

November 14, 2017



The Manager (Listing Department)
National Stock Exchange of India Limited [NSE] 'Exchange Plaza', C/1, Block G,
Bandra-Kurla Complex,
Bandra (East),
Mumbai – 400 051

BSE Limited
Corporate Relationship Department,
1<sup>st</sup> Floor, New Trading Ring,
Rotunda Building, P. J. Towers,
Dalal Street, Fort,
Mumbai – 400 001

Sub.: Outcome of the Board meeting held on November 14, 2017 Company Code No.: 507878; Symbol: UNITECH

Dear Sirs.

This is to inform you that the Board of Directors, in its meeting held on November 14, 2017, has *inter alia* approved the Un-audited Standalone & Un-audited Consolidated Financial Results for the quarter and half year ended September 30, 2017.

The standalone & consolidated results along with the Limited Review Reports thereon are enclosed herewith.

Further, the Board of Directors of the Company has appointed Mr. Dilip Kumar Malhotra as an Additional Non-Executive Independent Director on the Board of the Company with effect from 14<sup>th</sup> November, 2017 for a term of five years (14.11.2017-13.11.2022) subject to approval of the members in the General meeting.

Brief Profile: Mr. Dilip Kumar Malhotra, 65, a Commerce & Law Graduate, having vide experience of more than 35 years in the field of Law and Indirect Taxes (with commercial & account background) i.e. Sales Tax, Service Tax & VAT etc. at various Corporate Sectors. During his long Association with various Companies, he was mainly associated with Utility Engineers (I) Ltd., Phoenix Group of Companies & Jaiprakash Associates Ltd.

Mr. Dilip Kumar Malhotra is not related to any of the Directors of the Company.

This is for your information, record and compliance under the applicable regulations of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Thanking you,

Yours truly, For Unitech Limited

Rishi Dev Company Secretary

Encl.: a/a



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EMAIL : ravinagpal@vsnl.net ravinagpal@rnaca.in

<u>Independent Auditor's Review Report</u>
<u>On Review of Interim Standalone Ind AS Financial Results</u>

# To the Board of Directors of UNITECH LIMITED

- 1. We have reviewed the accompanying Statement of unaudited standalone Ind AS financial results of UNITECH LIMITED (the Company) for the quarter and half year ended 30th September 2017 alongwith the Statement of Assets and Liabilities as at 30th September 2017 (the Statement), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ("the Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("IND AS 34"). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditors of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. We draw attention to the following observations:
- (a) Advances amounting to Rs. 63,907.64 lacs (previous year ended 31<sup>st</sup> March, 2017 Rs. 64,851.60 lacs) are outstanding in respect of advances for purchase of land, projectspending commencement, joint ventures and collaborators which, as represented by the management, have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. As per information made available to us and explanations



given to us Rs.1,004.77 lacs had been recovered / adjusted during the current period. The management, based on internal assessments and evaluations, has represented that the balance outstanding advances are still recoverable/adjustable and that no accrual for diminution of advances is necessary as at 30th September 2017. The management has further represented that, as significant amounts have been recovered/adjusted during the previous financial years and since constructive and sincere efforts are being put in for recovery of the said advances, it is confident of appropriately adjusting/recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all the remaining outstanding advances, mentioned above, are fully recoverable/adjustable, since the said outstanding balances are outstanding/remained unadjusted for a long period of time, and further that, neither the amounts recovered nor rate of recovery of such long outstanding amounts in the previous years& current period, despite confirmations from some parties, clearly indicate, in our opinion, that all of the remaining outstanding amounts may be fully recoverable; consequently, we are unable to ascertain whether all of the remaining balances as at 30<sup>th</sup>September2017 are fully recoverable. Accordingly, we are unable to ascertain the impact, if any, that may arise in case any of these remaining advances are subsequently determined to be doubtful of recovery. This matter was also qualified by us in our report on the standalone Ind AS financial statements for the year ended 31st March 2017.

(b) According to information available and explanations obtained, in respect of non-current investments (Long term investments) in, and loans and advances given to, some subsidiaries/a party ("the parties"), it has been observed from the perusal of the financial statements of these parties that the said parties have accumulated losses and their respective net worth have been fully/substantially eroded. Further, some of these partieshave incurred net loss during the current period and previous year(s) and, that the current liabilities of these parties exceeded their respective current assets as at 30<sup>th</sup>September 2017. These conditions, along with absence of clear indications or plans for revival, in our opinion, indicate that there is significant uncertainty and doubt about the recovery of the loans and advances from these parties. Further, there is a clear indication that there is a decline in the carrying amount of these investments which is other than temporary.

Consequently, in terms of stated accounting policies and applicable accounting standards, diminution in the value of these investments which is other than temporary amounting to Rs.26,193.64lacs upto 30<sup>th</sup>September 2017(Previous year ended 31<sup>st</sup> March, 2017 - Rs.23,431.07 lacs) and an accrual for diminution of doubtful debts and advances amounting to Rs.34,680.34lacs upto 30<sup>th</sup>September 2017 (Previous year ended 31<sup>st</sup> March, 2017- Rs.32,974.92 lacs) needsto be accounted for. Management is however of the firm view that the diminution is



only temporary and that sufficient efforts are being undertaken to revive the said parties. However, in the absence of significant developments/movements in the operations of theseparties, and any adjustment for diminution of carrying value of such investments in this regard, in our opinion, management has not adequately or sufficiently accounted for the imminent diminution. Had management accounted for such diminution, the lossfor the periodended 30<sup>th</sup>September 2017 would have been higherby Rs.60,873.98lacs (Previous year ended 31<sup>st</sup> March, 2017- Rs. 56,405.99 lacs). Our opinion on the standalone Ind AS financial statements for the year ended 31<sup>st</sup> March, 2017 was also qualified in respect of this matter.

- c) An amount of Rs.117,571.64 lacsis outstanding as at 30<sup>th</sup>September, 2017 (Previous year ended 31st March 2017 - Rs.119,614.56 lacs) which is comprised of trade receivables pertaining to sale of land, properties, trading goods, finished goods, commercial plots/properties of various kinds. Some of these balances amounting to Rs.23,729.75 lacsas at 30th September 2017 (Previous year ended 31<sup>st</sup> March 2017 – Rs.22,798.63 lacs) are outstanding for significantly long periods of time. The management has explained that such long overdue outstandings have arisen in the normal course of business from transactions with customerswho have contravened the contractual terms. The management has undertaken a detailed exercise to evaluate the reasons of such long outstandings as well as possibility of recoveries. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that significant portion of such trade receivables outstandings are still recoverable/adjustable and that no accrual for diminution in value of trade receivables is therefore necessary as at 30th September 2017. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables are fully recoverable/adjustable, since the outstanding balances as at 30th September 2017 are outstanding/remained unadjusted for a long period of time. Based on our assessment and audit procedures performed, in our opinion, trade receivables amounting to Rs.23,729.75 lacsare doubtful of recovery and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided/accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables would have been lower by Rs. 23729.75 lacs and the lossfor the periodended 30th September 2017 would have been higherby Rs. 23729.75 lacs. Our opinion on the standalone Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter.
- d) The Company has received a 'cancellation of lease deed' notice from Greater Noida Industrial Development Authority ("GNIDA") dated 18 November 2015. As per the Notice, GNIDA has cancelled the lease deed in respect of Residential/Group Housing plots on account of non-



implementation of the project and non-payment of various dues amounting to Rs.105,483.26 lacs. As per the notice, and as per the relevant clause of the bye-laws/contractual arrangement with the Company, 25% of the total dues amounting to Rs.13,893.42 lacshas been forfeited out of the total amount paid till date. The Company has incurred total expenditure of Rs.213,917.38 lacs[comprising of (i) the amounts paid under the contract/bye-laws of Rs.34,221.90 lacs, (ii) the balance portions of the total amounts payable, including contractual interest accrued till 31st March 2016, of Rs.99,091.90 lacs; and (iii) other construction costs amounting to Rs.80,603.58 lacs]. The Company is also carrying a corresponding liability of Rs.99,091.90 lacsrepresenting the total amounts payable to GNIDA including interest accrued and due of Rs.66,692.05 lacs. The said land is also mortgaged and the Company has registered such mortgage to a third party on behalf of lender for the Non-Convertible Debenture (NCD) facility extended to the Company and, due to default in repayment of these NCDs, the debenture holders have served a notice to the Company under section 13(4) of the SARFEASI Act and have also taken notional possession of this land. Further, the Company has contractually entered into agreements to sell with 397 buyers and has also received advances from such buyers amounting to Rs.9,172.67 lacs (net of repayment). No contract revenue has been recognized on this project. Management has written a letter to GNIDA dated 1st December 2015, wherein it has stated that the cancellation of the lease deed is wrong, unjust and arbitrary. Further, management has also described steps taken for implementation of the project, valid business reasons due to delays till date. Further, Management had also proposed that in view of the fact that third party interests have been created by the Company in the allotted land, by allotting plots to different allottees, in the interest of such allottees, GNIDA may allow the Company to retain an area of approximately 25 acres out of the total allotted land of approximately 100 acres and that the amount paid by the Company till date may be adjusted against the price of the land of 25 acres and remaining surplus amount may be adjusted towards dues of other projects of the Company under GNIDA. As informed and represented to us, the discussions/ negotiations and the legal recourse process is currently underway and no solution/direction is ascertainable until the date of this report. In view of the materiality of the transaction/circumstances and uncertainties that exist, we are unable to ascertain the overall impact of the eventual outcome of the aforementioned notice/circumstance. Consequently, we are unable to ascertain the impact if any, inter alia, on carrying value of the project under 'projects in progress' and on the standalone Ind AS financial resultsof the Company. Our opinion on the standalone Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter.

As per management, the Company, GNIDA and the buyers have reached a consensus that the cancellation of lease deed will be revoked; however the same is uncertain as on the date of this report.

e) The Company has failed to repay deposits accepted by it including interest thereon in respect of the following deposits:

S.No	Particulars	Principal outstanding as atMarch 31, 2017 (Rs. lacs)	Principal paid during the current period (Rs lacs)	Unpaid matured deposits (Principalamount) as on September 30 2017 (Rs lacs)
A)	Deposits that have matured on or before March 31, 2015	15,050.43	294.35	14,756.08
В)	Deposits that were due to mature on or after April 1, 2015.	40,921.92	925.79	39,996.13

Pursuant to Section 74(2) of the Companies Act, 2013, the Company had made an application to the Hon'ble Company Law Board (subsequently replaced by the Hon'ble National Company Law Tribunal, New Delhi) seeking extension of time for repayment of the outstanding public deposits (including interest thereon) as is considered reasonable. The Company had also identified and earmarked 6 (six) unencumbered land parcels for sale and utilization of the sale proceeds thereof for repayment of the aforesaid outstanding deposits. However, during the financial year 2016-17, the Hon'ble National Company Law Tribunal, New Delhi (NCLT) vide its order dated 04.07.2016 dismissed the said application. On appeal against the said order, the Hon'ble National Company Law Appellate Tribunal, New Delhi (NCLAT) vide its order dated 03.11.2016 extended the date of repayment of deposits upto 31.12.2016. Subsequently, the said appeal was also disposed off by the Hon'ble NCLAT vide its order dated 31.01.2017 without granting any further extension of time. As explained and represented by management, the Company is making best possible efforts for sale of the land parcels earmarked for repayment of the deposits but such sale process is taking time due to global economic recession and liquidity crisis, particularly, in the real estate sector of India. However, regardless of these adverse circumstances and difficulties, the management has represented that they are committed to repay all the public deposits along with interest thereon. Considering that the management has not been able to comply with the directions given by the Hon'ble CLB, NCLT and NCLAT to repay the deposits within prescribed time-period, the Registrar of Companies, New Delhi has filed prosecution against the Company and its executive directors and key managerial personnel before the Ld. Special Court, Dwarka District Court, New Delhi. However, the Hon'ble High Court of Delhi has stayed the said prosecution. We are unable to evaluate the ultimate likelihood of penalties/ strictures or further liabilities, if any on the Company. Accordingly, impact, if any, of the above, on the standalone Ind



AS financial results is currently not ascertainable. Our opinion on the standalone Ind AS financial statements for the year ended 31<sup>st</sup> March, 2017 was also qualified in respect of this matter.

- f. The Hon'ble Supreme Court has vide its Order dated 30.10.2017 mentioned that it was informed that some of the aggrieved home buyers intend to have flats and some of them wanted their amounts refunded, and that the amount computed for refund may go above Rs.200000lacs. The Hon'ble Supreme Court has directed the Company to deposit Rs.75000lacs by end of December 2017. The Hon'ble Supreme Court also directed that a portal be created where persons who have invested with the Company by way of fixed deposits, as well as home buyers, shall give their requisite information on the portal. We are unable to evaluate the ultimate likelihood of reversals of revenues & costs and/or further liabilities, if any on the Company, in case the monies have to be refunded to home buyers. Accordingly, impact, if any, of the above, on the standalone Ind AS financial results is currently not ascertainable.
- 5. We also draw attention to the following matters:
  - a) We draw attention that no adjustment has been considered necessary for recoverability of investment in share capital/projects aggregating to Rs.2,794.48 lacs (Previous year ended 31<sup>st</sup>March, 2017 Rs. 2,790.89 lacs) as the matters are still sub-judice and the impact, if any is unascertainable at this stage. Our report is not qualified in respect of this matter.
  - b) The Company had received an arbitral award dated 6th July 2012 passed by the London Court of International Arbitration (LCIA) wherein the arbitration tribunal has directed the Company to invest USD 298,382,949.34 (Previous year ended 31st March 2017 - USD 298,382,949.34) equivalent to Rs.193,467.33lacs (Previous year ended 31st March 2017 - Rs.193,467.33 lacs) in Kerrush Investments Ltd (Mauritius). The High Court of Justice, Queen's Bench Division, Commercial Court London had confirmed the said award. Though the company believed, on the basis of legal advice, that the said award is not enforceable in India on various grounds, including, but not limited to lack of jurisdiction by the LCIA appointed arbitral tribunal to pass the said award, the aggrieved party filed a petition with Hon'ble High Court of Delhi for enforceability of the said award. The Hon'ble High Court of Delhi has passed an order in the case instant. Based on its own assessment and legal advice received, the Company is sanguine & strongly believes that its stand taken in this matter will be vindicated in the Hon'ble Supreme Court. The Company has filed an SLP in the Hon'ble Supreme Court against the said order of the Hon'ble High Court of Delhi. Moreover, in case the company is required to make the aforesaid investment into Kerrush Investments Ltd. (Mauritius), its economic interest in the SRA project in Santacruz Mumbai shall stand increased proportionately thereby creating a substantial asset for the



company with an immense development potential. Based on the information obtained and procedures applied, we are unable to assess the ultimate impact of the above whether the Company will be required to make the investment in terms of the aforesaid award or not, and if the said award is held to be enforceable in India, then, whether the underlying SRA project in Santacruz, Mumbai would be substantial to justify the carrying value of these potential investments. Our report is not qualified in respect of this matter.

6. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited standalone Ind AS financial results, subject to our observations in the Paragraph 4 above, prepared in accordance with recognition & measurement principles laid down in IND AS 34 has not disclosed the information required to be disclosed in terms of the Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For R. Nagpal Associates

**Chartered Accountants** 

Firm Registration No. 002626N

(CA. Ravinder Nagpal)

Partner

Membership No. 081594

Place: Gurugram

Date: 14<sup>th</sup>November 2017

UNITECH LIMITED
CIN: L74899DL1971PLC009720
Regd. Office: 6, Community Centre, Saket, New Delhi 110017

Statement of Standalone Results

for the Quarter & Half year Ended Sept 30, 2017

					(Rs. in Lacs except EPS)			
SI. No.	Particulars	Quarter Ended			Half Year Ended		Previous Year Ended	
	( a sachibia	30.09.2017	30.05.2017	30,09,2016	30.09.2017	30.09.2016	31.03.2017	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	Audited	
	Revenue from Operation	42 224 84	24 202 84	00.000.00	********	40.000.00		
ii	Other In come	12,271.84	24,393.91	22,330.98	36,666.75	49,029.20	88,934.4	
111	Revenue (I+II)	7,267.19 19,539.03	9,303.67 33,697.58	6,831.07 29,162.05	16,570.86 53,236.61	13,454.62 62,484.02	26,574.6 115,509.0	
		10,000,00	00,001.00	20,102.00	00,200.01	02,707.02	110,005.0	
IV	Expens 63							
	Real estate, Construction and Related Expenses	9,805.89	22,994.92	15,748.03	32,800.82	37,522.36	93,616.2	
	Changes in Inventories of finished properties, land, land development right and workin progress		B2.44	1,282,23	82.44	2,699.35	2,999.2	
	Employee Benefits Expense	1,787.39	1,882,38	2,306.36	3,669.78	4,650.04	8,697.6	
	Finance Costs	8,782.07	8,153.99	7,864.70	16,936.06	16,698.28	34,666.5	
	Depreciation and Amortisation Expense	93.20	95.46	99.24	188.67	200.36	394.0	
	Other expenses	176.88	901,69	588.49	1,077.57	1,334.36	3,155.	
	Total Expenses (IV)	20,644.43	34,110.88	27,889.05	54,755.34	63,104.75		
V	Destitutional force Operations before Free Alberta Inc A True Alberta	24 400 401			44 - 44 - 44			
<del>-</del> Vi	Profit/(Loss) from Operations before Exceptional Items & Tax (III-IV)  Exceptional items	(1,106.40)	(413.30)	1,273.00	(1,518.73)	(620.73)	(28,020.	
VII	Profit/(Loss) before Tax (V-VI)	(1,105.40)	(413.30)	1,273.00	(1,518.73)	(620.73)	(28,020.	
***	77070 (44)	(1,100.40)	(413.30)	1,273.00	(1,510.73)	(620.73)	(20,020.	
VIII	Tax Expense	<del>                                     </del>		<del> </del>			l	
	(a) Current Tax							
	Current Year	-	-	-	-	-	-	
	Less : MAT credit entitlement	•	-	-	•			
	(b) Defened Tax	(506.26)	(7.14)	683.44	(513.40)	300,91	(8,931.	
IX	Net Profit from Ordinary Activities after tax (VII-VIII)	(599.15)	(406.16)	589.56	{1,005.33	(921.63)	(19,088.	
х	Less : Extraordinary items (Net of Tax Expense)	•	•					
Xi	Net Profit for the Year (IX-X)	(599.15)	(406,16	589.56	(1,006.33	(921.63	(19,088.	
XII	Other Comprehensive Income (net of tax)	43.94	43.20	(9.99)	87.13	144.22	1,477.	
XIII	Total Comprehensive Income (XI+XII)	(555.21	(362.96	579.56	(918.20	(777.41	(17,611.	
XIV	Paid-up equity share capital	62,326.02	52,326.02	52,326.02	62,326.02	52,326,02	52,326.	
XV	(Face Value - Rs. 2 per share)				<u> </u>	-	ļ	
_XV	Reserves excluding Revaluation Reserves as per Balance sheet of previous accounting year	_	h			i	702.000	
	ander of previous accounting year						783,869.	
XVI	Earning Per share (Before Extraordinary Items)							
	(of Rs. 2 each ) *( Not Annualised)							
10/10/2	Basic and Diluted (Rs.)	(0.02)*	(0.01)*	0.02*	(0.03)*	(0.01)*	(0	
XVII	Earning Per share (After Extraordinary Items)							
	(of Rs.2 each ) *( Not Annualised)					1	1	
	Basic and Diluted (Rs.)	(0.02)*	(0.01)*	0.02*	(0.03)	(0.01)	(0	
		+	<del> </del>	+	1	<del> </del>	+	
	1		1					





### **Unitech Limited** CIN: L74899DL1971PLC009720 Regd. Office: 6, Community Centre, Saket, New Delhi 110017 Standalone Statement of Assets & Liabilities ( Rs. in Lacs) Sr.No. **Particulars** As at Sept 30, 2017 As at March 31, 2017 A Assets 1 Non Current assets Property ,Plant and Equipment 3,375.30 3,471.53 Capital Work in Progress 1,668.26 1,665.19 Investment property 14,036.43 14,036.43 Other Intangible Assets 398.94 486.18 2 **Financial Assets** (i)Investments 268,308.45 267,925.97 (ii)Loans 3,697.63 3,590.74 (iii) Others 77.12 70.32 **Deffered Tax Assets (Net)** 19,591.58 19,091.36 Other non current Assets 26.41 35.25 Total - Non Current Assets 311,180.12 310,372.97 3 **Current Assets** Inventories 80,720.99 80,792.10 **Financial Assets** (i) Investments 11.46 11.46 (ii) Trade Receivable 117,571.64 119,614.56 (iii)Cash and Cash equivalents 1,225.75 2,298.31 (iv) Bank balance other than (ii) above 300.96 300.74 (v) Loans 523,302.92 513.200.35 (vi) others 47,288.01 46,161.82 Current Tax assets (Net) 13,330.49 9,437.90 Other Current Assets 937,016.59 899,064.46 **Total - Current Assets** 1,720,768.82 1,670,881.70 Total - Assets 2,031,948.94 1,981,254.67 B **EQUITY AND LIABILITIES** Equity **Equity Share Capital** 52,326.02 52,326.02 Other Equity 782,951.68 783,869.88 Total - Equity 835,277.70 836,195.90 2 Non Current Liabilities **Financial Liabilities** (i) Borrowing 182,207.16 154,493.76 (ii) Trade payables (ii) Other Financial Liabilities 2.95 2.79 **Provisions** 2,426.48 1,954.30 **Deffered Tax Liabilities** Other non current Liabilities 3,683.45 5,156.84 **Total - Non Current Liabilities** 188,320.04 161,607.69 3 **Current Liabilities Financial Liabilities** (i)Borrowings 156,326.19 149,064.14 (li) Trade payables 81,406.66 76,983.36 (lii) Other Financial Liabilities 342,412.94 338,716.41 Other Current Liabilities 428,205.42 418,251.65 **Provisions** 435.52 **Current Tax Liabilities (Net) Total - Current Liabilities** 1,008,351.21 983,451.08 Total - Equity and Liabilities 2,031,948.94 1,981,254.67





### Notes:

a)

- The above Unaudited Ind AS Financial Results (prepared on standalone basis) have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on November 14, 2017 and the statutory auditors have carried out the Limited Review of the said Standalone Ind AS Financial Results.
- The company is primarily in the business of real estate development and related activities including construction, consultancy and rentals etc. Further most of the business conducted is within the geographical boundaries of India. Accordingly, the company's business activities primarily represent a single business segment and the company's operations in India represent a single geographical segment.
- The report of statutory auditors on the unaudited standalone Ind AS financial statements of Unitech Limited for the Period ended September 30, 2017, contains qualifications which are being summarised below:-
  - "Advances amounting to Rs. 63,907.64 lacs (previous year ended 31st March, 2017 Rs. 64,851.60 lacs) are outstanding in respect of advances for purchase of land, projects pending commencement, joint ventures and collaborators which, as represented by the management, have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. As per information made available to us and explanations given to us Rs. 1004.77 lacs had been recovered / adjusted during the current period. The management, based on internal assessments and evaluations, has represented that the balance outstanding advances are still recoverable/adjustable and that no accrual for diminution of advances is necessary as at 30th September 2017. The management has further represented that, as significant amounts have been recovered/adjusted during the previous financial years and since constructive and sincere efforts are being put in for recovery of the said advances, it is confident of appropriately adjusting/recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all the remaining outstanding advances, mentioned above, are fully recoverable/adjustable, since the said outstanding balances are outstanding/remained unadjusted for a long period of time, and further that, neither the amounts recovered nor rate of recovery of such long outstanding amounts in the previous years & current Period, despite confirmations from some parties, clearly indicate, in our opinion, that all of the remaining outstanding amounts may be fully recoverable; consequently, we are unable to ascertain whether all of the remaining balances as at 30th September 2017 are fully recoverable. Accordingly, we are unable to ascertain the impact, if any, that may arise in case any of these remaining advances are subsequently determined to be doubtful of recovery. This matter was also qualified by us in our report on the standalone Ind AS financial statements for the year ended 31st March 2017."

The management, in response of the above qualification, states the following:-

Advances for the purchase of land, projects pending commencement and to joint ventures and collaborators have been given in the normal course of business to land owning



companies, collaborators, projects and for purchase of land. The management of the company based on the internal assessment and evaluations considers that these advances, which are in the normal course of business are recoverable/adjustable and that no provision other than those already accounted for is necessary at this stage. The management is confident of recovering/appropriately adjusting the balance in due course.

"According to information available and explanations obtained, in respect of non-current investments (Long term investments) in, and loans and advances given to, some subsidiaries/a party ("the parties"), it has been observed from the perusal of the financial statements of these parties that the said parties have accumulated losses and their respective net worth have been fully/substantially eroded. Further, some of these parties have incurred net loss during the current Period and previous year(s) and, that the current liabilities of these parties exceeded their respective current assets as at 30th September 2017. These conditions, along with absence of clear indications or plans for revival, in our opinion, indicate that there is significant uncertainty and doubt about the recovery of the loans and advances from these parties. Further, there is a clear indication that there is a decline in the carrying amount of these investments which is other than temporary.

Consequently, in terms of stated accounting policies and applicable accounting standards, diminution in the value of these investments which is other than temporary amounting to Rs.26,193.64 lacs upto 30th September 2017 (Previous year ended 31st March, 2017 - Rs.23,431.07) and an accrual for diminution of doubtful debts and advances amounting to Rs.34,680.34 lacs upto 30th September 2017 (Previous year ended 31st March, 2017 - Rs.32,974.92 lacs) needs to be accounted for. Management is however of the firm view that the diminution is only temporary and that sufficient efforts are being undertaken to revive the said parties. However, in the absence of significant developments/movements in the operations of these parties, and any adjustment for diminution of carrying value of such investments in this regard, in our opinion, management has not adequately or sufficiently accounted for the imminent diminution. Had management accounted for such diminution, the loss for the Period ended 30th September 2017 would have been higher by Rs.60,873.98 lacs (Previous year ended 31st March, 2017- Rs. Rs.56,405.99 lacs). Our opinion on the standalone Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter."

The management, in response of the above qualification, states the following:-

Management has evaluated this matter and is of the firm view that the diminution, if any, even if it exists is only temporary and that sufficient efforts are being undertaken to revive the said subsidiaries in the foreseeable future so as to recover carrying value of the

investment. Further, management believes that the loans and advances given to these companies are considered good and recoverable based on the future projects in these subsidiaries and accordingly no provision/impairment other than those already accounted for, has been considered necessary.

"An amount of Rs.117,571.64 lacs is outstanding as at 30th September, 2017 (Previous year ended 31st March 2017 - Rs.119,614.56 lacs) which is comprised of trade receivables pertaining to sale of land, properties, trading goods, finished goods, commercial plots/properties of various kinds. Some of these balances amounting to Rs.23,729.75 lacs as at 30th September 2017 (Previous year ended 31st March 2017 – Rs.22,798.63 lacs) are outstanding for significantly long periods of time. The management has explained that such long overdue outstandings have arisen in the normal course of business from transactions with customers who have contravened the contractual terms. The management has undertaken a detailed exercise to evaluate the reasons of such long outstandings as well as possibility of recoveries. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that significant portion of such trade receivables outstandings are still recoverable/adjustable and that no accrual for diminution in value of trade receivables is therefore necessary as at 30th September 2017. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables are fully recoverable/adjustable, since the outstanding balances as at 30th September 2017 are outstanding/remained unadjusted for a long period of time. Based on our assessment and audit procedures performed, in our opinion, trade receivables amounting to Rs.23,729.75 lacs are doubtful of recovery and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided/accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables would have been lower by Rs. 23,729.75 lacs and the loss for the Period ended 30th September 2017 would have been higher by Rs. 23,729.75 lacs. Our opinion on the standalone Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter."

The management, in response of the above qualification, states the following:-

Management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that significant portion of such trade receivables balance outstanding are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is therefore necessary as at 30<sup>th</sup> September, 2017. They are confident of appropriately adjusting / recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future.



"The Company has received a 'cancellation of lease deed' notice from Greater Noida Industrial Development Authority ("GNIDA") dated 18 November 2015. As per the Notice, GNIDA has cancelled the lease deed in respect of Residential/Group Housing plots on account of non-implementation of the project and non-payment of various dues amounting to Rs.105,483.26 lacs. As per the notice, and as per the relevant clause of the byelaws/contractual arrangement with the Company, 25% of the total dues amounting to Rs.13,893.42 lacs has been forfeited out of the total amount paid till date. The Company has incurred total expenditure of Rs.213,917.38 lacs [comprising of (i) the amounts paid under the contract/bye-laws of Rs.34,221.90 lacs, (ii) the balance portions of the total amounts payable, including contractual interest accrued till 31st March 2016, of Rs.99,091.90 lacs; and (iii) other construction costs amounting to Rs.80,603.58 lacs]. The Company is also carrying a corresponding liability of Rs.99,091.90 lacs representing the total amounts payable to GNIDA including interest accrued and due of Rs. 66,692.05 lacs. The said land is also mortgaged and the Company has registered such mortgage to a third party on behalf of lender for the Non-Convertible Debenture (NCD) facility extended to the Company and, due to default in repayment of these NCDs, the debenture holders have served a notice to the Company under section 13(4) of the SARFEASI Act and have also taken notional possession of this land. Further, the Company has contractually entered into agreements to sell with 397 buyers and has also received advances from such buyers amounting to Rs.9,172.67 lacs (net of repayment). No contract revenue has been recognized on this project. Management has written a letter to GNIDA dated 1st December 2015, wherein it has stated that the cancellation of the lease deed is wrong, unjust and arbitrary. Further, management has also described steps taken for implementation of the project, valid business reasons due to delays till date. Further, Management had also proposed that in view of the fact that third party interests have been created by the Company in the allotted land, by allotting plots to different allottees, in the interest of such allottees, GNIDA may allow the Company to retain an area of approximately 25 acres out of the total allotted land of approximately 100 acres and that the amount paid by the Company till date may be adjusted against the price of the land of 25 acres and remaining surplus amount may be adjusted towards dues of other projects of the Company under GNIDA. As informed and represented to us, the discussions/ negotiations and the legal recourse process is currently underway and no solution/direction is ascertainable until the date of this report. In view of the materiality of the transaction/circumstances and uncertainties that exist, we are unable to ascertain the overall impact of the eventual outcome of the aforementioned notice/circumstance. Consequently, we are unable to ascertain the impact if any, inter alia, on carrying value of the project under 'projects in progress' and on the standalone Ind AS financial results of the Company. Our opinion on the

d)

The management, in response of the above qualification, states the following:-

qualified in respect of this matter."

Management has written a letter to GNIDA dated 1 December 2015, wherein management has stated that the cancellation of the lease deed is wrong, unjust and arbitrary. Management has also described steps taken for implementation of the project, valid business

standalone Ind AS financial statements for the year ended 31st March, 2017 was also



reasons due to delays till date. Further, Management had also proposed that in view of the fact that third party interests have been created by the Company in the allotted land, by allotting plots to different allottees, in the interest of such allottees, GNIDA may allow the Company to retain an area of approximately 25 acres out of the total allotted land of approx. 100 acres and that the amount paid by the Company till date may be adjusted against the price of the land of 25 acres and remaining surplus amount may be adjusted towards dues of other projects of the Company under GNIDA. The company has been informed during the meeting held with GNIDA officials on 30.05.2017, that the authority is revoking the cancellation of the lease deed of the said plot, and shall reinstate the land position as it was before.

The figures of previous year have been re-grouped/re-arranged wherever considered necessary for the purpose of comparison.

For Unitech Limited

Ramesh Chandra Chairman

Place: Gurugram

Dated: November 14, 2017





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# Independent Auditor's Review Report On Review of Interim Consolidated Ind AS Financial Results

# To the Board of Directors of UNITECH LIMITED

- 1. We have reviewed the accompanying Statement of unaudited consolidated Ind AS financial results of UNITECH LIMITED (the Company) and subsidiaries (Collectively referred to as 'the Group'), associates and jointly controlled entities for the quarter and half year ended 30<sup>th</sup> September 2017alongwith the Statement of Assets and Liabilities as at 30<sup>th</sup> September 2017 (the Statement), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ("the Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("IND AS 34"). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditors of the Entity"issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. We did not review the financial results of 167 subsidiaries (other than53 subsidiaries which were reviewed by us) and 1 foreign branch, included in the consolidated resultsfor the quarter and half



year ended 30<sup>th</sup> September 2017, whose financial statements reflect total revenue of Rs.30613.61 lacs, total net loss of Rs.4518.11 lacsand total assets of Rs. 718200.23 lacs. The financial statements and other financial information of the other subsidiaries have not been reviewed by other auditorsas on the date of this report.

- 5. We draw attention to the following:
- Advances amounting to Rs.73,092.17 lacs(previous year ended on 31st March, 2017Rs.74,096.94 (a) lacs) are outstanding in respect of advances for purchase of land, and projects pending commencement, excluding joint ventures/collaborations, which, as represented by the management, have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. As per information made available to us and explanations given to us Rs.1004.77 lacs(net) had been recovered / adjusted during the current period. The management, based on internal assessments and evaluations, has represented that the balance outstanding advances are still recoverable/ adjustable and that no accrual for diminution of advances is necessary as at 30th September 2017. The management has further represented that as significant amounts have been recovered/adjusted during the previous financial years and since constructive and sincere efforts are being put in for recovery of the said advances, they are confident of appropriately adjusting/recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all the remaining outstanding advances, mentioned above, are fully recoverable adjustable since the said outstanding balances are outstanding/remained unadjusted for a long period of time, and further that, neither the amounts recovered nor rate of recovery of such long outstanding amounts in the previous year & current period, despite confirmations from some parties, clearly indicate, in our opinion, that all of the remaining outstanding amounts may be fully recoverable; consequently, we are unable to ascertain whether all of the remaining balances as at 30<sup>th</sup>September 2017 are fully recoverable. Accordingly, we are unable to ascertain the impact, if any, that may arise in case any of these remaining advances are subsequently determined to be doubtful of recovery. This matter was also qualified by us in our report on the consolidated Ind AS financial statements for the year ended 31st March 2017.
- (b) An amount of Rs.157,202.31lacs is outstanding as at 30<sup>th</sup>September, 2017 (Previous year ended 31<sup>st</sup> March 2017 Rs.160,277.48 lacs) which is comprised of trade receivables pertaining to sale of land, properties, trading goods, finished goods, commercial plots/properties of various kinds. Some of these balances amounting to Rs.23,729.75 lacs(Previous year ended 31<sup>st</sup> March 2017 Rs.22,798.63 lacs) are outstanding for significantly long periods of time. The management has



explained that such long overdue outstandings have arisen in the normal course of business from transactions with customers who have contravened the contractual terms. The management has undertaken a detailed exercise to evaluate the reasons of such long outstandings as well as possibility of recoveries. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that significant portion of such trade receivables outstandings are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is therefore necessary as at 30<sup>th</sup>September 2017. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables are fully recoverable/adjustable, since the outstanding balances as at 30<sup>th</sup>September 2017 are outstanding/remained unadjusted for a long period of time. Based on our assessment and audit procedures performed, in our opinion, trade receivables amounting to Rs.23,729.75 lacs are doubtful of recovery and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided/accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables would have been lower by Rs.23,729.75 lacs and the loss for the period ended 30<sup>th</sup>September, 2017 would have been higher by Rs.23,729.75 lacs. Our opinion on the consolidated Ind AS financial statements for the year ended 31<sup>st</sup> March, 2017 was also qualified in respect of this matter.

The Holding Company has received a 'cancellation of lease deed' notice from Greater Noida (c) Industrial Development Authority (or GNIDA) dated 18 November 2015. As per the Notice, GNIDA has cancelled the lease deed in respect of Residential/Group Housing plots on account of non-implementation of the project and non-payment of various dues amounting to Rs.105,483.26 lacs. As per the notice, and as per the relevant clause of the bye-laws/contractual arrangement with the Holding Company, 25% of the total dues amounting to Rs.13,893.42 lacs has been forfeited out of the total amount paid till date. The Holding Company has incurred total expenditure of Rs.213,917.38 lacs [comprising of (i) the amounts paid contract/bye-laws of Rs.34,221.90 lacs (ii) the balance portions of the total amounts payable, being contractual interest accrued till 31st March 2016 of Rs.99,091.90 lacs; and (iii) other construction costs amounting to Rs.80,603.58 lacs]. The Holding Company is also carrying a corresponding liability of Rs.99,091.90 lacs representing the total amounts payable to GNIDA including interest accrued and due of Rs.66,692.05 lacs. The said land is also mortgaged and the Holding Company has registered such mortgage to a third party on behalf of lender for the Non-Convertible Debenture (NCD) facility extended to the Holding Company and, due to default in repayment of these NCDs, the debenture holders have served a notice to the Holding Company under section 13(4) of the SARFEASI Act and have also taken notional possession of this land. Further, the Holding Company has contractually entered into agreements to sell with 397 buyers



and has also received advances from such buyers amounting to Rs.9,172.67 lacs (net of repayment). No contract revenue has been recognized on this project. Management has written a letter to GNIDA dated 1st December 2015, wherein it has stated that the cancellation of the lease deed is wrong, unjust and arbitrary. Further, management has also described steps taken for implementation of the project, valid business reasons due to delays till date. Further, Management had also proposed that in view of the fact that third party interests have been created by the Holding Company in the allotted land, by allotting plots to different allottees, in the interest of such allottees, GNIDA may allow the Holding Company to retain an area of approximately 25 acres out of the total allotted land of approximately 100 acres and that the amount paid by the Holding Company till date may be adjusted against the price of the land of 25 acres and remaining surplus amount may be adjusted towards dues of other projects of the Holding Company under GNIDA. As informed and represented to us, the discussions/ negotiations and the legal recourse process is currently underway and no solution/direction is ascertainable until the date of this report. In view of the materiality of the transaction/circumstances and uncertainties that exist, we are unable to ascertain the overall impact of the eventual outcome of the aforementioned notice/circumstance. Consequently, we are unable to ascertain the impact if any, inter alia, on carrying value of the project under 'projects in progress'and on the consolidated Ind AS financial results of the group. Our opinion on the consolidated Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter.

As per management, the Company, GNIDA and the buyers have reached a consensus that the cancellation of lease deed will be revoked; however the same is uncertain as on the date of this report.

(d) The Consolidated Ind AS financial statements shows goodwill accounted for on acquisition amounting to Rs. 189,477.58lacs (net of FCTR Rs.159,612.83lacs), (Previous Year Rs.188,317.80 lacs (net of FCTR Rs. 162,703.55 lacs) on subsidiaries. Owing to the significant reduction in the carrying value of the step down underlying assets/ investments, resulting in other than temporary diminution of carrying value of investments in the standalone Ind AS financial statements, in our opinion and according to information provided and explanations given to us, the carrying value of Goodwill is impaired to the extent of Rs. 115,084.59lacs (net of FCTR Rs. 88,336.82lacs). Had the Company accounted for impairment of Goodwill, the loss for the period ended 30<sup>th</sup>September 2017 would have been higher by and the Goodwill would have been lower by Rs. 115,084.59 lacs. Our opinion on the consolidated Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter.



(e) The Holding Company has failed to repay deposits accepted by it including interest thereon in respect of the following deposits:

S.No	Particulars	Principal outstanding as at March 31, 2017 (Rs. lacs)	Principal paid during the current period (Rs lacs)	Unpaid matured deposits (Principal amount) as on September 30 2017 (Rs lacs)	
A)	Deposits that have matured on or before March 31, 2015	15,050.43	294.35	14,756.08	
B)	Deposits that were due to mature on or after April 1, 2015.	40,921.92	925.79	39,996.13	

Pursuant to Section 74(2) of the Companies Act, 2013, the holding Company had made an application to the Hon'ble Company Law Board (subsequently replaced by the Hon'ble National Company Law Tribunal, New Delhi) seeking extension of time for repayment of the outstanding public deposits (including interest thereon) as is considered reasonable. The holding Company had also identified and earmarked 6 (six) unencumbered land parcels for sale and utilization of the sale proceeds thereof for repayment of the aforesaid outstanding deposits. However, during the financial year 2016-17, the Hon'ble National Company Law Tribunal, New Delhi (NCLT) vide its order dated 04.07.2016 dismissed the said application. On appeal against the said order, the Hon'ble National Company Law Appellate Tribunal, New Delhi (NCLAT) vide its order dated 03.11.2016 extended the date of repayment of deposits upto 31.12.2016. Subsequently, the said appeal was also disposed off by the Hon'ble NCLAT vide its order dated 31.01.2017 without granting any further extension of time. As explained and represented by management, the holding Company is making best possible efforts for sale of the land parcels earmarked for repayment of the deposits but such sale process is taking time due to global economic recession and liquidity crisis, particularly, in the real estate sector of India. However, regardless of these adverse circumstances and difficulties, the management has represented that they are committed to repay all the public deposits along with interest thereon. Considering that the management has not been able to comply with the directions given by the Hon'ble CLB, NCLT and NCLAT to repay the deposits within prescribed time-period, the Registrar of Companies, New Delhi has filed prosecution against the holding Company and its executive directors and key managerial personnel before the Ld. Special Court, Dwarka District Court, New Delhi. However, the Hon'ble High Court of Delhi has stayed the said prosecution. We are unable to evaluate the ultimate likelihood of penalties/ strictures or further liabilities, if any on the holding Company. Accordingly, impact, if any, of the above, on the consolidated Ind AS financial results is currently not



ascertainable.Our opinion on the consolidated Ind AS financial statements for the year ended 31<sup>st</sup> March, 2017 was also qualified in respect of this matter.

The Hon'ble Supreme Court has vide its Order dated 30.10.2017 mentioned that it was informed that some of the aggrieved home buyers intended to have flats and some of them wanted their amounts refunded, and that the amount computed for refund may go above Rs.2000 crores. The Hon'ble Supreme Court has directed the holding Company to deposit Rs.750 crores by end of December 2017. The Hon'ble Supreme Court also directed that a portal be created where persons who have invested with the holding Company by way of fixed deposits, as well as home buyers, shall give their requisite information on the portal. We are unable to evaluate the ultimate likelihood of reversals of revenues & costs and/or further liabilities, if any on the holding Company, in case the monies have to be refunded to home buyers. Accordingly, impact, if any, of the above, on the consolidated Ind AS financial results is currently not ascertainable.

### 5. We also draw attention to the following matters:

- a) No adjustment has been considered necessary for recoverability of investments in share capital/projects aggregating to Rs.2,794.48 lacs (Previous year ended on 31<sup>st</sup> March, 2017Rs. 2790.89 lacs) as the matters are still sub-judice and the impact, if any, is unascertainable at this stage. Our report is not qualified in respect of this matter;
- b) The holding Company had received an arbitral award dated 6th July 2012 passed by the London Court of International Arbitration (LCIA) wherein the arbitration tribunal has directed the holding Company to invest USD 298,382,949.34 (Previous year ended 31<sup>st</sup> March 2017 USD 298,382,949.34) equivalent to Rs.193,467.33 lacs (Previous year ended 31<sup>st</sup> March 2017 Rs.193,467.33 lacs) in Kerrush Investments Ltd (Mauritius). The High Court of Justice, Queen's Bench Division, Commercial Court London had confirmed the said award. Though the holding company believed, on the basis of legal advice, that the said award is not enforceable in India on various grounds, including, but not limited to lack of jurisdiction by the LCIA appointed arbitral tribunal to pass the said award, the aggrieved party filed a petition with Hon'ble High Court of Delhi for enforceability of the said award. The Hon'ble High Court of Delhi has passed an order in the case instant. Based on its own assessment and legal advice received, the holding Company is sanguine & strongly believes that its stand taken in this matter will be vindicated in the Hon'ble Supreme Court. The holding Company has filed an SLP in the Hon'ble Supreme Court against the said order of the Hon'ble High Court of Delhi. Moreover, in case the holding company is required to make the aforesaid investment into Kerrush Investments Ltd. (Mauritius), its economic interest



in the SRA project in Santacruz Mumbai shall stand increased proportionately thereby creating a substantial asset for the company with an immense development potential. Based on the information obtained and procedures applied, we are unable to assess the ultimate impact of the above whether the holding Company will be required to make the investment in terms of the aforesaid award or not, and if the said award is held to be enforceable in India, then, whether the underlying SRA project in Santacruz, Mumbai would be substantial to justify the carrying value of these potential investments. Our report is not qualified in respect of this matter.

6. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidatedInd AS financial results, subject to our observations in the Paragraph 4 above, prepared in accordance with recognition & measurement principles laid down in IND AS 34 has not disclosed the information required to be disclosed in terms of the Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For R. Nagpal Associates
Chartered Accountants

Firm Registration No. 002626N

(CA. RavinderNagpal)

Partner

Membership No. 081594

Place: Gurugram

Date: 14th August 2017

# CIN: L74899DL1971PLC009720 Regd. Office: 6, Community Centre, Saket, New Dehi 110017 Statement of Consolidated Results for the Quarter & Half year Ended Sept 30, 2017

		Quarter Ended 1			(Rs. In Lacs except EPS) Half Year Ended Year Er		
1		30.09,2017	30.06.2017	30.09.2016	30.09.2017	30.09.2016	31.03.2017
SI. No.	Particulars	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	Down town Counties	24,076,43	40,277.73	48,787,70	64,353.15	86,088.00	173,001,16
1	Revenue from Operation Other Income	883.08	3,176.93	805.70	4,060.00	2,099.84	4,639.37
	Samuel Matth	24,958.51	43,454.66	49,593.40	68,413.15	68,187.84	177,640.53
)II	Revenue (I+II)	24,850.511	45,454.65	45,555.45			
IV	Expenses	1,574.00	1,882.94	6,750.60	3,456,94	10,538.51	20,750,7
	Cost of Material Consumed Purchase of Stock in Trade	1,074.00	1,002,04	- 1	•	**	
	Real estate, Construction and Other Expenses	19,713.09	34,183.34	33,547.40	53,896.43	58,280.34	127,168.4
	Changes in Inventories of finished properties, land, land development right and work in progress	2,015.88	784.50	2,131.00	2,600.38	3,885.50	22,073.0
	Employee Benefits Expense	2,578.37	2,607.62	3,164.84	5,185.99	6,353.85	11,934.0
	Finance Costs	10,907.78	4,932.09	6,387.96	15,639.87	10,906.01	30,522.3
	Depreciation and Amortisation Expense	212.64	215.63	376.62	428.26	769.79	1,216.3
	Other expenses	1,917.43	3,017.76	1,949.39	4,935.19	6,111.40	16,758,6
	Total Expenses IV	38,919.19	47,623.88	54,307.81	56,543. <u>06</u>	96,845.40	230,423.5
		İ				]	
v	Profiu(Loss) from Operations before Exceptional Items and Prior	(13,960.68)	(4,169.22)	(4,714.41)	(18,129.89)	(8,657.57)	(52,783.0
٧	Period Adjustments (III-IV) Exceptional items	(15,255.55)	- (4,100.22)	- 1	•	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•
VII	Prior Period Adjustments	(6.47)	(0.23)	(16.53)	(6.70)	-	(0.6
VIII	Profit/(Loss) from Ordinary Activities before tax (V+VI+VII)	(13,957.15)	(4,169.45)	(4,730,94)	(18,136.59)	(8,657.57)	(52,783.0
ΙX	Tax Expense			]			
	(a) Current Tax		1			[	
	Current Year	375.87	611.52	703.22	987.39	1,247.90	1,886.
	Less : MAT credit entitlement	١ .		0.00	•	0.00	•
	Earlier year Tax		١ .		•		
	(b) Deferred Tax	580.06	(541.50)	5.19	38.56	(1,204.53)	(10,766.
X	Net Profit/(Loss) from Ordinary Activities after tax (VIII-IX)	(14,923.08	(4,239,47	(5,439.35)	(19,162.54	(8,700.94)	(43,903.
ΧI	Less : Extraordinary items (Net of Tax Expense)	] .		_			-
XII	Net Profit/(Loss) for the Year (X-XI)	(14,923.08	(4,239.47	(5,439.35)	(19,162.54		(43,903.
XII	Share of Profit (Loss) of associates		(629.09	966.44	(629.09	1,860.85	1,197
XIII	Minority interest	(1,550.19	(1,028.58	9.12	(2,588.76	(1,057.38)	(2,439.
	Net Profit/(Loss) after share of Profit / (Loss) of associates &						
XIV	Minority interest for the Year (XII+XIII)	{13,362.89	(3,839.97	(4,482.03)	(17,202.86	(5,782.71)	(40,268
ΧV	Other Comprehensive Income (net of tax)	43.94	42.42	163.89	66.36	136.72	(2
XVI	Total Comprehensive Income (XIV+XV)	{13,318.96	(3,797.55	(4,318.14	(17,116.50	(5,645 99)	(40,269
XVII	Paid-up equity share capital	52,326.02	52,326.02	52,326.02	52,326.02	52,326.02	52,326
	(Face Value - Rs. 2 per share)						
XVIII	Reserves excluding Revaluation Reserves as per Balance sheet of previous accounting year						868,877
,	Boule Book of Before Future and the season		600				
XIX	Earning Per share (Before Extraordinary Items)				1	1	1
	(of Rs. 2 each ) *(Not Annualised)	(0.26)	(0,07)	(0,17)	(0.33)	- (1.54)*	(1
	Basic and Dituted (Rs.)	[0,26]	(0,0/)	(0.17)	(0.00)	\",	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
XX	Earning Per share (After Extraordinary Items)					1	
	(of Rs. 2 each ) *(Not Annualised)  Basic and Diluted (Rs.)	(0.26)	(0.07)	(0.17)	(0.33)	r (1.54)°	1 0
	pasic and Diluted (43.)	19.20	'   ',5.01	'   '5.117	,,,,,,	' ' ' '	1 '



(f) Others

Total

(g) Unallocable

Consolidated Segment-wise Revenue, Results and Capital Employed for the Quarter & Half Year Ended Sept 30,2017 (Rs. In Lacs) Year Ended Half Year Ended Quarter Ended 30,09,2017 30,09,2016 31,03,2017 30.09.2016 **Particulars** 30.09.2017 30.06.2017 SL No. (Audited) (Audited) (Audited) (Unaudited) (Audited) (Audited) Segment Revenue 1. 43,075.00 58,968.08 130,858.52 28,977,03 26,240.75 14.097.97 (a) Real estate and related activities 14,251.38 18,234.03 35,768,24 6,272,30 7,979.07 6,317.71 (b) Transmission Towers 3,642.47 6,042.19 6.886.79 14 481 15 3,207.88 2,834.31 (c) Property Management 4 865.09 1,115.59 1,085.21 2 217 68 583.72 601.49 (d) Hospitality 2.099.84 5.63 3,176.93 12,293.09 4,080.00 (e) Investment & Other Activities 883.07 68,404.40 185,978.62 49,609.61 68.513.78 24,962.72 43,551.06 Total 216.56 961.90 96.40 16.22 100.62 Less: Inter segment revenue 88,187.84 185,016.72 68,413,16 43,454.66 24,958.50 49,593.39 Net sales / Income from operations 2. Segment Results (Profit before tax and Finance costs) (237.29)349.16 (1,687.94) 36.89 (69,384.6) (1,450.64) (a) Real estate and related activities 665.69 944.83 1,845.4 613.32 331.12 52.37 (b) Transmission Towers 3 359 5 942.16 756.11 1.817.81 384.44 371.67 (c) Property Management (549.7. (2,053.75)(296.09) (2,209.38)(206.76) (89.33)(d) Hospitality (863.4 0.14 (0.17)(0.11)(0.04)(6.17)(e) Investment activities (0.04) (0.14)(0.8 (0.01) (0.03)(0.01)(f) Others 2,319.2 (1,838.86) 1.664.62 (g) Unallocable Income/(Expense) 104,68 235.07 (1,734.19)2,248.45 (63,274.4 (3,059.34) (2,296.49) 782.88 (196,36) Total Loss: 31,108.1 15,839.87 10,906.01 4.518.05 (i) Finance Cost 10.907.78 4.932.09 (16.53) (0.23)(ii) Prior Period Adjustment 0.00 (0.23)(iii) Extraordinary loss (18,136.59) (8,657.56) (94,382.6 (4,169.47) (4,730.93) (13,967.13) Net profit before Tax Segment assets 3 2,603,042.37 2,501,395.0 2,786,652.16 2,763,053.86 2,603,042.37 2,786,652,15 (a) Real estate and related activities 27,766,47 27,554.10 33,070.9 27,766.47 26,520.35 27,554,10 (b) Transmission Towers 48,946.25 44,580.4 37,229,99 37,229.99 49,515.87 49 Q48 25 (c) Property Management 25,972.4 13,351.27 15,354,86 (d) Hospitality 16,364.86 16.399.57 13,351,27 38,151.! 20,346,39 37,144.78 (e) Investment activities 20,346.39 37,061.06 37,144,78 33,63 35.26 34. 35.26 (f) Others 33 63 29.67 44,924.56 21,030.73 31,607 31,964.72 2,924,545.10 21.030.73 (g) Unallocable 44,924,56 2,751,104.76 2,674,812 2,751,104,76 2,933,318.05 Total 2,933,318.05 Segment Liabilities 1,710,939.08 1,859,780.28 1,743,494.84 1,710,939.08 1,743,494.84 1,648,212, (a) Real estate and related activities 19,654.77 19,358.83 19,654.77 25.443 19,356.83 18,182.82 (b) Transmission Towers 38.5B3 40,695.75 43,146.48 40.695.75 43,146.48 42,336.11 (c) Property Management 23,768.57 29,440.91 23,768.57 34.675 29,440.91 29,071.44 (d) Hospitality 3,284.88 3,283.16 1,656.73 3,284.88 1,656.73 1,659. (e) Investment activities

0.45

5,413.91

1,811,582.56

0.25

5,567.23

1,958,221.30

1.42

1,829,272.09

0.45

5,413,91

1,811,582.56

1.42

1.829,272.09

0

6,870

1,755,443



# Unitech Limited CIN: L74899DL1971PLC009720

Regd. Office: 6, Community Centre, Saket, New Delhi 110017 Consolidated Statement of Assets & Liabilities

( Rs. in Lacs)

			( Rs. in Lacs)
Sr.No.	Particulars	As at Sept 30, 2017	As at March 31, 2017
A	Assets		
	<u>.</u>		
1	Non Current assets		
	Property ,Plant and Equipment	22,932.20	
	Capital Work in Progress	24,287.66	1
	Investment property	16,753.17	
	Other Intangible Assets	400.20	620.78
	Goodwill	189,477.58	188,317.81
2	Financial Assets		- 1
	(i)Investments	203,967.19	205,381.48
	(ii)Loans	4,031.9	3,987.68
	(iii) Others	3,985.1	2,085.89
	Deffered Tax Assets (Net)	29,347.1	5 29,393.38
	Other non current Assets	255.5	1
		495,437.7	
3	Current Assets		
_	Inventories	336,162.3	6 336,672.60
4	Financial Assets	330,202.0	555,5151
	(i) Investments	41.4	9 39.65
	(ii) Trade Receivable	157,202.3	- 1
	(iii) Cash and Cash equivalents	7,743.2	· · · · · · · · · · · · · · · · · · ·
	1 ' '		·
	(iv) Bank balance other than (li) above	15,702.7	I
	(v) others	166,365.2	1 1
	Current Tax assets (Net)	2,839.5	
1	Other Current Assets	1,711,431.2	
		2,397,488.1	
		2,892,925.8	2,818,934.98
В	EQUITY AND LIABILITIES		
1	Equity		1
,	Equity Share Capital	52,326.0	52,326.02
	Other Equity	851,678.0	
	Other Equity	904,004.:	
	Add a substitution of the	497.	72 3,305.66
ا ۽	Minority Interest	45/.	72 3,303.00
2	Non Current Liabilities		· I
	Financial Liabilities		
1	(i) Borrowing	228,615.	07 192,867.81
	(ii) Trade payables	e	
1	(ii) Other Financial Liabilities	7,156.	
	Provisions	2,800.	38 2,316.63
1	Deffered Tax Liabilities	502.	i i
	Other non current Liabilities	9,578.	67 12,731.06
		248,653.	09 213,650.62
3	Current Liabilities		
1	Financial Liabilities		
	(i)Borrowings	105,258	.91 98,084.34
	(ii) Trade payables	124,526	•
	(iii) Other Financial Liabilities	736,885	
	Other Current Liabilities	770,472	
	Provisions	2,628	.00 3,064.93
	Current Tax Liabilities (Net)		• • • • • • • • • • • • • • • • • • • •
		1,739,770	
	Total	2,892,925	.86 2,818,934.98



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### Notes:

	E Total Control of the Control of th
	The above Unaudited Ind AS Financial Results (prepared on consolidated basis) have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on November 14, 2017 and the statutory auditors have carried out the Limited Review of the said Consolidated Ind AS Financial Results.
11	Pursuant to Regulation 47 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, the Company has opted to publish only the consolidated financial results. The said consolidated financial results present the results of the business operations of the Company, its subsidiaries, joint ventures and associates. Investors can view the standalone results of the Company on its website (www.unitechgroup.com) or on the websites of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
l w	The report of statutory auditors on the unaudited consolidated ind AS financial statements of Unitech Limited, its subsidiaries, associates and joint ventures (collectively referred to as the "Group") for the quarter ended September 30, 2017, contains qualifications which are being summarised below:-
a)	"Advances amounting to Rs.73,092.17 lacs (previous year ended on 31st March, 2017 Rs.74,096.94 lacs) are outstanding in respect of advances for purchase of land, and projects pending commencement, excluding joint ventures/collaborations, which, as represented by the management, have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. As per information made available to us and explanations given to us Rs.1,004.77 lacs (net) had been recovered / adjusted during the current period. The management, based on internal assessments and evaluations, has represented that the balance outstanding advances are still recoverable/ adjustable and that no accrual for diminution of advances is necessary as at 30th September 2017. The management has further represented that as significant amounts have been recovered/adjusted during the previous financial years and since constructive and sincere efforts are being put in for recovery of the said advances, they are confident of appropriately adjusting/recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future. However, we are unable to ascertain whether all the remaining outstanding advances, mentioned above, are fully recoverable adjustable since the said outstanding balances are outstanding/remained unadjusted for a long period of time, and further that, neither the amounts recovered nor rate of recovery of such long outstanding amounts in the previous year & current period, despite confirmations from some parties, clearly indicate, in our opinion, that all of the remaining outstanding amounts may be fully recoverable; consequently, we are unable to ascertain whether all of the remaining balances as at 30th September 2017 are fully recoverable. Accordingly, we are unable to ascertain the impact, if any, that may arise in case any of these remaining advances are subsequently determined to be doubtful of recovery. This matter was also qualified by us in our report
	AS financial statements for the year ended 31st March 2017.*  The management, in response of the above qualification, states the following:-
	Advances for the purchase of land, projects pending commencement and to joint ventures and collaborators have been given in the normal course of business to land owning companies, collaborators, projects and for purchase of land. The management of the company based on the internal assessment and evaluations considers that these advances, which are in the normal course of business are recoverable/adjustable and that no provision other than those already accounted for is necessary at this stage. The management is confident of recovering/appropriately adjusting the balance in due course.
b)	"The Consolidated Ind AS financial statements shows goodwill accounted for on acquisition amounting to Rs. 189,477.58 lacs (net of FCTR Rs.159,612.83 lacs), (Previous Year Rs. 188,317.80 lacs (net of FCTR Rs. 162,703.55 lacs) on subsidiaries. Owing to the significant reduction in the carrying value of the step down underlying assets/investments, resulting in other than temporary diminution of carrying value of investments in the standalone Ind AS financial statements, in our opinion and according to information provided and explanations given to us, the carrying value of Goodwill is impaired to the extent of Rs. 115,084.59 lacs (net of FCTR Rs. 88,336.82 lacs). Had the Company accounted for impairment of Goodwill, the loss for the quarter ended 30th September 2017 would



have been higher by and the Goodwill would have been lower by Rs. 115,084.59 lacs. Our opinion on the consolidated Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter."

The management, in response of the above qualification, states the following:-

c)

d)

Management has evaluated this matter and is of the firm view that the diminution, if any, even if it exists is only temporary and that sufficient efforts are being undertaken to revive the said subsidiaries in the foreseeable future so as to recover carrying value of the investment. Further, management believes that the loans and advances given to these companies are considered good and recoverable based on the future projects in these subsidiaries and accordingly no provision other than those already accounted for, has been considered necessary.

"An amount of Rs.157,202.31 lacs is outstanding as at 30th September, 2017 (Previous year ended 31st March 2017 – Rs.160,277.48 lacs) which is comprised of trade receivables pertaining to sale of land, properties, trading goods, finished goods, commercial plots/properties of various kinds. Some of these balances amounting to Rs.23,729.75 lacs (Previous year ended 31st March 2017 - Rs.22,798.63 lacs) are outstanding for significantly long periods of time. The management has explained that such long overdue outstandings have arisen in the normal course of business from transactions with customers who have contravened the contractual terms. The management has undertaken a detailed exercise to evaluate the reasons of such long outstandings as well as possibility of recoveries. The management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that significant portion of such trade receivables outstandings are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is therefore necessary as at 30th September 2017. However, we are unable to ascertain whether all of the long overdue outstanding trade receivables are fully recoverable/adjustable, since the outstanding balances as at 30th September 2017 are outstanding/remained unadjusted for a long period of time. Based on our assessment and audit procedures performed, in our opinion, trade receivables amounting to Rs. 23,729.75 lacs are doubtful of recovery and consequently, management ought to provide/accrue for the diminution for these balances. Had the management provided/accrued for the diminution in value of the said trade receivables, the carrying value of the trade receivables would have been lower by Rs.23,729.75 lacs and the loss for the quarter ended 30th September, 2017 would have been higher by Rs.23,729.75 lacs. Our opinion on the consolidated Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter."

The management, in response of the above qualification, states the following:-

Management, based on internal assessments and evaluations, possible recoveries from securities (registered or unregistered) have represented that significant portion of such trade receivables balance outstanding are still recoverable/ adjustable and that no accrual for diminution in value of trade receivables is therefore necessary as at 30<sup>th</sup>September, 2017. They are confident of appropriately adjusting / recovering significant portions of the remaining outstanding balance of such amounts in the foreseeable future.

The Holding Company has received a 'cancellation of lease deed' notice from Greater Noida Industrial" Development Authority (or GNIDA) dated 18 November 2015. As per the Notice, GNIDA has cancelled the lease deed in respect of Residential/Group Housing plots on account of non-implementation of the project and nonpayment of various dues amounting to Rs.105,483.26 lacs. As per the notice, and as per the relevant clause of the bye-laws/contractual arrangement with the Holding Company, 25% of the total dues amounting to Rs.13,893.42 lacs has been forfeited out of the total amount paid till date. The Holding Company has incurred total expenditure of Rs.213,917.38 lacs [comprising of (i) the amounts paid under the contract/bye-laws of Rs.34,221.90 lacs (ii) the balance portions of the total amounts payable, being contractual interest accrued till 31st March 2016 of Rs.99,091.90 lacs; and (iil) other construction costs amounting to Rs.80,603.58 lacs]. The Holding Company is also carrying a corresponding liability of Rs.99,091.90 lacs representing the total amounts payable to GNIDA including interest accrued and due of Rs.66,692.05 lacs. The said land is also mortgaged and the Holding Company has registered such mortgage to a third party on behalf of lender for the Non-Convertible Debenture (NCD) facility extended to the Holding Company and, due to default in repayment of these NCDs, the debenture holders have served a notice to the Holding Company under section 13(4) of the SARFEASI Act and have also taken notional possession of this land. Further, the Holding Company has contractually entered into agreements to sell with 397 buyers and has also received advances from such buyers amounting to Rs.9,172.67 lacs (net of repayment). No contract revenue has been recognized on this project. Management has written a letter to GNIDA dated 1st December 2015, wherein it has stated that the cancellation of the lease deed is wrong, unjust and arbitrary. Further, management has also described steps taken for implementation of the project, valid business reasons due to delays till date. Further, Management had also proposed that in view of the fact that third party interests have been created by the Holding Company in the allotted land, by allotting plots to different allottees, in the interest of such allottees, GNIDA may allow the Holding Company to retain an area of



approximately 25 acres out of the total allotted land of approximately 100 acres and that the amount paid by the Holding Company till date may be adjusted against the price of the land of 25 acres and remaining surplus amount may be adjusted towards dues of other projects of the Holding Company under GNIDA. As informed and represented to us, the discussions/ negotiations and the legal recourse process is currently underway and no solution/direction is ascertainable until the date of this report. In view of the materiality of the transaction/circumstances and uncertainties that exist, we are unable to ascertain the overall impact of the eventual outcome of the aforementioned notice/circumstance. Consequently, we are unable to ascertain the impact if any, inter alia, on carrying value of the project under 'projects in progress' and on the consolidated Ind AS financial results of the group. Our opinion on the consolidated Ind AS financial statements for the year ended 31st March, 2017 was also qualified in respect of this matter."

The management, in response of the above qualification, states the following:-

Management has written a letter to GNIDA dated 1 December 2015, wherein management has stated that the cancellation of the lease deed is wrong, unjust and arbitrary. Management has also described steps taken for implementation of the project, valid business reasons due to delays till date. Further, Management had also proposed that in view of the fact that third party interests have been created by the Company in the aliotted land, by aliotting plots to different aliottees, in the interest of such allottees, GNIDA may allow the Company to retain an area of approximately 25 acres out of the total allotted land of approx. 100 acres and that the amount paid by the Company till date may be adjusted against the price of the land of 25 acres and remaining surplus amount may be adjusted towards dues of other projects of the Company under GNIDA. The company has been informed during the meeting held with GNIDA officials on 30.05.2017, that the authority is revoking the cancellation of the lease deed of the said plot, and shall reinstate the land position as it was before.

The figures of previous periods have been re-grouped/re-arranged wherever considered necessary for the purposes of comparison.

For Unitech Limited

Ramesh Chandra Chairman

Place: Gurugram

IV

Dated: November 14, 2017

