



December 05, 2017

To, The Secretary, BSE Limited, P.J. Towers, Dalal Street, Mumbai- 400 001 Scrip Code: 539542	To, The Secretary, National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandera (E), Mumbai - 400 051 Symbol: LUXIND
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Dear Sir,

*Sub: H1 Financial Year 2017-18 Investor Release.*

Enclosed please find the Investor Release in relation to the Unaudited Standalone Financial Results of the Company for the half year ended 30<sup>th</sup> September, 2017.

This is for your information and record.

Thanking You

Yours faithfully,  
*for LUX INDUSTRIES LIMITED*

*Smita Mishra*

*Smita Mishra*

*(Company Secretary & Compliance Officer)*

*M.No: 26489*

Encl: As stated above

## LUX INDUSTRIES LTD



## Investor Release

### Lux Industries reports H1 FY18 Results

December 5, 2017, Kolkata – Lux Industries Limited, one of India's largest hosiery producer and exporter announced its Unaudited Standalone Financial Results for the Quarter and Half Year ended 30<sup>th</sup> September, 2017.

#### Key Standalone Financial Highlights are as follows:

Particulars (Rs. Crs.)	H1 FY18	H1 FY17	Y-o-Y
Total Income from Operations	485.8	448.2	8%
EBITDA	60.9	53.7	13%
EBITDA Margin (%)	12.5%	12.0%	
Profit After Tax	29.0	26.5	9%
PAT Margin (%)	6.0%	5.9%	

Commenting on the Industry Trends, Mr. Ashok Kumar Todi, Chairman said, "The second quarter was marked by the adoption of the new GST regime which is expected to stimulate growth in the economy. Due to the implementation of GST, we had business disruption during the month of July. Post that, the business has resumed back to normalcy. Our industry is poised to grow with increasing urbanization, shift from unorganized to organized players, preference for branded products and premiumization. There is a lot of scope for penetration of our products in the Growing India and our endeavour is to capture higher share of wallet of our customer by offering new products with Fashion, Quality and Comfort."

Commenting on the results, Mr. Pradip Kumar Todi, Managing Director said, "We are happy to announce that our Company reported Revenues of Rs. 486 crores with EBITDA and PAT of Rs. 61 crores and Rs. 29 crores respectively in the first half of FY18. We have the lowest conversion cost while manufacturing hosiery in our industry. With the new plant at Dankuni running at optimum utilization, it has led to increase in cost efficiencies which has led to better margins. We are well placed to capitalise the ongoing upturn in the hosiery industry and we expect a 12% growth in our revenues in FY18"



**LUX INDUSTRIES LTD**

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### About Lux Industries Limited

Lux Industries Limited, incorporated in 1957 is one of the largest players in the hosiery business having a market share of ~20% of the organised industry. Products include Men's, Women's & Kids Innerwear, Winterwear, Socks & Slacks for Women in varied colors and designs. The company has ~5,000 SKU's under various Brands and Sub Brands of LUX. With focus on growing exclusive retail outlets and in providing customers with a seamless buying experience, the company's products are available in ~4,50,000 retail points spread across India. LUX has a presence across the globe with exports to 47 countries.

### Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

### **For further information, please contact**

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**Company:****Lux Industries Limited**

CIN: L17309WB1995PLC073053

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