

Motherson Sumi Systems Limited



C-14 A&B, Sector-1, Noida - 201301
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Website: www.motherson.com
CIN - L34300MH1986PLC284510

Date: November 10, 2017

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No.C/1, G-Block
Bandra-Kurla Complex
Bandra (E)
MUMBAI – 400051, India

BSE Limited
1st Floor, New Trading Ring
Rotunda Building
P.J. Towers, Dalal Street
Fort
MUMBAI – 400001, India

Scrip Code : MOTHERSUMI

Scrip Code : 517334

Ref. : Unaudited Financial Results for the quarter ended September 30, 2017

Dear Sirs,

The Board of Directors of the Company at their meeting held on November 10, 2017 have approved the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended September 30, 2017.

In this connection, please find enclosed the following :

1. Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended September 30, 2017 along with copy of the Limited Review Report dated November 10, 2017;
2. Copy of presentation made on the performance of the Company for the quarter ended September 30, 2017; and
3. Copy of Press Release on the performance of the Company for the quarter ended September 30, 2017.

This is for your information and record please.

Thanking you,

Yours faithfully,
For Motherson Sumi Systems Limited


(G.N. GAUBA)
CFO & Company Secretary

Encl. : As above

Motherson Sumi Systems Ltd. posts another quarter of highest ever revenues with quarterly revenues of Rs. 13,338 crores, up by 33%, Q2 net profit of Rs. 502 crore, up by 39%, Supported by Highest Ever Order Book

Noida, Uttar Pradesh – 10 Nov 2017 – Motherson Sumi Systems Limited (MSSL) today announced financial results for its fiscal 2017-2018 second quarter, which ended on 30th Sep. 2017.

Highlights Q2 FY17-18	Highlights H1 FY17-18
<ul style="list-style-type: none"> • Revenue up by 33% • Revenues outside India grew by 36% • Revenues in India grew by 19% • PBT up by 29% • PAT* up by 39% • EBITDA up by 31% • Standalone revenues up by 17% EBITDA up by 14%, PAT up by 37% 	<ul style="list-style-type: none"> • Revenue up by 29% • Revenues outside India grew by 30% • Revenues in India grew by 21% • PBT up by 27% • PAT* up by 37% • EBITDA up by 31% • Standalone revenues up by 18%, EBITDA up by 17%, PAT up by 35% • New orders** worth Rs.18,922 crores (Euro 2.454 billion) approx. won during FY 17-18 • Execution of orders worth over Rs.11,705 crores (Euro 1.518 billion) approx. started during H1 FY 17-18 • Total order book of over Rs. 1,17,205 crores (Euro 15.2 billion) approx. at SMRP BV

**adjusted **Lifetime value at average Euro Rate*

The company posted quarterly consolidated revenues of INR 13,338 Cr. and consolidated EBITDA of INR 1,354 Cr. These results compare to revenues of INR 10,018 Cr. and EBITDA of INR 1,035 Cr in the same quarter in the previous year.

“This has been yet another excellent quarter for MSSL with an encouraging growth in both revenues and net profit”, said Vivek Chaand Sehgal, MSSL’s Chairman. “We witnessed strong inflow of new orders which highlights customers’ continued faith in our execution capabilities and product quality. We are firmly on track to achieve our 2020 targets,”



Q2 FY17-18 Consolidated performance highlights

INR Crore	Q2		
	FY17	FY18	Growth (%)
Revenue	10,018	13,338	33%
EBITDA	1,035	1,354	31%
PBT	691	894	29%
PAT (concern share)	361	502	39%
EPS	1.8	2.07	15%

- SMRP BV revenues grew by 12% & EBITDA grew by 19%
- SMR revenues grew by 1% & EBITDA grew by 9%
- SMP revenues grew by 19% and EBITDA grew by 24%
- PKC* revenues grew by 23% and EBITDA grew by 64%

* on performa basis

About Mother'son Sumi Systems Limited

Mother'son Sumi Systems Limited (MSSL) is one of the world's fastest growing specialised automotive component manufacturing company for OEMs. MSSL was established in 1986 as a joint venture with Sumitomo Wiring Systems and was listed in 1993 on BSE and NSE in India. MSSL is a focused, dynamic and progressive company providing customers with innovative and value-added products, services and solutions. With a diverse global customer base comprising of almost all leading automobile manufacturers globally, the company has a presence in 37 countries across six continents. MSSL is currently the largest auto ancillary in India and among the Fab 50 companies of India by Forbes magazine. MSSL is the flagship company of the Samvardhana Mother'son Group (SMG) which is ranked 26th among global automotive suppliers by Automotive News.

For more details, please visit www.mother'son.com (CIN - L34300MH1986PLC284510)

Note – All comparison are with the same period last year and all the numbers in the press statement are consolidated unless stated otherwise

For other details on Mother'son Sumi Systems Limited, please contact:

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