

7<sup>th</sup> February, 2017

The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G - Block,
Bandra Kurla Complex,
Bandra East,
Mumbai 400 051
Scrip code: ACCELYA

Deputy General Manager, Corporate Relationship Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001 Scrip code: 532268

Dear Sir/ Madam,

# Sub: Press Release

We enclose a Press Release titled "Accelya Kale Consolidated Income for Q2 at Rs. 878 Million".

Kindly take the same on record.

Thanking you,

For Accelya Kale Solutions Limited

Ninad Umranikar Company Secretary

Encl: As above



# Accelya Kale Consolidated Income for Q2 at Rs. 878 Million

## Quarter Highlights:

· Declares interim dividend of Rs. 11 per share

Mumbai, 7<sup>th</sup> February 2017: Accelya Kale Solutions Limited, an Accelya group company and leading provider of financial and commercial solutions to the Airline and Travel industry, has recorded consolidated operating income of Rs. 878.07 million for the second quarter ended December 2016 compared to Rs. 925.34 million in September 2016. Consolidated PAT stood at 223 million compared to Rs. 243.90 million in the sequential period.

For the quarter ended December 2015, the consolidated operating income and PAT was Rs. 831.10 million and Rs. 194.28 million respectively.

Commenting on the performance, Ms. Neela Bhattacherjee, Managing Director, Accelya Kale said, "We are witnessing good traction for our revenue accounting and cost management solutions. Our performance is in line with our expectations. We have declared an interim dividend of Rs. 11 per share."

Accelya Kale provides comprehensive financial and business intelligence solutions to the airline industry. Accelya Kale's solutions are available as hosted and outsourced in payper-use models. These innovative models are beneficial for customers since they reduce upfront capital investments. The return on investment on the pay-per-use model is quite fast since the business benefits of the solution pays for itself. Accelya Kale thereby partners with customers in sharing risks and rewards.

## About Accelya Kale

Accelya Kale Solutions Limited (formerly known as Kale Consultants Limited) is part of the Accelya Group. Visit us at: <a href="www.accelyakale.com">www.accelyakale.com</a>

#### About Accelya

Accelya is a leading provider of financial, commercial and analytics solutions to the Airline and Travel industry.

Accelya helps airlines integrate and simplify their financial processes; to better manage costs, risks, revenue leakages, cash flows, profitability and overall business performance.

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Accelya partners with airlines right from the time a ticket or an air waybill is issued, all the way through its entire financial lifecycle and until the data is converted to actionable intelligence.

Accelya's commercial solutions help airlines steer sales and strengthen their business relationship with travel agents. It provides insights on airline sales performance, agent performance, route performance and instantly identifies potential for growth. It also helps airlines manage agent incentive program for higher agent satisfaction.

Backed by solid data, Accelya's analytics and consulting services enable airlines to take informed decisions by forecasting market trends, identifying revenue opportunities and optimising costs.

With over 200 airline customers, our operations are spread across 9 countries and Accelya employs over 2000 professionals worldwide.

Accelya has been voted as 'Reader's Choice Company 2015' and 'IT Company of the Year 2014' at Air Transport News Awards and 'Information Technology for the Air Cargo Industry' at ACW World Air Cargo Awards 2014.

For more details visit www.accelya.com

# For additional information, please contact:

### **INVESTORS:**

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# Safe Harbor:

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost Accelva Kale Solutions Limited CIN: L74140PN1986PLC041033

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advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

