783.64 lacs. The Company has received an approval from the Central Government on May 1, 2017 for an amount that can be paid to the director for the three years ending May revised application is not approved, the Company plans to recover the excess amount paid through balance stock options yet to be exercised by the said employee.

4. Sales for the quarter ended September 30, 2017 is net of Goods and Service Tax (GST). However, Sales till period ended June 30, 2017 and comparative period is gross of excise duty. Accordingly, the amounts are not fully comparable.



W.P. Rynachandran Chairman and Managing Director

For and on behalf of the Board

DIN: 00553406

Place: Mumbai Date: November 7, 2017 Apolio Asia Control Sandara Excelus.

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Apolio Asia Cambound & Manda Excelus.

Mumbai - 400 011 & India.

India.

JYOTHY LABORATORIES LIMITED STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED FINANCIAL RESULTS

Amount (Rs in lacs)

Notes:

- 5 During the quarter, the Company has allotted 54,055 equity shares of Re. 1/- each, at an exercise price of Re. 1/- per equity share to the option grantees upon exercise of options in terms of the Company's Employee Stock Option Scheme. As a result of such allotment, the paid-up equity share capital of the Company has increased from 181,683,724 equity shares of Re. 1/- each to 181,737,779 equity shares of Re. 1/- each.
- 6 Statement of Assets and Liabilities :-

	Stand	alone	Consol	lidated
	As at		As at	
Particulars	September 30,	As at March	September 30,	As at March
	2017	31, 2017	2017	31, 2017
	Unaudited	Audited	Unaudited	Audited
Assets				
Non-Current Assets				
Property, plant and equipment	26,186	28,228	28,404	30,572
Capital work in progress	694	803	696	877
Goodwill	10,288	10,288	78,633	78,633
Other Intangible assets	14,298	15,649	669	497
Financial assets				
Investment in subsidiaries	676	665	-	
Other investments	13,348	13,348	3	3
Trade receivables	565	569	565	569
Loans	730	698	966	902
Other financial assets	161	605	170	637
Deferred tax assets (net)	7,320	7,021	11,447	11,148
Income Tax assets (net)	1,115	2,354	1,317	2,574
Other assets	9,648	10,751	9,705	10,787
	85,029	90,979	1,32,575	1,37,199
Current assets				
Inventories	17,184	19,521	17,339	19,637
Financial assets				
Investments	5,308	1,408	6,406	2,846
Trade receivables	15,036	11,195	15,596	11,712
Loans	_	-	14	79
Cash and cash equivalent	2,075	3,413	2,659	4,012
Other bank balances	6,490	6,133	6,647	6,332
Other financial assets	434	259	434	259
Other assets	6,761	3,034	6,973	3,166
Assets held for sale	2,129	68	2,129	68
	55,417	45,031	58,197	48,111
Total Assets	1,40,446	1,36,010	1,90,772	1,85,310





JYOTHY LABORATORIES LIMITED STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED FINANCIAL RESULTS

Amount (Rs in lacs)

	Stand	lalone	Conso	lidated
	As at		As at	
Particulars	September 30,	As at March	September 30,	As at March
	2017	31, 2017	2017	31, 2017
	Unaudited	Audited	Unaudited	Audited
Equity				
Equity Share Capital	1,817	1,817	1,817	1,817
Other Equity	56,649	63,548	1,01,242	1,07,084
Equity attributable to owners of Jyothy Laboratories Limited	58,466	65,365	1,03,059	1,08,901
Non-controlling interests	-	-	(1,018)	(665
Total equity	58,466	65,365	1,02,041	1,08,236
Liabilities .				
Non-Current liabilities				
Financial Liabilities				
Borrowings	-	-	465	552
Provisions	2,412	2,140	2,602	2,296
	2,412	2,140	3,067	2,848
Current liabilities				
Financial Liabilities				
Borrowings	17,950	4,919	17,950	4,919
Trade payables	10,982	14,482	11,498	14,899
Other financial liabilities	42,800	41,272	48,199	46,318
Provisions	4,014	3,101	4,117	3,219
Other liabilities	3,188	4,432	3,266	4,572
Income Tax liabilities (net)	634	299	634	299
	79,568	68,505	85,664	74,220
Total liabilities	81,980	70,645	88,731	77,07
Total equity and liabilities	1,40,446	1,36,010	1,90,772	1,85,310

7 Previous period / year's figures have been regrouped/rearranged wherever necessary.

For and on behalf of the board

MX. Ramachandran

Chairman and Managing Director

DIN: 00553406

Place: Mumbai Date: November 7, 2017



		REPORTI	NG OF SEGM	JYOTHY LABENT WISE RE	JYOTHY LABORATORIES LIMITED REPORTING OF SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES	LIMITED ILTS, ASSETS	AND LIABIL	ITIES				
											Ато	Amount (Rs in lacs)
			Standalone	alone					Consolidated	idated		
		Quarter ended		Six months ended	hs ended	Year ended		Quarter ended		Six mont	Six months ended	Year ended
Particulars	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Segment Revenue:				000	200,70	too	500	11.406		202 40	20070	51 000
A. Dishwashing	13,009	11,490	13,000	24,505	20,000	31,027	500,51	17.500	13,000	200,4%	200,000	73.701
B. Fabric Care	16,450	17,407	77.477	75,55	37,745	75,101	764.01	17.380	17,394	110,40	50,299	15,791
C. Household Insecticides	6,460	3,014	6,754	9,47/4	10,483	26,119	6,460	5,014		4/4.4	10,483	20,119
D. Personal Care	5,072	4,535	3,652	6.607	9.234	15,957	5,072	4,535	3,652	6,607	9,234	15,957
E. Laundry service	E	1	1	•	•	1	666	1,017		2,016	2,174	4,413
F. Others	196	964	1,155	1,931	1,995	3,764	296	964	1,155	1,931	1,995	3,764
Total	41,938	37,478	41,983	79,416	86,042	1,69,968	43,004	38,606	43,220	81,610	015'88	1,75,071
Less: Inter Segment Revenue	(13)	(22)	(28)	(35)	(84)	(152)	(13)	(22)	(28)	(35)	(84)	(152)
Net Sales	41,925	37,456	41,955	79,381	85,958	1,69,816	42,991	38,584	43,192	81,575	88,486	1,74,919
Segment Results:					•							
Profit / (Loss) before tax and finance cost												
A. Dishwashing	1,694	672	1,629	2,366	3,672	5,995	1,814	789	1,748	2,603	3,909	6,467
B. Fabric Care	3,308	3,009	2,947	6,317	7,193	13,536	3,745	3,468	3,419	7,213	8,150	15,421
C. Household Insecticides	285	(548)	253	(263)	167	407	285	(548)		(263)	167	407
D. Personal Care	896	162	622	1,130	1,513	2,258	1,162			1,515	1,897	3,024
E. Laundry service	•	1	1		1	1	(308)	(253)	(333)	(561)	(583)	(1,225)
F. Others	26	147	80	173	21	166	26	147	80	173	21	166
Total	6,281	3,442	5,531	9,723	12,566	22,362	6,724	3,956	5,982	10,680	13,561	24,260
Less: (i) Finance cost	(1,043)		(1,505)	(1,902)	(2,936)	(5,089)	(1,189)	_	_	(2,194)	(3,214)	(5,647)
(ii) Other unallocable expenditure	(408)	(475)	(375)	(883)	(681)	(1,755)	(409)	(475)	(372)	(884)	(682)	(1,754)
Add: Unallocable Income	381	.169	249	550	503	1,078	427	170		597	597	1,006
Profit Before Tax	5,211	2,277	3,900	7,488	9,452	16,596	5,553	2,646	4,304	8,199	10,262	17,865





Territor - A			Standa	alone					Consolidated	idated		
		Quarter ended		Six months ended	hs ended	Year ended		Quarter ended		Six months ended	hs ended	Year ended
Farnculars	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017	30.09.2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Segment Assets												
A. Dishwashing	16,570	17,319	13,697	16,570	13,697	15,823	14,445	14,721	11,100	14,445	11,100	13,460
B. Fabric Care	41,291	41,389	44,252	41,291	44,252	40,784	31,475	29,817	32,542	31,475	32,542	29,951
C. Household Insecticides	14,824	15,799	15,539	14,824	15,539	14,583	14,824	15,799	15,539	14,824	15,539	14,583
D. Personal Care	11,013	11,073	-11,132	11,013	11,132	10,427	7,567	6.858	6,919	7,567	6,919	965'9
E. Laundry service	1	1	1	,	•	,	13,464	13,601	14,056	13,464	14,056	13,558
F. Others	1,700	1,300	1,102	1,700	1,102	946	1,700	1,300	1,102	1,700	1,102	946
G. Unallocated assets	55,048	56,274	50,321	55,048	50,321	53,447	1,07,297	1,06,855	1,07,500	1,07,297	1,07,500	1,06,216
Total	1,40,446	1,43,154	1,36,043	1,40,446	1,36,043	1,36,010	1,90,772	1,88,951	1,88,758	1,90,772	1,88,758	1,85,310
Segment Liabilities												
A. Dishwashing	6,790	6,821	5,944	6,790	5,944	5,718	6,790	6,821	5,943	6,790	5,943	5,719
B. Fabric Care	7,694	9,343	9,150	7,694	9,150	9,014	7,708	9,358	9,176	7,708	9,176	9,023
C. Household Insecticides	3,540	3,427	4,250	3,540	4,250	5,718	3,540	3,427	4,250	3,540	4,250	5,718
D. Personal Care	2,245	3,700	3,123	2,245	3,123	3,217	2,245	3,700	3,123	2,245	3,123	3,217
E. Laundry service	ı	ı	ı	•	•	1	877	861	7772	877	772	738
F. Others	380	344	335	380	335	280	380	344	335	380	335	280
G. Unallocated liabilities	61,331	52,107	60,719	61,331	60,719	46,698	67,191	53,749	69,573	67,191	69,573	52,379
Total	81,980	75,742	83,521	81,980	83,521	70,645	88,731	78,260	93,172	182,731	93,172	77,074

Notes:

- mosquito repellent coil, liquid and card and insect repellents. Personal Care includes body soap, face wash, toothpaste, deodorants, talcum powder, after shave and moisturiser. Laundry services includes drycleaning and i. Dishwashing includes dish wash scrubber and scrubber steel, dish wash bar, liquid and powder. Fabric Care includes fabric whitener, fabric enhancer, bar soap and detergent powder. Household Insecticides includes laundry. Others includes incense sticks and floor shine.
- Based on the "management approach" as defined in Ind AS 108 'Operating Segments', the Chief Operating Decision Maker evaluates the Company's performance and allocate resources based on an analysis of various performance indicators by business segments and segment information is presented accordingly. :::
- iii. Goodwill identifiable to operating segments are included in segment assets, however, where goodwill relates to multiple operating segments and it is not practicable to allocate between segments, it is included in unallocated
- iv. Finance cost is not allocated to any operating segments as the Company reviews the treasury and finance cost at the group level . Accordingly, borrowings are also considered in unallocated liabilities.



DIN: 00553406

Chairman and Managing Director

Kamachandran

For and on behalf of the Beard

MUMBAL

Date: November 7, 2017 Place: Mumbai

d Account

Tyothy LABORATORIES LIMITED

Jyothy Laboratories Ltd Q2FY18 (Consolidated)

Net Revenue at Rs. 429.9 crore

Net Profit at Rs. 45.7 crore

Editor Synopsis

Q2FY18 v/s Q2FY17

- o GST Comparable Net Revenue at Rs. 429.9 crore v/s Rs. 392.2 crore, up 9.6%
- o Operating EBIDTA margin at 16.4% v/s 14.9%
- o Net Profit at Rs. 45.7 crore v/s Rs. 31.1 crore
- o EPS at Rs. 2.52 v/s Rs. V/s Rs. 1.71

H1FY18 v/s H1FY17

- o GST Comparable Net Revenue at Rs. 815.8 crore v/s Rs. 845.1 crore, decline by 3.5%
- o Operating EBIDTA margin at 13.9% v/s 16.4%
- o Net Profit at Rs. 70 crore v/s Rs. 76.1 crore, decline by 8%
- o Basic EPS at Rs. 3.85 v/s Rs. 4.19

<u>Mumbai, November 7, 2017</u>: Jyothy Laboratories Ltd (JLL), Indian FMCG Company, today reported a Net Revenue of Rs. 429.9 crore for the quarter ended September 30th, 2017 as against GST comparable net revenue of Rs. 392.2 crore for the corresponding quarter last year. During the same period, the Net Profit stood at Rs. 45.7 crore as against Rs. 31.1 crore.

The operating EBIDTA margin for the quarter was recorded at 16.4% as against 14.9% reported in Q2FY17. The company reported EPS of Rs. 2.52 as against Rs. 1.71 in the corresponding quarter of last year.

For the six months period, JLL reported Net Revenue of Rs. 815.8 crore, as against GST Comparable Net Revenue Rs. 845.1 crore during the first half of FY17. Net Profit for H1FY18 stood at Rs. 70 crore compared to Rs. 76.1 crore compared to corresponding period of previous period.

The Operating EBIDTA margin for the six months period to September 30th, 2017 was at 13.9% as against 16.4% reported in H1FY17. The company reported EPS of Rs. 3.85 as against Rs. 4.19 in the corresponding period last year.

Consolidated Segmental Performance

- Fabric Care: Includes Fabric Whitener, Fabric Enhancer, Bar Soap, Detergent Powder
 - o Revenues for the quarter ended September 30th 2017 stood at Rs. 164.9 crore, as against GST comparable Net revenue of Rs. 158.1 crore in Q2FY17, growth of 4.4%. Segment Results for the same period stood at Rs. 37.5 crore over Rs. 34.2 crore.
- Dishwashing: Includes Dish Wash Bar, Liquid and Powder, Dish Wash Scrubber and Scrubber Steel
 - o Revenues for the quarter ended September 30th 2017 stood at Rs. 130.1 crore, as against GST comparable Net revenue of Rs. 115.7 crore, growth of 12.4%. Segment Results for the same period stood at Rs. 18.1 crore as against Rs. 17.5 crore in Q2FY17.
- Household Insecticides: Includes Mosquito Repellent Coil, Liquid and Card
 - o Revenues for the quarter ended September 30th 2017 stood at Rs. 64.6 crore as against GST comparable Net revenue of Rs. 62.9 crore, growth of 2.8%. Segment Results for the same period stood at Rs. 2.9 crore, as against Rs. 2.5 crore in Q2FY17.
- Personal Care: Includes Body Soap, Face Wash, Toothpaste, Deo Classic, Talcum Powder, After Shave, Moisturizer
 - o Revenues for the quarter ended September 30th 2017 stood at Rs. 50.7 crore as against GST comparable Net revenue of Rs. 34.6 crore, growth of 46.7%. Segment Results for the same period were recorded at Rs. 11.6 crore, as against Rs. 8.2 crore in Q2FY17.

Commenting on the performance, Mr. M P Ramachandran – Chairman & Managing Director, Jyothy Laboratories Ltd said, "The quarter was quite satisfactory in terms of sales performance and increase in market share across all brand categories. The company was successful in swift implementation of GST.

We hope that an increased ad spend and concentration on marketing activities will help us to achieve a better share of voice ensuring further growth across categories. "



ABOUT JYOTHY LABORATORIES:

Jyothy Laboratories Ltd, a fast moving consumer goods Company was founded in 1983 by Mr. M P Ramachandran. Over the years the company has evolved from a single product proprietary firm into a multi brand, BSE & NSE listed company involved in the manufacturing and marketing of products in fabric care, mosquito repellant, surface cleaning, personal care and incense sticks.

The company boasts of power brands like **Ujala**, **Maxo**, **Exo**, **Henko**, **Pril**, **and Margo** that are well-known and established brands in their respective categories.

The company is also engaged into service sector in organized laundry to provide "World class laundry at affordable price at your doorstep" through its subsidiary 'Jyothy Fabricare Services Limited'.

For more information, please contact:

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