



LYPSA

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13th November 2017

To,
The Manager –Listing
National Stock Exchange of India Ltd
Mumbai

The Manager – Listing
Bombay Stock Exchange of India Ltd
Mumbai

Sub: Media Release regarding Q2 FY 18 results

Dear Sir/ Madam,

This is to inform you that Lypsa Gems & Jewellery Ltd has submitted the Media Release regarding the Q2 FY 18 results for the quarter ended 30th September 2017.

Thanking you,

For Lypsa Gems & Jewellery Limited

Dipan B. Patwa
Chairman and Director
DIN No.02579405



LYPSA GEMS & JEWELLERY LIMITED.

CIN: L28990GJ1995PLC028270

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Lypsa Gems & Jewellery Ltd. – Q2FY18Media Release

Revenues from operations at Rs 83.47 Crore, growth of 30.02% from

Q2FY17

EBITDA at Rs. 7.74 Crore, growth of 43.87% from Q2FY17

PAT at Rs. 7.62 Crore, growth of 66.37% from Q2FY17

13th November, 2017, Mumbai: Lypsa Gems & Jewellery Limited (BSE: 534532, NSE: LYPSAGEMS), a leading vertically integrated diamantaire, announced its un-audited results for the quarter ended 30th September 2017.

Key Financials (Rs. Crore):

Particulars	Q2FY18	Q2FY17	Growth Q2FY18 vs Q2FY17
Revenue	83.47	64.20	30.02%
EBIDTA	7.74	5.38	43.87%
PAT	7.62	4.58	66.37%

Performance Highlights:

For the quarter ended 30th September 2017:

- **Revenue from operations was at Rs. 83.47 crore** in Q2FY18, as against Rs. 64.20 crore in Q2FY17, **growth of 30.02%**
- **EBITDA stood at Rs. 7.74 crore** in Q2FY18 as against Rs.5.38 crore in Q2FY17, **growth of 43.87%**
- **EBITDA margin stood at 9.30%** in Q2FY18 up by 94 basis points from Q2FY17.
- **Profit After Tax was at Rs. 7.62 crore** in Q2FY18 as against Rs. 4.58 crore in Q2FY17, **growth of 66.37%**

For the half year ended 30th September 2017:

- **Revenue from operation stood at Rs. 164.91 crore** in HY18 against Rs.110.41 crore in HY17, **growth of 49.36%**
- **EBITDA stood at Rs. 14.94 crore** in HY18 against Rs.9.58 crore in HY17, **growth of 55.95%**

- **EBITDA margin stood at 9.05%** in HY18 against 8.68% in HY17, **growth of 37bps**

Business Update:

- Achieved reduction in debt of Rs. 52 million till date in the FY 2017-18 as the company works towards becoming debt-free
- Launched new collection of diamond-studded jewelry targeted towards the Middle-Eastern Market
- Bagged new order worth Rs. 160 million from UAE based customers for supply of loose diamonds and diamond studded jewellery over a 6 months period

Management Comment:

Commenting on this quarter's performance, Mr Jeeyan Patwa, Director, Lypsa Gems and Jewellery Ltd. said,

"We are pleased to announce that we have been able to accomplish our internal growth and profitability targets successfully. The strategy to realign our businesses and evolve a profitability-focused model has yielded good results. We continue to focus on providing an evolved and competitive market offering suited to the dynamic preferences of our clients. Going forward, we will continue to build our rough trading and jewelry businesses with added focus on growing the business in our Middle-eastern subsidiary.

We remain committed to building a vertically integrated business model across the diamond pipeline in order to maximize value for all stakeholders including the clients, shareholders and company."

About Lypsa Gems & Jewellery Limited:

Lypsa Gems & Jewellery Ltd. is a wholly integrated diamond company sourcing rough diamonds from the major diamond miners and dealers, cutting and polishing them in its own factories & marketing its product to clients across the globe. Lypsa Gems & Jewellery Ltd. prides itself on consistent diamonds assortments, competitively priced products & honest customer service to create maximum value for its customers. It also sells diamond-studded jewellery under the 'Oropel' and 'Lypsa Atelier' brand names.

For further information, please contact:

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Lypsa Gems & Jewellery Ltd.

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Caution Concerning Forward- Looking Statements:

This document includes certain forward-looking statements. These statements are based on management's current expectations or beliefs, and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors. Lypsa Gems & Jewellery is under no obligation to, and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise