NIIT

March 09, 2017

The Manager
National Stock Exchange of India Ltd
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001

Subject: Press Release dated March 09, 2017

Scrip Code: BSE-500304; NSE- NIITLTD

Dear Sir,

Please find enclosed a copy of the press release titled **"NIIT launches first-of-its kind specialized IT center in Hoa Sen, Vietnam to create talent for Digitalization of Vietnam."**

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,
For **NIIT Limited**

Deepak Bansal
Company Secretary & Compliance Officer

Encl: a/a

NIIT

NIIT launches first-of-its kind specialized IT center in Hoa Sen, Vietnam to create talent for Digitalization of Vietnam

To offer futuristic IT programs targeted to high school & university students, working professionals and institutes under LEAD (Learn, Enhance, Aspire, Deliver) module

Vietnam/New Delhi, India, March 09, 2017: NIIT, a global leader in skills and talent development, unveiled its first specialized IT center in Hoa Sen, Vietnam to create talent pool for Digitalization of Vietnam. The center will deliver futuristic IT training programs to School pass outs, University students and working professionals under the LEAD (Learn, Enhance, Aspire, Deliver) methodology. NIIT will be delivering these programs through innovative blended learning process comprising both online and offline model which will give students flexibility of time & place.

The specialized NIIT IT center is being launched in Ho Chi Minh City with state-of-the-art products, for a career in IT ranging from data science to networking to software engineering. The NIIT center will offer programs on technologies like Office 2013, Java 7, Visual Studio 2012, SQL Server 2012, ASP.net, MVC 4.5, HTML 5, JQuery, Java Script, Infrastructure Management to enable students to learn Office 2013, Windows Server 2012, Microsoft SQL Server 2012 and Microsoft Share Point 2013. Apart from these, various rapid employability and career enhancement programs will also be offered by NIIT. Key technologies acquired during the courses include tracks like 12C, MS Server 2012, Jelly Bean, Kit-Kat, Oracle, CCNA & CCNP, A+ & N+, Web Design & Development, Graphic Designing, MIS, and Project Management etc.

Programs under Training.com- a multi-modal learning platform by NIIT, will be made available to help Individual, Corporates and Universities. With our thrust on curriculum development and regular faculty training, NIIT will offer the most sought after IT programs to the Vietnamese youth.

Speaking on the occasion **Prakash Menon, President, Global Skills and Careers Group, NIIT Ltd.,** remarked, *"The world is going through an intensive phase of digital transformation. All existing industries and economies are being disrupted. Physical economy is being replaced by a digital economy. We have launched the specialized IT center in Hoa Sen to help Vietnam transform into a digital economy. With our keen understanding of the changing skills requirement of the industry, NIIT is committed to support Vietnam to create a talent pool to facilitate digitalization of the country."*

Information technology has changed the way people work and the next ten years will be about transforming the businesses across all industry sectors. According to industry experts, digitally transformed organizations are 26% more profitable than their industry competitors. Global spending on digital transformation technologies is expected to cross $2.1 Trillion by 2019. By 2018, 35% of IT resources will be spent to support the creation of new digital revenue streams, and by 2020 almost 50% of IT budgets will be tied to digital transformation initiatives.

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NIIT is pioneering innovative delivery methods. Its new venture training.com multi-modal learning platform, a direct-to-device initiative for advanced career programs will make cutting-edge blended learning programs available to professionals in Vietnam in partnership with world's leading universities and education institutes. The programs on Training.com are targeted at working professionals who want to take their careers to the next level by enhancing their knowledge of the latest business concepts.

Sanjay Tickoo, Head, International Education Business (Emerging Markets), NIIT Ltd, said, *"This is indeed a very proud moment for NIIT as we are at the threshold of a transformational change in the Digital Learning space, driven by upskilling and talent development requirements for Digitalization of Vietnam. Towards this we have launched Big Data, Java Enterprise Apps with DevOps and diginxt-MMS to help create a talent pool armed with futuristic skill-sets aligned to the industry needs. We look forward to further strengthening this initiative, by empowering more and more students in the coming years."*

Additionally, the not-for-profit NIIT University (NU) entered into a tie-up with Hoa Sen University (HSU), one of the leading private universities in Vietnam to empower the Vietnamese society with futuristic learning programs. To this end NIIT Data Research Institute was set up at HSU as a step towards making cutting-edge education and training available to the masses. Under this tie-up, student exchange programs between NU and HCU will be organized regularly. The universities will work together to develop new programs that are aligned to the digital economy. Incubation centre for collaborative projects between NU and HCU will also be set up.

Speaking on the occasion **Mr. Nguyen Thanh Duy, President Hoa Sen College** said *"I congratulate NIIT and our team on the launch of IT center and collaboration with NIIT University for establishment of Research Centre in HSC Vietnam. Together we hope to transform Vietnam into a digital economy."*

NIIT established its presence in Vietnam in the year 2000, becoming the first Indian IT enterprise to do so. Over the years, NIIT has been training skilled IT professionals for the Vietnam IT industry. With support of its outstanding partners and institutions, it has trained more than 50,000 students in the country. NIIT has also been the winner of Vietnam's ICT Gold Award for 7 years.

NIIT.tv - a disruptive innovation of NIIT is yet another initiative to bridge the digital divide. NIIT.tv is an internet TV portal that can be accessed on a computer, tablet or smartphone anytime, anywhere. It is a democratic digital learning initiative, backed by NIIT's strong Educational Technology framework launched in October 2015 with an aim to bring high quality training from its classrooms to every digitally connected learner, for free, at any time, place and language of their choice. The platform has received an overwhelming response with a total of 636450+ users from over 175 Countries. In the initial phase, over 20 skill-based training programs in IT, Banking and Finance, Retail and Management were made available, which has now scaled up to 5860+ "live" as well as "on-demand" courses for various segments from school children to college students to working professionals for free. This has prompted NIIT to go beyond its programs and provide support in other areas of higher education through strategic tie-ups.

About Hoa Sen

Hoa Sen is a leading university in Vietnam; it is known for quality in education, training, and internationally recognized research for the community. It was one of the first private universities founded in Vietnam after this was legalized by the government. Its mission is "To contribute to the rapid, sustainable, and humane development of the Vietnamese and regional economy and society."

About NIIT

NIIT is a leading Skills and Talent Development Corporation that is building a manpower pool for global industry requirements. The company, which was set up in 1981 to help the nascent IT industry overcome its human resource challenges, today ranks among the world's leading training companies owing to its vast and comprehensive array of talent development programs. With a footprint across 40 nations, NIIT offers training and development solutions to Individuals, Enterprises and Institutions. NIIT has three main lines of business across the globe - Corporate Learning Group, Skills and Careers Group, and School Learning Group.

NIIT's Corporate Learning Group (CLG) offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. The **Skills and Careers Group (SNC)** delivers a diverse range of learning and talent development programs to millions of individual and corporate learners in areas including **Digital Transformation**, Banking, Finance & Insurance, Soft Skills, Business Process Excellence, Retail Sales Enablement, Management Education, Multi-Sectoral Vocational Skills, Digital Media Marketing, and new-age IT. As NIIT's wholly owned subsidiary for its K-12 school learning initiative - **MindChampion Learning Systems Limited (MLSL)**, provides futuristic NIIT nGuru range of learning solutions for schools comprising, interactive Classrooms with digital content, technology-driven Math Lab, IT Wizard programs and Quick School - an Education Resource Planning software. The **Training.com** learning platform is an NIIT initiative for advanced career programs, which are delivered live by industry experts in an immersive and interactive online mode, combining instructor-led classrooms with the convenience of accessing the training sessions from anywhere.

As the Most Trusted Training Brand in India for 4th year in a row (Brand Trust Report, 2016), NIIT's learning and talent development solutions, continue to receive widespread recognition globally. NIIT has been named among the Top 20 Training Outsourcing Companies for the past nine consecutive years by Training Industry, Inc. USA. Further, leading Indian ICT journal Dataquest has conferred upon NIIT the 'Top Training Company' award successively for the past 20 years, since the inception of this category. NIIT has also been featured as the 'Most Respected Education Company'- 2016 by leading financial magazine, Business World. NIIT.tv – a disruptive innovation by NIIT, won the prestigious award for 'Educational Technology, at the Indo-American Education Summit 2016.

Press Release

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