



Date: February 13, 2017

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No.C/1, G-Block
Bandra-Kurla Complex
Bandra (E)
MUMBAI – 400051, India

BSE Limited
1st Floor, New Trading Ring
Rotunda Building
P.J. Towers, Dalal Street
Fort
MUMBAI – 400001, India

Scrip Code : MOTHERSUMI

Scrip Code : 517334

Ref. : Unaudited Financial Results for the quarter ended December 31, 2016

Dear Sirs,

The Board of Directors of the Company at their meeting held on February 13, 2017 have approved the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended December 31, 2016.

In this connection we enclosed herewith the following :

1. Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended December 31, 2016 along with copy of the Limited Review Report dated February 13, 2017.
2. Copy of Press Release on the performance of the Company for the quarter ended December 31, 2016.
3. Copy of presentation made on the performance of the Company for the quarter ended December 31, 2016.

This is for your information and record please.

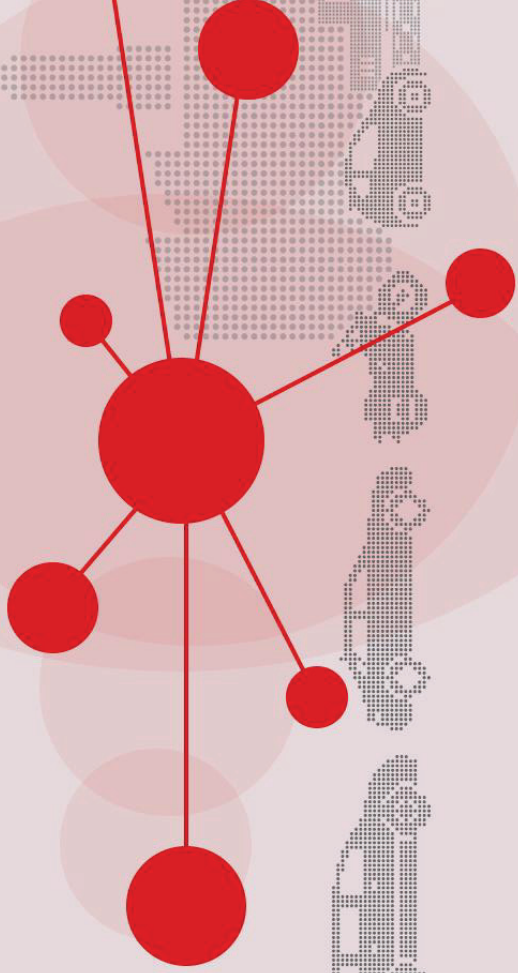
Thanking you,

Yours faithfully,
For Motherson Sumi Systems Limited


(G.N. GAUBA)
CFO & Company Secretary

Encl. : As above

**Proud
to be
part of.**



Presentation on Results Q3 FY 2016-17

13th February 2017

MSE
Motherson Sumi
Systems Limited



Motherson Sumi Systems Ltd. reports December 16 results



Highest Ever Quarterly Revenue &

Best Ever Quarterly Net Profit in the history of the company

Highlights Q3 FY16-17

- Revenues **↑ 13%**,
- Revenues outside India **↑ 12%**,
- Revenues in India **↑ 24%**
- PAT **↑ 34%**
- EBITDA **↑ 23%**
- On Standalone basis,
Revenues **↑ 22%**
PAT **↑ 76%**
EBITDA **↑ 46%**

Highlights 9M FY16-17

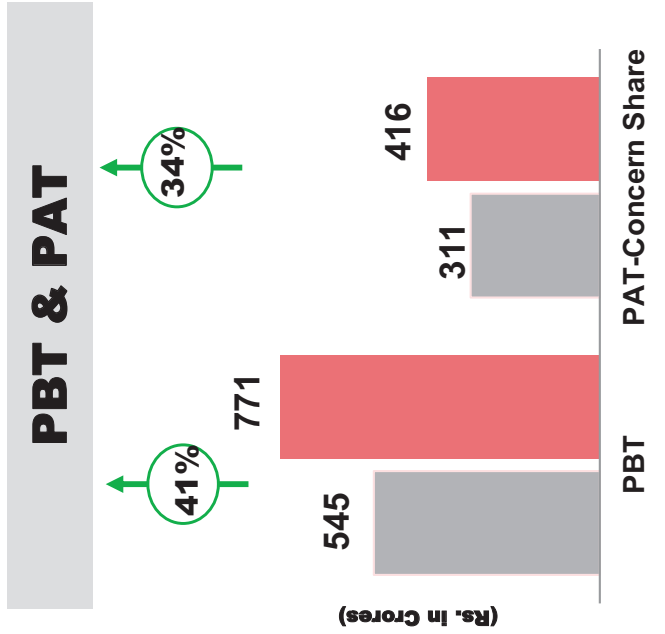
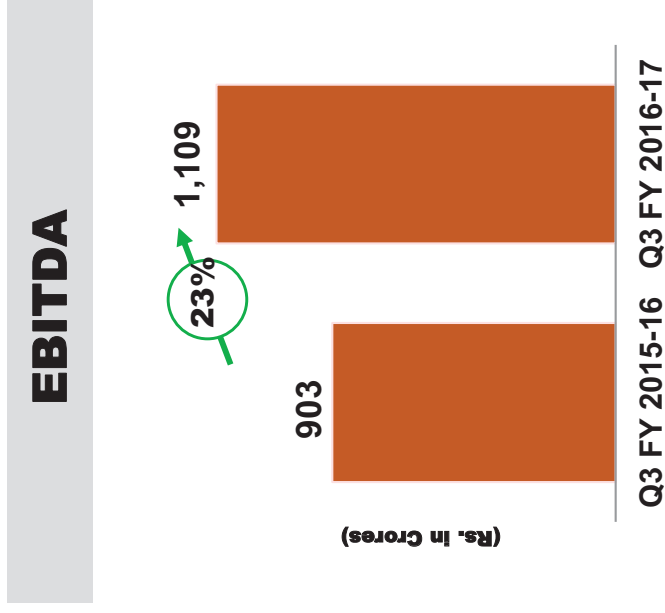
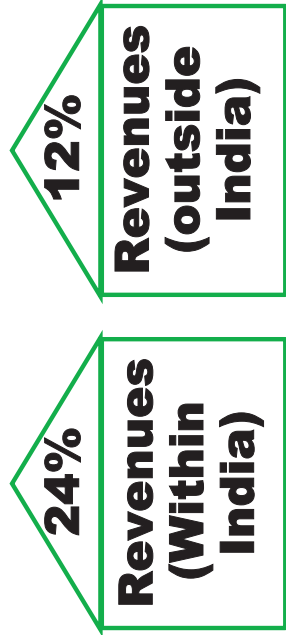
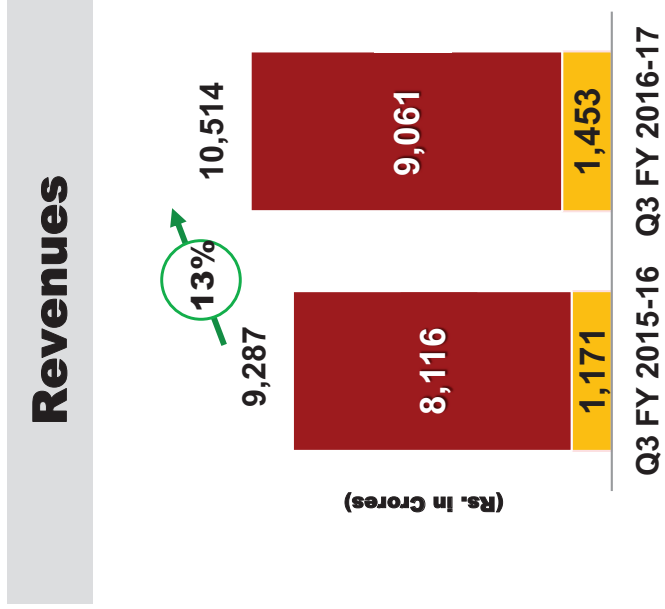
- Revenues **↑ 15%**,
- Revenues outside India **↑ 14%**,
- Revenues in India **↑ 21%**
- PAT **↑ 25%**
- EBITDA **↑ 19%**
- Globally, **9 plants** are at different stages of completion.



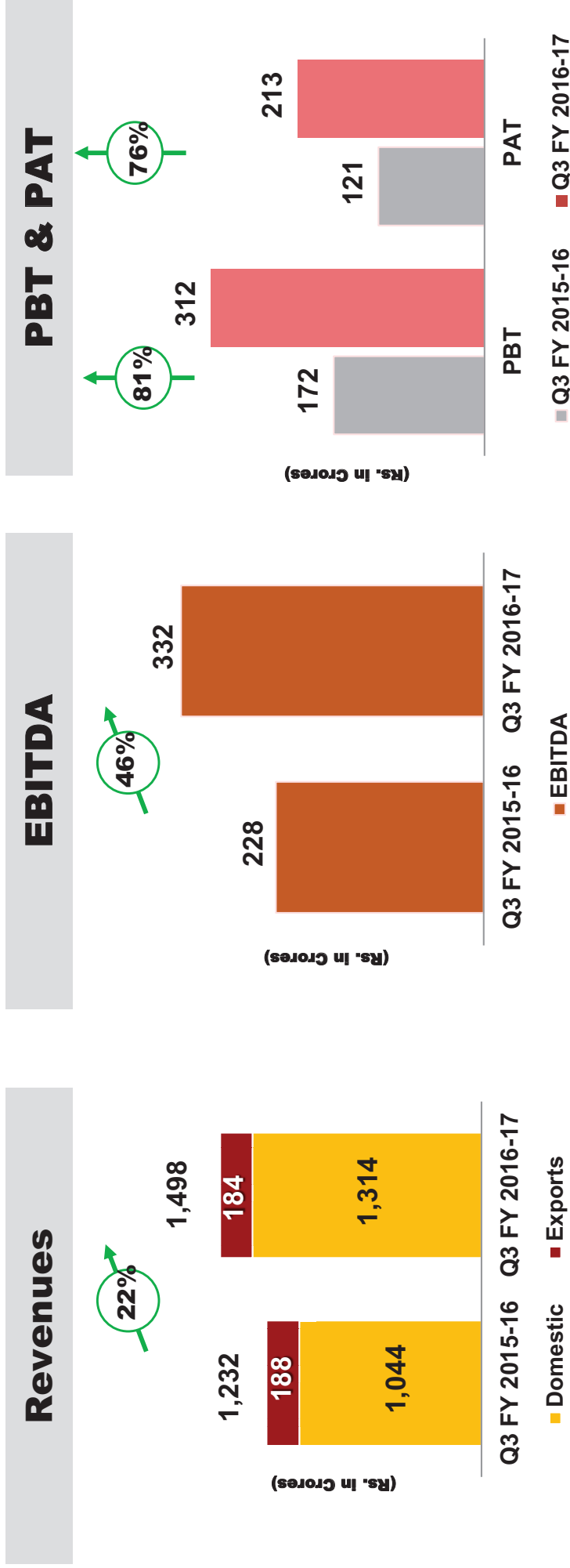
- **Results Q3 vs Q3.**
- **Results 9M vs 9M**
- **Status of facilities**
- **Debt status**



MSSL Consolidated : Q3 FY15-16 vs Q3 FY 16-17



MSSL Standalone : Q3 FY15-16 vs Q3 FY 16-17



26%
Revenues
(Within
India)

Notes

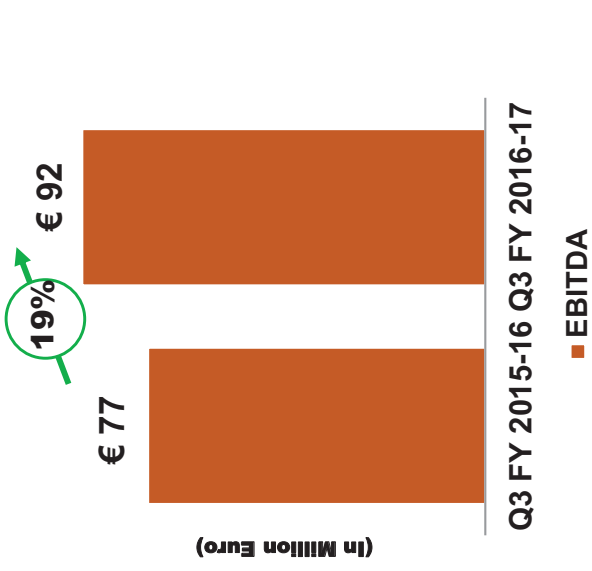
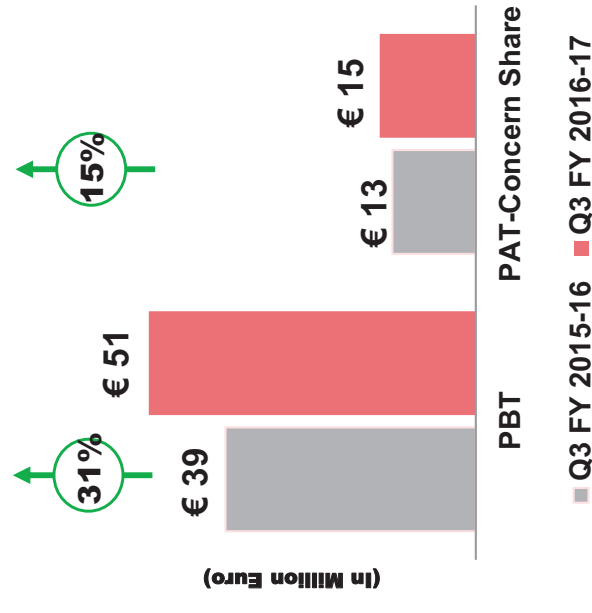
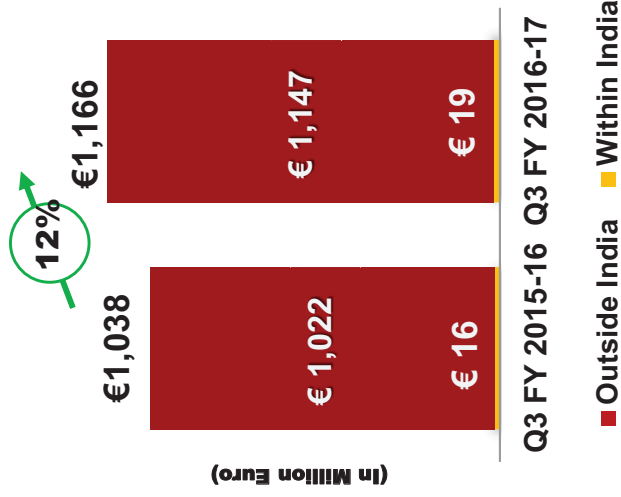
1. Strong growth in EBITDA helped by increase in other operating income from Rs.32 crores to Rs.68 crores.
2. The mark to the market gain of Rs.38 crores on investments in debt funds made out of QIP/Preferential allotment funds is not included in EBITDA and is shown as other income after EBITDA / EBIT



SMRPBV : Q3 FY15-16 vs Q3 FY 16-17 (In Euro Terms**)



Revenues EBITDA PBT & PAT



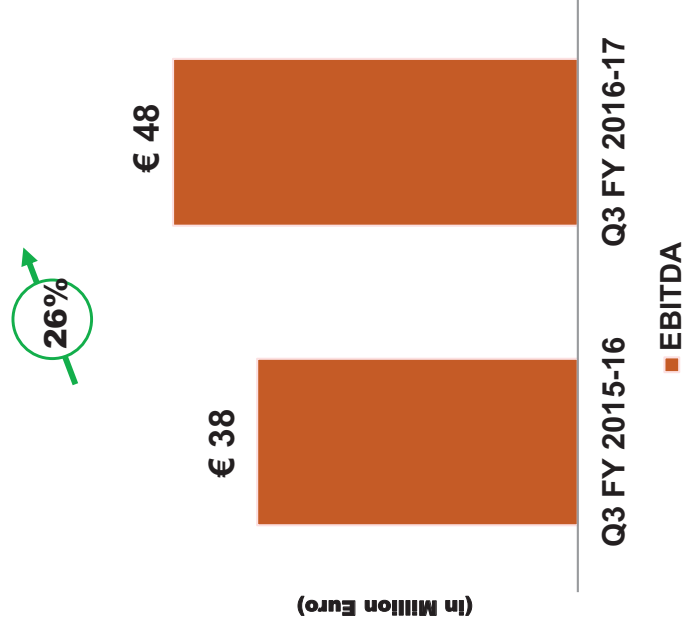
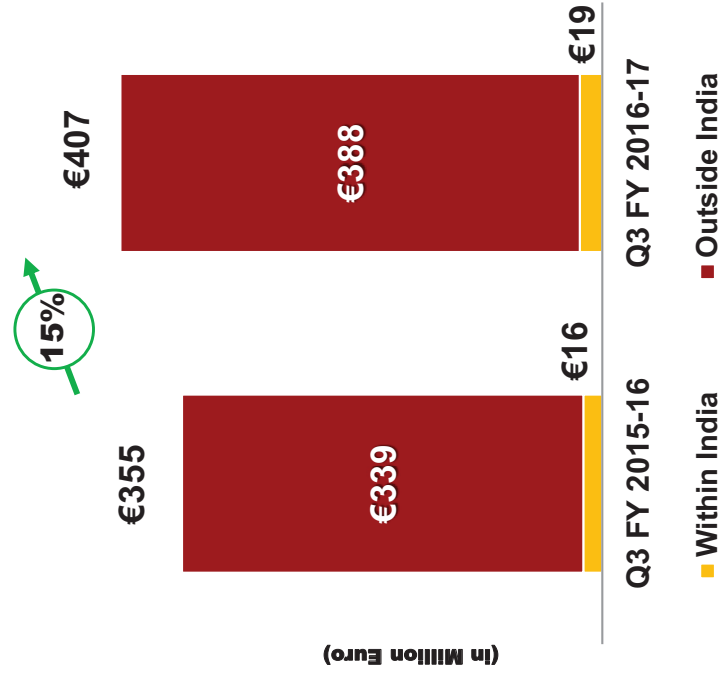
** Please refer to Note on last slide.



SMR : Q3 FY15-16 vs Q3 FY 16-17 (In Euro Terms**)



Revenues EBITDA



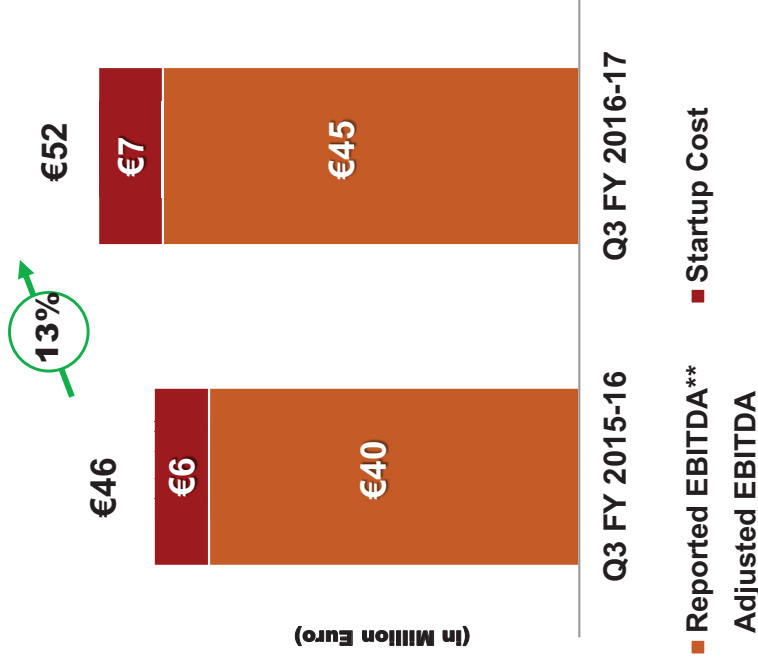
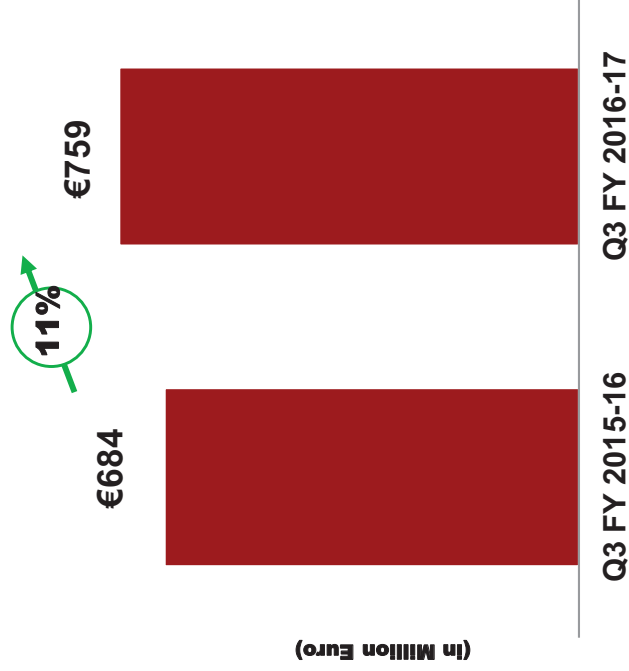
** Please refer to Note on last slide.



SMP : Q3 FY15-16 vs Q3 FY 16-17 (In Euro Terms**)



Revenues EBITDA



■ Reported EBITDA** ■ Startup Cost
Adjusted EBITDA

** Please refer to Note on last slide.

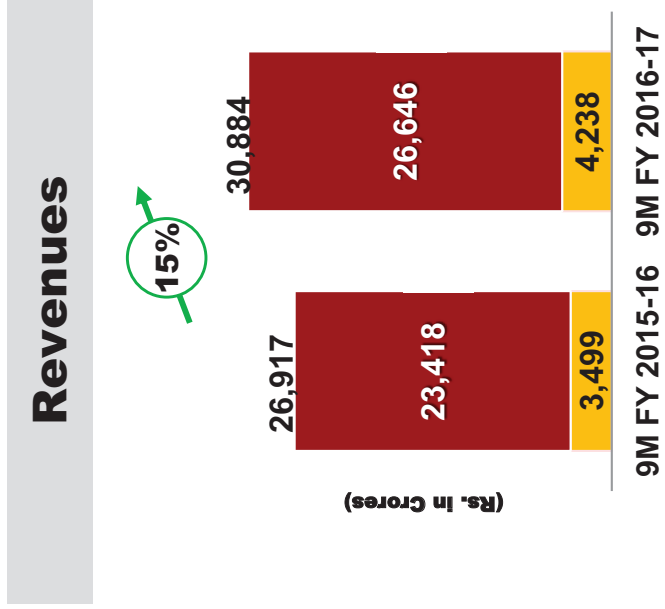




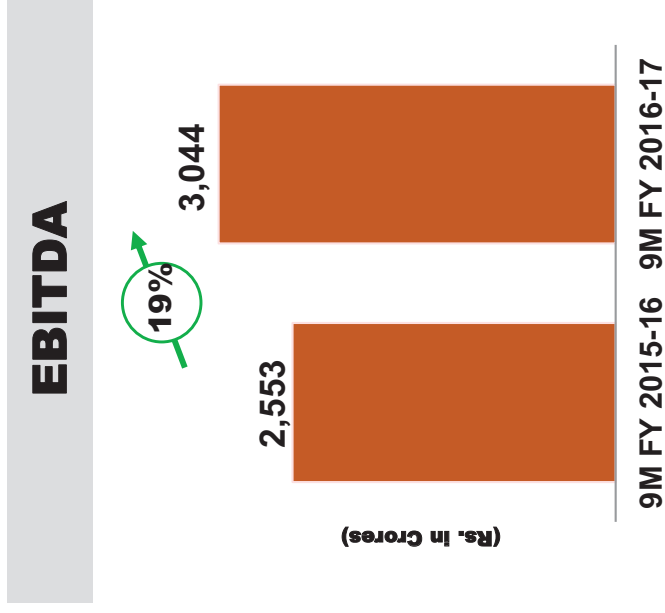
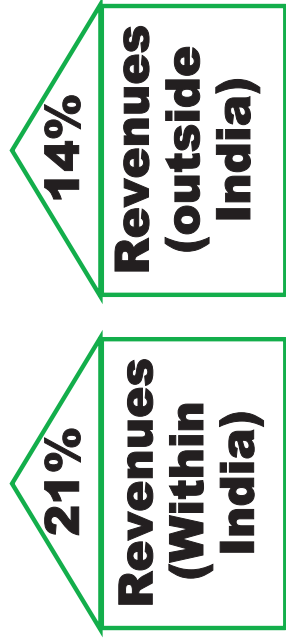
- **Results Q3 vs Q3**
- **Results 9M vs 9M.**
- **Status of facilities**
- **Debt status**



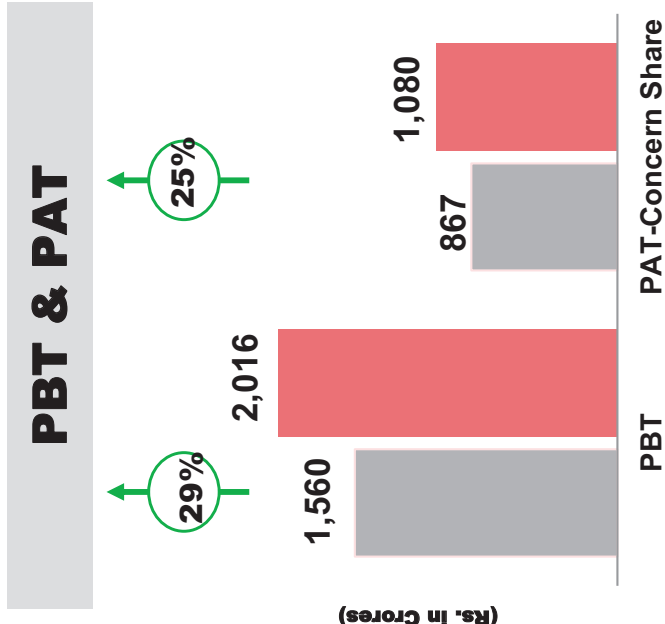
MSSL Consolidated : 9M FY15-16 vs 9M FY 16-17



■ Within India ■ Outside India



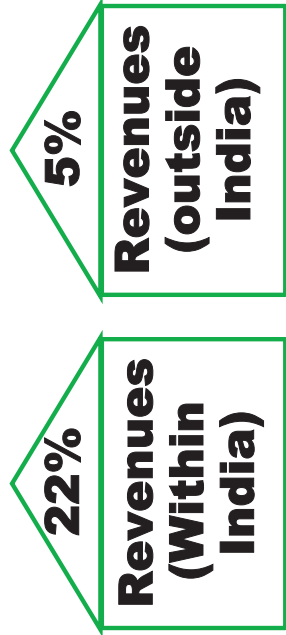
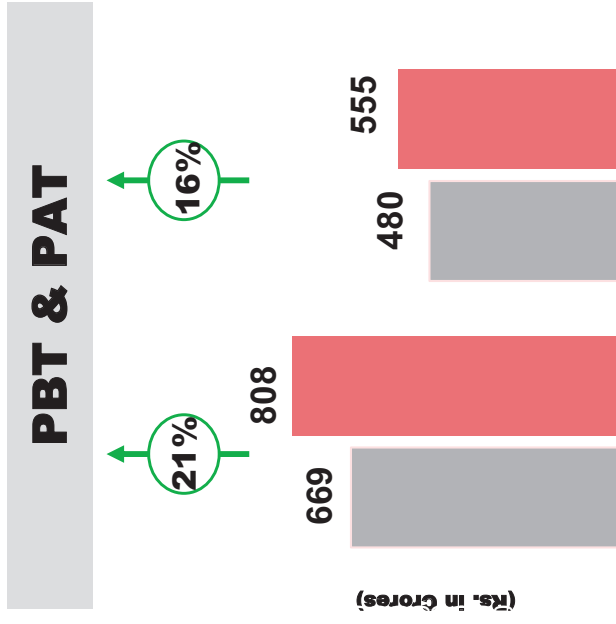
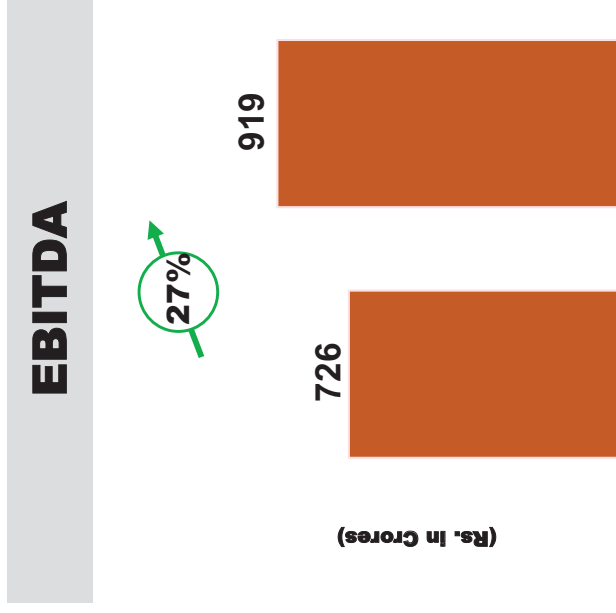
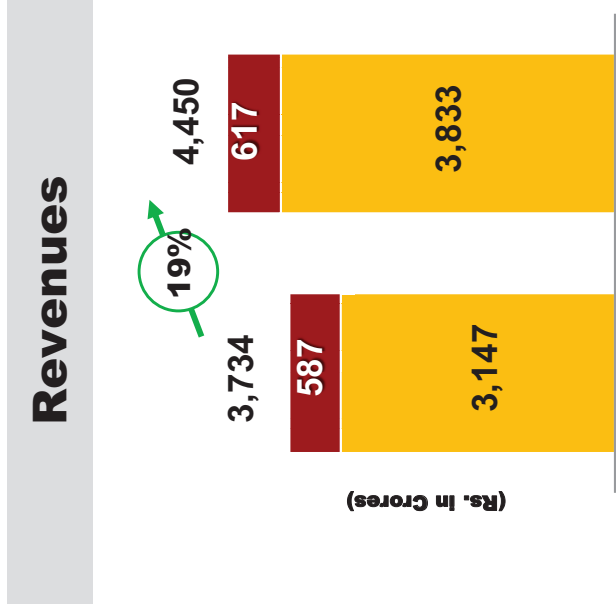
■ EBITDA



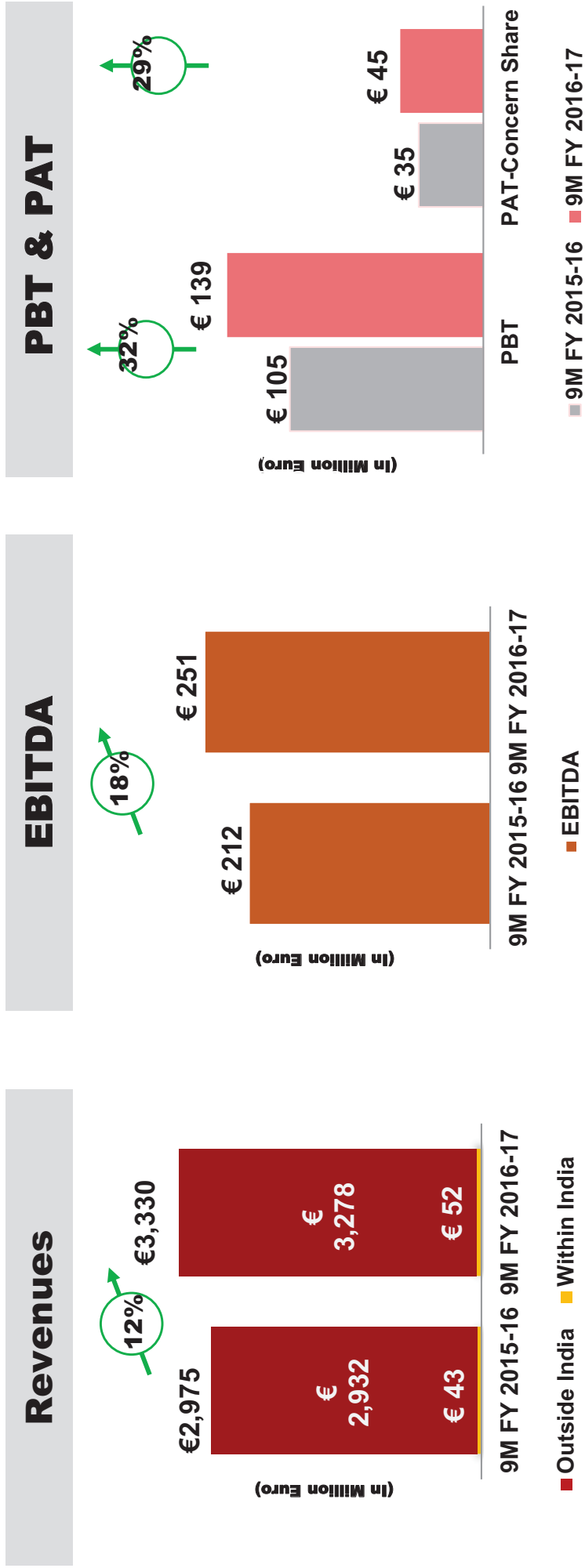
■ 9M FY 2015-16 ■ 9M FY 2016-17



MSSL Standalone : 9M FY15-16 vs 9M FY 16-17



SMRPBV : 9M FY15-16 vs 9M FY 16-17 (In Euro Terms**)



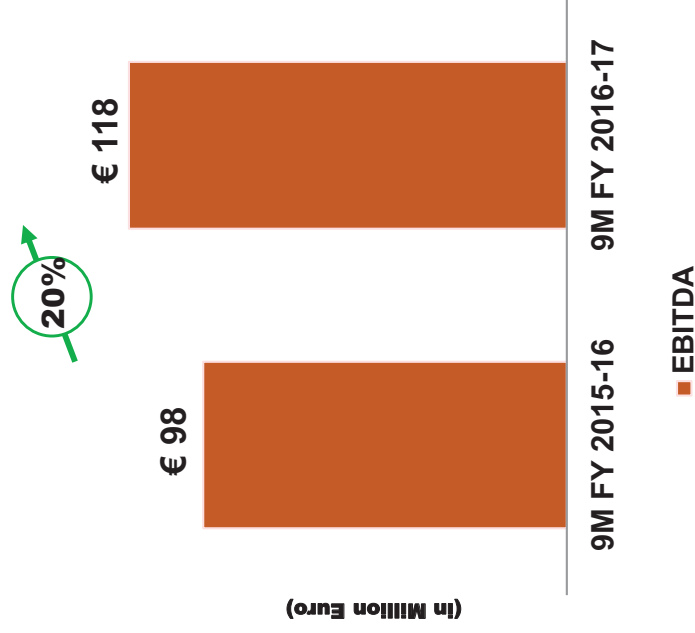
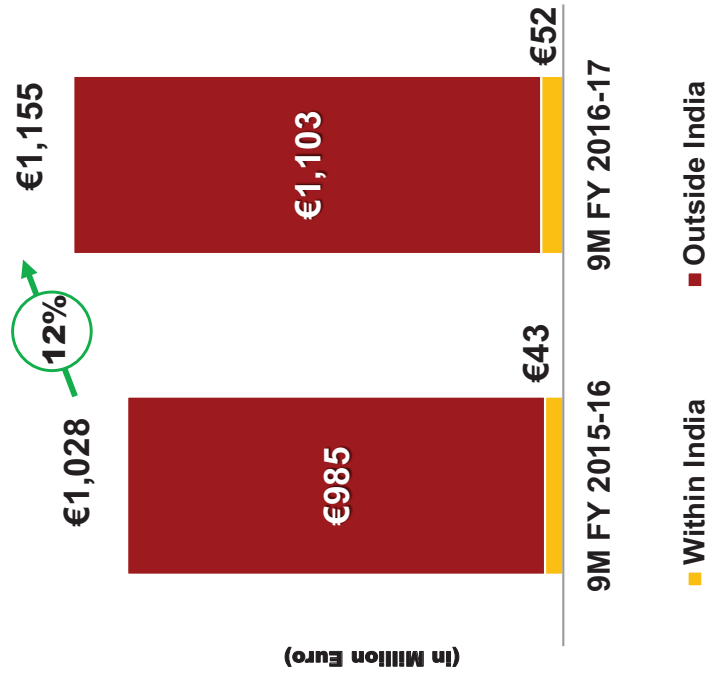
** Please refer to Note on last slide.



SMR : 9M FY15-16 vs 9M FY 16-17 (In Euro Terms**)



Revenues



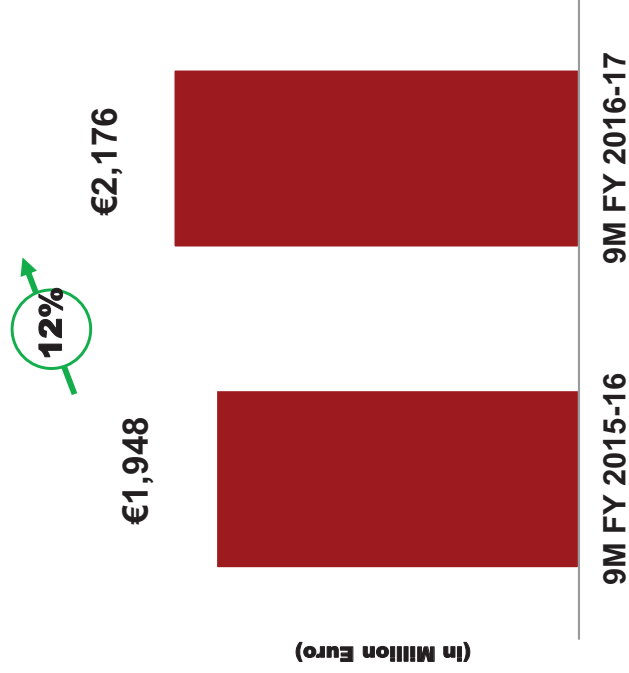
** Please refer to Note on last slide.



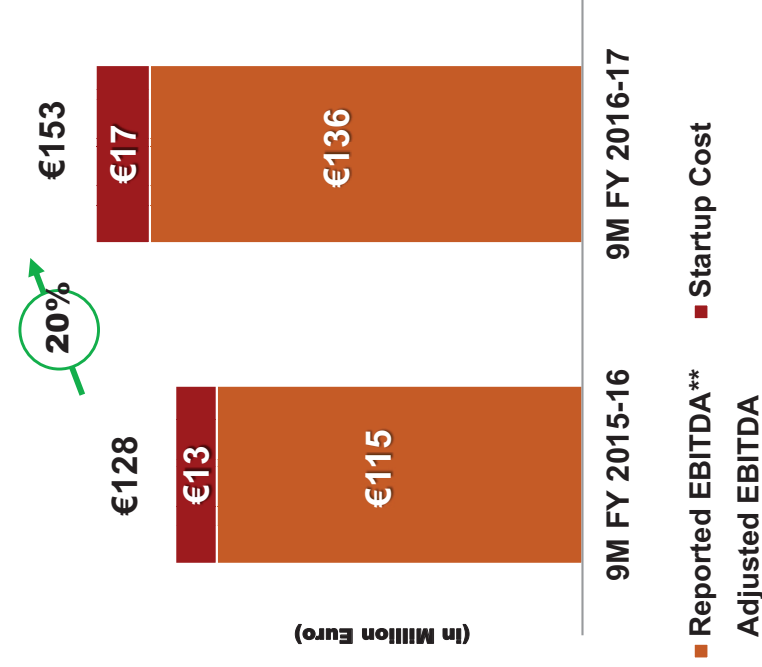
SMP : 9M FY15-16 vs 9M FY 16-17 (In Euro Terms**)



Revenues



EBITDA



** Please refer to Note on last slide.

{** After Start up cost for greenfield/ brownfield plants, charged to P&L}

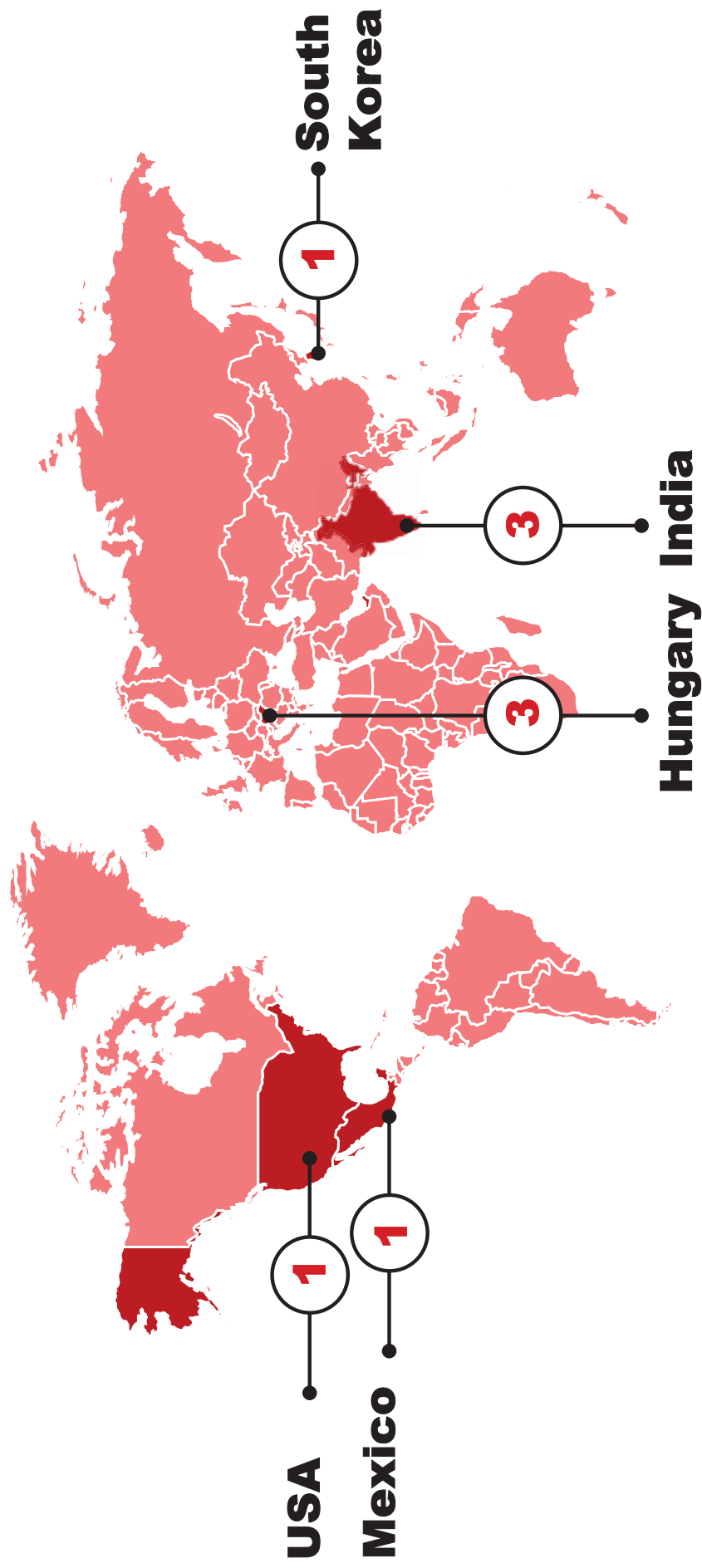




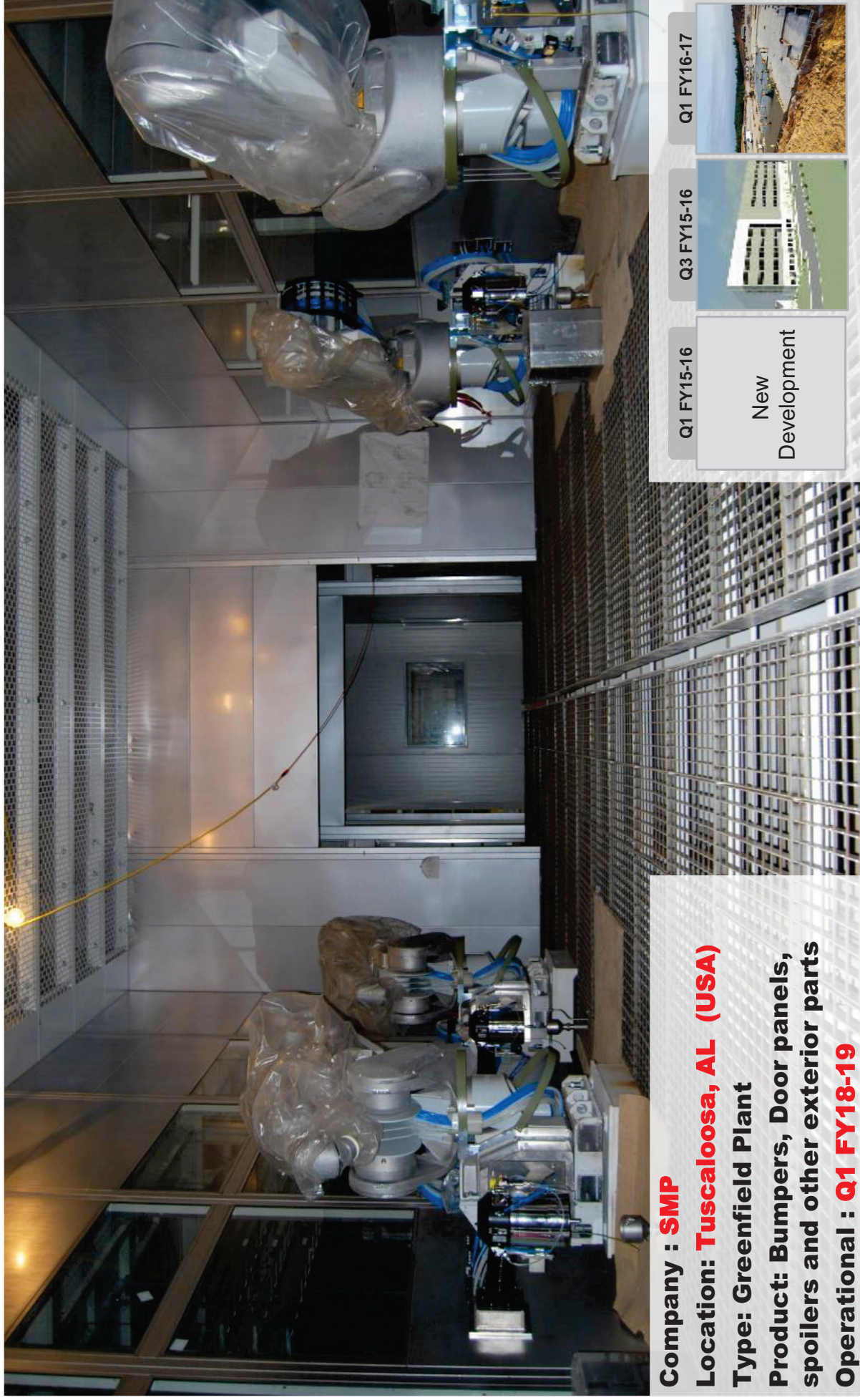
- **Results Q3 vs Q3**
- **Results 9M vs 9M.**
- **Status of facilities**
- **Debt status**



Status of upcoming facilities – Global.



Status of upcoming facilities – Americas. (USA+ Mexico+ Brazil)



Company : **SMP**

Location: **Tuscaloosa, AL (USA)**

Type: **Greenfield Plant**
Product: **Bumpers, Door panels, spoilers and other exterior parts**

Operational : **Q1 FY18-19**

Q1 FY15-16

New
Development

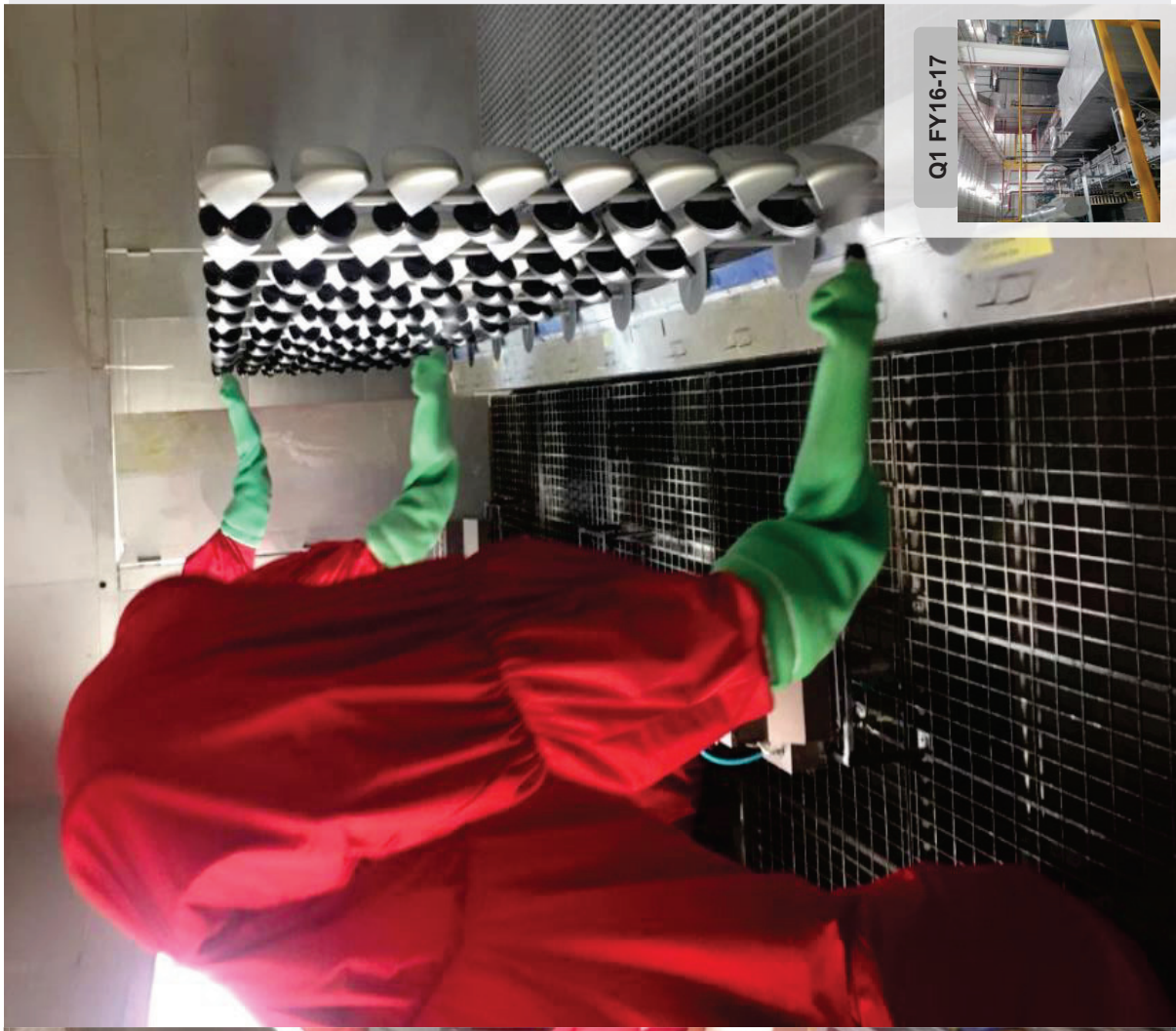
Q3 FY15-16

Q1 FY16-17

Status of upcoming facilities. (USA+ Mexico+ Brazil)



Company : SMR
Location: San Luis Potosí, Mexico
Type: Expansion / Paint Shop
Product: Exterior Rear View mirrors
Operational : Q4 FY 16-17 (expansion)



Status of upcoming facilities – Europe.



Company : SMP

Location: Kecskemet, Hungary

Type: Greenfield plant,

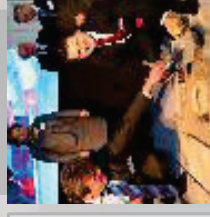
Product: Bumpers & Door Panels

Operational : Q4 FY 17-18

Q1 FY15-16

New
Development

Q3 FY15-16



Q1 FY16-17



Status of upcoming facilities – Europe.



Company : **SMR**

Location: **Mosonznok, Hungary**

Type: **Expansion / New Paint Shop**

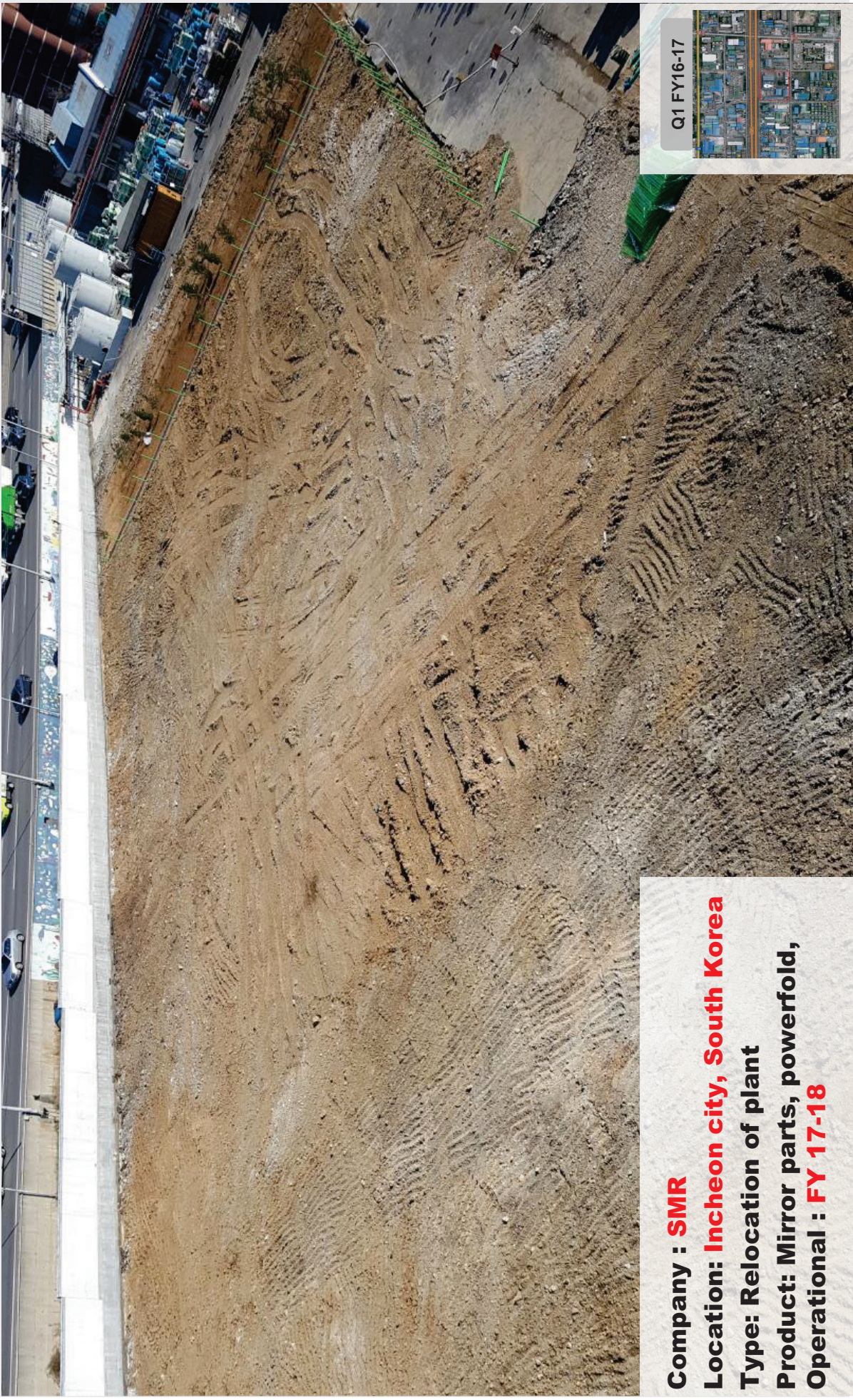
Product: **Exterior Rear View mirrors**

Operational : **Q4 FY 17-18**

Q1 FY16-17



Status of upcoming facilities – Asia.



Company : SMR

Location: Incheon city, South Korea

Type: Relocation of plant

Product: Mirror parts, powerfold,

Operational : FY 17-18

Status of upcoming facilities – India.



Company : MSSL WHD
Location: Sanand, India
Type: Greenfield plant
Product: Wiring Harness
Operational : Q4 FY 16-17

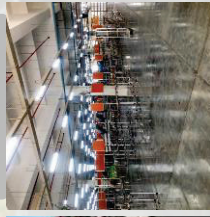
Q1 FY15-16

New
Development

Q3 FY15-16



Q1 FY16-17

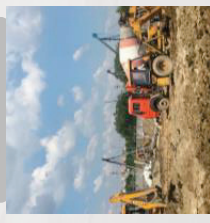


Status of upcoming facilities – India.



Company : MSSSL WHD
Location: Noida, India
Type: Expansion
Product: Wiring Harness
Operational : Q2 FY 17-18

Q1 FY16-17



New Developments – Europe.



Company : MATE

Location: Túrkeve, Hungary

Type: Greenfield

Product: Polymer products

Operational : Q3 FY 17-18

Architectural impression

New Developments – India.



Company : MSSL WHD
Location: Pithampur, Indore, India
Type: Expansion
Product: Wiring Harness
Operational : FY 17-18



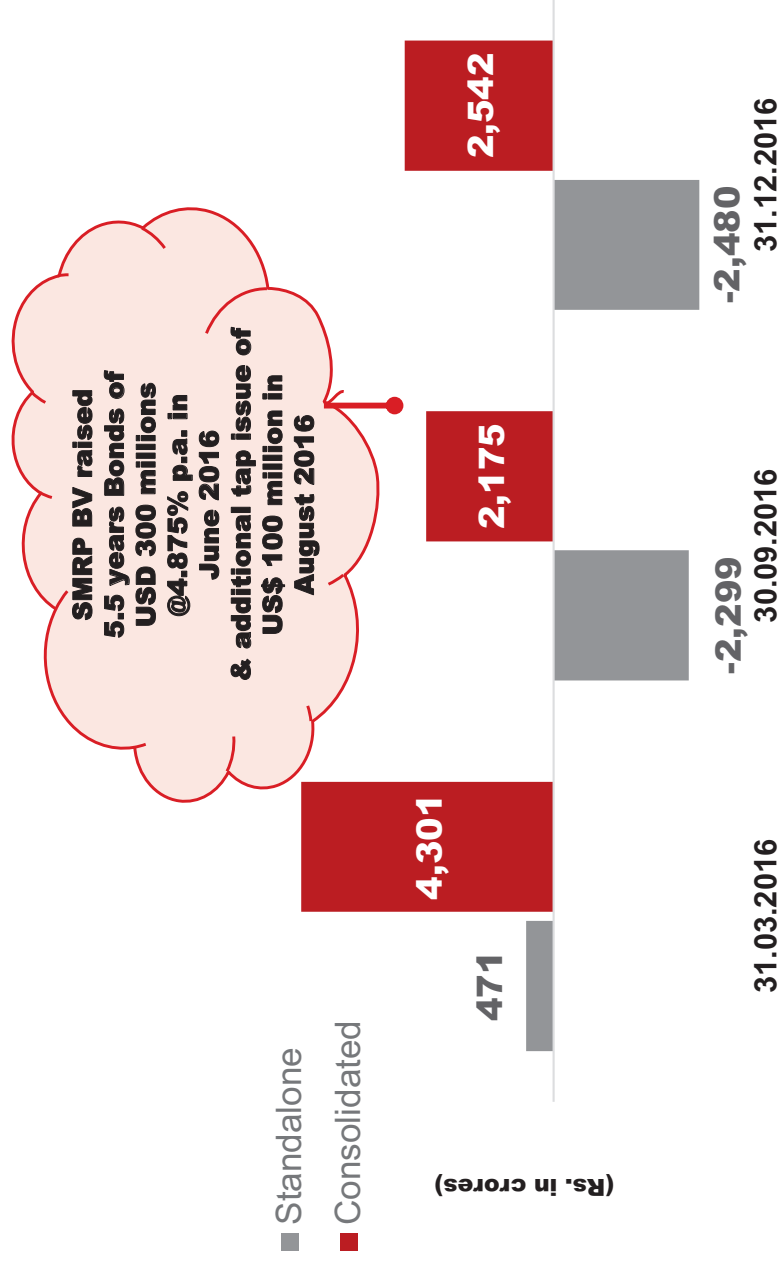
- **Results Q3 vs Q3**
- **Results 9M vs 9M.**
- **Status of facilities**
- **Debt status**



Net Debt



(Rs. in crores)	31.03.2016		30.09.2016		31.12.2016	
	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated
Gross Debt	485	6,069	311	8,115	327	8,071
Cash & Bank	14	1,768	2,610	5,940	2,807	5,529
Net Debt	471	4,301	(2,299)	2,175	(2,480)	2,542



Exchange rate used	31.03.2016	30.09.2016	31.12.2016
Rs./Euro	75.38	74.86	71.40
Rs./USD	66.25	66.61	67.92

Reference Rates



Copper Rates.

Q3 FY16-17

Average	Q3 2015-16	Q3 2016-17	% Change
LME Copper (USD / Ton)	4,886	5,281	8.1%

9M FY16-17

Average	9M 2015-16	9M 2016-17	% Change
LME Copper (USD / Ton)	5,397	4,928	-8.7%

Exchange Rates.

Q3 FY16-17

Currency (equal to Rs.)	Q3 2015-16	Q3 2016-17	% Change
INR to Euro	72.18	72.62	0.6%
INR to YEN	0.54	0.62	14.8%

9M FY16-17

Currency (equal to Rs.)	9M 2015-16	9M 2016-17	% Change
INR to Euro	71.56	74.29	3.8%
INR to YEN	0.53	0.63	18.9%

Safe harbour & Note.



Safe harbor

This presentation contains forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

Thank you.

Note :

**SMRPBV, parent company for SMR & SMP prepares financial statements in Euro currency, hence comparative data is given in Euro terms. These results are consolidated in MSSL by using average year to-date exchange rates.

