

November 15, 2017

LTI/SE/STAT/2017-18/112

National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (E), Mumbai- 400 051

The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001

NSE Symbol: LTI

BSE Scrip Code: 540005

Dear Sirs,

Subject: Investor Presentation

Pursuant to Regulation 46(2) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation, which will be uploaded on the Company's website viz. www.Lntinfotech.com/Investors.

We request you to take note of the same.

Thanking You,

Yours sincerely,

For Larsen & Toubro Infotech Limited



Manoj Koul
Company Secretary & Compliance Officer



Encl: As above

Larsen & Toubro Infotech Ltd.

Technology Tower 1, Gate No.5, Saki Vihar Road, Powai, Mumbai-400072, India

T +91 22 6776 6776 F +91 22 2858 1130

Registered office L&T House, Ballard Estate, Mumbai 400 001, India

www.Lntinfotech.com | E-mail: info@Lntinfotech.com | CIN: U72900MH1996PLC104693



A Larsen & Toubro
Group Company

CIN : L72900MH1996PLC104693

LTI 2.0 - Pioneering Solutions in a Converging World

Investor Presentation

November 2017



Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

We are an Innovation Partner to the world's leading brands

Japanese Auto Manufacturer – Driving Agility in R&D by leveraging Telematics Data via Connected Cars



Digital India – Building 360 degree view of Tax Payer leveraging Semantic Web & Tax Data



Global CPG Major- Disruptive Digital Ideas, Demand Sensing Solution



World's largest financial institution – Customer Data Analytics for AML, Cross-Sell and Upsell via Customer 360



Global Bank – Intelligent automation in financial crime customer due-diligence leveraging AI



Global Manufacturing Company – Replace Shared Services Support Agents with AI Chat Bots



Unitrax – LTI's market-leading SaaS-based transfer agency product

Best suited to deliver **Outcomes** that clients are seeking

- Rich, real-world expertise
- Engineering mindset
- An enviable client list
- Ecosystem of partners



Meet LTI

6th

Largest Indian IT services company
(NASSCOM ranking 2016)

256

Active clients
(as of Sept 2017)

23

Delivery centers globally,
with 45 sales offices
(as of Sept 2017)

\$1+Bn

LTM revenues

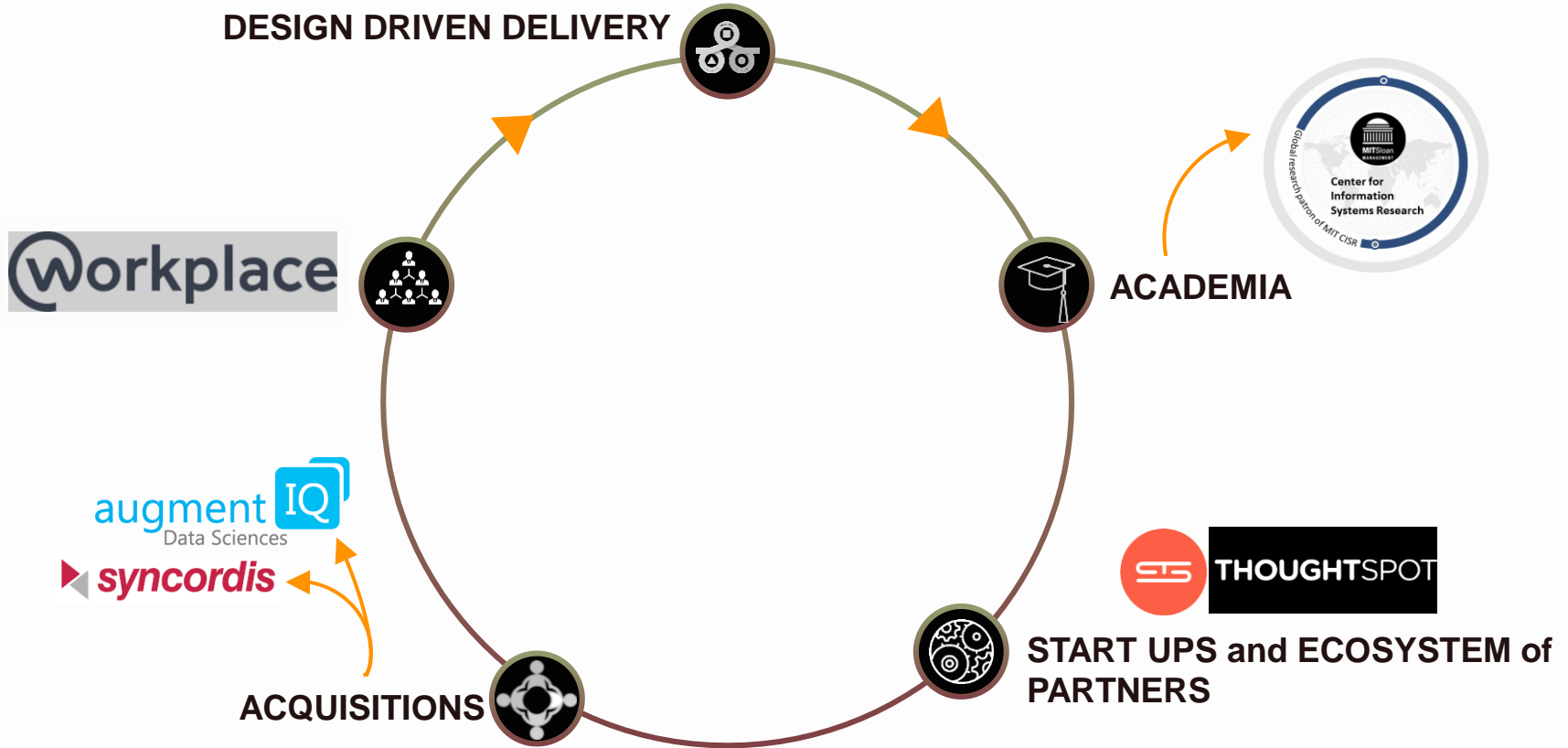
54

Fortune 500 clients
(as of Sept 2017)

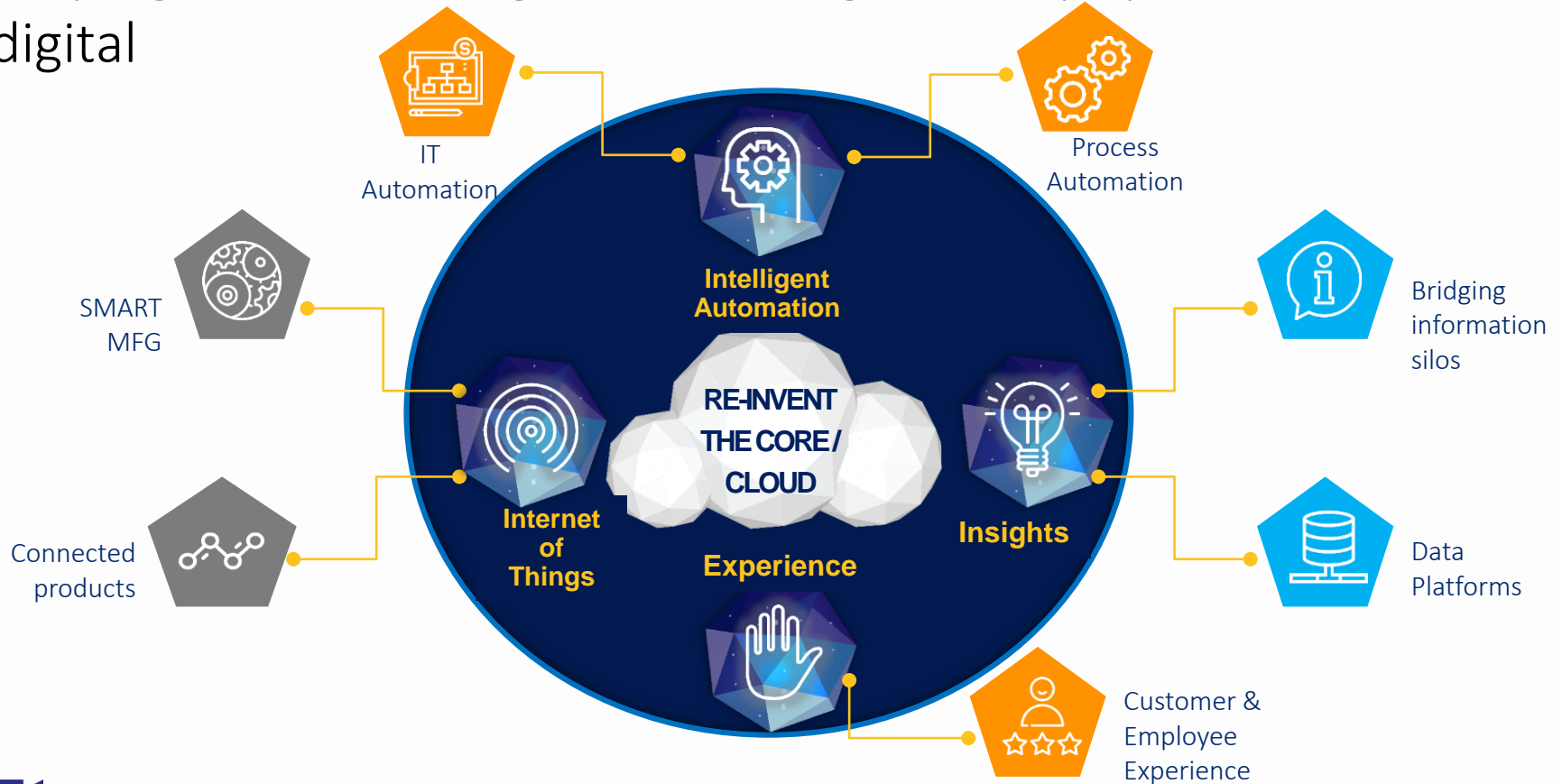
22,000+

Headcount
(as of Sept 2017)

Our Innoways of working



Helping clients leverage the convergence of physical and digital



MOSAIC™

Accelerating Digital Transformation



MOSAIC™
THINGS
Intelligent
Devices



MOSAIC™
AUTOMATION
Smarter
Execution



MOSAIC™
DECISION SCIENCE
Impactful
Decision-Making



MOSAIC™
EXPERIENCE
Unmatched Customer
Experience



MOSAIC™
**ARTIFICIAL
INTELLIGENCE**
Reinvent
Problem-Solving

MOSAIC ACADEMY

LTI 2.0 : Blueprint ... Differentiate to grow



Making Rapid Progress

Accelerated momentum in large deal wins

- Leading African Bank awarded multi-year transformational deal to provide application development & services
- Automation-led SAP Application Management Services for a European CPG player across the globe
- Infrastructure operations and transformation engagement for an international institution
- A Fortune 10 energy corporation selected LTI for upstream applications portfolio management
- ERP transformation-on-the-cloud for a French transnational company with operations in more than 40 countries

Recent Partnerships

- AWS
- Duck Creek
- Azure
- Nutanix
- Cisco
- Workplace by Facebook

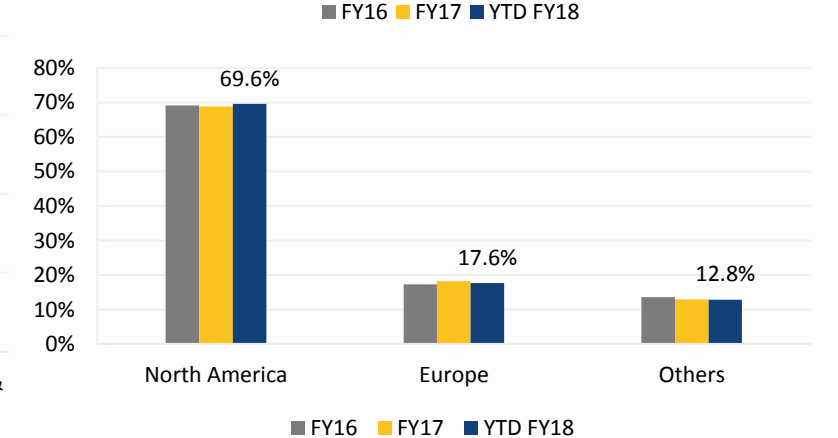
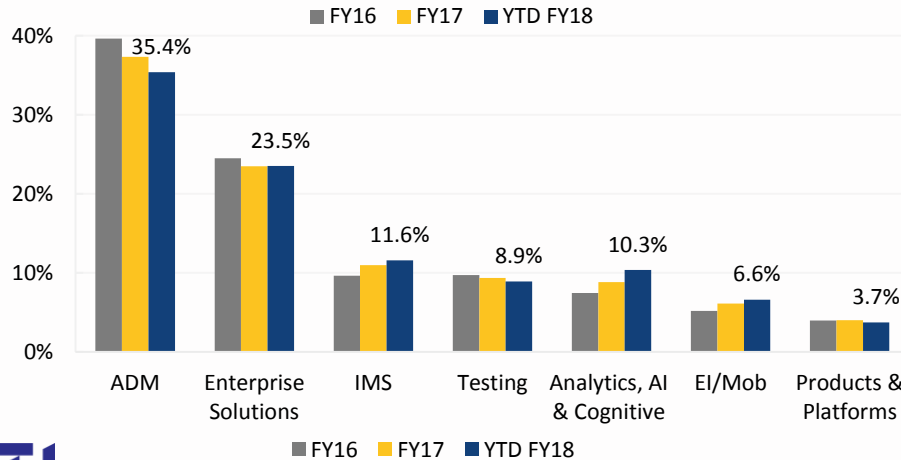
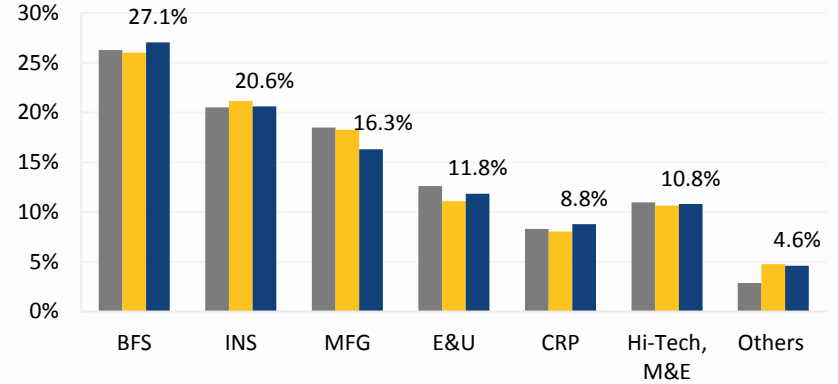
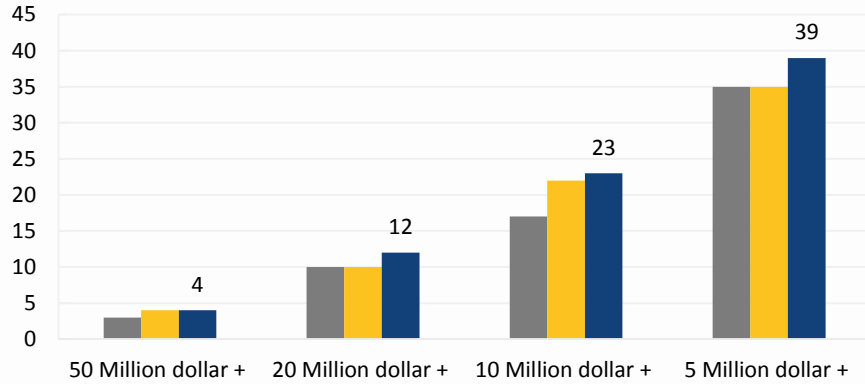
Acquisitions



Illustrative Engagements

- LTI REDaxis – an Accounts Receivable Analytics Suite
- Conversational BOT to automate call center
- Mosaic Decision license sale to improve customer experience
- Micro payment solutions using Block Chain for European BFS

Well diversified portfolio



The background features a central white trapezoidal area. To the left, a dark blue triangle points towards the center, with a thin orange triangle above it. To the right, a dark blue triangle points towards the center, with a larger light blue triangle to its right and a thin orange triangle above it. The top and bottom edges of the white area are slightly irregular, suggesting a perspective effect.

Financials

Highlights – Q2FY18

Q2FY18 Q1FY18 Q2FY17

Revenue
(\$ Mn)



Revenue Growth of 4.4% Q-o-Q; 3.5% CC

EBIT (INR Mn)



Q2FY18 EBIT at 14.5%, up 10 bps Q-o-Q

PAT (INR Mn)



Q2FY18 PAT at 15.6%, down 40 bps Q-o-Q

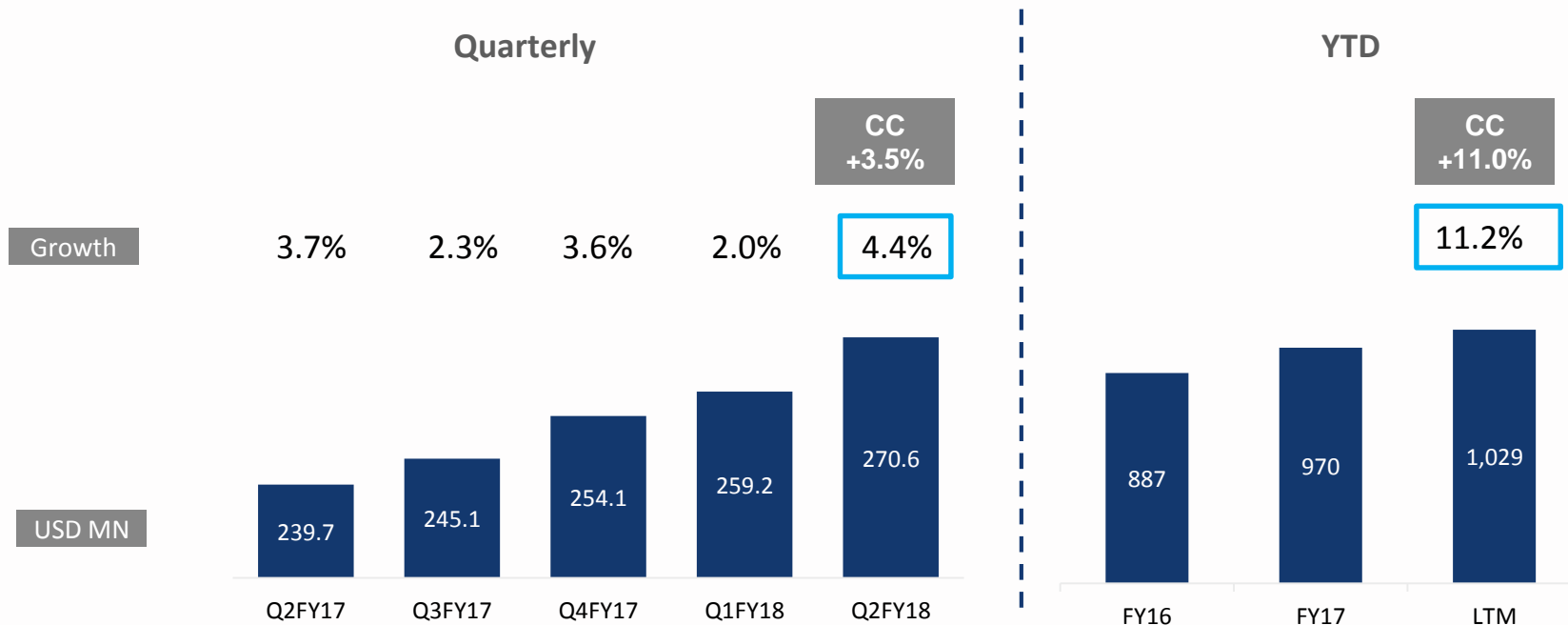
Utilization
(Excl. Trainees)



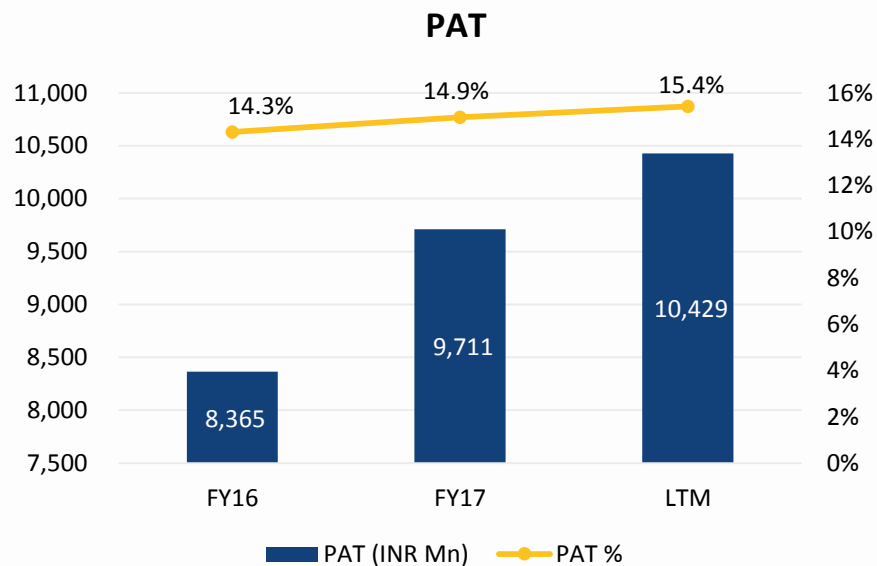
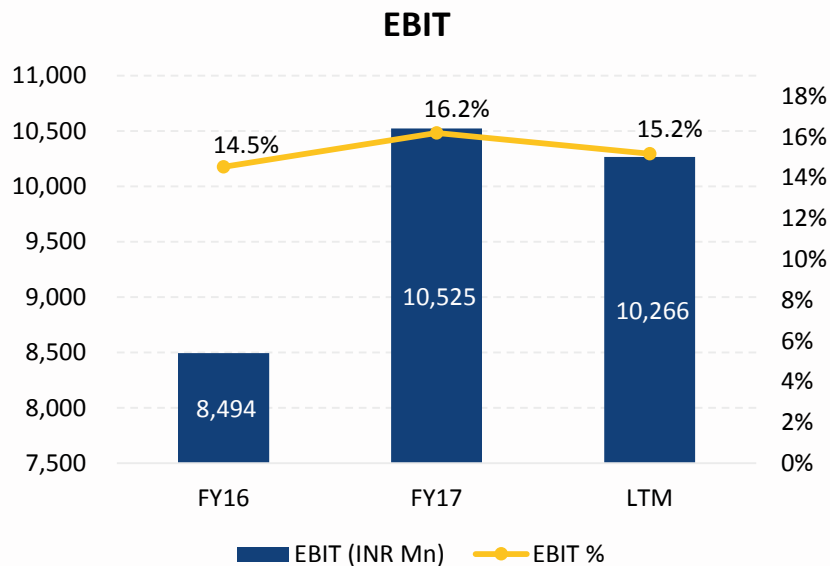
Attrition
(LTM)



Robust Revenue Growth...



...with improved Profitability



In Summary

- + Strong Parentage and Brand Equity of L&T
- + Consistent Financial Performance
- + Extensive Portfolio of IT Services and Solutions
- + Conducive Work Environment to Attract and Retain Talent
- + Strong Management Culture
- + Global Presence
- + Deep Client Relationships
- + Strong domain focus enabling Business to IT Connect



Let's Solve